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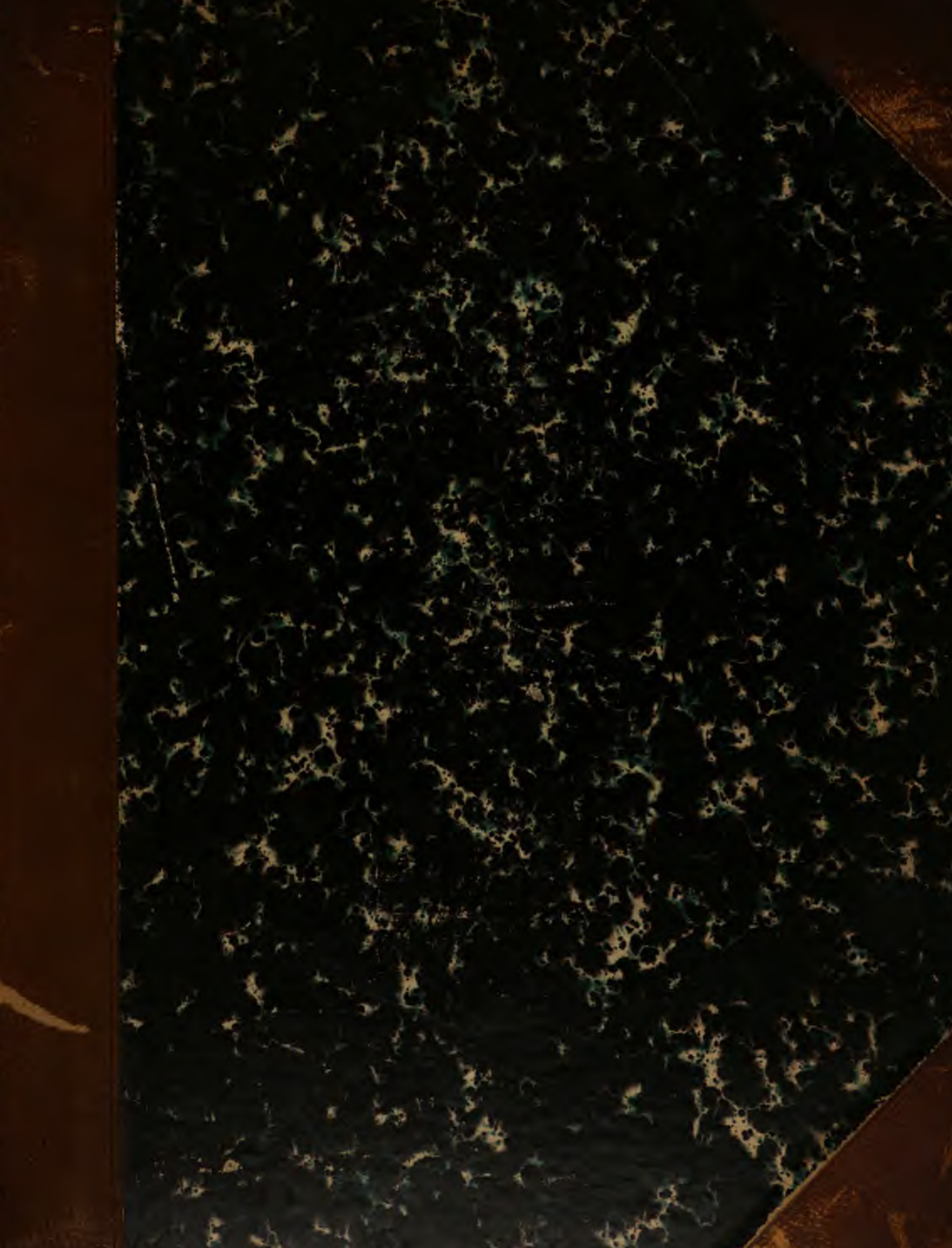
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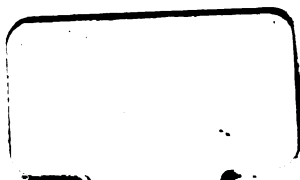


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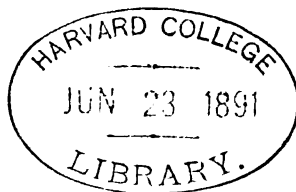
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STATE OF VERMONT.

THE GREEN MOUNTAIN STATE—A RESUMÉ OF ITS HISTORY, MINERAL WEALTH AND MANUFACTURING INDUSTRIES—ITS PRODUCTS, ITS PEOPLE AND ITS PUBLIC INSTITUTIONS.

IF beauty of situation, the benefits of an excellent business opportunity, all that is wise in conservatism united with all that is noble in the grand, progressive movement of the present age; if surroundings elevating in influence, institutions helpful in an honorable struggle with the vicissitudes of practical life; if health, wealth and happiness are attractions in a place in which to spend one's days, then Vermont upon her terraced slopes must win like a mother and command like a queen. Even the stranger feels the subtle spell of the gracious hospitality vouchsafed from her hills and valleys, and the rectitude of her "habit of encounter," in the walks of business life. How much more is realized, therefore, by her citizens, as partakers of her interests and advantages, sharers of her struggles, and co-operators in her sterling service to the country and the world!

Vermont was early explored by the French, but settled by the English, and derives its name from the French *Verd Monts*, or Green Mountains. It was long claimed both by New Hampshire and New York, the territory being known in colonial times as the "New Hampshire Grants," and was the first state added to the original thirteen which formed the American Confederacy, being admitted into the Union March 4, 1791. The state is situated between the parallels of 42° 44' and 45° of north latitude, and between 3° 35' and 5° 29' of east longitude from Washington; and is bounded on the north by the Province of Canada, on the east by New Hampshire (the west bank of the Connecticut River forming the boundary line), on the south by Massachusetts, and on the west by New York and Lake Champlain. The length of the state from north to south is 157½ miles, and the average width from east to west 57½ miles. The length of the north line is 90 and the south line 41 miles. The state has an area of 9,056½ square miles, or 5,795,960 acres. The Green Mountains extend quite through the state from south to north and divide it into two equal parts. It has fourteen counties which are sub-divided into two hundred and forty-three townships. The heights of the principal mountain peaks of the state are as follows: The Chin, or north peak of Mansfield Mountain, 4,389 feet; the Nose, or south peak, 4,056 feet; Camel's Hump, 4,088 feet; Shrewsbury Mountain, 4,000 feet; Killington Peak, 4,221 feet; Pico, 3,935 feet; Equinox Mountain, 3,706 feet; Ascutney Mountain, 3,165 feet. The sides and, in most cases, the summits of these mountains are covered with evergreens. The length and width of the principal lakes are as follows:

Lake Champlain, 120 miles long, 4 miles wide (lying partly in Vermont, New York and Canada); Lake Memphremagog, 33 miles long, 2 miles wide, (lying in Vermont and Canada); Lake Bomoseen, in Castleton, 8 miles long, $2\frac{1}{2}$ miles wide; Willoughby Lake, in Salem, 6 miles long, $1\frac{1}{2}$ miles wide; Maidstone Lake, Maidstone, 6 miles long, $1\frac{1}{2}$ miles wide; Seymour Lake, Morgan, 6 miles long, half a mile wide; Salem Pond, Salem, 6 miles long, three-quarters of a mile wide; Austin Lake, Poultney, 5 miles long $1\frac{1}{2}$ miles wide; Lake Dunmore, Salisbury, 4 miles long, three-quarter mile wide. Vermont is prolific of rivers and streams, nearly all of which originate in the Green Mountains. The Connecticut, which washes the entire eastern border of the state, receives the waters of Passumpsic River, 34 miles long; Wells River, 11 miles long, White River, 55 miles long; Ottaquechee River, 35 miles long; while the largest streams of the state, the Otter Creek, Winooski River, Lamoille River, and Mississquoi River empty into Lake Champlain. Otter Creek is the longest stream, being 90 miles in length, and waters about 900 square miles of territory. It has many mill privileges, utilized by some of the finest manufacturing establishments in the state, and is navigable for a distance of eight miles for the largest vessels on Lake Champlain.

The mountains of Vermont are not only beautiful but they are of great practical benefit, yielding from their generous breasts valuable and seemingly inexhaustible treasures of marble and granite that give fame to the state and fortune to many of her sons. The marble quarries at Proctor and West Rutland are the largest and finest in the world. This marble is the strongest building stone in use. Actual and disinterested tests show the average strength to be 17,700 pounds to the square inch. It is also widely preferred for monumental and statuary work. The granite industry is conducted on a scale of the greatest magnitude at Barre, which town is noted as having the greatest increase of population during the past ten years of any town in the history of the state. Barre granite lays in sheets or layers, and varies in thickness, thus permitting the quarrying of blocks of any desired size. Its component parts are distinctly granular and evenly mixed throughout, while it contains less mica than other granites. The growth of the industry here has been marvelous. Fairhaven, Poultney and Castleton are noted for their extensive and valuable slate quarries. The deposit here contains some of the finest and most lucrative slate products in the world. It has various colors, such as greenish, reddish brown, chocolate, mottled, bright red and bluish gray.

Vermont is noted as the seat of many mammoth industries of national or international reputation and importance. Among these may be named the Fairbanks Scales, at St. Johnsbury; the Howe Scales, at Rutland; the Estey Organs, at Brattleboro; the lumber industry, at Burlington; the Knitting mills, at Bennington; the circular saw mill manufactory, at Montpelier; Kendall's Spavin Cure, at Enosburgh Falls; and the bridge building and iron industry at St. Albans. These, together with the great wholesale drug house of the Wells & Richardson Company, manufacturers of Diamond Dyes, Kidney Wort and Improved Butter Color, at Burlington; and Dutcher's "Fly Killer," at St. Albans, make up the more notable of distinct Vermont industries; while for a fuller description of her manufactures and commerce we refer the reader to the articles which follow on each city and town.

Vermont is also pre-eminent as a stock-raising state, and its product in this direction, both in horses, sheep and cattle, is a great source of wealth. The dairying interests of Vermont are greater, according to population, than those of any other state in the Union. Vermont butter is famous the country over. So also is her maple sugar, which she produces in greater quantity than all the states combined.

The principal product of Vermont, however, has been men. They are to be found in every state in the Union, and everywhere they are prominent factors in business, social, political, civil and military life. Although Vermonters are eminently men of peace, yet they won honorable distinction as soldiers, and the history of the civil war cannot be written without frequent and honorable mention of them. A Vermont regiment was the first to throw up the sacred soil of Virginia into Union intrenchments. Vermont troops made the first assault

upon a Confederate fortification. Vermonters led the blue column which bore the stars and stripes through the blazing streets of the Confederate Capital in the closing scenes of the bloody drama, and Vermont, to her sorrow and her credit, had more of her sons killed in battle than any other Northern State and gave to the cause of the Union more lives lost from all causes than any other state. Her troops were led by such intrepid and honored commanders as Stannard, Thomas, Randall, Wells, Ripley, Proctor and Veazey; while her sons were prominent from other states on many a bloody field. The sons of Vermont have been represented in the halls of Congress by such notable statesmen as Stephen A. Douglas, Thaddeus Stevens, Matthew Carpenter, John A. Kasson and others; in the White House by Chester A. Arthur; in the Vice-President's chair by William A. Wheeler and Levi P. Morton; while the state itself has been proud to send such representatives as George F. Edmunds, Justin S. Morrill, Jacob Collamer and Solomon Foot to the Senate of the United States; Luke P. Poland, Frederick E. Woodbridge, Portus Baxter, Charles W. Willard, Charles H. Joyce, John W. Stewart and William W. Grout to the National House of Representatives; George P. Marsh, the eminent linguist and author, as Minister to Italy; John G. Saxe, the famous poet and wit; Mead and Powers as sculptors; and such famous railroad kings and successful business men as Frederick Billings, Trenor W. Park, Redfield Proctor and John Gregory Smith.

Growing more slowly and clinging more to traditions, "without haste, without rest," Vermont furnishes truer conditions for real life, more hopeful and rounded standards of life for "all sorts and conditions of men." With its unsurpassed educational institutions, its broad culture and the most charming social circles in the United States, in a setting of healthful climate and sanitary local influences, it makes, as it were, a medley of substantial attractions as a place of residence suited to the varied requirements of the multitudinous types of men and women in whose lives, schemes and aspirations there is ever an undertone of "Home, sweet home."

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Industries and Wealth

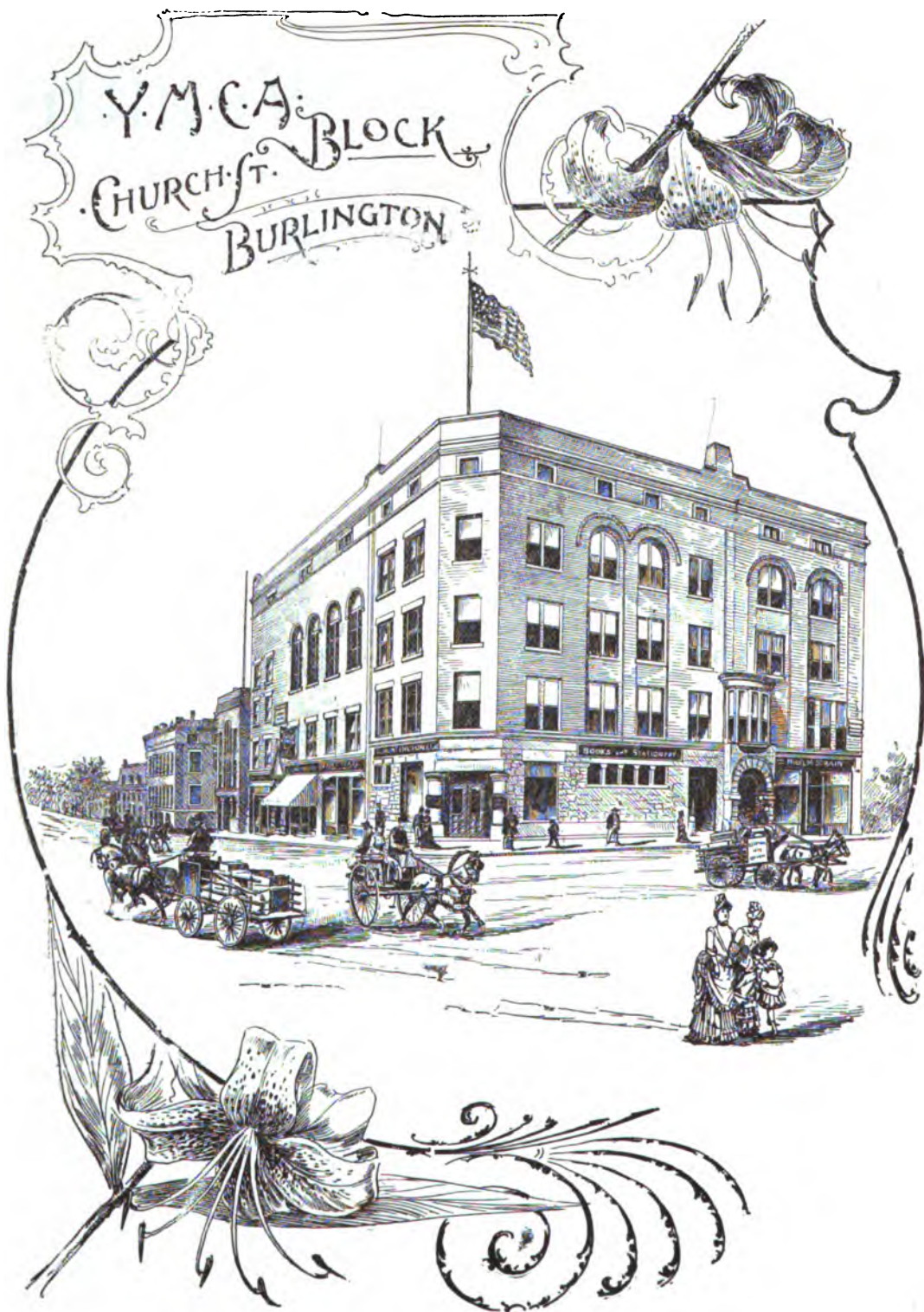
OF

BURLINGTON.



BURLINGTON, the "Queen City" of New England, is in every feature a queen. With mountains to the east of her and mountains to the west, and the most picturesque of lakes at her feet, she stands indeed in imperial beauty, unrivalled in the variety of her natural attractions. A writer in the *American Journal of Education* says of Burlington: "The Queen City of Lake Champlain has the mountain scenery of Scotland, the sky and sunsets of Italy, the valleys and verdure of France, the lake views of Switzerland, and the quiet, park-like surroundings of an English landscape. In a word, it is a gem set in an emerald ring of natural beauty, which can hardly be equalled anywhere else in New England, and can be excelled nowhere."

The first settler who came into Burlington was Mr. Felix Powell, in the year 1773. On the 22d day of October, 1774, Mr. Powell purchased of Samuel Averill, of Litchfield, Conn., in consideration of £30, a tract of land in Burlington. From the close of the war with Great Britain the town was rapidly settled. Mr. Erastus Bostwick, now about 94 years of age, says that when he first came to Burlington some time previous to 1791, there were but three houses at the village or bay, as it was then called; they were situated near the foot of Water Street. Captain King kept tavern at the northeast corner of King and Water streets, a two-story house with a kitchen in the rear; it was at this house that the courts of Chittenden County were held for a few years after Burlington was made a shire town. A Scotchman or Englishman named Grant was engaged in mercantile business in a small, one-roomed log store; he kept cloths, groceries, etc., for sale. A few logs fastened to the shore of the lake was the beginning of the old wharf. Lumbermen had a few huts in the vicinity of the square, which was covered with bushes and shrubbery with now and then a pine tree. It is interesting to note that by the energy and enterprise of these strong and hardy first settlers the foundations of the metropolis of Vermont were laid. The city probably derived its name from a Burling family, who were among the first settlers here, although this matter is a subject of doubt. Burlington is the capital of Chittenden County, and the trade center of Lake Champlain. It is situated at the only point (with one or two exceptions) where the railroad system of the state touches Lake Champlain, and is the terminus of railroads running to the seaboard and the commercial centers of New York, Boston, Portland, Montreal and the West; is connected by lake navigation with the entire Champlain Valley and Eastern New York, the outlet with ample railroad connections of the rich valleys of the Winooski and Lamville Rivers and the fertile counties of Western Vermont. With ample water-power within its limits, with coal dumped on its docks direct from the coal fields, as cheaply as on the Hudson, and water works supplying water under a powerful head, Burlington affords unsurpassed facilities for mercantile and manufacturing business. No city or village in New England surpasses Burlington in beauty of location. It is situated on a hill whose gentle slope rises gradually back from the lake front until its highest point is reached a mile from the shore. The principal streets run east and west, and are intersected by numerous others extend-



ing north and south, cutting the city into regular squares. Upon the highest point—College Hill—is situated the University of Vermont, from whose lofty dome one of the finest views of lake and mountain scenery in this country can be obtained.

Burlington has a population of about 17,000 inhabitants, and its growth in population and in the number of its buildings, is the result of the excellent rail and water communication, the public spirit and intelligent enterprise of its citizens and the excellence of its literary and charitable institutions, together with the harmonious relations existing between employers and employees. The city is kept inviting and healthy. Its streets are well lined with shade trees, the water supply is pure and abundant, the police force prompt and efficient in enforcing the laws, and the fire department, thoroughly organized, and supplemented by the fire alarm telegraph and telephone, furnishes protection to property. The streets are lighted by electricity. The letter-carrier system is in operation, and convenient means of transit to the extreme limits of the city and to Winooski is furnished by street railways.

Few cities of its size have as many public improvements and institutions as Burlington. The citizens may well feel proud of them and the good work they are doing, and they are sure guarantees of the city's future advancement. Among these public institutions, with a conservative estimate of their cost and fund may be mentioned the following: University of Vermont, \$500,000; Medical College, \$50,000; Billings Library Building, \$150,000; Vermont Episcopal Institute, \$100,000; St. Joseph's College, \$25,000; Park Gallery of Art, \$25,000; Fletcher Free Library, \$50,000; Mary Fletcher Hospital, \$450,000; Howard Relief Association, \$60,000; Home for Destitute Children, \$200,000; Young Men's Christian Association, \$50,000; Howard Opera House, \$100,000; Custom House, \$40,000; City Hall, \$30,000; Court House, \$75,000; Providence Orphan Asylum, \$100,000; Girls' School of Vermont Episcopal Institute, \$60,000; Lake View Retreat, \$30,000; Burlington Cancer Relief, \$20,000; Burlington Yacht Club House, \$5,000; ten churches, \$475,000; nine school buildings, \$130,000; total, \$2,725,000.

Burlington has some elegant private residences of stately size with broad grounds and ample lawns, and many tasteful though less costly ones. Few places are so finely shaded, and it is a common remark of visitors who ride about the city, that they have rarely, if ever, seen a place of its size possessing so many tasteful dwellings with such handsome surroundings.

In addition to favorable geographical position and intimate connections with the great transportation companies of the state, Burlington has the inherent elements of a live and busy metropolis, exhibiting as it does a commercial activity and a business prosperity to be found in no other inland city of its size in the country.

PUBLIC LIBRARIES.

The University library contains 35,475 volumes, which are stored in the Billings library building. This building, noted for its architectural beauty, was erected at an expense of \$150,000. The Fletcher Free Library contains 17,500 volumes.

THE UNIVERSITY OF VERMONT.

The University of Vermont, chartered by the Legislature in 1791, and rechartered in 1865 as the "University of Vermont and State Agricultural College," is classed among the older and leading colleges of the country. Its grounds and buildings are valued at \$275,000; its libraries collections and apparatus at \$100,000. It has invested funds, including lands and the congressional grant, amounting to \$365,000. Its annual income for the payment of salaries and current expenses is \$35,000. It receives from the state \$6,000 annually for industrial instruction and the aid of poor students. The institution has no indebtedness. The value of such an institution not only financially, but as affording the very best facilities to the people for higher education, and in giving character to the city wherever its name is mentioned, cannot be overestimated.

Its graduates and those of the medical department, which is also in a most flourishing con-

dition, may be found in all parts of the country and are ever ready to bear witness to the excellence of its course of study and to the many educational advantages of Burlington.



The Vermont Episcopal Institute and the girls' school in connection therewith, **St. Joseph's College**, and the **Burlington Commercial College**, are all in most successful operation and are patronized by large numbers.

Professor Sauvers' Summer School of Languages is now permanently located here and brings to Burlington from five hundred to six hundred students during the summer months.

BANKING.

National banks (two).

Capital.....	\$ 800,000
Surplus.....	160,000
Deposits.....	1,200,000

Savings bank and trust companies (two).

Amounts.....	2,200,000
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INSURANCE AGENCIES.**Capital represented.**

Fire Companies.....	\$150,000,000
Life Companies.....	252,000,000

TRADE AND MANUFACTURES.

From a tabular statement of the latest and best authority we gather the following facts as to the trade and manufactures alone of Burlington.

Amount of capital employed.....	\$ 5,512,050
Amount of sales and product.....	13,358,900
Number of employees.....	3677
Monthly pay roll.....	117,547
The annual wages paid to employees amounts to.....	1,410,564

These results are largely due to the freedom of Burlington from strikes and labor troubles, which, history proves, invariably work disaster to business and recoil most severely on the laboring classes.

The lumber firms represent a capital of \$4,000,000, and employ in their business in this city \$1,500,000. The lumber sold and shipped from Burlington annually amounts to 150,000,000 feet.

WATER WORKS.

Burlington is supplied with water from Lake Champlain, which is forced to reservoirs 300 feet above the level of the lake, which gives an excellent head of water in every house in the city, besides being ample in case of fire. The capacity of the reservoirs is over 6,000,000 gallons. The water taxes are paid by the consumers directly to the city treasurer, the rates being as low as any city and much lower than many. Water is distributed through thirty-one miles of main to every part of the city, and there are 175 hydrants, affording ample protection against fire.

THE FIRE DEPARTMENT.

Burlington's fire department consists of six companies, one of which is a hook and ladder company. It is well organized and disciplined and is second to no volunteer organization of its kind in the country; and it has shown itself capable of most efficient service in arresting and preventing the spread of conflagrations. The annual expense of the entire department, including the fire alarm telegraph, is only about \$4,500. The streets are regular and tastefully laid out, making more than fifty miles of road in the city most of which is either paved or macadamized. The streets are lighted with 113 arc electric lights of 2000 candle power each, at an annual expense of about \$9,000.

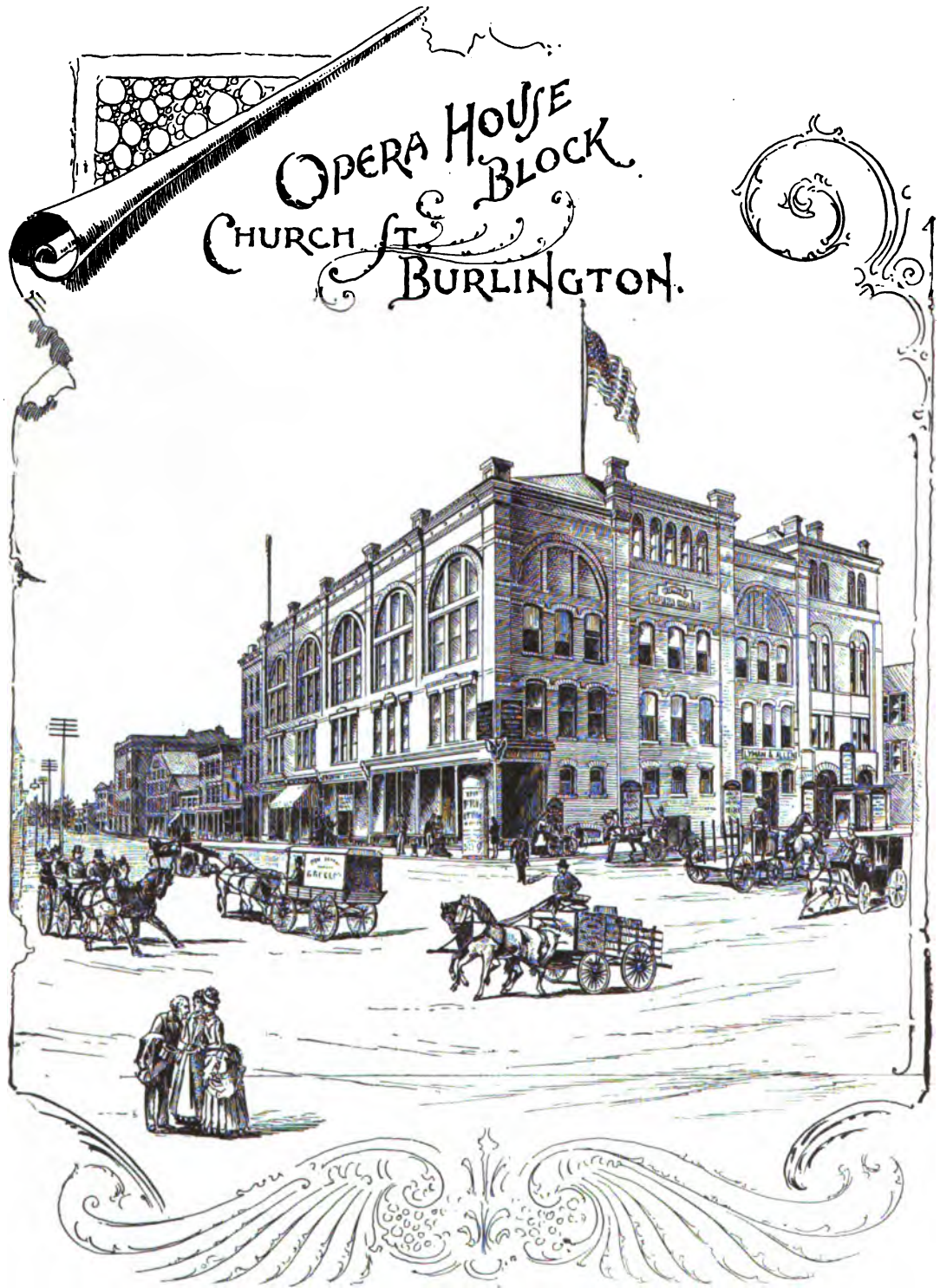
PUBLIC PARKS.

Burlington is highly favored in having so many large and beautiful public parks. City Hall Park, near the center of the city, is in the form of a square and embraces about two acres. It is surrounded by the leading hotels, Fletcher Free Library, Ethan Allen Engine House, Y. M. C. A. building, banks and various mercantile establishments. In the northern part of the city, on a bluff overlooking Lake Champlain, is Battery Park. During the war of 1812, when the English menaced Plattsburg, the public stores were removed to Burlington, and a battery was placed on the site of Battery Park; hence the name. Queen City Park and Howard Park, the former a popular resort for picnic parties, are to the south of the city.

TRANSPORTATION FACILITIES.

Burlington enjoys superior transportation facilities and is admirably situated for commerce. It lies on the direct line of navigation by the lakes and canals between Montreal and New

York, and during nine months of the year its products and manufactures can be shipped to the



largest cities by water, including those on the great lakes, and by the same means of transportation is received the larger proportion of its raw material, lumber, coal and other necessities.

Railway lines radiate in every direction, and there is no city of importance that cannot be reached from here by almost a direct route. Three lines of railroad, the Central Vermont, Burlington & Lamville, and Rutland & Burlington enter the city; and directly across Lake Champlain, ten miles distant, and connected by boats, is the railroad of the Delaware & Hudson Canal Co. The Champlain Transportation Co. has its headquarters in Burlington and its steamers are among the largest and most elegant on inland waters. They run in connection with the D. & H. Railroad, Lake George steamers, and Hudson River steamers, transporting large amounts of freight and affording a most delightful trip through the lake to the large numbers who select this route for business and pleasure travel.

AS A PLACE OF RESIDENCE.

This city, from her favorable location, her advantageous surroundings, her commercial facilities, her business opportunities, her manufactures, her solidity, her advantages as a shipping and distributing point, her wealth, the intelligence, culture, taste, refinement and moral advancement of her people; the public and private enterprise, her excellent sanitary condition, her metropolitan advantages; in short, the thousand and one things that tend to make a city a desirable place of residence, is beginning to attract the attention of people from abroad who have learned of the place. As a result, a tide of capital and business industry and enterprise is gradually settling in this direction, which will assist very materially in building up at this point a city destined at no distant day to take a prominent place among the inland cities of America. The inhabitants of Burlington are composed very largely of mechanics, tradesmen,—“sons of toil.” The wealth is more equally distributed among the citizens than in larger and more densely populated cities. There are many wealthy people and but few really poor.

Situated in the midst of the beautiful Champlain Valley, and surrounded on all sides, far and near, by the most populous, wealthiest, and best agricultural county to be found in the state, Burlington enjoys a local or domestic revenue from beyond her limits unequalled anywhere. Socially and morally Burlington will compare favorably with any city in the world. Her citizens are in the main church-going people, and as a result the city is adorned with many elegant and costly places of worship, the following denominations being represented: two Congregational, two Baptist, Episcopal, St. Mary's Cathedral (R. C.), St. Joseph's (French). The Baptists have a French mission and there is a Jewish synagogue. The public schools of the city are of such a character as to cause the citizens to speak of them with pride. These, together with the numerous schools of a higher grade, have had a tendency to raise the social and moral standard of the people. Four newspapers are published here beside the *University Cynic*, which is a monthly college publication. The different lines of railroads that center in this city and the shipping facilities by boat indicate the advantages of Burlington as a shipping point, and the opportunities for rapid and convenient travel could not well be improved. The mechanics and laboring men of Burlington generally own houses of their own, and as a consequence houses can be rented at reasonable rates. Shabby or unsightly tenement houses are almost unknown in Burlington.

Statistics prove that Burlington is one of the most healthful cities on the American Continent. Its climate is pure and genial, the temperature being modified and regulated by the mountains and lake. The city is subject to no prevailing diseases. The location is admirable for complete drainage, and its sanitary condition is well regulated by an efficient board of health. The manufacturing facilities of this city, with her opportunities and advantages as a shipping point, afford the capitalist and manufacturer a brilliant prospect, while her educational, moral, social and sanitary advantages render Burlington a most desirable place for residence. This then, is our “Queen City,” the Burlington of to-day.

BURLINGTON.

HOWARD NATIONAL BANK, Church and College Streets.—The best patronized bank in Burlington is the Howard National Bank, which occupies the ground floor of its own ornate and substantial brick block, at the corner of Church and College Streets. This bank was incorporated in 1870, with a capital of \$300,000, and is officered as follows, viz.: president, F. M. Van Sicklen; vice-president, C. M. Spaulding; cashier, F. E. Burgess; directors, F. M. Van Sicklen, C. M. Spaulding, Joel H. Gates, Edward Wells, D. W. Robinson. The banking rooms are centrally and desirably located, handsomely appointed and provided with improved safes and vaults, affording ample accommodation for the public, and possessing every modern convenience for facilitating the business in hand. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in foreign exchange and first-class securities of all kinds. From its inception this bank has retained the confidence of the public in a marked degree. Its founders were men who had the rare foresight to recognize the possibilities of such an institution, and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience and wealth might rear. They built well, and they and their coadjutors are eminently worthy of maintaining the popularity and prosperity already achieved. Under its present wise and conservative management, this bank is doing a large and safe business, all its movements being marked by prudence, caution and honorable business methods, and it is widely recognized as one of those solid, ably conducted institutions which reflect credit alike upon its officers and the community in which its influence is felt. It now has the largest number of depositors of any bank in the state, and its last statement, made Nov. 5, 1890, shows surplus and profits amounting to \$100,000; individual deposits, \$400,000. Its executive officers are gentlemen with whom it is always a pleasure to do business. Prompt, obliging and efficient in all their dealings with the public, they are naturally popular, and in their own personality uphold the credit of the bank, in both financial, commercial and social life. The president, Mr. Van Sicklen, and the vice-president, Mr. Spaulding, have been connected with the bank since its organization, and have been foremost in placing it upon a solid and substantial basis. Mr. Van Sicklen is a retired merchant, long identified with the commercial growth and financial prosperity of this city. Mr. Spaulding is a well-known capitalist, president of the Porter Manufacturing Company and the Cedar Beach Association. The cashier, Mr. Burgess, is a native of New York state, and a financier of experience, ability and wide acquaintance; while the board of directors comprises much of the solid business element of the city.

HEMAN W. ALLEN & CO., Jobbers and Retailers of Dry Goods, Nos. 81 and 83 Church Street.—As the leading establishment of its kind in Burlington, this house is worthy of accurate historical reference. It was founded in 1848 by Messrs. Edward and Elias Lyman. Three years later Mr. Edward Lyman became sole proprietor, continuing as such until 1868, when Mr. Heman W. Allen, who had been a clerk in the house for a number of years, and had shown special aptitude for the business, was admitted to partnership under the firm name of Lyman & Allen. This firm became a power in the jobbing, as well as retail, dry goods trade, extending its business throughout Vermont and northern New York, and being recognized as the leader of the trade in this entire territory. In 1879 they took possession of their present spacious quarters, comprising two floors, 50 x 75 feet each, admirably situated in the Howard Opera House Block, and elegant in all their arrangements and appointments. The location is the most central, and it is easy of access from every part of the city and surrounding country. The interior is fitted up and furnished in keeping with the correct taste and sound judgment of the proprietors; no expense has been spared, and all departments are well lighted, and commodious alike for customers and the adequate dis-

play of the firm's immense stock. The establishment is the busiest in its line in the city, its counters being thronged with patrons from all classes of the community. Each department is complete within itself, while the corps of clerks and salesmen, numbering twenty-two in all, are noted for their courtesy and obliging manners, combining with a thorough knowledge of their duties a faculty for anticipating the wants of customers, laying before them a full variety of textures, patterns and shades from which to choose. The splendid stock contains everything desirable in dress goods, including the latest shades in black and colored silks, satins, velvets and velveteens, ottomans, Rhadamaux, cashmeres and prints; the latest styles in cloaks, suits and wraps; jerseys and jersey waists, coats and shawls; linens, woolens and worsteds; blankets, flannels and domestics; hosiery, gloves and underwear; corsets, bustles and dress trimmings; laces, ribbons and embroideries; notions, fancy goods and small wares in great variety and profusion. This firm are always first to secure the most desirable novelties in all fabrics of the loom, in notions and fancy goods. Mr. Frank D. Abernethy, who had been in the employ of the house since 1879, was admitted as a partner in 1885. Two years later, the honored senior partner, Mr. Lyman, died, after a long, honorable and successful business career, and the house has since been conducted under the present name and style. Mr. Allen, the accomplished head of the house, is a native Vermonter, in the active prime of life, served in the late war, the 13th Vermont Infantry, is a member of the Burlington Board of Trade, and deservedly popular in social and business life. Mr. Abernethy was born in Bristol, Vt., is a member of the F. and A. M., and combines to form a firm of commanding influence, wide popularity and solid worth.

REED & TAYLOR, Wholesale Dealers in Tobacco, Cigars, Snuff, Pipes, etc., No. 129 and 131 St. Paul Street.—The firm name of Reed & Taylor constitutes the most valuable trademark known to the cigar and tobacco trade in Vermont, and the vast demand for the reliable and fragrant goods bearing this brand, has resulted in the development of one of the largest manufacturing interests of the kind in this section, while Burlington is materially benefited as being the centre of this important trade. Messrs. Reed & Taylor are widely prominent as wholesale dealers in Tobacco, Cigars, Snuff, Pipes, etc., and occupy spacious and commodious premises at Nos. 129 and 131 St. Paul Street. The business was established some twenty-five years ago by Messrs. Murray & Reed, and in 1883 the present firm succeeded to the control. The firm has made a close study of the public want, and has in stock by far the most varied and comprehensive assortment of fine goods, in all styles, sorts and makes to be found in this city, so as to be prepared to satisfactorily meet the most exacting requirements of the trade. In a word, this firm make their customers' interests their own, and dealers feel safe in buying from such an honorable, responsible house, realizing that they best meet the wants of their own trade, and can in that way permanently develop a profitable business in their section against all odds. The cigars manufactured and sold by Messrs. Reed & Taylor are rapidly distancing all competition wherever introduced, being everywhere popular for their delicacy of flavor, true fragrance, perfect workmanship and select leaf. The firm have built up their trade in these goods on the basis of reliability and quality, and are seeking for themselves the benefits accruing from the production of honest, well-made goods. We cannot too strongly recommend hotels, restaurants and the trade generally, to sample the goods of this house, as they give universal satisfaction, sell quickly, hold customers, and return a good profit to the retailer. The individual members of this firm are Messrs. J. G. Reed and O. C. Taylor, the former a native of Vermont, the latter of New York, and both gentlemen of unflagging energy and enterprise who have secured to Burlington a highly beneficial branch of wholesale trade, and are worthy of the substantial success and prosperity they now enjoy.

BAILEY'S MUSIC ROOMS, H. W. Hall, Manager.—In this age of well-nigh universal musical education, when in every family of refinement a piano-forte is a necessity, it is a matter of general interest to secure some reliable advice as to the best place to patronize for articles in this line. The oldest and best known house in Vermont engaged in the piano and organ trade is that known as Bailey's Music Rooms, located at Nos. 149 and 151 Main Street in this city. This house has been in successful operation since 1871, and its responsibility and reliability is well established. The affairs of the house are under the expert management of Mr. H. W. Hall, who employs a dozen or more travelling salesmen throughout the state. This house has the agency for such celebrated pianos as the Knabe, Chickering, Ivers & Pond, Estey, Steck, Miller and Sterling; also the Estey, Carpenter and Chicago Cottage Sterling organs. Sheet music and musical merchandise in large quantities are also carried in stock, and the house is recognized as a true type of the possibilities of the modern music trade. There is nothing produced in either hemisphere in the line of musical goods which cannot be furnished by this house at short notice and at terms and prices which challenge competition. Mr. Hall sells every instrument on its merits, and is in a position to offer the rarest inducements to purchasers as regards both price and quality. Pianos and organs are rented and sold on easy payments, thus bringing them within the reach of all classes of the community. Those of our readers contemplating the purchase of an instrument should call at these rooms and inspect for themselves, or write to Mr. Hall, and they will find their wants supplied with no trouble or annoyance on their part and at very little cost. "Honest goods at honest prices" is the motto of the house, and to this principle it strictly adheres. Mr. A. L. Bailey, the proprietor, also conducts a similar establishment at St. Johnsbury. Mr. Hall, the manager in this city, is known in the musical world as an accomplished exponent of this line of trade. Eleven years ago Mr. Hall came to this city in the employ of A. L. Bailey of St. Johnsbury, and with Col. John E. Fox as his only assistant, started in a small way to introduce the pianos and organs among our citizens then sold by Mr. Bailey. From this small beginning has been built up through the energy and push of Mr. Hall, one of the largest houses in New England, and one which now employs a large number of traveling salesmen, the most of whom reside in Burlington. By close attention to business, Mr. Hall has accumulated a considerable amount of property, his residence on Clark Street being one of the best appointed cottages in the city. Mr. Hall is a member of Green Mountain Lodge, No. 1, I. O. O. F. and Green Mountain Encampment, No. 3, of this city, where he passed the various chairs of the Subordinate Lodge and Encampment, and in 1885 was elected a representative to the Grand Lodge, of which he received the appointment of Grand Marshal. This was followed in 1886 by election as Deputy Grand Master, and in 1887 was elected to the chair of Grand Master. At the conclusion of this service in 1888, he was elected to represent his State in the Sovereign Grand Lodge for two years. Appreciating the beauty of the Patriarchs Militant branch, he joined Canton Lafayette, No. 1, and was soon thereafter appointed an Aid-de-camp on the Staff of the Major General with rank of Lieutenant. Mr. Hall is one of the best known men of Vermont, is in the prime of a vigorous manhood and is honored and esteemed by his associates and neighbors.

J. W. GOODSELL, Stone Work, Granite and Marble Monuments, No. 257 Pine Street.—The leading headquarters in Burlington for granite and marble monuments is the establishment of Mr. J. W. Goodsell, located at No. 257 Pine Street. This representative house was established in 1875, by Messrs. J. W. Goodsell & Co., the present proprietor succeeding to the sole control in 1885. He handles both Barre, Quincy, Westerly and various other granites, all kinds of foreign and domestic marbles, and brown stone for building purposes, while he makes a leading specialty of carving, designing and statuary work. Fabrication of memorial work has become an art requiring originality of conception, technical training, patient endeavor, intelligent application and the very acme of expert workmanship to secure an artistic totality of admirable and enduring qualities. To fully meet these essential requisites the efforts of Mr. Goodsell are unremitting. In memorial designs, ideal and realistic carving, and the selection of materials, Mr. Goodsell stands foremost in the trade. The fullest extent of artistic possibility has signalized

his many productions. Their well-tested merits, marked appreciation in every cemetery, is their best recommendation, and his only needed endorsement. The expert choice of raw materials involves consummate discrimination, absolute technical knowledge, wide observation and large practical experience. These qualifications Mr. Goodsell amply possesses, and the trade recognizes his judgment as unerring. Bargains are offered to suit all tastes and means, and when desired can be completed and erected in a reasonably short time. From fifty to one hundred skilled hands are constantly employed, and the plant is splendidly fitted up with new and improved machinery and ample steam power. All work proves as represented, is guaranteed in every respect, and every statement, expressed or implied, in letter and spirit is substantiated. The trade is local, suburban and country-wide, its radius ever enlarging, and the work in large demand wherever once introduced. The business transacted amounts to a very large sum per annum, while an energetic application of his resources to excel in his various productions, and to keep pace with the growing demands and refinements of the times, year in and year out, is the earnest endeavor of the talented proprietor. Mr. Goodsell is a native Vermonter, and has long been prominent in the business circles of Burlington; is now serving as water commissioner of the city, is a member of the F. and A. M. and the I. O. O. F., and is universally honored and esteemed.

T. S. PECK, General Insurance Agent, Peck's Block, No. 166 College Street.—The best channel through which to effect fire insurance in Burlington, is the agency conducted by Gen. T. S. Peck, who is unquestionably the leading general insurance agent in Vermont, and now, after being in business for twenty-three years, General Peck is still lengthening and strengthening his stakes, enlarging his already widespread business connection. He now represents the following well-known and reliable companies, viz: the Norwich Union, the Royal, the London and Lancashire, the Commercial Union and the Sun, of England; the German American, the Niagara, the Westchester and the Phenix, of New York; the Fire Association, the Pennsylvania and the American, of Philadelphia; the Connecticut, of Hartford; the First National, of Worcester; the Anglo-Nevada, of San Francisco; and the New Hampshire and the People's of Manchester, N. H.; also, the Traveler's Life and Accident, of Hartford; the National Life, of Montpelier, Vt.; the Vermont Life, of Burlington; the Hartford Steam Boiler Inspection and Insurance Company of Hartford; and the American Steam Boiler Insurance Company of New York. With their millions of capital and surplus, these companies offer absolute security to the assured. General Peck is placing risks with these companies at remarkably low rates; his policies are clearly worded, explicit, and devoid of technicalities, and all losses are promptly paid on adjustment. He controls the insuring of important lines of business, residential and manufacturing property; stocks of merchandise, household effects, etc., and is steadily extending his circle of customers in this city and throughout the state. He is a recognized authority upon all matters relating to both fire and life insurance, and an unrivalled knowledge of the principal risks offering in city and country, rendering him especially safe and competent as the agent for conservative companies such as those he now represents. He offers special facilities for placing insurance for other agents; gives prompt attention to all orders by mail or telegraph, and due notice of expiration of policies. Responsible parties not representing companies and in position to introduce business, will find it for their interest to write to this office. General Theodore S. Peck was born in Burlington, March 22, 1843; was educated at the public schools, and early in life engaged in a general insurance agency. He enlisted in 1861 as a private in Company F, First Vermont Cavalry, was promoted to regimental quartermaster sergeant of the Ninth Vermont Infantry in July, 1862; to second lieutenant of Company C in January, 1863; first lieutenant Company H in June, 1864; and captain and assistant quartermaster United States Volunteers, March 11, 1865. He was colonel and aid-de-camp on the staff of Governor Stewart in 1870; served as commander of the Grand Army of the Republic, Department of Vermont, and as colonel of the First Regiment National Guard of Vermont for several years; and was appointed adjutant and inspector-general of the state in 1881 to fill a vacancy, and has been elected to that responsible position by every succeeding legislature since that time, fulfilling his duties with ability, sound judgment and great acceptance.

A. N. JOHNS, Gloves and Furnishing Goods, No. 108 Church Street.—Prominent among the representative and reliable houses engaged in the field of mercantile activity in this city is that of Mr. A. N. Johns, located at No. 108 Church Street, and known and honored as the Burlington Glove and Furnishing Goods Store. It is headquarters for gloves and furnishing goods of every description for both ladies, gents, misses and children. It was established over twenty-five years ago, by Mr. W. H. Whitten, as a glove manufactory, and, after some changes, the present proprietor succeeded to the control in 1883. The store is greatly admired as an attractive feature of this busy thoroughfare, and is liberally patronized by all classes of the community. It is thoroughly metropolitan in all its arrangements and appointments, and is stocked to repletion at all times with new, choice and desirable goods. The proprietor possesses the most perfect facilities for obtaining supplies in vast quantities and at advantageous rates, making his purchases direct from the most famous manufacturers, jobbers and importers, and securing the latest styles and freshest novelties as soon as they are ready for the trade. Customers are thus assured of securing the most fashionable designs and patterns in this line, as they make their appearance on the counters of this popular house quite as soon as they are offered for sale in Boston or New York. Responding to the close competition peculiar to this line of trade, Mr. Johns places his prices at the lowest point of moderation, even lower than can be secured in the larger cities, and gives his patrons every advantage that can be afforded or that is known to the trade. He displays the largest stock in Vermont of gloves, hosiery, underwear, corsets, handkerchiefs, parasols, fans, ribbons, collars and cuffs, ruchings, ties, etc.; also a fine assortment of ladies' and gents' driving gloves, ladies' and children's hosiery, merino, wool and cashmere stockings. The patronage is large and active at all seasons, and the wants of the public are ministered to with the utmost dispatch, with conscientious care and with eminent satisfactions. Mr. Johns is a native of Bristol, Vt., an expert and talented merchant, with a keen appreciation of the public want, a member of the Burlington Board of Trade, and a reliable, responsible and popular business man.

H. M. PHELPS & CO., Wholesale Granite Dealers, Barre Granite, Office, No. 190 Bank Street.—In this brief sketch of the house of Messrs. H. M. Phelps & Co., wholesale granite dealers, at No. 190 Bank Street, we introduce to our readers a firm of monumentalists of wide celebrity, ranking first in quality and second to none in the volume of production. They established their business here in 1863, and their trade is local, suburban and country-wide, its radius ever enlarging, its work popular wherever introduced and the demand for the same increasing with each succeeding year. Fabrication of memorial work has become an art requiring originality of conception, technical training, patient and intelligent application, and the very acme of expert workmanship, to secure an artistic totality of admirable and enduring qualities. To fully meet these essential requisites the efforts of this firm are unremitting. Their extensive warerooms are replete with a varied and immense assortment of designs, suited to the tastes and means of all, and bargains are here offered which cannot be duplicated elsewhere. All work proves as represented, is guaranteed in every respect, and every statement, expressed or implied, in letter and spirit is substantiated. In both memorial designs, ideal and realistic carving and the selection of materials, this firm stands pre-eminent in the trade. The fullest extent of artistic possibility has signalized their many productions. Their well-tested merits, marked appreciation in cemeteries throughout all parts of the country, is their best recommendation, their only needed indorsement. In the selection of raw materials this firm possess every qualification, and the trade recognizes their judgment as unerring. They make a specialty of Barre granite, and furnish only the hardest stone, free from iron, remarkable for its silky texture, and susceptible of the highest polish. This granite is supplied, either finished or in the rough, in quantities to suit at the shortest possible notice, and at terms and prices which defy successful competition. The works are amply supplied with the latest improved machinery for sawing and polishing, operated by steam-power, and steady employment is given to twenty-five skilled hands. Mr. Phelps, the active member of the firm, is an accomplished designer and workman, who can embody and produce his own conceptions by his own skilled handicraft, and who has won success in his art by honestly deserving it.

CHAS. R. NASH, Stoves, Ranges, Hot Air Furnaces, No. 180 Main Street.—Commercial enterprises of modern times embrace many features of practical utility, but none which deserve higher consideration than those which relate to the home—its comforts and conveniences. Among such enterprises in Burlington may be mentioned that conducted so successfully by Mr. Chas. R. Nash, at No. 180 Main Street. This house has an old and intimate connection with the business history of this city, having been founded over forty years ago by Messrs. J. and J. Wainwright, the present proprietor, after several changes, succeeding to the control in 1872. Mr. Nash deals extensively in stoves, ranges, hot-air furnaces, and house furnishing goods; drain pipe, etc., and makes a leading specialty of plumbing, steam heating and furnace work. He occupies large and commodious salesrooms, with a spacious and well equipped workshop in connection, and gives steady employment to a competent force of skilled hands. Having an intimate knowledge of the wants and requirements of the public in this direction of trade, Mr. Nash carries in stock a full line of the best makes of stoves, ranges and furnaces, embodying all the latest and most improved styles for both heating and cooking, all of which are received direct from manufacturers, and commend their own superior merits to the confidence and patronage of critical and discriminating purchasers. In plumbing, steam heating and furnace work, this house occupies an unquestioned position at the head of the trade, from which it is abundantly able to make good their claim for accomplishing the best and most thorough work to be found in any locality, while every modern facility is at hand for guaranteeing the prompt and perfect fulfillment of all orders. The prices which prevail in all departments of the business are such as preclude successful competition, and the patronage is large and influential in this city and from all parts of the surrounding country. Mr. Nash is a native of Shelburne, Vt., a member of the F. and A. M., the I. O. O. F. and the Burlington Board of Trade, and a reliable, straightforward business man, worthy of every trust and confidence.

BURLINGTON BUSINESS COLLEGE AND SHORTHAND SCHOOL, No. 94 Church Street, Warner Block.—The leader in this branch of education in Vermont is the Burlington Business College, which is now in the twelfth year of an honored and useful existence. The Burlington Business College and Short-Hand School is under the proprietorship and management of Prof. E. G. Evans, an instructor of large experience and an expert and practical accountant. The College is eligibly located at No. 94 Church Street, Warner Block, and is admirably adapted for its purpose, the rooms being heated with steam, well lighted on three sides, and the main hall has a seating capacity of fully one hundred. The atmosphere shed by this College is an atmosphere of energy and purpose. It is devoted to fitting young men and women for actual business of all kinds. It is itself, in fact, an epitome of all the typical varieties of business done in the world. The business of the merchant, the banker, the importer and jobber, the real estate agent and insurance company, the broker and commission man, as well as telegraphy, penmanship, shorthand and the whole order of activities, are here taught by a carefully devised system of object lessons devoted to each. In banking, for instance, accurate accounts are kept, the transactions are precisely such as occur in the world's business, and the book-keeping and balances are as carefully looked after as if millions depended upon this scrupulous attention. We can hardly conceive of any work which a young man or woman may be called upon to do in the world, aside from the three professions of law, theology and medicine,—any one of which, however, would be well supplemented by a Burlington Business College course,—that is not absolutely provided for by this institution. The business course includes book-keeping, business law, business practice, grammar, business arithmetic, business penmanship, business correspondence and spelling. The phonographic course embraces shorthand, correspondence, practical grammar, typewriting, penmanship and spelling. The English course includes arithmetic, reading, letter-writing, penmanship, grammar and geography. The total expense for tuition, books, board and washing does not exceed \$35. This is from \$30 to \$75 less than the cost of attending any other similar institution. The principal has ever given a hearty support to those measures best calculated to advance and perfect the facilities afforded to the young men and women of America to secure a thorough business education, and his success has been well merited.

PEASE & MANSON, The One Price Cash Clothiers, Men's, Youths', Boys' and Children's Fine Clothing, Furnishing Goods, Hats and Gloves, No. 160 College Street.—The popular and well-known firm of Pease & Manson is already accepted as a leader in its special line of mercantile activity. The enterprise was inaugurated in 1864 by Messrs. Pope & Pease, the present firm being formed in 1890. The premises occupied comprise two floors, one 20 x 115 feet, fitted up with tasteful appointments throughout, while every convenience and accommodation has been provided for the reception of customers and the handling of stock. The counters and shelves are burdened with a very extensive assortment of superior, ready-made clothing for men, youths', boys', all in the latest fashion, and illustrating the current demand. These goods are made from the best materials and in the best workmanship, and are stylish in cut, fit and appearance, while in the matter of price this house cannot be excelled by any other establishment in the city. The second floor, 20 x 60 feet, is nicely arranged for the exclusive sale of children's clothing, where in addition to the regular styles of children's suits and overcoats are shown many novelties in children's clothing not usually found outside the larger cities. They carry at all times a full and complete line of all goods embraced in men's furnishings, and have established the fair and honorable and confidence-producing system of marking all goods in plain figures, selling at one price and for cash only. They also keep an extensive and very fine stock of hats, caps and gloves of the best grades, prices of which are always the lowest, quality considered. The individual members of the firm are Messrs. Fred S. Pease and David Manson, the former a native of Vermont and the latter of Scotland. These gentlemen, during their comparatively brief career in this city as business men have established a large and influential trade, and have gained for themselves enviable reputations for honorable dealing and enterprise. They are both young, energetic and enterprising, and this new and already popular store is quite an addition to the mercantile interests of Burlington.

LEO & McLAREN, Boston Store, Nos. 56 and 58 Church Street.—This representative house was originally established in 1887, when they bought the stock of M. D. Cook, and so largely has their business developed, that the large double store now occupied is needed for the accommodation of the immense stock carried. The business premises comprise two floors, 50 by 100 feet each, fitted up in a very attractive and convenient manner, with the Lamson cash carrier system, electric lights and modern appointments, and forming one of the interesting features of this popular shopping district. Their house has become to be recognized as a popular source of supply for both dry and fancy goods, carpets and upholstery, cloaks, notions and small wares. Each line is kept fresh and choice, embracing the latest novelties, and illustrating in a striking manner the bewildering changes in fashion and style. The business is systematically divided into distinct departments, each being under the direction of a competent head, while the exigencies of the trade require the constant employment of thirty-five clerks and salesmen. Here are shown the latest shades and patterns in black and colored silks, satins, velvets and velveteens, ottomans, Rhadamaux, cashmeres, and prints; cloaks, suits and shawls; woollens, linens and cottons; blankets, flannels and housekeeping goods; hosiery, gloves and underwear; corsets, bustles and dress trimmings; laces, ribbons and embroideries; and notions, fancy goods and small wares in great variety and profusion. This firm have now on sale the largest and choicest stock of cloaks and winter garments ever exhibited in this part of the country. This department is a striking instance of the willingness of the public to co-operate with the merchants whose endeavors are directed toward supplying their patrons with the best and latest in the market, and at the very lowest prices consistent with the ideas of modern merchandizing. The stock this season is far above the average, both for style, variety and cheapness, and includes the choicest productions of the great manufacturers, designers and fashion leaders of London, Paris and New York. The styles are far-similes of Worth's and Redfern's master efforts, and the assortment include cloaks, capes and jackets; ladies' cloth jackets and reefers, plush and Astrachan capes; plush cloaks and jackets, and ladies and children's garments of every description. The carpet department is brilliant with color and new patterns in Wiltons, Moquettes, Axminsters, Brussels, tapestry, ingrain and other carpetings; while the house is patronized in every branch by

the elite of the city, and is one of the busiest emporiums of trade in town, especially favored during the holidays. The co-partners, Messrs. M. J. Leo and P. F. McLaren, are merchants of rare energy and business tact, and belong to that class of energetic, public-spirited business men, who build up great enterprises in every avenue of commerce and trade.

SPAULDING, KIMBALL & CO., Wholesale Grocers, Stone Stores, South Wharf.—The leading, best known wholesale grocery house in Vermont is that of Messrs. Spaulding, Kimball & Co., located in the stone stores, on the South Wharf in this city. This representative house was established in 1855 by Messrs. Van Sicklen & Walker, who were succeeded in their order by Van Sicklen, Walker & Co., Van Sicklen, Seymour & Co., and Van Sicklen & Spaulding, until 1887, when the present firm was organized. Their stone stores, where their large wholesale trade is carried on, are supplemented by four storehouses, giving every modern convenience and facility for the rapid handling and perfect preservation of the choice and valuable stock. Here is a veritable emporium of the choicest food products from every quarter of the globe and provisions and groceries of every description; fine teas, pure molasses, flour, salt, pork, lard, fish, cordage, cement, lime, oils, nails, glass, seeds, calcined plaster, marble dust, etc., etc. The stock is notable for its extent, care in selection, celebrity of brands, and remarkably low scale of prices. In fact nowhere in the state can it be duplicated at the prices quoted. The firm are doing an enlarging trade throughout northern Vermont and northern New York, and are building solidly on the foundation of knowing what the trade wants, knowing where to secure the best and finest goods at lowest rates, and pursuing an honorable live policy, giving their patrons a chance to make money, and offering them greater inducements and a wider range to select from than any house in this section of the country. Quality is ever the first consideration with this firm, and theirs is a model grocery house in its management, its goods and its tariff of prices. The exigencies of the business call for the employment of seventeen assistants, including a corps of talented salesmen on the road, and all orders receive prompt and careful fulfillment. The individual members of this responsible firm are Messrs. A. C. Spaulding, E. B. Kimball and P. J. Enright. All are experienced and practical, able and honorable, as merchants and business men, and are gentlemen with whom it is always pleasant and profitable to deal.

E. G. PAGE, Sewing Machines and Supplies, No. 34 Church Street.—A leading headquarters for sewing machines and supplies in Burlington is the establishment of Mr. R. G. Page, located at No. 34 Church Street, opposite Hotel Chittenden. This gentleman has had a practical experience of some fifteen years in the sewing machine business, and has been established here since 1888. He deals in sewing machines and supplies, pocket knives, scissors and shears, hand sewing needles, tracing wheels, tape measures, etc; while making a leading speciality of the sale of the White Sewing Machine. The great victory of the White at the Exposition Universelle at Paris, together with the triumph at the Centennial Exposition at Cincinnati, presents an opportunity rarely experienced in business life. The united opinions of the experts of Europe and of America in placing the White above and beyond all sewing machines for family use, is a matter of importance; it is unanswerable in competition, influential beyond measure, convincing beyond doubt; the best sells the easiest. The victory of the White in capturing the highest honors, the silver medal at the Great Centennial Exhibit at Cincinnati in 1888, was a crushing blow to its competitors, and now in competition with the best known productions of the earth, the experts of Europe echo the opinion of their brother craftsmen in America in pronouncing the White the best family sewing machine in the world. We have undeniable evidence of its superiority, and unanswerable arguments in competition. They can be inspected at Mr. Page's warerooms, while anyone wishing sewing machine embroidery, ruffling, tucking, hemming or plain stitching by the yard, will have it done promptly and in a first-class manner at his office. He also repairs sewing machines at the most reasonable prices, and has sewing machines to rent on easy terms. Mr. Page is a native Vermonter, an expert in his line of trade, and a reliable, enterprising and successful business man, eminently worthy of every trust and confidence.

BERRY, HALL, & CO., Manufacturers and Jobbers in Teas, Coffees, Spices, Tobaccos, Cigars, etc. Vermont Mills, Nos. 115 and 117 College Street.—Of all the various articles comprehended in the food supply trade, there are none harder to procure in pure, fresh quality than teas, coffees, spices, tobaccos, and cigars, and too much care cannot be exercised by dealers and consumers in selecting a reliable source from which to procure such goods. A well-known, prosperous and ably conducted house, that for almost a quarter of a century has maintained a deservedly high reputation for its A1 productions in this line and liberal business methods is that of Messrs. Berry, Hall & Co., proprietors of the Vermont Mills, manufacturers and jobbers. This reliable house was founded originally in 1866, by Messrs. Gregory & Meade, who conducted it with unvarying success for some years and were succeeded by Messrs. Miner & Pope, and in 1888, the present firm, comprised of Mr. M. C. Berry, a native of this state, and Mr. W. E. Hall, a New York man by birth, became the proprietors, and under their enterprising direction the trade has increased to its present volume and importance, requiring the services of several employees, also of a salesman on the road constantly. The premises utilized are of ample dimensions, well arranged for manufacturing and business purposes. The mill is fully equipped with all the latest improved grinding machines and coffee roasters, and the utmost care is exercised in the preparation of all articles produced, while none but the very choicest and purest of raw materials enter the list of their manufactured articles, which includes fragrant Mocha, Java, Laguayra, Maracaibo, and other coffees, mustards, white, black and Cayenne peppers, nutmegs, allspice, cloves, cinnamon, licorice, ginger, etc. Their assortment of teas comprises new crop Oolong, English breakfast, young Hyson, Pekoe, gunpowder, Souchong, Japan, Imperial, and other varieties; while their stock of smoking and chewing tobaccos and cigars embraces the most popular foreign and domestic brands, received direct from the best sources of production, while dealers purchasing here can always rely upon pure uniform quality and prices that are not duplicated very easily elsewhere. Every facility is possessed for the prompt transaction of business, orders are filled as satisfactorily as if directed in person, and shipments are made by most expeditious and direct routes. Messrs. Berry, Hall, & Co., are well and favorably known in commercial circles as men of sterling integrity and the most commendable traits of personal character.

BRODIE & PARKER, Manufacturers and Jobbers of Boots, Shoes and Rubbers, Salesroom, Nos. 108 and 110 Church Street; Factory, Nos. 30 and 32 Battery Street.—Perfection seems to be approaching in every article of manufacture; but nowhere is this more clearly seen than in the advancement which has been made within the past few years in the production of boots and shoes. It is almost marvelous to contemplate the magnitude which this branch of industry has attained in this country, when compared to the limits to which it was circumscribed fifty years ago. The great progress in the invention and perfection of labor-saving machinery has had much to do with this increase. A notable house engaged in this industry in Burlington is that of Messrs. Brodie & Parker, whose salesrooms are located at Nos. 108 and 110 Church Street, and whose factory is at Nos. 30 and 32 Battery Street. The business was established in 1887 by the present proprietors. Mr. Brodie started in the shoe business in 1862, following the business ever since, locating in Burlington in 1873. They have achieved a high position in the trade throughout the country by reason of their intelligent and well-directed enterprise and the superiority of their productions and goods handled. The premises occupied for manufacturing purposes are thoroughly equipped with all the latest improved appliances and machinery, hand work being done exclusively, and steady employment is given to a competent force of skilled operatives. Three traveling salesmen are employed and about 10,000 pairs of boots and shoes are manufactured per year. These are fine goods exclusively made from the best materials and warranted to be first class in workmanship and finish. The goods bearing the trademark of this house are everywhere recognized as unsurpassed for quality, easy fit and thorough durability by any in the market; and are meeting with great favor with dealers on account of their salability and merits. These goods consist of men's calf, kip and oil grain boots and shoes, and boys' and youths' boots. It is also only simple justice to say that this firm, with its splendid facilities and numerous ad-

vantages, rivals any of its contemporaries in the inducements offered to buyers, as regards liberality of terms and prices as well as in the quality of goods manufactured. The members of the firm, Messrs. D. A. Brodie and A. H. Parker, are natives of Vermont and members of the F. A. M. They are thoroughly enterprising, reliable business men with whom it is pleasant and profitable to deal.

W. B. CRAVEN, Hotel Champlain, No. 140 Church Street.—The city of Burlington has long been recognized as a centre where ample capital, thorough experience and distinguished enterprise have combined to make its cafes and restaurants superior to any in the state. As a contributor to the reputation of the city in this regard, and as a model establishment of its kind, the Hotel Champlain, conducted under the enterprising proprietorship of Mr. W. B. Craven, at No. 140 Church Street, stands pre-eminent. This popular house was opened in 1884, and the proprietor brought to bear upon its management the widest range of practical experience, and a keen appreciation of the public want. He occupies two floors, 33 x 95 feet each, the arrangements and appointments of which are of the best possible character, reflecting the utmost credit upon the enterprise and good taste of the proprietor, and perfectly insuring the comfort and convenience of his patrons. Meals are served at all hours, including oysters in every style, and order cooking is a specialty. The table supplies are procured from the most varied sources, all the important markets of the country paying tribute to its enterprise. The choicest delicacies of the season are served in liberal abundance, while the perfect manner in which the viands are cooked make a meal at the Hotel Champlain a most agreeable experience. While there may be larger cafes in the state, there are none possessing such well-founded claims upon the public favor, or enjoying a more deserved popularity. The prices which prevail are eminently fair and reasonable, and the patronage is of a character thoroughly complimentary to the proprietor, whose energy, enterprise and discrimination have made his establishment a prime favorite with all classes. Mr. Craven is a native of England, an expert and accomplished caterer, a member of the I.O.O.F. and the K. of P., and thoroughly popular with his host of patrons.

B. TURK & BRO., Fine Clothing, Furnishing Goods, Hats and Trunks, Nos. 156-158 College Street.—This representative house was founded in 1853, by Sioman Turk, who was succeeded by the present firm in 1855. The main salesroom is a model of elegance and good taste, measuring 40 x 115 feet, with a basement of the same size, and is devoted to their retail clothing trade. Here is displayed a truly grand stock of choice garments. This firm pays special attention to the cut and style of their ready made goods. When it comes to materials, they have a variety of patterns and qualities that will satisfy the most exacting and fastidious buyer. They show a vast assortment of ready made clothing, particularly in the finer grades. All novelties are represented here, such as cape overcoats, cutaway Prince Alberts, one button cutaway sack suits, all the new things in children's suits and overcoats, storm overcoats and ulsters, fur-trimmed overcoats, pea jackets, and extra sizes of garments for tall and stout men. They defy competition as to quality, and challenge comparison as to price. The fame of their custom tailoring department has been justly earned by the superior garments here made to measure. It enjoys the patronage of the stylish, careful and economical dressers of Burlington and vicinity, men who insist on the highest excellence of quality, the most fashionable cut and design, a faultless workmanship, and a perfect fit. As to their stock of piece goods, it includes the most extensive selections of English, French, German and American woolsens of the very best manufacture ever shown here, as well as the latest novelties in suitings, overcoatings and trouserings. These goods were largely selected abroad, and are the products of the finest looms of the world. This firm makes garments to measure promptly, perfectly and systematically. Messrs. Turk & Bro. also handle Youman's hats, and other celebrated makes of derby, soft and silk hats; all the freshest novelties in neckwear, scarfs, cravats and ties; the best assortment of underwear, including the Dr. Jaeger sanitary woolsens, the best in the world; besides hosiery, gloves, handkerchiefs, suspenders, collars, cuffs, trunks and bags. Mr. Bennett Turk, the head of the house, is a native of Prussia, and one of the most experienced, successful and popular merchants of the Queen City, a member of the F. and A.M. and the Board of Trade, and a gentleman of the highest repute.

B. L. KENT, Confectioner, No. 101 Church Street.—The difficulty of obtaining candy devoid of adulteration and deleterious substances at the present day is so great that the advantages derived by dealing with a house whose reputation for dealing in only pure and honest goods is apparent to every intelligent person. A well-known, representative and prosperous house engaged in this business in Burlington, and meriting more than passing notice in these pages in consequence of its straightforward business methods, is that of Kent, the confectioner, located very centrally at No. 101 Church Street. Mr. B. L. Kent is a Canadian by birth and has been a resident here for a number of years, and having a wide range of practical experience in all branches of this trade, he formed a co-partnership with a Mr. Salls, under the firm name of Salls & Kent, and together they founded this establishment in 1882, and at once developed a very large and substantial trade. In 1886 Mr. Salls retired, since which time the business has continued to prosper and increase under the sole management and direction of Mr. Kent. The premises utilized comprise two spacious and commodious floors, admirably arranged for business and manufacturing purposes. The factory is fully equipped with all the necessary tools and appliances, and employment is furnished a full force of skilled and experienced hands. The store is very neatly and tastefully arranged, and is fully stocked with a fine assortment of the products of the factory, and the very choicest of toothsome articles from the most celebrated makers known to the trade. The stock embraces the finest line of chocolates, bon-bons, and all grades of the finest goods usually kept in a first-class confectionery store. These goods are noted for their purity and excellence, while the very lowest prices prevail, and the entire establishment denotes order, system, neatness and cleanliness, and customers are certain to receive courteous service by polite assistants. Mr. Kent is a pleasant, affable and refined gentleman, energetic, prompt and reliable in all his dealings, and is also an active and consistent member of the Odd Fellows' and Masonic fraternities.

HENRY M. WIGHT, Second-Hand Furniture, Stoves, etc., also Tinware, Guns and Ammunition, No. 207 College Street.—Mr. Henry M. Wight, dealer in second-hand furniture, stoves, etc., also tinware, guns, ammunition, etc., has always maintained a very enviable reputation for handling first-class wares. Mr. Wight is a Massachusetts man by birth and has been a resident of this city for many years. He inaugurated this establishment on his own account in 1880, and immediately developed a very large and substantial trade. The premises occupied are of ample dimensions, commodious, and comprise three floors, which are finely fitted up and arranged with special reference to the different departments of the business. In his warehouses will always be found a full and general assortment of all kinds of parlor, library, dining and bed room suits, in all the leading and most fashionable designs; also a great variety of other furniture, such as sofas, chairs, bedsteads, carpets, lounges, couches, rocking and easy chairs, rugs, oil cloths, and everything in the line of kitchen furniture, bedding, besides a fine assortment of the most improved patterns in parlor and cooking stoves, oil and gas stoves, tin, copper and sheet-iron ware, also cooking utensils and laundry accessories of all kinds. A specialty is made of sportmen's goods, of which he carries a fine assortment at all times, and embraces fine repeating rifles, muzzle and breech-loading fowling pieces, with and without hammers, revolvers, pistols, hunting and pocket cutlery, ammunition of every description, besides a full line of fishing tackle of every description. Persons desiring to discontinue housekeeping and anxious to avoid the annoyance incident to auction sales of furniture, etc., can have a valuation made on their goods and full value in cash paid at once by notifying him, who will give the matter his personal attention. Mr. Wight served during the late Civil War for nine months in the Twelfth Vermont Volunteer Infantry, and is an active and highly respected comrade in G. A. R. department of Vermont.

J. R. BOOTH, Manufacturer and Wholesale Dealer in Lumber, Doors, Sash, Blinds, Mouldings, House Finish, etc. U. A. Woodbury, Manager.—The income from the various sources of trades in this country shows that one of the most extensive enterprises to be met with is the lumber business. Mr. J. R. Booth is a manufacturer of, and wholesale dealer in lumber, doors, sash, blinds,

mouldings, house finish, etc., making a specialty of fitting material for house-building, which is produced at his Burlington Mills. Mr. Booth is the sole owner of 4,000 square miles of timber land, this being one of the largest individual holdings known, while his mills at Ottawa, Canada, are not exceeded by any upon this continent. His employment list in Burlington Works numbers 160 men, and in Ottawa exceeds five times this number. Mr. Booth established his business in 1875, and in addition to his Burlington office, he has branches at No. 80 Wall Street, New York, and No. 71 Kilby Street, Boston. His functions cover the shipping of lumber to all parts of New York and New England. Mr. Booth is one of the leading business men of New England, and is strictly conservative in all of his dealings and a man of integrity. His manager in Burlington, is Mr. U. A. Woodbury, a gentleman well known in commercial circles as an able man of business. Mr. S. D. Pierce is the agent in charge of the New York office, Mr. C. H. Spencer filling the same capacity in Boston. They are both men well fitted for their positions.

CHESTER HILDRETH, Dealer in Watches, Jewelry and Silverware, Etc.; Watches and Jewelry Carefully Repaired, No. 90 Church Street.—Mr. Chester Hildreth is a well-known dealer in watches, jewelry and silverware, and there is no more generally recognized authority and expert on everything comprised in a stock of this kind than he. The business was founded in 1844 by Messrs. Brinsmaid and Hildreth, the present proprietor succeeding to the sole control in 1890. The establishment attracts marked attention by reason of the excellent taste and sound judgment displayed in the selection of stock and in the general furnishings and decorations. In watches, this house has long taken the lead in the finest movements, including imported chronometers, stop and split seconds, and the best of Swiss and American makes, in every variety of plain and fancy gold cases; also sterling silver watches at such a wide range of prices that every one can be suited. In jewelry, the magnificent stock compares favorably with any in the city, and is notable for the richness and originality of styles, for elaborate workmanship, and for low prices. Here are whole sets, half sets and single pieces in bewildering variety, and from which the most fastidious can be suited. Mr. Hildreth numbers among his customers the leading families of Burlington and vicinity, and is a reliable, progressive, business man, always the first with new styles, novelties, oddities, and ever pre-eminent for giving full value, handling the richest solid gold jewelry and gems, and giving prompt and skillful attention to the repairing of watches and jewelry. He is also agent for the Aurora watch, the best watch made for the money. Mr. Hildreth is a native of Vermont, and one of Burlington's most useful and substantial citizens.

B. W. HULBURD, Stand and Hanging Lamps of all Kinds, Decorated Tea and Dinner Sets, etc. Tea and Coffee. No. 104 Church Street.—This business was originally founded in 1884, by Mr. Spencer, who was succeeded by the present proprietor in 1886. The premises comprise one floor, 18 x 50 feet in dimensions, well-fitted with a choice stock. In teas, coffees, baking powder and spices, no house is better prepared to quote bed-rock rates for choice goods. He always carries a large assortment of fresh crop Oolong, Japan, gunpowder, imperial, young hyson, English breakfast, and other standard teas that are renowned for flavor and quality, and are justly popular, with the trade and public. A specialty is also made of fresh-roasted coffees. The extra Java, Mocha, and extra Rio are absolutely unrivaled for purity, quality, flavor, and excellence. The same high standard characterizes his spices. He has special agents in nearly all the principal business centers of the state, for the sale of his teas and coffees. From these agents these goods can be obtained at same prices as at his own store in Burlington. He is the only agent in this city for the sale of the Lux-Dux Lamps, which are so popular, being noted for giving the whitest, steadiest light of any lamp in the market. He also keeps a large stock of stand and hanging lamps of all kinds, also decorated tea and dinner sets. He has in stock also a full line of fancy glass and china ware. These are particularly beautiful and would repay any one for examining them even if he did not care to purchase. Mr. Hulburd, the proprietor, is a native of New York, is a member of the I. H. and N. E. O. P., and is recognized as one of Burlington's enterprising and respected business men.

O. J. WALKER & BROS., Wholesale Grocers, Etc., Peck's Block.—This firm are widely prominent as wholesale grocers and as extensive dealers in flour, salt, nails, cement, lime, calcined plaster, oils, glass, seeds, pork, fish and provisions of all kinds. The business was founded in 1851 by Messrs. Blackmar & Walker, the present firm being organized in 1878. The premises occupied for trade and storage purposes are sufficiently spacious to accommodate the immense stock that is constantly carried. Specialties are made of fine teas, coffees and spices, the supply kept on hand being very heavy and distinguished for its absolute purity and thorough superiority. A large stock of tobacco and cigars is also handled, embracing all the standard and most popular brands. The line of cut nails and spikes is the largest in the city. Every department of the business is under good control and ably and intelligently directed. No more desirable institution could be found with which to deal, and its responsibility is equalled only by the promptness and satisfaction with which all orders are filled. A corps of five traveling salesmen represent the interests of the house upon the road, and the trade is large and influential throughout Vermont, New Hampshire and northern New York. The members of the firm, Messrs. O. J., W. W., Hiram and Sol Walker, were born in Ferrisburgh, Vt., and are accounted representative business men of the city, who give aid and countenance to all legitimate local enterprises. Messrs. O. J., Sol and W. W. Walker are members of the Burlington Board of Trade, Mr. O. J. Walker being one of its vice presidents. Mr. W. W. Walker served as a member of the Twelfth Vermont Infantry in the late war, and is a member of the G. A. R. Messrs. O. J. and Sol Walker are members of the F. and A. M., and all stand deservedly high in commercial, financial and trade circles.

FREDERICK R. MENNS, the leading Photographer, studio, No. 181 College Street.—Among the foremost exponents of the photographic art in this city, may be mentioned, Mr. Frederick R. Menns, artist-photographer, whose admirably conducted, and well-equipped establishment is desirably located at No. 181 College Street, and who enjoys an enviable reputation for fine work in this line, while his patronage is of the most flattering and substantial character, the pictures leaving this well-known and popular studio being first-class in every respect, in fidelity to original copy, design, execution, and finish. This flourishing and well-ordered gallery was established in 1885 and from its inception has been conducted with uniform and gratifying success. The premises occupied, including reception-parlors, gallery, and operating-rooms are spacious and commodious, and are handsomely appointed and completely equipped with the latest improved apparatus, devices and general appurtenances, large groups and views are a specialty with this house. Photography in all its branches is executed in the highest style of the art, crayon, pastel, India ink, oil, and kindred artistic work being done in the most superior and expeditious manner, while popular prices prevail and altogether a very extensive and influential patronage is received. Mr. Menns is a native of Europe and is a man of pleasing manners and strict probity as well as an expert, practical photographer.

CHARLES F. WHEELER, Ready Made Clothing, Hats, Caps, and Gents' Furnishing Goods, Etc., Church Street.—This gentleman is an extensive dealer in fine and ready made clothing, for men, young men and children; hats, caps and gents' furnishing goods; trunks, valises and bags; umbrellas and rubber clothing; and his establishment is not only a credit to the intelligent enterprise of its management, but it is one of those houses whose honorable success reflects luster upon the name and fame of the city as a growing mercantile center. It is a leader in its line in Burlington, and holds a commanding position among the principal emporiums of the kind in this section of the state. It was founded, in 1875, by Mr. E. P. Shaw, who gave place to the present proprietor in 1887. The store is very desirably situated in the center of business activity, and is spacious in size, admirably arranged and appointed, and stocked to repletion with new, stylish and valuable goods. Mr. Wheeler devotes himself to the sale of clothing of all kinds, for men, youths, boys and children, everything being made in the latest style, of the best materials, and selected with care and judgment. Nothing of an inferior order is handled, each grade being distinguished for some excellence peculiarly its own, while the finer lines are equal in

every respect to the best custom work, in fit, finish, elegance and fashion. The lines of hats, caps, furnishings and traveling goods, are kept up to the highest standard of excellence. Backed by ample capital, and supplied with every facility calculated to raise the standard, and cheapen the cost of goods, Mr. Wheeler is enabled to name inducements in both price and quality that are as rare as they are profitable to those who accept them. Mr. Wheeler is a native of Vermont, an experienced and practical merchant, a member of the I. O. O. F., and the Burlington Board of Trade, and deservedly popular. He was assistant postmaster at Burlington twelve years, previous to his entering on his present business.

CHAMPLAIN HOTEL, J. Donnelly, Proprietor, No. 176 South Battery Street.—In a work of this kind devoted to the resources of the city of Burlington, and which is destined to be read elsewhere, it is, of course, our duty to mention an establishment where, when visitors come here, either for business or pleasure, they will be sure to find all the comforts of home, besides every civility, attention, and all the conveniences pertaining to a well-kept hotel. An establishment of this character, which has had a career extending over a period of half a century, and since its inception has always been a noteworthy feature of the business life of Burlington is the widely-known Champlain Hotel, located very eligibly at No. 176 South Battery Street, convenient to the principal points of interest and business center of the city, and has always been famous for its home-like comforts, the excellence of its table and the courteous attention bestowed upon its patrons. This popular and veritable landmark was founded originally about 1840 by Mr. M. McMann, who was succeeded by Mr. Spaulding, after whom came Mr. Murphy and then Mr. Devett, who conducted it up to 1882, when Mr. J. Donnelly—the present proprietor—assumed its control and management. The building is a commodious and substantial structure, and has thirty-six sleeping apartments, with ample accommodations for sixty guests. The rooms are all well lighted and ventilated, cheerful and inviting, of easy access through spacious and direct halls, supplied with every comfort and kept in the neatest condition. The parlors and reception rooms are handsomely and attractively furnished, while the dining-room is amply spacious and has full seating capacity for all its guests, while the culinary department is in charge of experienced persons, and the food supplied is of the very best quality, properly prepared and served bounteously by polite, intelligent and courteous attendants. The office, reading and writing rooms are cheerful, commodious and furnished in a complete and thorough manner, while every attention is given by the proprietor and his assistants to make guests feel perfectly at ease. Mr. Donnelly is a wide-awake, enterprising, genial and companionable host, and is held in the highest estimation by all with whom he has any social or business relations.

GEORGE I. HAGAR, Builders' and Saddlery Hardware-Mill Supplies, Mechanics' Tools, etc., No. 174 College Street.—The oldest and best-known house in the hardware trade in Burlington is that of Mr. George I. Hagar, located at No. 174 College Street. It was founded in 1841 by Messrs. Hagar & Arthur, who were succeeded by L. M. Hagar, and after some years the firm of L. M. & G. I. Hagar was organized, the present proprietor succeeding to the sole control in 1868. The scope of trade includes every description of builders' and saddlery hardware, mill supplies, mechanics' tools, cutlery, paints, oils, varnishes, brushes, powder, cordage and twine, harness and patent leather, and horse goods. The business premises comprise four floors, 24 by 66 feet each, besides a large store house, and unsurpassed facilities are possessed for conducting all branches of the business under the most favorable auspices and upon the largest scale. The stock is the largest in its line in the city and the goods handled are restricted to the productions of only the best manufacturers. The trade is of both a wholesale and retail character, extending throughout Vermont and Northern New York, and annually increasing in volume and importance under enterprising and reliable management. The house is a good one to do business with, and has won its prominence and prosperity by actual merit, always keeping a first class and complete line of goods and filling all orders with promptness and conscientious care. Mr. Hagar is a native of Burlington, and one of its solid, substantial business men, a member of the G. A. R. and the Burlington Board of Trade.

VENETIAN BLIND COMPANY, Makers of English and American Venetian Blinds; also Hill's Patent Inside Sliding Blinds, No. 219 Church Street.—One of the most attractive displays that is annually noted at the great American Institute Fair, in New York, is the exhibition made by the Venetian Blind Company, of Burlington. Organized in 1884, with a capital of \$60,000, this company has developed, until, at present, its capital is \$40,000, while the company is rated among New England's foremost industries. Seventy-five hands are employed here, while the factory is one of the best fitted and finest appointed in Burlington, being supplied with all of the latest improved machinery. The company manufactures Hill's patent inside sliding blinds, English and American improved venetian blinds and wire window screens, making venetian blind slats a specialty. The productive capacity of the company's factory may be fancied, when it is known that 700 finished blinds are turned out here each week. There is hardly a corner of the country in which the venetian blind is not found, as may be evinced by the fact that branch offices are sustained in New York, Brooklyn and Chicago, Ill., to facilitate more ready supplies for the demand. The composition of the company is upon the basis of a regular stock organization, and comprises a complete staff of officers. Mr. Elias Lyman is the president, a conservative, though enterprising man of business, with the company's best interests foremost in mind. The remaining staff comprises Messrs. Henry Wells, vice-president; F. W. Wright, secretary; L. C. Grant, treasurer, and Geo. D. Wright, manager. These gentlemen are well known in business and manufacturing circles, and stamp the existence of the Venetian Blind Company with reliability and a complete fulfillment of promises.

HOTEL BURLINGTON, Delaney & Harrington, Proprietors, St. Paul Street.—Hotel Burlington was opened to the public in April, 1886, by Messrs. Delaney & Harrington, the present proprietors, and has always been accorded a liberal and influential patronage. The house is three stories in height, and contains fifty-six rooms for guests. It is eligibly located on St. Paul Street, facing City Hall Park, and is convenient alike to the permanent patron, the commercial tourist and the transient guest. No luxury afforded in situation, surroundings, modern conveniences or management in any hotel is lacking at Hotel Burlington. The rooms are elegantly furnished, supplied with every convenience as regards light and heat, while as to sanitary arrangements this hotel is unrivalled. The cuisine of the house is worthy of special praise, being under the most experienced management, and kept up to the highest standard of excellence. Carriages run to all trains, and every necessity of modern hotel life is supplied for the accommodation of guests. Terms are placed upon a popular basis, and a stay at this house is always remembered as a pleasant experience. The proprietors, Messrs. G. M. Delaney and Benjamin Harrington, are well-known Burlingtonians, eminently popular with their host of friends and patrons, and have won success as hotel men by honest endeavor to meet every demand of the public.

A. B. FISHER, Contractor and Builder, No. 135 Winooksi Avenue.—Mr. A. B. Fisher began business as a builder forty years ago, in the village of Barre, remaining there until after the war, when he removed to Montpelier. Here he proved his ability as an architect, designing and supervising the erection of several large buildings in that town, including the Pavilion, one of the finest hotel structures in the state. The steady increase of his commissions and widening field of his labors resulted in 1877, in his removal to Burlington, where he has since carried on an extensive business, employing some fifty expert assistants in draughting, building and general joiner work. Mr. Fisher is engaged largely in supervising the erection of the most advanced class of public and private buildings, and although it is needless to particularize in regard to the work of so well known a builder as Mr. Fisher, we cannot refrain from mentioning among his creations in this city the Howard Opera House, Wells & Richardson Company's Buildings, the St. Paul's Episcopal Chapel and Rectory, Ethan Allen Building, and the residences of A. E. Richardson, General Wells, H. G. Loomis, Hon. Henry Ballard, Chas. Woodhouse, J. W. and A. W. Dunham, among many others. The estimated value of the property built by Mr. Fisher in Burlington is \$1,500,000. He is fully prepared with all the necessary facilities to design and supervise the erection of any building, not only promptly, but with that intelligent appre-

hension of design which has caused his efforts to be so highly appreciated. As a contractor and builder, Mr. Fisher does the largest business of any one in Burlington. His son, Mr. Clellan W. Fisher, is a prominent architect of this city. Mr. Fisher is a native Vermonter, served three years during the war as a member of the Eighth Vermont Regiment, and is a member of the G. A. R. and the F. and A. M.

ISAAC ROGERS & SON, Agents. Practical, Plain and Fancy Slate Roofers, Also Dealers in All Kinds of Slate, No. 323 Winooksi Avenue.—The building industries have no more necessary and indispensable department than that known as slate roofing, a branch of architecture which probably owes its incipency to the French. Burlington was one of the foremost cities of the Union to adopt this innovation, which has now grown into a requirement under the building laws of many cities. On Oct. 15, 1857, Mr. Isaac Rogers established himself in this line, which includes practical, plain and fancy slate roofing, and also the dealing in all kinds of slate. In the year of 1881, the business had grown to such an extent, that Mr. Rogers felt justified in taking a partner, and as a consequence, the existing firm was organized under the title of Messrs. Isaac Rogers & Son. They employ an able and skilled force of eight men, giving special attention to slate jobbing in this city and vicinity. Their premises are stocked with the finest specimens of slate, which is used in various departments of building, but chiefly in roofing. Their workrooms are provided with the latest improvements, and all of the conveniences for conducting a first-class business. Being practical tradesmen, the Messrs. Rogers have built their business upon the patronage of the leading men of town, a fact which also comes from the knowledge that their work always affords satisfaction. In 1887, opportunity offered for these gentlemen to extend their usefulness and they consequently put in a complete stock of groceries. The wisdom of their policy is read in their success. They supply the retail trade with the best sundries, including farm produce, butter, eggs, etc., and also teas, sugar, coffee, flour, and the endless variety of commodities that make up a neat and attractive grocery store, their place at No. 323 Winooksi Avenue, being one of the best managed stores in this part of the city. Mr. Rogers, Sr., is a member of the Grocer and Meatmen's Association. Both members of the firm are natives of Vermont, and have made a record for strict and honorable commercial dealing.

HENRY J. NELSON, Manufacturer of and Dealer in Furniture, Church Street.—The oldest and largest furniture establishment in Burlington is that of Mr. Henry J. Nelson, having been established in 1840 by Mr. Chas. Nelson, who was succeeded by his son, the present proprietor, in 1862. Its stock of furniture, bedding, mirrors, window shades, lace curtains and draperies is the largest in the state, and quoted at the lowest prices obtainable anywhere. The business premises comprise four floors, 30 by 90 feet each, with a storehouse, 40 by 60 feet, and the business is conducted at both wholesale and retail. The premises are divided into salesrooms, cabinet-making, upholstering and drapery departments, in which steady employment is found for a large force of skilled and expert hands. The stock of furniture embraces everything that can be desired in fine and medium goods, parlor and chamber suits, dining-room, library, hall, office and kitchen furniture; besides innumerable specialties of the rarest and most costly materials, in wood, silk, brocades, velours and plushes. A specialty is made in manufacturing to order all kinds of artistic furniture, the most elegant fabrics being used in the upholstering, and all the work being done under the immediate supervision of the proprietor. The commonest materials when manipulated by this house, assume unique shapes, pleasing and attractive to the eye, and in unity with the modern, the renaissance and the antique. Much of the ware is indeed matchless for costly elegance and beautiful design, while in draperies and interior decorations, this house stands without a peer. Many of the largest and finest residences in the city have been furnished by Mr. Nelson, who is an expert in regard to shades and patterns. He is in regular receipt of the latest novelties in rich draperies, and from his stock the most exacting taste can readily be satisfied. Mr. Nelson is a native of Burlington, and one of its substantial, public-spirited citizens; a member of the Board of Trade and honored and esteemed in social and business life.

J. L. DUHAMEL, Dealer in Boots and Shoes, No. 20 Church Street.—There is no article of wearing apparel of more importance to either sex than that of external footwear, and its manufacture forms a most important place in the list of mechanical arts. A well-known and deservedly prosperous house engaged in this business, and enjoying a very enviable reputation for the superior excellence of its goods and honorable, straightforward business methods, is that of Mr. J. L. Duhamel, located at No. 20 Church Street. This house has only been in operation since March 1, 1890, but has from its foundation enjoyed a large, first-class patronage. Mr. Duhamel is a thoroughly experienced man in all branches of the trade and occupies a spacious, commodious store, which is appropriately fitted up with every convenience for the transaction of business and the comfort of patrons, while the stock carried is complete and is being constantly increased by fresh invoices. The assortment embraces everything in the line of fine and medium grades of boots, shoes and gaiters for men, boys or youths, and everything new and stylish for ladies, misses and children, including the strong walking boot and school shoe, also the light and delicate made toilet slipper. He also has a full assortment of rubber boots, arctics, overshoes, sandals, and slippers suitable for all ages, sizes and sexes. He sells the famous "Nox 'Em All" shoe, that is so popular at this time for its stylish appearance and excellent wearing qualities. His goods have all been selected with the greatest care and from the productions of the best manufacturers, and cannot fail to please, as they are sold at the lowest figure and guaranteed to be as represented. Mr. Duhamel is a pleasant, courteous, reliable dealer, prompt in his engagements, and is highly respected in social and business circles.

GRAND UNION TEA COMPANY, Importers and Dealers in Choice Teas, Coffees and Spices, Specialties in Baking Powder, Headquarters Nos. 72 and 79 Front Street, New Burlington Store, No. 55 Church Street.—Few articles that enter into daily consumption are so hard to obtain of purity and good quality as tea, coffee, and spices. It is therefore of great advantage to the consumer to know of some establishment where he can obtain these articles absolutely pure and free from adulteration. Just such an establishment may be found at No. 55 Church Street, where the Grand Union Tea Company have their headquarters for this state. This is one of the sixty-eight branch stores of this company, which are scattered all over the United States. Their headquarters are at Nos. 72 and 79 Front Street, New York. At this house in Burlington is kept a complete stock of the choicest teas comprising Oolong, Formosa, English breakfast, Japan, basket fired or uncolored Japan, gunpowder, young Hyson and Imperial; all grades of coffee, raw or roasted, whole or ground, as ordered. The company put up their own spices, of which they handle a full line of first-class goods. They manufacture their own extracts, lemon and vanilla, which are full weight and of extra strength. They manufacture the Acme and Grand Union baking powder, which is guaranteed pure, giving perfect satisfaction everywhere used. The individual members of the company are Messrs. Frank S., Charles F. and Cyrus D. Jones, all brothers and natives of New York. Mr. M. J. Norris, who has for five years been in their employ, is the present manager for the New England States. He is a native of Pennsylvania, and a member of the F. A. M., and is recognized as a gentleman of great executive ability.

ADSIT & BIGELOW, Coal Dealers, Office, No. 156 Main Street.—In this fast age, the men who prove themselves loyal to any trust, whether it be in the capacity of business men, where public patronage is depended upon for support, or as officers of the people, under any of these circumstances, men who fulfill their promises, are worthy to be counted among the world's elect. Two gentlemen who are in business in Burlington, have won the esteem of the community, by the manner in which they have conducted their business affairs since their establishment in 1873. These are Messrs. E. S. Adsit and J. J. Bigelow, coal dealers. They have built up a large wholesale and retail trade among the leading buyers of this city and vicinity. The brands of coal that they furnish are of the best, and always in accordance with their promises. They have an extensive store-room, capable of holding 10,000 tons of coal, a fact which alone attests the volume of their business. Messrs. Adsit & Bigelow are natives of Vermont, and as merchants rank among the leading men of this city.

E. F. AUERBACH & CO., Watches, Clocks and Jewelry, Nos. 16 and 18 Church Street.—One of the most enterprising and popular firms dealing in watches, clocks and jewelry in this city and vicinity, is the well known firm of E. F. Auerbach & Co. Occupying one of the best locations in the city, and having a store remarkable for the elegance of its appointments and a stock of goods which is acknowledged to be the largest and finest stock of silverware, clocks, watches and jewelry in this section of the state, the firm has from its foundation been on the high road to success. The exquisite taste of Mr. Auerbach and his able assistants displayed in the arrangement of his magnificent goods, is the admiration of all visitors and customers. The firm is continually adding novelties as soon as they are introduced, so however often one may call there is something new to see. Their stock of watches is complete, and a great advantage of this establishment is the selling of goods on the installment plan, thus enabling those who admire costly jewelry and will wear nothing else, to obtain it by easy payments. They carry a large and elegant stock of solid gold and roll plate jewelry in sets, half sets and single pieces, in all the latest and original styles as soon as brought out. They have a brilliant array of diamond jewelry and can suit all tastes. Their stock of watches is complete, and all styles and makes are represented at prices that cannot fail to defy competition. Fine watch repairing and engraving is done by thoroughly experienced workmen, and the trade is brisk and constantly enlarging. Three traveling salesmen are employed. Mr. E. F. Auerbach is a native of Germany, and is thoroughly experienced in every branch of the business.

H. E. ADAMS & SON, Opticians, Practical Watchmakers, and Dealers in Watches, Clocks, Jewelry, etc., No. 107 Church Street.—This business was established in 1879 by H. E. Adams and the present firm was established in 1890. The premises occupied comprise one floor, 20 x 60 feet in dimensions. Three expert workmen are employed, and all orders receive prompt attention. Mr. Adams, the senior member of the firm, has a thorough knowledge of the business in all its branches and gives his personal attention to every department daily. The firm are practical watchmakers, opticians and dealers in watches, clocks, jewelry, diamonds, bronze, silver and plated ware, etc. Fine watches are accurately adjusted and rated by the best clock in Burlington. Accurate time is given the city every morning at 9:15 o'clock. Having had a long and successful experience in the retail trade, they now propose to add to their large and flourishing business that branch known as Trade Work. They are prepared to do all kinds of fine watch repairing coming under the head of watchmakers, for the trade. Special attention is given to the repairing of marine and pocket chronometers, adjusting to heat, cold, isochronism and position at reasonable prices. Parts of watches are duplicated at short notice. Watches are changed from key to stem winders when desired. They have all the machinery necessary for the manufacture of all parts of a watch, and all work entrusted to them will be done in a thorough, workmanlike manner. Mr. H. E. Adams, the senior member of the firm, is a native of Vermont, and is director of the Electric Light Company. Mr. M. W. Adams is a native of Chester, and is a member of the F. A. M. and I. O. O. F. and is highly respected for his business abilities and courteous treatment of customers.

BURLINGTON COTTON MILLS, Manufacturers of Print Cloths.—The business of this company was originally established in 1845, by the Winooski Mill Co., the existing firm having been incorporated in 1888. It has a large factory at Winooski Falls, devoted to carding and spinning, where 25,000 spindles are kept in operation. This mill is supplied with all of the latest improved machinery, and is regarded as a very valuable plant. At Burlington the company has a large two-story building and several other buildings where weaving is carried on. The company employs about three hundred hands and has the capacity for producing 30,000 yards of print cloth daily, which is sold to printing establishments. The offices of the company here are commodiously furnished with all the conveniences necessary for a successful and large business. The president and general manager is Mr. Joel H. Gates, a gentleman who has filled his office with satisfaction since the organization of the company. Mr. R. G. Levenson, the treasurer, is also a gentleman of sterling worth, and both gentlemen sustain an excellent standing in the community.

MRS. P. H. McMAHON, Ladies' Bazaar, No. 47, Head of Church Street.—This store in its appointments and arrangement is a model of taste, attractiveness and completeness, and is fully stocked with the most desirable, first-class millinery goods, including the latest novelties and finest foreign and domestic trimmings. With large experience, and every facility at hand, Mrs. McMahon is prepared to supply first-class millinery of the most fashionable and correct styles and patterns at a cost one-third less than that of more pretentious establishments. Mrs. McMahon has from the foundation of this business in 1885 established herself in the general esteem of a large and first-class patronage. She has occupied the present location during the past year only. The store is handsomely furnished, and contains the most elegant assortment of millinery goods found in the city. Five expert milliners are employed, and all work is executed with exquisite taste and skill, and all orders promptly attended to. The stock of ladies' furnishing goods is full and complete. Here are to be found Infants' Outfits in great variety and beauty of design, also material for art needle work. Stamping is done to order in a great variety of patterns on any material at most reasonable prices. Mrs. McMahon is a native of Burlington, and is widely known and esteemed in business and social circles.

R. B. STEARNS & CO., Park Drug Store, No. 172 College Street.—If age is honorable, then the Park Drug Store, conducted under the proprietorship of Messrs. R. B. Stearns & Co., deserves the highest mark of esteem. It was established in 1840 by Mr. John Peck, and, after some changes, the present firm was organized in 1870, as successors to J. W. Roby & Co. The premises occupied for trade purposes comprise four floors, 30 x 65 feet each, and the main salesroom is a model of elegance, taste and beauty, being fitted up and finished in hard woods, marble counters, marble floor, and heavy plate-glass show-cases, and is the center of a large and active trade. Patrons of this establishment always find goods as represented, and prices at the bottom notch. All the manufactured drugs are from the best known manufacturing chemists of Europe and America, and their own laboratory is kept busy preparing prescriptions for the medical fraternity and their other patrons. Their herb and general botanical department carries nothing old or musty. Their poisons are kept in a distinct compartment so that mistakes cannot be made, and their entire business is systematized. Their druggists' sundries, imported and domestic perfumes, combs, sponges, hair and tooth brushes, and a full line of toilet articles are sold at very moderate prices. They carry everything called for in the drug line. The members of this responsible firm are Messrs. R. B. Stearns and A. C. Tuttle, both native Vermonters, and expert and accomplished pharmacists. Mr. Stearns is a member of the Burlington Board of Trade; Mr. Tuttle is a member of the F. and A. M., and both are gentlemen of sound judgment and sterling integrity.

DR. JAMES LEWIS, Dentist, No. 181 College Street.—The oldest, leading, best known dentist in the city is Dr. James Lewis, who has acquired a wide-spread reputation for superiority and excellence as a dentist. He is a native of Pennsylvania, and spent a number of years in close study, graduating with honor at the Pennsylvania Dental College at Philadelphia. He is also a graduate of the Jefferson Medical College of Philadelphia, and of the medical college of this city. Dr. Lewis' elegantly furnished dental parlors are finely located at No. 181 College Street. The premises utilized comprise three rooms, a reception room, operating room and laboratory. In all the departments will be found all the latest improved scientific and mechanical appliances known to the profession. Dr. Lewis is prepared to execute all branches of the business from the filling and cleaning of teeth to the most difficult adjustment of artificial sets. Ether and other anaesthetics as administered by him have been very successful in alleviating pain in the extracting and filling of teeth. Filling decayed teeth with gold platinum, silver or composition is executed in the most skillful and correct manner, while special attention is given to the difficult branches of crown setting. His productions in artificial teeth, whether singly or in sets, are evidences of rare skill and artistic taste, giving a natural appearance to the wearer. He is respected and esteemed not only for his great professional skill, but for his personal characteristics, his many benevolent acts, and his earnest endeavor to please his customers.

O. C. STACY, Livery and Boarding Stables, Church Street, below Main.—One of the most popular livery and boarding establishments for horses in this city is that of Mr. O. C. Stacy on Church Street. This business was established by Mr. Stacy more than thirty years ago, and since then has always commanded a liberal and permanent patronage. The stables are spacious and commodious, thoroughly equipped with every requisite, and are well ventilated, properly lighted, and thoroughly drained and free from all obnoxious odors. Every care and attention is given to horses intrusted to the charge of the proprietors by experienced grooms and stable men. This firm has a number of the most stylish equipages to be seen in the city, and a stock of superior, thoroughbred driving horses which can be hired for business or pleasure, night or day, on moderate terms. Among the vehicles are included elegant coaches, carriages, landaus, coupés, buggies, road wagons, etc. In the stock will be found those suitable for ladies or invalids, either for saddle or harness use; also some that are lively "goers" for those who delight in a spin over the road. Mr. Stacy is prepared to supply parties, funerals, and weddings with any number of carriages at the shortest notice. His trade is large and extends throughout the city, and principally among the wealthy and refined classes. He exercises scrupulous care in the selection of drivers, to engage only those who are sober, reliable, courteous and intelligent. Mr. Stacy has been long and favorably known in this community.

HENRY R. HILL, Men's Outfitting, No. 64 Church Street.—One of the representative establishments of Burlington is that of Mr. Henry R. Hill. His facilities and connections are unrivaled, and since he established his business in 1886 he has completely revolutionized the trade in children's clothing particularly, removing this branch of business from under the subordination of gentlemen's tailoring. He has the only exclusive stock of children's clothing in Vermont, while it has a fineness of quality that cannot be duplicated elsewhere in the state. This is also headquarters for hats, caps and gents' furnishings. The house has the sole agency for some of the most famous hat manufacturers of the country, and also handles nearly all the celebrated makes of derby, soft and silk hats. Here are to be found wedding and party outfits in shirts, collars, cravats and gloves; a full line of hosiery and underwear, in pure lamb's wool, merino and English balbriggan, in plain white and colors; English, French and Japanese silk handkerchiefs in large variety; a full line of articles necessary for traveling, such as English leather bags, trunks and valises; sleeping shirts and long night shirts made from the best English flannels, cotton and silk, for steamers, sleeping cars, yachting and hunting; traveling and smoking caps, cotton and silk night caps; dress studs and sleeve links in white, enamel and gold, mourning goods in handkerchiefs, studs and pins; the best makes of silk umbrellas, walking sticks and canes. A specialty is made this season in fur coats and robes, and inducements are offered in these goods as regards both quality and low prices which challenge comparison and defy successful competition. Mr. Hill is a Massachusetts man by birth, an experienced and sagacious merchant, a member of the Burlington Board of Trade, and has achieved a success both fairly earned and justly merited.

FERGUSON & ADSIT, Saddlery and Carriage Hardware, No. 185 College Street.—The saddlery hardware house of Messrs. Ferguson & Adsit was founded in 1883 by the present proprietors, and from that time onward has maintained a steady growth. They deal extensively in saddlery and carriage hardware at both wholesale and retail, and manufacture gig saddles, leather and nickel-plated goods. The stock carried is remarkable for the care with which it has been selected and the undoubted reliability of the goods. The premises occupied comprise four floors, spacious and commodious, and two storehouses. Ten hands are employed and two traveling salesmen are kept constantly on the road, who visit all portions of Vermont and most of the eastern states. They are always in a position to offer to the trade inducements it would be difficult to duplicate elsewhere. The individual members of the firm are W. F. Ferguson and Alvaro Adsit. The former is a native of Vermont and a member of the F. A. M.; the latter is a native of New York. They are widely known as honorable business men. Their factory is located at Winoski Falls, about two miles from this city.

GEORGE A. HALL, Furniture, Baby Carriages, Lace Curtains, Rink Building.—In this city no house takes a higher position in the sale of fine and medium furniture than that of Mr. George A. Hall. He established his business here in 1885, and deals extensively at both wholesale and retail, in furniture, baby carriages, lace curtains, etc. His mammoth salesrooms measure 60 x 100 feet, and are stocked to repletion with new, choice and desirable goods. The stock embraces everything that can be desired in parlor and chamber suits, dining-room, library, hall, office and kitchen furniture, a specialty being made of antique oak and cherry chamber suits, antique oak finish suits at reduced prices, while innumerable special pieces are displayed in wood, silk, brocades, velours and plushes. Much of the ware is matchless for costly elegance and tasteful composition, while the variety is so great that the tastes and the means of all classes of purchasers are readily suited. The largest stock of baby carriages ever shown in Burlington is to be found here at a reduction of one to five dollars; also, woven wire mattresses, splint seat and back piazza chairs, Baldwin's dry air refrigerators, and a fine line of lace curtains. Mr. Hall is a native Vermonter, and is recognized as one of the largest furniture dealers in the state, bringing to bear ample resources, perfected facilities and a keen appreciation of the wants of the public in this direction of trade.

MATHEWS & HICKOK, Manufacturers of Packing Boxes, Cloth Boards, etc.—This business was established by Messrs Mathews & Davis in 1871, and the present company was formed in 1875, and from its foundation has been steadily increasing. Hundreds, thousands of feet of lumber are worked up per week, and boxes of various shapes and sizes are produced, from the smallest box used in packing to the largest dry goods case. The factory is equipped with a full and complete complement of the most modern improved machinery, and a large force of hands find constant and remunerative employment. It would be difficult to estimate the degree of benefit which the maintenance of such an extensive industry as this must bring to the community. That it cannot be small is apparent from the fact that so many workmen are given steady employment, requiring the weekly disbursement for wages of such a sum as must add greatly to the prosperity of tradespeople who furnish these hands and their families with necessary supplies. Taken in any light it must be conceded that this establishment is indeed an important factor in the general material prosperity of the community. Messrs. J. M. Mathews & Horatio Hickok, the individual members of the firm, are well-known, progressive business men and highly respected for their honesty and sterling integrity.

BEEMAN, HUNT & CO., Dry and Fancy Goods, No. 114 Church Street.—A leading establishment of its kind in this city is the large dry goods and fancy goods emporium of Messrs. Beeman, Hunt & Co. The business was established by S. L. Herrick in 1850, and he was succeeded by several firms in the intervening years, and in 1889 the present firm was established. The premises occupied are spacious and commodious and attractively fitted up. A force of help sufficiently large to meet the demands of a rapidly increasing trade is employed, and no efforts will be spared by the proprietors to make this enterprise a success. They bring to bear special qualifications both as to executive abilities, sound judgment and facilities for securing at the earliest moment all the latest novelties in foreign and domestic dry goods, including silks, satins and velvets, and dress goods in the widest variety at the lowest prices. The bargains announced here will be found exactly as stated. They have a large stock of fancy dry goods, linens, domestics, hosiery, gloves and underwear for ladies. They make a specialty of notions and small wares, of which they keep an almost endless variety. The trade is both wholesale and retail. In the dress goods department will be found a complete line of most fashionable plaids and stripes, plain goods in camel's hair, cashmeres, serges, etc. A fine assortment of silk gimps, black and colored web velvets and velvet ribbons for dress trimmings can also be found here, and knitting yarns of nearly every shade of Germantown and Saxony are kept constantly on hand. Messrs. B. B. Beeman and J. E. Hunt are both natives of Vermont, and during the short time in which they have been established here in business have won the confidence and esteem of the entire community.

FERGUSON BROTHERS, Wholesale and Retail Dealers in Milk, Cream and Ice, Office and Salesroom, No. 201 College Street.—Messrs. Ferguson Brothers are wholesale and retail dealers in milk, cream and ice, having established their business in 1893. They occupy two rooms for their office and salesroom, and keep six men in their employ, while they do an extensive retail milk trade that requires the services of five delivery wagons. Here they own a creamery, covering a space of 50 x 80 feet, and supplied with all of the modern conveniences for making their business a success. Everything about this place shows extreme care and attention, while neatness is one of the noted features to be met with. The Messrs. Ferguson Brothers are fastidious as to the selection of their stock, their milch cows being of the best breed, kept upon wholesome food and given the best of care, to the end that they may supply healthful products. The firm has built up a trade with the best families in town and enjoys a merited and profitable income. They also supply the market with the best ice that is obtainable. Messrs. Ferguson Brothers are natives of Vermont.

DRS. WATERS & HUBBELL, No. 166 Bank Street, First Door West of Church Street.—A popular, reliable and thorough exponent of their profession in Burlington, whose skill and genius have placed them among the foremost in this profession in the state is the firm of Waters & Hubbell, whose office and parlors are located at No. 166 Bank Street, first door west of Church Street. Dr. Waters is a native of this state and has resided in this city many years. Applying himself to the study of this profession at an early age, and attending a full course of lectures at the celebrated Dental College of Maryland in Baltimore, from which he graduated with distinctive honors, he returned to this city and established himself in his profession in 1866, and at once developed a very large and influential patronage, derived principally from among our most refined and intelligent people. Their office and parlors are eligibly located, easy of access and fitted up in a very handsome and appropriate manner, the operating room and laboratory being fully equipped with all the latest improved mechanical and scientific devices known to the profession. The use of vapors and cocaine for painless extracting and filling have proved very successful in their hands; and the filling of decayed teeth with gold, silver and platinum or other reliable substances is executed promptly, expeditiously and in the most workmanlike and scientific manner; also the cleansing of teeth and removal of foreign substances from them, and other diseases of the teeth and gums are done in the best possible manner. Artificial teeth are made singly or in sets, and in this special line the work done here is unsurpassed in finish, appearance and style, while satisfaction is guaranteed as to fit, comfort and durability, and prices are extremely reasonable. In May, 1890, Dr. S. Hubbell entered into partnership with Dr. Waters, forming the firm of Waters & Hubbell, having graduated at the same college in Baltimore, and having had eight years practice in Mooers and Champlain, N. Y. This firm, as at present constituted, stands pre-eminent in the estimation of the citizens of Burlington. Dr. Hubbell, besides the regular course in dental surgery, took a special course in operating in Boston, and also a course of anaesthetics (chloroform, gas, ether) in Montreal, Canada.

N. K. BROWN & CO., Manufacturer of Proprietary Medicines, No. 115 St. Paul Street.—This business was established by Mr. N. K. Brown in 1870 at Montpelier, and in consequence of the rapid success of his remedies was subsequently removed to Burlington, and has during the past year formed a co-partnership with Mr. A. G. Fisher, the firm being now known as N. K. Brown & Co. Mr. Brown is manufacturer of the following celebrated medicines, viz.: Brown's Star Troches, Brown's Teething Cordial, Brown's Bronchial Elixir, Brown's Fluid Extract Buchu, Brown's (N. K.) Essence Jamaica Ginger, Brown's Iron and Quinine Bitters. At the establishment on St. Paul Street Mr. Brown has a commodious laboratory equipped with all the latest improved apparatus and appliances necessary for the production of these famous remedies. His trade is large and extends all over the United States. His remedies are time-tried and remarkably efficacious. In 1890 Mr. A. G. Fisher was admitted to the business, and the present firm name was adopted. Mr. Fisher is a native of Vermont and is a wholesale dealer in druggists' supplies in Chicago. Mr. Brown is also a native of Vermont, and is a member of the F. and A. M., has been alderman of the city and is a member of the Burlington Board of Trade.

LOOMIS J. SMITH, Slate Roofing.—In the line of slate and iron roofing for promptness in executing contracts, there is not one in the city of Burlington who has a better reputation than Mr. Loomis J. Smith. This enterprising and popular roofer is a native of this state and has always been a resident of this city, and it may be truthfully said, was brought up in this business. This establishment was founded in 1857 by H. W. Smith, and has always maintained a high reputation for first-class work and liberal dealing. After different changes in its management and control, the present proprietor assumed its direction in 1885. The premises utilized comprise a well appointed office and spacious yard, well provided with shedding and other conveniences and accessories for the storage of materials and successful transaction of the trade. He keeps constantly on hand a full and complete assortment of slate in various colors, plain and corrugated iron for roofing purposes and furnishes employment to a sufficient force of experienced workmen to meet all demands of his trade. He is prepared to furnish estimates for all kinds of roofing whether in city or country, enter into contracts and execute the same promptly and satisfactorily at lowest figures. Mr. Smith is a popular, reliable man. Having served in the Navy during the late civil war he is a highly respected and active member of the Grand Army of the Republic, Department of Vermont.

W. H. LANE & SON, Livery Stable, No. 161 St. Paul Street.—One of the most important and popular of these establishments in this city is the Park Stables, W. H. Lane & Son, proprietors. The business was established in 1865 and since then has commanded a liberal patronage. The stables are spacious and commodious, thoroughly equipped with every requisite, and are well ventilated, properly lighted, and thoroughly drained and free from all obnoxious odors. Every care and attention is given to horses intrusted to the care of the proprietors by experienced grooms and stable men. The carriage repository is on the first and second floors, and the most particular attention is given them to see that they are in perfect order before going out. This firm has a number of the most stylish equipages to be found in the city, and a stock of superior thoroughbred driving horses, which can be hired for business or pleasure, night or day, on moderate terms. Among the vehicles are included elegant coaches, carriages, landaus, coupes, buggies, and road wagons, etc. In the stock will be found those suitable for ladies or invalids, either for harness or saddle use; also some that are regular "flyers," for those who delight in a spin over the road. The office of the stable is fitted up in a handsome manner, and all orders by night or day receive prompt attention. This firm make a specialty of keeping first-class coupes and coaches for wedding, shopping or visiting calls. They are also prepared to supply parties, funerals, and weddings with any number of carriages at short notice. Their trade is large and extends throughout the city, and principally among the wealthy and refined classes. Mr. W. H. Lane and W. H. Lane, Jr., are both natives of Vermont, have spent their lives in this business and are considered good authority upon the noble animal. Mr. W. H. Lane, Jr., is captain of the fire company, is committee of the city school and a member of the F. A. M.

GEO. W. KELLEY, Wholesale Grocer, No. 10 Church Street.—This house was founded in 1877 by Messrs. Chauvin and Kelley, the present proprietor succeeding to the control in 1879. The premises occupied for trade purposes are spacious and commodious, and a very large and fine stock is constantly carried, and Mr. Kelley is prepared at all times to supply the trade in his line with the best the market affords at short notice. It is a well-known fact, that pure and unadulterated teas and coffees are difficult to find, but the patrons of Mr. Kelley are satisfied that they get nothing else at his establishment and that no inferior goods will be offered them in any branch of the business. They are enthusiastic in praise of the teas, coffees, flour, canned goods, spices, condiments, table delicacies, fruits and other commodities handled by him, and speak in the warmest terms of the fair and liberal treatment received at his hands. Mr. Kelley receives his goods direct from the best producing sources, and in immense quantities, enabling him to offer inducements to the trade and to consumers both as regards excellence of stock and economy of prices that are rarely duplicated by rival concerns. Mr. Kelley is a native of New York and is a gentleman of excellent standing in the community.

CHAS. L. MARCELAIS, General News Dealer, Bookseller and Confectioner, No. 40 Church Street.—This enterprising young man is a native of Canada and has been a resident here for some years, and endowed with superior business ability, coupled with experience, he established himself in the news-dealing, book and confectionery trade in 1888, and soon developed a very large and influential trade, and shortly afterwards inaugurated the District Messenger Service and Package Express, which at once met with popular favor among our business men, and its record from the outset has been a continuous success. The premises utilized are of spacious dimensions, and fitted up in a very neat and attractive manner and with special reference to the business. In the store will be found at all times a full and complete assortment of the very latest leading daily and weekly newspapers from Boston, New York, Troy, Burlington, Albany and other leading cities; also the latest periodicals, pictorials and magazines, besides all the different cheap library editions of the most popular writers as soon as published, together with a choice assortment of fresh and pure confectionery. Papers are left at residences and places of business promptly and regularly on their arrival, and back numbers of any publications are obtained on the shortest notice. In his Telegraph and Telephone Messenger Service, comprising nearly one hundred stations, the most reliable, prompt and careful messengers are employed, and all messages, packages, or service of any kind ordered receives the most careful and scrupulous attention.

SPEAR BROTHERS, Architects and Builders, No. 213 Main Street.—A prominent and well-known firm engaged in architecture and building in this city is that of Spear Brothers. The business was established in 1879 by W. O. Spear, and in 1880 the present firm was formed. A large corps of workmen are constantly employed, and some of the finest residences in Burlington and vicinity have been designed by them, among which may be mentioned the residences of General Greenleaf, Thomas Newcomb, C. E. McCuen, and several large residences in Newport. They are also doing extensive building at Saranac, N. Y. All buildings designed and built by this firm are greatly admired by experts for their stability and elegance. They make the same careful study of the interior requirements of their buildings as of the exterior; their computations are accurate, and plans thoroughly practical, while their style of architecture is pure and symmetrical. Their aim is always to secure to the owner the best results within the limits of estimates, and their close adherence to specifications and careful supervision of builders and contractors, point them out as sound, conservative, business men, as well as architects of the highest professional attainments. The individual members of the firm are Messrs. W. O. and R. A. Spear. Both gentlemen are natives of Vermont, and members of the I.O.O.F., and are classed among Burlington's progressive and public-spirited citizens.

TEMPLE OF FASHION, Fine Millinery and Fancy Goods, Mrs. J. A. McKenna, proprietress, No. 46 Church Street.—The popular Temple of Fashion which is under the able management of Mrs. J. A. McKenna, has for many years maintained an enviable reputation for the superior excellence of its goods. The business was established in 1877, and has from its foundation been steadily gaining in popularity and extent of patronage. The premises occupied are very spacious and commodious, very handsomely furnished in the latest approved modern style, and fully equipped with every facility for the successful prosecution of the business. Here will be found at all times an elegant and complete stock of goods, comprising everything fashionable and seasonable in straw, chip, and felt hats, also bonnets and bonnet frames in the very latest styles and shapes, both trimmed and untrimmed, embodying the most prevalent fashions of the day, after the most celebrated modistes of Paris and London, besides everything in the line of satins, silks, plushes, laces, crapes and mourning goods, ostrich plumes, feathers, artificial flowers, laces, head ornaments, ribbons, etc., for millinery trimmings. A corps of skilful artists in millinery are constantly employed, and bonnets are trimmed while customers wait, if desired, while special attention is given to mourning orders and they are executed at the shortest notice. The stock of fancy goods embraces everything that can be bought in that line. Mrs. J. A. McKenna is a native of New York, and is eminently popular with her customers, and devotes her entire attention to their best interests.

HENRY H. DAVIS, Books, Stationery, Toys and Games, Fancy Goods, Musical Merchandise, Architects' Utensils, Etc., No. 65 Church Street.—The bookstore of Mr. Henry H. Davis has met with marked success in placing before the public a splendid array of all the current works of both English, French and American authors, as well as fine stationery, fancy goods, toys and games, musical merchandise, architects' utensils, etc. This representative house was established in 1871 by Mr. E. A. Fuller, and, after some changes, the present proprietor succeeded to the control in 1873. Four years later he took possession of his present spacious quarters and added musical merchandise to his stock. It is now the leading headquarters in the city for useful, novel and beautiful holiday goods, such as can be appreciated and prized by both old and young. It has well stocked departments for fancy note-paper and envelopes, desk supplies, blank books, memorandum books, diaries and pads; scientific, agricultural and miscellaneous works from the best authors; works of devotion, prayer-books, hymnals and Bibles; books in fine bindings and illustrated works in prose and poetry; maps, globes and guide books; sporting and yachting books and out-door literature generally; juvenile books, toys and games in vast variety; albums, leather goods and Christmas gifts for all tastes and fancies; bric-a-brac and novelties of various kinds. Of French toys, German toys, Yankee toys, toys for girls and toys for boys, there is an immense assortment. Sheet music of every description is also furnished without delay, and a splendid line of violins, guitars, accordions, drums, fifes, clarionets, mouth organs and other musical merchandise is kept on hand. Mr. Davis is a native of St. Albans, but has resided here for some thirty years, and is a member of the I.O.O.F. and the N.E.O.P., and is honored and esteemed in both social and mercantile circles.

PETER DEVEREUX, Practical Tin, Copper and Sheet Iron Worker, Furnaces, Stoves, Ranges, etc., Plumbing, Steam and Gas Fitting, No. 18 George Street.—Mr. Peter Devereux, practical tin, sheet-iron and copper worker, plumber, steam and gas fitter, has resided in this city for some years, and having acquired a thorough knowledge of this business by years of practical experience, he established this enterprise on his own account in 1885, which at once met with popular favor and a very large and influential trade has been developed. The premises occupied are spacious and commodious, and fitted up with special reference to their uses, comprising a finely appointed store and workshop, the latter being fully equipped with all the latest improved machinery, tools and appliances, and employment is furnished a full force of skilled and experienced workmen. The range of products embraces everything in the line of tin, copper and sheet-iron ware for household and trade purposes, a large stock of which is kept constantly on hand in the store and sold at lowest prices. A specialty is made of metal roofing, spouting, jobbing and factory work, for which estimates are furnished when desired and contracts of any magnitude are entered into and executed, whether in town or country, promptly, satisfactorily, and at bed-rock figures. He also gives especial attention to plumbing, steam and gas fitting and particularly those branches pertaining to strict sanitary engineering, and all work of this character is executed in the most thorough and reliable manner. In the store will be found a full line of the very latest improved patterns of parlor, office and cook stoves, ranges, heaters, grates, etc., also a fine line of gas and oil stoves with fittings, all of which have been selected from among the best productions of the most celebrated makers. He also carries a full and complete line of hollow and stove ware, wood and willow ware, housekeeping goods, etc., etc. Mr. Devereux is a first-class, practical man in all branches of his business and devotes his personal attention to all work entrusted to his charge.

ROWLEY & PRIOR, Fine Family Groceries, No. 23 Church Street.—One of the finest and most prominent provision establishments in Burlington is the excellent store conducted by Rowley & Prior, located at No. 23 Church Street. The firm occupy most capacious and desirable premises, and comprise two floors, 22 x 60 feet in dimensions, filled with a very superior stock, consisting of fine cigars, syrups and molasses, prime coffees, pure teas and spices, cheese, butter, eggs, and general country produce, also canned goods, fancy pickles and jellies, preserved and dry fruits, also green fruit and vegetables in season, salt, flour, ham, bacon, fish, etc., glass, oil,

kindling wood, chewing and smoking tobacco, soaps of the most popular brands, smoked meats, and meats of all kinds of which they make a specialty; their stock in this line will be found to be the largest and best in the city. And the families in this portion of the city are fortunate in having so excellent a store conveniently accessible to them. Messrs. P. R. Rowley and L. H. Prior, the individual members of the firm, are natives of Vermont. They established this business in 1876, and owing to their great energy and enterprise it has, from its inception, been a decided success. They are personally quite popular with all who come in contact with them, and their patrons are also their personal friends. They are universally regarded as merchants of more than ordinary ability, and as gentlemen of honor and integrity. Mr. P. R. Rowley is a member of the F. and A. M., and Mr. L. H. Prior of the I. O. O. F.

M. MEAGHER, Steam Heating, Gas Fitting and Plumbing, etc., No. 76 Pearl Street, head of Pine.—Mr. M. Meagher established his business in 1884, and engages in erecting steam heating apparatuses, gas fitting and plumbing, making a special feature of jobbing and furnace work. He occupies an entire floor, 20 x 40 feet, where he employs six of the most able and skilled workmen to be found in this trade. He puts a great deal of stress upon job work, too, a line which he has built up to an ample degree. Modern methods of building have made steam heating a necessity, and in this work Mr. Meagher excels, his steam heating registers being of picturesque design and fine workmanship. He accepts contracts for the complete piping of houses for gas, placing chandeliers and putting in fixtures. He does all grades of plumbing, puts in sinks, basins and fits bath rooms in the finest and most modern styles. In furnace work, Mr. Meagher is not to be outdone. He takes jobs for erecting the largest to the smallest heating furnaces of every pattern required, for warming entire buildings and private houses. Mr. Meagher is a practical workman, and sees to it that every contract that is carried out is to the utter satisfaction of his patrons. Mr. Meagher is a member of St. Mary's Benevolent Society and his life has been a credit to Burlington, the city of his birth.

WILLIAM SMITH & CO., Manufacturers of, and Dealers in, Light Carriages and Sleighs, No. 153 St. Paul Street, south Van Ness House.—Messrs. William Smith & Co., are well-known manufacturers of and dealers in light carriages and sleighs in Burlington. Their business was established originally by Messrs. Smith & Bostwick, who were next succeeded by Messrs. Smith & Gottman; then came Messrs. Smith & Bagley, and in 1883 the existing firm was organized under the title of Messrs. William Smith & Co. They do an extensive wholesale and retail business, making a specialty of fine repairing. Their shops, that is, the main building, cover a space of 30 x 70 feet, with an L 23 x 32 feet. The firm employs eight skilled workmen, and has the reputation for turning out some of the best specimens of carriages and sleighs in the city. The individual members of the firm are three. Mr. Smith is a native of Massachusetts, and ranks high as a man of honorable principles. He is a member of the G. A. R., having for nine months served with the Twelfth Vermont Regiment. Mr. J. H. Tuttle's place of nativity is Maine. He is widely esteemed in business circles. Mr. F. F. Thompson was born in Maine and is an active and popular member of the K. of P. lodge and holds a place of honor among men.

BURLINGTON SHIRT COMPANY, Manufacturers of Shirts, Collars and Cuffs, Office, No. 108 St. Paul Street, Factory, No. 143 College Street.—This company was established in 1876 and has a factory at No. 143 College Street, 84 x 100 feet. Here there are twenty-five hands employed, the firm's specialty being the manufacture of custom-made shirts. Three commercial travelers are kept busy the year round, taking orders and introducing goods, the trade extending throughout New England. The volume of business transacted by the Company amounts to the commendable figure of \$2,500 per month. Five stockholders constitute the company, which is a regularly organized concern. The president is Mr. G. F. Pape, a gentleman well and honorably known in business and public life, he having been for two years past the president of the Burlington Street Railway Company. He is an active member of the F. and A. M. Mr. John A. Clapp, treasurer and business manager, is a native of New York and has proven himself to be the right man in the right place.

W. H. ZOTTMAN & CO., Druggists, No. 17 Church Street.—This flourishing business was established by the firm in 1885. The premises comprise one floor of ample dimensions, fitted up with all necessary chemicals and pharmaceutical appliances. A number of competent assistants are, constantly employed, and the firm are ready at all hours of day or night to compound prescriptions, using the most perfect check system on every ingredient employed; therefore mistakes are absolutely impossible, while the enormous amount of chemicals daily consumed renders those in use always fresh and active. So rigid is their system in this department, and their prices so in conformity to the times that they have developed an influential and permanent patronage, not only with the general public, but also with the medical profession. The large and varied stock of this establishment consists of the finest drugs and chemicals, proprietary medicines of acknowledged merit, fancy toilet article, perfumery, mineral waters, physicians' supplies and, indeed, any articles that may be rightly thought of in connection with a first-class pharmacy. The individual members of the firm are Messrs. Wm. H. Zottman and Eugene M. Styles. Mr. Zottman is a native of California; Mr. Styles is a native of Burlington, and both are members of the F. A. M.

MISS S. A. KENNEDY, Millinery and Fancy Goods, No. 97 Church Street.—This eminently popular house was established many years ago by Daniel Kern. The present proprietress has occupied this location, No. 97 Church Street, for the past thirty-five years. The premises comprise two floors, 30 x 60 feet in dimensions, handsomely fitted up with every equipment for the display of the large and elegant stock of goods constantly carried. Miss Kennedy has a thorough knowledge of the business in every detail, ripened by years of experience and observation, and in her capacity for purchasing goods, has always enjoyed a distinguished reputation as a lady of exquisite taste and fine judgment. In the hat and bonnet department is an extensive and varied stock, including all the latest foreign and domestic styles and novelties. The lace department is particularly attractive, and contains a splendid assortment of all the most beautiful patterns and designs, including all the latest novelties. There is almost an endless variety and shade of ribbons; then there are flowers, feathers and ornaments to suit every taste at the very lowest prices. Corsets in all popular styles from the best manufacturers, well made of the best material, are kept constantly on hand; also a large and fine stock of hair goods. The stock of hosiery is very large and complete, and a stock of handkerchiefs can always be found here. There are neckties and hamburg edgings in beautiful patterns at prices to suit all classes of customers. The beautiful French pattern bonnets and hats displayed here attract much admiration, and the work done at this establishment shows a high order of artistic skill.

J. W. HAYES, Groceries and Provisions, Wood and Coal, Corner of King and Champlain Streets.—A house representing two lines of enterprise, is that of which Mr. J. W. Hayes is sole proprietor. Groceries, provisions, wood and coal are the chief commodities dealt in by Mr. Hayes, and in these lines he has developed a trade of such proportions and general prosperity as to bring his house within the bounds of being "representative" in every respect. Mr. Hayes established the business in 1875. He occupies spacious premises for business purposes at the corner of King and Champlain streets, and here he carries on the extensive trade adverted to above. One apartment is devoted to the display of the groceries and provisions, and the stock of which is complete and varied in every particular, embracing all fancy and staple goods coming under this head. In coal, Mr. Hayes carries a large stock of both an anthracite and bituminous nature; also a heavy supply of wood, this branch of the business excelling the other in proportions, and employing for its prosecution eight men. Mr. Hayes is also agent for the leading lines of mail steamers between New York, Boston and Liverpool, and cheerfully furnishes all information regarding the movements of transatlantic steamers between these points, upon application. Mr. Hayes is a native of Burlington, and is regarded in this community as one of the most energetic business men of the city. He stands high in business, social and political circles, and at present holds the office of city alderman.

ANDREW MCGAFFEY, Manufacturer and Dealer in Harness, Saddles, Bridles, Blankets, Etc., Etc., No. 161 Main Street.—In the line of traffic carried on by this gentleman, we recognize one of the leading enterprises of the city. Mr. McGaffey, the sole proprietor and founder, commenced the business in 1865. For the past twelve years he has occupied his present quarters at No. 161 Main Street, and here, with every facility and convenience at hand, he carries on a most prosperous and extensive business in harness and saddle manufacture, and supplies of a kindred nature. The spacious storeroom is 20 x 70 feet in dimensions, and is fully equipped with all the essentials so requisite for a business of this kind. The trade is both of a wholesale and retail nature, and the stock carried embraces full lines of harness, saddles, bridles, blankets, laprobes, buffalo and wolf robes, whips, halters, etc. Fine custom work to order is a specialty of the house, and is done promptly and satisfactorily by experienced workmen in the employ of Mr. McGaffey. He is a native of Vermont, and one of the highly esteemed citizens of Burlington. When the war broke out, he served his country faithfully and gallantly, enlisting in the 15th Illinois Infantry Regiment. He is an honored member of the G. A. R., and is also a member of the F. and A. M.

C. F. BROWN, Undertaker, No. 157 Bank Street.—This prosperous and reliable house was founded originally by Mr. M. W. Hasman, in 1878, who conducted it quite successfully until 1885, when he was succeeded by the present proprietor, under whose able direction and enterprise the business has attained its present foremost position. He occupies ample and commodious quarters, comprising an appropriately arranged office and wareroom, where he keeps on hand at all times a full and complete assortment of coffins, caskets, shrouds, burial robes, furnishings and everything comprehended in funeral requisites, and has two reliable and efficient assistants. Remains are taken in charge at any hour and prepared for burial in the most expeditious and superior manner, while his methods of embalming are the very best known for preserving the remains from dissolution. Interments are procured in any of the city or suburban cemeteries and funerals are directed personally in first-class style, while his charges are always of the most reasonable character. Mr. Brown is a native of this state and has resided in this city a number of years, and is known as a refined, intelligent, and honorable gentlemen.

L. A. ATWOOD, Photographer, No. 22 Church Street.—Among those in Burlington who have devoted a life-long study to the perfecting of the photographic art is Mr. L. A. Atwood. Mr. Atwood's portraits have acquired a merited fame for their fidelity, delicacy of shading, beauty of finish, and truthfulness of expression, and his patronage is drawn from the best classes of society in this city and throughout all the surrounding country. He has been established in the business here since 1875, and with his large, practical experience it is hardly a matter of surprise that his operations here have met with unvarying and unqualified success. His prices are placed at a very moderate figure, and he is notably prompt and faithful in meeting every demand of his patrons. Mr. Atwood is highly esteemed and respected in both professional and social life; served during the war in the Eleventh Vermont Regiment, and is a member of the G. A. R.

H. E. SALLS, Tobacco, Cigars, Cigarettes, Pipes, etc., No. 68 Church Street.—The business conducted by Mr. H. E. Salls has been established here for a period of twenty years, and for the past five years has occupied the present location. He is an extensive dealer in tobacco, cigars, cigarettes, chewing and smoking tobacco, pipes, pouches, pocket cigar and cigarette cases, cigar and cigarette holders, brier pipes, and smokers' articles of every description. He also keeps a fine stock of stationery, and has the agency for the sale of New York and Boston papers, Utica Globe, Albany Telegram, and Peck & Snyder's sporting house. The premises comprise two floors, 20 x 25 feet in dimensions, well fitted up. The store is well patronized, and is acknowledged to be one of the most complete of its kind in this part of the city. Mr. Salls is courteous, polite and attentive, and always prompt and reliable.

JONES & KELLY, Dealers in Fresh and Salt Meats, No. 197 College Street.—This firm, who commenced business in 1884, require two spacious apartments for their business, which is of large and growing proportions, in both wholesale and retail. They employ three men in the warerooms, and find two wagons necessary for delivering orders. All kinds of fresh and salt meats are carried in large supplies, and all goods leaving this establishment are guaranteed as to purity and freshness. The firm handle home dressed meats to a large extent, and therefore are fully cognizant of what they are purchasing. Their trade is the most desirable custom in Burlington and vicinity, all classes of people making this establishment their headquarters for meat products. The two gentlemen comprising the firm, Messrs. A. Jones and J. A. Kelly, are esteemed citizens of Burlington, and as such stand high in social and business circles. Mr. Jones is an eminent G.A.R. man. Both gentlemen are natives of New York.

SPALDING & BEACH, Grocers, No. 59 Church Street.—The business conducted by Messrs. Spalding & Beach was established by the present firm in 1885. The premises comprise one floor and basement. A specialty is made of canned goods, of which a large and complete stock is constantly carried. The stock is tastefully displayed, and comprises everything desirable in choice fancy, staple, domestic, and imported groceries of all kinds. The stock includes the prime Vermont butter, best of cheese, and freshest of eggs, fruits, vegetables, sea foods of all kinds, teas, coffees, sugars, spices, flour, cigars, tobacco, condiments, canned goods, all the famous brands of soaps, and a long catalogue of other goods too numerous to mention. The store is a model in its appointments. It is large, commodious, well lighted and ventilated, kept in a faultlessly clean condition, always presenting a bright and attractive appearance. Mr. A. V. Spalding, the senior member of the firm, is a native of Vermont, and an attorney-at-law. Mr. C. E. Beach, the managing partner, is a native of New York, served nine months in the 14th Vermont Infantry, and two years in the 2d New York Veteran Cavalry. Both gentlemen are energetic business men of rare tact and ability in their line.

MISS L. M. STRAIN, Millinery, Y.M.C.A. Block.—Among the establishments which have been given a place in this volume, none deserve more favorable consideration than the widely known house of Miss L. M. Strain. The premises comprise two floors, each 30 x 40 feet in dimensions, which contain an ample, well assorted, and carefully selected stock of goods. Anything like a complete enumeration of the stock would tax the patience of our readers; suffice it to say that it embraces a complete assortment of imported and domestic millinery, in trimmed goods, French pattern bonnets and hats, together with those of her own manufacture, straw goods, flowers, feathers, plumes, ribbons, velvets, silks, etc. The stock of ladies', misses' and children's untrimmed hats and bonnets is the largest to be found in the city. Miss Strain also carries a large and complete stock of ladies' furnishings, laces, embroideries, underwear, corsets, hosiery, ruchings, etc. A specialty in everything pertaining to an infant's outfit, from a beautifully trimmed basket to fine embroidered robes, dainty wrappers, sacques, caps, etc. Instruction is given in all kinds of artistic needlework, and all materials, plushes, china silks, satins, linens, wools and zephyrs kept. Hand painted and embroidered novelties, suitable for holiday, birthday and wedding gifts, are always in stock.

S. J. BEATTY, News Agent, No. 146 Church Street.—The above establishment was founded in 1877, and in 1887 passed into the proprietorship of the present owner, Mr. S. J. Beatty. The house is finely located at No. 146 Church Street, occupying a spacious and well arranged storeroom; here is kept a large, comprehensive, and carefully selected stock of miscellaneous books, magazines, all the leading newspapers of the day, stationery of all kinds, and fine cigars, confectionery and notions. The stock of cigars and tobacco would be hard to excel in this section, and contains many choice and famous brands—this department forming a specialty of the business. The proprietor, Mr. S. J. Beatty, is a native of Ireland, but has been a resident of Burlington so long, and become so thoroughly identified with her business interests, that he is fully entitled to be classed with the leading and representative citizens of the place.

COSGRIFT & McGRATH, Groceries, Meats and Provisions, No. 86 Pearl Street.—Two of the leading hotels in this city, the Van Ness and American, have found it to their interest to entrust Messrs. Cosgriff & McGrath with the work of supplying them with all of the lamb and veal that is used upon their tables. This is a contract that at once establishes the reliability of the firm, although Messrs. Cosgriff & McGrath did not go into business as partners until 1890. They have an entire floor devoted to their business, where they deal in groceries, meats, provisions, poultry, produce and fruits in their season. They carry a complete stock of goods, including butter, eggs, flour, teas, coffee, sugar, all kinds of poultry, chickens, geese, ducks and turkeys, beef, lamb, veal, mutton, pork, every sort of vegetables, and fruit. Their store is kept in a neat and attractive condition. Their supplies are the purest, freshest and sweetest that the Vermont farms afford, and always turn out to be precisely as represented. Messrs. Cosgriff & McGrath stand high as honorable merchants, and are prominent in society as well, being also members of the St. Mary's Benevolent Society, and natives of Vermont.

S. T. GREENE, Architect and Builder, Winooski Avenue.—This gentleman has had a practical experience of twenty-five years in the business, and established himself here in 1880. His designs have already become celebrated in this section, and his reputation rests on a successful and creditable career. He has been engaged in designing and supervising the erection of an advanced class of public and private buildings, among which are churches, educational institutions, business blocks and private residences. It is hardly necessary to particularize in regard to the work of so popular an architect as is Mr. Greene, but we cannot forbear to mention among his creations in this city, the handsome block built by him on College Street for the Burlington Trust Company. Mr. Greene attends faithfully to details; his plans are well digested and studied. He is fully prepared with all the facilities to design and make to order odd pieces of furniture, mantels and cabinet work of all kinds; and to design and supervise the erection of any building, not only promptly, but with that intelligent apprehension of design which has ever caused his efforts to be so highly appreciated.

ROBERT S. STYLES, Steam Job Printer, No. 107 St. Paul Street.—Burlington's leading and favorite printing house is that conducted by Mr. Robert S. Styles at No. 107 St. Paul Street. Mr. Styles is a native of New York but has been so long a resident of Burlington as to become more than fully identified with her growing prosperity. As far back as 1864 he started in this line of business, and his establishment to-day, complete and perfect in equipment and facilities, commands a flourishing and growing permanent trade. He is a steam job printer, employs steadily four hands, skilled in the details of the craft, occupies two rooms for office purposes, and does all manner of book and job work in the highest style of workmanship and at most reasonable rates. His equipment consists of four presses, operated by steam furnished by an engine of six horsepower, a paper cutter and an unlimited quantity of similar paraphernalia required in the conduct of the business. Mr. Styles is a member of high standing in the Masonic order.

WM. SCOTT, Bookbinder, College Street.—While the art of bookbinding is in a great measure lost in the dark ages, it is a record of fact that books were originally rolls of bark, papyrus, cloth or paper. Then came the conventional names for sizes of books, varying from folio and quarto, to as small a size as a 48 duodecimo, commonly known as 48mo. In this art of bookbinding, America has reached the highest state of perfection. New England is notably in line in this direction, Burlington having one bookbinder in particular, who has been successful, namely, Mr. William Scott. He established his business here a twelvemonth ago, and now occupies two entire floors, 30 x 50 feet. He employs ten hands and has the reputation for being a reliable man of business, the work of repairing being his specialty. Mr. Scott is a practical journeyman, fully understanding every detail of his trade. Mr. Scott gives his close personal attention to the wares that issue from his shop. In this manner he is safe in determining that none but perfect goods go forth, and by this line he is making a strong bid for public confidence which is not going unheeded.

ROBERTS BROS. & CO., Insurance Agents, No. 154 College Street.—Among the leading insurance agents of Vermont is the well-known and popular firm of Messrs. Roberts Bros. & Co. This agency was established in 1878, but the present firm was formed two years ago. The members are Henry H. Ross, J. R. and C. R. Roberts, the senior member being Principal Vermont Episcopal Institute. These gentlemen are prominent citizens and insurance agents, and represent some of the leading insurance companies of Europe and America, among which may be mentioned: the Liverpool, London and Globe; the Guardian, and Phenix, of London; the Orient, of Hartford; the Granite State Fire Insurance Company, of Portsmouth; the Providence Washington, of Providence, R. I.; and the Employers Liability Assurance Corporation, Limited, of London. By reason of their large experience and superior facilities, they are in a position to offer the rarest inducements to property owners in all classes of society. The largest risks are promptly placed and distributed in a judicious manner, while the lowest rates of premiums are invariably quoted, and a liberal and speedy adjustment of losses is guaranteed. Such, in brief, are the qualifications possessed by this firm which have placed them among the most responsible of the underwriting fraternity in this city, and justly entitles them to the extensive business which they know so well how to foster and promote.

THE VERMONT INVESTMENT COMPANY.

CAPITAL, - - - \$75,000.

DIRECTORS:

GEO. C. BRIGGS, E. L. RIPLEY, F. W. BALLARD, GEO. A. EASTMAN,
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Offers Bank and Investment Stocks, Warrants, Bonds, Commercial Paper, Real Estate Loans and other Conservative securities, paying as high rates as is consistent with safety.

Call on or write the above company when you have money to invest.

LEVERETT F. ENGBESBY, President.
Office, 174 Main St., Burlington, Vt.

INDUSTRIES AND WEALTH OF WINOOSKI.




WINOOSKI is a manufacturing village in the town of Colchester, located about three and one half miles from the city of Burlington, to which it is connected by a street railway. The town of Colchester was one of the New Hampshire Grants, and was chartered June 7, 1763, to Edward Burling and sixty-six others, in seventy shares, as a six miles square township, 23,040 acres. There is, however, but 20,000 acres aside from the waters of Mallet's Bay. There were ten grantees in the charter by the name of Burling, and as this town and Burlington were chartered the same day it is supposed by some mixing up of clerks or papers that Burlington received the name that should have been given to Colchester. The village of Winooski, which has several manufacturing establishments and is quite a lively place, is situated in the southern part of the town and is separated from Burlington by the Winooski River; and it is thirty-six miles up this stream to the capital of the state. Winooski has three churches—the Congregational, Episcopal and Methodist; a savings bank and a dozen or more manufactories. It is supplied with abundance of water power and has long been noted for the excellence of its products. This village possesses all the elements of accessibility, health, educational facilities, and social and religious advantages in the highest degree. It has many points of interest for the business man, the manufacturer, the capitalist, the traveler and the historian. Its retail stores have kept pace with its manufacturing, and all classes of trade have been conducted with an energy and tact that has made this village one of the greatest distributing points for this section. The retail trade covers a large extent of territory, thickly settled and wealthy, and hundreds of people residing beyond what would naturally be regarded as the trade radius of the village, come to Winooski to obtain their supplies. From her favorable location, her advantageous surroundings, her commercial facilities, her business opportunities, her extensive manufactures, her solidity, and the intelligence, wealth, culture and moral advancement of her people, this village presents advantages that make it a desirable place of residence as well as an advantageous point for business of all kinds.

BURLINGTON WOOLEN COMPANY, Colchester Mills, F. C. Kennedy, Agent.—The leading manufacturing industry of Winoski, and an important factor in the commercial activity of the state, is that of the Burlington Woollen Company, who enjoy a reputation and a trade national in extent and eminently creditable in character as extensive manufacturers of choice and medium beavers, fine kerseys, eskimo and regulation police cloths, in finest indigo colors; broadcloths, doeskins and diagonals; specialties in fine indigo blue police and uniform cloths; blue flannels and choice fancy suitings, and ladies' dress goods, all in finest stock and choice colors; also, as proprietors of the Colchester Mills, where they manufacture fine and medium merino yarns, made by latest approved English system; also, combed yarns, for sale on the cop or skeins. The foundation of what is now recognized as little less than a colossal industry was laid in 1835, under the name of the Burlington Mill Company, and large mills were erected at that time. In 1853 the firm of Harding Brothers succeeded to the control, and in 1862 the Burlington Woollen Company was formed and received its charter. The mills have been materially enlarged and improved under the present management, and is complete in every detail, with all the trade appliances that inventive ingenuity and mechanical skill have devised for facilitating perfection and dispatch in the manufacture of those specialties for which these mills have earned such a high reputation throughout the country. The woollen mill is a splendid six-story brick structure, 330 feet long, with a capacity for twenty-five sets of 48-inch cards, and which consume 1,200,000 pounds of wool per year. The leading specialties of this mill are fabrics for fine uniform cloth, fine kerseys, cassimeres, ladies' dress goods and fine billiard cloths. Employment is given to 436 hands, and the annual receipts from this branch of the company's business average \$750,000. In 1880 the Colchester Mills were built, consisting of a substantial brick building, three stories high and 99 x 235 feet in dimensions, equipped with machinery which is not only of the best class, but in many respects superior to that used by contemporaneous concerns, and having the capacity for operating 16,000 spindles of 1½ inches gauge, and of consuming annually 5,000 bales of cotton of 500 pounds each. The specialties of these mills are yarns for underwear and hosiery, the finest combed cotton and finest combed wool or merino yarns being produced, and steady employment is given to 275 hands. The fabrics and yarns manufactured by this company are standard the world over. No better goods are produced anywhere. The utmost skill and care are exercised in all methods of manufacture to improve the quality and enhance the value of the output in every conceivable way. As a result, the highest degree of perfection is attained, which serves to stamp the manager as a manufacturer of sound judgment, business sagacity and unusual executive ability. These qualifications the agent and manager, Hon. F. C. Kennedy, is recognized as possessing in the highest degree, and with such advantages and benefits as naturally result from experienced management and a keen appreciation of the public want, this company offers extraordinary inducements to the trade, as regards both superiority of goods, liberality of terms and prices, and prompt and perfect fulfillment of all orders. Its fine uniform cloths are extensively used by railroad cor-

porations, municipalities, palace car lines and military organizations; while its yarns are widely preferred by knitters in all parts of the country, owing to their superiority of quality and uniform excellence. This company are also the owners and proprietors of the Burlington Flouring Mill, which has a capacity of four run of stone and one double set of rolls. The specialty of this department is feed, and a large wholesale and retail trade is enjoyed in both feed and flour, the semi-annual receipts of this mill averaging \$35,000. This company also own and operate the Winoski Aqueduct Company, whose works supply Winoski village with water, affording power also for these mills, and recognized as one of the finest water powers in the state. The officers of the Burlington Woollen Company are Joseph Sawyer, president; Thos. F. Patterson, treasurer; F. C. Kennedy, secretary and manager. The president, Mr. Sawyer, is a native and well-known citizen of Boston, where he has been engaged in mercantile business for years, serving also as bank director and as trustee of numerous estates. The treasurer, Mr. Patterson, was born in New York, and is prominent as a trustee of various institutions in that city and state. Hon. F. C. Kennedy, the moving spirit of this great industry, was born in Chittenden County, Vt., and became connected with this house in 1856, as book-keeper for Harding Brothers. He is now, and has been for many years, the secretary and agent of the company, and the manager of all its various branches of business. During the thirty-four years that he has been connected with this business, he has handled over seven millions of dollars without the loss of a dollar. He has also served as a member of the House of Representatives and of the Senate of Vermont, treasurer of the Winoski Savings Bank and president of the Burlington Electric Light Company; and was the prime mover in the introduction of electric lights and telephones into Burlington. He is still in the active prime of life, a resident of the city of Burlington, and too well known and highly esteemed in commercial, financial and social circles to need any personal eulogy at our hands.

E. H. LANE, Manufacturer of Organ Stop Stems, Spools, Cork Caps, Checkers, Etc.—Mr. E. H. Lane is a manufacturer of organ stop stems, spools, cork caps, checkers, and all kinds of small turned goods. The business was originally established in 1886, by Mr. J. L. Frary, who was succeeded by the present proprietor in 1889. The works are thoroughly spacious in size, possessing all the requisite machinery for executing the work in hand, operated by water power, and furnishes steady employment to a dozen or more skilled hands. In all departments of the business the aim of the proprietor has been to produce the highest excellence of workmanship, beauty of design and elegance of finish. Mr. Lane may be justly regarded as one of the most reliable and important factors in the industrial growth and prosperity of Winoski. He is prompt, systematic and responsible in the fulfilment of all orders and commissions, and his house will be found one with which it is always pleasant and profitable to deal. Mr. Lane is a native Vermonter, a resident of the city of Burlington, and an expert and accomplished master of his trade, who has won success in his special field of labor by honestly deserving it.

INDUSTRIES AND WEALTH OF RUTLAND.

HEN Lieutenant-Governor Colden, of New York, issued his proclamation of the 10th of April, 1765, announcing the fact that the king, by an order in council of the 20th of the preceding July, had made Connecticut River the eastern boundary of that province, more than two-thirds of the land in what is now Rutland County had been granted by New Hampshire in sixteen different townships, viz.: Brandon (by the name of Nishobe), Castleton, Clarendon, Danby, Hubbardton, Mount Tabor (by the name of Harwich), Pawlet, Pittsford, Poultney, Rutland, Sherburne, Shrewsbury, Sudbury, Tinmouth, Wallingford and Wells. All of these towns had been granted in 1761, except Sudbury, the charter of which bore date in 1763, and Hubbardton in 1764. The territory was first treated by New York as belonging to the county of Albany, but in 1772 it was included in a new county, by the name of Charlotte, which extended from Canada line south to about the middle of the present county of Bennington, and west from the Green Mountains, beyond Lakes George and Champlain. When the Vermont State Government was organized in 1778, the territory now comprising the county of Rutland was made to form a part of the county of Bennington, but with all that between the mountains and Lake Champlain northward from its present southern boundary to Canada line, it was by the General Assembly in 1781 formed into the new county of Rutland. The county has since been diminished by the legislature to its present limits.

Rutland is the largest village in the state, and the shire town of Rutland County. It is located at the confluence of East and Otter Creeks, in the beautiful Otter Valley, amid some of the most picturesque views of mountain and valley, healthful atmosphere and beautiful surroundings of any Vermont town. The legislature of 1886 divided the then township of Rutland into three separate towns, viz.: Rutland, West Rutland, and Proctor. The original township had an area of 26,000 acres, and embraced the famous Rutland marble quarries.

Marble is plenty in Rutland to-day, and is to be seen in sidewalks, curbing, underpinning and in buildings. The name, "Marble City," is decidedly applicable to Rutland, even though the present town has no marble quarries.

Rutland was

INCORPORATED AS A VILLAGE

in 1847, and has eight wards. The opening of the railroad gave the corporation impetus and the village took on a healthy and vigorous growth. Rutland is the principal railroad center of the state, and its location is such as to compel an immense traffic to pass through it. The railroads entering Rutland are the Central Vermont, forming a through line to Boston and Montreal; the Bennington and Rutland, a through route to Troy and New York; and the Dela-

ware and Hudson, running through Saratoga to Troy, Albany and the West, to Lake George, the Adirondack Mountains, etc.; the Clarendon & Pittsford from Proctor to Center Rutland. All trains run into a Union Depot, located in the business part of the village. The village is divided into eight wards, and contains a population of about 12,000 inhabitants, and has churches of all denominations, several marble mills, and other extensive manufacturing establishments. The streets are lighted by electric lights, and there is an Edison incandescent electric light



CENTER STREET, LOOKING EAST

plant; a telephone system; a district messenger service; a fire department; an excellent system of water works; free mail delivery; a large and flourishing Y. M. C. A.; a post of G. A. R., one of the finest military companies of the state; two first-class bands; three masonic lodges; a chapter and council; a lodge and encampment of Odd Fellows; two Good Templar lodges; five fire engine and hose companies, a steamer company, and a hook and ladder company.

Rutland has a good system of

WATER WORKS.

The supply is taken from a tributary to East Creek, about three miles northeast of the village. The water is thoroughly filtered as it leaves the Creek, and flows from the filter into a canal or vat, where all sediment that may exist is precipitated, and clear water passes into an aqueduct, flowing to the village reservoir. The works have about 180 feet head, with a uniform pressure of about 75 pounds to the square inch, so that by attaching a hose to the fire-hydrants a powerful stream is thrown.

Rutland is a great

MARBLE CENTER,

its capitalists being largely interested in quarries and mills in various parts of the state. The Bordillo Marble Company and the Columbian Marble Company are located at Rutland proper, while a branch of the great Vermont Marble Company and the shops of Ripley & Sons are located two miles west, at Center Rutland. The True Blue Marble Company has its office in Rutland, but its quarries and shops are at West Rutland.

Rutland is a most delightful place in which to live. It is self-contained and complete in all those things that make life rational and worth living. In building up the great and prosperous business interests that have made it famous, its people have not been oblivious to



WEST SIDE MERCHANTS' ROW, LOOKING NORTH FROM CENTER STREET.

the significant moral and social demands created and imposed by New England civilization. The village is modern in every essential regard. Its streets intersect at right angles, all its improvements public and private, are of a substantial and permanent character, and mushroomism is conspicuous by its absence. Brick and marble are the prevailing building materials, and some of the most sightly and solid specimens of architecture in the state adorn the thoroughfares of Rutland, notable among them being the Baxter Bank, the Ripley Opera House the Court-House and Post Office. The number of beautiful private residences framed by cultivated lawns is a distinguishing feature, and manifold signs of prosperity are matched by the countless symbols of intelligence, culture and refinement that rise on every hand. These, with pure air and water, good gas, electricity and the telephone; schools, churches, libraries, street-

railways, Boston, Albany, and New York easily accessible—what more does a rational man want in an abiding place?

The attention given by the people of Rutland to education, and the ample provision they have made for it, are commensurate with the importance that has always attached to it throughout New England.

THE PUBLIC SCHOOLS.

are carefully graded, presided over by earnest, competent teachers and are well attended and generously maintained. The school houses are essentially modern in character, liberally fur-



MERCHANTS' ROW, LOOKING SOUTH FROM WEST STREET.

nished with the most approved apparatus, and their accommodations are adequate to the requirements of the school population.

All the principal religious denominations common to this part of the country are represented here and have reared their altars of worship. In point of architectural appearance and interior appointments, the most of these church buildings will compare favorably with similar edifices in any city of equal size in the state. There is also a large number of societies of a benevolent, beneficial and literary character, which are liberally supported, and whose unostentatious work is a valuable force in furthering the specific purposes for which they exist and in promoting the general welfare of the community.

A noble and enduring monument, dedicated to the soldier dead of Rutland is Memorial Hall, on West Street, which was erected at a cost of \$50,000, the town contributing \$25,000 for its erection and the marble companies contributing the building material therefor. Memorial Hall is to contain the town library and relics of the war of the rebellion.

A street railway line runs from Rutland through Center Rutland to West Rutland, four miles distant; and a belt line makes a circuit of the principal streets of the village. There is also a line from the Bates House to the Fair Ground. Rutland is at the present day quite a manufacturing center, but its railroad facilities, healthfulness and general advantages are such that its importance in this direction will no doubt increase. The board of trade organized for this purpose, are making efforts to increase manufacturing. All new manufacturing enterprises located in Rutland are exempt from taxation by a vote of the town for a period of five years. The board has recently established a market day (Tuesday), and is agitating the matter of building a canal to Whitehall, twenty-five miles distant, and connecting with the New York



MERCHANTS' ROW, FROM CENTER STREET, LOOKING SOUTH.

State canals at that point. The House of Correction is located on the west border of the village, and cost about \$60,000, Rutland contributing \$20,000 towards its erection, thereby gaining its use as a County Jail. The discipline here is very rigid. All conversation with fellow prisoners is prohibited, and in health a full day's work is required.

There are two newspapers published daily and weekly by the Herald Company and the Telegram Company.

THE MOUNTAINS.

One of the characteristics of Rutland is its trinity of mountains: Killington, Pico and Shrewsbury. Mount Killington is ten miles distant from the village over a fine road. The summit of this peak is entirely barren and sterile, and frowns down upon the surrounding land-

scape from an altitude of 4,380 feet above the sea level. From its summit can be obtained a view of surpassing grandeur, the eye taking in twenty-six villages. This view is regarded as more attractive than that from Mount Washington, being less a scene of desolation and of greater beauty, presenting to the beholder mountains clothed in verdure, their sides dotted with nestling lakes and fertile farms. To the north of Killington is Pico Peak, thickly covered with dense forests nearly to its summit, 3,917 feet above the sea.

At one time Rutland was famous for its pipe-clay and linseed oil; to-day she sends her marble westward and southward beyond the grave of De Soto, and eastward to the land of Columbus and Galileo, of Raphael and Michael Angelo. Rutland is the grave of the grandfather of one of the world's greatest thinkers—Ralph Waldo Emerson.

EMINENT MEN.

Rutland is the home of many eminent men: Nathaniel Chipman, one of the ablest lawyers and statesmen of New England; his brother Daniel, eminent as a lawyer and pre-eminent as a conversationalist; John A. Graham, the first lawyer located in Rutland, who attained notoriety in England, and eminence in New York; Jesse Buel, the founder of the Albany Cultivator; Thomas Green Fessenden, the bearer to England of Rutland's great philosophical blunder; his Hudibractic poem was sent forth from a London prison; he founded the New England Farmer, and was the friend of Hawthorne; Samuel Williams, the dignified historian; Charles K. Williams, so able, so learned, so incorruptible; Moses Strong, the enterprising and energetic land owner, who, it is claimed, married a direct descendant of Cotton Mather; the shrewd and capable Robert Pierpoint, descended from a favorite officer of William the Conqueror; the very able Robert Temple, of the same family as Lord Palmerston; Solomon Foot, the prosperous politician, the president of conventions and senates; Hon. Wheelock G. Veazey, a member of the Inter-State Commission, and the present commander of the G. A. R. of the United States; Gen. H. H. Baxter, a prominent railroad king and banker; and hosts of other notable citizens.

Rutland is bound to grow beyond the dreams of all its founders, and, in the words of the poet,

"Its honors with increase of ages grow,
As streams roll down, enlarging while they flow."



RUTLAND.

RUTLAND SAVINGS BANK, W. B. Mussey, President; N. Kellogg, Treasurer; John W. Norton, Assistant Treasurer.—The oldest and best known savings institution in Rutland is the Rutland Savings Bank, which was incorporated in 1850, and has ever retained the confidence of the entire community. It occupies spacious and elegantly appointed banking rooms in its own building, located at the corner of Centre Street and Merchants' Row, and has long been a favorite place of deposit for large and small sums, the Bank receiving deposits of from one dollar up to two thousand dollars, and has continued on its career of prosperity and success, with sedulous care and a judicious investment of the savings of the people entrusted to its stewardship. Its funds are held in wise, safe and clean hands, and the best evidence of the wisdom and prudence of the executive management is shown by the fact that it now has depositors numbering 7,828, with deposits amounting to \$2,114,614.16; a surplus fund reserve of \$80,000.00; undivided profits of \$19,851.44; and resources amounting to \$2,265,221.62. The rate of interest depends on the earnings, and for the last four years it has been 4 per cent. a year. The rules and regulations of this model institution are of the most just and equitable character, and enable the depositor to feel perfect security; his money is safely deposited, and can be withdrawn on brief notice given the bank. If allowed to remain it earns a handsome rate of interest, which is added on the first days of January and July, on all sums that have remained on deposit since the first day of each preceding month, while all deposits made up to and including the fifth day of any month will receive interest from the first day of that month. Deposits are limited by law to \$2,000, and no interest is paid on any sums in excess of this amount except on deposits of widows, orphans, administrators, executors, guardians, charitable or religious institutions, or on trust funds deposited by order of court. Every possible facility is afforded the public, and shows that the bank's efforts are duly appreciated by its large volume of deposits. The executive officers of the Rutland Savings Bank are W. B. Mussey, president; N. Kellogg, treasurer; John W. Norton, assistant treasurer. The Board of Trustees comprises the following gentlemen, to wit: W. B. Mussey, Newton I. Kellogg, Wayne Bailey, George Briggs, H. H. Brown, Henry O. Carpenter, Fred. A. Field. These are all representative and responsible business men, of the highest standing in the business community, whose names are synonymous with stability and integrity.

COLUMBIAN MARBLE COMPANY, Producers and Wholesalers.—The finest marble in the world, and the best adapted for both building and monumental work, is that quarried by the nationally celebrated Columbian Marble Company, of Rutland. This enterprise was inaugurated in 1868, under the name and style of the North Rutland Marble Company, and in 1871 the important interests involved were duly capitalized and the present company was incorporated, under the laws of the state of Vermont, with increased resources and facilities, and the business has since attained proportions of enormous magnitude. The company owns 150 acres of land in the town of Proctor, where their quarries are situated, and which are operated upon a grand scale, with all the latest improvements in stone cutting machines and appliances for quarrying marble, operated by a steam engine of 150 horse-power. The marble mills for sawing, polishing and finishing the product are located on West Street, Rutland, and are equipped with thirteen sets of gauge saws and all the necessary machinery for polishing and finishing marble, while employment is given to upwards of 150 men in the various departments of the business. The marble produced by this company, from its fineness of texture, hardness, beauty and susceptibility to the highest polish, is specially adapted for monumental purposes and for securing the finest architectural effects. It has the unequal-

led endowment of monumentalists, sculptors, architects, builders and dealers over the entire country. The largest part of their trade is in the block as it comes from the mill, although an extensive and influential demand is supplied for finished marble, and the business, which is strictly wholesale, is broadly distributed throughout the United States and Canada, the best possible facilities being possessed for cheap transportation, loading right from the yard on the cars of the Delaware & Hudson, and Vermont Central Railroads, and the largest orders being filled with the utmost promptness and with conscientious care. The officers of this company are S. J. Gordon, president; Rockwood Barrett, treasurer; M. R. Dunton, superintendent. The management of the business is mainly in the hands of Mr. Barrett, the treasurer, who is an experienced and successful business man, a native of Rutland and one of its leading citizens. He represented the town in the State Legislature of 1884; is president of the Vermont School Seat company, treasurer of the Lincoln Iron Works, and trustee of the Board of Education; and has filled other positions of honor and trust in the gift of his fellow-townsmen. The president of the company, Mr. Gordon, is a well-known citizen of Springfield, Mass., and solicitor in patent causes with an office in New York City. The superintendent, Mr. Dunton, is practically experienced in the most advanced methods of quarrying marble.

J. H. HOLMES & CO., Manufacturers of Steam Boilers, Etc.—For strictly first-class work in the line of boiler construction and sheet-iron work, and for promptness, efficiency and reliability in the execution of all orders, no house in Vermont enjoys a higher reputation than that of Messrs. J. H. Holmes & Co. This firm are widely prominent as manufacturers of steam boilers of all sizes and descriptions, also stationary engines, executing sheet-iron work of all kinds, and make a leading specialty of steam heating. They also deal in builders' hardware and engine supplies, and have the agency for various prepared paints, kalsomine, etc. The business was established in 1871, by Messrs. Holmes Bros., and in 1888 the present firm succeeded to the control. The works comprise a substantial five-story building, 96 x 100 feet in dimensions, supplied with the best machinery and ample steam power, every modern convenience and appliance being at hand tending to facilitate rapid and perfect production, while a force of fifteen skilled workmen contribute to the satisfactory operations of the house. Steam boilers of every size, style and variety are constructed in the most expeditious manner, and of a character for reliability, utility and uniform excellence that commands universal admiration and wins the confidence and patronage of close and critical buyers. These boilers have given this house a prestige and popularity both at home and abroad, which place it in the very front rank of enterprise and success, and of which the proprietors have every reason to be proud. About one hundred boilers are made every year, and the output is in heavy and influential demand throughout Vermont, New Hampshire and adjoining states. The boilers made by this firm are preferred over all similar productions wherever introduced and tested, by reason of their intrinsic merits and solid worth, while they are placed to customers at prices which are safe from successful competition. A large and active patronage is enjoyed in the line of steam heating in this village and vicinity, all orders and commissions being promptly and carefully filled, while in the execution of sheet-iron work this house occupies an unquestioned position at the head of the trade. Mr. Holmes, the senior partner and manager of the business, is a native of New York, and an expert and accomplished machinist of large experience and established reputation. Mr. D. M. White, the silent partner, is the head of the D. M. White Lumber Company and interested in various local enterprises of value and importance to the town.

LEVI G. KINGSLEY, Hardware, Nails, Iron and Steel, Paints, Glass, Powder, Fuse, Furniture, Carpets, Mirrors, Etc.—The house of Levi G. Kingsley on Merchants' Row is a noted one in the hardware trade, and enjoys a reputation and a trade that represents the results of thirty years of honorable and successful effort. It is headquarters not only for hardware, iron and steel, but also for furniture, carpets and upholstery goods; coffins, caskets and funeral furnishings; paints, oils and glass; mantels and mirrors, powder, fuse, etc. The business was established in 1860, by Messrs. French & Kingsley, the present proprietor succeeding to the sole control on the death of his partner in 1870. The business premises comprise a fine salesroom on the ground floor, 25 x 75 feet, and two upper floors of much larger dimensions; also a three-story building in the rear used for a cabinet shop, as well as spacious storage facilities; the whole forming one of the largest and most complete establishments of the kind in the state. The several departments are filled with an elaborate and diversified stock, while all supplies are purchased in vast quantities direct from the manufacturers. The hardware department on the ground floor is stocked to repletion with builders' and general hardware, shelf goods and cabinet hardware, bar iron and steel, carriage-makers' and blacksmiths' supplies, mechanics' and machinists' tools, locksmiths' and butchers' supplies, horse shoes and horse shoe nails, sleds and skates, table and pocket cutlery, general sporting goods and tools for all trades. The furniture department is rendered specially attractive by the comprehensive assortment of fine furniture and interior decorations here displayed. The stock embraces everything that can be desired in fine and medium furniture, parlor and chamber suites, dining-room, library, hall and office furniture, mirrors and mantels, etc. A specialty is made in manufacturing to order all kinds of artistic furniture, and it has always been the aim of the proprietor to produce goods which should rank superior in the trade. Much of the ware is indeed matchless for costly elegance and tasteful composition. This house also manufactures fine mantels, and gives special attention to the decoration and finishing of interiors, being now engaged in finishing the Baxter Memorial Library in this place. The house is, in fact, the leader in all that is artistic, useful and beautiful in this special field. The undertaking department of this house is one that commends itself peculiarly to the favorable notice of the public, and no similar establishment in Rutland County is better prepared for furnishing or directing funerals. A complete supply of funeral goods is kept on hand, including coffins, caskets and metallic burial cases, while in embalming the latest and best processes are employed. The carpet department is brilliant and dazzling with color and shade in new designs and patterns of Wiltons, Moquettes, Axminsters, Brussels, tapestries, ingrains and other carpetings; also oil cloths, linoleums, imported rugs, mats and matting. This house may be justly considered as a tower of strength in advancing the mercantile supremacy of Rutland. General Kingsley, the popular proprietor, is a native Vermonter, and one of the best known men in the state. He enlisted at the first call for troops in '61, and went to the front as second lieutenant of Company K, First Vermont Regiment. In 1862, he was made major of the Twelfth Vermont. From 1874 to '82 he was quarter-master general of the state; was brigade commander of the Vermont National Guard from 1882 to '86; was president of Rutland village in 1886, selectman of the town in 1888, '89 and '90; and is a member of the state senate of 1890-91. He is a prominent mason, past commander of Post Roberts, G. A. R.

BATES HOUSE, A. H. Tuttle & Son, Proprietors.—Rutland is favored with the benefits and advantages derived from the location in her midst of one of the finest hotels in the state, and which, under its present exceptionally capable management, is pronounced by expert authorities as one of the best conducted public houses in the country, of the type best illustrating the modern art of hotel keeping. We refer, of course, to the Bates House, which has such an enviable reputation with all who have partaken of its bountiful hospitality. Management is the key-note to success in the record of any hotel, and so with the Bates House. It was thus a matter of appreciated importance to the public when the present proprietors, Messrs. A. H. Tuttle & Son, succeeded to the control in 1887. These gentlemen were eminently fitted for success in this business, from their wide-spread acquaintance, natural executive ability, innate courtesy and a perfect knowledge of the requirements of the travel-

ing public. These are the gentlemen who are running the Bates, and from whose book of experience, sound judgment and laudable ambition many a hotel man in our larger cities may well take a leaf. The Bates is the equal in size, beauty and equipment of any hotel in the state. It is built of brick, in the most ornate and substantial manner, is five stories in height, and possesses first-class accommodations for two hundred guests. Its location is the most desirable of any hotel in town, being at the corner of the two principal business thoroughfares—Merchants' Row and Center Street—opposite the depot, and in the center of trade and activity. The house has all the modern improvements, including electric lights, steam heat, electric bells, a barber shop and fine billiard hall, while a first-class livery is connected. The furnishings are strictly first class, the rooms are large, light and airy, while the service is elaborate and a thorough system of organization is enforced by the proprietors, who are not mere ornamental figure-heads, but indefatigable workers, who personally see after the comfort of all their guests. The finest table in Rutland—which means a great deal—is set right here at the Bates. The Messrs. Tuttle are liberal caterers. They believe in the best and plenty of it, and have in charge of the cuisine a skilled chef and competent assistants. To travelers who seek the best and desire the comforts and luxuries of life, this hotel offers unequaled inducements. Its rates are very reasonable for such elegant accommodations, and it is the popular house with the best classes of people. Mr. Albert H. Tuttle, the senior proprietor, is one of the best known men in the state of Vermont. There is probably no hotel man in the state whose acquaintance is wider, or whose individual popularity is more pronounced. He was the editor and proprietor of the Rutland Daily Herald for many years, was postmaster of Rutland for eleven years, and has served his fellow townsmen in numerous positions of honor and trust; is treasurer of Rutland Council, Royal Arcanum, treasurer of Rutland Lodge, Knights of Honor, a director of the Rutland Street Railway Company, and a prominent member of the F. and A. M. and K. of P. His son, Mr. Geo. D. Tuttle, was born in Rutland, and is a young man of wide acquaintance and eminent popularity. Both gentlemen are thorough masters of the difficult art of modern hotel keeping, and at the Bates the public will find that perfect combination of capital, skill and talent so rarely met with, and which invariably leads to fame and fortune and the greatest good to the greatest number.

THE TUTTLE CO., (Corporation) Publishers and Stationers.—This business was established by Mr. George A. Tuttle in 1832, who was succeeded by Tuttle & Huntoon and this firm was succeeded by Tuttle & Gay. The Tuttle Co. was incorporated in 1884 with a capital of \$60,000, for the prosecution of the business heretofore carried on by Tuttle & Co. the successors of Tuttle & Gay. The change of name, however, involves no change in the nature of the business or its management. The officers of the company are, Mr. H. C. Tuttle, president; Mr. E. C. Tuttle, treasurer; these gentlemen are sons of Mr. George A. Tuttle, the founder of the business. The business premises occupied by the company comprise a four-story brick building 40 x 50 feet, with two-story extension 26 x 40 feet in dimensions. The first floor is used as a salesroom. Here all kinds of books are kept for sale also paper hangings, flour sacks, wrapping paper, paper bags, twine, etc. They manufacture blank books and turn out with promptness all classes of book, mercantile and legal printing, also catalogues, pamphlets, circulars, price lists, cards, invitations, etc., designed and printed in that elegant manner that has made them so well known. The officers of the company give their personal attention to the business, and like all true workers in art, they have been ambitious to excel, and by close application and study they have won for the company a wide reputation for the execution of really artistic work. This company has done the official state printing for a number of years. On the first floor of this large establishment are six printing presses operated by water power, and employment is given to from twenty to fifty hands and it may be truly said that this enterprise is an important factor in the industrial advancement of Rutland, and its resources are freely drawn upon by the business community. The officers of the company are natives of Rutland and are men of push and energy who have done much towards moulding the artistic taste of the public.

THE MARBLE SAVINGS BANK.—The great accretion of capital, as represented by the savings institutions of Rutland, abundantly demonstrates the thrift and prosperity of the people. One of its leading institutions in this line is the Marble Savings Bank, which was duly incorporated in 1882, in response to the demand of the people for better savings facilities. Some of the most eminent and wealthy citizens were chosen as trustees, and the bank began business under the most favorable auspices and which has been followed by a career of gratifying prosperity, marked by a strict observance of the soundest principles governing banking and finance. There is no savings bank in Rutland more safely and commodiously housed, while the exceptional ability of the executive officers is generally recognized, and the assets of the institution are handled in the most conservative yet legally profitable manner. Deposits are limited to \$2,000 from any one person, and no interest will be allowed on any sum in excess of that amount, except in case of trust funds, widows and orphans, estates, or religious and charitable institutions. The rate of interest depends on the earnings. For several years it has been 4½ per cent., free of taxes, which is the highest rate allowed by law in this state. The bank pays all taxes except on the excess over \$1,500. The last statement of the condition of this bank, made June 30, 1890, shows 2,507 depositors; deposits, \$621,327.06; surplus and profits, \$27,500.00, which speak volumes for the judicious, capable and careful policy of the executive. A very large business is done here smoothly and efficiently, and the bank's enviable record and flourishing financial condition reflects the highest credit upon the officers and trustees, who are as follows, viz.: president, Elam C. Lewis; treasurer, Edward L. Temple; trustees, E. C. Lewis, L. G. Kingsley, A. F. Davis, C. E. Roes, J. N. Woodfin, W. B. Shaw, F. A. Barrows and E. L. Temple. These are all familiar names, those of respected and representative citizens, whose standing in the community is alone a sufficient guarantee of the ability and integrity of the bank's management. The president, Mr. Lewis, is a native Vermonter, and one of the best known citizens of Rutland; a director of the Rutland County National Bank, and prominent in business and society circles. The treasurer, Mr. Temple, was born in Wisconsin, but has resided in Rutland nearly all his lifetime; is president of the Rutland School Board and superintendent of schools; president of the Rutland Musical Festival Association, treasurer of the Vermont Diocese of the Protestant Episcopal Church, and eminently worthy of the trust and confidence reposed in him by an appreciative public.

RUTLAND CREAMERY, Hart & Marks, Proprietors. Milk, Ice Cream, Cream, Butter and Cheese, Etc., No. 57 West Street.—Of all the articles of food which enter into the routine of our daily life, of none is purity so essential a quality as of milk and its products. Not only the health, but even the lives of our children are at stake, and for this reason it is a matter of the utmost importance that these food supplies should be procured of houses whose reputation and responsibility are such as to avoid all risk of obtaining anything but the very purest. A prominent, prosperous, and thoroughly reliable house devoted to this important line of business in Rutland, enjoying the highest of reputations for handling only fresh and absolutely pure goods and upright business methods, is that known as the Rutland Creamery, of which Messrs. Hart and Marks are the proprietors, and very centrally located at No. 57 West Street. The gentlemen comprising this firm are Mr. F. H. Hart, a native of this state and for many years engaged in the retail milk business in this city, and Mr. Charles Marks, also a Vermonter, who has had many years experience as a workman in a cheese factory, also proprietor of one for eight years. They formed this copartnership under the present proprietary title, and inaugurated this enterprise originally in 1884, which at once developed a very large and influential patronage that has grown to its present proportions and importance. Their creamery is located near the town and is fully equipped with all the latest improved mechanical and scientific methods for producing the very purest and best grades of butter, cheese, etc. which are supplied to their patrons fresh and direct from the creamery, at their spacious and commodious store at the above number. It is very tastefully fitted up, a model of neatness and cleanliness, and amply supplied with the latest improved refrigerating process for supplying dry-cold storage for the healthful preservation of their goods, which enables them to

supply the most wholesome and purest of fresh cream, milk, butter, and the various kinds of cheese during all seasons of the year at lowest prices. Their ice cream is made of the very purest of materials, flavored with none but wholesome and reliable fruits and unsurpassed in richness and nutritive qualities. They retail fresh and sour buttermilk, sour milk, and in fact all products of the creamery are to be obtained at their headquarters in absolute purity and freshness at lowest prices. Their store is open from six A.M. to nine P.M. except on Sundays, when the hours are from six to eleven A.M. and from five to eight-thirty P.M. Messrs. Hart and Marks are pleasant, courteous and enterprising men, honorable and reliable in all their dealings, and they justly deserve the success which has attended their well directed efforts.

MARSHALL BROTHERS, Watches and Jewelry, Spectacles, Guns, Revolvers, etc., No. 17 Merchants' Row.—An old established, prosperous and thoroughly reliable house engaged in this line of business in Rutland and justly deserving the high reputation it enjoys for handling only first-class goods and honorable, straightforward business methods is that of Messrs. Marshall Brothers, dealers in watches, jewelry, etc., whose popular and ably conducted establishment is located centrally at No. 17 Merchants' Row. This well known establishment was founded a number of years ago by Messrs. Clark Brothers, and conducted by them with marked ability and success until 1872 when they were succeeded by A. S. Marshall, succeeded by Marshall Brothers in 1883, under whose enterprising direction the business has grown to its present proportions and influence. Owing to the untimely and deeply lamented decease of Mr. A. S. Marshall in 1887 the business has been conducted under the same title by his surviving brother, who is a thoroughly experienced man in all branches of the trade. The store occupied is amply spacious and commodious, handsomely appointed and provided with every facility for the advantageous display of the elegant and valuable assortment of goods constantly on hand. The stock carried embraces a most beautiful assortment of fine gold and silver watches for ladies and gentlemen, of the very best European and American manufacture, elegant diamonds, pearls, rubies, emeralds and other rare and precious gems, mounted in the most unique and original styles; wedding, engagement and souvenir finger rings; ear rings and pendants; brooches, bracelets, bangles, necklaces, shawl and scarf pins; watch chains, charms, chatelaines and lockets; collar and cuff buttons and shirt studs; French, Swiss and American clocks of all kinds, art novelties in gold, silver, bronze, brass, for use and ornament; solid gold, silver and plated wares; eyeglasses, spectacles, lenses, opera and field glasses, and other optical goods; best makes of foreign and domestic rifles, fowling pieces, revolvers, and cutlery, cartridges of all sizes, etc. These goods have been carefully selected to meet the wants of a first-class trade, and are unsurpassed in quality, style, finish, durability and accuracy and are guaranteed to be just as represented, while lowest prices are quoted. A specialty is the repairing of fine watches, clocks and jewelry, also engraving, and all work done here is warranted to give satisfaction. Polite service is accorded by refined and intelligent assistants who spare no pains in meeting the slightest demands of patrons.

W. R. KINSMAN, Manufacturer of and Dealer in Fine Monumental Work in Native and Foreign Marble and Granite, Nos. 6 to 10 Edson Street, Corner Willow.—A prominent house engaged in monumental work in Rutland is that of Mr. W. R. Kinsman. The business was established by Mr. E. Bowman in 1873, and the present proprietor succeeded to the control in 1888. The works are spacious and measure 70 x 100 feet. A large force of skilled workmen are constantly employed and all orders receive prompt attention. He buys his stock from the saw and works it up for cemetery work in all parts of the country. He has in his employ constantly experts in carving, and nothing but first-class work ever leaves this establishment. He has established a large and influential patronage and has agents in Massachusetts, New York and Connecticut. He will be pleased to furnish designs and estimates upon application; they will be sent to any part of the country. His work is on native and foreign marble and granite. Mr. Kinsman has had years of experience in this business and his judgment can be implicitly relied upon. He was born in Rutland in 1859, is a member of the F. A. M. and the I. O. O. F., is genial and polite to his patrons and a man of strict integrity.

GEO. E. CHALMERS, (formerly of Spaulding & Chalmers.), Bookseller, Stationer, and Picture Frame Manufacturer, Artist's Materials. Etc. No. 30 Merchant's Row.—In this age of refinement, cultivation and increase of wealth, those industries connected with the dissemination of the products of the printing press have become an almost indispensable feature of every prosperous trade center. A prominent, deservedly prosperous, and representative house engaged in this line of business in Rutland and maintaining a widespread reputation for handling the very best productions and reliable business methods is that of Mr. Geo. E. Chalmers, bookseller, stationer, newsdealer, etc., whose ably conducted establishment is centrally located at No. 30 Merchants' Row. This enterprise was founded originally by Mr. W. Spaulding, who carried it out quite successfully for some years, when Mr. Chalmers was admitted into partnership under the firm title of Messrs. Spaulding & Chalmers. Later Mr. Chalmers became sole proprietor. He is a Canadian by birth and has been a resident here since 1876, and under his enterprising management the business has grown to its present influential proportions. He occupies a spacious and commodious store lighted by electricity, handsome display windows, and very attractively fitted up and provided with every convenience for the transaction of business. The stock carried embraces a full line of standard works suitable for all classes, such as history, travels, memoirs, poetry, essays, scientific, medical, law and religious works, works of fiction by the most celebrated writers, besides all the leading cheap library editions, and new works of reliable standing are received as soon as published. His stock also includes everything in the line of plain and fancy foreign and domestic stationery, counting room and school supplies, flat papers, letter and note paper, envelopes, visiting and playing cards, inks, pencils and fancy stationery articles, parlor games, etc. He also receives daily all the leading dailies from the principal cities, besides all leading weeklies, pictorials, periodicals, as soon as published. He does a very extensive trade in fine art goods, and keeps constantly on hand a fine assortment of fine steel engravings, etchings, pastels, photographs, photogravures, lithographs, easels, photograph and autograph albums, etc. A specialty is the manufacture of picture frames of any desired material and of any size, a full stock of mouldings for that purpose being kept on hand constantly, while prices throughout are very reasonable. Mr. Chalmers is a pleasant, refined and energetic man of superior business ability and he justly merits the success he has attained by his industry and perseverance.

H. H. ENSIGN, Dealer in Fancy Groceries, Teas and Coffees, Corner of Merchants' Row and Madison Street.—Energy and enterprise seldom fail to produce successful results in any branch of commercial industry, and when well directed almost invariably lead to success in all the walks of life. As a noteworthy example of this we would call attention to the comparatively recent industry of Mr. H. H. Ensign in this city. This enterprising gentleman is a Vermonter by birth, and is thoroughly conversant with all branches of this trade, having conducted a similar establishment in Wallingford, this state, but desiring to enlarge his field of labor and enterprise, he came to this city and inaugurated this establishment on his own responsibility in January, 1890, which at once met with popular favor, and during the intervening period has developed a very large and influential trade, such as is not accorded to many older houses in the same line of business. He occupies a very desirably located store of ample dimensions; also a basement, both of which are admirably adapted to the wants of the trade. The store is neatly and attractively appointed while the stock carried is always full and complete, and embraces the very purest and freshest new crop Young Hyson, Oolong, Souchong, Imperial, Gunpowder, Pekoe, English breakfast, Japan and other teas; choice fragrant South and Central American, Java, Mocha and Arabian coffees, cocoas, chocolates and spices; select brands of hermetically sealed goods in tin and glass, table delicacies, sauces, relishes, condiments, foreign and domestic fruits; sugars, syrups and molasses, best brands of family flour, fancy cereals and farinaceous foods; gilt edge dairy and fancy creamery butter; fresh eggs, pure leaf lard, farm and garden products, salt and smoked meats and fish, best brands of cigars, smoking and chewing tobaccos, bakers' and laundry supplies, tubs, pails, brooms, mops and kindred household supplies. These goods have been most carefully selected, are noted

for their pure quality and uniform superiority, while lowest prices are quoted. Order, system, neatness and cleanliness are observable on all sides, polite assistants serve patrons promptly, and orders are delivered at residences in the city free of charge. Mr. Ensign is a wide-awake, energetic and pleasant man of decided business ability and is highly esteemed by all who know him, and is an active, consistent and prominent member of the Masonic order.

FRED G. TUTTLE, Fine Shoes, etc., No. 55 Center Street, Corner Wales, Berwick House Block.—There is no article of wearing apparel upon which our personal comfort and health depend so much as in footwear, while at the same time, neatness and elegance are also desirable. A decidedly prosperous, prominent and ably conducted house engaged in this line of trade in Rutland, which has successfully earned a wide reputation for a 1 goods and reliable business methods is that of Mr. Fred. G. Tuttle, dealer in fine shoes, etc., and centrally located in the Berwick House Block. This flourishing establishment was founded originally in 1880 by Mr. E. Gosselin, who conducted it until 1884 when he was succeeded by Messrs. S. Bartell & Son, who carried it on until 1887, when it passed into the control of the present proprietor, who is a native of Rutland and for a number of years a member of the printing and stationery firm of Messrs. Tuttle & Co., and under his able management and direction the business of his present concern is constantly increasing in volume and importance. He occupies a store of ample dimensions, commodious and compactly arranged, tastefully appointed and provided with every convenience for the successful transaction of business and the comfort of patrons. The stock carried is full and complete, embracing every thing in the line of fine and medium grades of hand and machine made boots, shoes, gaiters, balmorals, slippers and novelties in footwear for men, youths and boys; also everything that is new, stylish and desirable for ladies, misses and children, including the strong walking boot or school shoe and the delicate kid or satin toilet slipper. He also carries a full line of rubber boots, arctics, overshoes, sandals, etc., suitable for all ages and both sexes. These goods have been selected with great care from among the productions of the best manufacturers in the trade, and are unsurpassed in style, quality, durability and fine workmanship, while the range of sizes is such that an easy, stylish and comfortable fit is readily obtained at lowest prices. Mr. Tuttle is an enterprising, courteous and refined gentleman of excellent business ability, reliable and prompt, and fully merits the success he has achieved by his industry and perseverance.

UNION PACIFIC TEA CO., No. 5 Merchants' Row, B. S. Bain, Manager.—The use of tea as a beverage originated with the Chinese in the early times, having been mentioned there by Soliman, an Arab merchant in the ninth century. The Dutch first brought it to England in 1610, where for sixty years it was sold for \$30 to \$50 per pound. In 1660 it was worth \$15 per pound. A duty of five shillings per pound was imposed in 1689, but was reduced to sixpence in 1865. In 1869 the license for the sale of tea was repealed. One of the greatest concerns engaged in this business in Rutland is the Union Pacific Tea Co., of No. 5 Merchants' row. This is one of the 150 branch stores in the United States and was established in 1883. The company occupies a floor and basement and keeps an excellent stock of green, black and Oolong tea, Java and Mocha coffee, baking powder, every variety of fancy crockery and glass ware, including table sets, breakfast, dinner and tea sets, plates, cups, saucers, cake-dishes, earthen and glass water jugs, cream and milk pitchers, butter and sauce plates, etc., these goods being given away with the tea and coffee sold. The company has a large trade from the leading families, and supplies the choicest goods in the market. The proprietor started the business in New York in 1870, and the 150 stores scattered over the states in nearly every principal business center attest the prosperity of the enterprise. The Rutland branch of the Union Pacific Tea Co. is under the able and efficient management of Mr. B. S. Bain, a native of Scotland, who came to the States in 1881. He is a shrewd, go ahead man of business, and it is largely due to his excellent management that the business in Rutland has been so successful. He is a popular, honorable gentleman and highly esteemed in business and social circles and deserves to the fullest extent the success already attained. We cheerfully commend this company to all of our readers.

S. M. DORR'S SONS, Bankers, Merchants' Row.—A firm engaged in the banking business in Rutland, and standing in the highest repute, is that of S. M. Dorr's Sons, whose office is located on Merchants' Row. This firm receive money on deposit, negotiate bonds, mortgages and other investment securities, and transact a general banking business. The house was established in 1870, by the late Hon. S. M. Dorr, the present firm succeeding to the control in 1884. The facilities here enjoyed for covering every branch of the business are thoroughly perfect, investment securities being made a specialty, while the firm are in possession of the best possible opportunities for the purchase and sale of bonds and mortgages. They keep a keen eye upon the market, and are considered a leading authority upon actual values. They possess exceptional facilities not only for the prompt fulfillment of their own obligations, but for the successful negotiation of important operations requiring large sums of money for others. Their house is commended to all capitalists and investors who desire a safe income with absolute security for their investments. The members of this firm are Messrs. Henry R. Dorr and Wm. H. Steele. Mr. Dorr is a native of Rutland, and a director of the Rutland County National Bank. Mr. Steele was born in Albany, N. Y., resided in the West for some twenty years, and is a director of the Houston City Street Railway Company, of Houston, Texas. Both partners are connected with the St. Joseph Loan and Trust Company, of St. Joseph, Mo., and the American Loan and Trust Company, of Omaha, Neb., and are accounted as steady, conservative and thorough business men.

C. E. CHANNELL, Agent for the J. F. Pease Warm Air, and Steam Heater Combined. Stoves and Hot Air Furnaces, Plumbing, Gas and Steam Fitting etc., No. 9 Grove Street.—No department of commercial and mechanical industry is of more importance to a community than that of the trade in stoves, heaters, hollow ware and kindred interests. A prominent, highly successful and progressive house devoted to this branch of business in Rutland and justly deserving its widespread popularity for handling and manufacturing A1 productions and liberal, straightforward dealings with the public is that of Mr. Channell, agent for the J. F. Pease Warm Air and Steam Heater combined, dealer in stoves, ranges, plumber, etc., whose ably conducted establishment is centrally located at No. 9 Grove Street. This enterprising gentleman is a Vermont man by birth and has been a resident here for many years. Having acquired a wide range of experience in this line of trade as a journeyman since 1860 in a large hardware house, he inaugurated this enterprise on his own account in 1879, which at once developed a very large and influential trade that is constantly increasing in volume and importance. The premises utilized are very spacious and commodious comprising two floors which are admirably arranged for business and shop purpose. His workshop is completely equipped with all the necessary tools and appliances and a force of seven skilled and experienced workmen are given constant employment. He is prepared to execute all orders for plumbing, gas, and steam fitting, hot water heating, especial attention being given to all kinds of sanitary work; also metal roofing, spouting, guttering, factory work, jobbing, putting up electric and pull bells, speaking tubes, etc. Estimates are furnished freely and contracts for such work of any magnitude are entered into and executed promptly, satisfactorily and at low figures. In his finely appointed and well arranged store will be found at all times a fine assortment in all sizes of the celebrated J. F. Pease Warm Air and Steam combinations, the Furman Steam Heater, and Richardson & Boynton's Perfect Hot Water Heater, which is pronounced by the best scientific judges on artificial heat production to be the most thorough, complete and economical heater for public and private buildings in the market, as is attested by its constantly increasing sales wherever introduced. His stock also includes the very latest improved patterns of parlor, office and cooking stoves, gas and oil stoves, ranges, heaters, furnaces, etc. with their fittings, besides a full and complete assortment of tin, copper, and sheet-iron ware, granite lined ware, hollow, wood and willow-ware, in fact everything in the line of housekeeping supplies. These goods are all made of the very best materials and are unsurpassed in workmanship while prices are very reasonable. Mr. Channell is a pleasant, affable and enterprising gentleman, prompt, liberal and honorable, and is highly respected both as a merchant and public-spirited citizen.

THE BARDWELL, Cramton & Carpenter, Proprietors, Merchants' Row and Washington Street.—The Bardwell House at Rutland, fills a niche in the esteem and popularity of this community and of the travelling public peculiarly its own. It was originally opened in 1852, by Messrs. Bardwell & Cook, and in 1865 came into the possession of Mr. John W. Cramton, whose name has since become a synonym for perfection in hotel keeping the country over. He made many improvements in the house, adding a new story, in 1875; and in 1882 Mr. Henry O. Carpenter, a thoroughly trained hotel man, was admitted to partnership. The hotel is of brick, five stories high, 100 x 150 feet in dimensions, and possesses first-class accommodations for two hundred guests. No luxury afforded in situation, surroundings, modern conveniences or expert management in any hotel in the state is lacking at the Bardwell. The house is lighted by gas and electricity, heated by steam throughout, and provided with electric call bells communicating with the office. The rooms are elegantly furnished, and every safety is provided in case of fire, while as regards sanitary arrangements the Bardwell is unrivaled. A first-class livery, a fine billiard hall and a barber shop are among the necessities of modern hotel life, which are supplied for the use of guests. The cuisine of the house is worthy of special commendation, being under the most experienced management, and kept up to the highest standard of excellence. The dining-room is situated on the first floor, large, airy, well lighted, cosy and comfortable as home, and the service and attendance of its corps of agreeable and polite waiters, as we have enjoyed it, is worthy of special commendation, and adds very much to the comfort and enjoyment of guests. This department has been the scene in bygone days, and later still, of many a grand banquet and jovial gathering. Terms are placed upon a popular basis, and a stay at this hotel is ever remembered as a pleasant experience, and an agreeable reminiscence. Hon. John W. Cramton, the senior proprietor, is a gentleman known and honored all over the state. He was born in Tinnmouth, Vt., Nov. 10, 1826, and has resided in Rutland since 1852. His interests are large and varied, in real estate, bank stock, marble mills, mercantile business and numerous corporations. He is president of the Baxter National Bank, the Steam Stone Cutter Company, the True Blue Marble company, and the Rutland Cornet Band; vice-president of the Howe Scale Company, and the Rutland Trotting Park Association; and a promoter of other local enterprises. He was a member of the State Senate in 1888-9, is a trustee of the Vermont State Prison and House of Correction, and has served his fellow-townsmen as selectman, president of the village corporation, and in other positions of honor and responsibility, with credit to himself and benefit to the public. Mr. Henry O. Carpenter is a native of New Hampshire, and has been connected with the Bardwell since his boyhood. His courtesy, affability, polite and courteous attention to his guests and invariable good nature are proverbial, while his memory of names and faces is a matter of wonderment to the most experienced of travelers. He is one of the trustees of the village and largely interested in local improvements.

HOAG & CLAUSON, Boots, Shoes and Rubbers, No. 19 Center Street.—Messrs. Charles S. Hoag and W. B. Clauson are engaged in the retail sale of footwear at No. 19 Center Street in Rutland. Theirs is a very old established business, although the present firm was organized in 1887. They occupy a store 22 x 90 feet, with a large repair shop in the rear. They employ three men, thoroughly skilled in their trade to repair boots and shoes, and in the store they keep an ample force of able, polite salesmen. They carry a full line of boots, shoes, rubbers, overshoes, slippers, gaiters, etc., for men, boys, women and misses, their goods being custom made. They also supply leather findings, etc. The prosperity that has followed the career of Messrs. Hoag & Clauson may be at once traced to fidelity to commercial integrity and constantly keeping on hand the very best goods made from the choicest material. They keep a finely appointed, attractive store, which one finds pleasure in entering. Their excellently arranged windows, show cases, shelves and counters are enhanced by the effect of electric lights, and a tasteful display of goods. Mr. Hoag is a native of Vermont and was for six years engaged in the capacity of grocers' clerk. Mr. Clauson was born in New York and for eleven years had been engaged in the boot and shoe business prior to the formation of this partnership.

T. A. CLIFFORD, Drugs, Medicines, Paints, Oils, Watches and Jewelry, No. 23 Center Street.—Among the various learned professions there are none requiring more skill and accuracy besides high personal qualifications than that devoted to the preparation of drugs and medicines, as the lives of many persons depend daily upon the care and attention that is given to the compounding of physicians' prescriptions and family recipes. A prosperous, popular and ably conducted drug store in Rutland, well worthy of more than passing comment in these pages, in consequence of its efficiency, reliability and liberal business methods, is that of Mr. T. A. Clifford, also dealer in watches and jewelry, whose fine establishment is centrally located at No. 23 Center Street. This popular drug store was founded originally in 1875 by Dr. Haurahan who conducted it with excellent success until 1880, when he disposed of it to Mr. G. W. Chafin, who was succeeded in 1886 by the present proprietor, who is a native of Rutland and has had a wide range of experience in the drug business. His store is of ample dimensions, compactly arranged and very attractively appointed and provided with every modern convenience for the successful transaction of the business, including a special department for the prompt and accurate compounding of physicians' prescriptions and family recipes at all hours of the day and night, to which he devotes his personal attention. The stock carried embraces a full line of drugs and chemicals all of standard quality; extracts, tinctures and pharmaceutical preparations; all well-known proprietary remedies of merit; druggists' fancy goods, toilet articles, perfumery, etc.; physicians' and surgeons' requisites, druggists' sundries; paints, oils, varnishes, dye stuffs, etc., etc. He also carries a very fine and carefully selected assortment of fine gold and silver watches of American and European production, solid gold and rolled gold jewelry of every description, such as wedding, engagement and souvenir rings, bracelets, baubles, brooches, necklaces, earrings, watch chains, charms and lockets; lace shawl and scarf pins, etc., besides eyeglasses, spectacles, lenses and other optical goods. These goods are all first-class and warranted to be as represented and are offered at lowest prices. Mr. Clifford is a young man of superior business ability, pleasant, courteous and enterprising, and is highly respected by all with whom he has any social or business relations.

MRS. C. E. STEVENS, Fine Millinery, No. 1 1-2 Merchants' Row.—In no other line of productive industry are manufacturers so completely controlled by the fickle caprices of fashion as in the millinery trade. Its decrees are mandatory and to follow them requires not only skill and ability but rare artistic taste. A decidedly prosperous, progressive and thoroughly representative house, extensively engaged in this important line of business in Rutland, enjoying a well deserved high reputation for first-class productions and liberal, straightforward dealings with patrons is that of Mrs. C. E. Stevens, whose popular and ably conducted millinery establishment is centrally located at No. 1 1-2 Merchants' Row, on the corner of West Street. This favorite resort for the fashionable ladies of Rutland was founded originally in 1873 at No. 17 Merchants' Row by the present proprietress, who is a native of Burlington, this state, and a resident here since 1872, and from the start she developed a very large and first class patronage, derived principally from among our most refined and intelligent leaders of society; and in order to meet the increasing demands of her trade she moved into her present quarters in 1887. The premises occupied are amply spacious and commodious and comprise a handsomely appointed and attractively arranged store with reception parlor and work-room attached. The store is provided with every convenience for the advantageous display of her elegant and large assortment of goods and their inspection by patrons. The stock carried is full and complete and embraces all the very latest and correct styles and shapes of French and English bonnets, bonnet frames; chip, straw and felt hats, misses' and children's head wear, both trimmed and untrimmed. The assortment of trimmings is replete with everything new, stylish and desirable, such as the very latest colors and shades in silks, satins, velvets and plushes, ribbons, laces, crapes, embroideries, lace edgings, ruchings, ostrich plumes, bunches and tips, feathers, stuffed birds of rare plumage, foreign and domestic, artificial flowers, small fruits, hat pins, head ornaments, in fact everything in the line of fine millinery. Bonnets and hats are trimmed to order at the shortest notice and none but thoroughly skilled

and artistic work is permitted to leave the establishment. A specialty is made of mourning goods to order, also for those desiring hats or bonnets trimmed while they wait, while the prices are always very reasonable. Mrs. Stevens is a pleasant, refined and highly accomplished lady of excellent business ability and enjoys the fullest confidence and respect of all with whom she has any business or social relations, and devoting herself to all the details of the business is fully abreast with the times. Ladies will always find the very latest Paris and London styles at her establishment simultaneous with their appearance in the larger cities.

B. BILLINGS & SON, Groceries and Provisions, No. 12 Merchants' Row.—The old established and highly prosperous house of Messrs. B. Billings & Son, founded originally in 1860 by Messrs. B. and D. C. Billings, was conducted by them with signal ability and constantly increasing prosperity until 1888, when owing to the deeply lamented decease of Mr. D. C. Billings the present firm, comprised of the surviving partner, and his son Fred. P., succeeded to the business in 1889, and under their enterprising management the trade is constantly growing in volume and influence. They occupy a spacious and commodious store, neatly and appropriately fitted up and completely equipped with every facility for the successful prosecution of the business. The stock carried is full and complete and embraces everything in the line of choice staple and fancy groceries and provisions, such as absolutely pure and fresh new crop Young Hyson, Imperial, Souchong, Oolong, gunpowder, Japan, English breakfast and other teas, choice fragrant Mocha, Java and Rio coffees, cocoas, chocolates and spices; select brands of hermetically sealed goods in tin and glass, table delicacies, condiments, sauces, relishes, foreign and domestic fruits; sugars, syrups, and molasses, choice family flour, fancy cereals and farinaceous foods, finest dairy and fancy creamery butter and cheese, fresh eggs, pure lard, tallow and garden produce; salt and smoked meats and fish; bakers' and laundry supplies, pails, brooms, mops, brushes, and kindred household necessities; best brands of cigars, smoking and chewing tobaccos, etc. The goods of this house are noted for their reliability, uniform excellence and low prices. The store is a model of neatness, polite assistants serve patrons promptly and orders are delivered at residences free of charge. Messrs. Billings & Son are wide-awake business men. The senior is a native of this state while the son was born in this city.

GLOBE HOTEL, S. French, Proprietor.—There is no one feature that contributes more to the reputation of a town for thrift, progress and enterprise than excellent hotel accommodations which are so welcome to the smoke stained and dust covered weary traveler or tourist. A decidedly popular, prosperous and ably conducted establishment of this character in Rutland and well worthy of more than passing comment in these pages is the well known Globe House of which Mr. S. French is the enterprising proprietor, and well deserving of the patronage it is constantly receiving. This hostelry was opened in 1880, originally as the Continental, by Messrs. French and Hampton, and after passing under several different managements it came into the hands of Mr. French again in 1890, and is now known by the name of the Globe. The Globe is a commodious and substantial three-story structure, supplied with all modern improvements, lighted by electricity and has ample accommodations for seventy-five guests. The sleeping rooms are all well-lighted, properly ventilated, commodious, cheerful and kept in the best possible condition; the halls and corridors are wide and well lighted, while the reception room and parlors are very attractively appointed and provided with every convenience. The cuisine is in charge of experienced persons and the food is of the very best quality and prepared in the most wholesome and appetizing manner, while the dining room is appropriately and tastefully arranged and meals are served bounteously in the most inviting way by polite and intelligent assistants. The office, reading and writing rooms are in charge of a pleasant, courteous clerk and charges are very reasonable. A well conducted livery is kept in connection with the Globe at which teams can be procured at all hours of the day or night at very low prices. Mr. French is a native of New Hampshire and has resided in Rutland for many years, is a pleasant, courteous and affable gentleman, entertaining and intelligent and is highly respected by all with whom he has any dealings.

GOSSELIN & POULIN, Fine Family Groceries, No. 27 Center Street.—In these days almost every conceivable article of food is sold by the grocer, so that upon the character of these houses depends to a great extent the freshness and purity of the food we consume. A well-known, prosperous and reliable house engaged in this all important business in Rutland and noted for the superior quality of its goods and liberal dealings is that of Messrs. Gosselin & Poulin, dealers in fine family groceries, etc., whose ably conducted headquarters are located centrally on Center Street. The individual members of the firm are Mr. F. Gosselin, a Canadian by birth and a resident here since 1871, and Charles Poulin, also born in Canada, and who came here three years previous. Thoroughly familiar and experienced in all branches of the food supply trade, they formed this co-partnership and founded this establishment originally in 1881, which at once secured a hold on popular favor that resulted in the development of a very liberal and substantial trade that is constantly increasing. The premises utilized comprise two spacious and commodious floors that are admirably adapted to the requirements of the business and are fitted up with every convenience for its successful prosecution. The stock carried is always full and complete, being constantly replenished with new invoices, and embraces about everything in the line of food articles, such as absolutely pure and fresh newcrop Young Hyson, Gunpowder, Imperial Souchong, Oolong, English breakfast, Japan and other teas; fragrant Mocha, Java, South and Central American coffees, cocoas, chocolates and spices; select brands of hermetically sealed goods in tin and glass, table delicacies, sauces, relishes, condiments, foreign and domestic fruits, sugars, syrups and molasses; best brands of family flour, fancy cereals, farinaceous foods, gilt-edge dairy and fancy creamery butter and cheese, fresh laid eggs, pure lard, farm and garden products; tobaccos and cigars, bakers' and laundry supplies; C. L. Cotton's choice flavoring extracts; pails, brooms, tubs, mops, brushes and kindred household necessities. They also carry at all times a full assortment of prime fresh and home bred dressed beef, veal, mutton, lamb, country pork, game and poultry in season, besides the very best brands of plain and sugar cured hams, shoulders, breakfast bacon, corned pork and beef, fresh and salt fish, etc. The goods sold here are noted for their superior excellence, uniform quality and low prices, the store is a model of neatness and cleanliness, polite assistants serve patrons promptly, and goods are delivered at residences free of charge. Messrs. Gosselin & Poulin are wide-awake, energetic and reliable business men, courteous and liberal in their dealings and are highly respected by all with whom they have any business transactions. They also have a neat and well fitted room in the rear of their store for rendering lard and all the latest made machinery for making sausages, which is run by steam power. Sausages are made fresh every day, pressed corned beef, and head cheese are made with great care and neatness. They also sell at wholesale, sausages, salt pork and lard.

THE DIAMOND RESTAURANT, No. 25 1-2 Center Street.—Rutland has long been recognized as the center where large capital, practical experience and boundless enterprise have combined to make its hotels equal to any in the country. As a contributor to the general welfare of the town and a model establishment of its kind, the Diamond restaurant stands pre-eminent. These rooms have been used as a restaurant for more than twenty-five years and have had many different proprietors. Mr. L. C. Perkins assumed control in June, 1890. The premises occupied comprise a large dining hall for transient trade, also private halls for families and regular boarders, which will accommodate one hundred and forty. He also has a number of rooms outside the main building which he rents to transient or regular boarders at most reasonable prices. The fittings and appointments of the rooms are of the best possible order and reflect the utmost credit upon the good judgment of the proprietor and the cultivated taste of his customers. The general dining-room presents a most inviting appearance and the decorations are of the finest and most appropriate characters. The cuisine is in charge of chefs of marked ability and excellent reputation. Mr. Perkins secures his table supplies from the most varied sources, all the important markets of the country paying tribute to his enterprise. Thus all the delicacies that can possibly be obtained are served in abundance, while the perfect manner in which the viands are prepared and the tasteful style in which they are set forth, make

a meal at The Diamond Restaurant a most agreeable experience. Mr. Perkins has been engaged in similar business for many years. One peculiarity of his establishment is that it keeps open all night for the accommodation of guests and the traveling public. He is a native of Vermont. He is untiring in his efforts to promote the comfort and pleasure of those who share his hospitality and is held in universal esteem both as an accomplished exponent of the valuable business in which he is engaged and as a man of the strictest integrity and the highest personal worth. For the accommodation and enjoyment of his guests he has added a large and comfortably fitted up billiard and pool parlor to his establishment. He also keeps on hand a first-class stock of the best brands of cigars, and choicest confectionery. In fact this is the most complete establishment of its kind in Rutland or indeed in the Green Mountain State.

RUTLAND STEAM LAUNDRY, J. D. Storms, Proprietor, No. 34½ Merchants' Row.—It is not so many years since the cleansing of our daily attire was done entirely by hand, the only aids being the tub and washboard. By the introduction of labor-saving machinery all this is changed, so that nearly all work of the kind is now sent out to be executed at some one of the steam laundries to be found in all thriving business centres. A prominent, prosperous and representative establishment of this character in Rutland, and maintaining a high reputation for superior work and reliable business methods is the Rutland Steam Laundry, Mr. J. D. Storms, proprietor, and located centrally at No. 34½ Merchants' Row. This enterprise was founded originally in 1881 by Mr. S. Bortell, who was succeeded in 1883 by Mr. James Miller, who was followed by Mr. Henry Adams in 1887, and one year afterwards Mr. E. S. Davis purchased the concern and carried it on quite successfully until April, 1890, when he disposed of it to the present proprietor, who is a native of New York and a resident here since 1864, and under whose able management the business is constantly increasing in volume and importance. The premises occupied are simply spacious and commodious and fitted up for business and working purposes. The laundry is fully equipped with all the latest improved machinery and appliances and is operated by water power, while employment is given to none but thoroughly skilled and experienced hands. Every precaution is taken that all work shall be executed in a superior manner, and the methods of operation may be said to be comprised in the terms of promptness and the thorough performance of all orders entrusted to it without injury to the fabrics. Lace curtains and caps are done up equal to new, and shirts, collars, cuffs, pillow and sheet shams, linen coats, vests, pants, dresses, skirts, chemises, night robes, underwear, counterpanes, household linen, bedding, woolens, etc., are laundered in the most skillful manner. The trade extends throughout the city and vicinity, goods are called for and delivered free of charge in the city, and prices are always reasonable, and the highest satisfaction is assured in all transactions with patrons. Mr. Storms is a pleasant and affable gentleman, enterprising, prompt and reliable, and justly merits the success he has achieved by his ability and industry.

T. M. BARRETT, City Drug Store, Corner Center and Wales Streets.—The profession of the apothecary has ever been regarded among the most honorable callings. It is a profession in which Mr. T. M. Barrett has been very prosperous since the date of his establishment in 1888. He is the proprietor of the City Drug Store, and has a beautifully arranged store, stocked with every convenience in the drug line. He sells medicines, patent and otherwise, extracts, essential oils, herbs, elixirs, salves, essence, chemicals, etc., and has a most carefully attended prescription department which is endorsed by leading physicians as being a reliable place for the filling of physicians prescriptions and family recipes. Mr. Barrett, who is a practical chemist and pharmacist, gives his direct, personal attention to the observance of all work done by his clerks. He keeps a full line of everything that is intended for sale in a drug store, including toilet goods, brushes, perfumes, fancy soaps, powders, tooth pastes, notions, canes and bric-a-brac. Mr. Barrett was four years connected as a salesman in a drug store in New York, although a native of Vermont. All the best brands of wines and liquors for medicinal purposes are found in this popular establishment.

CHARLES E. ROSS, Foreign and Domestic Dry Goods, Notions, Etc., Opera House Building.—This flourishing and popular emporium was founded originally in 1866 by Messrs. Kinsman & Ross, and was conducted by them with unvarying success, when upon the retirement of Mr. Kinsman, the present proprietor assumed sole control, and under his able and enterprising management, the business has grown to its present proportions and influence. The premises utilized for the business are very spacious and commodious, comprising two floors, each 26 x 85 feet in dimensions, very handsomely furnished and appointed, and thoroughly equipped with every modern facility for the advantageous display of the large and valuable assortment of goods, and their inspection by customers. The stock bears evidence of having been most carefully selected, and embraces about everything in the dry goods line, such as cloths, cassimeres, cloakings, suitings, the very latest and most fashionable colors, shades and patterns in silks, satins, velvets, plushes, cashmeres, merinoes, alpacas, mohairs, worsteds and other foreign dress stuffs; linens for household and personal use; flannels, worsteds, woollens, serges, cambrics, oedding materials, blankets, lawns, delaines, challies, gingham, plaids, stripes, muslins, prints, and wash fabrics of every description; also foreign and domestic shawls, the very latest and most fashionable styles in new market, ulster, Connemara cloaks, sacques, circulars, dolmans, Mackintoshes, jerseys, etc., etc. The assortment of fancy goods includes silk and satin ribbons of all colors, shades and widths, laces, braids, crapes, fringes, embroideries, edgings, fancy buttons, jewelry, and head ornaments; ladies' furnishing goods, hosiery, gloves, fans, parasols, umbrellas, etc., besides an almost illimitable stock of notions, small wares, etc. These goods are all very attractively arranged in separate departments, under the care of polite and intelligent assistants, who spare no efforts to meet the slightest demands of patrons, while the prices quoted are exceeding reasonable. Mr. Ross is one of Rutland's most public spirited citizens, a director of the Marble Bank, and is an active, consistent member of the Masonic Fraternity.

E. N. MERRIAM'S Music and Decorative Art Rooms, No. 15 Merchants' Row.—Mr. Merriam is a native of Poulney, this state, and came to Rutland in 1858 and began business on his own account on the opposite side of the street during the same year, and is now the only man doing business on this street that was here at that date, and as his patronage increased he was obliged to seek more commodious quarters by removing to his present address. In those days he was the only sewing machine agent in the town and he is also the pioneer in the manufacture of fine shirts to order in the place. He occupies spacious and commodious premises, comprising a store and basement, both admirably adapted to the various requirements of his trade. His store is very neatly and attractively appointed and provided with every convenience for the attractive display of his large and various assortment of goods and their inspection by patrons. The stock carried embraces all kinds of novelties in decorative art, such as linens, bolting cloth, pongees, sateens, plushes, felts, ornaments, English crewels, chenilles, Filo floss, tinsels, wash silks, embroidery silks, worsteds, zephyrs, baskets, Germantown wools, arasenes, Saxony yarn, church and Sunday school designs, monograms, all requisite material for Kensington work, rococo or ribbon embroidery, darned work, braiding, tufted stitch, applique work, and an illimitable quantity of small wares for use and ornament. He keeps on hand a line of musical merchandise. He also carries a fine line of fancy goods, for dress trimmings; corsets, linen goods, etc. Lessons are given in designing, embroidery, etc., and designing and stamping are executed promptly and satisfactorily. He is also the agent for the Domestic Sewing Machines of which a full assortment is kept constantly on hand, also all fittings and supplies for the same, besides other necessary household supplies. These goods are all selected with great care to meet the wants of a first-class trade. Mr. Merriam is a prominent advocate of temperance and has been an active member of the Sons of Temperance and Good Templars.

D. STONE, Fresh and Salt Water Fish, Etc., No. 60 West Street.—A popular, prominent and highly prosperous house, maintaining a widespread reputation for handling only first-class commodities, is that of Mr. D. Stone. This enterprising gentleman is a Canadian by birth, but has been a resident of this state nearly all of his life, and became a citizen of Rutland in 1883,

and having a wide range of experience in this line of trade, he established this concern, and from the outset developed a very large and substantial trade, that is both wholesale and retail. He occupies spacious quarters, admirably equipped with every facility for the daily handling of large quantities of fresh and salt water food. Having direct communications with shippers located at the depots of the best fishing grounds, he receives his supplies direct by the latest improved methods of transportation, and having abundant facilities for providing dry-cold storage for their healthful preservation for an indefinite period, he is prepared to furnish his patrons with choice, wholesome cod, haddock, halibut, blue and weak fish; striped, black and sea bass; salmon, brook and lake trout; herring, mackerel, white fish, smelts, eels; in fact, anything pertaining to the finny tribe during their season, and at the very lowest prices. He receives his oysters, clams, crabs, lobsters and shell fish direct from the fisheries, and handles none but the very choicest and best, and those dealing with this house can always have the satisfaction of knowing that nothing inferior will be sold to them.

J. P. SPAULDING, Bookseller, Stationer and Dealer in Periodicals, etc., No. 9 Merchants Row.—The intellectual side of a city may at once be determined by a glance into the show windows of her book stores. Rutland is most ably represented in this respect, by Mr. John P. Spaulding, who is the proprietor of one of the oldest book stalls in the city at No. 9 Merchants' Row. The business was established previous to 1800; succeeded in 1868, by Spaulding & Co.; while in 1887, Mr. Spaulding became the sole proprietor, although he has always been a member of the firm. He is a reliable, well posted bookseller and stationer and carries a stock that is varied and complete. His store, 25 x 80 feet, is most neatly and attractively arranged. In the front part he has his salesroom with its artistically arranged show windows, cases, shelves and counters, while in the rear of the store he manufactures all kinds of picture frames, supplying them with mats, glass and cords. He deals in books, artists' materials, periodicals, magazines, newspapers, picture frames and pictures, photograph albums, writing material, pens, ink, rulers, sealing wax, crests, monograms, initials, mourning paper and envelopes, holiday and Easter goods, cards, engraved material, valentines, notions, etc. He also sells photographs of celebrities, souvenirs, etc., while he keeps address books for the purpose of entering subscribers' names for periodicals and newspapers. He takes single subscriptions at club rates and delivers newspapers and other goods to customers and subscribers. Mr. Spaulding is one of the most accommodating of merchants and through this degree of politeness has built up a large trade. He is a native of New Hampshire, but came to Rutland in 1860, where he has grown up with the city's interests as a most reliable business man.

T. J. LYON, Manufacturer of Lyon's Excelsior Boston, Oyster, Soda and Milk crackers, No. 46 Center Street.—The extent to which many of the industries of Rutland have attained during the past quarter of a century is owing not only to the natural growth and enterprise of the place, but to the energy and business ability of those who own and conduct them. Among the most prominent and important of these establishments is Lyon's Steam Bakery, of which Mr. T. J. Lyon is the enterprising proprietor. The business was established in 1853 by D. Verder and in 1873 the present proprietor assumed control and has since conducted the business in a highly satisfactory manner and with great success. The premises occupied comprise a three-story brick block 60 by 80 feet in dimensions and two large storehouses. The building is equipped with all the latest improved machinery which adds greatly to the perfection of the goods produced, as well as the rapidity with which they are manufactured; a great variety of crackers and biscuits, plain and fancy cakes are produced which are highly appreciated by the public. The finest quality of flour and other materials are used and the goods of Lyon's Steam Bakery have a standard reputation and are always in demand. A large force of help is employed and three traveling salesmen are employed taking orders in eastern New York and western Vermont. A very large wholesale and retail trade has been established which is increasing from year to year. The proprietor, Mr. T. J. Lyon, is a native of New Hampshire, has been a resident of Rutland for forty-three years. He is a director of the Baxter National Bank of Rutland and is a member of the F. and A. M.

J. H. GRANT, Meat, Fruit and Provisions.—This enterprise was founded originally about 1865 by Mr. C. Buftum, and was conducted by him with excellent success for some years after it passed successively into the hands of Messrs. Clifford & Riley, and others. In Oct. 1890, Mr. Grant became sole proprietor. He is a thoroughly experienced and practical man in this trade and under his enterprising direction and management the business has received a new impulse to its present volume and influence. The premises utilized are very spacious and commodious, comprising a first floor and basement, each 25 x 80 feet in dimensions and admirably fitted up with special reference to the wants of the trade, which involves the daily handling of large quantities of fresh meats, which in quantity, quality, freshness and variety are unsurpassed by any similar concern in this section of the State. Having direct communication with producers and shippers he receives only the very best grades of supplies and he has constantly on hand a full assortment of prime fresh beef, veal; mutton, lamb, country pork and sausage, also all kinds of poultry, game, fresh and salt water fish, oysters, clams, lobsters, etc. in their season; best brands of plain and sugar cured hams, shoulders, breakfast bacon, salt pork, corned and smoked beef, etc. He also handles all kinds of orchard, garden and tropical fruits, choice vegetables, a specialty being made of early products in this line which are received direct from the most reliable sources of supplies. Provided with the latest improved methods for dry-cold storage for the healthful preservation of perishable articles for an indefinite period, he is enabled to supply his patrons with choice wholesome food in his line during all seasons of the year at lowest ruling market prices. His establishment is a model of neatness and cleanliness. Mr. Grant is an industrious, energetic man and justly merits the success he has already attained with bright prospects for the future.

THE CENTRAL LIVERY AND CARRIAGE COMPANY, Geo. O. Hassam, Manager, First-Class Livery and Feed Stable, and dealers in Carriages, Harness, Robes, Whips, Halters, Blankets, etc., Central House, No. 51 and 53 West street.—Mr. Geo. O. Hassam established his business in May, 1887, and deals in carriages, harness, robes, whips, halters, saddles, blankets, rugs, robes, horse clothing, etc. He also keeps a first-class stable, with seven sleek and well-groomed horses for hire. He has single and double hitchups, one, two and three seated carriages and supplies the hand-somest turnouts in Rutland, stylish and bright. He is the agent for the Groton, N. Y. Carriage Company; and the Emerson & Fisher Carriage Company of N. Y. His stock embraces 60 or more carriages of every style and finish, victorias, landaus, buck boards, square box, sulkeys, traps, dog carts, etc., at low prices to suit the times. Mr. Hassam is a native of Vermont. He served gallantly for 8 months during the war with the 26th N. Y. Cavalry, Co. F, and is an honored member of the G. A. R. As the manager for the Central Livery and Carriage Company, he has proven himself an able and careful business man and is widely and popularly known throughout the state.

CLARK L. LONG, Blacksmith Shop, Carriage Manufacturing, Repairing and Painting.—This business was first established by Mr. Long in 1852, about a mile from the village of Rutland, which at that time was a very small village. He has occupied the present location since 1868. The premises occupied comprise one building four stories high, 30 x 75 feet in dimensions, and a carriage repository 30 x 32 feet in dimensions, which is also four stories. All kinds of carriages are manufactured here and a specialty is made of repairing. Five skilled workmen are employed and all orders receive prompt attention. The building is admirably arranged and provided with all necessary tools and appliances. He uses nothing but the very best materials which have been selected with the greatest care. He enjoys unsurpassed facilities and turns out a fine line of light carriages, buggies, phaetons, road-wagons, etc., made in any of the approved styles and in the highest quality of workmanship. Those who want cheap carriages will not find them here, but those who want good and substantial ones at moderate prices cannot do better than place their orders with this establishment. Mr. Long is a native of Vermont, and a member of the F. A. M. and of the G. A. R., and was in the 1st Vt. Cavalry during the war.

A. C. BATES & SON, Builders' and Saddlery Hardware, Etc., Nos. 46 and 48 Center Street, Opposite Berwick House.—This establishment was founded in 1862 by Messrs. Landon & Bates, who were succeeded by Landon, Bates & Gibbs, and in 1863 they were succeeded by Landon & Bates in 1867. The present firm was established in 1868. The premises occupied comprise two separate floors with separate entrances on Center Street, 30 x 50 feet in dimensions, and a storehouse in the rear, 50 x 70 feet in dimensions, and three stories in height. They also have three basements for storage and one harness shop in the rear where they manufacture and repair harnesses. The store is complete in all its arrangements, and is filled with an excellent stock of saddlery hardware of every description, also a full assortment of horse clothing, lap robes, blankets, etc., of superior workmanship and excellent quality. They also keep a fine stock of trunks, bags, paints, oils, and glass and leather and rubber belting. Their prices are satisfactorily low, and their dealings are honorable and liberal. Mr. A. C. Bates, the senior member of the firm, is a native of Vermont, a director of the P. Chase Manufacturing Company of Rutland, and is heavily engaged in real estate business. Mr. Harry M. Bates is a native of New Haven, Vt., but has been a resident of Rutland since 1862. He is treasurer of the Marble City Electric Light Company of Rutland, and is a member of the F. and A. M. and of the Knights of Pythias.

CHAS. G. TOWNSEND, Furniture, Feathers, Mattresses, No. 44 Center Street, nearly Opposite Berwick House.—Among the leading merchants devoted to this line of business in Rutland, is Mr. Chas. G. Townsend. He has three floors, 18 x 70 feet, and two basements filled with goods, comprising furniture, feathers, mattresses, curtains and all kinds of fixtures, poles, chains, rings, lambrequins and bric-a-brac. He does the most artistic sort of upholstering, including parlor and drawing-room suits, sofas, lounges, chairs, stools, hall, drawing-room, parlor, dining-room and bedroom cottons. He makes his mattresses from the choicest hair, excelsior, cotton and jute, while his pillows and bolsters are manufactured from the choicest geese feathers and down to be found in the market. He carries a large stock of furniture of the most approved antique and modern styles including sideboards, commodes, bedsteads, springs, chamber suits, washstands, dressing cases, French-plate mirrors, folding beds, stools, wood and marble-top goods, etc. Mr. Townsend's customers come from the first families of Rutland, and his sales amount to \$1,500 per month. He carries the best material in the market, and keeps his store in a neat and attractive condition, employing polite salesmen and delivering all orders. Mr. Townsend is regarded as one of the most upright and reliable business men in this city, his word being his bond. He is popular in a social way, a native of Vermont and a member of the K. of H. and the I. O. O. F.

C. W. NICHOLS, Portrait and Landscape Photographer, No. 21 1-2 Center Street.—Photography owes its incipency to T. Wedgwood, who in 1802 first discovered the science of reproduction by means of the camera and negative. In this profession as in all others, America is in the lead, one of the notable portrait and landscape photographers being Mr. C. W. Nichols of No. 21 1-2 Center Street, Rutland. His is a very old business, having been established by him thirty years ago, (1860) while he has been in his present location for the past fifteen years. He is the owner of the building, a neat edifice 22 feet wide and three stories high, Mr. Nichols occupying six rooms on the second and third floors. At times his business is so extensive that he employs eight artists. He does a large business for the Marble Company photographing designs, while he also makes a specialty of general views and pastoral work. He is an artist by profession, and being a practical workman his specimens come forth in the most acceptable manner. He makes cabinet, panel, card and imperial sized photographs and invests them with a finish that is soft in tone and artistically effective and beautiful. Mr. Nichols has fitted his gallery with all of the modern improvements, and keeps it in a neat and artistic manner, attractive to his numerous patrons. His customers come from the highest classes, and consist of ladies and gentlemen who know and appreciate good work. Mr. Nichols has earned the reputation for being a most exemplary man of business and enjoys the confidence of the people of this city, of which he has the honor to be a native.

JOHN CADEN, 11-12 Washington Street, Grocery Store.—Two and twenty years ago, the people of Rutland witnessed the opening of a very pretentious dry goods store on the corner of Evelyn and Freight Streets, by Mr. John Caden. He kept his place in a neat and attractive manner and rapidly built up a trade among the best people of the city. About the beginning of the present year, Mr. Caden saw an opportunity to extend his business and in March, 1890 he established a grocery store at 11-12 Washington Street. He employs pleasing and affable clerks, supplies the best goods in the market and obliges his customers by delivering all orders. He is a man of the times and has adopted the modern improvements, including electric lights. He carries a full stock of fancy and staple groceries, flour, butter, sugar, eggs, spices, teas, coffees, canned goods, fruits, meats, vegetables, berries, fish, tomatoes, all finely boxed and bottled, sardines, milk, figs, dates, olives, chocolates, cocoa, peanuts, starch, soap, potash, washing and baking sodas, syrups, kerosene oil, vinegar, fruits, lemons, oranges, jellies, peaches, pears, melons, citrons, bananas, cranberries, vegetables, sweet potatoes, onions, pickles, extracts, blackings, polishes for stoves, bird seed, mustards, yeast cakes, sage, mince meat, breadstuffs, cheese, and all table, pantry and kitchen delicacies. His store is one of the very attractive places in Rutland where a dollar's worth of wares is always given in exchange for a dollar in cash. Mr. Caden is a native of Ireland but has been in Vermont twenty-four years.

FEELY HOUSE, Thos. Feeley, Proprietor, No. 1 Strong's Avenue.—Rutland is favored with the benefits and advantages derived from having located in her midst some of the best hotels in existence, which are recognized by travelers and experts as a true type of the modern art of hotel-keeping. A house built by the proprietor, Mr. Thomas Feeley, and opened to the public in 1890 may be found at No. 1 Strong's Avenue. This is one of the neatest, best kept hotels in town. It will accommodate fifty guests and is destined to become a popular place of resort for those who wish a quiet place and a most excellent table. The very best table for the price is found at the Feeley House, as all who have been its patrons are willing to testify. Mr. Feeley was for sixteen years cook at the Bardwell House and has occupied the position of cook in other first-class hotels. He does the cooking for the Feeley House and is a liberal and painstaking caterer. He believes in the best and plenty of it, and to travelers who desire the comforts of life we would recommend this new, neat and deservedly popular house. Its rates are reasonable and its service, cuisine and accommodations are unsurpassed. The house is lighted with gas and fitted up with all modern improvements. Mr. Feeley is a native of Ireland and came to this country in 1857. He is a genial, prompt, enterprising and agreeable host.

PELTON PRINTING COMPANY, Job Printers.—The Pelton Printing Company was founded originally in 1890 by Mr. G. E. Pelton, who conducted it with excellent success until 1890, when he disposed of it to the present company, comprised of Mr. G. E. Pelton, a native of New Hampshire, and with an active, practical experience of eighteen years in this trade, and Mr. E. H. Thomas, a New Yorker by birth, and a like experience covering fifteen years, and both residents of Rutland for some time. The spacious and commodious premises used for the business comprise an entire floor, 40 x 60 feet in dimensions, and is thoroughly equipped with all the necessary machinery and outfit, including five power presses, paper cutter, operated by ample water-power, and in addition to this a full assortment of plain type, and all the latest approved styles of ornamental type, borders, embellishments, etc., while employment is given to none but thoroughly skilled and experienced hands. The range of work includes the very finest kind of artistic color work, plain and illustrated catalogues, legal briefs, pamphlet and book work, price lists, business cards, letter, note, bill and statement of account headings, envelope and postal card work, shipping tags, bills of lading, bills of fare, visiting cards, ball, party and festival printing, society work, programmes, dodgers, placards, posters, political and theatrical work; in fact, everything in the line of commercial printing, the most satisfactory results being attained in all cases and at most reasonable figures. Estimates are furnished, and contracts of any magnitude are entered into, and executed promptly in the best possible style of the art.

WARREN E. ROSS, Boots, Shoes and Rubbers, No. 3 Merchants' Row.—New England produces more boots and shoes than any other section in the world. In addition to which, they are better made, the material is better, the style is superior, the prices lower, while the people of this part of the country appreciate home industries and production, by consuming home-made articles. To this excellent class of customers, Mr. Warren E. Ross is catering in Rutland. He has a fine store, 22 x 60 feet, at No. 3 Merchants' Row, electric lighted, with excellent plate glass windows, an attractive window, show case and counter display of goods, and patronage from the best families of the city. He has a repair shop on the second floor, where he makes a specialty of repairing and custom made goods, and in the basement he has a heavy stock of wares. He established his business March 1, 1873, and has been in his present quarters since 1883. Mr. Ross sells men's, women's, misses' and children's shoes, boots, slippers, gaiters, rubbers, overshoes, shoes for lawn tennis and games, ladies' stylish French boots, riding, walking and military boots, and everything that is necessary in the line of foot gear. He came into his present business with a complete, commercial knowledge, part of which was gained during a three years' clerkship in a dry goods store. He is a native of Brandon, Vt., a member of the I.O.O.F., and a gentleman popular both in business and social circles. He keeps only the best goods of every kind on hand, and enjoys the confidence of his many customers.

B. F. POLLARD, Merchant Tailor, Clothing and Men's Furnishings, Etc., Opera House Block.—Mr. B. F. Pollard is one of the most popular men in his line in town, and has built up a trade from the leading men of this city and the country. His store is 25 x 100 feet, while a space in the basement, 15 x 30 feet, is devoted to the tailoring shop. He came into business in 1879, having succeeded Gould & Pollard, who first established the trade in 1876. Mr. Pollard's specialty is high class custom work, from the best grade of goods. His trade embraces orders from all sections of the United States. Mr. Pollard solicits trade by sending one of his reliable men to obtain the same at the homes or business places of patrons, chiefly in custom suits. He makes coats, top and great coats, trousers, waistcoats, jackets, and dressing gowns, all of the latest patterns and best grade of goods. He carries, too, a complete line of men's clothing and furnishing goods, underwear, shirts, cravats, collars, cuffs, hose, fur goods, robes, rugs, blankets, ladies' furs, hats, caps, trunks, bags, umbrellas and walking sticks. His store is neatly and attractively arranged, with enticing show windows and cases. Mr. Pollard is a native of Virginia, but has lived in Vermont the better part of his life. He is a young man of energy and enterprise, and adopts the latest improvements, his store being fitted with electric light and rich plate glass windows. He is a prominent man in city and business affairs; a director in the Rutland Electric Light Company; also director of the True Blue Marble Company; also a member of the I.O.O.F., the F. and A. M., and the K. T. He has gained the confidence of the public, and, as a business man stands in the first rank of advocates of strict commercial veracity, and is a conscientious and honored citizen.

C. B. HILLARD, Dry Goods, No. 29 Merchants' Row.—Mr. Hillard has been established since 1873, his neat and elegantly appointed store being the headquarters for foreign and domestic dry goods and notions. He has a shop 22 x 60 feet, fully stocked with every article necessary in a first-class dry goods store. His wares include a large assortment of the celebrated Broadhead dress goods in all the latest novelties, of new and desirable shades and colors. These come from the famous Broadhead worsted mills of Jamestown, N. Y., and are guaranteed to be made of the best material, wool dyed and fast as to colors. Mr. Hillard deals in woollens, silks, flannels, muslins, cotton goods, cambrics, calicoes, satins, dress goods, ladies' wear of every description, underwear, fancy notions, laces, ribbons, trimmings, feathers, artificial flowers, gloves, collars, cuffs, threads, needles, ladies' sewing-boxes, tidies, crotchet work, and an endless array of articles used and worn by ladies. His specialty, however, is the Broadhead brand of dress goods. Mr. Hillard entered upon his present business career after twelve years experience as a clerk in various dry goods houses. He is a native of Vermont and possessed of that commercial talent that marks New Englanders.

A. H. ABRAHAM, Manufacturer of Fine Cigars, Bates House Block, No. 3 Center Street.—Mr. Abraham is a native of New York and at an early age acquired a thorough knowledge of this business in all its details, and in 1874 he came to Rutland and inaugurated this enterprise on his own account. The premises utilized are spacious and commodious, neatly fitted up and suitably arranged for store and factory purposes, and employment is given to a full force of skilled and experienced cigar makers, whose operations are conducted under the personal supervision of the proprietor. From the start Mr. Abraham's aim has been to make an honest cigar, worthy of the good opinion of smokers who know a good article and to scrupulously maintain the superiority of his brands, and that he has succeeded in his efforts is manifest by the increasing demand for his products wherever introduced. A particular specialty is made of hand-made cigars. In his store will be found at all times a full and complete assortment of his popular brands of Havana, Key West and domestic cigars, also all the choicest lines of cigarettes, smoking and chewing tobaccos, snuffs, etc., besides a splendid assortment of meerschaum, clay, cob and wooden pipes, cigar and cigarette holders, pipe stems, mouth pieces and smokers' articles generally, which are offered at lowest prices. Mr. Abraham is a reliable business man, and an active member of the Masonic order of the Royal Arch degree, an Odd Fellow, a Knight of Honor, and of other standard social and benevolent organizations.

FRED. CLEMENTS, Livery and Feed Stable, No. 13 Washington Street.—This enterprising young man is an acknowledged authority on all matters pertaining to the care, management and requirements of the horse and is an expert judge of all the qualities required in a good animal, and was for some time previous to engaging in this present business employed in training colts and horses for various uses. He founded this enterprise on his own account and at once developed a very liberal and substantial patronage. His stable is centrally located and of ample dimensions, well lighted, thoroughly ventilated and drained and kept in a most orderly and clean condition. Horses are taken to board by the day, week or month and every care is given them by experienced grooms, while the food is of the very best quality and bountifully supplied. He also keeps at the disposal of the public a number of stylish turnouts comprising carriages, surreys, top and open buggies, while his horses are kept in excellent condition, free in harness and thoroughly gentle and free of vicious habits. These are furnished fully caparisoned and equipped for business or pleasure purposes at all hours of the day or night, with or without drivers. A specialty is made of supplying turnouts for weddings, balls, parties, festivals, picnics and funerals, and the service is always of the highest order. Mr. Clements is a gentleman of superior business ability, prompt, reliable and industrious.

T. RANKINE'S Domestic Bakery, No. 83 Center Street.—The popular and prosperous Domestic Bakery has been a prominent landmark in this city for many years and came into the possession of the present enterprising proprietor in 1888. Mr. Rankine is a native of St. Johns, New Brunswick, and came to this city in 1886, being a thoroughly practical and experienced man in all branches of this trade. The premises utilized are spacious, comprising two floors that are fitted up for business and manufacturing purposes. The bake shop is thoroughly equipped with the latest improved ovens and other appliances, and none but thoroughly experienced workmen are given employment. None but the very best grades of new roller process spring and winter wheat flour are used, while neatness, cleanliness and system are strictly observed. The range of products embraces all kinds of white, rye, graham and brown bread, rolls, buns, biscuits, molasses, sponge, pound, fruit and other varieties of cake, pies of all kinds, choice pastries, etc. The store is kept in a most attractive manner, with a full assortment of the products fresh from the ovens is kept constantly on hand and sold at the lowest prices. Regular customers are served punctually by wagon at residences every day with the choicest of cereal foods, fresh and warm, and every effort is made to meet the most exacting demands. Mr. Rankine is a courteous and energetic man of excellent business ability, constantly engaged in promoting his customers' best interests.

HENRY O. EDSON, Successor to M. & H. O. Edson, Dealer in all Kinds of Building Material, Lumber, Doors, Sash, Blinds, Glass, Paints, Etc., No. 45 West Street.—This is one of the oldest houses of the city, having been established in 1853 by Mr. M. Edson. In 1857, he was succeeded by Messrs. Edson & Hammond; in 1865, Messrs. M. and H. O. Edson became the proprietors, and in 1887, Mr. Edson succeeded to the sole ownership of the concern. He transacts a most extensive line of business, his yards occupying three-fourths of an acre on West Street, with a capacity for storing 600,000 feet of lumber. Mr. Edson employs seven persons and keeps two teams busy the year round. He handles everything necessary for the builder, including lumber, hard and soft in every form; artistically made doors, blinds, sashes, etc.; French and American plate glass; paints of every color, quality and description; all grades of nails; lime for plaster and hair to gain the adhesive effect; sheathing, etc. Mr. Edson has the honor to be a native of Rutland, where he is looked upon as a gentleman of strict commercial honor. He has held several places of public trust in his time. For three years, he gallantly served with Company H, First Vermont Cavalry, being in charge of the quarter-master's department, for six months. He is now an honored member of the G. A. R.; he is also a member of the Board of Selectmen; treasurer of the New England Fire Insurance Company of Rutland; director of the State Trust Company; and president of the Vermont Cavalry Re-Union Society.

CENTRAL HOUSE, Leon Pomeroy, Proprietor, Nos. 51 and 53 West Street.—Hotels, like clubs, originated with the coffee-houses in those good old days, when Addison, Steele, Sheridan, Hood, Lamb and a host of other jolly souls were wont to gather about the blazing fire and chat over their Java and the latest bit of society scandal. Then came the public house, afterwards the hotel or inn, as it was called. America has the finest hotels in the world. Rutland has a finely kept, clean and attractive hotel, in the Central House, of which Mr. Leon Pomeroy is the proprietor, at Nos. 51 and 53 West Street. This is a very old house, the date of its establishment and the names of its early proprietors not being certain. Mr. Pomeroy became its proprietor in 1880. He has accommodations for sixty guests and his reputation has already gone out in the direction of knowing how to set a most excellent table. He supplies the choicest soups, the tenderest roasts, excellent entrees and fine desserts, tea and coffee. He keeps eleven employees and personally sees to it that the rooms are kept tidy and attractive and that all his guests are made comfortable. He has furnished his house nicely and supplied modern improvements, including electric lights. For the accommodation of his guests, he has a fine livery stable, where seven to ten well-fed, sleek teams, all good roadsters are kept. He has neat rigs and harnesses, all in keeping with the careful arrangements of his hotel. Mr. Pomeroy is a native of Canada, but has lived in Vermont the better part of his life. For twenty consecutive years he was employed in a wagon factory at Vergennes, making spokes and hubs.

MARBLE CITY MARKET.—It is always a pleasure to step into a market and find everything in prime order, the benches, blocks and counters neatly scraped and clean, the floor carefully swept, the meats and carcasses systematically hung upon their hooks, the ice boxes pure and cold and the vegetables neatly assorted and arranged. This is the appearance of the Marble City Market, No. 54 Center Street, owned by Messrs. Denio & Crosier. They occupy a store 18 x 70 feet, and although they have been in business here in Rutland only since September, 1890, they are beginning to make their mark and are in a bright way to command a trade from the first families. They employ polite help, deliver all orders and see to it that only the best goods are offered for sale. They have had eight years experience in the meat market business, before their present venture and both being natives of Vermont, they have grown up with the tastes and wants of the people. They sell the sweetest and most tender joints and cuts of beef, lamb, mutton, pork and veal; fresh lard, butter, eggs and cheese; poultry, birds, game, vegetables, salt and dried meats, fruits and delicacies. They also carry a large line of groceries, including flour from the best wheat, tea, sugar, coffee, spices, canned, pickled, preserved and dried goods, etc. Messrs. Denio & Crosier have fine prospects before them and the best wishes of the community, who regard them as men of upright principles.

J. F. McGUIRK, Groceries and Provisions, No. 2 Strong's Avenue.—This enterprising gentleman is a native of this city, and having a wide range of experience in this line of business, he inaugurated this enterprise on his own responsibility in 1884, and at once developed a very liberal and substantial trade that is constantly increasing in volume and influence. The premises utilized for the business are of ample dimensions, and comprise a first floor and basement, compactly arranged, and supplied with every convenience for the successful conduct of the business. The store is neatly appointed, and presents an attractive appearance, while the stock carried is full and complete, and embraces a full line of choice staple and fancy groceries, such as absolutely pure and fresh, new crop teas from China and Japan, choice fragrant Mocha, Java and Rio coffees, cocoas, chocolates and spices; select brands of canned vegetables, meats, fish, fruits, table delicacies, relishes, sauces and condiments; sugars, syrups, and molasses; choice family flour, fancy cereal and farinaceous foods; best dairy and fancy creamery butter and cheese, fresh eggs, pure leaf lard, salt and smoked meats and fish; farm and garden products, best brands of cigars, smoking and chewing tobaccos, bakers' and laundry supplies, tubs, pails, brooms and kindred household supplies, etc. These goods are all of the very best quality, fresh and pure, and the prices quoted are the very lowest. The store is always neatly and cleanly kept, polite assistants serve patrons, and goods are delivered at residences in the city, free of charge. Mr. McGuirk is an industrious, energetic man of excellent business ability.

BAILEY'S DINING ROOMS, N. A. Bailey, Proprietor, Opposite the Depot.—A decidedly popular, prosperous and representative establishment in Rutland, is that of Mr. N. A. Bailey. This enterprise was founded originally by Mr. J. W. Fisher in 1888, and conducted by him with excellent success until 1890 when he sold out to the present proprietor, who is a native of New Hampshire and has been engaged in this and the hotel business in various parts of this state for a number of years, having been a resident of it since 1854. The premises occupied are amply spacious, commodious and tastefully appointed, lighted by electricity and provided with every modern convenience, while an efficient corps of assistants is employed. The bill of fare includes everything of the best to be found in the markets which is prepared in the best possible and wholesome manner and served bountifully by polite and intelligent assistants. A very large transient business is carried on, while boarders are taken by the day or week and meals are prepared at all hours. A specialty is made of pure ice-cream, oysters and game in their season, while special attention is also given to suppers, dinners and luncheons for societies, parties, clubs, etc. He also carries a full line of choice and pure confectionery and the most popular brands of foreign and domestic cigars. Mr. Bailey is a gentleman of affable, courteous manners and excellent business qualities and is admirably adapted to his vocation. He is an active and popular member of the Masonic Order, Odd Fellows, Knights of Pythias and other standard and reliable social organizations.

J. G. BURPEE, Successor to J. H. Grant, Fair Haven Native Oysters, Butter, Eggs, Fresh and Salt Meats of all kinds, Canned Goods, Poultry, Farm and Garden Products, all fresh in their season, No. 36 Center Street.—This representative institution was established by J. H. Grant, the present proprietor coming into the business, December, 1890, and its history from its inception has been that of honorable effort and substantial success. The preparation is admirable for the proper prosecution of the extensive trade, the commodious premises occupied being carefully arranged and equipped with all the conveniences and appliances that can be used to advantage. This market is finely fitted up and everything about it is first class. A large stock of beef, pork, lard, hams, mutton, canned goods, tripe, butter, eggs, poultry, vegetables, and pickles are kept constantly on hand, also Fair Haven native oysters which he deals in at wholesale and retail. The products of the establishment are held in the highest favor by dealers and consumers. The goods offered and made by Mr. Burpee are distinguished for quality, flavor, and uniform excellence. An immense supply is kept and orders are met with dispatch. In fresh and cured meats, lard and hams the goods are unsurpassed by any rival establishment in the country. Nothing but the freshest and best of vegetables and fruits are kept, the products of the farm, orchard

and garden being well represented, also fruit butters, jellies and specialties for which there is a constant demand in his line. Mr. Burpee, the proprietor of this establishment is a native of Vermont, and is a man whose energy and devotion to business is largely aiding the further augmentation of affairs, and the establishment he controls is stanch and reliable and well deserves the confidence and support of the community.

C. PARMENTER, Insurance.—The system of underwriting originated just after the great London fire in 1666, when 13,200 houses and 90 churches were destroyed. It was not, however, until 1710 that the first insurance company was organized, this being the Sun Fire Office, of London, the oldest company in the world. This great institution is represented in Rutland by Mr. C. Parmenter, whose agency was established in 1870. In addition to this company, Mr. Parmenter represents a great many others. He is the special agent for the Liberty Insurance Co. for Vermont and New Hampshire, and manager for the United States Life Insurance Companies; while he also acts as agent for the Springfield Fire and Marine Insurance Co., with its \$1,500,000 capital; the Westchester Fire Insurance Co. of New York, with \$300,000 capital; and the Fidelity and Casualty Co. Mr. Parmenter is regarded as one of the foremost insurance agents in the state of Vermont. He devotes his entire time to his business and by dint of personal application has gained the patronage of the foremost business and professional men of Rutland. He has elegantly appointed offices at the corner of Center and Wales streets, and affords every facility for his numerous clients. He is a native of Rutland County and has grown up with the interests of the people. He is a gentleman highly regarded in business and social circles and holds prominent positions in the order of the I. O. O. F. Mr. Parmenter is versed in every detail of life, fire, marine and accident insurance and merits the great success to which he has attained.

ROCHESTER CLOTHING CO., Merchants' Row.—This business was established in 1886 by J. B. Marzluff, Chas. Rau and E. J. Gray, and in 1890, July month, the Rochester Clothing Company was formed, with Charles Rau and J. E. Slattery as proprietors. They have a store 25 x 90 feet, and carry a large stock of goods, making a great feature of the fact that this is the only one-price store in Vermont. The store is elegantly fitted with attractive plate-glass show windows, cases and electric lights, and has an entrance on Merchants' Row and Evelyn Street. The Rochester Company sell suits, coats, trousers, waistcoats, top and great coats, dressing gowns, smoking jackets, making a specialty of fine clothing. They deal also in hats, caps, gentlemen's furnishing goods, shirts, underwear, collars, cuffs, cravats, umbrellas and walking-sticks. The gentlemen at the head of this company are among the city's most estimable business men. Mr. Rau is a native of Rutland and a thoroughly practical clothier. Mr. Slattery was born in New York and is a noted business man of firm, truthful principles. The Rochester Clothing Company is one of the greatest monuments to New England business enterprise, its motto being the best goods and low, even prices.

A. W. EDSON, Livery Stable, No. 41 West Street.—Mr. A. W. Edson, the present proprietor, commenced business in this line in 1880. This business was originally established in 1885 by Mr. E. D. Barber. He carries on a very extensive business, owning fifteen horses, eight of these being used for livery purposes and 7 for saddle horses, a line in which he makes a specialty. His stock is well kept, well groomed and his rigs, carriages, buggies, saddles, bridles and harnesses are neat and bright, which deprives them of that look of "hired rigs" so often common in the livery business. His trade is chiefly transient and his rates reasonable. He keeps attentive, sober and careful grooms, hostlers and drivers and commands a very extensive trade. This gentleman has already started in the way of success, and shows himself loyal to the rule of commercial integrity. He has a wide field before him and his standing and reliability are assured. Mr. Edson was born in Rutland. For a period of eighteen years he was engaged in mercantile business in Virginia, and for six years was foreman of the lumber yards in Rutland. He has the best wishes of his townsmen, among whom he stands high for truth and honor.

FRANK C. HOUGHTON, No. 19 Merchants' Row, Cloaks.—Mr. Frank C. Houghton is one of the leading dealers in ladies', misses', and children's outside garments, in Rutland. He makes the sale of cloaks and wraps a specialty and in addition to his large store, 26 x 80 feet in surface, he devotes his entire basement to his cloak department. He has made a notable name in this line, having succeeded in 1884 to the business established that same year by Messrs. Houghton Bros. His store is elegantly arranged, neatly set off with French plate windows, and lighted with electricity, while he also employs the Busy Bee cash system in making change. Mr. Houghton makes a particular feature of novelties in short jackets, three-quarter and long garments, jerseys, diagonals, whip cord, beaver, worsteds, plushes, Autumn shoulder capes in beaver, monkey skin, wool, seal, astrakhan, cape seal, nutria, French cooney and plush. He also carries a complete line of dry and dress goods, black goods, silks, velvets, plushes, housekeeping goods, colored and white counterpanes, bed blankets, comfortables; every grade of underwear, for ladies and infants, blankets, knit jackets, embroidered flannels; onyx fast black hosiery, the dyes warranted not to stain the feet or garments, these being cashmere, cotton, fleece and lined goods, for ladies, children, misses and boys; gloves, shawls, ribbons, gossamers, laces, fringes, trimmings, Hamburg, and handkerchiefs; Arlon, Germantown, Saxony, Spanish, and Scotch yarn; the French P. D. Corset and many other goods. Mr. Houghton is a worthy, active citizen, a native of Franklin Co., Vt., and the clerk of the Encampment of the I. O. O. F.

CYRIL LE BOEUF, Baker, Corner of West and Grove Streets.—This enterprising gentleman was born in Canada in 1839, and came to the United States when but twelve years of age, and having been engaged in this business since quite young, he is thoroughly experienced and practical in all its branches. Desirous of engaging in business on his own responsibility he founded this establishment in 1887 and at once developed a very large and substantial trade. The premises utilized are desirably situated in the Empire Block and are of ample dimensions, commodious and fitted up for business and manufacturing purposes. In his bake room will be found all necessary appliances and devices, while employment is given to none but skilled and experienced workmen. He uses none but the very best grades of new roller process flour and permits no deleterious substances or adulterations to be employed in the production of his goods, which embraces all kinds of fine bread, buns, rolls, crackers, biscuits, pure cakes, pies, cookies, doughnuts, etc. These are delivered fresh and hot from the ovens regularly at the residences of regular patrons, while in his neatly appointed store will be found at all times a choice assortment of roll jelly, fruit, ginger, sponge, marble and other cakes, pies, tarts and pastries. A specialty is made of wedding cakes, also supplies for weddings, balls, parties, festivals, picnics, etc., while lowest prices prevail. His establishment is a model of neatness and cleanliness and every effort is made to meet the wants of patrons with the choicest and purest of cereal food.

J. P. MARANVILLE & CO., The "Grocers," No. 67 Merchants' Row.—This firm was organized in 1880 and has already reached a point of success, owing to the excellent quality of goods that are handled, and the spirit of fairness and honor shown by the gentlemen who have the business under control. They occupy a finely appointed, neatly arranged store, 30 x 80 feet, with a storeroom on the second floor and a large basement. They keep four clerks busy and accommodate their customers by delivering all orders. They handle everything in the line of groceries and provisions, fine teas, coffee, sugar, flour, canned, preserved, dried and pickled goods, spices, butter, eggs, cheese, breadstuffs, crackers, biscuits, confections, sweets, nuts, fruits, pears, apples, peaches, grapes, oranges, lemons, delicacies of every description, household, kitchen, pantry and table supplies, provisions, potatoes, cabbage, beets, carrots and all farm products. The goods sold by these gentlemen are always of the best, and consequently their support comes from the first families. There are three members of this firm, Messrs. J. P. Maranville, J. W. Cranton and H. O. Carpenter, all natives of Vermont and residents of Rutland. They are upright, conscientious men of business and true to commercial veracity. Mr. Maranville is the manager of the store and has built up a hearty support. He is popular both from a business point and socially.

L. VALIQUETTE, JR., Boots and Shoes, 13 Merchants' Row.—This gentleman is the proprietor of the oldest boot and shoe store in Rutland. His father, L. Valiquette, Sr., established the business in 1837, the first shop in town. The business has been carried on at the present location since 1858, his son having taken possession in 1882. He occupies a floor 30 x 80 feet with a basement and a roomy repair shop in the rear. He employs polite clerks, has a modernly appointed store with electric lights and a rich, elegantly arranged stock of goods, including women's, misses', men's, and boys', boots, shoes, slippers, gaiters, pumps, rubbers, overshoes, foot-clothing of every description and leather findings. He makes a specialty of fine repairing. He sells the best goods in the market and has the patronage of the first families of Rutland. Mr. Valiquette has been in this line of business all of his life and is therefore a practical workman and thoroughly understands every detail of his calling. He is a native of Canada, having been born there in 1846 and came to Rutland at the age of three months. He has grown into popular favor both in a business way and publicly, having been police justice for eight consecutive years.

HENRY KINSELLA, Restaurant, No. 8 Merchants' Row.—Mr. Kinsella has one of the most attractive and neatly kept restaurants in Rutland, his business having first been established fifteen years ago by J. W. Fisher. In 1866 J. P. Rounds came into possession, R. J. Wells succeeding him in 1880, Coeledge Bros. coming in in January, 1890, and Mr. Kinsella succeeding them in March, 1890. Mr. Kinsella has a place 25 x 80 feet, with a large basement. His dining hall is a model of convenience, lighted by electricity, and having a seating capacity for fifty persons. The popularity of his restaurant may at once be found in the fact that he has forty-five regular boarders and conducts a very extensive transient trade, employing five hands. He serves meals at all hours, and has made already a reputation for giving excellent food, delicious, sweet and tender meats, roasts, broils and fries. He buys the best beef, mutton, veal, pork and lamb, game, poultry and birds that the market affords. He serves delicious soups, entrees, roasts and desserts, cakes, pies, puddings, ice cream and sauces, and also keeps a choice line of confectionery and cigars. Mr. Kinsella is a native of Vermont and a young man imbued with ambition and enterprise. His aim is to keep the best restaurant in Rutland.

E. WHITE, Watchmaker and Jeweler, 17 Center Street.—Mr. E. White is one of Rutland's most reliable jewelers, having established his business in 1883, and occupied his present location for three years past. He carries one of the finest lines of jewelry in this city, including watches, chains, diamonds, rubies, emeralds, pearls, sapphires, precious stones of all kinds, rings, bracelets, pins, brooches, ear rings, engagement and wedding rings, seal rings, every grade of ornament for ladies and gentlemen, clocks, notions and bric-a-brac. Mr. White carries only the finest stock, made from the finest material. His store is finely arranged, while the display of goods is rich and beautiful, the patterns and styles being of the latest. He makes fine watch repairing a specialty, having had seventeen years experience before embarking in his own business. He employs skilled jewelers and clerks to assist him in his store. He is a native of Vermont, and a popular man both in business and social circles.

HENRY TURRILL, Dentist, No. 17½ Merchants' Row.—Dr. Turrill has every right to the eminence that he has gained, by reason of his long and extensive practice. He established his business originally at Brandon, Vt., where he practiced a number of years. Then he went to Castleton, Vt., and remained there in practice five years; this was followed by five years at Middlebury, Vt., and in 1877, Dr. Turrill removed to Rutland. Thus it will be seen that his record runs back very nearly thirty years. He has a nice and modernly appointed office, one flight up, and gives especial attention to extracting, excavating, preparing, treating and filling teeth, making crown plate fillings and false teeth a particular object. That Dr. Turrill is an expert practitioner, one needs only to refer to his past record and his long career of success. He has the confidence of patrons from the first families of this city and vicinity. Dr. Turrill is a native of Vermont.

W. S. SMITH & CO., Dealers in Boots, Shoes and Rubbers. —This enterprise was founded originally in 1882 by Messrs. Cardelle & Leach, who carried it on with an excellent degree of success until 1886 when they disposed of it to the present wide-awake and energetic firm, comprised of Messrs. W. S. Smith and H. A. Sawyer, both well-known residents of this city. The former gentleman has had a wide range of experience in this trade, having been engaged in it previously for some years. They occupy a spacious and commodious store, neatly arranged, having every facility at hand for the transaction of business. The stock carried is full and complete and embraces everything in the line of fine and medium grades of hand and machine made boots, shoes, gaiters, balmorals, slippers and other novelties in footwear for men, youths and boys, besides everything that is new, fashionable and stylish in all shades and colors of materials for ladies, misses and children, including the strong walking boot or school shoe and the delicate satin or kid toilet slipper; besides a full assortment of rubber boots, arctics, overshoes and sandals for all ages and both sexes. These goods have been most carefully selected to meet the wants of a first-class trade and are unsurpassed in quality of material, elegance, finish and durability; while the range of sizes is such that a stylish and comfortable fit is readily attained at very lowest prices. Polite assistants serve patrons and every effort is made to meet their most exacting or slightest demands. Messrs. Smith & Sawye are enterprising gentlemen, and are very popular with their patrons. Mr. Sawyer is also engaged in the jobbing of stationery, and is also a director of Clement National Bank of Rutland.

G. T. PHILLIPS, D.D.S., Odd Fellows Hall, Merchants' Row. —There is no profession that has made such commendable strides to the front as that of dentistry, of which Rutland's leading representative is G. T. Phillips, D.D.S. He established his business in 1888 and has four rooms, elegantly fitted and stocked with all of the modern improvements. His practice is very large, Dr. Phillips being foremost in all of the details of excavation, extracting, crown and gold filling, and the furnishing of artificial teeth, with or without plates. He is a young and ambitious member of the Vermont Dental Association, and the author of commendable essays on dentistry. He graduated from the Boston Dental College and came to Rutland with the highest recommendation as to professional skill. He is a native of Vermont and has started upon a career of success. His offices are attractive and finely furnished, one flight from the street and patronized by the best people of the city. Dr. Phillips is

an aggressive student, firmly believing in such improvements as tend to the advance of the science in which he is interested. Dr. Phillips is among the first men of his profession, and a thoroughly reliable gentlemen.

MISS N. MULLINS, Fashionable Millinery, No. 35 Center Street. —A prominent, well established and deservedly popular Rutland millinery emporium is the ably conducted store of Miss N. Mullins, where is always displayed an unusually fine assortment of everything in the line of fashionable female headwear, including all the latest Parisian and London novelties at prices as low as the lowest prevailing in New York and Boston, while bonnets and hats are made to order, and also altered and trimmed in the very best style of the milliner's art at most reasonable figures. This thriving business was established in 1880, and has developed a liberal and influential patronage which is constantly increasing. The store, which is centrally situated, is compact, ample and tastefully appointed, and a superb stock is kept on hand, embracing bonnets and hats, both trimmed and untrimmed, in exquisite shapes and newest styles; straw goods in quite a variety, elegant plumes, feathers and flowers; beautiful silk ribbons, velvets, plushes and a full line of fine millinery goods. Miss Mullins was formerly engaged in this business in Burlington, this state, of which city she is a native. She is a lady of superior business qualities and receives a large and influential patronage.

L. F. MINER, Manufacturer of Wagons and Sleighs, Red Shop, West Street, Opposite Memorial Hall. —This business was established more than thirty years ago, by Mr. Levi Miner. In 1878, the firm was organized under title of L. Miner & Son; and in 1888, Mr. L. F. Miner became the sole proprietor. His shop occupies a space 30 x 80 feet, with a blacksmith shop in the front and a carriage factory in the rear. He employs four blacksmiths, one painter and two wood-workers, all skilled and practical men, who aid Mr. Miner in turning out all kinds of wagons, carriages, buggies, dog carts, traps, sulkies, buckboards, sleighs, bobs, lumber wagons, cutters and rigs of every style and pattern. Mr. Miner also has an extensive horse shoeing and general jobbing trade and derives his patronage from the best men of this city and vicinity. He is a thoroughly practical, honest workman, using only the best material in the construction of his vehicles and is regarded as a most exemplary business man. Mr. Miner is a native of Rutland and a member of the I. O. O. F.

INDUSTRIES AND WEALTH OF WEST RUTLAND.



WEST RUTLAND forms a township set off from Rutland in 1886. The village of West Rutland is located about four and a half miles west of Rutland village and contains a first-class hotel, four churches—Baptist, Congregational, Episcopal and Roman Catholic,—about a dozen stores and 2000 inhabitants. It is here that the marble deposit that has made the name of Rutland famous in all parts of the world is found.

About eighty rods north of the railroad depot in West Rutland is a range of hills rising about 200 feet from the bottom lands, and on the western slope of this hill, near the base, crops out the beautiful Rutland marble. The valley at the foot of West Mountain, half a century ago, was a dreary swamp. During the year 1838, Mr. Wm. F. Barnes began calcining the marble found here into quicklime. Soon the idea occurred to him that this marble might be used for tombstones, and accordingly, he struck a bargain for this barren, swampy land, including a portion of the hill, giving in exchange an old horse, worth not to exceed \$75.00. This same barren swamp contained nearly all of the famous quarries of West Rutland, and Mr. Barnes, a short time before his death sold the same for \$130,000. The West Rutland marbles in variety of color, in fineness of texture and in durability are not surpassed by those from any other regions of the United States, and some of the Rutland marbles are fully equal to the highest grade of Italian and for some purposes are considered superior. The three marble companies operating in West Rutland are the True Blue Company, the Vermont Marble Company, and the Sheldon Marble Company. The Vermont Marble Company has recently acquired the valuable property formerly operated by Gibson and Woodfin, and conduct the large plant of that firm in connection with their works at Proctor and Center Rutland.

The Valido Marble Company has a quarry at West Rutland, and mills and finishing shops at Fairhaven, Vt. The Standard Marble Company and the Esperanza Marble Company also have quarries at West Rutland. This is a busy, flourishing village, and is well supplied with railway connections and has abundant water-power for manufacturing purposes, and is one of the growing villages of the state. She has inexhaustible wealth in her mountains and energy, enterprise, and great business ability characterize her citizens.

R. H. WATKINS, Stoves, Ranges, and Hardware, Tin, Wooden and Glass Ware, Wood and Iron Pumps, Lead Pipe, Sinks, Etc., Etc.—A record of unbroken prosperity extending over a period of twenty-five years, marks the history of the well and favorably known establishment whose name stands at the head of this sketch, and which since its inception has maintained an enduring hold on popular favor and confidence well deserved, while the house fully sustains to-day its old time reputation for reliable goods and honorable dealing, purchasers and patrons being always assured of first-class work and satisfactory treatment in this well ordered emporium, which is one of the leading and best equipped general house furnishing store and agricultural specialty stores in West Rutland. The business was established more than twenty-five years ago by Mr. M. Newton, who was succeeded by Messrs. Adams & Watkins in 1887. After the decease of Mr. Adams, in 1888, Mr. Watkins assumed the control and has since conducted the business with uninterrupted success. The premises occupied for business purposes comprise three floors, 25 x 50 feet in dimensions, and a vast and varied stock is constantly carried, embracing a full and fine line of stoves, ranges and heaters of every description, tin, and sheet-iron ware of all kinds, japanned goods, Britannia, woodenware, cutlery, glassware, and household specialties in great variety, refrigerators, clothes wringers, kitchen utensils, farming and garden tools, grass seeds and kindred products. Particular attention is given to repairing and general jobbing, while tin roofing, guttering, etc., is a specialty, and altogether a large and flourishing business is carried on, the trade extending throughout the town and surrounding country. Several expert workmen are employed and all orders receive prompt attention. Mr. Watkins is a native of Vermont, and worked for eight years as a clerk in New York previous to engaging in business in this place. He is a member of the F. & A. M., and is highly regarded in the community for his industry and business integrity.

F. A. MORSE, Druggist.—The establishment over which Mr. F. A. Morse presides, is known as one of the most enterprising and reliable drug stores in West Rutland. It is a fine establishment, elaborate and attractive in all its appointments and arrangements. A splendid stock of goods is shown in every branch of the trade. The business was established by Mr. Morse in 1867. The drug store is a large room in a two-story frame building owned by the proprietor. In one end of the building is a fine tenement for the residence of his family. Beside the drug store, there is one room in the building used as an office, and in the ell is a large room devoted to the sale of school books, stationery, toys, wall paper, etc. A fine and superior assortment of drugs, paints, oils, varnishes, medicines, pharmaceutical preparations, etc., are supplied from the most reputable sources, and are selected with special reference to strength and freshness. In toilet goods, perfumery and fancy articles, the enterprise of the proprietor has placed within the reach of his customers the best that can be obtained of both domestic and foreign production. The house is perfectly equipped for its specialty of prescriptions, and as all details of the business are under the personal supervision of the proprietor, the utmost accuracy is invariably assured. A competent force of clerks and salesmen give prompt attention to those general duties that make communication with the house both pleasant and profitable. A large and influential trade has been established, and Mr. Morse will merit all the success he may achieve. He is a native of Vermont, a member of the F. & A. M., and is eminently popular with all his patrons. Mr. Morse is also interested in a granite quarry, which is now being opened on Bird Mountain and is destined to prove a valuable industry to West Rutland.

E. H. WHITE, Watches, Jewelry, Silver and Plated Ware, Spectacles, Musical Instruments, Guns, Revolvers, Etc.—The steady and substantial growth of material wealth, advance in refinement and culture in the United States during the last quarter of a century have developed a corresponding demand for rich and rare gems, and those articles that beautify and adorn the person as well as those that contribute to the pleasures and comforts of life. A prominent representative, and thoroughly reliable house engaged in this line of trade in West Rutland, maintaining a most enviable reputation for handling only first-class goods and straightforward dealings is that of Mr. E. H. White, dealer in watches, jewelry, silver and plated

ware, etc. Mr. White is a native of this state and his early days, till twenty-four years of age, were spent in farming in Ira, Vt. He has been a resident of West Rutland for a number of years, and brings a wide range of experience into this line of trade, having been previously engaged in it in Rutland six years with Ben K. Chase and in Woodstock and Burlington. He came to this village and bought out Mr. S. P. Giddings, 1875, and took control as owner of this establishment on his own account, and its record from the start has been one of continuous prosperity and constantly increasing popularity. His store is amply spacious, commodious and very neatly fitted up, while every convenience is provided for the attractive display of his fine assortment of goods, and their inspection by patrons. The stock embraces a splendid line of fine gold and silver American and European watches in all the latest styles; rare and precious gems mounted in the most exquisite, original and unique designs, wedding, engagement, and souvenir rings, ear rings, pendants, brooches, bracelets, bangles, watch chains, charms, lockets, shawl and scarf pins, collar and cuff buttons, art novelties for use and ornament in gold, silver and bronze; solid silver and plated wares, French, Swiss and American clocks, eyeglasses, spectacles and other optical goods; small musical instruments, musical merchandise, a specialty being made of fine violin, guitar and other strings, etc. He also carries a fine line of rifles, fowling pieces, revolvers, pistols, all of the latest improved patterns, cartridges of all calibres and ammunition, etc. These goods bear evidence of having been most carefully selected and cannot fail to meet the wants of a first-class trade, as they are offered at lowest prices and guaranteed to be just as represented. A specialty is the repairing of fine watches, clocks, jewelry and engraving, and all work done here is warranted to give satisfaction. Mr. White is an enterprising, reliable gentleman of excellent business ability, courteous and affable in his business and social intercourse, and justly merits the success he has achieved by his industry and well directed efforts.

F. FISH, Fine Family Groceries, Etc., and General Merchandise.—In looking over the various commercial industries of a thriving and enterprising business center like that of West Rutland, there is none more deserving of consideration than those engaged in handling the staple necessities of life, and first in importance ranks the grocer. A prominent, prosperous and ably conducted establishment devoted to this line of trade in West Rutland and maintaining a very enviable reputation for handling only first-class goods, and straightforward business dealings is that of Mr. F. Fish, dealer in fine family groceries. This enterprising and popular young man is a native of this state, and a resident here for several years, and desirous of engaging in active business on his own account he purchased this old stand which has been used for mercantile purposes for over a hundred years, from Mr. W. H. Woodward in 1887; and carefully restocking it with a fine assortment of goods soon built up a very large and influential trade that is constantly increasing. The premises utilized comprise two very spacious and commodious floors, each 25 x 90 feet in dimensions, very neatly and attractively fitted up and provided with every convenience for the successful prosecution of the business. The stock carried is always full and complete, and embraces everything in the line of choice staple and fancy groceries, such as are absolutely pure and fresh, new crop young Hyson, gunpowder, imperial, Japan, Souchong, Oolong, English breakfast and other teas; choice Mocha, Java, Rio and other coffees, cocoas, chocolates and spices; best brands of hermetically sealed goods in tin and glass, sauces, relishes, condiments, table delicacies, foreign and domestic fruits; sugars, syrups and molasses; best family flour, fancy cereal and farinaceous foods, choice dairy and fancy creamery butter and cheese, fresh laid eggs, lard, farm and garden produce; salt and smoked meats and fish; popular brands of cigars and tobaccos; bakers and laundry supplies; pails, tubs, brooms and kindred household supplies, and in fact, everything usually found in a well regulated house of this character. The goods sold here are noted for their purity, uniform excellence and extremely low prices, and the store is a model of neatness and cleanliness. Polite assistants serve patrons, and goods are delivered at residences in the town free of charge. Mr. Fish is a popular, enterprising and pleasant young man, reliable, prompt and honorable, and enjoys the confidence of all with whom he has any dealings, and well deserves the success attained.

INDUSTRIES AND WEALTH OF BRANDON.

HIS delightfully situated village was chartered Neshobe, October 20, 1761, and retained this name for twenty-three years, while an act of the legislature, confirming the organization of the town, and changing the name to Brandon, was passed October 20, 1784. The name Brandon is supposed to be a corruption of "Burnt-town" which was derived from the fact of the town having at one time been visited by the Indians, who massacred some of the inhabitants and burned their dwellings. The settlement of towns in this state, especially on the west side of the mountains, which commenced at



the southern extremity of the state, progressed northward from town to town with considerable regularity in the order of time. A similar order of time is observed in the issuing of patents with the exception of the town of Bennington, which was chartered in 1749, and there was an interval of twelve years before any town north of it received a patent. The first settlement



made in Brandon was in October, 1772, and there were, at this time, nine other towns in this county in which settlements had been made. The first white man that ever spent a winter in Brandon was Amos Cutler, a single man from Hampton, Ct., who, in October, 1772, made an opening and built a cabin which he occupied alone during the following winter. One of the early settlers whose name has been intimately associated with the town of Brandon for the last half century is Mr. John Conant, who, in 1820 erected the furnace in the village, the first blast of which was made in October of that year. To this establishment long and familiarly known as "Conant's Furnace," is this village chiefly indebted for the impetus then given, and for its continuous growth and prosperity. He was very active in all public measures for the improvement of the place, and where money was required his zeal was prominently exhibited in his liberal contributions. He represented the town four times in legislative halls and was its first postmaster after the office was moved to the village. He was one of the electors when Wm. H. Harrison was chosen President.

Brandon is very

PLEASANTLY SITUATED.

on Mill River, a tributary to Otter Creek, and enjoys good water privileges and other facilities for making it a busy town. Some of the most valuable marble quarries of the state have recently been opened here. Iron, manganese, kaolin, paint pigments, etc. are found here. A singular freak in the geological formation of the town is the "frozen well," wherein ice may be found, during the entire season. It was dug in 1858, and is located a little southwest of the village. After sinking twenty feet through the soil, the workmen came to frozen earth, consisting of coarse gravel, rounded pebbles, and lumps of clear ice from the size of an egg

to that of a twelve-pound cannon-ball. This frozen stratum is about fifteen feet thick. Brandon is a very attractive village with unusually wide streets, abundant shade and delightful surroundings. The town has two first-class hotels fitted up with all modern improvements and possessing all the comforts and conveniences which the summer boarder or transient guest may require. Near here is Lake Dunmore, five miles long, one mile wide, and covering a territory of 1,400 acres. On its bank is a large hotel which is liberally patronized by summer boarders and excursionists.

Brandon, according to the census of 1890 has a population of 3,280. It has two banks, the First National and Brandon National. There are five churches, Baptist, Congregational, Episcopal, Methodist, and Roman Catholic.

The graded school system is in vogue here, and under the able management and instruction of Prof. Dutcher and his accomplished assistants, has attained the highest success. That these schools are unsurpassed by those of any village of its size is not saying too much. Many families are influenced to take up a residence here by the advantages offered by the public schools, and well they may, for no interest lies nearer the welfare of any community, and nothing indicates more clearly the thrift and intelligence of the people than their care of the matters of education, and in her system of public schools, Brandon may well feel no small degree of pride, for to these schools, she must ever look in the future, as in the past, for the development of the truest and noblest types of citizenship.

AS A PLACE OF RESIDENCE.

the village of Brandon possesses all the elements of accessibility, health, educational facilities, and social and religious advantages in the highest degree. It is known as a commercial rather than a manufacturing center, and its trade is rapidly increasing. A large extent of territory, densely populated and rich in agricultural resources, has long been tributary to this place. The effect of this is to bring Brandon prominently forward as a commercial town and in the grand rivalry among the villages of the state for commercial power and wealth and securing an industrial population the chances for Brandon are daily brightening. The capital employed in merchandising in Brandon is large, the lines of industry are varied and the enterprise is a growing one. As a class the merchants are conservative, and "fair dealing" is their motto. This village possesses the monopoly of the retail trade for quite an extent of country and few villages of its size in the state can boast of more elegant business blocks, or larger or better selected stocks of goods. Its location is very desirable and its eligibility as a place of residence has exerted a powerful influence in the development of its resources. Its streets are regularly laid out and well shaped, and its private residences and public buildings present a handsome appearance.

BRANDON NATIONAL BANK.—In the Brandon National Bank this community has a substantial and successfully conducted institution, which has, by its sound and liberal methods, largely aided the development of the various mercantile and manufacturing interests in its special territory. It was incorporated in 1864, with a capital stock of \$300,000, and is officered as follows, viz.: president, E. D. Thayer; vice-president, Cyrus Jennings; cashier, W. F. Scott; directors, E. D. Thayer, Cyrus Jennings, E. C. Thompson, Ed. D. Thayer. The banking rooms of the institution are centrally located at the corner of Center and Park streets, occupying the ground floor of a handsome brick building, and are spacious in size, elegantly appointed and provided with improved safes and vaults insuring the greatest security. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in first-class securities of all kinds. From its inception this bank has retained the confidence of the public in a marked degree. Its founders were men who had the rare foresight to recognize the possibilities of such an institution and they laid the foundations sufficiently strong and deep to bear any superstructure that time, experience and wealth might rear. They builded well, and their successors have been eminently worthy of the succession. Under its present wise and conservative

management this bank is doing a large and safe business, all its movements being marked by prudence, caution and honorable business methods, and it is generally recognized as one of those solid, ably conducted institutions that reflect credit alike upon their officers and the community where their influence is felt. Its last statement, made Oct. 2, 1890, shows a surplus fund of \$12,900.00; undivided profits, \$5,643.44; individual deposits, \$42,108.64. Its executive officers are gentlemen with whom it is always a pleasure to do business. Prompt, obliging and efficient in all their dealings with the public they are naturally popular, and uphold the credit of the bank in both financial, commercial and social life. The president, Mr. Thayer, is a native of Vermont, and for many years a prominent citizen of Brandon and closely identified with its growth and development, while he is also president of the State Bank at Clyde, Kansas. The vice-president, Mr. Jennings, resides in the neighboring village of Hortonville, and is president of the Vermont Investment and Guarantee Company and a member of the state senate of 1890-91. The cashier, Mr. Scott, is a native of Barre, Vt.; has served as town treasurer for a number of years, is a notary public, a member of the F. & A. M., and a young man of large and extended business experience as a financier and of wide acquaintance and eminent popularity.

BRANDON MANUFACTURING COMPANY.—This brief sketch of the Brandon Manufacturing Company introduces to our readers a concern of wide celebrity, ranking first in quality as manufacturers of and wholesale dealers in marble and granite monuments, and second to few in this section as regards volume of production. Their trade is local, suburban and country-wide; its radius ever enlarging, its wares eminently popular with buyers and in large demand wherever once introduced. This company established their business here in 1888, and handle both Italian, Brandon, Florentine and Rutland marble, besides dealing at wholesale in all kinds of marble and granite monuments, plumbers' slabs, wainscots, tiling, etc. They own eleven acres of quarry land on the Neshobee River, where they work fourteen men in the business of quarrying marble, and their quarries are provided with steam drills and the latest improvements known to the industry. They operate large polishing and finishing shops on Center Street, comprising one building 40 x 160 feet and another 40 x 40 feet, and which are supplied with gang saws for sawing marble, and every modern appliance for molding, polishing and finishing both marble and granite, operated by steam and water power combined, to the extent of 125 horse-power, and employment is here given to forty skilled and expert workmen. Fabrication of monumental work has become an art requiring originality of conception, technical training, patient endeavor, intelligent application and the very acme of expert workmanship to secure an artistic totality of admirable and enduring qualities. To fully meet these essential requisites, the efforts of this company are unremitting. Purity and originality of design, excellence in material and workmanship, are the aims of the management, and all work proves as represented, is guaranteed in every respect, and every statement, expressed or implied, in letter and spirit is substantiated. The fullest extent of artistic possibility has signalized their many productions, and their well-tested merits, marked appreciation by the trade throughout all the eastern states, is their best recommendation, their only needed endorsement. A corps of expert salesmen represent the interests of the house upon the road, and orders are guaranteed prompt and perfect fulfillment in all cases. The proprietors of this enterprise are Messrs. T. J. and W. V. Johnstone, father and son. The former was born in England, came to Canada in 1862, and settled in Burlington, Vt. in 1880, where he had the management of the works of the Burlington Manufacturing Company for seven years. The son was also born in England, and came to this country when an infant. Both are artistic workmen who can embody and produce the conceptions of their brain by their own skilled handicraft, and they combine ripe experience and distinguished enterprise to form a company of commanding influence, wide popularity and solid worth.

WILSON D. NUTTING, Dry Goods, Park St.—A progressive and popular dry goods house is here given, and one that in the space of three years has advanced to a most important position in the trade. The business was inaugurated in 1888 by the present proprietor, who purchased of Messrs. C. H. Ross & Co., a branch of their business consisting of staple and fancy goods. The premises occupied comprise one floor, 40 x 97 feet in dimensions; five experienced clerks are constantly employed and the store is one of the most attractive features of the neighborhood, and is a favorite resort for great numbers who receive in their estimation, better satisfaction, both in service and prices than can be obtained in any similar concern in town. A very large and diversified stock is carried, embracing dry goods and notions and all those kindred articles that lend such charm and variety to the assortments. All the lines are complete and fresh, the dress goods, silks, shawls, blankets, white and fancy goods being particularly rich. Unrivalled facilities are enjoyed for procuring the latest and best productions, consignments reaching the house direct from leading manufacturers. Purchases are made for cash, and in consideration of this fact, which is a most important item to the producers and jobbers, Mr. Nutting is given the benefit of exceptionally favorable prices, which explains the reason of the figures which he quotes being lower than those named elsewhere. Both a large wholesale and retail business is transacted. The prosperity of the house is substantial and gratifying and the rapid augmentation of the trade gives abundant promise for the future. Mr. Nutting has not only the largest and finest stock of goods in town but has a nicely finished and attractively arranged

salesroom, lighted with electric lights and fitted up with all modern appliances. He is a native of Bakersfield, Vt., and came to Brandon in 1888. He was in the employ of a dry goods firm in St. Albans for eight years previous to establishing himself in business. He is a young man of energy and determination, thoroughly devoted to the demands of the industry he follows, and highly esteemed for his sterling integrity and personal honor.

H. M. GIPSON, Lumber, Shingles, Etc.—This business was established by Mr. Isaac Daro over twenty-five years ago, and he was succeeded by Mr. James Knapp in 1884. The present proprietor succeeded to the control in 1885, and has since conducted the business in a highly successful manner. He enjoys the most intimate relations with manufacturers in the principal lumber producing regions, and advantages are given to patrons, both in terms and prices, that would with difficulty be found elsewhere. Every facility is enjoyed for the prompt shipment and delivery of goods and for storage purposes. He has a fine office on Center Street, and the spacious yards are conveniently located on Seminary Street. The stock comprises sash, doors, blinds, and an extended line of wood-work, the character of which is familiar to those in interest, including as it does all the standard articles demanded by the carpenter, contractor, builder and others. These are found here in great quantity and variety, the best selected materials having been utilized in every case, and only reliable and first-class goods are ever offered for sale. An immense stock of lumber of all descriptions, lath, shingles, etc., is carried, a good assortment of all grades and dimensions being on hand at all times. The extraordinary facilities and resources of the concern enable it to place its goods on the market at lower prices than could be afforded by other establishments less favorably situated. Mr. Gipson is a native of Salisbury and came to Brandon in 1871. He was engaged in mercantile business for nine years previous to establishing this business. He is a member of the F. and A. M. and has been selectman for three years. He is the present representative in the state legislature from this place.

F. W. HUDSON, Dentist, Briggs Block.—Prominent among the leading dentists of Brandon, maintaining a very enviable and widespread reputation for superior productions and skill, is Dr. F. W. Hudson. He has had a practical experience, covering a period of fifteen years, and came to this place from Massachusetts, where he had formerly been in business, and in 1883 he established this enterprise in Brandon which at once developed a very large and influential patronage, derived principally from among our most intelligent and influential citizens, and having performed some of the most difficult operations in dental surgery he has won a reputation for thorough skill and professional ability, which places him among the foremost dentists of the state. His office, reception and operating rooms are of easy access and very attractively appointed, while in the operating room and laboratory will be found all the latest improved scientific devices and mechanical appliances known to the profession for placing the patient at ease while undergoing treatment, and the different preparations of anæsthetics and obtundents, etc., for the alleviation of pain during extraction or filling of teeth have proved in his hands a great success. Extraneous matter removed from the teeth, and diseased gums receive skilful and successful treatment, while the teeth of children are filled, straightened and properly trained in their growth. His artificial work is of the highest character, and teeth are made and inserted either singly or in sets under the very latest improved methods either on gold, silver, aluminum, porcelain or vulcanized plates, or by the bridging and crown processes. Of this latter work he has made a successful specialty. Prices are exceedingly reasonable. Engagements are met promptly and polite and intelligent assistants are in constant attendance. Dr. Hudson is a member of the Vermont State Dental Association, an Odd Fellow and a member of the Sons of Veterans. Within the last year his business has increased to such an extent that he has found it necessary to obtain the assistance of a competent practitioner in the person of C. K. Huntley, D.M.D., a graduate of Harvard University, one of the oldest and most reliable dental schools of the world. Dr. Huntley has had nearly ten years of experience in practical office and college work, and we bespeak for him a most successful career in his connection with this well established office.

FIRST NATIONAL BANK OF BRANDON, Hon. N. T. Sprague, President, F. E. Briggs, Cashier.—The history of the First National Bank of Brandon verifies the well-established fact that a great financial institution, having men of conservative characteristics and sound judgment at the helm must surely become successful and prosperous. This bank was incorporated in 1861, and has a paid up capital of \$150,000. Its president, Hon. Nathan T. Sprague of Brooklyn, N. Y., was born in Brandon, a son of the first president of the bank, and was for years a prominent citizen of the town; representing it in the state legislature, and elected by the county as a member of the state senate; while he was ever prominent in every good word and work for the promotion of the welfare and prosperity of the village. In 1880 he removed to Brooklyn, and there organized the Sprague National Bank, of which he is president, and is also president of the Brooklyn Elevated Railway Company. The vice-president, Hon. Volney Ross, is a retired merchant, has been a member of the state legislature and long prominent in local affairs. The cashier, Mr. F. E. Briggs, is a native of Brandon, a representative in the state legislature of 1884, and has served as town treasurer for a number of years, being recognized in banking and business circles as an expert financier and a safe, reliable young business man. The First National does a regular legitimate banking business in deposits, loans, collections and exchange; receives accounts of banks, bankers, manufacturers, merchants and others on the most favorable terms; remits collections at the lowest rates, and renders thorough satisfaction to all its customers. Swinging a heavy capital, controlled by founders and promoters of unquestioned integrity and long-proved ability, it has not only proved a pillar of strength in time of great financial necessity and fear, but has upheld and fostered the material interests of the entire manufacturing and mercantile community. A bank so long established and having gone so far in its career with ever-growing success, is of course, an assured permanency, but there is more than mere "solidity," as the word goes, which has contributed to its prosperity and popularity. Although founded upon a rock, it has each twelve months been raised above the level of the year before. It is not pervaded with "old fogylism," but has in every particular kept abreast of the times. Its management has ever been characterized by that spirit of cautious enterprise and vigorous conservatism which marks out new paths and follows them surely. These are among the great factors that produce a sound and healthy bank. The most convincing proof, however, is shown by the fact that, with a capital of \$150,000, it has accumulated a surplus of \$100,000, with undivided profits of \$8,830.98, which is a showing hard to match.

BRANDON ITALIAN MARBLE COMPANY, Quarry, Mill and Office on Central Vermont Railroad, One Mile South of Brandon and Fifteen Miles North of Rutland.—Limestone and white marble are plentiful in the United States, particularly in Vermont, western Massachusetts, etc. American marbles were first used in making busts in Philadelphia in 1804. The Rutland quarries now supply statuary marbles which in whiteness, texture and purity rival the celebrated marble of Carrara. Several of the statues designed for the interior of the Capitol at Washington and for other public buildings in other parts of the country are from this marble. The working of the Vermont quarries have extended some forty years, but the greatest development has taken place in the last twenty-five years. Some of the finest American variegated marbles are from these quarries. A well-known and prominent company engaged in quarrying marble in Brandon is the Brandon Italian Marble Company, a corporation organized in May, 1887, under the laws of the state of Vermont, that purchased the property and business of the Mutual Marble Company, a partnership established in 1885 and composed of some of the owners of the present company, under the present name, in 1887. They own a large quarry and give employment to about fifty or sixty men in quarry, mill and yard. They have steam drills, diamond and steel gang channelling machinery and all the latest improved machinery. Their extensive mills at the quarries are 130 feet in length and contain twelve large gangs of saws. Marble taken from the quarries is sawed into shape for finishing, but no finishing is done here. They have an engine of 100 horsepower and two boilers of 80 horse-power each. This company have the finest stock of marble in Brandon and its trade extends over the whole United States. The growth since the establishment of

this company in producing marble direct from this magnificently managed quarry has been something that marks an epoch in the marble business, and has given to Vermont one of her noblest industries. Mr. J. P. Upham, the president of the company, is a resident of Claremont, N. H. and is president of the Sullivan Machine Company of that place. Mr. J. D. Upham, son of the president, is a resident of Brandon and is treasurer of the company. The business of the company is one of great volume and is increasing annually in extent.

JAMES L. CAHEE, Market and Grist Mill, Conant Square.—We could perhaps no better serve a large number of our readers than by calling their attention to the old established and flourishing business of Mr. James L. Cahee, the well-known proprietor of a meat market and grist mill located on Conant Square. The mill is noted as being the first mill built in Brandon, Mr. John Conant being the first proprietor. The mill is a two-story structure supplied with abundant water power, and having four run of stone, five water wheels and a large elevator. It has a capacity for six hundred bushels of grain per day. The mill came into the hands of the present proprietor in 1889, who has since conducted the business with marked success. Probably no dealer in flour and grain is better or more favorably known, or is regarded as more trustworthy and experienced than Mr. Cahee. He handles the best qualities of bran, oats, mill feed and family flour, all of which are received direct from the producer in large invoices, and at advantageous rates. The characteristics which regulate the business policy of this house are such as to entitle it to universal consideration, while its ample resources and facilities enable the proprietor to complete with any similar house in town. A large wholesale and retail trade has been established which is constantly increasing. Mr. Cahee is also the proprietor of a meat market which he established in 1874. He employs a force of help in this branch of his business, sufficiently large to meet the demands of the trade and all orders receive prompt attention and goods are delivered free of extra charge. The market is handsomely fitted up with marble counters, and all conveniences for the storing and preservation of meats. He also keeps a large stock of canned goods, fresh butter, and lard. Mr. Cahee has been a resident of this town the past sixty years, has held the office of selectman six years, and is a member of the F. and A. M. Everyone desiring goods in his line will find Mr. Cahee a most honorable and pleasant gentleman with whom to have dealings.

E. B. HENDRY, Livery Stable, Park Street.—Mr. Hendry is a native of this town, and having a wide range of experience among horses, and thoroughly familiar with their requirements and treatment, he inaugurated this enterprise on his own responsibility in Forestdale, this town, in 1878, and at once developed a very large and influential trade, which increased to such proportions that in order to meet its demands, he removed to the present location in 1887, where he enjoys better facilities. His stable is of ample dimensions, admirably arranged, and fitted up with every convenience to meet all requirements. It is well lighted, ventilated, and thoroughly drained, and has ample accommodations for a large number of animals. Horses are taken to board by the day, week or month, and when left in his charge, they receive most careful treatment at the hands of experienced grooms, while the provender is of the very best quality, and bountifully supplied. He also keeps a fine assortment of splendid horses, gentle, stylish, good roadsters, and reliable; also a good supply of single and double carriages, top and open buggies, light wagons, single and double sleighs, which can be hired at all hours of the day or night for business or pleasure, with or without drivers, on the most reasonable terms. A specialty is made of turnouts, for funerals, weddings, balls, parties, excursions, sleighing trips, etc., and the service furnished is always first class. He also conducts the sale and exchange of horses, carriages, etc., on the most liberal terms, and upon the most honorable conditions. Mr. Hendry is a very pleasant and popular man, reliable and prompt, and is a highly respected member of the G. A. R. Department of Vermont, having enlisted and served for four years and seven months as first lieutenant of Company B, Seventh Regiment Vermont Volunteer Infantry, during the war of the Rebellion.

GEORGE A. CROSSMAN, Druggist, Center Street.—No department of business is of more direct value and importance to the community at large, than that in which the practical pharmacist brings to bear his professional skill and experience. In this connection special direction is directed to the establishment of George A. Crossman. This concern has been in existence since 1861, when it was founded by R. Forbes. He sold out to Mr. Crossman in 1879; since 1865 the location of the house has been on the present site. The premises comprise a spacious floor, 25 x 75 feet in dimensions, with excellent basement facilities. Four assistants are employed all told. Here is always to be found a complete stock of pure, fresh drugs and chemicals, all the reliable and standard family medicines, and proprietary remedies and the latest novelties in perfumery, toilet articles and fancy goods of both domestic and foreign production. The goods are selected with scrupulous care and experienced judgment, and can be relied upon as the best the market affords. The prescription department is perfect in every particular, being fully supplied with the latest improved apparatus and appliances known to this important branch, and is presided over by Mr. Crossman in person, whose experience and ability thoroughly qualify him for compounding physicians' prescriptions and family recipes in a careful and accurate manner. Mr. Crossman is a native of Massachusetts and removed to Brandon in 1868. He is highly respected here and is a member of the Massachusetts college of pharmacy, a thirty-second degree Mason, as well as an Odd Fellow in high standing.

CHARLES H. ROSS, Boots and Shoes, Main Street.—Among the attractive business establishments of this busy trade center will be found that of Mr. Charles H. Ross. The business is one of the oldest established in this vicinity, enjoying a long and prosperous career, and commanding a permanent trade of wide and extensive proportions. The house, during its long and successful career, has undergone the usual phases incidental to the life of a leading business concern. It was first established in 1842 by V. Ross. In 1850, he admitted E. Ross as his business associate; in 1862, the house became Ross & Pitts, and in 1869 Charles Ross purchased his father's interest, and the firm remained Ross & Pitts; the next change was in 1873, when the firm style was changed to Ross, Pitts & Co.; in 1876, Ross, Pitts & Copeland; in 1879, C. H. Ross & Co. became proprietors, and continued so until the present year, when Mr. Ross assumed sole control. The premises occupied comprise two spacious floor rooms, each 30 x 70 feet in dimensions, fitted up in a very appropriate and complete manner for facilitating the operations of the house. The stock carried embraces a wide variety of many grades and qualities of boots, shoes, slippers and kindred goods; carpets of foreign and domestic importation, glassware, crockery, wall papers of rich design and varied colors, and a large supply of lamps and lamp goods of every description. The goods are attractively displayed, and the several stocks are kept replenished from time to time, as occasion demands, with new and seasonable goods. Mr. Ross is a native of Brandon, and moves in the best circles here. He is very much respected in this community, and is an honored member of F. and A. M.

WARREN F. BALLOU, Briggs' Block.—The old theory that clothes do not make the man has long ago been exploded. Good clothes and well dressed men are among the first requisites that a man is expected to possess, when he pays a business call to another person. If he is not dressed well, his visit loses half of its force. The tailor of to-day is fully able to meet all of these requirements. A most successful tailor is found in Mr. Warren F. Ballou, of Briggs' Block, in Brandon. Though this business has been recently established, in 1890, Mr. Ballou is recognized as the leading tailor in Brandon. He occupies large and neat rooms in the new handsome Briggs' Block, and devotes his time to the making of custom suits, dress suits, coats, trousers, waistcoats, top and great coats for the leading gentlemen of Brandon and vicinity. Mr. Ballou is a native of Walpole, N. H., and came to Brandon in 1890. He has proven himself a practical and most accomplished tailor, an excellent cutter and fitter, has artistic taste and style, makes his suits out of the best material, and trims them with the richest fabrics and linings. Mr. Ballou has given his personal attention to the business, and by constant application, has arrived at a most satisfactory stage of success. He has had twenty-five years' experience in various parts of the state, is an upright, honorable business man, and a social favorite.

C. W. BRIGGS, Hardware, Center Street.—Some of the oldest houses of business in the state of Vermont are found in Brandon, which at the same time is proud to say that she has some of the most clever merchants in New England. The name of Mr. C. W. Briggs may be found in this list. He is a reliable, successful, hardware merchant, who, after three years of individual business experience, and many more years of co-partnership duties, stands at the head of his calling. He is one of the Briggs Bros., who succeeded W. Marshall in 1867, the business having first been established in 1845. Mr. C. W. Briggs became sole proprietor in 1887. He has three floors, 30 x 75 feet, stocked with everything known to the retail hardware trade, and employs four able and willing clerks. A specialty is the repairing of hardware and tinware. He sells Andes stoves, ranges, kitchen furnishings, furnaces, stove ware, kettles, boilers, pans, iron goods used in housekeeping, tinware, pans, tea-kettles, basins, etc., tools of all sorts, for carpenters, blacksmiths, and carriage builders; builders' supplies, nails, bolts, screws, hinges, glass, putty and oils. Mr. Briggs carries only the best of stock, and deals with all men in an upright and loyal manner. He stands high in business, public and social life, is a native of Salisbury, Vt., a member of the F. and A. M., and holds the high public office of selectman and poor master.

C. E. SAVERY, Fine Groceries.—While it is to be said of England that her people are a race of shopkeepers, it is said that the Americans are a race of merchants, a distinction with perhaps little difference as to results, but the Americans have a more refined way of going about it. The merchants of Brandon are among her highest people, notable among the number being Mr. C. E. Savery, dealer in choice family groceries and table luxuries. His business was originally established by Kingsley & Savery, succeeded by F. W. Savery & Son; and in 1885, Mr. C. E. Savery became the sole proprietor. He occupies a floor, 30 x 75 feet, elegantly stocked from one end to the other with the choicest of goods. His customers come from the first families, while he delivers all orders, his business being done strictly on a cash basis. He sells fine teas, coffees, sugar, spices, flour, butter, eggs, fresh country produce, cheese, vegetables, fruits of all kinds, apples, pears, grapes, peaches, oranges, lemons, pineapples, table delicacies, canned fruits, preserves, pickles, dried fruits, the finest desserts, such as nuts, olives, dressings, etc. Mr. Savery's store is the popular headquarters for all goods that are used upon the tables of the first families. He makes it his particular duty to see that everything supplied is of the purest quality, and worthy of his name as a merchant. Mr. Savery had a careful training for a mercantile career, having been a salesman in a Brandon dry goods house for a number of years, before embarking in business independently. He is an honorable man of affairs, popular in public and social circles, and an active member of the I. O. O. F. and Masonic fraternities. He was born in Salisbury, Vt.

D. F. SEXTON, Jewelers' Supplies, Center Street.—Some of the largest houses engaged in this line are found in New England. Brandon with pride claiming an extensive dealer in Mr. D. F. Sexton. His is a very old trade, and is now located on Center Street, the business having been established in 1868 by Sexton & Whitaker. In 1870, the firm was succeeded by D. F. Sexton; in 1888 it became Sexton & Briggs, and in 1890, Mr. D. F. Sexton became the sole proprietor. He deals in watches, chains, diamonds, silver and plated ware, spectacles, eye glasses, sewing machines, oils, etc., and gives prompt attention to the repairing of watches and sewing machines. Mr. Sexton's premises include an entire floor, heavily stocked with goods for the retail trade. He has one of the most handsome and attractive stores in this city, and makes a beautiful show case and window display of his goods. He carries every make of gold and silver watches, key and stem winders, chains of all patterns, rings, bracelets, diamond jewelry, rings, brooches and ear rings, sleeve, collar and cuff buttons and links in gold and silver, all of the precious stones, emeralds, rubies, sapphires, garnets, pearls, etc., gold and metal spectacles, and ladies' and gentlemen's ornaments of every description. He handles every make of sewing machines, and guarantees satisfaction. The quality of his goods is the best that can be found in gold, silver and diamonds. He was engaged in the jewelry business twelve years in the southern part of the state, and is also interested in real estate in the west. He came to this city in 1869 from Whiting. His native place is Orwell.

FRANK H. GRIMES, Photographer, Main Street.—One of the best known and most popular galleries in this city will be found in the Paige Block, owned and managed by Mr. Frank H. Grimes. The business was established in 1870, by J. P. Carnes, and has passed through several changes in proprietorship since then. It has been successively conducted by S. Capen, S. S. Smith, J. and G. L. Parker, J. O. Phillips, A. E. G. Fuller, and finally Mr. Grimes assumed control last year. The spacious gallery, studio and reception rooms, comprising six apartments in all on the second floor, are tastefully arranged, finely furnished and fitted up with all the latest improved apparatus and appliances for making pictures. Besides being a first-class photographer for every variety of pictures, Mr. Grimes also makes a specialty of crayon portraits, oil portraits, water colors and India ink work. Mr. Grimes is a thoroughly experienced and expert photographer, and is prepared to do work of every description in his line in the very best style and at the lowest prices, perfect satisfaction being warranted and first-class work assured. Mr. Grimes is a native of New York and came to Vermont in 1863. He was formerly engaged in the same line of business in Rutland for two years, and enjoys a wide-spread reputation both in commercial and social circles.

CARR & SON, Contractors and Builders.—No trade is of greater importance in city or country than that of the carpenter and builder, and in this line, the firm of Messrs. Carr & Sons, takes front rank. The business was originally established in 1865, and its history from its inception has been one of continued success. A large force of men are constantly employed and many large and handsome business blocks and elegant private residences have been built by them in different parts of the state. They make a specialty of moving buildings, and have a large practice in this line all through New England. All their work is done in the most thorough and complete manner. They adhere strictly to specifications, and have achieved an enviable reputation among the leading architects, real estate men and private property owners. The members of the firm are noted for their practical skill and experience, and have every facility at command and old established influential connections. The individual members of the firm, Messrs. C. W., E. G., W. C. and B. A. Carr are all natives of Brandon. Mr. C. W. Carr was four years in the 4th Vermont regiment during the late war and was ten months in several different prisons. He is a member of the F. and A. M. and the G. A. R. Mr. E. G. Carr is a member of the G. A. R. and served nine months in Company G, 12th Vermont regiment. Mr. B. A. Carr is a member of the Sons of veterans and is first lieutenant of the National Guard. All four gentlemen are enterprising, possessed of excellent business qualities and are highly respected in social and business circles.

GEO. BRIGGS, Insurance, Center Street.—This popular and enterprising gentleman is well known throughout the entire state and has occupied several important public positions, some of which he fills at the present writing. Graduating at Hobart College, New York State, class of '66, he established himself here in this line of business in connection with that of attorney and counsellor at law, and from the start has enjoyed a most substantial and influential patronage. He gives his personal attention to the various branches of his business, and is the authorized agent of such old and responsible insurance companies as the Aetna, of Hartford, Conn.; the Home Fire Insurance Co., of New York; the Insurance Co., of North America; the Phoenix, of Hartford, Conn.; the Niagara, of New York; the Vermont Mutual; the Northern, of London, etc. He is prepared to place risks to any amount on insurable properties in any of the foregoing companies at the lowest rates consistent with absolute security, and all damages are promptly adjusted and paid without any legal complications. In addition to his legal and insurance business he is a director of the National Life Insurance Co., of Montpelier; a director of the Rutland Savings Bank; a director of the Vermont Mutual Fire Insurance Co., and Vermont Investment and Guarantee Co., of Orwell, Vt. He has been town clerk for a quarter of a century, clerk of the Fire Department for twenty-nine years, and treasurer of the Cemetery Association for twenty years, and in addition to these important duties was a member of the legislature representing Brandon in 1890, and a member of the State Senate in 1898.

MANCHESTER & SPOONER, Druggists, Park Street.—The inception of this reliable enterprise occurred some forty years ago, the founder being C. L. Case; after him came the following proprietors in successive order: Case & Lyman, 1859; Case & Cheney, 1869; C. L. Case, 1872; C. A. Nott, 1875; C. S. Boynton, 1877; Boynton & Manchester, 1879; F. N. Manchester, 1884, and finally in 1888, Manchester & Spooner. The premises are of a very spacious and complete character, and the stock carried includes a full and complete assortment of drugs and chemicals, while in addition is carried an infinite variety of toilet articles, fancy articles, surgical instruments, etc. The other department of the business embraces a varied stock of choice confectionery of foreign and domestic importation. The prescription department of the house is first class in every particular, and physicians' prescriptions and family recipes are compounded in a careful and accurate manner by experienced pharmacists. Mr. Manchester was born at Hubbardtown in 1850, and has lived in Brandon since 1871; he following book-keeping for five years and is an active member of the Masons and K. T. Mr. T. C. Spooner was born at Sudbury, and formerly clerked in both drug stores in Brandon. He is also an honored member of F. and A. M. and K. T. Both gentlemen are highly esteemed here.

EDWARD W. BRIGGS, Jeweler, Park Street.—A leading and prosperous establishment in its particular branch of mercantile industry is that of Mr. Edward W. Briggs, watchmaker and jeweler. The business he is conducting was originally established by D. F. Sexton, in 1881; in 1888, the firm became Sexton & Briggs, and finally, some months ago, Mr. Briggs succeeded to sole ownership. The spacious store is elegantly fitted up with handsome counters, show cases and shelving, on and in which is displayed the valuable and well selected stock carried, embracing a fine assortment of watches, chains, diamonds and other precious stones, silver and plated ware, spectacles, eye glasses, clocks, and fine jewelry of every description. A feature of the business is a fine stock of sewing machines and supplies, such as oils, etc. The house makes a specialty in fine watch and jewelry repairing, also sewing machine repairing, and commands a trade of wide and extensive proportions. Mr. Briggs was born in Salisbury, but has always lived in Brandon. He is rated as one of the city's enterprising and respected merchants and honored citizens.

F. W. JOHNSON, Livery, Main Street.—This business was established by the present proprietor in 1869 and has from its inception pursued an increasingly successful career. The building occupied is equipped with every modern convenience applicable to the enterprise. The stalls are models of cleanliness and order and a suitable force of experienced grooms look after every detail of the work. Seventeen horses are kept for hire, and a full line of carriages, buggies, surreys and other vehicles is kept constantly on hand, and orders for weddings, entertainments, funerals and other occasions are filled in the most satisfactory manner. Every description of rigs for pleasure riding can be obtained here; single, double, four horse teams can be furnished at all times. He always keeps convenient conveyances for commercial travelers, and employs only the most careful and trustworthy drivers. Mr. Johnson has always been a farmer, and is a native of Vermont.

H. S. BUTTLES, Restaurant.—A leading enterprise of the city and one worthy of the highest consideration in a work of this character is the elegantly appointed restaurant conducted by Mr. H. S. Buttles. Mr. Buttles is a native of Brandon, and has seen considerable of life in both a business and social way. He served eleven months during the war in the Twelfth Vermont Regiment, and is an honored member of the G. A. R., being at present commander of one of the local posts. He was engaged in the shoe trade in Troy, N. Y. for many years and also conducted a livery stable for six years. The restaurant he is conducting at present was established in 1870. The dining-room is a large, finely arranged hall, handsomely appointed with all the necessary paraphernalia. The culinary department is in charge of competent and skilful chefs, and the menu served is always in the highest style of this art, and meals at this establishment are appetizingly and temptingly served in every instance. Mr. Buttles has a large local patronage and a most extensive transient trade, and is highly esteemed in all circles.

J. E. GRAVES & CO., Grocers, Center Street.—Messrs. J. E. Graves & Co. established their business in 1883, and now have two floors heavily stocked with goods of the highest grade, including fine groceries, etc. They sell all kinds of teas, coffee, spices, sugar, flour, breadstuffs, biscuits, confections, sweets, bon-bons, caramels, fruits, apples, oranges, lemons, cherries, pears, peaches, canned, preserved, pickled and dried fruits and goods of all kinds; also a full and heavy line of the best grades of cigars, Havana, Key West, etc.; tobacco, smoking, chewing, plug, cut plug, long cut, perique, Turkish; also pipes, boxes, pouches, holders, and all of the notions that lend delight to the heart of the smoker. Mr. Graves is a native of Salisbury, Vt., born in 1838. He has had a wide life experience. During the war he was a railway conductor in Tennessee. He has been a conductor five years in the southern and western states, and then went to Chicago, Ill., where he carried on a grocer's business. Mr. Graves is an honorable man, and carries only the best goods and keeps his store neat and attractive.

J. C. WHEELER, Agricultural Implements and Carriages, Center Street.—Mr. J. C. Wheeler established his agricultural department in 1880, adding carriages in 1885. He has a floor, large and roomy, filled with farm implements, plows, harrows, cultivators, sowing and mowing machines, reapers, scythes, rakes, forks, spades, shoes, farm yard utensils, and every improvement known to the modern agriculturist. He deals in every kind of carriages, landaus, Victorias, buggies, buck boards, dog carts, light rigs, sulkeys, etc., and manufactures both light and heavy harness of all kinds. Mr. Wheeler is a complete master of his business, and has gained the confidence of his patrons, many of them being farmers, by dint of close application to business and honorable commercial methods.

His policy is conservative and true to business integrity. Not alone is Mr. Wheeler a merchant, but a practical agriculturist as well, owning a farm in the town of Sudbury, where he was born. He is therefore in position, from personal experience, to know precisely what sort of implements are best suited to farm use. He is a gentleman of enterprise, influential in public affairs, a respected citizen, and an active member of the F. and A. M.

JOHN L. KNIGHT, Grocer, Center Street.—A prosperous and flourishing house in its important branch of commercial activity in this city is that of John L. Knight, grocer and provision dealer, on Center Street. He commenced the business in 1887, occupying at first a moderate sized store on the opposite side of the street. As time advanced, however, the business increased to such proportions that newer and larger accommodations became an imperative necessity, and early this year Mr. Knight moved into and occupied the handsome and spacious stores, 22 x 75 feet in dimensions, in the magnificent Briggs' Block, the finest business structure in town. The generally complete appointments here noted embrace all requisite conveniences for the advantageous handling and display of the large and carefully selected stock. This is the recognized headquarters for everything in the fancy and staple groceries line, as well as special sundries in holiday and canned goods, whilst also handling choice family groceries, flour, provisions, pure teas, coffees, etc. Teas and coffees are a leading specialty and embrace the choicest imported brands. Two polite salespeople are steadily employed, and a wagon used for delivering goods. Mr. Knight is a native of this city and is one of our most honored and esteemed citizens and business men. He was for nine years postmaster of Brandon and belongs to the Masonic order.

INDUSTRIES AND WEALTH OF FAIR HAVEN.

FAIR HAVEN is located in the western part of Rutland County, the township bordering New York State. Fair Haven was granted a charter at Manchester, N. H., October 27, 1779. The grant was made in consideration of £6930 and signed at Arlington, by Gov. Thomas Chittenden, April 26, 1782. The first deed of land was made at Manchester, the same day with the grant, by Zadoc Everest, then of Manchester, to Elisha Hamilton of Tinmouth, both proprietors. The village of Fair Haven was first laid out and established December 21, 1820, under a general law of the state, by Isaac Cutler, John P. Colburn and Harvey Church, selectmen of the town at the time. We do not learn that any other action in reference to a village than a formal survey was taken by the citizens of Fair Haven until the fall of 1865, when the Legislature passed an act of incorporation, erecting a tract of one square mile into a corporate village; and the inhabitants of the same, at a meeting held in the hall over Adams' store, December 4, 1865, by a vote of 71 to 52, adopted the charter; and the village has since annually, at the meeting on the first Monday in December, elected its board of officers.

THE SLATE BUSINESS.

The business of quarrying slate in Western Vermont was begun in this town by Alonson Allen and Caleb B. Ranney, in the fall of 1839, on the ledge which is nearly in front of Mr. Ranney's dwelling house, where in 1837 a Boston company was working. The opening was begun with a view to finding school slates; but the material proving too hard for that purpose, the enterprise was suspended, or temporarily abandoned. In 1845, Alonson Allen, however, having perfected machinery for the manufacturing of ciphering slates, opened a quarry on the land of Oliver Proctor, from which he was able, during the next three years to produce a large amount of ciphering slates beside several lots of roofing slate which were made about 1847; the first lot being taken to Whitehall and used on a house there. The first roof covered with slate in Fair Haven was that of the horse-barn and shed of Mr. Jefferson Barnes. Slate was laid on the depot in 1850. In 1867 the "Union Slate Company" was formed and the manufacture of slate mantels, billiard table beds, tile, etc. was commenced. The business of marbleizing slate was begun in town in 1859, by James Coulman and Ryland Hanger. Fair Haven is now the leading slate producing town in the state, and to its vast quarries, and to the manufacture of slate taken therefrom, Fair Haven owes its principal wealth. Indeed the Fair Haven slate deposit contains some of the finest and most lucrative slate quarries in the country. It has various colors, such as greenish, reddish brown, and what is generally called "slate color," chocolate, mottled, bright red, and bluish gray.

FAIR HAVEN

is beautifully situated in the southern part of the town on Castleton River, which affords fine mill privileges. The village contains seven churches; viz: the Baptist, Congregational, Methodist, Roman Catholic, French Catholic, Welsh, Presbyterian, and Welsh Congregational. It has

MAIN ST.



two first-class hotels, has about two thousand inhabitants, and taken all in all, is one of the most thriving as well as beautiful villages of its size in the state. In the center of the village is a fine park containing about six acres, filled with fine maple shade trees. From this park the principal streets of the village diverge, and around it are situated some of the finest residences of the town. The land included within the park was given to the town in October, 1798, by Col. Matthew Lyon, "for the friendship of the town of Fair Haven." The town has an admirable water supply, the water being brought by means of large, iron pipes from Inman Pond, located about three miles north of the village, a natural reservoir of pure, cold, spring water, affording a head of 207 feet. The village supports two newspapers, published weekly, viz: the *Era*, published by J. E. Harris, and the *Record*, published by the Record Company. It has two banks: the National Bank of Fair Haven and the Allen National, the former having a capital stock of \$100,000 and the latter of \$50,000. The town possesses excellent educational advantages; in fact, the thorough instruction, and wide range of educational advantages presented by the school system of Fair Haven have made themselves felt not only in the character and talent of her native citizens who have gone forth from her institutions as representative men, but have also materially added to the attractions of the village as a place of residence. Fair Haven is distinguished for its manufactories, notably articles made of slate; carriages are also manufactured here, and boots and shoes, oil safes and refrigerators, wooden mallets and croquet sets, and brick. There is a printing company established here, also a large creamery. The transportation facilities of the town are in all respects adequate. The Rensselaer and Saratoga railroad which passes through the town, connects with all the main trunk lines intersecting the country from east to west. The situation of this enterprising village on the score of eligibility successfully challenges comparison. Its immediate surroundings are most picturesque and beautiful, while it is safe to say that no healthier place can be found in the state, while its location in the midst of the noted slate and marble regions of the state are important factors in its material growth and prosperity. There was a movement made as early as 1799 for the establishment of a library society, and in 1826 an association was formed consisting of one hundred shares at \$2.00 per share, and several hundred volumes were purchased, some of which were kept for many years as evidences of the literary tastes displayed by the early settlers. An agricultural library of one hundred volumes including a set of Appleton's new American Cyclopaedia was established in 1863, by an association of thirty-six share-holders, who paid each \$5.00 per share. This library contained many valuable scientific books. The "Slater's Guide," published in 1856, a table for the computation of roofing slate and was the first book mentioned in history printed in town. Agriculture held the attention of the people of Fair Haven until about 1839, when the first slate quarry was opened and from the development of this industry the growth and prosperity of this thriving village is due.

AS A PLACE OF RESIDENCE

it possesses all the elements of accessibility, health, educational facilities, and social and religious advantages in the highest degree. It has many points of interest for the business man, the manufacturer, the capitalist, the traveler, and the historian. The manufacturing facilities are as complete as they can be made. The quarries and shops connected therewith give employment to a large number of skilled laborers, receiving good wages; indeed, the people are as a rule, of the better class to be found in New England villages, being composed largely of industrious artisans, while the business men and capitalists are enterprising and large spirited in contributing to the growth and prosperity of the village. Fair Haven's manufactures are rapidly growing, and a splendid field is afforded for the capitalist seeking an opportunity to invest and increase his wealth, while the natural and created facilities possessed by the village for promoting the increase of manufactures and trade will in time be seen by capitalists elsewhere.

FAIR HAVEN MARBLE AND MARBLEIZED SLATE CO.—To few features of interior decorations does more interest attach in the beautiful and artistic in household surroundings than to attractive mantels, the advance made in the production of slate and marble within comparatively recent years being at once notable and gratifying. Among those who have made a reputation in this line in Fair Haven is The Fair Haven Marble and Marbleized Slate Co., whose products maintain a uniformly high standard of excellence, being not, in fact, surpassed in design and execution by any of the kind in this country. This enterprise was first started under the name of R. Hanger's Slate Works and the present company was formed and incorporated under the laws of this state in 1886. They do not handle marble to any extent, although they own quarries that are not in operation. What marble they do use is purchased from other quarries. The slate mill owned and operated by the company is a large one, being 95 by 100 feet in dimensions, and is admirably equipped with all the latest improved machinery for manufacturing slate. A large amount of work is done here but the company let out by contract a great share of their work; about twenty-five men are constantly employed and everything in the line of slate goods is manufactured by this company. The mill is supplied with water power and a large engine for use when the water is low. They have a three-story finishing mill 75 by 150 feet in dimensions where thirty-five men find employment. They own a side track on the Delaware and Hudson R. R. and goods are shipped to all parts of the United States, Canada, South America, Australia, England and China, and they have agents in all the principal cities of the United States and in London. In no single year since the commencement of the manufacture of marbleized slate mantels, have as many new features, embodying novelty and beauty, without sacrificing utility and durability, been given to the public, as in this season herein shown. Nothing is sacrificed to utility, the cheapest mantel is as thoroughly made in every particular as the costliest. Mantel making, particularly those marvelous natural imitations of many of the rare and most costly marble, brought from all countries and climes, is justly classed with the fine arts. Time shows them to retain their original finish and purity, better even than most marbles. They are not susceptible of stains from coal gas, acids, oils, liquors, coloring from brickwork arising from dampness in chimney, or other causes. Nothing in all the modern outittings of a dwelling contributes more largely to its cheerfulness and the health of its occupants, than a glowing fire upon the grate. Even when used as furniture and for ventilation, mantels with frames and summer fronts are becoming indispensable. One of the later products of this very enterprising house is church altars. Of these they show a line of most artistic and in many instances, elaborate designs ranging in cost from \$100 to \$3,000. Only a house possessing the largest resources, both as relates to means and ability could successfully make and distribute goods of this class. The superiority of marbleized slate mantels over marble has been set forth above and the same will apply to those made of wood, as the slate will not crack, shrink or ignite from the heat. They are susceptible of a better finish and more durable than those produced in iron. As it costs far less to bring out new patterns, customers may expect to find fresher styles than those in iron. The following are the names of some of the wood and marble imitated: Lapis lazuli, Black and Gold, Light Spanish, Dark Spanish, Galway Green, Bricatilla, Gray Porphyry, Red Porphyry, Sienna Egyptian, Plymouth Black, Red Pyrenees, Green and mixed Pyrenees, Verd Antique, Veined Malachite, all kinds of Granite, Lumachella, Bomguard, Dark and Light Formosa, Terra Cotta, Black Walnut, Black Ash, Rose Wood, Oak and Mahogany. These are a few out of the sixty different kinds which they so successfully imitate. Their reproduction of that recently popularized and most elegant of all marbles, the Mexican Onyx is surprisingly truthful. Their success to bring it out is a surprise to all others in their line. Those wishing information more than our space will admit, should call upon or correspond with this widely known, responsible company. The treasurer of the company, Mr. F. E. Allen, is a native of Fair Haven, is one of the board of water commissioners, treasurer of Gentlemen's Driving Association, a member of the F. and A. M. of the K. T. and Mystic Shrine. Mr. E. L. Allen, the general manager, was born in Hartford N. Y., and is now a resident of Fair Haven. He represented the town in 1880, and was candidate for Governor on the prohibition

ticket in 1880. Mr. Charles R. Allen the president of the company, is cashier of Allen's National Bank of Fair Haven, is town treasurer, a member of F. and A. M., the 32d degree and of the K. T. Mr. E. L. Allen is a relative of the president and treasurer, who are brothers and the great success of this enterprise is largely due to his skillful management.

GEO. DALRYMPLE, Foundry and Machine Shops, between First and Second Streets. The leading manufactory in this state of mining machinery of all kinds, hoisting engines, etc., is unquestionably the establishment of Mr. Geo. Dalrymple, proprietor of a foundry and machine shop at Fair Haven, who manufactures all kinds of machinery for working stone, slate and marble. He is the inventor, the proprietor, and manufacturer of Dalrymple's patent stone sawing gang, for sawing marble, granite, brown stone, soap stone, sand stone, etc., which is the most simple, durable, and effective stone sawing machine in use. The hold-down mechanism is an entirely new feature, operating on heavy cylindrical glide bars, and are strong and easily operated. The suspension rod journals are inclosed in housings containing oil, and are entirely protected from grit, water, etc. All journals are of generous proportions and nothing but the best material is employed in the construction of this gang. The feed motion is automatically adjustable to fast and slow sawing. He also manufactures Dalrymple's special improved lifting jacks, for stone yards, mills, quarries, foundries, machine shops, boiler makers, etc. These are unsurpassed for effectiveness, strength and durability. He also manufactures the Clogston stone sawing gang, Merriman's screw gangs, also rope and chain gangs, rubbing beds, with anti friction discs, for step and spindle tile machines, wash rubbing machines that can be used on any bed, improved discs for truing the face of rubbing beds, rubbing bed weights and tongs, derricks or cranes for rubbing beds. He also makes rubbing beds to order from four feet in diameter to four inches thick and bed plates whole or in sections as may be desired. Then for quarries, miners, etc., he manufactures steam hoisting powers, traveling derricks, mill trucks, dump cars, quarry boxes, iron boxes strongly ribbed in all sizes or made to order. Cheap horse-powers for light quarrying and mining and in fact everything needed in the stone business can be obtained here at most reasonable prices. This establishment has the finest facilities and the widest range of experience, which has been brought to bear in its operations and the goods put upon the market by Mr. Dalrymple have been conceded to be the most perfect types of hoisting and mining machinery now in use. Special attention is given to repairs on engines and boilers and all work is done in a skillful manner at short notice and at reasonable prices. Mr. Dalrymple, though a native of Canada, has been a resident of Vermont for twenty years, and had years of experience in machine shops previous to the founding of this establishment.

J. A. CAMPBELL, Coal, Lime, Etc.—A prosperous and prominent establishment in Fair Haven maintaining a most enviable reputation for handling A 1 commodities is that of Mr. J. A. Campbell, dealer in coal, lime, and cement, also express and team jobbing. Mr. Campbell is a native of this state and has been a resident here for many years, and desirous of engaging in business on his own account he inaugurated this enterprise in 1886, and at once developed a very large and substantial trade that is constantly increasing in volume and influence. The premises utilized are of ample dimensions, comprising a spacious coal yard and an elegantly appointed office situated on the line of the Delaware and Hudson Railroad, and provided with every convenience for the prompt receipt, rapid handling and proper storage of supplies, including standard tested Howe's scales and other facilities. The coal handled is received direct from the most celebrated mines in the anthracite and bituminous regions of Pennsylvania, and is noted for its uniform superiority of quality while the prices which prevail are the lowest in the market. His lime and cement are of the very best grades known to the building trade and are guaranteed to be as represented. Mr. Campbell also does a very extensive express and teaming business and for this branch of his trade he has every facility at his command for transporting all kinds of light and heavy merchandise, also household and fragile goods in the most careful and expeditious manner and at reasonable figures. Mr. Campbell is one of the organizers of the Architectural Marble Company, whose quarries are in Brandon, capital \$100,000, organized 1890. W. H. Lloyd is also interested in this enterprise.

GRIFFITH, OWEN & CO., Slate Manufacturers.—Among the leading firms engaged in the manufacture of slate goods in this state may be mentioned that of Griffith, Owen & Co., whose extensive works are known as The Scotch Hill Slate Works, and whose office is located on Main Street. The firm was established in 1876, and a quarry was purchased that had been developed by a Boston Slate Company. The quarry is located about two miles from the village of Fair Haven, and is fully equipped with all necessary machinery operated by steam power. They have a mill at the quarry, 50 x 100 feet in dimensions, which has four circular saws, four planers, one rubbing bed, one jointing machine, a drilling machine and band saw. They manufacture the stock ready to marbleize, which consists of slate goods of every description, including billiard beds, mantel stock, floor tiling, stair steps, school blackboards, hearths, roofing slate, etc. They produce ten thousand feet per month. Their trade, which is annually increasing, extends to all parts of the United States, and is largely in Boston, New York City and Chicago. All orders are filled promptly at most reasonable prices. Rare bargains are continually being offered, and parties desiring goods in their line will find it to their advantage to consult this popular, reliable firm, before purchasing elsewhere. Mr. E. D. Humphrey, the secretary and treasurer, is a native of Wales, and came to America about thirty-eight years ago and has been a resident of Vermont for twenty-two years. Mr. William Owen is also a native of Wales, and has resided in Vermont thirty years. Mr. H. Owen is a native of Vermont and all three are now residents of Fair Haven, and are well known and esteemed in the community for their business ability and strict integrity. The firm are at all times entirely able to meet the most exacting requirements of architects, builders, house owners and dealers generally, and are universally popular and esteemed in the trade. The beautiful mantels manufactured from the slate of this quarry are much admired and embody every desirable feature of those costing twice as much; they have artistic beauty, substantial strength and durability, and can be contracted for at prices that cannot be duplicated elsewhere.

C. T. MAYNARD & CO., Manufacturers of Marble Machinery.—No one in the United States is a better recognized authority or brings to bear higher qualifications as an expert in marble and slate mill machinery than Mr. L. B. Clogston, the inventor of the patent gangs which bear his name. These gangs are manufactured by Messrs. C. T. Maynard & Co. of Fair Haven, and are built under the personal supervision of Mr. Clogston, the inventor, who is foreman of the works. Clogston's patent gangs are used for sawing marble, slate and other stone. The feed and hold-down works are peculiarly simple, consisting of the least possible machinery, which will do the work effectively and keep in order with little cost and care. The feed is automatic, and adjustable to fast or slow sawing according to density of the material to be cut. Steel clutches follow the saw-gang frame on slide bars at the four corners, holding the saws firmly to their work, whether it be much or little, and thus avoid the pounding, noise and wear which attend the use of long screws and nuts or other devices heretofore used. The Clogston Patent Wrought Iron Gang Frame for holding the saws, is constructed of wrought channel iron heads and pipe sides, and can be made of any desired length or width. By this construction they combine the utmost strength with the least possible weight, and frames eight to ten feet in width have been introduced for "cutting up gangs," doing away with the old-fashioned rippers and narrow gang. They are indispensable for building, stone sawyers and monumental work. These gangs have been thoroughly tested and approved, and are in use in the largest mills in Vermont, Massachusetts, New York, Philadelphia, Baltimore and other parts of this country, as well as in Italy. This firm also make a specialty of the manufacture of new and improved lifting jacks, double and triple geared. The No. 1 and 2 jacks, double geared, are especially adapted to the use of truckmen and all having transferring to do, being light and easily carried with the team, and also for use in stone yards and machine works. The triple geared jack, Nos. 3 and 4, are especially adapted to the use of contractors and builders, stone, granite and marble workers, stoneyards, stone quarries, marble and stone mills, boiler and safe works, bridge builders and for all purposes of heavy lifting. They embody the experience of many years of the best skilled mechanics. The best material is used in their construction. In their rapidity,

power, convenience and durability, they are not excelled by any jack made. Another specialty of this enterprising firm is light gray iron castings, and their facilities for producing this class of specialties are unexcelled in this section of the country. They also manufacture a splendid line of lathes for turning marble, polishing lathes with iron cones, counter shafts and pulleys, which can be set on wood of any desired length; slate saws, billiard jointers, bulkheads, wrought iron tubing, dump cars, block cars, hoisting powers, derrick irons, and general stone working machinery. The business of this house was originally established in 1873, by Messrs. J. Adams & Sons, who were succeeded by Mr. W. H. Reynolds in 1883, and in 1885, the present firm came into control. The co-partners, Messrs. C. T. and M. Maynard, are expert and practical marble workers and stone-cutters of large experience, having a foundation understanding of all the needs and requirements of that trade, and are fortunate in retaining the services of Mr. Clogston as foreman of their manufactory. These gentlemen and Mr. Clogston also form the firm of Clogston, Maynard & Co. for the manufacture of new and improved wrought iron and steel penstocks and bulkheads, which are widely famous and in heavy and influential demand.

THE HAZARD SLATE COMPANY.—The Hazard Slate Company of Fair Haven was incorporated under the laws of the state of Vermont in 1882. They own nine acres of quarry land and employ from fifteen to twenty persons in quarrying slate. They operate a 40 horse-power engine and have one of the finest equipped quarries in the state, producing 200,000 square feet of mill stock per year. The color being purple and the quality firm and hard, it is especially adapted for steps and platforms in public buildings and cemetery work. For this purpose the most of their stock is being used, although they manufacture slate goods of all descriptions, including a fine quality of purple roofing slate. The quarry is located two miles from the village, whence all of the rough stock is drawn to the slate mill in town. The mill is a three-story front and four-story back building, 85 x 58 feet, partly of brick. A great number of saws, planers, etc., are used to complete the goods for the market; although they do not marbleize at the mill, they employ from twenty to twenty-five persons. Goods are shipped to all parts of the states. The company's office is on the first floor. They also own a large grist mill, operated by water power, with three run of stone, and grind out 100 bushels of grain per day, which is sold to the retail trade. They also do custom flour and feed grinding. They own a saw mill run by water power. Also, a large four-story brick building which they rent as a shirt factory to a Troy, N. Y. firm. The mills are on North Main Street, along the river. W. F. Parker is the president of the company. He is also the proprietor of a Main Street jewelry store and an honorable man of business. Samuel F. Hazard, a practical business man, is the secretary, treasurer and general superintendent of the mills.

O. H. MOREHOUSE, Dentist, Over First National Bank.—Dr. Morehouse is a native of Brandon, this state, and has a thorough knowledge of all branches of dental surgery, which was acquired by years of close study and practical experience, under some of the best dental surgeons in the state, and desiring to establish himself in business on his own account, he founded an establishment in Rutland in 1872, which he removed to this place two years afterward, and since then he has developed a very liberal and influential patronage, and has won a high reputation for skill and professional ability. His office and operating rooms are spacious, commodious, and very attractively appointed, while in the operating room will be found all the latest improved scientific and mechanical improvements known to the profession. The different preparations of vapors and cocaine for the painless extraction and filling of teeth have proved of great success under his administering. The filling of teeth with gold, silver, platinum, and other reliable substances, receives special attention, and is done in the best style of workmanship. Teeth are cleansed, and diseased gums are successfully treated. The artificial work done by him is unsurpassed in quality, finish, comfort, fit and durability. Single and full sets are inserted on gold, silver, rubber or porcelain plates, while a specialty is made of bridging, and also of crown filling, while prices are very reasonable. Dr. Morehouse is universally esteemed throughout the community, and is a member of the State Dental Society.

ADAMS & POWELL, Dry Goods, etc.—Forty years of success have rolled by, since the existing dry goods and general merchandise house of Adams & Powell was established by Joseph Adams in Fair Haven. He was succeeded by Adams & Allen. In 1838, A. W. Adams entered the firm and the name became Adams, Goodrich & Co. James Adams died in 1878 and the style of the title was changed to Adams & Goodrich. In 1885, the present firm was organized. They have a neat and beautifully arranged store, 2 floors in extent and 40 x 100 feet. They carry a first-class stock of goods, the first floor being devoted to these fabrics, dress goods, satins, cloths, silks, velvets, plushes, cassimeres, cambrics, linens, cottons, calicos, a special line of ladies' underwear, chemises, drawers, hose, corsets, bustles, furs, gloves, laces, ribbons, 'kerchiefs, feathers, fans, trimmings, embroidery, crotchet work, notions, ornaments, etc., wraps, and mantles. The second floor is devoted to boots, shoes, rubbers, shawls, cloaks, gentlemen's underwear, half hose, shirts, collars, cuffs, cravats, crockery, curtains, drapery, glassware, etc.; while in the basement, salt and a general line of farmer's supplies are sold. The firm employ five persons. The store is as handsome as one as one can find in town. It has a marble front and is provided with all of the modern improvements. A. W. Adams is a public spirited citizen and has held all of the town offices. He is a member of the State Senate of 1890. He was born in Vermont and is a director in the First National Bank, chairman of the State Board of Education, and an active member of the F. & A. M. John T. Powell is a native of New York, a young man of great business ability and had eight years experience in the mercantile line, two years in Boston and six in Fair Haven. The firm of Adams & Powell is one of the most reliable in town.

C. REED & SON, Lumber, opposite depot.—Few men are more widely or favorably known in Fair Haven than is C. Reed, senior member of this firm. He has resided here for considerably more than a quarter of a century and throughout that period has been recognized as a leading citizen, strictly honorable in all his undertakings and always having the best interests of the city at heart. After W. C. Kittridge had established a coal and lumber business in 1870 and carried it on for two years, Mr. Reed purchased the plant and until 1880 had entire charge of a business that grew and prospered under his able management. At that time his son, Rolland C. Reed, became a member of the firm that has since extended its trade to present proportions and enjoys the pleasing prospect of constant expansion. The building in which their office is located at one end of the first floor, is 40 x 60 feet, three stories high and used chiefly for the storage of lumber. Another building, 40 x 100 feet is used as a store room. They have storage for 1,300 tons of coal, their yard being the best arranged and most convenient of any along the line of the D. & H. railroad. They handle 2,500 tons annually in addition to the three quarter million feet of lumber which they dispose of each year, their yard accommodations having a capacity for half that amount. They deal in rough timbers as well as finished stock, doing chiefly a local trade and meeting every demand of the market in which they operate. Their shipping facilities are unsurpassed as the D. & H. road runs directly through their yard, enabling them to secure desired consignments of coal and lumber on the shortest notice. There are two men constantly employed and the force is increased as the pressure of business requires. One team is kept busy the year round. Builders' supplies in the nature of lime, plaster, cement, lath, hair, etc., are kept constantly on hand and always of the best quality. The son, R. C. Reed, who is member of the Rutland Co. Republican Committee, conducts an extensive and rapidly increasing wholesale lumber business in his own name, and through his inherited qualities of sagacity, honorable dealing and close attention to his affairs is assured of success. The father's popularity as well as ability and high standing, appear in the fact that he served Fair Haven most acceptably in the State Legislature of 1883 and '84, a trying period in the country's history, and also aided in the deliberations of a special session convened the same year. For eighteen years he was town clerk in one continuous term of service, meeting the requirements of his position with the same care and good judgment apparent in the management of his private affairs. Besides this he has held all the town offices within the gift of the people and in all shown the same admirable qualities that commend him as an upright and successful business man.

OREN A. PECK, Furniture, Main Street.—In the town of Fair Haven no house takes a higher position in its line than the subject of the present sketch. Founded in 1890, at the present location by Mr. Oren A. Peck the present proprietor, the history of the house has been one of continuous enterprise and progress, while the patronage has not only annually increased in volume but also in the area over which the trade of the establishment is distributed. The spacious premises occupied comprise one large, four-story and basement building, and a storehouse containing four floors. There are 19,000 square feet of floor surface utilized for the business and the largest, most elegant stock of furniture in Vermont is to be found here. A large and influential patronage has been established and goods are delivered any where in Vermont. This is the only house of its line in town. The various departments are at all times replete with a carefully selected assortment of the different kinds of goods handled, which consists of carpets, of both American and European production, choice designs and patterns of parlor and chamber furniture, and a full line of undertaking goods, embracing fine and medium caskets, robes, etc., also two fine hearses. All orders receive prompt attention and all goods are delivered free of charge. A force of hands is constantly employed sufficient for the demands of the business. Four delivery wagons are kept and one light casket wagon, also two others of medium size, and one heavy wagon that will carry six chamber suits at one time. All goods are selected with the rare judgment only possible to those with long practical experience, while the prices quoted are uniformly low, the result of careful consideration in the purchase of the goods. Mr. Peck was at one time employed for five years in a furniture store in Rutland, and in another store in the same place for three years, and was for three years the proprietor of an undertaking establishment. He held the office of first selectman seven years, was trustee of the village five years, and had charge of laying the water-works. He is a native of Vermont and an enterprising, prominent business man.

O. A. PROCTOR, Meat Market.—A person who visits the market of Mr. O. A. Proctor, is at once impressed with its clean, neat arrangement and the careful attention that is bestowed upon all the details in connection with the place. The refrigerator is kept pure and sweet, and the floor, benches, blocks and counters are free from any suggestion of dirt. The stock that Mr. Proctor carries is the choicest in the market, including beef, mutton, veal, lamb, pork, fowls, game, birds, lard, tripe, lamb's tongues, pigs' feet, sausages, mince-meat, salt pork, smoked and fresh hams, delicious roasts and broils, dried beef, corned beef, spare-ribs, loins, chops, vegetables, potatoes, tomatoes, greens, beets, cabbage, onions, peas, beans, turnips, fruits, apples, pears, country produce, eggs, butter, cheese, etc. Mr. Proctor handles five carcasses of beef, five hogs and from two to nine sheep per week. He has a most flourishing trade, which he has been controlling since his establishment in business in 1875. His store, 30 x 50 feet, is a model of what a first-class market should be. Mr. Proctor was born in this village and has grown up with a full knowledge of the tastes and requirements of the people. He is a thoroughly reliable business man and popular socially, being a member of the F. and A. M. and the G. A. R. He served gallantly for eleven months during the war in the 14th Vt. Reg., Co. D.

O. C. RUCHLEAU, Baker.—Among the best known bakers of Fair Haven, is O. C. Ruchleau, who established his business here in 1887, succeeding Mr. L. Patten, who in turn had succeeded Mr. E. Broggs, the founder of the bakeshop. Mr. Ruchleau is one of the best known bakers of this section, and by reason of his long experience, is among the most expert. A native of New York, his taste seemed to turn in this direction, and he began by working for the Rutland Cracker Company four years. He was with a Burlington bakery five years; five years more he worked in Vermont and Massachusetts, and then in Connecticut eight years. He bakes everything at his place, excepting crackers. He procures the choicest flour, butter, eggs, lard, sugar, spices and flavoring extracts and turns out delicious bread, biscuits, rolls, buns, pies from every fruit, wedding, fancy, plain, pound, fruit and sponge cake, wine cake, plum puddings, knick-knacks, doughnuts, fried cakes, cookies, ladies' fingers, etc. Mr. Ruchleau has labored hard and patiently and made a wide success of his store. In addition to his bakeshop, he has a luncheon room, where delicacies, tea, coffee, rich milk, cream, and choice eatables may be had. His place is a neatly kept and very popular resort.

M. F. MEAD, R. W. PARKHURST, Druggists, 81 Main Street.—Mr. Mead established this business in 1883, the present firm having been organized in 1890. They have a large and neatly furnished store, with attractive show windows and cases and a bright array of shelf goods. In the rear part of the store they carry a full line of paints, oils, colors, putty, dryers, etc. Their drugs comprise everything in the medical line, drugs, chemicals, extracts, essential oils, elixirs, patent medicines, salves, ointments, plasters, botanical goods, gums, powders, toilet goods, brushes, combs, soaps, perfumes, tooth pastes, face preparations, and an endless lot of stock always found in a first-class drug store. They also sell confections and are the agents for various school books and supplies. Their prescription department is one of the very important features of their store, all prescriptions receiving prompt attention and being skillfully filled. This department has received the endorsement of all leading physicians. Mr. Mead, prior to entering upon his business career, was a practical druggist and has had fourteen years experience in this line. He is a worthy business man and a member of the F. and A. M. Mr. Parkhurst is a young man, a native of Illinois, and a member of the Eureka Lodge F. and A. M. No. 75, and of the S. of V.

S. D. WILLIAMS & SON, Boots and Shoes.—The boot and shoe house of Williams & Son, was established in 1850 by Mr. Williams, at Benson, where he remained two years. He then moved to Hydeville, carrying on business there thirty years and in 1880, he came to Fair Haven. Messrs. Williams & Son, as the firm now stands, carry a complete line of every article that is sold in a boot and shoe store, men, women's, misses', boys', and infants' boots, shoes, slippers, gaiters, overshoes, rubbers, etc., findings, dressing, blacking and brushes. They have a most tastefully arranged salesroom 18 by 30 feet, a shop in the rear, where they make custom work and repairing a specialty, and a store-room on the second floor; while they carry a full line of rubber goods in the basement. They do a good bit of manufacturing to order and control a trade from the best people in town and vicinity. Mr. Williams, Sr., is a native of Poultney, and has served as justice of the peace. He is an upright, just man, and very popular. His son, Mr. Edwin J. Williams, was born in Hydeville. He is a young man, apt and energetic. The firm of Williams & Son stands high in the business community, its motto being good goods and honest dealing.

JOHN E. RUTLEDGE, Livery Stable.—One of the most prominent livery stables in Fair Haven is that of which Mr. John E. Rutledge is the proprietor. The site occupied by this prosperous and popular establishment has been used for livery purposes for over one hundred years. Mr. D. B. Carlton was proprietor in 1860, and he was succeeded by W. H. Streeter, W. C. Mound and B. W. Roberts, the present proprietor assuming control in 1888. The premises occupied comprise a four-story building, 40 x 80 feet in dimensions and a large carriage house. The stables are well lighted, ventilated, and drained, while every attention is given by careful grooms to the care and welfare of the stock. Accommodations are provided for a large number of horses, and a splendid line is constantly kept for hire at reasonable rates, comprising single drivers, matched pairs, four horse, etc. Over sixty carriages are kept, including coaches, hacks, excursion wagons, etc. He keeps for sale agricultural implements, wagons, and harnesses. The proprietor has had large experience in the care, treatment and training of horses and is considered a reliable authority upon the subject. He has built up his business by honorable, legitimate and pains taking methods, by strict attention to details and by courteous and liberal treatment of patrons and the public, being careful at the same time, to have his equipages furnished in the finest style, his horses safe, speedy and reliable, and to place his charges at a fair and reasonable figure. Mr. Rutledge is thoroughly experienced in every detail of the business, having been proprietor of a hotel in Brandon and in Fair Haven for several years, both of which have livery in connection. Mr. Rutledge is a native of Ireland, but came to this country when an infant.

REDFIELD PRINTING COMPANY, East Park Place.—Mr. Frank W. Redfield was born in New York state, and came to this place in 1879. Thoroughly experienced and practical in all branches of this trade, he purchased a newspaper plant, and in connection with job printing, he conducted a paper three years, when he dis-

posed of the paper, and has since devoted his entire time to job printing. While in the newspaper business, Mr. Redfield became convinced that the business of job printing in this section could be made an extensive one, if an office was fitted up to handle the work for state manufacturers that was daily sent to the cities, for the reason that no country office was capable of doing the work, and with this aim in view, the Redfield Printing Company has fitted up their office to do this special branch of work, and control the whole of the state trade printing throughout this section of the country, besides doing an extensive business in commercial, book, pamphlet and general job printing. The entire outfit of this office is new, with fast-presses, and all the latest designs in type and improved machinery, making the facilities equal to the best city office, while the class of work is excelled by none. Estimates are furnished, and contracts made and executed on time and satisfactorily. Mr. Redfield was the first printer to use slate imposing stones, and he has since introduced them quite generally, having sold them to leading printers in every state in the union. Mr. Redfield is a pleasant, intelligent and popular gentleman, a first-class printer, and highly respected in the community, and is an active member of the Masonic fraternity. He is also secretary of the Western Vermont Agricultural Society and the Gentlemen's Driving Association.

W. H. PELKEY, Manufacturer of Slate and Marble Columns, also Mantel Irons, Shop Stoves, Plow Castings. Light Gray Iron Castings a Specialty.—Among the examples of highly successful home talent in Fair Haven is W. H. Pelkey, the well known manufacturer of slate and marble columns, mantel irons, shop stoves, plow castings, and a specialty in light gray iron castings. His extensive works on First Avenue comprise a mill, 26 x 60, the machinery essential to the production of his goods, and a steam engine of 25 horsepower. His slate and marble are received as they come from the quarries and then transformed into the substantial, highly polished and artistic columns which the works turn out. Mr. Pelkey was an artisan in slate and marble for fifteen years, familiarizing himself with every detail of the work as well as perfecting himself as to the styles and qualities of material. In his extensive iron foundry he has every facility for the manufacture of first-class goods in the line of shop stoves, plow castings and other articles as enumerated. Mr. Pelkey opened his establishment in 1885, and in the very outset it was apparent that he was the right man in the right place. Thoroughly up in his business, determined in his undertakings, active and not afraid of exertion, he rapidly elbowed his way to the front and is in command of one of the nicest trades in the city.

G. L. GUTTERSON, Dentist, Main Street.—Dr. G. L. Gutterson is one of the best known dentists in Fair Haven, having finely fitted rooms in Main Street, on the second floor, his office being supplied with all the modern appliances known to the profession of dentistry. Graduated from the Boston Dental College, Dr. Gutterson established his office in Fair Haven in 1888. He is now in the way of an excellent practice among the best people of this vicinity and turns out excellent work. He is a most skillful worker, as is shown by his examples of extracting, excavating, treating and filling teeth, providing crown fillings and sets of false teeth. Dr. Gutterson is a gentleman who exercises the utmost care in all of his operations. He goes about his work systematically and with absolute confidence in his own abilities. He is popular and enjoys a constant increase of business. He is noted for his upright dealings. Dr. Gutterson is a native of Vermont.

PARK VIEW HOUSE, D. J. Rutledge, Proprietor.—This hotel was established in 1883 by a stock company. It is a four-story brick building, and is fitted in the most modern style, steam heated, etc., while it has accommodations for one hundred guests. Eighteen persons are employed and the house is in every respect first-class, from its neat, pleasant office to the fine dining-room and cleanly kitchen. There are billiard, bath and sample rooms, a barber-shop, and a fine livery stable attached. Mr. Rutledge leased the house in 1884 from the company, and in 1886 C. R. Allen purchased the property, which he still owns. The Park View is patronized by the leading travelers who come to Fair Haven. The fame of Mr. Rutledge's management has made this house one of the favored ones of the state. The tables are supplied with all of the best viands that the market affords, and everything possible is done for the comfort of guests.

INDUSTRIES AND WEALTH OF POULTNEY.

THE first settlement was made in Poultney, April 15, 1771, by Ebenezer Allen and Thomas Ashley. They were men of bold, fearless spirits, athletic and firm constitutions. They commenced in West Poultney near what was known as the Turnpike bridge. They erected shanties for their families, and Mr. Allen had a son born the same year, which was the first white child born in Poultney. Mr. Allen remained but a few years in town, then moved to Grand Isle. Mr. Ashley remained in town and on the same farm until his death, which occurred in 1810. He was the next man to Allen that entered in taking the fort at "Old Ti," stood at the head of the stairs as sentinel, while Allen entered the room of the Commander. In June, 1777, about thirty families were settled in this township, when they were all driven from their homes by Burgoyne's army and the Indians. The town had been settled very slowly up to this time, owing in a great measure to the troubles with New York about the title of the land. Thus the early inhabitants had not only to contend with poverty, and the common enemy during the revolution, but with the Yorkers, who would often send out their sheriffs with their posse to drive them off their farms and take possession, but they were often sternly met by the Green Mountain boys, and their leaders not unfrequently made to feel the "Beach Seal." In 1783 the first house of worship was erected; previous to this time the people had held their meetings in barns in summer, and private houses in winter. The first post-office was probably established in the west village about January, 1799. The first newspaper printed in town was *The Poultney Gazette* in 1822. In 1825, the *Northern Spectator* was first issued, and was discontinued in 1830. It was at this office that Horace Greeley learned the printer's trade. *The Poultney Owl* was published about six months in 1867, and the *Poultney Bulletin* in 1868. This paper came to an end in 1873, and the establishment was sold to Mr. R. J. Humphrey, who commenced the publication of *The Poultney Journal*, December 19, 1873. Poultney has continued to thrive and prosper and is one of the most thriving villages of its size in the state. It is seventy miles from Montpelier and eighteen miles southwest from Rutland. Its population is 2,717. The village is beautifully situated on the banks of Poultney River, and on the line of the Rutland and Washington railroad. The village owes much of its prosperity to the development of the slate industry, and these quarries and shops in connection, together with other manufactories, give employment to a large force of workingmen. Besides the several slate companies here, there are manufacturers of boots and shoes, of carriages and sleighs, of flour and feed, of furniture, handsleds, harnesses, and ink; there is a foundry and machine shop, a job printing-office, a lumber, door, sash and blind mill. The goods turned out are noted for their superior character and general excellence; but the leading and staple industry is the quarrying, polishing and manufacturing of articles from slate which is noted the world over as being of very superior quality. The slate quarries are invaluable to this village, and it is fortunate for Poultney and the country generally that the stock is abundant, since the demand for it from all sections of the Union is constantly increasing. A large number of firms are engaged in quarrying and others conduct an extensive business in the manufacture of mantels and billiard table beds, while others manufacture roofing slate exclusively. With the best of railroad facilities giving an advantage

in the matter of freights, and with low rents, taxes, and cost of living, the merchants of Poultney are in a position to offer these commodities at lower rates than those charged in the stores of larger and more populous towns. In the important particular of school facilities, Poultney is abreast with the times, and the different schools are model institutions of their kind and supplied with all modern appliances and advantages. The Troy Conference Academy is located here, and is in a flourishing condition. Poultney has five churches, viz.: the Baptist, Methodist, Episcopal, Welsh Presbyterian, and Roman Catholic, and many of these edifices are of imposing proportions.

As a place of residence, Poultney possesses many attractions. The arts and sciences are cultivated here. With her large and increasing population, her manufacturing enterprises, her commercial activity and her many other advantages already pointed out, Poultney offers a splendid field for the capitalist, the manufacturer, and the merchant.

THE POULTNEY SLATE COMPANY.—A prominent and leading industry of its character in Poultney is the Poultney Slate Company, which was formed and incorporated under the laws of Vermont in May, 1890. This quarry was first opened by the Poultney Slate Works in 1878, and was succeeded by the Lake View Company in 1888. From twenty-five to thirty-five acres of quarry land are owned by the company and the works are fitted up with all necessary machinery operated by steam. From 70 to 120 feet of slate are taken from the quarry per day, and employment is given to from twenty-five to forty workmen, and from five to ten teams are employed drawing slate to the station, a distance of three miles. The company manufacture from 600 to 1200 squares of slate per month, 1st quality purple, variegated and sea green, and they also buy largely. Their trade extends to all parts of the United States, their largest trade being in the western states. They also have a large local trade. Their main office is at Poultney, and they also have an office at No. 115 Broadway, New York. The secretary and treasurer, Mr. T. J. Mather, resides in Morristown, N. J., and is a prominent and wealthy lawyer. Mr. M. B. Mayhar, the president of the company, is a native of Vermont, is a resident of Poultney and is respected and esteemed as one of the ablest and most enterprising business men of the town.

M. J. HORTON, Hardware, No. 40 Main Street.—The vast variety of implements and utensils, classed under the head of general hardware, renders this trade of great importance in every community. The housekeeper, the builder, the mechanic and the farmer all have their special wants, and each in turn must come to the hardware store to have those wants supplied. A leading headquarters in this line of trade in Poultney is the establishment of which Mr. M. J. Horton is the proprietor. The business of this house was established in 1877. The premises consist of one floor, 30 x 120 feet in dimensions with a large salesroom in front, devoted to groceries and light hardware. In the rear of the first floor is a large room filled with a stock of stoves, ranges, etc., and also lamps and glassware, cutlery and shelf hardware. The basement is utilized for heavy goods, and two large buildings in the rear are used, one for a tin shop and the other for storing goods. He employs two tinmiths, one plumber, and three clerks. It combines everything known to the trade in manufacturers' supplies, heavy and shelf hardware, direct from producers, at most advantageous rates, and is offered to the customers at prices rarely duplicated by competing houses. Mr. Horton is prepared at all times to supply customers to the full extent of their wants and in the promptest and most satisfactory manner. He was clerk in a drug store from 1861 to 1866 and was book-keeper in an insurance office from 1866 to 1867. He has held the office of town clerk, town treasurer, selectman, and water commissioner. He is a member of the F. and A. M., is Past Master of the lodge, and High Priest of the chapter; a member of the I. O. O. F. and Grand Master of the state of Vermont, a member of the G. A. R. and organized the Post in this place and was its first commander. He is a native of Vermont, served in the army as a member of Company E, 51st Massachusetts Infantry, and is honored and esteemed by his fellow men in all the various relations of life. Appointed colonel on governor's staff last November.

W. W. HIBBARD, Books, Stationery, Etc., Main St.—Mr. W. W. Hibbard maintains a most enviable reputation in consequence of his superior stock of goods and honorable business methods. Mr. Hibbard is a Vermonter by birth and started out in business life as a physician in Hebron, N. Y. State, but relinquished practice there and came to this place in 1863 and followed the dental profession for three years, after which he opened a pharmacy and carried that on until 1872, when he inaugurated this enterprise, and at once developed a very large and substantial patronage. He occupies a spacious store, that is admirably adapted to the business and fitted up with every convenience. The book department contains the standard works on history, biographies, memoirs, travels, encyclopedias, dictionaries, travels, essays, letters of eminent persons, etc., religious works of all sects, Sunday school books, works of fiction by the most eminent writers, poems, and all the cheap library editions. The stock of school supplies embraces all the approved text books, blank stationery, inks, pens, pencils, slates, etc., also counting room supplies, of every description; art materials such as easels, paints, colors, crayons, brushes, bristol and other boards, etc. He also receives daily all the leading newspapers from the principal cities, besides the leading weeklies, pictorials, magazines and periodicals soon as published. His stock also includes an endless variety of art novelties in bronze, brass, bisque and majolica ware, toys and fancy goods for holiday and anniversary presents, etc. Mr. Hibbard is an enterprising gentleman, and is highly respected.

GEORGE M. HERRICK, Dry Goods, Groceries, Etc.—A leading and most prominent house in Poultney is the admirably conducted and flourishing concern of George M. Herrick. The business was established in 1883, by Messrs. M. M. & M. Myers and in 1886 this firm was succeeded by Myers & Herrick, who continued the business till 1891, when George M. Herrick became proprietor. The premises occupied comprise one floor and basement, 30 x 60 feet in dimensions. The front room is used as a salesroom and contains at all times a full and complete stock of dry goods, groceries, boots, shoes, rubbers, gents' furnishing goods, wall paper, etc. In dry goods the stock is valuable and includes dress goods in all the new fabrics and shades, house-furnishing goods at lower prices than are offered elsewhere, new hosiery, underwear, corsets, etc., also trimmings and fancy goods, comprising the latest novelties in the market, a complete line of buttons, embroidery and knitting silk etc., is also kept. In the grocery department will be found a complete stock of the finest teas and coffees, the purest spices, the best brands of flour, canned goods in great variety, sugars, molasses, syrups, condiments, table delicacies and everything pertaining to the staple and fancy grocery trade is kept constantly on hand. In gents' furnishing goods the stock is complete and well selected, and all goods are sold at prices that defy successful competition. The trade of this popular house is increasing from year to year. The proprietor, Mr. G. M. Herrick is a native of Poultney, Vt., a graduate of Troy Conference Academy, and is a young man of energy and enterprise and is popular with the general public. This business is conducted on a strictly cash basis.

G. PARKER & SON, Slate, No. 37½ Main Street.—The red, purple and variegated slate produced by Messrs. G. Parker & Son, at their quarries in Hampton, N. Y., is recognized as the most desirable roofing material on this continent. It has been quarried since 1860. In 1863, the business was taken charge of by Mr. G. Parker, the present firm being organized in 1878 by the admission of Mr. E. V. Parker to partnership. The firm own thirty acres of quarry land, and operate two quarries which are thoroughly equipped with all necessary machinery and appliances, and employment is given to some twenty skilled workmen. For roofing purposes the slate quarried by this firm possesses qualities rarely equalled, and never surpassed, its hardness, uniformity and non-absorbing qualities placing it supreme over all other materials for roofing. The firm stand first in point of quality, and second to few in quantity, as manufacturers of roofing slate, and their trade is local, suburban and country wide. All slate proves as represented, is guaranteed in every respect, and all statements, expressed or implied, in letter and spirit are substantiated. Messrs. Parker & Son are also proprietors of a restaurant in this village, located on Main Street, in the same building with the office of the slate business. There are separate apartments for ladies and gentlemen, with a combined capacity for seating twenty-five, and the patronage is large, first class and influential. Confectionery and cigars are also carried. The senior partner and founder of the slate business is a Massachusetts man by birth, and came to Vermont in 1865. His son was also born in Massachusetts, and is a member of the I. O. O. F.

"THE CRYSTAL," David Williams, Proprietor, Fine Family Groceries, Choice Fruit, etc., Main Street.—"The Crystal" is one of the oldest places in town, its early proprietors not being known. For many years, E. H. Clayton was the owner, Mr. Williams having succeeded him in June, 1890. He has a store 30 x 60 feet, where he carries on his grocery trade and a dining-room, large enough to accommodate sixteen persons. He serves meals at all hours. Mr.

Williams has the name for setting an excellent table, his soups, joints, broils, desserts, tea, coffee and milk being the choicest that can be had in the market. His grocery trade is very extensive, comprising every class of wares usually found in such a place, including country farm produce, vegetables, butter, cheese, eggs, flour, corn-meal, buckwheat flour, tea, coffee, sugar, whole and ground spices, shelf and counter goods, canned and preserved goods, apples, cherries, strawberries, currants, peaches, pears, dried fruits, pine-apples, lemons, oranges, nuts, pickled goods, citrons, melons, prunes, mince-meat, syrups, olives, condensed milk, kerosene oil, starch, washing and baking soda, mustards, flavoring extracts, chocolate, jellies, boiled cider, salt, candles, soaps, cracked wheat, barley, confectionery of all sorts, choice cigars, chewing and smoking tobacco, long cut, plug and fine cut, pipes, cigar holders, pouches, etc.; household wooden ware, baskets, and a full line of crockery and glassware. Mr. Williams has created already a lively trade by his industry and close application to business, in addition to retaining the custom of his predecessors. He is a native of Wales.

E. L. PATRICK, Watches & Jewelry, Main Street.—Mr. E. L. Patrick, established his business here in 1837. Prior to that, he had been engaged in the same line at Fort Ann, N. Y.; previous to which, he had spent three years in learning his trade, at Chester, Vt. Mr. Patrick's practical knowledge is therefore a vast help to him and he puts it to good use by making a specialty of repairing watches, clocks, jewelry, etc., of which he carries a full stock of spectacles and eye-glasses. Engagement, wedding, plain rings, bracelets, chains, silver ware, spoons, forks, bric-a-brac, vases, etc., and is an adept at repairing and regulating watches. He has reached that stage in life when success marks his efforts. It is fully deserved, however, his patronage coming from the best people of this village. He is prudent and loyal to business integrity and very popular among business and society people. He is a native of New York.

CASTLETON.



HE charter of Castleton was granted to Samuel Brown, of Stockbridge, Mass., September 22, 1761, a year remarkable in the annals of Vermont. During this year the first permanent settlement on the west side of the Green Mountains, was effected at Bennington, and during the same year no less than twenty-seven townships were chartered in what now constitutes the counties of Bennington, Rutland and Addison. The reason for this sudden influx is found in the previously unsettled state of this region.

During the colonial and Indian wars, the territory of Vermont being the great thoroughfare for military expeditions, was constantly exposed to the depredations of the French and Indians. On this account the settlement of the country was dangerous and impracticable. The conquest of Canada by the English in 1760 removed these obstacles, and the colonists already well acquainted with the fertility and value of the country, having often passed over it on military expeditions, hastened to secure possession. The township of Castleton is situated near the center of Rutland county. It contains thirty-six square miles. When the town received the name of Castleton is not known, but it is supposed that it was called after a man by the name of Castle, of whom Col. Bird purchased ninety-five original shares, showing that he was a large proprietor, and probably gave his name to the town. The grantees were seventy in number, and Col. Bird, though not mentioned as one of them, seems to have been one of the largest proprietors and the leading man at proprietors' meetings. Cols. Bird and Lee of Salisbury, Ct., arrived in Castleton in June, 1767, and during the season a log cabin was built on a bluff in the south-westerly part of the township on what was afterwards known as the Clark farm.

Castleton is pleasantly located on the southern bank of Castleton River, on a level plain, elevated about thirty feet above the stream. The surrounding country is diversified by hill, mountain, lake, river and rill, has a salubrious climate, pure water, beautiful scenery, and in fact, every attribute for making it one of the most delightful towns in the country. The vil-

lage contains about one hundred and fifty buildings remarkable for a uniform neatness. In the village are four churches: Advent, Congregationalist, Episcopal, Methodist, and Roman Catholic; a town hall, a dozen or more stores and several slate mills.

JOHN HOWE, Insurance Agent.—The leading insurance agency in Castleton is that established by Mr. John Howe in 1880. He has had a long experience in his profession and has not only succeeded in gaining the confidence of a large clientele, but also the responsible companies he represents, which are the New England Fire Insurance Company and the Hartford Life and Annuity Company, having, as he does, absolute control of the business of these companies in this section. Mr. Howe is not only enabled to offer very superior inducements, but also to insure a sure and prompt adjustment of such losses as may occur. The facilities he possesses as a fire insurance agent has placed him among the foremost members of the underwriting fraternity in this section of the state, and entitle him to the extensive business which he enjoys, and which he knows so well how to foster and promote. Mr. Howe is prepared to promptly place the largest as well as smaller risks, distributing the former in the most judicious manner, quoting the lowest rates obtainable, and guaranteeing a prompt and liberal adjustment of all losses. Mr. Howe is deservedly popular in the community in which he lives, and controls the insuring of many of the choicest and most valuable business and residential properties in this section. Mr. Howe is a native of Vermont, a lawyer by profession, and is judge of the Rutland County Court. He was State's Attorney for four years, is the present town clerk, and is highly esteemed both in business and social circles.

A. L. RANSOM, Dry and Fancy Goods, Hats and Caps, Boots and Shoes, Clothing, Groceries, etc.—This business was founded originally in 1870 by Messrs. Armstrong Bros., who were succeeded by Messrs. Armstrong & Sherman, when they in turn were followed by Mr. C. S. Sherman alone, who carried it on very successfully until 1883, when it passed into the control of its present proprietor, who is a native of Castleton, but was for five years a member of a mercantile firm in North Granville, N. Y., and afterwards for two years in business on his own account in Whitehall, N. Y., and afterwards returned to his native place and eventually assumed his present position among its most popular business men. His store is of ample dimensions, commodious and very neatly and attractively fitted up, and provided with every convenience for the successful prosecution of its large and constantly increasing trade. The stock carried is full and complete, embracing a splendid assortment of general merchandise, among which will be found fine cloths and cassimeres, the latest fashionable patterns and colors in silks, satins, velvets, etc., ladies' and gents' furnishings, hats and caps for men, youths, boys and children; boots, shoes and rubbers, wall paper, crockery, etc., besides an almost illimitable assortment of notions and small wares. His stock of groceries embraces the very purest of fresh new-crop teas, coffees and spices; best brands of canned goods, choice flour, fancy creamery butter, salt meats and fish, bakers' and laundry supplies, tobacco and cigars, etc. Taken altogether the stock carried is one of the most complete in this section of the state, while the quality is unsurpassed, and prices are the very lowest. Polite assistants attend to the wants of patrons promptly and spare no pains to please, while goods are delivered at residences free of charge. Mr. Ransom is an enterprising and popular man. He is also a prominent and active member of the Masonic order, and a consistent observer of its cardinal principles.

BOMOSEEN HOUSE, Horace B. Ellis, Proprietor.—The Bomoseen House was erected some twenty years ago, by Mr. Wm. Batcheller, and became the property of the present proprietor, Mr. Horace B. Ellis, in 1869. He has for the past few years taken the management of the house himself, and has placed it upon a plane of efficiency and popularity before unknown in its history. The house is built of brick, three stories high, 40 x 100 feet in dimensions, with two ells, measuring 40 x 60 feet each, and has first-class accommodations for 100 guests. No luxury afforded in situation, surroundings, modern conveniences and ability of management in any hotel in the state, is lacking at the Bomoseen. It is located on the principal street in the village, within easy reach of the depot, and is convenient alike to the permanent patron, the commercial tourist and the

transient guest. The rooms are elegantly furnished, every safety is provided in case of fire, while as regards sanitary arrangements, the Bomoseen House is unexcelled. A first-class livery, fine billiard and pool rooms, a bowling alley, bath rooms, sample rooms, telegraph and telephone connection, are among the necessities of modern hotel life provided for the use of guests. The cuisine of the house is worthy of special praise, being under the most experienced management, and kept up to the highest standard of excellence. Mr. Ellis is a liberal caterer, and supplies his table with fresh vegetables and dairy products from his own farm near the village. He also owns a large three-story house opposite the Bomoseen which he uses as an overflow house for summer boarders, as this is a noted summer resort, and both houses are filled during that season of the year with tourists and pleasure seekers from all parts of the country. Lake Bomoseen, a lovely sheet of water eight miles long and two miles wide, is within easy reach and affords fine boating facilities, while the surrounding country is distinguished for delightful drives and numerous places of interest. Mr. Ellis is a native Vermonter, a prominent real estate owner and is closely identified with the growth and prosperity of Castleton.

W. S. PRESTON, Jewelry, Etc.—This well-known and old-established house was founded originally by Mr. L. W. Preston, father of the present proprietor, in 1848, and was conducted by him most successfully until 1882, when he was succeeded by his son George L., who carried it on very ably and creditably until his deeply lamented death in 1885, when it passed into the present hands. The premises utilized for the business are commodious, comprising a very neatly and appropriately appointed store, with workshop in the rear. The store is provided with every facility for the transaction of business, and contains a very fine assortment of gold and silver, American and European watches and clocks; rare and precious gems set in the most unique and original styles, wedding, engagement, and souvenir rings, pendants, brooches, bracelets, etc., solid silver and plated ware, fine cutlery, eye-glasses, spectacles and optical goods, guns, rifles, revolvers, small musical instruments and merchandise, fishing tackle, etc., etc. These goods are all of the very best quality, guaranteed to be as represented and offered at the very lowest prices. A specialty is the repairing of fine watches, clocks and jewelry, and all work is warranted to give satisfaction.

F. E. MASCOTT & CO., Carriage Painters.—A prominent and progressive firm in this section of the state is that of F. E. Mascott & Co. The business of carriage and sign painting was established in 1878 and the manufacturing was added in 1886. The premises occupied comprise a two-story building, the first floor being devoted to manufacturing and the second floor to painting. They manufacture heavy wagons and purchase the light carriages in white and paint and trim them for market. Their trade in carriage and sign painting is large and constantly increasing. Five skilled workmen are constantly employed, and the trade extends throughout Rutland county. Being provided with all the necessary auxiliaries, employing only the most skilled workmen, he has succeeded in establishing a claim to a just share of public favor, and any one entrusting him with their orders may rely upon receiving prompt attention and good work. His success or the success of the firm is largely attributable to the fact that Mr. Mascott is himself a practical workman, and knowing as he does every detail of his business, he never leaves the execution of any order to subordinates, but personally supervises its completion. Mr. Mascott was employed as a painter in Castleton for three years and spent one year in Boston learning the trade. The firm deal in carriage paints and varnishes, oils, turpentine, Japan, shellac, hard drying oil, etc., also house paints, best brands of white or tinted lead, either in paste or liquid form, fire-proof and floor paint. This firm started February 1, 1891, in the undertaking business at the same location and already have a large business. They carry a first-class stock of caskets, coffins and undertakers' requisites of every description. Bodies are embalmed and funerals conducted in the best manner the duties at all times being performed satisfactorily.

INDUSTRIES AND WEALTH OF ST. ALBANS.

THE town of St. Albans, delightfully situated on the east shore of Lake Champlain, was granted a charter by Bennington Wentworth, Esq., the royal governor of the province of New Hampshire, August 17, 1763. The town has Swanton on the north, Fairfield on the east and Georgia on the south; the west side is indented by a bay called by the Indians, Bellamaqueam Bay, which is about two and one half miles in length by one half mile to one mile in width. The indentation of the bay gives to the town an irregular shape, it being nearly nine miles from its extreme eastern to its western limit, while from north to south it is but about five miles. The portion lying west of the bay is called St. Albans Point and is in length about two and one half miles by one half mile to about two miles in width. The western shore is called Maquam from its proximity to Maquam Bay in Swanton. This name is a corruption of the original Indian name which was Bopquam.

Along the eastern border of the town rises a range of hills, the southernmost and loftiest point of which called Bellevue, affords one of the finest prospects in the country, taking in the highly cultivated valley of the Champlain, with its numerous villages; the lake, with its beautiful islands; the mountains in the rear of Montreal and other Canadian mountains; the Adirondacks on the southwest and the Green Mountain range on the east. There is another hill in the south part of the town, called Prospect Hill, and another, half a mile north of the village called Aldis Hill.

The soil of St. Albans is a rich loam, well adapted to the growth of the several cereal crops and producing luxuriant grass. There is little waste land in town, the hills being arable nearly to their summits and affording excellent pasturage for cattle and sheep. St. Albans village is in the midst of an excellent farming region, most of the farmers being educated and scientific men employing all the modern improvements in agricultural implements and producing some of the finest butter and maple sugar in the country.

Jesse Welden was undoubtedly the first civilized settler of St. Albans. His place of birth is not known, but he came to this town from Sunderland (having resided before that at Salisbury, Ct.), previous to the war of the Revolution, and built a log cabin. He returned to St. Albans after the close of the war in 1785, and lived a while at the bay. He was a public spirited man, and a great help to the infant settlement. He, after a short time, removed to what is now the village of St. Albans. He was accidentally drowned off Isle la Motte in October, 1795, while returning from Canada in a skiff laden with salt. His memory is perpetuated in the street that bears his name and also in the magnificent hotel, the pride and glory of St. Albans, which stands upon the north side of the public park and which bears the name of the Welden House.

ITS CHARMING SITUATION.

St. Albans contains at this time about 7000 inhabitants and is situated on a gentle slope from east to west. The highest point is found at the residence of ex-Governor Smith, which is 215 feet above the depot.



In the center of the village is a beautiful park called Taylor Park which is fifty by twenty rods in extent. It was formerly known as the square or "common" but on June 11, 1870, it was named Taylor Park by the trustees of the village, in honor of Hollaway Taylor, one of the early settlers of the town, who, September 26, 1799, deeded the land that it contains to the town for the purpose for which it has since been used. The park is surrounded by maples planted in 1838, which have attained good size for shade and ornament. Near the north end of the park is a fine fountain costing \$3000, presented to the village by ex-Governor Smith.

PUBLIC BUILDINGS.

St. Albans has seven church edifices, belonging to the Congregational, Methodist, Baptist, Episcopal, Universalist and Catholic denominations, and costing nearly \$150,000; an academy building, costing \$40,000; a court house, erected at an expense of \$75,000; a model opera

house; the Warner House for Little Wanderers, the St. Albans Hospital, both the gift of Mrs. Chauncy Warner of Cambridge; a public reading-room supported by subscription; a railroad library and a town library; a system of water-works costing \$165,000; electric lights; one national bank and one trust company; two brass bands and four literary and musical clubs; a flourishing G. A. R. post; Masonic and Odd Fellows' lodges; a military company and various other organizations. St. Albans possesses first-class educational facilities. The graded system prevails, with an academic department where scholars are fitted for college. The St. Albans Academy is a superior institution of learning, and its high standing brings in nearly one hundred outside pupils, who pay annually about \$1,000 in tuition fees. Graduates from the academy have taken high rank in leading New England colleges in the past. The village expends nearly \$10,000 annually for the support of the schools.

The St. Albans water supply is brought by gravitation from North Fairfax, four miles distant, a pond, by the construction of a dam twenty-eight feet high, having been converted into a reservoir of 100,000,000 gallons capacity. The reservoir is fed by springs, small streams and a water shed of 2000 acres. The average head is 335 feet. Over thirteen miles of pipe are in use, and there are fire hydrants in all parts of the village. The cost of the water works system was \$165,000.



A RAILROAD CENTER.

St. Albans is the center of railroads from four directions, and the village has attained distinction in the railway world as being the headquarters of the Central Vermont Railroad system. From the general office of this management more miles of road are operated and a larger number of employees are directed than from the headquarters of any other railroad company in New England. In this state alone the Central Vermont disburses more than \$1,500,000 along its line for material and labor annually, and more than 3,000 men are engaged in the operations of its roads. The locomotives and car shops, and engine houses located



here are large and substantial structures. The officers and employees of the road residing in St. Albans with their families number nearly 3,000 persons, while the yearly amount disbursed in wages to the force residing here approximate half a million dollars.

CONFEDERATE AND FENIAN RAIDS.

The raid of October 19, 1864, gave to St. Albans a notoriety greater than any event which ever occurred within its bounds before or since. A band of armed and desperate ruffians, twenty-two in number, came from Canada and stopped at the hotels as guests and strangers to each other, and, in open daylight, at a concerted hour, robbed the banks of \$208,000, killed one man and wounded several others, and made their escape into Canada on horses stolen from the livery stables. The robbers were arrested in Canada, examined and discharged by the magistrates on the ground that it was out of their jurisdiction to hold them, it being in time of war. The Canadian government, not sympathizing with the magistrates, through the governor-general recommended to the Provincial Parliament that they appropriate \$50,000 in gold to be paid to the banks as an equivalent for the money found upon the captured robbers, and which had been restored to them by the magistrates. This amount was voted by parliament and paid to the banks, being equivalent to \$88,000 in currency. St. Albans was again the scene of considerable excitement, in June, 1866, by the concentration here of the "right wing of the army of Ireland," more commonly known as the Fenian organization for the invasion of Canada. On the sixth of the month the force concentrated at Franklin and on the next day the commanding officer, General Spear, ordered an advance and the column moved into Canada, and established the "Headquarters of the army of Ireland" in an ordinary farm house by the road-side, the entire force amounting to 1,200 men. Expected re-inforcements and supplies not arriving, the men became disheartened and returned to their homes, and the project of invading Canada was given up.

ADVANTAGES AS A PLACE OF RESIDENCE.

The pure air and delightful scenery of St. Albans have, within the past few years, come to be appreciated, and it has acquired considerable reputation as a summer resort. The village has five first-class hotels, well kept and all having an abundant patronage. A series of beautiful and picturesque drives stretch out in every direction, and from the hills which surround the village can be obtained some of the finest views to be found in this or any other country.

St. Albans is a port of entry for all freight in transit from Western and Canadian points via the Grand Trunk and Central Vermont line. Here all freight trains are set out for a short time for examination, and cars containing dutiable goods are inspected by U. S. custom officers. The duties collected here amount to \$500,000 a year.

St. Albans is one of the foremost flour depots of the East and has a storehouse capacity of 20,000 barrels.



ST. ALBANS

VERMONT CONSTRUCTION COMPANY.—There is no feature of the rapid development of the United States of more interest than that of the prompt completion of public works of the most difficult and extensive character, and requiring the highest order of talent and practical experience, coupled with ample resources. There is thus great credit attaching to our leading contractors and engineers for the achievements marking their career. The only bridge building company in northern New England is the Vermont Construction Company, whose office and shops are located in St. Albans. This company established their business here in 1888, locating at the start in the old St. Albans rolling mill, but are at present occupying large mills and shops, which were built by them for their occupancy in 1890. Their present works are thoroughly equipped with new and improved machinery, operated by a Harris-Corliss engine of 125 horse-power, and steady employment is given here to thirty-five skilled hands, while large gangs of workmen are employed in building bridges and heavy contract work outside. This company are designers and manufacturers of iron and steel bridges for railroads and highways, and also viaducts, girders, turntables, iron roofs, every variety of iron construction and iron and steel structural work, while their commanding ability has been repeatedly demonstrated in the many important contracts which they have successfully executed throughout New England, New York, New Jersey, and the south. Special prices are made to towns and corporations for bridges, and estimates and drawings, with prices, are furnished free on application. Their superior facilities and experience, coupled with ample capital and material at command, enable them to guarantee the prompt and perfect fulfillment of all contracts, and parties and corporations securing the services of this company can rely upon obtaining advantages difficult of duplication elsewhere in this country. The officers of the Vermont Construction Company are R. F. Hawkins, president; D. E. Bradley, vice-president; J. E. Norton, treasurer; A. L. Davis, engineer. These gentlemen bring vast experience to bear in every branch of their profession, and enjoy the highest of reputations for mechanical genius, commercial integrity and great practical skill.

ST. ALBANS FOUNDRY COMPANY, Lake Street.—This company enjoy a national reputation as manufacturers of car wheels, railroad and machinery castings, mill gearing, pulleys, shafting and engine work; farmers' boiler stoves, sloop sinks, sled shoes, arch doors and grates, tread horse-powers, speed regulators, over-shot threshers, drag and circular saw machines for sawing wood, plows, dirt scrapers, stump and stone lifters, etc. The business was founded in 1840, and the management brings to bear upon its every department vast practical experience, perfected facilities and widespread connections. It is the oldest establishment of the kind in New England, and one of the foremost in the country. The works consist of seven large brick buildings, located directly opposite the Central Vermont passenger station, and are equipped with an elaborate outfit of machinery, operated by a 75 horse-power engine, and 100 horse-power boiler, and steady employment is given to sixty skilled and expert workmen. The foundry transacts a general business in machinery, castings and iron work, and manufacture car wheels, forgings and agricultural implements, making a leading specialty of railway horse-powers, threshing machines and fodder shredders and wood-sawing machines to be used with their powers. These horse-powers are made for one, two and three horses, and are equipped with speed regulators. The threshers have a vibrating separator and cleaner. The trade in these machines has attained immense proportions, and many of them are exported. The foundry melts from nine to eleven tons of iron per day. Only the best grades of iron, steel and other materials are used. The patronage is immense and influential throughout the United States and many foreign countries, and is annually increasing. The

officers of the St. Albans Foundry Company are Hon. Worthington C. Smith, president; W. Tracy Smith, vice-president, secretary and treasurer; J. C. Leslie, general superintendent. The president has been prominent in public life in this state for years; has served this district as a representative to Congress, has been a member of the state senate, and filled other positions of honor and trust with great credit and acceptance. His son, W. Tracy Smith, has been trained to this business since his graduation from college, and is an efficient officer and a pushing, progressive business man. Both are members of the St. Albans Board of Trade. The general superintendent, Mr. Leslie, is eminently fitted by experience and ability to successfully discharge the responsible duties of his position.

C. WYMAN & SON, Jewelry, etc., No. 119 Main Street.—In no branch of industry in the United States have more rapid advances been made than in the manufacture of watches, jewelry and silverware. For many years, especially for the finer and more artistic productions we have been compelled to look to Europe, for our supply, but to-day American productions quite equal, if not excel in excellence of workmanship and beauty of design the best goods made in foreign countries. A representative and old established house in St. Albans actively engaged in this important industry, justly deserving its enviable reputation for dealing in none but A 1 goods and honorable business methods is that of Messrs. Charles Wyman & Son, eligibly located at No. 119 Main Street, one door from the corner of Bank Street. This veritable landmark is the oldest house of its kind in this section of the state and was founded originally about the year 1800, by a Mr. Eaton, who was succeeded by Mr. A. H. Huntington, and in 1849 Messrs. Huntington & Wyman became its proprietors, and seven years afterwards Messrs. C. & J. Wyman took charge of its affairs, and they in turn were succeeded by the firm of Messrs. Wyman & Huntington in 1882, and upon the retirement of Mr. Huntington, six years after this date, Mr. Charles Wyman became sole proprietor and conducted its business with unvarying success until 1888, when his son was admitted into partnership under the present firm title, while the trade is annually increasing in volume and influence. They occupy a spacious and commodious store, neatly and attractively appointed and provided with every convenience for the advantageous display of their large and valuable assortment of goods, and its inspection by customers. The stock carried embraces none but the very best and most reliable goods, such as fine gold and silver watches of both European and American production; elegant diamonds, pearls, rubies, emeralds and other precious gems set in the most exquisite and unique styles; engagement, wedding and souvenir rings, ear rings, pendants, brooches, bracelets, bangles and necklaces; watch chains, charms, chatelaines and lockets; solid gold, silver and plated ware; French, Swiss and American clocks; art novelties in gold, silver, bronze; spectacles, eyeglasses, lenses, opera and field glasses and other optical goods, fine pocket and table cutlery, etc. These goods have been most carefully selected to meet the wants of a first-class patronage, are unsurpassed in quality and artistic workmanship and are guaranteed to be as represented, while the very lowest prices are quoted. A specialty is the repairing of fine watches, clocks and jewelry, also engraving, in which department none but thoroughly skilled and experienced workmen are engaged and all work done here is warranted to give complete satisfaction. Both father and son are thoroughly experienced and practical men in all branches of the trade, enterprising, pleasant and courteous men, honorable and reliable in their dealings and highly respected in social and commercial circles. Mr. Charles Wyman has been president of the village trustees and also had the honor of representing the St. Albans district in the State Legislature in the year 1866, and discharged his duties as such to the great satisfaction of his constituents and credit to himself.

ISAAC S. BORLEY.—It needs no argument to convince prudent property holders that it is their duty to themselves and families, to protect their interests against loss by fire. This taken for granted, it is of course, the first wish of all to be insured in strong, reliable, prompt and fair companies, and do business with trustworthy agents, who will look after their interests as his own, and in case of loss do all in his power to secure them a just and prompt settlement of their claims. Such insurance is offered by Isaac S. Bor-



ley, whose name for honesty, fair dealing and quick adjustments is by no means confined to his business territory. His business is not limited to fire insurance, but includes Life, Accident, Employers' Liability, Fidelity and Plate Glass Insurance.

The agency was established in 1870. The following list of strong and reliable companies of which Mr. Borley is general agent for Franklin and Grand Isle counties, guarantees to property owners sure indemnity in case of loss: The Sun Fire Office of London, the strongest company in the world; the Royal, which has the largest assets of any company in the world; the Pennsylvania, one of the oldest companies in America; the Northern, London & Lancashire, Continental, Springfield, Liberty, American, New England, Granite State, Norwich Union, People's, North British & Mercantile, Lancashire, and Phoenix of London. Mr. Borley's companies have such confidence in his judgment and fairness that most of them allow him to adjust all losses in his territory. He is also general agent for northern Vermont, including Burlington, for the Massachusetts Mutual Life Insurance Company, one of the

best companies in the country; he also represents the Travelers Insurance Company of Hartford, Conn., which is the foremost accident company in the world. He has recently been appointed state agent for the American Casualty & Insurance Security Company, which issues bonds guaranteeing the honesty of persons occupying positions of trust, such as bank officers and clerks, and treasurers of corporations.

The general agency of the American Employers Liability Insurance Company for the State of Vermont, which insures employers against accident to their employees and others, and suits resulting therefrom, has also been recently given him. By reason of the large increase which has been recently made in his business, Mr. Borley has now the largest general insurance business in the state of Vermont, and all persons or corporations in any part of the country, having large amounts of insurance to place, would do well to correspond with him before placing it elsewhere, as he has facilities for placing lines of from one thousand to a million dollars or even more on short notice and at the very lowest possible rates. It is but an illustration of what can be done by honest dealing and attention to business, and all who entrust their interest in his keeping may be assured that they will be well cared for. Mr. Borley's office, which is at the corner of Main and Kingman Streets, with an entrance in the Stevens block has



all possible facilities for carrying on a first-class business, and with its handsome appointments, is the finest insurance office in the state.

AMERICAN HOUSE, Main and Lake Streets, S. I. Stroud, Proprietor.—The American House at St. Albans fills a niche in the esteem and popularity of the traveling public peculiarly its own. The substantial appearance of the house impresses the stranger favorably at the first glance as being a first-class hotel in all respects, while its wide open door reveals a cordial welcome and all the tasteful comforts of a home. It was erected in 1830, and opened to the public by Samuel Barlow. It was for many years under the management of the late Hiram Pierce, and finally became the property of Mr. S. I. Stroud, the present popular proprietor in 1876. It is built of brick, four stories high and has first-class accommodations for one hundred guests. No luxury afforded in situation, surroundings, modern conveniences or management in any hotel is lacking at the American. It is located in the very heart of the business center of the town, at the corner of Main and Lake Streets and fronting the beautiful Taylor Park, and is convenient alike to the permanent patron, the commercial tourist and the transient guest. The house is provided with electric lights, electric call bells and steam heat, while as regards sanitary arrangements and means of escape in case of fire the American is unrivaled. A first-class livery is connected with the house, where some fifteen horses are kept for hire and free carriages run to and from the depot. The cuisine of the house is worthy of special commendation, being under the most experienced management, and kept up to the highest point of excellence. The proprietor is the owner of a farm two miles out of town, where he raises his own vegetables and supplies milk and butter from his own dairy. Terms are placed upon a popular basis, and a stay at this hotel is always remembered as a pleasant experience. Mine host Stroud is a Vermonter by birth, and a perfect master of the art of modern hotel-keeping while his reputation is so widely known and worthily sustained as to place him far beyond the requirements of any praise which these pages could bestow.

RICHARDSON, TWIGG & CO., Dry Goods, etc., No. 148 Main Street.—This representative house was opened by the present firm in 1869, and is not only a splendid monument to the intelligent enterprise of its proprietors, but it is one of those houses whose great and honorable success reflects luster upon the name of St. Albans as a growing mercantile center. The business premises comprise two floors 25 x 125 feet each, elegantly fitted up with electric lights, steam heat, the Lamson cash carrier system, and every known convenience for the manipulation and display of the large and valuable stock that is constantly carried. The premises are divided into appropriate departments, each in charge of competent clerks, thus securing the most satisfactory service. In dress goods is shown the latest shades and patterns in black and colored silks, satins, velvets and velveteens, ottomans, Rhadamaux, cashmeres and prints; while other lines include blankets, flannels and house-keeping goods; linens, ginghams and white goods; hosiery, gloves, and underwear; corsets, bustles and dress trimmings; laces, ribbons and embroideries; notions, fancy goods and small wares in great variety and profusion. The cloak department, to which special attention is given by this firm, is a striking instance of the willingness of the public to co-operate with the merchants whose endeavors are directed toward supplying their patrons with the best and latest in the market, and at the very lowest prices consistent with the ideas of modern merchandising. Planted but a short year ago, this little acorn has grown to a tall, sturdy oak. The soil of public favor has been fertile in the extreme, and to-day this department has outgrown in size and trade that of any other store in this section of the country. This success has arisen from various causes, among which may be named the ability of the firm to buy for cash in all markets, and their enterprise in securing novelties as fast as they appear. Their garments this season are far above the average both for style, variety and cheapness, and they embrace the most valuable fur cloaks, sealskin sacques, plush and fur-lined newmarkets, tight-fitting ulsters, directoire, raglans, peasant coats, cloth and plush wraps, cloth and plush Modjeekas, cloth and plush jackets, Jerseys and Jersey waists, childrens' and infants' cloaks, and the latest fur novelties. Nothing has been too fine or fashionable for Messrs. Richardson, Twigg & Co. to buy and the ladies of St. Albans have an opportunity this season of making their selections from a stock second to few displayed by the largest houses in New York and Boston.

The carpet department is brilliant and dazzling in its display of bright colors and handsome effects, in the newest patterns of Wiltons Moquettes, Axminsters, Brussels, tapestries and ingrain; while the assortments also include linoleums, floor and table oil cloths, linen, damasks, paper hangings, curtain materials, window shades, draperies, rugs and matting. The business is conducted at both wholesale and retail. The members of the firm are Messrs. A. S. Richardson, G. P. Twigg and J. B. Kavanaugh, all of whom are native Vermonters, experienced and talented merchants.

G. W. SHATTUCK, Groceries, No. 17 Lake Street.—In the whole range of commercial enterprise there is no more important interest than that represented in the sale of groceries. This fact is recognized and appreciated by all intelligent and thoughtful people, and therefore the selection of a dealer from whom to purchase our supplies is a matter which calls for serious consideration and discriminating judgment. A prominent, prosperous and thoroughly reliable house engaged quite extensively in this line of trade in St. Albans, well deserving of the high reputation it enjoys for handling only absolutely pure and fresh goods and liberal dealings is that of Mr. George W. Shattuck, whose popular headquarters are eligibly located at No. 17 Lake Street. This well-known resort for food supplies was established in 1864, and its present proprietor is a thoroughly experienced man in all branches of the business, and under his enterprising management and direction the business has grown to its present large proportions and influence, derived principally from among our best classes of citizens. The premises utilized for the business are very spacious and commodious, comprising a store 40 x 125 feet in dimensions, which is most admirably arranged and fitted up with every convenience to facilitate the transaction of business and accommodation of the large assortment of goods constantly on hand. The stock embraces everything in the line of choice staple and fancy groceries, including the very purest of fresh new crop young Hyson, gunpowder, Souchong, Oolong, Imperial, English breakfast, Japan and other teas; choice Mocha, Java and Rio coffees, cocoas, chocolates and spices; select brands of canned goods, table delicacies, sauces, relishes, condiments, foreign and domestic fruits; sugars, syrups, molasses, best family flour, cereal and farinaceous foods; gilt-edge dairy and fancy creamery butter and cheese, fresh eggs, pure leaf lard, garden and farm produce, salt and smoked meats and provisions, best brands of cigars, smoking and chewing tobaccos, bakers' and laundry supplies, tubs, pails, brooms and kindred supplies, etc. The goods sold here are well known for their purity, all round excellence and uniform quality, while the very lowest prices are quoted and customers know that nothing inferior or adulterated will be sold to them. Order, system and cleanliness are strictly observed, polite service is accorded to patrons and orders are delivered at residences in the city free of charge. Mr. Shattuck is a native of this state, a pleasant, courteous man of superior business ability and is highly respected by all with whom he has any business transactions.

DR. GILMAN, Dentist, No. 1 Kingman Street.—Mr. S. Gilman had the honor to establish the first dental establishment in St. Albans, or in Franklin County in 1844. In the year of 1850, he formed a partnership with a dentist, and the firm became known as Messrs. Gilman & Kilbourn. In 1856 it became Gilman & McGoran; in 1866 Gilman & Sheerer, and in 1878, Mr. Gilman reverted to his original standing of sole proprietor. In 1864 he introduced nitrous oxyd gas for the painless extraction of teeth. The first time it was used in the state was for Dr. G. Q. Cotton's son, when he extracted four teeth without pain, and he has continued its use successfully from that time till the present. He is one of the most reliable men in his profession and does the finest work, in extracting, excavating, treating, filling, crowning and preparing teeth, and making new plates. He is careful, upright and conscientious in his professional duties and commands the best patronage from the best people of this city and vicinity. His office is supplied with every modern convenience known to the dental profession, while his rooms are finely fitted with the conveniences for the comfort of patients. Dr. Gilman is ex-president of the Vermont Dental Association. He is a member of the F. and A. M. and for a long term of years has been honored with the office of justice of the peace, and has done more official business than any other man in the city. He is a native of Chelsea, Vt.

FREDERICK DUTCHER & SONS, Druggists, No. 109 Main Street.—In its specialties the wholesale and retail drug house of Frederick Dutcher & Sons is one of the most eminently representative in the United States. To its splendid facilities as manufacturing chemists, they add old-established influential connections, while the firm is one that embraces young men full of well directed energy, yet possessed of vast practical experience. The business was established in 1841 by Mr. L. L. Dutcher, who was succeeded by Messrs. L. L. Dutcher & Sons in 1851. In 1876, Mr. F. Dutcher succeeded to the control and in 1886 the present firm name was adopted. They have a fine large salesroom, handsomely fitted up and containing a fine line of drugs. They manufacture fly paper and Dutcher's Golden Butter color. A fine building, 40 x 100 feet in dimensions and three stories high is used as a manufactory. Fifteen hands are employed and 46,000 sheets of paper are made daily. Dutcher's Golden Liquid, the first butter color ever made, had its origin in this firm. Golden Liquid was originally manufactured to supply the demands of the Franklin County dairyman. Its popularity soon spread beyond the confines of the county and it is now sold throughout the entire New England States. Mr. Frederick Dutcher manufactured a little at first for a few of his local customers. As its worth became known the demand increased, and it is now in use in all parts of the country. The firm employ four traveling salesmen and their specialties have a world-wide celebrity. An immense stock of drugs, druggists' sundries, fancy goods, chemicals, etc., are constantly carried, also a full supply of art materials. It is to such houses as this that Vermont owes her supremacy in the drug business, and Messrs. F. Dutcher & Sons with unremitting energy and enterprise are pursuing that liberal, honorable policy which early laid the foundations that now support the fabric of this great representative house.

E. DESANTELS, Grocer, No. 105 Lake Street.—There is no more important branch of commerce in any prominent center of trade than the grocery line, as it includes almost every article of necessary food, among which are the products of the most remote portions of the world, and to obtain these in their freshness and purity is a matter of serious consideration with every purchaser and consumer. A prominent, prosperous and reliable house extensively engaged in this line of business in St. Albans and enjoying a wide-spread reputation for handling none but first-class and reliable goods, attending strictly to the wants of customers and dealing liberally, is that of Mr. E. Desantels, whose popular and ably conducted headquarters are centrally located at No. 105 Lake Street. This enterprise was founded originally in 1875 by Mr. D. Thiebault, who conducted it with excellent success until 1888 when he disposed of it to the present proprietor. Mr. Desantels is a Canadian by birth, and has been a resident here for many years, and is a thoroughly experienced man in all branches of this trade, and under his enterprising direction the business of this establishment has grown to its present large and influential proportions. He occupies a spacious and commodious store, neatly and appropriately fitted up and provided with every convenience for the successful prosecution of the business, while the large variety of articles embraced in the stock is such as directly relates to the general wants of the community, and includes everything in the line of choice staple and fancy groceries, such as absolutely pure and fresh new-crop teas from China and Japan, the choicest of Mocha, Java and South American coffees, cocoas, chocolates, ground and whole spices, select brands of canned goods, table delicacies, sauces, condiments, relishes, foreign and domestic fruits; sugar, syrups and molasses; choice family flour, fancy cereal and farinaceous foods; gilt edge dairy and fancy creamery butter and cheese, fresh eggs, pure leaf lard, farm and garden products; salt and smoked meats and fish, popular brands of cigars, smoking and chewing tobaccos, bakers' and laundry supplies, tubs, pails, brooms, brushes, mops, and kindred household necessities; in fact, everything usually found in a well-conducted grocery establishment. The goods emanating from this house are noted for their purity and uniform excellence and low prices. Order, neatness and cleanliness are observable on all sides, and polite assistants attend promptly to the wants of customers, while orders are delivered at residences in the city free of charge. Mr. Desantels is a gentleman of superior business ability, courteous and affable in his relations in business, honorable, prompt and energetic, and is highly respected in social and commercial circles.

A. F. LANE, Books, No. 116 Main Street.—One of St. Albans' business landmarks, surrounded by pleasant historic associations, is the establishment conducted by Mr. Albert F. Lane, at No. 116 Main Street, and familiarly known as the "St. Albans Bookstore." This house was founded in 1840, by Mr. E. B. Whiting, and, after several changes, the present proprietor succeeded to the control in 1882. The literary residents of the town, and all lovers of good reading, make it their chief rendezvous. It is patronized by both ladies and gentlemen, young and old, from all classes of society, and, especially during the holidays, is the busiest place in town. It has well stocked departments for books, periodicals and stationery; blank books, artists' materials and pocket cutlery; engravings, etchings and art goods; wall papers, decorations, toys and games. The stock contains at all times scientific, agricultural and miscellaneous works from the best authors; works of devotion, prayer books, hymnals and Bibles; books in fine bindings, and illustrated works in prose and poetry; maps, globes and guide books; sporting and yachting books, and out-of-door literature generally; juvenile books, toys and games in vast variety; albums, leather goods and Christmas gifts for all tastes and fancies; artists' materials in complete assortment, and art novelties; with special counters for newspapers, periodicals and seaside novels. This house is never without the last "new thing" in English, French or American literature, and it is headquarters for every line of goods here mentioned to a wide circle of trade. Mr. Lane makes a specialty of wall papers, and decorations and carries a large stock at all times in all the newest patterns and designs. Mr. Lane is a native of New Hampshire, and known and honored in this community as an enterprising, progressive merchant and a reliable, public spirited citizen.

ST. ALBANS BEEF COMPANY, Near Central Vermont Depot.—The great west has for many years been the chief source of supply for fresh meats. In order, however, to carry live cattle and sheep by rail long distances, they are packed in a car like sardines in a box, making it impossible for the animals to lie down, and they are exposed to the storms of winter and the exhausting heat and sun of summer. The transporting of cattle in this style can have but one result—the animals arrive at the eastern market in a feverish, unhealthy condition, bruised, worn out and with great loss of weight. By killing and dressing the beef in Chicago, the long journey for the live stock is avoided, there is no shrinkage in weight, and good wholesome beef is delivered to the consumers in this market at a much lower price than was possible under the old system. In connection with these remarks we desire to make special mention of the St. Albans Beef Company, commission dealer in Swift's Chicago dressed beef, mutton, pork, etc., whose salesrooms in St. Albans are conveniently located near the Central Vermont passenger depot. The business was established here in 1888, and under the efficient management of Mr. O. R. Swett has been rapidly increasing. They occupy the finest cooler in the state, fitted up with everything necessary for storing and preserving their meat, which is of the very best quality. All orders receive prompt attention, and goods are delivered free of extra charge. The company handle two to four car loads per week.

E. H. SMITH, Photographer, No. 114 Main Street.—A house in St. Albans which can be truly called a leader in its special line is that of Mr. R. H. Smith—more popularly known as "Smith's Photograph Parlors." The business is one of long standing and was founded over forty years ago. Since 1865 the present proprietor has had sole control, and has conducted the business in strict accordance with the highest rules of business principles. The present location has been occupied for the past four years. The studio and parlors are fitted up in elegant style, provided with the most costly apparatus, and adapted especially for the finest work in this line. Every description of photographic work is done, as well as fine color and crayon portraiture, in this last respect the house employing brilliant and talented artists, and doing work for people all over the country. Indeed, general portrait work is their leading specialty. The prices in vogue at this establishment are most reasonable when the high quality of the work turned out is considered. Everything is the best that can possibly be obtained, and this is certainly one of the finest equipped galleries in this section. Mr. Smith is a native of this state, an honored member of F. and A. M. and a respected citizen of St. Albans.

C. H. HARVEY, Furniture, No. 138 Main Street.—Decorative art has entered into the tastes of the American people to such an extent that the houses of this country present some of the finest specimens of furnishing in the world. This is the line of business in which Mr. C. H. Harvey is engaged at No. 138 Main Street, St. Albans. His business was established a great many years ago by Mr. Samuel Livingstone, Mr. Harvey having succeeded him in 1880. He has four floors, 30 x 70 feet, stocked with the most artistic furniture, window shades, wall paper, pictures and frames, and everything that goes to make the residences of the wealthy look rich and beautiful. He sells furniture from the finest woods, in suites, sofas, chairs, rockers, reclining and easy chairs, settees, lounges, beds, folding and post beds, wash-stands, commodes, wardrobes, dressing bureaus, mirrors, marble and wood-topped furniture, bric-a-brac, ball, drawing-room, sitting-room, parlor, dining-room, bedroom, kitchen and bath-room furniture, chairs, etc. He deals in window shades of every description, all of the little notions that go to decorate a room, drapery, curtains, curtain poles, chains, and the largest assortment of pictures, picture frames, and wall paper in Franklin County. He does a wholesale and retail trade, carrying a tremendous stock of the finest goods. His store is artistically and beautifully arranged, a visit to it being like going into a gallery of art, where all of the finest household goods are displayed. He employs eight persons and draws his custom from the first families of town. Mr. Harvey is a native of Canada and a merchant of natural talent and training. He is an upright man of business, loyal to truth in all of his dealings and stands high as a citizen and in the social sets.

WELDEN HOUSE, Walter B. Johnson, Manager.—The "Welden," was erected in 1865 by a stock company, who conducted it until 1883, when the late Lansing Millis became sole owner. In March, 1890, the property was purchased by Mr. John Greenway, of Syracuse, N. Y., who inaugurated a new order of things, and the fair fame of this famous hostelry has been fully restored. He is determined that no effort shall be spared to meet the wants of the public in a first-class house, and recognizing the fact that management is the keynote to success in any hotel, he secured the services of Mr. Walter B. Johnson, of Boston, as manager. This gentleman has had large experience in hotel management, and from his book of knowledge upon the subject, many a hotel man in Boston and New York might well take a leaf. The Welden surpasses in size, beauty and equipment any other hotel in the state, while it is the only commodious and well-appointed summer resort in this region. It is a large, five-story brick edifice, built upon three sides of a square, with a well-lighted inner court, thus admitting sunshine into every room in the house. Its location is excellent. It faces the finest park in Vermont, and overlooks the beautiful village, and the charming scenery of Lake Champlain and the Adirondacks in the distance. There are two hundred rooms at the Welden, many of them en suite and specially intended to secure the privacy of a home to families; while the house is lighted by gas and electricity, heated by steam throughout, provided with electric call bells and luxuriously furnished. The hotel is also provided with an Otis elevator, and a large music hall, while in the hotel building are the post office, a National Bank and a Western Union Telegraph office. The service is elaborate and a thorough system of organization is enforced by Mr. Johnson, who is no ornamental figure-head, but a "worker," who personally sees after the comfort of every guest. Great attention has been paid to sanitary regulations. The elevated site occupied by the hotel ensures a perfect system of drainage, and sanitary experts have put their seal of approval upon the entire new and perfect system lately applied to the house. A first-class livery is connected with the hotel, busses carry passengers free to and from the depot, while a barber-shop and billiard room are among the necessities of modern hotel life here supplied for the convenience of guests. The finest table in St. Albans is set right here at the Welden. The proprietor is a liberal caterer. He believes in the best and plenty of it, and has in charge of the cuisine a skilled chef and competent assistants. A large farm near by furnishes a daily supply of fresh butter, cream, milk and vegetables. With a popular management understanding exactly how to satisfy the most varied and fastidious tastes, and with the lovely scenery and charming views surrounding it on every hand, it is not to be wondered at that the Welden is the Mecca for summer tourists. Its rates will be found very moderate.

F. F. TWITCHELL & CO., Dry Goods, etc., Main and Bank Streets.—The dry goods business has been carried on upon this site for over eighty years, the present firm succeeding to the control in 1881. The location is the most central both to the business and residential sections of the town, and the house has a splendid trade at both wholesale and retail. Two floors, 32 x 60 feet each, are occupied, and these are fitted up and furnished in keeping with the correct taste and sound judgment of the proprietor, including electric lights, Lamson cash carrier system, and other arrangements for the convenience of customers and the adequate display of the magnificent stock here carried. This is the busiest establishment in its line in town, its counters being thronged by patrons from all classes of the community. Each department is complete within itself, while the employees are noted for their courtesy and obliging manners. Customers can here obtain a complete outfit, not only of dry and fancy goods, but many household articles both for use and adornment. The splendid stock contains everything desirable in the line of dress goods, the house being the recognized headquarters for silks, satins, velvets and velveteens, ottomans, Rhadamaux, cashmeres and prints; also for cloaks, suits and shawls; tight-fitting ulsters and the latest fur novelties, all the freshest patterns in Wiltons, Moquette, Axminsters, Brussels, tapestry, ingrain and other carpetings; linoleums, rugs and oil cloths, window shades, etc., and housekeeping goods; hosiery, notions and fancy goods in vast variety. This house is first to secure the most desirable novelties in all fabrics of the loom, in fancy goods and ladies' garments, and invariably guarantees the lowest prices. Mr. Twitchell is a native Vermonter, and one of St. Albans' prominent citizens and leading business men. He is president of the board of school trustees, a member of the K. of P. and a K. T., and has served as president of the St. Albans board of trade.

E. D. FULLER, Livery Stable, No. 104 Main Street.—This well-known stable was established in 1820 and was the first livery established in town. It is and always has been a very popular resort for the public in search of first-class "rigs." Mr. E. D. Fuller, the proprietor, is a son of Mr. Wm. Fuller, who established the business and retired in 1865, the son taking control at this time. The premises occupied on Main Street cover a large space and afford accommodation to a number of fine horses; about forty on an average are kept. Special attention is given to boarding horses and in this stable can be seen some fine animals owned by wealthy gentlemen of the town. The stalls are all well regulated and receive careful attention. The stables are well lighted, drained and ventilated. A complete and desirable line of fine carriages are kept, and rigs are furnished for all occasions where they may be required, such as balls, the theatre, entertainments, funerals, weddings, etc. It being a rule of the house to meet every call by telephone or otherwise promptly, patrons are assured of prompt and courteous treatment, while the prices charged are always fair and reasonable. As a dealer in horses Mr. Fuller has an extended reputation. He sells over one hundred horses per year, his specialties being gents' drivers and matched pairs, and is the largest dealer in horses in the state. His stock consists chiefly of Morgan, Hambletonian and Phil Sheridan breeds. Mr. Fuller is a native of St. Albans.

MISS E. C. MAXHAM, Ladies' Trimmings, No. 111 Main St.—This is in all respects a well-appointed, first-class establishment, complete in every department and receives a large and influential patronage. Miss Emma C. Maxham, the proprietress, commenced the business in 1876, and it at once leaped into public favor, developing a trade of permanent and extensive proportions. The general store-room comprises a finely appointed apartment, artistically arranged with all essential requisites for displaying and showing off, the stock in an attractive manner. The stock here displayed embraces everything in the wide range of ladies' fine trimmings and furnishing goods—articles, in fact, most dear to the feminine heart. Many specialties are noted, particularly Butterick's patterns, for which this house is the agency here. The stock handled by Miss Maxham is made up of the very finest goods of this nature that could be obtained. In quality, workmanship and finish it is unexcelled in this town by that of any contemporary establishment, while the prices quoted are extremely moderate. Miss Maxham is a native of this state, a lady of courteous manners, and is very much respected here.

DRISCOLL & GRAVES, Grain and Mill Feed, Lake and Market Streets.—There is not among all the great staple food products that enter into general consumption any that exceeds in importance those of hay, feed and grain, and it is in the nature of things, therefore, that the sale and handling of these articles should constitute one of the principal branches of mercantile activity in every center of trade and commerce. A comparatively new house devoted to this line of trade in St. Albans and rapidly winning a most enviable reputation in consequence of its superior supplies and honor-



able, straightforward business methods is that of Messrs. Driscoll & Graves, whose popular and ably conducted headquarters are so eligibly located on the corner of Lake and Market Streets. The members of the firm are Mr. T. G. Driscoll and Mr. F. H. Graves, both Vermonters by birth, and having a wide range of experience in this line of trade, they formed this copartnership under the present firm title and inaugurated this enterprise in July, 1889, which at once secured a hold on public favor resulting in the development of a very large and influential patronage that is constantly increasing in volume and importance, extending throughout the city and surrounding vicinity. The premises occupied are spacious and commodious, comprising two floors and large storehouse in the rear, which are fitted up with special reference to the trade, which involves the daily handling of large quantities of heavy and bulky articles connected with the business and provided with ample accommodations for the large assortment constantly on hand. The stock carried embraces the very choicest of everything in the line of domestic animal provender, including mill products such as bran, shorts, middlings, ship stuffs, cracked corn and oats, screenings, etc., also the very cleanest and best varieties of baled timothy, clover, red top, blue grass and other hay, clean and bright rye, oats and wheat straw, etc., clean, sweet and heavy oats, ear and shelled corn, besides a full stock of timothy, clover, red top, orchard, lawn and other grass seeds, field and garden vegetable seeds, etc. The firm makes a specialty of the choicest brands of spring and winter wheat flour, also graham, rye and buckwheat flour, oatmeal, yellow and white bolted and unbolted corn meal and other fancy cereals of which they carry a full and complete variety at all times, besides meal cakes, condition powders and other special articles for horses and cattle; and also E. Frank Coe's high grade, ammoniated bone super-phosphate. The firm enjoys close business connections with shippers and the most prominent millers, and all goods purchased from them can be relied upon as pure and wholesome. All orders receive prompt attention and are delivered in the city free of charge when desired. Messrs. Driscoll and Graves are gentlemen of superior business ability, enterprising, courteous and honorable, and they justly merit the success they have achieved by their ability and perseverance.

J. G. MOORE, Marble Worker, No. 91 Main Street.—These works were established in 1872, and are among the most extensive and prosperous in the country. The reputation and trade is not only local but national, and the operations of the house extend from Maine to California. This pleasing result is due mainly to the high quality of the work turned out, and also to the energetic and persevering management of the business. The works at No. 91 Main Street are of a very complete and spacious character, comprising two large yards, upon which have been erected the necessary build-

ings and shedding for the several departments. The rubbing and polishing and other machinery is of the most improved make and is run by steam-power; indeed, the facilities of the works are such that all orders received are promptly executed and in the best manner. In marble, the house executes all manner of designs, particularly cemetery and monumental works, and has set some of the finest monuments in the state. A large supply of marble and granite, worked and in the rough, is kept in stock at all times, a specialty being made of granite work. Estimates and designs are furnished on application. In all the job work done at these works, there is manifested a careful and skillful workmanship, and a display of good taste in material and execution which have largely added to the reputation already enjoyed by the concern. Mr. Moore, the proprietor, is a thoroughly practical man. He was born in this state, and during his residence in St. Albans, has become widely known and respected. He is a member of the G. A. R. and the K. of P. During the war, Mr. Moore served gallantly in two Vermont regiments, the First and the Twelfth.

A. S. OLMSTEAD, Groceries, Etc., No. 142 Main Street.—A prominent, progressive and representative house engaged extensively in this line of business in St. Albans, handling none but reliable and A 1 goods, is that of Mr. A. S. Olmstead, successor to I. J. Goodhue, dealer in groceries, lamps, wooden, crockery and other wares. This enterprise was founded originally in 1870 by Mr. I. J. Goodhue, who conducted it with unvarying success until 1889, when he disposed of it to the present proprietor, who is a thoroughly experienced business man. The premises utilized are of ample dimensions, commodious, and admirably fitted up with special reference to the different departments of the trade. The store is very neatly and attractively arranged and the stock carried is full and complete in all its branches. Here will be found a superior assortment of absolutely pure and fresh choice fancy and staple groceries, including the very best grades of tea from China and Japan, choice, fragrant Mocha, Java and Rio coffees, cocoas and spices; select brands of canned fruits, vegetables, meats, fish, table delicacies, sauces, relishes and condiments; sugar, syrups and molasses, best family flour, cereal and farinaceous foods, prime dairy and fancy creamery butter and cheese, fresh eggs, pure lard, farm and garden products; salt and smoked meats and fish; foreign and domestic fruits; bakers' and laundry supplies, popular brands of cigars, smoking and chewing tobaccos, etc. His stock of crockery, china and queensware includes the latest and most desirable patterns in breakfast, dinner and tea sets; also game, fish and toilet sets, besides a full assortment of most elegant single pieces in the very finest of foreign and domestic wares; also fancy articles for use and ornament of fine French, German and English and American productions; plain, cut, embossed and pressed glassware, stained glass goods, while the assortment of lamps includes all the very latest and most improved patterns and styles with globes, shades and other fittings. The stock of wooden and willow ware embraces every conceivable article in these lines for household purposes, and is unsurpassed in quality and low prices. Polite assistants serve patrons and every effort is made to please, while orders are delivered at residences in the city free of charge. Mr. Olmstead is a native of this state, and is a wide-awake, industrious man of excellent business ability.

R. J. KNOWLES & CO., Artistic Upholstery, No. 87 N. Main Street.—This house was organized in 1890, being the successor to Mr. A. H. Switzer, who had carried on the business for years. Messrs. Knowles & Co. occupy an entire floor, 20 x 60 feet, employ a polite, clerical force, deliver all orders and are establishing a successful and desirable trade among the first families of this city. They make a specialty of custom work, giving particular attention to the artistic upholstery of sofas, lounges, chairs, etc. They make to order and put up draperies and window shades, produce fine picture frames, supply rich mouldings, make and renovate mattresses, repair and polish furniture, lay carpets and give careful attention to packing furniture, pictures, glass and china for transportation and shipment. Messrs. Knowles & Co. have entered upon their calling with a complete understanding of its details and requirements, and all indications point to their success. The members of the house are Messrs. R. J. Knowles and E. H. Shattuck.

E. A. LAUGHLIN, Tobacco, No. 100 Main Street.—Mr. E. A. Laughlin is a retail dealer in fruits, confections, tobacco and cigars, having established his business in 1887. He has increased his patronage until his customers are numerous and prominent. His goods occupy a roomy store, his stock consisting of the choicest brands of tobacco, in which line he handles everything that goes to consummate the delight of the smoker. He deals in smoking tobacco of every make, Durham, Dills, Richmond and all of the choice Turkish and Perique brands; also plug tobacco, chewing and smoking; snuff, cigars of the best grades imported and Key West, cigarettes, cheroots, etc., pipes, cigar holders, tobacco pouches and boxes. He handles every variety of fruits, apples, pears, peaches, grapes and the best confections, sweets, bon-bons, caramels and nuts. Mr. Laughlin is regarded as a very reliable and able business man. A native of St. Albans, he served gallantly for two years and five months in Co. G, Thirteenth New York Cavalry, and is now an honored and active member of the G. A. R. Mr. Laughlin also makes a specialty of fine scroll sawing.

J. SCOFIELD & SON, Stoves, Etc., No. 162 South Main Street.—Messrs. J. Scofield & Son are among the leading men engaged in this line in St. Albans. They deal in stoves, ranges, furnaces, tinware, etc., and also attend to plumbing and the arrangement of steam and hot water apparatus. The business was originally established by Miller & McEvoy in 1876; succeeded by Miller & Greene; they, by Miller & Scofield; that firm by Mr. J. Scofield, individually; and in turn came Messrs. Scofield & Son, in 1890. They occupy a well-stocked store, 22 x 70 feet, with a roomy basement, and employ a force of ten persons, while they deliver all orders. They handle every variety of stoves, for wood, small and large coal, base burners; supply houses and buildings with the most useful furnaces: put in piping for water, gas and conducting steam heat; build radiators, fit water basins, sinks and bath-rooms, etc., while they also handle all kinds of tinware, pails, boilers, pans, basins, sieves, etc. Messrs. Scofield & Son stand among St. Albans' leading merchants. They have proven themselves honorable and loyal to business principles. Mr. Scofield, Sr., is a member of the F. and A. M., and a native of Canada. Mr. J. Scofield was born in Vermont.

FREDR. WOODWARD, Grocer, No. 167 So. Main Street.—Mr. Woodward is a native of this town, and is one of the leading and respected citizens of the place. He established his present enterprise in 1888, and the spacious premises are in size 25 x 60 feet. Mr. Woodward conducts two important enterprises. In the first place he is one of the leading grocers of the town, keeping in stock a fine and select stock of fancy and staple groceries of every description, together with complete lines of such special goods as confectionery and cigars. The line of confectionery is particularly fine, and embraces all high grades in foreign and domestic candies. Mr. Woodward's trade in this department is wide-spread and extends among all classes in St. Albans. In the lunch room Mr. Woodward sells substantial refreshments of all kinds at all hours of the day and evening. He supplies the finest and choicest edibles the market affords and his place is the resort par excellence for our best class of citizens. The entire establishment presents at all times a busy and enlivening picture of human industry, and it is one of the features of this part of the town.

T. C. BRENNAN, Restaurant.—St. Albans is well supplied with a number of first-class restaurants outside of the numerous hotels, and it owes much to the enterprising and energetic restaurateurs who have brought about this result. Prominent among these is the gentleman whose name heads this. Mr. Brennan is a native of Ireland, and twenty years ago embarked in this business here, at which he has gained both fame and fortune. Since 1880 he has occupied his present quarters which are finely arranged, elegantly fitted up and convenient in every way. Here, with every facility at hand, and with a table supplied at all seasons of the year with the best of everything the market affords, Mr. Brennan caters to and appeases the appetites of a most extensive patronage, regular and transient, of this city and vicinity. In the character of "mine host," Mr. Brennan stands the acknowledged peer of any of his contemporaries in this section, and his popularity is due much to the courteous, affable demeanor he holds out to all, as well as to the fine quality of meals set up at his restaurant.

F. N. TROMBLEY, Baker, No. 77 Main Street.—The naturally productive state of the country surrounding St. Albans, makes this city one of the richest and most abundant in table supplies and particularly in the bakers' province, a line in which Mr. F. N. Trombley is engaged at No. 77 Main Street. He has one floor completely stocked with every commodity known to the bakers' art, and although established in business in 1890, Mr. Trombley is already doing a brisk and large trade, with every prospect of its growth. Everything that he carries in stock is first class and as a consequence he produces first-class bread stuffs. Mr. Trombley is a practical baker, having spent years in the duty of learning his trade and journeyman's work, before starting in business for himself. He bakes and deals in the most delicious bread, crackers, pastry, cakes, pies, rolls, crullers, doughnuts, pound cakes, wine cakes, lady fingers, etc., and all sorts of plain, fancy, frosted, wedding, reception and tea cakes, baskets, etc. He buys only the best brands of flour, and uses the sweetest butter and lard and the finest grades of sugar and seasoning. He also makes and deals in choice sweets, confections, bon-bons, caramels, etc. Mr. Trombley's store is neat and handsomely arranged and his customers are of the best. He is a native of Canada.

DR. C. S. CAMPBELL, Dentist, No. 4 Bank Street.—Dr. C. S. Campbell, the well and favorably known dentist, for fully eight years has maintained a position in the front rank in his profession. He is, in fact, one of the oldest and best known practitioners in dentistry in St. Albans. He was licensed by the State Board in 1882, came to this city to locate, choosing this as his field of labor and permanent home. He is a thoroughly practical and experienced dentist of long and varied experience, both in the mechanical and scientific branches of the art. He occupies neatly appointed and completely equipped offices at above address, having in service all the latest improved dental appliances and general appurtenances, and is prepared to attend to everything comprehended in modern dentistry in the most reliable and excellent manner. Teeth are extracted, filled and adjusted with judgment and skill at reasonable prices, while plates are inserted and artificial work of every description executed in the best form of the art. The doctor is a native of this state and is very highly respected in this vicinity.

MRS. ALICE E. BAKER, Hair Work, No. 115 Main Street.—It would seem that there is no end to the resources for the supply of human hair, a line in which Mrs. Alice E. Baker is engaged. She is a native of Vermont and a manufacturer of hair work, keeping constantly on hand a complete assortment for sale. She is also an expert in hair dyeing, making that a specialty. Mrs. Baker established her business in 1875 and since that period has made a great success as a dyer. The ingredients that she uses are sure not to injure the scalp or hair, but gives the hair a natural color which throws off all suspicion that it has ever been dyed. She keeps a large assortment of goods, including hair work of all sorts, bangs, false front pieces, switches, etc. She also sells everything in the way of variety, including toys, jewelry, school childrens' notions, fancy goods and a large assortment of goods used by ladies and misses. She is the agent for every make of sewing machine, including the Household, Helpmate, New York, Singer, Weed, New Haven, and a great many others. Mrs. Baker is noted as an exceptionally clever business woman.

THE MISSES LANE, Variety Store, No. 103 Lake Street.—The Misses Lane, who are the proprietors of one of the most noticeable variety and fancy stores in the city, established their business in 1888, and have now a neat and attractive salesroom and a roomy storehouse, where they keep a large stock of goods of every variety, toys, games, blocks, balls, Yankee notions, books, slates, pencils, pens, paper, ink, tinware, pans, basins, boilers, cups, sieves, etc. The Misses Lane also carry a full line of the choicest confections, made from the purest sugar and syrups, including sweets, bon-bons, caramels, drops, stick candy, etc., which they dispose of in neat packages; fruits of all kinds, apples, pears, grapes, peaches, plums, bananas, nuts of every variety; sweetmeats, fancy cakes, lady fingers and an endless array of articles for grown persons and children. They carry the best stock of everything and have built up a reputation for honorable business dealings. The Misses Lane are natives of Vermont, and are in the path of a success that does credit to their commercial talent.

A. S. HYDE & SON, Grocers, No. 118 Bank Street.—St. Albans has the honor to claim some of the oldest and most reliable business houses in the state, among the number being the grocery firm of A. S. and F. W. Hyde, known as Messrs. A. S. Hyde & Son. This substantial old house was established away back in 1840, by Messrs. Atwood & Hyde. They were succeeded by Messrs. Hyde, Burton & Beardsley in 1845; then by Messrs. Hyde & Foster in 1850 by Mr. A. S. Hyde in 1855; and by Messrs. A. S. Hyde & Son in 1879. Mr. Hyde, Sr., has therefore been connected with the business for fifty years. That is a record worthy of historical note, a fact which brings the firm into review in these pages. Messrs. Hyde & Son occupy a floor 20 x 80 feet, and a large basement stocked with the choicest staple and fancy groceries, tea, coffee, sugar, flour, bread-stuffs, cheese, eggs, produce of every description, vegetables, fruits, nuts, confections, canned, preserved, dried and pickled goods, etc. Messrs. Hyde & Son, however, make a specialty of dealing in Franklin County butter and Vermont maple sugar. This butter is made from the milk of the most carefully clover and grass fed cows, who are cared for and given the best attention. The butter is churned and prepared for the market with the utmost attention and comes in sweet and pure. The maple sugar is made with the closest care and bears the brand of the best sugar made. Messrs. Hyde & Son are among the most skilled merchants in St. Albans. They know their customers' tastes and satisfy them. Their clerks are polite and attentive, their store neat and attractive and they deliver all goods. They are popular men both in business and public walks. Mr. A. S. Hyde has been lister and town treasurer five years. He is a native of Georgia, Vt. Mr. F. W. Hyde was born in St. Albans and has been county treasurer nine years.

COMEGYS & WEBSTER, Dentists, No. 2 Kingman Street.—Dentistry is one of the most delicate and intricate of professions. Its ethics require a good deal more than mere mechanical skill, demanding in fact, as supplementary to the groundwork of its rudiments, talent, breadth of mind and a natural inclination to mastering all its details. We have here in St. Albans a number of first-class dentists, men who, standing at the head of their profession enjoy reputations not confined merely to the limits of the town, but extending over a vast expanse of country as well. Of these it is a pleasure to note briefly the careers of the gentlemen composing this firm, Messrs. J. M. Comegys, M. D. and George O. Webster. Dr. Comegys is a native of Delaware and a graduate from Dartmouth College. In 1867 he established this office here and at once built up a large and lucrative practice. Being a doctor of medicine as well, the doctor found his time too much taken up in the prosecution of both professions and to relieve himself somewhat of the burden, he, this present year, admitted Dr. Webster as associate partner in the practice of dentistry. Dr. Webster is a graduate from Philadelphia Dental College, and a thoroughly experienced practitioner. These gentlemen, under the firm style of Comegys & Webster, dentists, occupy superbly appointed offices at No. 2 Kingman Street. Every department of this important profession is pursued, teeth extracted, filled and adjusted and artificial work of all kinds done, and the offices are supplied with the newest devised apparatus and appliances designed for dental practice. The practice of this office is of large proportions and extends all through this region of country. Both gentlemen are highly esteemed in all circles in St. Albans.

W. T. MERRITT, Grocer, No. 164 South Bank Street.—The excellent, ably conducted grocery store of Mr. W. T. Merritt was originally established by Merritt & Scogel in 1878, the present proprietor succeeding this firm in 1881. From its inception this house has been conducted in an upright, honorable, liberal manner, and became widely known as one of the most desirable among the many stores at which to obtain the very best bargains in choice groceries and provisions. In size the store is 22 x 70 feet, and as regards fixtures and appointments is very complete and perfect in all details. The stock has been carefully selected, and in its variety embraces all the popular brands of family flour, and teas and coffees of a superior quality, pure spices and sugar, syrups, hermetically

sealed goods in tin and glass, condiments and smoked meats, fish and provisions, prime creamery and dairy butter, fresh eggs and the best brands of choice cigars and tobacco. For the daily prosecution of business the services of two hands and one delivery wagon is required. This house does both a wholesale and retail trade of large proportions. Mr. Merritt is a native of Canada and has for many years been actively and closely identified with the best business interest of St. Albans.

MRS. M. G. GILDER, Milliner, No. 101 Main Street.—The tastes of the American people have grown so fastidious, that this country has at once leaped to the front, as one of the best dressed nations of the earth. Not a little of this is due to the enterprise of the American milliners, of whom St. Albans has one very prominent in the person of Mrs. M. G. Gilder. This lady established her store in 1878, and is therefore entitled to be classed among the city's most reliable tradespeople. She has occupied her present location in the old landmark known as the Whiting Building for three years, and has a most exquisitely arranged store, large and completely stocked with all of the stylish things that give joy to ladies. She is among the first to import and procure the latest styles in bonnets, hats, all classes of millinery goods, fancy goods, trimmings, rich feathers, ribbons, laces, silks, gloves, notions and an endless variety of enticing articles of ornament, such as pins, bracelets, chains, charms, belts, etc. She does a thriving retail trade among the best families, carries on an especial custom department and in every way conducts a first-class millinery store. In the busy season, she employs six of the most skillful milliners to be found, and keeps up with the fashions of the times. Mrs. Gilder is honored with the distinction of being an exceptionally clever business woman, a practical milliner and a woman of sound, honorable business principles. She is a native of Vermont.

A. B. SOULE, Dentist, No. 112 North Main Street.—In this article we desire to call attention to one of the best conducted and prosperous offices here—that managed by A. B. Soule, D.D.S. This gentleman is a native of Vermont, and was graduated with high honors from the Baltimore College of Dental Surgery. Being a wide-awake, energetic man, he foresaw the advantages to be derived in locating in his native state, and in the early part of 1890, he located in St. Albans and opened offices at present location. The wisdom of this step was at once exemplified and the large practice now enjoyed by Dr. Soule is evidence of his skillful work and wide popularity. His offices are finely furnished, and in the matter of necessary equipment contain a fine stock of the essential apparatus and appliances of the newest devised patents. The doctor prosecutes all departments of the business, and is particularly skillful in extracting, filling and adjusting teeth and doing all manner of artificial work. No one is more highly esteemed or respected in St. Albans than is Dr. Soule.

WM. ROBERTS, Dining Rooms, No. 80 Lake Street.—Since January 10, 1870, Wm. Roberts has been conducting one of the most popular luncheon and dining-rooms at No. 80 Lake Street, in St. Albans. He occupies two floors, 80 x 80 feet, and besides catering to a large number of regular boarders, does an extensive transient trade, serving a grand meal for twenty-five cents and keeping open house at all hours. Mr. Roberts has very wisely preserved the domestic feature of his place, by having his five daughters assist in conducting the dining-room. He serves the best joints, tender, sweet and delicious roast beef, mutton, veal, pork, lamb, chicken, turkey, ducks, geese, game, birds, sweet-breads, bread-stuffs, soups, entrees, delicacies, tea, coffee, chocolate, cocoa and sweet butter, fresh eggs, good country cheese, vegetables and fruits. He supplies peaches, apples, pears, grapes, etc., nuts of all kinds, confections, sweets, bon-bons, caramels, ice-cream and ices. Mr. Roberts knows how to please his customers and succeeds. He is a shrewd, upright man of business, and prominent in society. A native of New York, he served his country with gallantry two years in Co. D, Thirty-fourth N. Y. Volunteers, and is an honored member of the G. A. R.

J. W. RYAN, Grocer, No. 34 Foundry Street.—Mr. J. W. Ryan has been working for success since 1878 and can safely be said to have reached his aim. His business was originally established in 1874, by M. Chase. Mr. Ryan succeeded him twelve years ago and is now at No. 34 Foundry Street, where the best families of St. Albans buy their meats, fish, groceries, etc. He has a heavily stocked store, 25 x 60 feet, and a large storehouse. He employs an ample force of polite clerks and delivers all goods. His store is a neat and most essentially clean and attractive place. He handles the tenderest, sweetest meats, for joints, broils, stews and fries, including beef, mutton, lamb, veal and pork; the freshest fish, blue, cod, sun, poggies, flatfish, bull-heads, catfish, whitefish; oysters of every brand, not forgetting blue points and Rockaways; vegetables, farm produce, butter, eggs, cheese, flour, potatoes, peas, beets, cabbage, greens, celery; fruits, apples, pears, peaches, grapes; choice family groceries, sugar, tea, coffee, spices, chocolate, cocoa, canned and preserved goods, pickles, bread-stuffs, crackers, cakes, dainties, Yankee notions, etc.; in fact, everything belonging to a first-class grocery store.

J. SHEERAR, Dentist, No. 124 Main Street.—A well known, reliable and thoroughly skilled gentleman engaged in this profession is Dr. John Sheerar. This establishment was founded originally about the year 1860 by Dr. L. Gillman, and was ably conducted by him until 1870, when he was succeeded by the present proprietor. His office, operating rooms and laboratory are spacious, commodious, handsomely and attractively fitted up, while all the very latest improved mechanical and scientific devices and appliances known to the profession are to be found here in active use as occasion requires. Dr. Sheerar is thoroughly practical, skilled and versed in every department of his profession, and occupies a foremost position in its ranks in this state, which has been acquired by some very difficult and intricate cases which he brought to a successful termina-

tion. The use of vapors, cocaine and anaesthetics for the alleviation of pain in extracting and filling teeth have proved successful in all cases in his hands, while special attention is given to the filling of decayed teeth with gold, silver, platinum or other reliable substances; also particular care is taken in the cleansing of teeth, removal of foreign substances and the treatment of the gums also of children's teeth. He is also prepared to execute artificial work at the shortest notice, placing teeth singly or in sets on gold, vulcanized rubber or other plates in the very best style of workmanship, guaranteeing perfect fit, comfort and durability, while his prices are extremely reasonable.

DR. H. A. PEPIN, No. 14 Kingman Street.—It is not always the oldest business firms in which the brightest signs of a commercial success exist. A notable and worthy exception to this rule might be found in the already prosperous drug business attained by Dr. Pepin. His roomy store known as Bellevue drug store, is located on Kingman Street, and was established in the Spring of 1899. This store is stocked with one of the best lot of goods in this part of the city. The doctor being a practical chemist and druggist and an eminently clever compounder of medicines, physicians place great faith in his judgment in the filling of their prescriptions. Dr. Pepin carries a complete stock of all sorts of drugs, chemicals, bay rum, perfumes, fancy and toilet articles, brushes, combs, tooth and face powders, and all of the necessities of the dressing table. The prescription department is under his own control and recipes are prepared at all hours of the day or night, etc., etc., etc. His stock is of the highest grade, his store neatly and attractively arranged and his patronage from the highest families in town. He has studied pharmacy for four consecutive years in the Ecole Pharmaceutique de la Province de Quebec, Montreal, and in the New Orleans College of Pharmacy, New Orleans, La.

INDUSTRIES AND WEALTH OF SWANTON.

SWANTON is a flourishing village of about 1,200 inhabitants, located near the northwest corner of the state, about nine miles from the Canada line. The village has experienced a healthy growth during the past few years, and was incorporated by act of legislature in 1888. Swanton is located on the Missisquoi River about six miles from its mouth. The river furnishes a magnificent water power, which is partially utilized. From Swanton to the lake the Missisquoi is navigable and canal boats and sailing vessels ply the stream. Railroads center in Swanton from Montreal and Canada; from Ogdensburg and the West; from Boston, New York, Troy and Albany, via St Albans; and from Boston and New England points via St. Johnsbury and Lake Champlain Railroad. This latter road runs from Maquam Bay, three-fourths of a mile from the village, on Lake Champlain. Maquam forms a post of entry for Swanton. During the season of navigation, the steamer Maquam plies daily between Maquam Bay and Burlington. Swanton is a very attractive village occupying ground on both banks of the river. The surrounding country is level, the soil fertile and well cultivated and this is generally conceded to be one of the finest farming sections of the state. Swanton received its name in honor of Captain William Swanton, an officer in the British service during the French and Indian wars. The inhabitants of this thriving village are largely engaged in manufacturing and among their leading productions may be mentioned, carriages and sleighs, butter, cheese, leather, lime, lumber, granite and marble monuments, sash, blinds, and doors, plaster, marble tile for floors, spring beds, pumps, suspenders, suspender buckles, and stocking supporters, sick and easy chairs. The mercantile interests of the town are represented by business men whose characteristics are

push, progressiveness and enterprise, exerted in all legitimate avenues of trade. A beautiful park of considerable extent is one of the attractive features of the village. At one end of the park is a handsome monument erected to commemorate the names of those who gave their lives in the war of the Rebellion. Surrounding the park are the business houses of the village, the churches and schools.

Swanton has four churches, viz.: the Congregational, Episcopal, Methodist and Roman Catholic. It has three first-class hotels, a custom house, bank, Catholic Convent, and a fine system of graded schools. It has an inexhaustible water supply, the source of supply being the Missisquoi River; a powerful pumping engine forces the water through mains to all parts of the village. The village is handsomely laid out, the streets are regular and well kept, and the town presents a tidy appearance. The natural facilities possessed by Swanton as a manufacturing point are almost unlimited. It has superior facilities for transportation, abundant water power, and all the raw materials at hand. Swanton is essentially a busy village. There are many wealthy men and but few really poor. Socially and morally, Swanton will compare favorably with any village in the state. The arts and sciences are cultivated and fostered, and evidences are to be seen on every hand of culture and refinement. The magnitude of the manufacturing and mercantile interests of the village and the promise of the future are matters of general pride and gratification. Swanton is situated northwest from Montpelier Sixty-six miles, and nine miles north from St. Albans. Some of the most delightful drives extend from the village in every direction. The village may well feel proud of her schools, her churches, her hotels, her banks, and her commercial and industrial interests. The rapid growth of the town in the past few years shows that the world has awakened to the unexcelled inducements and advantages which it offers, and it unmistakably has a great future before it.

H. A. COLLINS, Swanton Clothing Company, No. 31 Merchants' Row.—This house dates its inception from the year 1880, and in the decade that has passed away has advanced to the very front rank of successful enterprise here. The premises, spacious and conveniently arranged, 30 x 60 feet in size, are fitted up in a manner in full accord with the heavy operations of the house. There is here carried and displayed in stock a mammoth assortment and varied line of ready made clothing of all grades and qualities for the wear of men and boys that is to be found in any one store in this entire state. These goods come from the very best sources in the land, and in high excellence of workmanship, stylish finish and low prices quoted, far excel anything in the same line ever offered to the Swanton public. The other specialties of this house embrace lines of gents' furnishing goods, hats, caps, trunks, bags and valises. In fact, a buyer entering this establishment can, before leaving, obtain a complete outfit for himself at less cost than the boasted bargains even in our metropolitan cities. This business is conducted on the basis of the highest business principles. The proprietor, Mr. H. A. Collins, has had a valuable experience in this line and the public of this vicinity are reaping the full benefit derived from such an experience. Mr. Collins is a native of Burlington, and is very much respected here. He is an F. and A. M. in high standing.

H. A. BURT, JR., Insurance, No. 51 Canada Street.—It is a poor community, indeed, in this country, that cannot boast and point out among its leading citizens a dozen or so self-made men. Here in Swanton there is no exception to the rule, and as illustrating our remarks we intend to briefly pen the career of the subject of this editorial, Mr. Henry A. Burt, Jr. Mr. Burt was born in Fairfield, Vt., and has always made Swanton his home. In 1873 he graduated from the Norwich University and three years later was admitted to the Franklin County Bar, and a little later made a Master in Chancery. He studied law with his father, the Hon. Henry A. Burt, who is to-day one of the oldest leading lawyers in the state. The firm is now Burt & Burt. In 1885, in conjunction with his now extensive law practice, he opened an insurance department. In this department his success has been equally marked and prominent. He writes a large amount of insurance throughout Swanton and vicinity

in fire, life and accident and represents some of the strongest and wealthiest insurance corporations in the world. He is agent for the Home and the German American Insurance Companies, of New York; The Union Mutual, of Montpelier Vt.; the New England, of Rutland; and for the Standard Life and Accident of Detroit, Mich. Mr. Burt writes policies at lowest premium rates, adjusts all claims promptly, and, being himself a lawyer, decides quickly on small legal technicalities. So far Mr. Burt's career has exhibited a life of self-denial, hard study and untiring perseverance, qualifications that are bound to carry their possessor to the front. He moves in the highest social circles in Swanton, and is very popular and highly esteemed in the community; in fact, to that degree that his fellow townsmen have bestowed public offices upon him without stint. Twice was he elected superintendent of our public schools; then for two years he pursued civil engineering in the west; since returning he was again elected superintendent of schools, three times elected a justice of the peace. Mr. Burt is now entering upon his third term. In musical circles Mr. Burt is equally well known, as he is one of our leading musicians here, and is the present leader of the Swanton Cornet Band. He is yet a young man in the early flush of an active and successful business life.

CHAS. KEENAN, Planing Mill, Merchants' Row.—The manufacture of interior finishings for houses is carried on extensively by Mr. Chas. Keenan. At this establishment doors, sash, blinds, mouldings, brackets, stair railing and interior house finishings generally are manufactured. This establishment was founded in 1873 by W. O. Smith, and since 1882 has been conducted by Mr. Keenan. It is very large, employing on an average about two experienced men. The factory building, 35 x 42 feet in size, is a fine, modernly constructed structure, containing a fine equipment of the necessary machinery driven by water power. The productions of the mill are well thought of by carpenters and builders and all others who have occasion to use them, and they are the first sought for, on account of their superiority and extremely reasonable terms upon which they are sold. Mr. Chas. Keenan, the proprietor, is a native of Ireland, and a practical, energetic man, and is highly esteemed here, and is an honored member of F. and A. M. and the G. A. R.

McDONALD & SMITH, Furniture, Etc., No. 46 Grand Avenue.—This enterprising house, one of the largest and best known in the state, was originally established in 1877 by S. McDonald, who conducted the business successfully alone for the following ten years, when Mr. C. L. Smith became his associate partner. Under the



combined and energetic management of these two gentlemen the trade of the house has rapidly augmented, and to-day it is one of the most flourishing houses in business circles here. The premises occupied comprise two spacious floor rooms, 50 x 70 feet, together with capacious basements and a large storehouse. Two hands are employed steadily all the time. The premises are finely fitted up and very conveniently arranged for the display of goods, every facility being at hand to forward the operations of the house. The special lines of goods handled by this firm, and in the handling of which they have gained so high a reputation, are furniture, coffins, caskets, picture frames, window shades, mattresses, spring beds, etc., and all kinds of undertaking goods. They carry complete and choice lines in each department, and were we to attempt to enumerate in detail any of the stock handled, it would be an impossibility in our limited space. They carry everything comprehended in the above caption, and that is, perhaps, sufficient for the trade and general public to know. Mr. McDonald is a Nova Scotian by birth, while Mr. Smith was born in Canada. Both gentlemen are highly esteemed by all in this community for business and personal worth.

O. D. MASON & SON, Harness, etc., No. 20 Merchants' Row.—One of the most important manufacturing establishments in this city, and which is familiarly known throughout an extensive territory, is that of O. D. Mason & Son, manufacturers of and dealers in harness and saddlery. The business of this noteworthy concern was inaugurated in 1855 by the senior member, and in 1882, upon the admission of his son, the present firm was organized. In all these years the growing demand upon the resources of the house has resulted in the present complete and spacious establishment. One floor is occupied and fitted up for the display of stock. It is very attractively appointed and contains a heavy stock of choice goods in saddlery, hardware, harness, collars, whips, saddles,


bridles, robes, blankets, fly nets and all manner of horse goods. In the mechanical department skilled workmen are employed, and every appliance is at hand to assist them in their work; the most carefully selected materials only are used, the greatest care is exercised in the various processes of manufacture, and the goods turned out are unsurpassed for excellence of finish, utility, durability and general superiority. Fine custom work and repairing in fact, form two chief features of the business. In a business of this kind many specialties are handled as a matter of course, and we desire to direct attention in particular to the "Raven Black Harness Oil," handled by this firm. This house is famous throughout the country as an old-established, reliable harness establishment, handling only first-class goods in every department. The members of the firm are both very much respected here. Mr. O. D. Mason was born in New York and his son in this city. The latter is a member of F. and A. M.

A. LAPELLE, Flour, Feed, Etc., Merchants' Row.—The concern noted in our headlines is one of the most extensive plants of the kind in this region, and was established in 1865 by B. L. Laselle. The present proprietor, Mr. A. Lapelle, succeeded to the business in 1875. The mill and main storerooms comprise a capacious and finely arranged structure, well adapted in every respect to needs of a business of this kind. The machinery and other necessary apparatus are operated by water power, and among the equipment we note in particular, four immense stone grists, giving the mill a daily capacity of 1,000 bushels. Three hands are employed, and prompt and satisfactory attention is given to all custom orders. The stock carried on hand at all times embraces the finest and choicest brands of flour, of high grade patents, as well as the best qualities of feed of all kinds, grain and other mill stuffs. A leading specialty handled by the house is Pratt's food for horses, cattle, sheep and hogs. The trade of the concern is of large proportions and extends all through this section. Mr. Lapelle is a native of Fairfax, this state, and an Odd Fellow in high standing. He is noted among the leading citizens of Swanton, and assisted materially in making the place what it is to-day, and is, therefore, deserving of all the praise that can be given him in this publication.

E. M. PROUTY, Contractor and Builder, Manufacturer of House Finishings of All Kinds.—A prominent and well-known builder and contractor in Swanton is Mr. E. M. Prouty, who also manufactures and deals in doors, sash, blinds, mouldings, brackets, etc., glass, stair railing, and house finish of all kinds. For twenty-five years Mr. Prouty has been engaged in the present business. His mill was burned in 1887 and rebuilt the same year, and this business, of which he is now sole proprietor, was established. The mill contains all the latest improved machinery and has abundant water power and is fitted for steam-power when needed. Mr. Prouty as a builder and contractor has a large practice. He has built many fine blocks and furnished all the materials from his own mills. He keeps constantly employed a large force of help. He has a comprehensive and far-reaching knowledge of every detail of his profession, and this with the reliable and responsible character of his work, has secured for him a large and influential patronage, and given him a valuable and important position. Mr. Prouty furnishes plans and estimates, and enters into contracts for work of all kinds in his line. A point is made of filling all contracts promptly and in accordance with their terms.



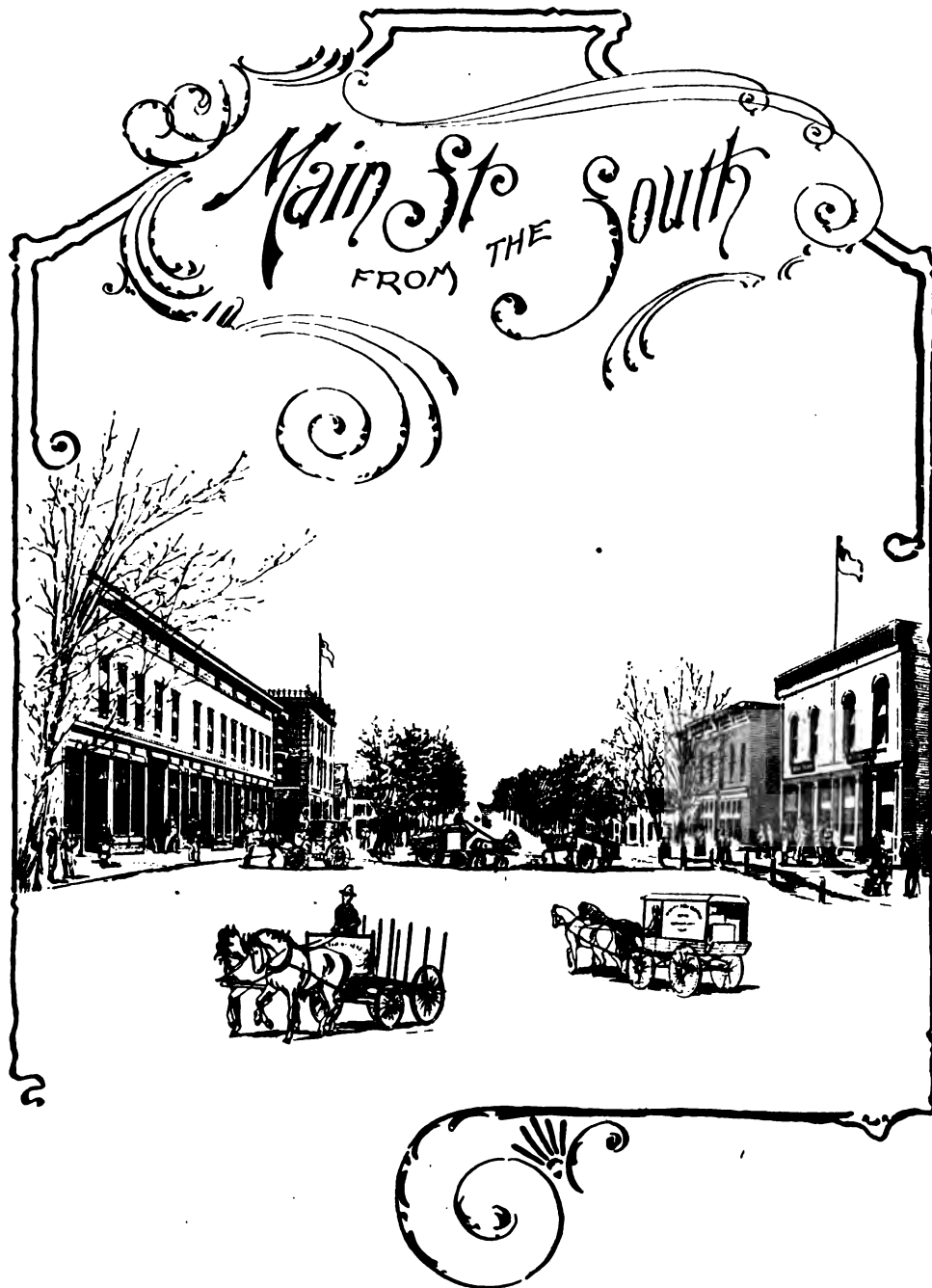
INDUSTRIES AND WEALTH OF ENOSBURG FALLS.

HE town of Enosburg, so called from Roger Enos, one of the first settlers, is a township in the eastern part of Franklin County. It is about twenty miles east from St. Albans and about fifty miles northwesterly from Montpelier. A grant was obtained March 12, 1780, and chartered May 15, the same year, by Gov. Thomas Chittenden, "to Roger Enos, our respected friend, and his fifty-nine associates, being a six square miles town, and no more"—on the following conditions and reservations, viz.:

"That each proprietor of the town of Enosburg, his heirs and assigns, shall plant and cultivate five acres of land and build a house at least eighteen feet square on the floor, or have one family settle on each respective right, or share of land in each township, within the term of four years next after the circumstances of the war will admit of settlement with safety, on penalty of forfeiture of his grant or share of land in said town; the same to revert to the freemen of this state to be by their representatives regranted to such persons as shall appear to settle and cultivate the same.—Secundo: That all pine and oak timber suitable for a navy be reserved for the use and benefit of the freemen of this State." The organization of the town occurred March 19, 1798. This town is in the third range of towns east from Lake Champlain. A range of the Green Mountains runs nearly the entire length of the eastern boundary. The north part is well watered by Missisquoi and Trout rivers; the south and interior by small streams and one small natural pond, affording numerous and valuable mill privileges. Enosburg Falls is a village in the town of Enosburg. The village is well supplied with churches, there being four in number, viz.: Episcopal, Baptist, Methodist and Catholic. It has one first-class hotel, the Quincy House.

The manufactures of the town are many and varied, demanding the employment of a large amount of capital, and furnishing work for hundreds of people in the different avenues of labor. These manufactures have for many years been the main-stay of the town and chief source of its revenue and importance. Among the leading productions of the manufactories of this place may be mentioned boxes, carriages and sleighs, flour and feed, lumber, patent medicines, Scotch oil, black oil, anti-apoplectine, sash and doors, leather, woollens and mittens. This village may well feel proud of its manufactories, the products of which go to every part of the known world. Enosburg Falls is widely and justly celebrated for the number, variety and prosperity of its skilled industries. Ever since this village began to make real growth, its people have been quick to encourage industrial arts and pursuits, and they have their reward in the annually aggregating wealth that flows from the multifarious manufactures that form the basis of the fame and fortune of this thriving village. Enosburg Falls is the natural receiving and distributing station for the immense amount of produce of all kinds that is raised in the fertile agricultural county tributary to it. Closely following it is the trade in staple and fancy groceries; then come boots and shoes, meats, tobacco and cigars, candies and confections, dry goods and notions, clothing and furnishings, hardware in all shapes, paints, oils and glass, drugs

and paper hangings. With the best of railroad facilities, giving an advantage in the matter of freights, and with low rents, taxes, and cost of living, the merchants of Enosburg Falls are in a position to offer these commodities at as low rates, or even lower, than those charged in the



stores of its more populous neighboring towns. As a place of residence this village possesses many attractions. In the important particulars of school facilities this village is abreast with the times and the different schools are model institutions of their kind. With her large and increasing population, her manufacturing enterprises, and many other advantages already pointed out, the village offers a splendid field for the capitalist, the manufacturer, and the merchant.

FELIX ST. AMOUR, Jeweler, City Block.—Six years of continuous existence marks the career of this well-known and popular jewelry house, which was established in 1885, by Mr. St. Amour. In that time the trade has increased to such proportions, and the daily operations expanded to that degree, that the old premises became entirely inadequate in facilities to accommodate this steady growth; so on the first day of October, 1890, Mr. St. Amour moved into and fitted up his present new and handsome quarters, where with all modern conveniences at hand he is fully prepared to cater to the demands of his extensive patronage. Mr. St. Amour is a practical and skillful jeweler and watchmaker himself, and the goods carried in stock by him are selected with great care and judgment, and embrace a varied and comprehensive assortment of imported and domestic gold and silver watches, clocks, jewelry, bronzes, etc., besides silverware, optical goods of all kinds, gold and silver spectacles, etc., and a pleasing variety of elegant cutlery and fishing tackle. Mr. St. Amour makes a specialty of fine watch and jewelry repairing, and executes the work in a most satisfactory and efficient manner, employing two capable assistants. He is a native of St. Albans, and one of this town's rising business men, popular and well liked by all here. His new store is 10 x 46 feet in dimensions, and is located in the City Block, a fine structure only completed a few months ago.

J. M. JEFFORDS, Druggist, Main Street.—It is with a peculiar degree of satisfaction that we recognize a gentleman possessing in an eminent degree those high attainments which entitle him to our regard as a skilled pharmacist. We allude to Mr. J. M. Jeffords, who at an early age applied himself to the study of pharmaceuticals in all their branches. The business he is conducting was established in 1884, by J. M. Jeffords & Co., the present proprietor succeeding to sole proprietorship in 1888. His store, which is centrally and conveniently located, is 35 x 40 feet in dimensions, and is neat and commodious, while special arrangements have been provided for the dispensing of physicians' prescriptions and family recipes which are promptly and accurately compounded by Mr. Jeffords and capable assistants. The general stock embraces a full line of fresh, pure drugs, chemicals, and pharmaceutical compounds, all of which are up to the highest standard, and he likewise keeps all proprietary remedies of well-known merit, also surgical instruments, such as shoulder-braces, etc. In the other departments of the business, Mr. Jeffords carries a complete and valuable line of books, fine stationery and school supplies of every description, fancy and toilet articles, choice confectionery, cigars, flavoring extracts, perfumeries and druggists' sundries of all kinds, in fact everything pertaining to a well regulated drug store. Mr. Jeffords is a native of this state, and a thoroughly qualified licentiate in pharmacy. He is very much respected here, and moves in the best circles in this vicinity.

ALLEN H. MANLEY, Doors, Sash and Blinds, Bridge Street.—A prominent factor in the industrial activity of Enosburg Falls is the establishment of Mr. Allen H. Manley, the well-known manufacturer of doors, sash, blinds, mouldings, brackets, etc., which was established here in 1872, by Messrs. Sprague & Manley. Several changes were made in succeeding years, and in 1888 the present proprietor took control of the business. The business premises are spacious, thoroughly equipped and managed upon a grand scale. The mill is supplied with abundant water power and a large number of hands are employed. All orders receive prompt attention. Mr. Manley keeps a large stock of lumber constantly on hand including prices of all grades, walnut, butternut, chestnut, ash, oak, maple, cherry, white-wood, spruce, etc. Great care is taken that the wood used in the various departments should be thoroughly seasoned, and to this end a large stock is kept maturing. Mr. Manley also deals extensively in asbestos paint and roofing, plain and ornamental glass, lath and lumber. He makes a specialty of manufacturing stair railing. He is also a contractor and builder and has built many business blocks and handsome private residences. The City Block was designed and built by him. Mr. Manley is a native of Vermont. He has held all the school offices, has been selectman for two years, is a member of the board of village trustees, and has held every office in the F. A. M. lodge, and is prominent and influential in political and financial circles. He has a thorough mastery of mechanics and a complete and exhaustive knowledge of the requirements of the trade.

J. RUSSELL, Merchant Tailor, City Block.—A well-known, enterprising and prosperous house devoted to this important industry in Enosburg Falls, is that of Mr. J. Russell. This enterprising and popular gentleman was born in Sheldon, this state, and at an early age went to Montreal, Quebec, where he applied himself to acquiring a thorough and practical knowledge of this trade in all its branches, after which he went to the city of New York and after working for some years at his trade and perfecting himself in the business, he came to Enosburg Falls and inaugurated this establishment on his own account, and at once developed a very large and substantial trade, derived principally from among our leading citizens, and in order to meet its rapidly increasing proportions with better facilities he removed to his present quarters on October 1, 1890. He occupies a spacious and commodious store, neatly and appropriately fitted up and provided with every convenience for the advantageous display of his large and valuable assortment of goods and the comfort of patrons. The stock carried embraces a splendid assortment of French, German, English and American broadcloths, cassimeres, worsteds, chevots, meltons, beavers, doeskins, diagonals, etc., for overcoatings, suitings, trouserings and vestings, in all the very latest and most fashionable styles in plaids, stripes, checks, mottled, etc., from which patrons cannot fail to make a selection. These goods are made up to order in the very latest and correct fashionable styles, fully guaranteed as to ease and elegance in fit, and unsurpassed in finish and workmanship. He employs none but thoroughly skilled and experienced workmen and devotes his personal attention to the measuring, cutting and fitting of all garments made in his establishment. He also carries a fine assortment of gentlemen's furnishings such as fine white and fancy colored dress shirts, collars, cuffs; underwear in all grades, styles and materials, latest novelties in neckwear, suspenders, hosiery, gloves, collar and cuff buttons, scarf pins, shirt studs, canes, umbrellas, etc., all of the very best quality, and prices throughout are very reasonable. Mr. Russell is an affable and energetic gentleman of superior business ability and justly merits the success he has achieved by his ability and perseverance.

PETER M. LUCIA, Boots and Shoes.—Mr. A. Lucia, a shoemaker by trade, came to Enosburg Falls in 1830, when there were but three or four houses and established himself in the boot and shoe business, the first of the kind in town. He was a prudent man and from the start, succeeded by his honorable methods. Finally, he began to build and so increased the number of dwellings and business buildings, that Mr. Lucia may really be said to have fathered the town. He carried on a prosperous trade for fifty-six years and had just laid the plans for the building of an extensive tannery, when death stepped in, claiming this honorable pioneer and merchant. Since that date, his son, Mr. Peter M. Lucia, has continued the business. He completed the tannery in 1886, and still conducts it, tanning two tons of leather per year. He employs an able and skilled force of men and has built up a large patronage. He still conducts the boot and shoe house, where he manufactures and repairs men's, women's, boys' and misses' boots, shoes, slippers, rubbers, overshoes, and all kinds of foot-wear. Mr. Lucia is a native of Enosburg and has grown up with the enterprise of the village, in whose development his father exerted such a wide influence.

F. M. CARPENTER, Photographer.—Mr. F. M. Carpenter, who came to Enosburg Falls in 1890, has proven that he is one of the very able followers of this profession. He established his business in East Berkshire, Vt., in 1886, and has the name for being one of the best versed photographers in the state. His rooms in Orchard Street are most carefully and attractively arranged, being in the upper portion of his house and four in number. Here he turns out some of the most artistic work met with. His sample and show-cases are stocked with excellent samples, and it is Mr. Carpenter's pride that he can do work equal to that of any artist, much of his labor going towards general work for the trade, of which he makes a specialty, preparing and enlarging all kinds of photographs, copying the same and also dealing in picture frames, books and albums. His cabinet, card, imperial and boudoir photographs show most careful and exquisite workmanship and a fine, soft tone. His printing and developing facilities are excellent, his paraphernalia of the most modern and improved, and his work of the best.

J. W. BEATTY, Medicines—Church Street.—Mr. J. W. Beatty is a manufacturer of Scotch oil, condition powders, pills, bitters, tooth powders, etc. His business was established by H. D. Kendall in 1881; succeeded by Kendall & Gilbert in 1882; by N. A. Gilbert in 1883; by Gilbert & Co. in 1885; and by Mr. Beatty in September month, 1890. He travels through the states of Vermont and New York, selling his excellent medicines, which give satisfaction, their quality being pure and good. Mr. Beatty is a thorough and practically skilled compounder of drugs, and has come into his profession with a complete understanding of its important branches. His oils are manufactured from ingredients that make them all powerful in the killing and utter routing of pains. Horsemen and stock raisers, breeders and dealers have heartily endorsed his condition powders, as have eminent patients spoken highly of his pills and bitters, while his powders for the teeth are free from any factor that disturbs the enamel, their functions being to purify the gums and breath.

GLEED & RICH, Marble Dealers.—Messrs. Gleed and Rich are both natives of this state and an exceptionally able, clever business firm. The business was first established by J. H. Bolac, in 1886; succeeded by Bolac & Ritch in 1889; by A. W. Woodworth in 1890, April month; and by the existing proprietors in October, 1890. Their store is in Depot Street, and is extensively stocked with the best marble in the market. They buy stock in the rough and from it manufacture all kinds of monuments, headstones, mantles, fountain slabs, dressing-case and wash-stand tops, etc. Their specialty however, is cemetery work. They design and make monuments, headstones, build vaults, construct bases and railings around mounds and plats, do engraving, draping, plain, fancy and scroll lettering and every other feature of labor necessary for burial grounds. Both gentlemen are practical workmen and throw their personal influence and supervision about their duties. They employ four skilled artisans, and command the best trade among the best families, and are strictly reliable dealers.

CHARLES N. WALES, Butcher.—Though recently started in business, the name of Chas. N. Wales has become well identified with the meat trade in Enosburg Falls, having recently succeeded Bolac Bros., and to-day there is no butcher better known or held in greater esteem than the gentleman whose name forms the caption of this sketch. The business was started ten years ago upon a comparatively small scale by S. W. Bolac, as compared to the operations of to-day. The market is centrally and conveniently located, and is finely appointed, containing all the necessary conveniences for a first-class butcher business. Mr. Wales is a practical, experienced butcher, and conducts his business upon the highest plane of commercial integrity, and in consequence he has

reaped a substantial reward in the way of the largest and most desirable local patronage in this section. Indeed, so extensive are the daily transactions of the house that the services of two assistants and one team for delivering orders are required constantly. At this market there is always to be found a fresh, wholesome and varied supply of fresh meats, salt meats, fresh fish, oysters, tripe and manufactured meats, such as sausage, bologna, etc., also vegetables in season, canned goods, crackers. In prices Mr. Wales is fair and equitable, and offers inducements that cannot be excelled. Mr. Wales was born in Canada, and removed here several years ago and is now highly esteemed.

J. H. BURNS, Tin and Hardware.—When Mr. J. H. Burns, the Main Street merchant, started in Enosburg Falls, in 1873, as a worker in tinware, iron, etc., for customers that he hoped to gain, he set out with the full knowledge that he possessed sufficient skill and talent to fulfill all of his promises. How well he has succeeded may be read in his career of fifteen years. He has a heavily stocked store of hardware and tinware, and employs an obliging force of clerks to wait upon his many customers. He sells all kinds of tinware, boilers, cans, basins, cups, sieves, baking and stew pans, pails and ladles; hardware, tools for carpenters, etc., of every description, all sorts of iron utensils, stoves of every grade for wood and coal, ranges, large and small, fire grates, and andirons, flatirons, buckets, kettles, etc. Mr. Burns however makes a specialty of turning out custom work. In this he has had great success. He fills and finishes orders for the best families, giving all work his personal supervision. He has a neat and attractive store and is ranked as a merchant who keeps the best of everything. He is a member of the F. and A. M.

GEO. H. QUIMBY, Harness, etc., Main Street.—The business carried on by this gentleman was established in 1881, and since 1890 he has been located in its present quarters. The premises, used as a general salesroom and workshop, are spacious and complete in character, finely appointed and provided with every requisite essential needed to facilitate business. There is here carried and displayed in stock a large assortment of harness, saddles, robes, whips, flynets, bridles, harness oil, brushes, and, in fact, every description of horse clothing. The stock is received from the best sources in the land, and is guaranteed strictly as represented. In the workshop, the proprietor personally supervises the manufacture of all manner of harness, and being an expert workman himself, the work here turned out is superior and first-class in every respect. Repairing of all kinds of harness is also done and two experienced workmen are steadily employed. Mr. Quimby was born in Connecticut, and is very highly esteemed by all in this community.



INDUSTRIES AND WEALTH OF BRATTLEBORO.



BRATTLEBORO, which derived its name from William Brattle, who came from Massachusetts, and was one of the grantees of the town, is a prominent and flourishing town, situated near the southeast corner of the state, on the Connecticut, at the junction of the Vermont Valley, New London Northern and Brattleboro and Whitehall railroads. It is sixty miles north of Springfield, Massachusetts, one hundred miles from New York and one hundred and seventeen from Boston. It is therefore, near the geographical center of New England and Eastern New York. It is, we believe, generally conceded that the first English settlement made in Vermont was at Fort Drummer, which was erected in the southeast corner of the present township of Brattleboro, in 1724.

Twenty-nine years after this settlement the charter for the village of Brattleboro was granted by King George II. It is a manufacturing village, and in the heart of one of the most beautiful and fertile valleys on the continent. The village is regularly laid out on uneven ground, the main street running parallel with the river, about seventy-five feet above its surface, till it descends to the bridge across Whetstone Brook, which unites with the Connecticut here. At right angles with it and running up the valley of the Whetstone, are Elliot, Green, and High Streets making the principal avenues of the village. These avenues are lined with ample and substantial business houses and manufactories. Its streets are over hung by magnificent elms, maples and other trees, and as one looks down upon and over the town, from some elevation near it, before the frosty fingers of fall have stripped the trees, it is embowered in a mass of foliage. Its streets are lighted with electric lights and there are two gas companies in town. Concrete walks are laid in all the main streets.

RAILWAYS.

To those entering Brattleboro its people owe a vast proportion of the prosperity and wealth they are enjoying. Its railway facilities put the village in direct and constant communication with all the commercial centers of the Union, and are competent to all the exigencies of its many manufacturing and mercantile interests. The number of these lines is sufficiently great to keep alive a wholesome competitive spirit that results in moderate freight and passenger rates and to give frequent and rapid transit in every direction.

EDUCATION.

The people of Brattleboro have made most ample provision for the education of their sons and daughters. Brattleboro was the first town in Vermont to adopt the Massachusetts system of graded schools, and has since adopted every modern improvement. The High School building is one of the finest in New England. It accommodates an Intermediate Grammar and High School, the three grades having ten accomplished teachers besides the principal, and affording ample facilities for education for business, or for entering college. There are also a number of primary schools beside the High School. The Glenwood Classical Seminary is located at West Brattleboro and is under the able management of Mr. H. H. Shaw, Principal.

BROOKS FREE LIBRARY.

The Brooks Free Library Building was erected in 1888 by Mr. George Jones Brooks, now deceased, to accommodate the Brattleboro Free Library and was donated by him to the town. Since his death, his heirs have generously given a fund of \$15,000 the income of which is to



MAIN STREET, LOOKING NORTH.

be perpetually devoted to its maintenance and increase. The library at present contains over six thousand books. The building contains two commodious reading rooms.

PARKS AND PUBLIC BUILDINGS.

Upon the most elevated of the terraces at the north end of the village and just in front of the Vermont Asylum for the Insane with which it is contiguous, and from which it is separated only by an almost invisible wire fence following the outline of the bluff, is the Village Common, which covers an area of about three acres. This is without doubt the finest point from which to gain a view of certain geological features which are peculiar to this part of the Connecticut valley. From the brow of the elevation looking northward, lies immediately in front the plateau of twenty acres, on which at its farther boundary, stands the long line of Asylum buildings, beyond which at a level of fifty feet below this, stretches the broad meadow tract of one hundred and fifty acres to West River. Trees cover the Common; its walks are graveled, and rustic seats have been provided at many points. There has been erected upon the point of view most commanding and beautiful, a soldiers' monument, for the construction of which Brattleboro appropriated \$5000. Highland Park is a beautiful park consisting of thirty acres of woodland, situated on a plateau overlooking the village and commands some rich and varied views in every direction. It is about half a mile distant from Main Street, and was fitted up and opened to the public in 1884 as the free gift of Mr. Geo. E. Crowell. A roadway has been laid around the outskirts affording a delightful drive of a mile. There are



MAIN ST., LOOKING NORTH FROM BROOKS HOUSE.

rustic cross-roads and walks to every part of the park, "Highland Avenue," "Hazel Avenue," etc., over rustic bridges, with driveways above and below, like those in Central Park, New York—a labyrinth of fine avenues, under bowers of trees, through densely shaded recesses, fragrant with the perfume of flowers and made musical by the notes of wild birds.

Brattleboro has six churches, viz.: Baptist, Congregational, Methodist, Episcopal, Unitarian, and Universalist. Many of the edifices are artistic and elegant specimens of church architecture of which any village in the country might be proud. Brattleboro has three first-class hotels which are liberally patronized at all seasons of the year, viz.: the Brooks House, American House, and Bliss House. Brattleboro numbers among her educational forces, four newspapers. The Vermont Phenix, and Windham County Reformer are published weekly, and the Household and Woman's Magazine monthly.

MANUFACTURES.

A village may be exceedingly beautiful in itself and its surroundings; it may stretch its goodly proportions along the luxuriant banks of a river of surpassing loveliness; may possess unnumbered natural advantages, charming homes, intelligence, wealth, art, and all the improvements common to a high order of civilization, but the eminently practical spirit of the age imperatively demands something other than this. This village is the prosperous mart and market of the fertile agricultural region adjacent to it and the products of its many manufactories are known and esteemed all over the world. Brattleboro is justly celebrated for the variety and prosperity of its skilled industries.

The pianos manufactured by the Estey Piano Co. and the organs of the Estey Organ Co. have given the village a name in every part of the globe. The organs made by the E. P. Carpenter Co. have a national reputation. Among the many productions of its mills and factories may be mentioned the following: sewing machines, washing machines, knitting machine needles, lathes, paper mill machinery, planing and shingle machines, drain and sewer pipe,

chimney caps, brass and iron castings, asphalt pavement, news paper, pumps, packing boxes, cabinet work, doors, sash and blinds, carriages, wagons and sleighs, children's carriages, furniture, organ reeds, proprietary medicines, extracts, creamery butter cigars, confectionery, cider jelly, etc.

SOCIETIES AND CLUBS.

Among the many organizations in which Brattleboro business men actively participate may be named: the Young Men's Christian Association; the Rural Improvement Association; the Valley Fair Association; the Vermont Wheel Club; the Estey Guard; the Fuller Light Battery; the First Regiment Band and Orchestra; and a camp of the Sons of Veterans; while the ladies of the village have a Woman's Christian Temperance Union; a woman's auxiliary of Y. M. C. A.; a woman's Indian Mission Society; a woman's Educational and Industrial Union; a Natural History Society, and a woman's Relief Corps. The Masonic order, The Odd Fellows, Knights of Honor, Good Templars, and other secret societies are well represented and supported.

FEATURES OF ENTERPRISE.

An illustration of the progressive spirit of Brattleboro people is seen in the quickness with which they seize upon every practical improvement that is calculated to economize time, labor or money. No sooner had the telephone opened its ears and lips than it was introduced here, and its use has now become so general as a medium for business and social purposes, that its ramifications extend to every section of the county. The adjacent towns on all sides, and those further away, are included in this invaluable service. Electric lighting is another salient example of this spirit of enterprise. All public buildings, prominent business establish-



MAIN ST., NORTH FROM BLISS HOUSE.

ments and thoroughfares are provided with electric lights, and the company having the matter in hand, is continually multiplying its resources in answer to the popular demand. Improvements are



MAIN ST., LOOKING SOUTH FROM CONG. CHURCH.

being adopted as rapidly as they are introduced, and there are few towns of its size in the Union where electricity is so universally used for illuminating purposes.

As to its Banking institutions, the business men of Brattleboro have every reason to be proud of their number, strength and stability. Well officered and prudently managed, every legitimate accommodation is offered to their patrons. There are two National Banks, having a combined capital of \$250,000: also a Savings Bank, with over three thousand depositors, and upwards of a million dollars deposits. This brings us naturally to insurance interests, which are so largely represented in this village as to form a distinctive feature of the business operations of the town. The foremost insurance institutions, in the United States and England, have established agencies here in active operations. The natural competition for business, in conjunction with a well managed fire department, and the general immunity of the village from fires has served to reduce fire insurance rates to the minimum.

Brattleboro does not boast of the amplitude of its park system, nor has it need of the light and air spaces so essential to a crowded and densely built up community. It possesses in itself, throughout its entire length and breadth, all those beauties and advantages to gain, which parks are laid out in other towns. It is not, like scores of others covering no larger an area, a mere mass of stone and brick and mortar. There is nothing cooped up or teneament-like about it. Light, air and ventilation are everywhere, with many features that are lovely and attractive.

As a place of residence Brattleboro offers the advantages, which only a prosperous and growing town of slow and legitimate growth can give. Brattleboro has not "boomed" into sudden notice and spurious mushroom prosperity. Brattleboro is healthy, bracing, invigorating, and in its influences, public spirited and elevating. Every encouragement is accorded to new enterprises. Beautiful homes have room and sway and individuality with more or less of the green earth pertaining to them, and room for the "vine and fig tree."

VERMONT LOAN AND TRUST COMPANY, No. 125 Main Street.—The Vermont Loan and Trust Company offers splendid opportunities for investment in western farm lands. The company was incorporated in 1888, with a paid-in capital of \$175,000 and an authorized capital of \$250,000. The company's specialty is western farm investment securities, guaranteeing seven per cent. on farm mortgages and six per cent. on debenture bonds. The company has branch offices at Grand Forks, N. Dakota and at Spokane Falls, Washington. A competent surveyor goes over the lands each summer and notes their condition. Loans are then made from \$250 up, along the Red River Valley in Dakota, the Palouse Valley of Washington, and the Pan Handle of Idaho. Debenture bonds are also issued, secured by \$105,000 of first mortgages for each \$100,000 of bonds issued, these bonds being in denominations of \$100, \$200, \$500 and \$1000 of five to ten years' duration each. The bonds are deposited with the company's trustees: the Hon. C. J. Amidon, president Hinsdale Savings Bank; Geo. S. Dowley, president Vermont Savings Bank; and the Hon. B. D. Harris, president Brattleboro Savings Bank. The surplus of this company now amounts to \$20,000. The general agent is Frank I. Holman, of Brattleboro, a reliable man who has held his office three years. He is a native of Massachusetts, and a member of the F. and A. M. President H. Mann, Jr., is a resident of Wilmington, Vt. H. L. Whitthed, the vice-president, is a resident of Grand Forks, North Dakota. R. M. Sherman, the secretary, and F. W. Wilder, treasurer, reside in North Dakota. The advisers are thus distinguished: Directors: Hon. J. M. Tyler, Chas. B. Hopkins, S. S. Titus, A. E. Emery, Geo. E. Holbrook, H. Mann, Jr., F. W. Wilder, H. L. Whitthed, R. M. Sherman. Finance Committee: S. S. Titus, H. L. Whitthed, C. B. Hopkins. Trustees: Hon. C. J. Amidon, Geo. S. Dowley, Hon. B. D. Harris. General Agent: Frank I. Holman.

H. W. SARGENT, Manufacturer of Cabinets, Book Cases, Writing Desks and General Jobbing, Dealer in Rare and Fancy Woods, Contractor for Light Woodwork, Harmony Block.—The natural facilities for procuring material for the manufacture of high class cabinet work, are possessed by Brattleboro to as great an extent as any other city in New England. One of the leading men engaged in the manufacture of cabinets, book-cases, writing desks, etc., is Mr. H. W. Sargent, who has been established in business since 1887, and in addition to his excellent work on writing desks, book-cases, cabinets and general jobbing, he deals very extensively in rare and fancy woods, from which are made all styles of bric-a-brac, notions, walking sticks, umbrella handles, ornaments, work-boxes, powder-boxes, etc. He is a contractor for light woodwork. His products may be seen in the best homes of this city, his specialty being repairing and fancy woodwork. He has a fine shop with steam-power and in addition to being a practical artist in his line, he employs a sufficient force of skilled artisans to enable him to fill his many orders. Mr. Sargent was for twelve years in a cigar manufactory. He is a young man, ambitious and energetic, with most honorable business qualities and an active member of the K. of H.

E. L. HILDRETH & CO., Printers, Harmony Block.—The art of the printer is becoming a greater necessity every day. As the educational and business facilities of the country increase, more books and job printing is needed, which gives encouragement to to firms like Messrs. E. L. Hildreth & Co., who are among Brattleboro's foremost printers. They are located in Harmony Block, where they have fine offices, with a heavy stock of type, composing stones, furniture, paper cutters, proof presses and all of the modern machinery. This business was established in 1872, by Mr. D. Leonard; succeeded by Messrs. Hildreth & Fales, and in April, 1890, by Messrs. E. L. Hildreth & Co. Their place is one of the most reliable in town. They employ from six to ten persons and guarantee all of their work at reasonable prices. They do all kinds of printing, including newspapers, letter and bill heads, legal work, envelopes, cards, circulars, hand bills, posters, political and commercial work, catalogues, etc. Their work always gives satisfaction. Mr. Hildreth is a native of New Hampshire. He is a young man, active and energetic, loyal to integrity, and has the full management of the business. His partner is Mr. O. L. French, a native of Vermont. He is a well-read, capable man and the editor and proprietor of the Brattleboro "Phoenix."

ORTON & HOWE, General Jobbers and Manufacturers of Meat and Vegetable Choppers, Furniture, Etc.—When it comes to a question of ingenious inventions, the historian has but to turn to America, look towards New England and here find some of the greatest patents of the age. One of these is the celebrated meat



and vegetable chopper has made a great impression in Brattleboro, and has proven to be one of the very long needed articles in markets and places where mince meat, etc., are manufactured. Messrs. Orton & Howe have a nicely fitted and attractive store and shop in Harmony Block, and although they have been established in business only since 1889, their labors have met with remuneration. Mr. Orton is a native of Connecticut, and a member of the F. and A. M., and the K. of H. Mr. Howe was born in Vermont. He made an enviable war record during three years service with Co. H, Tenth Vermont Regiment, having fought in twenty sharp engagements. He is a member of the I. O. O. F., and the G. A. R. These gentlemen are trustworthy business men and have hosts of friends.

G. H. REED, Contractor and Builder, Dealer in All Kinds of Seasoned Lumber and Shingles, Etc., Flat Street.—Mr. G. H. Reed, contractor and builder and dealer in all kinds of lumber, is rapidly acquiring a most enviable reputation. He is a native of New Hampshire, and at one time was engaged in mercantile life, and spent two years in the lumber business in Michigan, where he has two brothers engaged in the business, and is thus enabled to secure his supplies at lowest figures. About the year 1874 he established himself in his present line of business in South Vernon, this state, where he developed a very large and prosperous trade, but, desirous of enlarging his field of labor and enterprise, he removed the business to this place in 1889, and has met with the most substantial encouragement and patronage. He occupies spacious and commodious premises, comprising a large yard for the storage of lumber and building materials that is amply provided with shedding and other conveniences, while a large office and workshop is also connected with it, and employment is given to a force of skilled and experienced workmen. In 1890 he built the fine block known as Minor's in Brattleboro. His stock is always full and complete, and embraces all kinds of thoroughly seasoned white and yellow pine lumber, lath, joints, beams, shingles, etc., for building purposes; also western ash, cherry, walnut, oak, maple and other choice varieties of hard wood. These are received direct from producers, and purchased at the most advantageous prices, and are offered at figures not easily duplicated elsewhere. His comprehensive and far-reaching knowledge of the building trade qualifies him to furnish plans, specifications based on extremely low estimates, for all kinds of buildings, and he is prepared to enter into contracts of any magnitude, and execute the same promptly and satisfactorily at lowest figures. Stores, offices, residences and factories are fitted up promptly in the best possible manner, while jobbing of all kinds receives most careful attention.

ARTHUR D. WYATT'S STUDIO.—There is such a widely marked difference between an artistic and an ordinary photographer, that it is always a pleasure to mention the one who applies the principles of art to his profession. Such a one may be found in Mr. Arthur D. Wyatt, whose gallery is located in Brattleboro. His business was established in 1881, under the firm name of Messrs. Emery & Wyatt; in 1883 it became Wyatt & Phillips, and in December, 1884, Mr. Wyatt took the gallery upon his own hands. He has nicely fitted rooms, with a rich display of his work, including pictures in India ink, crayon, pastel, oil and water colors. Mr. Wyatt does every kind of artistic photographing, including cabinet, small and imperial sized photograph. He is a practical photographer, having been four years an employee in a gallery. He has a modernly appointed operating and developing room and draws his patronage from the best classes. Mr. Wyatt is a native of Vermont and a member of the I. O. O. F. He is a man of reliable business principles and true to his promises, while his work is unsurpassed.

LUTHER R. PLUMMER, Crockery, Glassware and Tinware, No. 83 Elliot Street.—The secrets of the old time potters have been transferred to America, until her manufacturers are capable of turning out wares to compete with the world. An eminent dealer in pottery, glassware, crockery and tinware is Mr. Luther R. Plummer, of No. 83 Elliot Street. His business was established by Shaw & Corwin, in 1883, followed by F. S. Shaw, then by Russell & Plummer in 1887 and by Mr. Plummer in 1889. He has a store beautifully fitted, 20 x 70 feet, where he displays one of the richest lines of goods in town. Since his proprietorship he has doubled his business, which argues volumes for his popularity. He carries a large stock of table and pantry crockery, breakfast, luncheon, tea and dinner services, china ware, imported and domestic, glassware, water jugs, tumblers, plates, cream pots, etc., tinware, pans, basins and household necessities. Mr. Plummer has made a name for strict business integrity and is very reliable in all of his dealings. He is a young man, native of Brattleboro and an active member of the F. and A. M.

W. H. HAIGH, Merchant Tailor, Elliot Street.—Among the artistic custom tailors in this community there are none more thoroughly capable of cutting and fitting wearing apparel than Mr. W. H. Haigh, who has been engaged in the business in this city since 1886. The custom with which he is favored is derived from a very large class of citizens, together with many patrons throughout this and several other states. The premises occupied include one large and commodious floor, 25 x 75 feet in area, which is divided into three rooms, most admirably arranged for the attractive display of the stock, and the prompt and skillful execution of the work pertaining to this particular line of business. The finest and best products of both foreign and American manufacture are included in stock in every variety that is fashionable, seasonable and desirable. Mr. Haigh makes a specialty of first-class work and is always among the first to bring out the new styles and fashions, and has acquired a reputation not only as an experienced cutter and merchant tailor, but also for his excellent judgment as to quality, taste, style and durability of goods when buying stock. From seven to ten competent and efficient tailors are in constant employment, and all garments made at this house are guaranteed perfect in every respect. Mr. Haigh started out in life at the age of twelve to learn the tailors' trade, with which he has continued to be identified, and is well and favorably known throughout Brattleboro. He is a native of England, but emigrated to America in 1881.

G. F. BARBER, Dentist, Main Street.—G. F. Barber, D. D. S., of Pratt's Block, established his business in Fitchburg, Mass., in 1881, and removed to Brattleboro in 1889. He has finely appointed offices on the second floor, where he gives especial attention to all of the modern modes of dental practice, as applied to excavating, extracting, preparing, treating and filling teeth, using crown and other fillings and manufacturing false teeth singly or in sets. His patients are numbered among the best of the town's people and his practice is very extensive. Dr. Barber is a graduate of the Philadelphia Dental College. He has worked hard and faithfully to succeed, and during his year's sojourn in Brattleboro has won many friends and patrons.

E. J. CARPENTER, Newspapers, Periodicals, Toys and Fancy Goods, No. 3 Market Block, Elliot Street.—The extraordinary educational facilities of the New England States have made the lines of business devoted to intellectual merchandise, of great profit, particularly in Brattleboro. Here interested in this branch of industry, one finds Mr. E. J. Carpenter, at No. 3 Market Block, in Elliott Street. Mr. Carpenter is one of the oldest merchants in Brattleboro, having been in business since 1849, twenty years of that time in his present quarters. He has a heavily stocked store, 20 x 60 feet, where he sells everything needed in his line. He handles books, entire libraries, sets of authors' works, histories, biographies, dictionaries, encyclopedias, Dickens's, Hugo's, Thackeray's, Carlyle's, and all of the standard authors' works, both foreign and domestic, school books, newspapers, weekly journals, magazines, note paper, legal cap, commercial note, envelopes, paper, seals, sealing wax, crests, initials, engraved plates, toys, children's games, blocks, slates, pencils and a full complement of notions and Christmas goods, cards, pictures, etc. Mr. Carpenter is a native of Massachusetts and is regarded as one of the most honorable merchants in town. His trade is large and his goods first class. He is a member of the F. and A. M. and of the I. O. O. F.

MRS. W. H. PHILLIPS, Millinery, Hair and Fancy Goods, No. 85 Main Street.—The American people are not alone willing, but anxious to admit that the women of to-day hold places of equality with men, both in the professional and business walks of life. One of the number of most exemplary business women in Brattleboro is Mrs. W. H. Phillips, dealer in millinery and fancy goods, No. 85 Main Street. She is one of the most reliable merchants in town, having been established in 1876. Mrs. Phillips has a completely stocked and elegantly arranged store, her plate-glass windows and show cases giving evidence of a very rich array of ladies wares, bonnets, hats, ribbons, ornaments, laces, artificial flowers, pompons, feathers, birds, ostrich plumes, hair goods a specialty, corsets, gloves, fancy stamping and embroidery work, cushions, work baskets, art silks, belts and brooches. Mrs. Phillips's trade lies among the first families of town, and her styles, both imported, domestic and of her own origin, are the latest to be found in the market. The lady has proven herself to be a most expert person of business and has made a name for strict commercial integrity.

BRATTLEBORO IRON FOUNDRY, Peter Joyce, Proprietor.—The great increase in the building industries has been the means of making the iron trade one of the most important of all callings. This assertion covers the commodities manufactured by the Brattleboro Iron Foundry, of which Mr. Peter Joyce is the proprietor. This is a fine building, 40 x 90 feet. The business was established twenty-five years ago, by A. R. Gregg and William Stewart, Mr. Joyce having become the proprietor in 1887. He has steam-power machinery, and manufactures all kinds of organ and gray iron castings, including mill gearings, pulleys, hangers, sewing machine work, etc., while he makes a specialty of light bench work and paper mill machinery. His work is invariably produced on time, even when orders are received at short notice. Mr. Joyce is a practical iron worker, having all his life been connected with foundries. He is a conscientious business man, and gives his personal attention to details, assuring his customers of honest work. He is a native of Massachusetts, and a member of the C. K. of A.

AMERICAN HOUSE, Main Street, F. K. Harvey, Proprietor.—The American House in Main Street, Brattleboro, is considered to be one of the best two dollar per day houses in the east. It was built and opened before the war, and has had a number of proprietors, the present one being Mr. F. K. Harvey. The American will accommodate fifty persons. It is a three-story building, situated near the railway station and just in the right place to intercept transients. Mr. Harvey has a very neatly kept house, from the office to the kitchen. His bedrooms are tidy and his table abounds in the best meats, vegetables, breadstuffs and desserts that the market affords. His house has telephone connections, call bells and sample rooms. Everything is done for the accommodation of guests. He knows how to conduct a hotel and keeps plenty of help to answer to the calls of his patrons.

A. V. COX & CO., Stoves, Ranges and Furnaces, Manufacturers of Tin, Brass, Copper and Sheet Iron Ware, Tin Roofing, Etc., Cox's Block, Main Street.—This enterprise was founded originally in 1873, by Messrs. A. V. and A. S. Cox, both natives of this state and residents here for many years, and was conducted by them with signal success and ability until April, 1890, when, owing to the lamented decease of the junior partner, the business passed into the control of Mr. A. V. Cox, who continues the business with his old-time enterprise and ability under the original firm title. The premises utilized are very spacious and commodious, comprising an entire five-story building, 37 x 52 feet in dimensions, admirably arranged and fitted up with special reference to sales and manufacturing purposes. The workshop is fully equipped with all the necessary machinery and tools, and employment is furnished to none but thoroughly skilled and experienced workmen. The range of products embraces everything in the line of tin, copper, brass and sheet-iron ware for household and mechanical purposes, a large assortment of which is kept constantly on sale in the store. He makes a specialty of tin roofing, spouting, eave conductors, factory work, smoke stacks, escape pipes and general jobbing, etc. Estimates are freely furnished and contracts of any size are entered into and executed whether in town or country, satisfactorily, promptly, and at bottom figures. In his finely appointed store will be found at all times a full and complete assortment of parlor, office and cook stoves, ranges, furnaces, suitable for coal and wood, also oil and gas stoves, all of the very latest improved patterns, and received direct from the most celebrated manufacturers known to the trade, while the prices are most reasonable. His stock also includes an excellent assortment of everything in the line of household necessities, hollow wares, cooking utensils, patented hardware novelties, etc., etc. Mr. Cox is an active member of the G. A. R., having served during the late Civil War for one year in the Fifteenth New Hampshire Regiment Volunteer Infantry, and is also a highly respected member of the Masonic fraternity.

A. E. THURBER, Fancy, Domestic and Cracker Baker, No. 57 Main Street.—The modern system of household cares and the great increase in hotel patronage, has made the calling of the cracker baker a very important one in the arrangements of domestic economy. A leading merchant in this line in Brattleboro, is A. E. Thurber, No. 57 Main Street, fancy, domestic and cracker baker. This business was established more than forty years ago, by J. Culler, since which time there have been various changes in the name of the house, the existing proprietor having succeeded to the business in 1883. He occupies a floor 25 x 100 feet, with a large basement, and employs ten skillful hands in carrying on his work. He delivers all purchases which are made to the retail and wholesale trade. He manufactures everything in the line of bakers' goods; bread, cakes, crullers, biscuits, pies, crackers, fancy, wedding and plain cakes, pound, fruit, wine and frosted cakes, etc. Mr. Thurber is noted as being among the most expert bakers in this part of the country. His trade is very large, lying among the first families and the best retail grocers, etc. He uses the choicest materials, fresh, sweet butter, new laid eggs, good lard, and prime sugar and spices. He is a popular business man, honorable and deserving of patronage, a native of Vermont, and a member of the I.O.O.F.

BRATTLEBORO CUSTOM LAUNDRY, No. 16 Elliot Street.—The Custom Laundry, of which Mrs. Wm. Russell is the enterprising proprietress, has acquired an enviable reputation for the excellence of its work and reliable management. Mrs. Russell founded the establishment originally in 1887, and from the start it has been the recipient of a very large and permanent patronage in this as well as adjoining towns. The premises occupied are admirably arranged and equipped with all the latest appliances and machinery run by steam-power for the successful prosecution of the business, and employment is furnished to a sufficient number of hands to meet all the requirements of the trade. All classes of work, from the finest fabrics known, to the coarsest materials, is executed without injury in a prompt and thoroughly satisfactory manner, and at prices which cannot be surpassed. Mrs. Russell is a native of Vermont, a woman of large practical experience in this line of business, and was formerly proprietress of a laundry in New York, before establishing herself in business in this city.

A. E. MILLER, Manufacturer of Pure Candles, and Jobber of Fruit, Nuts and Cigars, Elliot Street.—It is said that the American people are the greatest consumers of sweets of any nationality of the earth's inhabitants. This assertion may, to a great extent, be found true in the brisk business that is done by Mr. A. E. Miller of Elliot Street, Brattleboro, manufacturer of pure candles and jobber in fruit, nuts and choice cigars. This business was established many years ago by Mr. F. L. Bechetter, whom Mr. Miller succeeded in business in 1887. He has a beautiful store and manufactures his wares in the basement, where he has all of the necessary machinery to turn out fresh, choice candies, bon-bons, caramels, plain and fancy confectionery. He has a splendid stock of goods in view, while he wholesales and retails nuts, fruits, pineapples, bananas, oranges, lemons, citrons, quinces, apricots and all of the delicacies of the season. His trade is very large, his patrons coming from the first families of town. Mr. Miller is a native of West Brattleboro and for a time was a book-keeper in a grocery store, and has a practical and wide knowledge of business. He is honorable and popular in all of his dealings, and has a very successful record.

J. D. ROESS, Manufacturer of Fine Havana and Domestic Cigars, No. 89 Main Street.—Not a smoker in Brattleboro but has been on terms of intimacy with the old and reliable house at No. 89 Main Street, which was established in 1868, and until February, 1890, was known under the firm name of Leonard & Roess, manufacturers of Havana and domestic cigars. Death stepped in in February, 1890, and claimed the senior partner, since which time Mr. J. D. Roess has conducted the business in his own name. Mr. Roess came from his native land, Germany, when a mere child, and has always been employed and engaged in this line of business—a talent which he inherits, his father having also been a cigar maker. Mr. Roess is on the high tide of success. His factory is one of the largest in this section of the country, 25 x 70 feet in area, and occupying three floors and a basement, where he carries as fine a stock of tobacco as one can find in the market. He has been in his present location since 1884, and everybody in town recognizes him as a man of reliable business principles. He has twenty-five skilled cigar makers in his employ, and devotes the second floor of his place to manufacturing cigars for the New England and New York wholesale trade. He keeps two commercial travelers busy and also sells large quantities of goods through the jobbing houses. He likewise does a large retail trade in boxes, selling to smokers of this town as they desire it. Mr. Roess not alone has the largest cigar manufactory in the state but the finest store in town.

DR. F. A. WOODBURY, Dentist, No. 118 Elliot Street.—Dr. F. A. Woodbury began his career under the firm name of Bowers & Woodbury, at Springfield and Rutland, Dr. Woodbury having had charge of the Rutland branch and Dr. Bowers of the Springfield office. This co-partnership lasted until 1870, when the firm dissolved, Dr. Woodbury moving to Brattleboro. He is among the foremost dentists of this place and has accomplished a method for the painless extraction of teeth which will make his name famous: it is by the means of the dental Electric Vibrator, and Dr. Woodbury has the honor to be the only dentist in town who resorts to its most commendable use. He has three nicely furnished rooms on the second floor of his dwelling and has introduced all of the latest devices in excavating, treating, crown and cavity filling and the insertion of false teeth, singly or in set. He makes a specialty of excavating sensitive teeth by the use of electricity. Dr. Woodbury is a master of his profession. He is a native of Vermont and a member of the Golden Cross and the North Star societies.

J. W. PROUTY'S Famous Portraits, Studio, Main Street.—Mr. Prouty is one of the very artistic photographers of this section of the country. He established his business in January, 1889, prior to which he had had ten years of sound experience. He does everything in the line of work that appertains to his art, including cabinet, imperial and card size photographs, crayons, pastel, India ink, water color and oil painting. His gallery, operating room and developing room are stocked with all the modern inventions. His studio is a neat gallery of his own productions. His prices are low, his trade large, his work satisfactory, and he is regarded as a most exemplary business man. Mr. Prouty is a native of Massachusetts and one of the men of the times, able and energetic.

W. R. GEDDIS, Bookseller and Stationer, No. 117 Main Street.—The establishment of Mr. W. R. Geddis is one of the best and most popular in this section of Brattleboro. The business was originally founded in 1830 by Mr. Joseph Steen, who was succeeded in 1880 by the present proprietor, and under his able management the reputation of the house has been maintained at the highest point. The premises occupied are large and commodious, comprising a salesroom 20 x 70 feet in area, and a basement for the storage of goods, etc. The fittings and appointments are all of an attractive character, and the stock of goods consists of a full and complete assortment of books, including works of history, travel, fiction, poetry, science, etc., school requisites of all kinds; also picture frames in great variety, a fine display of all the latest novelties in wall paper of home and foreign manufacture, and window shades of all the different grades of material. A specialty is made of stationery of every description, embracing all kinds of legal and foolscap paper, letter and commercial note, fancy imported paper, pens, pencils, crayons, etc. One assistant is employed, and this house is justly celebrated for the prompt and satisfactory fulfillment of all orders, at the most reasonable prices. Mr. Geddis is a native of New York, but has resided in Vermont for the past eighteen years.

F. G. PETTEE, Dentist, No. 43 Main Street.—This establishment was founded originally a number of years ago by Dr. A. L. Pettee, and in 1880 he sold out the business to the present proprietor, who is a native of this state and has had a continuous experience in this profession since 1870, and under his superior management and treatment of patients his patronage is constantly increasing. He occupies amply spacious and commodious rooms, suitably arranged for office and operating purposes, and are fully equipped with the latest improved methods and appliances known to the profession. The use of anesthetics and cocaine for the painless extraction and filling of sensitive teeth have proved of great success in his hands; and decayed teeth are filled in the very best manner with gold, silver and other reliable substances, while discolored teeth and diseased gums are also skillfully treated. A specialty is made of artificial teeth, which are made singly or in sets on gold, silver, vulcanized rubber or porcelain bases in the most thoroughly artistic style, and guaranteed as to fit, comfort, life-like appearance and durability, while his prices are very reasonable. In a word, all operations known to modern dentistry are executed in the best manner, promptly and satisfactorily. Dr. Pettee is an active and popular member of the Vermont State Dental Association; also of the Masonic fraternity.

JACOBS' HOME BAKERY, No. 28 Elliot Street.—For purity and quality of goods, no establishment of the kind in or around this town excels Jacobs' Home Bakery, which is located at No. 28 Elliot Street. The premises occupied are large and commodious, including three floors in a building 20 x 50 feet in dimensions, and fitted up with all the latest appliances and facilities for the transaction of this particular business. The store is always neat and inviting, and a large and first-class assortment is constantly kept on hand, comprising delicious and wholesome bread, rolls, buns, plain and fancy cakes of all kinds, pies, pastry, fancy goods, etc., all of which are made fresh every day. Employment is given to nine competent and experienced assistants, and two delivery wagons are run which supply all orders in a superior and reliable manner, while popular prices prevail. The business was originally founded by the proprietor at Bellows Falls in March, 1889, but in November he removed to Brattleboro, where, from its inception, the venture has proved a highly gratifying success, an influential patronage already having been built up. Mr. Jacobs is also engaged in the tea and coffee business, and enjoys a large and liberal patronage in these prime staple products. He sells nothing but the very best brands of these goods. He is a native of Vermont.

F. E. YOUNG, Choice Groceries and Provisions, Nos. 16-18 South Main Street.—Mr. F. E. Young established this business in 1888 and has a fine store, 30 x 100 feet, where he carries a full line of teas, coffees, butter, eggs, sugar, spices, flour, canned, pickled, dried and preserved fruits, condiments, spices, jellies, flavoring extracts and all kinds of staple and fancy groceries, nuts, confections, cigars tobacco, etc. Mr. Young's trade is lively and satisfactory, both to himself and his patrons. He was formerly in the butcher business. He is a native of Vermont, and an honored member of the I. O. O. F.

C. F. THOMPSON & CO., Dealers in Heavy and Shelf Hardware, Etc., Sole Agent E. Frank Coe's Fertilizers, No. 123 Main Street.—Messrs. C. F. Thompson & Co. are dealers in heavy and shelf hardware, cutlery, iron and steel, nails, glass, carriage hardware and woodwork, doors, sashes, lime, cement, plaster, paints, oils, varnishes, brushes, carpenters', builders', lock and blacksmiths' tools, vices, saws, planes, jacks, rakes, hoes, spades, shovels, brooms, etc. They are also sole agents for E. Frank Coe's fertilizers. This business was established in the same store in 1834, by Nathan B. Williston, C. F. Thompson of the present firm having begun with him in 1846. They have a floor 40 x 170 feet, and two floors upstairs, with altogether a floor surface of 10,000 square feet. They keep their paints, oils, etc., in the basement, in addition to which they have also a large storehouse near the railway station. They sell everything in the line of hardware. They employ four persons and deliver all orders. Their business is very extensive. Their store is finely arranged and every article the best in market. Mr. Thompson is a native of Connecticut, but came to Vermont when a young man, and is the president of the Brattleboro and Whitehall Railway Company, and treasurer and manager of the Electric and Gas Light Co.

P. M. BAKER, Grocer, No. 14 Main Street.—A neat and carefully conducted grocery store is that of Mr. P. M. Baker. His is a very old business, having been established in 1861, by W. S. Newton, Mr. Baker having succeeded to the good will and trade in 1887. He has a roomy store and basement, where he carries a complete line of staple and fancy groceries, flour, cornmeal, tea, coffee, sugar, lard, spices, syrup, molasses, vinegar, kerosene, salted fish, canned, preserved, pickled and dried fruits, sardines, olives, rice, butter, eggs, cheese, soda, prunes, currents, citron, pineapples, cranberries, lemons, oranges, fruits of all kinds, nuts, peanuts, flavoring extracts, mustards, table sauces, peas, macaroni, rolled oats, bird seed, sage, beans, soaps, perfumes, toilet articles, confectionery, vegetables, chocolate, etc. Mr. Baker entered upon his calling with a complete understanding of his duties, having been fifteen years in a store prior to embarking in business. He is a native of Brattleboro, a young man with all of the ambition required to meet with success.

H. E. BOND, Furnishing Undertaker, and Embalmer, Dealer in Coffins, Caskets, Robes, Etc., Warerooms, Main Street.—Prior to the present mode of burial in caskets, the method of disposing of the deceased, although varying in numerous countries, was chiefly in the direction of embalming, wrapping the bodies in great bandages and laying them in tombs. The modern method has all of the advantages of doing away with the former liability to create disease, the body, as handled by Mr. H. E. Bond, of Main Street, Brattleboro, being usually embalmed and placed in a hermetically sealed coffin or casket. Mr. Bond is a professional embalmer and pays every attention to the details of his calling. The business was established in 1873, by J. G. Smith, Mr. Bond succeeding him in 1882. He employs skilled assistants. He carries a complete line of stock, everything used in this calling, and gives the utmost satisfaction in all of his duties. This is a branch in which not every man can succeed, as it requires tact and a wide knowledge of human nature to cope and contend with the demands of relatives and friends. Mr. Bond deals in the finest caskets, coffins, robes and undertakers' goods made, and has the respect of the entire community. He is a man of upright business principles and fair in all of his dealings. He was born in Vermont and is an active member of the lodges of the F. and A. M. and the I. O. O. F.

HENRY R. BROWN, Livery Stable, No. 80 Elliot Street.—There is without doubt no more popular livery stable in Brattleboro, than the one conducted by Henry R. Brown. He established his business in 1888, and has three barns: one 64 x 23 feet; one 30 x 60 feet, and one 80 x 70 feet. He keeps twenty fine roadsters for livery purposes, and excellently groomed they are, too, while his harnesses, bridles, saddles, robes, blankets and rugs and carriages are sent out in spick and span order. He keeps everything in first-class shape, and employs competent grooms and drivers. Mr. Brown has been but two years in this business, but he is fast building up a heavy trade. For eight years, he worked in the carpenter shop of an organ manufactory, but that did not seem to suit his tastes and inclinations. His mind was fixed on horses and in that line of business he was bent upon entering. His choice was wise, as may be seen in his success, and he is winning his way to permanent prosperity.

ALVIN KNAPP, Dentist, Hooker Block, Main Street.—There are but few, if any, among the dental practitioners in this section of the state, who sustain a higher reputation for skill and reliability than Dr. Alvin Knapp, of Brattleboro. The doctor is a native of Vermont and at an early age began the study of this important and interesting profession, and after graduating with distinctive honors at the Michigan Dental College, and the College of Medicine, Fort Wayne, he established himself in business in Ohio in 1878, and after remaining there for four years he went to Indiana and resumed his practice, but returned to Brattleboro in 1884 and founded his present establishment, and at once developed a very large and influential patronage derived principally from among our most influential and refined families. His office and rooms are located on the second floor, are easy of access, spacious and very neatly and appropriately appointed. All the latest improved appliances, devices and methods known to the profession are to be found in actual use in his operating rooms, and the use of the different anæsthetics, and cocaine have proved of great success in his hands in the painless extraction of teeth. Discolored teeth and diseased gums are treated most successfully. We commend Dr. Knapp to all in need of his services.

SCOTT & JONES, Groceries, Vegetables, Fruit, Crockery, Glassware, Lamps, Etc., No. 49 Main Street.—The reliable grocery houses of Brattleboro include the store of Messrs. F. Scott and C. K. Jones, of No. 49 Main Street. Both are natives of Vermont. They established their business in 1888 and have a fine store, 20 x 100 feet, with large basement, and a stock of excellent goods that fill their rooms, counters, shelves and show-cases from top to bottom. They deal in groceries, teas, coffees, sugar, spices, flour, butter, eggs, cheese, meal, rice, canned, pickled, dried and preserved fruits, sauces, flavoring extracts, prunes, cranberries, sardines, syrup, molasses, vinegar, kerosene, nuts, confections, soda, tobacco, cigars, fruits, pineapples, citron, lemons, oranges, bananas, sweet potatoes, cabbage, beets, country produce, crockery, dinner and tea sets, glassware, lamps, household goods, etc. They deliver all purchases and enjoy a high-class patronage. Mr. Scott was engaged with his father in the grocery business, from 1875 to 1885, and for two years was in Nebraska, in the milk business. Mr. Jones was formerly in grocery business at West Brattleboro and also a commercial traveler for the Estey Organ Company, Messrs. Scott and Jones deal in the choicest commodities in their line and are held in great respect.

INDUSTRIES AND WEALTH OF BELLOWS FALLS.

BELLOWS FALLS is a prominent manufacturing village in the town of Rockingham, and is, next to Brattleboro, which lies in the southeast corner of the state, the largest village in Windham County. This county covers an area of 780 square miles and is bounded on the north by Windsor County, on the east by Connecticut River, which separates it from Cheshire County, N.H., south by Hampshire County, Mass., and west by Bennington County. This county was incorporated under the name of Cumberland, Feb. 11, 1789. Newfane, lying near the center, is the county seat. The county buildings are located at Fayetteville, a flourishing village in Newfane. The

TOWN OF ROCKINGHAM

is in the northeast corner of Windham county and is bounded north by Springfield, east by Connecticut River, which separates it from Charlestown, N.H., south by Westminster, and west by Grafton. It lies eighty-five miles from Montpelier, twenty-two from Windsor and twenty-five from Brattleboro. It was chartered December, 28, 1752, and contained 24,955 acres. The settlement of the township was commenced in 1753, by Moses Wright, Joel Bigelow, and Simeon Knight, who emigrated from Massachusetts. About the year 1760 the town was organized, and the first town clerk was Joshua Webb, and he and John Roundy were the first representatives. But very little is known of the early history of this town. The attention of the first settlers was principally directed to fishing for salmon and shad, which were then taken in great abundance from Bellows falls. For this reason, agriculture was for many years much neglected, and the settlement advanced very slowly.

THE VILLAGE OF BELLOWS FALLS,

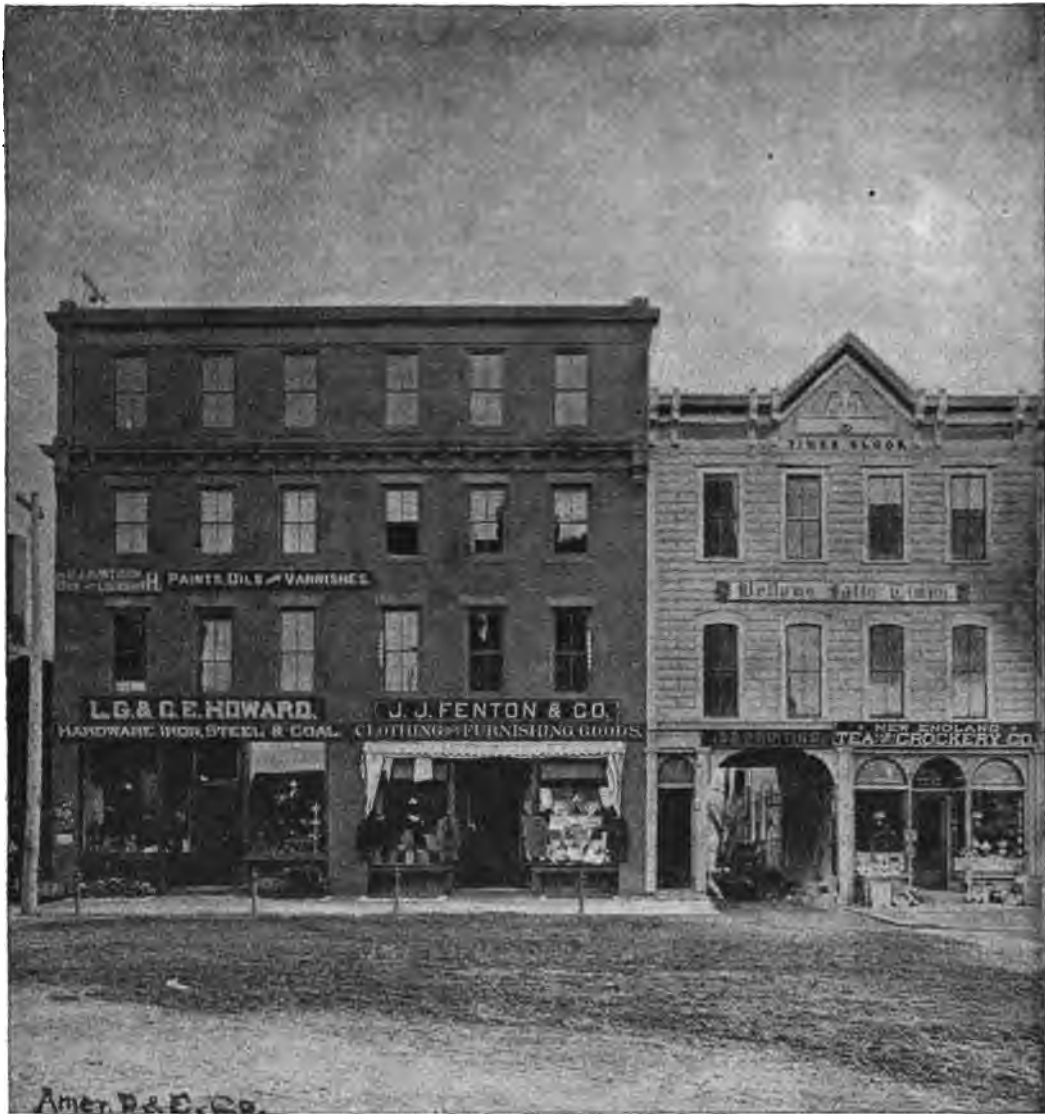
situated in the southeastern part of the township on the bank of the Connecticut at "Bellows falls," is a pleasant and thriving manufacturing village. Being situated at the junction of the

Sullivan, D. & H. R., Fitchburg and Vermont Valley R.R. it has the advantage of excellent railroad facilities. The whole descent of the river at these falls is forty-two feet. The breadth of the river above the falls is from sixteen to twenty-two rods. At the falls a large rock divides the stream into two channels, each about ninety feet wide. When the water is



THE SQUARE.

low the eastern appears to be crossed by a bar of solid rock, and the whole river flows into the western channel, where it is contracted to a narrow channel and flows with great rapidity. In 1785 Col. Enoch Hale erected a bridge over the Connecticut at these falls. Its length was 365 feet, and it was supported in the middle by the great rock mentioned above. Till 1796 this was the only bridge across the Connecticut.



BRIDGE STREET.

MANUFACTURES.

The situation of Bellows Falls village is admirable for manufacturing purposes; being supplied with abundant water power and having excellent railroad facilities, nothing else was needed but capital, brains, and skill to make a successful manufacturing center here, and that these elements have been employed here is shown in the various enterprises that have been carried on so successfully for many years. The amount of capital invested in manufacturing and other business enterprises is enormous; the energy, practical knowledge and industrial skill exhibited in their management and operation are of the highest order. But great as is the present outcome of the splendid resources on hand, the development of these is still in its infancy. Every year is adding to the aggregation of capital that here finds profitable investment, and to the army of skilled artisans that here find ample wage for their deft hands. The diversity of the manufacturing interests represented is remarkable, and covers a wide range of productions.

There are seven companies here engaged in the manufacture of paper. This industry is one of the earliest and at the present day one of the most prosperous of American industries, and in its history are embodied many features incident to the rise and development of their industrial pursuits. The manufacture of paper even after the war of the Revolution, though emancipated from the claims imposed upon it by British policy, did not flourish, and for many years especially for the finer grades we were compelled to look to Europe for our supply. Eventually however, during the last quarter of a century through the energy, enterprise, and ability of our manufacturers, paper is produced in the United States fully equal if not superior to the finest productions of France and England. Bellows Falls is fortunate in having so many companies engaged in the manufacture of this important article of merchandise, a specialty being made of "tissue manilla." The village also has a book bindery, a bakery, and a laundry. Carriages are manufactured here, also harnesses, cabinet ware and furniture, agricultural implements and dairy fixtures, evaporators, sash, doors and blinds, scythe snaths and cigars.

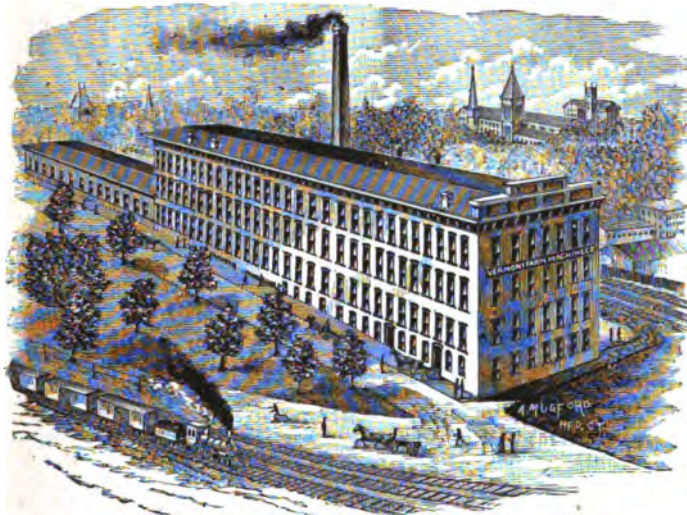
The village has one National Bank with a capital stock of \$110,000, and one savings bank.

BELLOWS FALLS AS A HOME.

This is a delightful place in which to make a home. The people are remarkable for their enterprise and industry, as well as culture and refinement. Nothing is truer than that surroundings reflect the character of those upon whom they depend. With rich deposits of marble, granite, lime-stone, slate, etc. embedded in the earth, with fish in the river, and feathered songsters in the air, with fertile soil and grassy slope and clime that blended the best of every clime in one, the fair domain waited in perfection of repose until a people with resources to match came "on purpose" and to stay. It has been said that Vermont is a fine place to emigrate from, but the prosperous, intelligent and refined inhabitants of some of her beautiful villages will say it is also a delightful place to live. This sentiment, we are sure, will be echoed by many residents of the pleasantly located village of Bellows Falls, which is self-contained and complete in all those things that make life rational and worth the living. The village has a number of private residences framed by cultivated lawns and manifold signs of prosperity are matched by the countless symbols of intelligence, culture, and refinement that rise on every hand. These with pure air and water, good gas, electricity and the telephone, schools, churches, libraries, with Boston and New York easily accessible, what more can a rational man want in an abiding place? The attention given by the people of Bellows Falls to education and the ample provision they have made for it are commensurate with the importance that has always attached to it throughout the state. The graded school system is in vogue and is in charge of a competent committee. The schools are carefully graded, presided over by earnest, and thoroughly qualified teachers, and are well attended and generously maintained. The school buildings are modern in design and furnished with the most approved apparatus and accommodations adequate to the requirements of the school population.

A New England village destitute of church organization would, indeed, be an anomaly, but this intelligent and thriving village does not present it. There are five religious denominations represented here that have reared their altars of worship. In point of architectural beauty and interior appointments the most of these church buildings will compare favorably with similar edifices in any village of equal size in the state. This pleasant village possesses many advantages as a place of residence, to the capitalist anxious to invest his money and to the working man, who, after the toils of the day are over desires to take his rest in a home rather than a crowded tenement house. If beauty of situation, benefits of unexcelled business opportunity, health, wealth and happiness are attractions in a place of residence, our readers may be assured that Bellows Falls possesses them all.

THE VERMONT FARM MACHINE CO., Engines, Boilers, and a Full Line of Creamery and Dairy Supplies, Improved Sap and Cider Evaporators.—There are no improvements of more interest to the general public than those which minister directly to the health, happiness and the comforts of the household. In the manufacture of that class of articles the Vermont Farm Machine Com-



pany, of Bellows Falls, occupies a commanding position in the trade throughout the country. This company was incorporated in 1873, and is officered as follows, viz.: W. P. Williams, president; James B. Williams, vice-president; N. G. Williams, secretary, treasurer and manager. The works are located on the Island near the union depot, and includes a four-story and L brick building 355 x 60 feet, making it the largest manufactory of dairy implements in the world. The company are manufacturers of the Cooley Creamer, the Davis Swing Churn, the Improved Eureka Butter Worker, the Skinner Butter Worker, the Nesbitt Self-Gauging Butter Printer, Improved Sap and Cider Evaporators, the Pneumatic Fruit Dryer, as well as engines, boilers and a full line of creamery and dairy supplies. "Vermont Butter" takes precedence everywhere, and Vermonters undoubtedly surpass the world in producing this indispensable article of food. Any improvement in making it, whether in the saving of labor or improving the quality, has always received the careful attention of Vermont dairymen; hence their success. The Cooley Creamer is a new process of raising the cream, and its success is shown by the following premiums and testimonials: The Gold Medal at Paris Exposition, 1889. The highest prize at the Royal Agricultural Exhibition, held in London, Eng., in 1879, was awarded to butter made by the Cooley process. It won the highest award at the International Dairy Fair, held in New York City, 1878, against eighty competitors. Cooley creamery butter has won the first premiums at the state fair of Michigan, Wisconsin, Iowa, Illinois, Minnesota, New York, Delaware and Vermont, and receives the preference of critical judges everywhere. The Cooley Creamer and its products have been awarded twenty-two gold medals and many silver medals. The Cooley process, so justly celebrated, submerges the milk beneath the water and has many advantages over all others, including the fact that it requires no milk room, raises all cream between milkings, affords better ventilation, requires less labor, is more thoroughly made, keeps out all dust, impure gases and flies, and makes more butter. It soon pays for itself in every dairy. The creamers are made in four sizes or styles to meet the wants of all dairymen or factories. Parties thinking of starting a creamery should write to this company for list of apparatus of any capacity, plans and specifications of creamery buildings, by-laws and any other information desired regarding the business, which is always cheerfully given. The Davis Swing churn manufactured by this company belongs to the class known as oscillating churns; is simple in

construction, and offered at a very low price. The demand for a better grade of butter calls attention to the fact that the quality depends very much upon the churn in which it is made. The advantages claimed for the churn are, among others, that it has no floats or inside gear which mash the butter globules and destroy its grain; no corner in which the cream can lodge, to be washed into the buttermilk, and lost when the butter separates. The butter gathers in beautiful granules, is never salvy, but in the best possible condition for washing in the churn with cold water or brine. This churn has received premiums or medals at the Provincial Exhibition at Guelph, Canada; the Virginia State Fair, New Jersey State Fair, New England Fair, Western New York Fair, Pennsylvania State Fair, Massachusetts Charitable Mechanics Fair, North Carolina State Fair and elsewhere. The Eureka Butter Worker is a great improvement over the old method of pressing the buttermilk and brine out of butter, and for putting it in shape for market. The worker is built in the most thorough manner, and is so simple that its cost is extremely low. It gives a gentle, even pressure, works rapidly, mixes the salt thoroughly and evenly and gives perfect satisfaction. For working over store butter of any color or grade, and bringing it to a uniform color and quality, it has no superior. The Improved Maple Sap and Sorghum Evaporators have proved superior to any other pan on the market. The company secured the right to manufacture under the Cook and Corey patents, and combining with these the Williams and Butler patents, they are enabled to offer an evaporator unequaled by any on the market for economy of fuel and fine product. It is well known that maple sugar, to be clear and white, should be converted into sugar as soon and rapidly as possible. The dark, unsalable maple sugar is the result

of poor appliances for making. Long boiling injures the quality of sugar. Thirty minutes from the time the sap enters the evaporator should be all the time required to run off good heavy syrup. Some make sugar in this way as white as granulated, and the amount some report to have made in a certain time, with a great saving of time and fuel, seems remarkable. This evaporator serves equally well for making syrup of sorghum. Also in seasons when apples are abundant, great saving can be made by condensing sweet cider into jelly. This apple jelly is something delicious, and is easily and profitably made by the evaporator. The Pneumatic Fruit Dryer is another important specialty of this company, and is recognized as taking the lead wherever introduced. At the Pennsylvania State Fair the leading fruit dryers made in the United States were put to a practical test, resulting in the award of the first premium to the Vermont Farm Machine Company, their Pneumatic Fruit Dryer drying the fruit faster and with less fuel than all the others. These dryers are portable, and can be used in the kitchen, orchard, porch, cellar or any convenient place. It is the only dryer in which the heat passes three times across the furnace. They are in great and growing demand in the West Indies, South America and other countries producing tropical fruits. This company also manufacture the Curtis Improved Bottle Washer, the Surprise Churn, Perfection Patent Gate, the Cooley Improved Square Box Factory Churn, the Skinner Butter Worker, the Improved Philadelphia Butter Worker, Mason's Improved Power Butter Worker, Rice's Power Butter Worker, the Eureka Butter Printer, Nesbitt's Patent Self-Gauging Butter Presses, Cream Tempering Vats, Creamery Ice Vats, Gardner Vertical Engines, Excelsior Portable Engines, Bryant's Improved Automatic High Speed Safety Engine, Acme Automatic Safety Engine, Combined Vertical Engines and Boilers, Triumph Feed Steamer, the Eureka Boiler or Steam Feed Cooker, cream and milk transportation cans, dairy salt and general supplies for the dairy. The company issue descriptive and illustrated catalogues of their products, and mail them to all applicants. Their improvements have practically revolutionized the dairy business of the country, and their products supplant all similar articles wherever introduced and tested. The officers and managers of the company are true types of American enterprise and modern manufacturing progress, and they have won their pre-eminence in the world by honestly deserving it, and the success of the company under their able management is assured.

EUGENE S. LEONARD, Insurance Agent.—Protection is one of the fundamental principles of man's existence, whether the law applies to life or property. More than that, it is the duty of every man to look out for the future and avoid any possible future wants of his family that might arise from his own death or loss by fire. The sole protector in this case is insurance, a line of business in which Eugene S. Leonard is engaged in Bellows Falls. His business was established in 1875 by L. S. Hayes, Mr. Leonard succeeding him January 1, 1890. He has fine offices fronting the square, opposite the Louis Hotel. His is the largest insurance agency here, and at the same time he represents twenty-seven of the largest companies in the world, including life, fire and accident associations. The names of his companies follow: German American, of New York; Aetna, of Hartford; Continental, of New York; Hartford, of Hartford; Niagara, of New York; Phoenix, of Hartford; Fire Association, of Philadelphia; National, of Hartford; Phenix, of Brooklyn, Insurance Co. of North America, of Philadelphia; Springfield Fire and Marine, of Springfield; Lancashire, of Manchester, Eng.; Liverpool and London and Globe, of England; Imperial, of London, Eng.; North British and Mercantile of England; American, of New York; Sun Fire, of London, Eng.; Northern, of London, Eng.; Queen, of Liverpool, Eng.; New Hampshire Insurance Co., of Manchester, N. H.; Granite State, of Portsmouth, N. H.; People's Insurance Co., of Manchester, N. H.; New England, of Rutland, Vt.; Fitchburg Mutual, of Fitchburg, Mass.; Union Mutual, Montpelier, Vt.; New York Life, of New York; National Life, of Montpelier, Vt.; Travelers Accident Co., of Hartford; Lloyd's Plate Glass Insurance Co.; American Steam Boiler Insurance Co. Prior to Mr. Leonard's succession to this business he had been in the line of underwriting several years, having established offices in February, 1887. His thorough capabilities to conduct the affairs of his profession were most generously set forth in a public letter of endorsement published by Mr. Hayes, January 1, 1890, when he informed his patrons that he had sold all of his local insurance business to Mr. Leonard. He characterized his successor as entitled to the greatest confidence, and assured his former patrons that Mr. Leonard would fully protect their interests with fidelity. Mr. Leonard's career has proven that that confidence was not misplaced. He is a man of most exemplary principles, a native of Chester, Vt., and has high family connections.

H. M. AMADON, Watches, Jewelry, Etc.—The custom of adorning the person with precious metals and rare gems has been handed down to us from the remotest periods known to history, and at the present day there is nothing manufactured or so eagerly sought after and in which there is so great and charming a variety as in rich and beautiful jewelry. A deservedly well patronized, representative and thoroughly reliable house engaged in this trade in Bellows Falls, well worthy of more than passing mention in these pages in consequence of its first-class stock of goods and honorable business record, is that of Mr. Henry M. Amadon, dealer in watches, clocks and jewelry. This popular establishment was founded originally in 1884 by the present proprietor who is a native of Bellows Falls, and is a thoroughly experienced and practical man in every branch of the trade, having been engaged in it continuously ever since he was a boy. From the start he developed a very large and influential trade, such as fittingly illustrates what may be accomplished by close attention to the wants of patrons, handling only A No. 1 goods, executing first-class work and adhering to strictly honorable dealings. His store is of ample dimensions, compactly arranged and very neatly and attractively appointed, and provided with every convenience for the advantageous display of this valuable and elegant assortment of goods. The stock carried embraces a fine assortment of gold and silver watches of the best American and European manufacture, rare and precious gems mounted in the most exquisite and unique styles; wedding, engagement and souvenir rings, ear rings, pendants, brooches, necklaces, bracelets, bangles, watch chains, chatelaines, charms, lockets and seals, shawl, scarf and lace pins; collar and cuff buttons, shirt studs, gold pens and pencils; also novelties in gold, silver, bronze and brass; French, Swiss and American clocks of every description; solid gold, silver and plated wares; eyeglasses, lenses, spectacles and other optical goods, etc. These goods have been selected with great care, and are unsurpassed in quality, elegance of design and workmanship, while

the prices are very low, and each article is guaranteed to be as represented. A specialty is the repairing of fine watches, clocks and jewelry, to which the proprietor devotes his personal attention, and all work done here is guaranteed to give perfect satisfaction. Mr. Amadon is a young man of enterprise, superior business ability and very courteous in his manner. He is reliable, prompt, and is held in high esteem by all with whom he has any dealings.

F. S. ANDREWS, Druggist, Bellows Falls Drug Store.—An occupation of pre-eminent importance to every community, and requiring not only trained skill but long experience, is that of the pharmacist or druggist. It is one which is among the first called upon to alleviate the ills and ailments of the human system, and is the principal ally of the physician to restore the sick to former health. A highly prosperous, prominent and ably conducted house devoted to this important business in Bellows Falls, maintaining a well-merited high reputation for handling none but absolutely pure goods and efficient, trustworthy management, is that of Mr. F. S. Andrews, proprietor of the Bellows Falls Drug Store. This popular concern was founded originally in 1873, by Messrs. H. H. and S. M. Davis, who were succeeded by Messrs. Mitchell Brothers, and in 1889 it passed into the control of the present proprietor, Mr. Andrews, who is a native of Essex, Essex County, Mass., and has had a continuous practical experience in this profession since 1870. He occupies spacious and commodious premises comprising a store and basement. The store is very tastefully and appropriately appointed in the latest modern style, and provided with every convenience, among the equipments being a handsome soda water fountain, also a special department provided for the prompt and accurate compounding of physicians' prescriptions and family recipes, at all hours of the day or night under the direct supervision of the proprietor. The stock carried embraces a full and complete assortment of absolutely pure and fresh drugs and chemicals, all of standard quality; extracts, tinctures and pharmaceutical preparations of his own superior production; all proprietary remedies of well-known merit and reputation, besides several remedies of his own that are noted for their efficacy, such as cough syrup, Andrews' liver pills, etc.; the latest novelties in druggists' fancy goods, toilet articles, perfumery, foreign and domestic mineral waters; physicians' and surgeons' requisites, druggists' sundries, in fact, everything usually found in a well regulated drug store. Order and system prevail, polite service is promptly accorded to patrons by intelligent assistants and prices are always just and reasonable. Mr. Andrews is a courteous, refined and enterprising gentleman, cautious, reliable and exact in his profession.

FAIRBANK & LABAREE, Plumbing, Steam and Hot Water Heating.—The best inventive genius of this century has been employed in the perfection of methods for heating buildings, both public and private, and each year has shown a marked advance in this respect. Among those who are familiar with the latest improved methods that have been recently introduced, and who have made the subject of steam and hot water heating a study, there are none in this section more capable or efficient than Messrs. Fairbank & Labaree, who have had many years' practical experience and are highly recommended by architects and builders. The business was established by Messrs. F. P. Hadley and A. H. and F. H. Brown, and the present firm was formed in 1888. The premises occupied comprise a store and basement 20 x 90 feet in dimensions, with a large workshop in the rear. The firm make contracts and furnish plans for heating and plumbing buildings both public and private, furnishing all necessary materials, and executing the work upon scientific principles in the best and most substantial manner. A large stock of stoves, ranges, heaters and furnaces are kept constantly on hand, and also a full line of tin, iron and copper ware. An efficient force of help is employed. Their plumbing and hot water heating work is done in eastern Vermont and western New Hampshire. Mr. E. C. Fairbank is a native of Grafton, Vt., and has had sixteen years' experience in the business. Mr. C. W. Labaree is a native of Springfield, Vt., and attends to contract and general office work. Both gentlemen are young and enterprising business men and are well and favorably known to the trade and in social circles throughout this section.

DANIEL D. HOWARD, Dealer in Boots and Shoes, Gents' Furnishings, Hats, Trunks, Bags and Umbrellas, Shoes, Clothing and Shirts to Order.—This popular emporium of fashion was founded originally in 1883 by Messrs. Howard & Goodrich, and was conducted by them with a single change in its title until 1889, when it passed into the control of the present proprietor. The spacious premises are commodious and admirably arranged into separate departments, fitted up in a very appropriate manner, with every convenience for the advantageous display of the large and varied assortment of goods constantly on hand. The stock is full and complete and embraces the entire out-fittings for men, youths, and boys from head to foot, such as the best grades of hand and machine made boots, shoes, gaiters, and other novelties in foot-wear, the latest correct styles of hats and caps, fine white and fancy colored dress shirts, negligée flannel shirts, collars and cuffs; underwear of all weights, sizes and styles, gloves, hosiery, latest novelties in neckwear, etc. Hats, caps and clothing to order is made up from the very best materials by skilled designers and workmen in the very latest fashionable styles. The stock also includes a fine line of valises, satchels, bags, umbrellas, canes and traveling outfits. A specialty of the house is the manufacture of fine boots, shoes, clothing, and dress shirts to order at the shortest notice in the very latest fashions and seasonable styles, and satisfaction is guaranteed as to fit, finish, elegance and first-class workmanship, while prices are the most reasonable. Mr. Howard is a native of Benson, this state, and a resident here for many years.

N. H. FARR, Livery, Board and Feed Stable, Bridge Street.—This well-known establishment has been in existence for many years and is a veritable landmark. It was conducted for a long time by Mr. C. W. Towns, and in 1886 it passed into the control of the present proprietor, who is a native of New Hampshire, but has resided here since 1887. He is an acknowledged authority on all matters pertaining to the selection, training, care and treatment of the noble animal. His stable is spacious, commodious and admirably fitted up with special reference to the business, well lighted, properly ventilated and provided with the very best of sanitary conditions, and provided with ample accommodations sufficient to meet all requirements of the trade. Horses are taken to board by the day, week or month, and all animals placed under his charge receive most careful attention from experienced grooms, while the provender is of the very best quality and bountifully provided. He keeps on hand a stock of from twenty to twenty-five of riding, driving and road horses all in first-class and stylish condition, besides a fine assortment of carriages, coupes, coaches, surreys, top and open buggies, light wagons, sleighs and cutters that can be obtained on most reasonable terms at all hours of the day or night, with or without drivers. A specialty is made of funerals, weddings, receptions, balls, sleighing parties, etc., for which the most careful and reliable drivers are selected, and the service rendered is first class in every respect. Mr. Farr is a pleasant, courteous and highly entertaining gentleman, prompt, honorable and reliable in all his dealings.

TOWNS' HOTEL, A. R. Mason, Proprietor.—Among the best conducted hotels in Vermont and the leading one at Bellows Falls, is Towns' Hotel, of which A. R. Mason is the proprietor. This well known hostelry was established twenty years ago by C. W. Towns, who was succeeded in December, 1889, by the present proprietor. The hotel fronts the square and has therefore the advantage of a most superior location. It is a four-story brick building, and contains sixty-seven rooms, all nicely furnished and a model of cleanliness and neat arrangement. The house is steam heated and electric lighted. A well kept livery is connected with the house, where guests may find every equine accommodation. The hotel is finely managed from office to kitchen, and polite clerks are in attendance. The tables are supplied with all of the choicest meats, vegetables and delicacies of the season and a competent chef presides over the kitchen. Mr. Mason is one of the most popular and obliging landlords in the state and a master of his calling. He is also the proprietor of the Prospect House on Lake Spofford, Chesterfield, N. H., a house that has a large patronage. Mr. Mason does all in his power for the comfort of his guests, and has a free bus running from the railway station to the hotel. He has fine sample and bath rooms and a barber shop, and it is safe to say that there is not a more popular hotel in the state, than Towns'.

GEO. E. CADY, Jobber in Confectionery, Main Street.—A prominent house extensively engaged in this important business in Bellows Falls, is that of Mr. George E. Cady, jobber in confectionery. This enterprising gentleman was born in Northfield, this state, and has been a resident here for some years. Having a wide range of experience in this line of trade, he inaugurated this enterprise on his own account in 1886, and at once developed a very large and influential trade, both wholesale and retail, extending throughout this section of the state, and is annually increasing in volume and importance. His store is spacious, commodious and admirably adapted to the requirements of the business and provided with every facility for its successful prosecution. The stock carried is always full and complete, and embraces everything in the line of pure and fresh confectionery such as U. S. caramels in choice flavors, creamery caramels, roast almonds, fine chocolates of every variety, glazed chocolates, French fruit glazes, French nougats, apricots, bon-bons, lozenges, penny goods, package confectionery, mixed and broken candies, Boston chips, stick goods, medicated tablets, lozenges, rock-candy, licorices, and in fact everything in the line of plain and fancy candies and confections. These goods are received fresh and direct from the most celebrated makers known to the trade, are guaranteed to be pure and free from any adulteration or deleterious substances, while lowest prices are quoted. Mr. Cady is a wide-awake, enterprising young man who has built up a high reputation for the superior excellence of his goods.

HARRIMAN & ROCHE, Boots, Shoes, Etc.—This well-known and popular firm is comprised of Mr. S. C. Harriman, a native of New Hampshire, and Mr. J. Roche, a native of Ireland, and a resident here since 1869, a thoroughly experienced and practical shoemaker. Forming this co-partnership under the present title they inaugurated this enterprise in 1884, and at once developed a very large and influential patronage. Their store is of ample dimensions, commodious and admirably arranged for the business, and fully equipped with every accommodation for customers, and their fine assortment of goods. The stock carried is full and complete and embraces everything in the line of fine and medium grades of hand and machine made boots, shoes, gaiters, balmorals, slippers and all the latest novelties in foot-wear, for men, youths and children; also all that is new, fashionable and stylish for ladies, misses and children, including the strong walking boot and school shoe, as well as the fine toilet slipper, besides a complete assortment of rubber boots, arctics, overshoes and sandals suitable for all ages and both sexes. A specialty is the manufacture of fine boots and shoes for ladies and gentlemen to order by measure, in which none but the very best materials and conscientious workmanship are permitted to enter, and repairing receives prompt attention.

F. J. BLAKE, Photographic and Portrait Artist, Arm's New Block.—Mr. Blake, though yet a young man, has attained an enviable reputation, which is by no means limited to the city in which he is established. On the other hand he is recognized throughout New England as a leader in his profession, and in some of its varied departments as without a peer. His enthusiasm has not allowed him to be content in the narrow field of the average photographer, or a character of work without distinctive features of artistic worth. His views and outdoor pictures of groups, buildings, residences and landscape scenery have added rapidly to his business and reputation alike. He has issued a book of views of Bellows Falls and vicinity that is in great demand and a fine stock of which is kept constantly on hand. Enlargements are made from any description of small pictures, photographs, daguerreotypes, ambrotypes or drawings, while ink, crayons and water colors are executed under the supervision of the eminent artist, J. H. Sherwin. The instantaneous process of photography is used. Carte de vistas, cabinets, promenades, boudoirs and Manhattans are produced at prices too often asked for work much less deserving. His rooms in the Arm's block are themselves suggestive of the harmony and beauty of arrangement inseparable from the work or conceptions of the true artist. Mr. Blake was born in Bellows Falls, grew up among the people who now seek his professional services, and there can be no better commentary upon his career than appear in the fact that within eight years he has built up his extensive business, and has kept pace with the rapid advancement of the photographic art. He made the views from which the Bellows Falls engravings in this work were drawn.

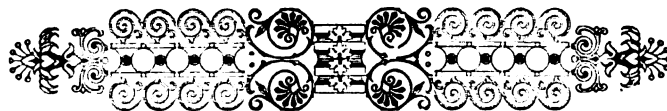
J. T. KEEFE, Boots, Shoes and Rubbers, Custom Work and Repairing a Specialty.—Mr. Keefe is a native of Bellows Falls and is a thoroughly experienced and practical man in all branches of this trade. In 1879 he inaugurated this enterprise as a manufacturer only, and at once developed a very large and influential trade, and three years afterward in order to meet the popular demand he went into the trade more extensively by adding a full and complete line of ready made goods to those of his own production. The premises utilized are of ample dimensions, neatly arranged and very attractively appointed, comprising a store with workshop attached, while none but skilled and experienced workmen are employed. The stock carried embraces a full line of fine and medium grades of hand and machine made boots, shoes, gaiters, slippers and novelties in footwear for ladies, gentlemen, misses, youths and children, from the heavy walking boot or shoe to the most delicate patent leather pump, boot or toilet slipper. He also carries a fine assortment of rubber boots, arctics, overshoes, sandals, etc., suitable for all ages and both sexes. The ready made goods have been most carefully selected from among the best productions of the most reliable manufacturers known to the trade, and are unsurpassed in quality of material, style, finish and workmanship, while the range of sizes is such that an elegant, comfortable fit is readily obtained and at lowest possible prices. A specialty is made of repairing and fine custom boots and shoes to order for ladies and gentlemen, in which none but the very best materials and conscientious, high-class workmanship is permitted. Mr. Keefe is a pleasant, courteous and energetic young man of excellent business ability.

CHAS. E. CAPRON, Merchant Tailor.—A book reviewing the various business interests of this city would be very incomplete without mention of the well-known name of Chas. E. Capron, who is one of the best known in business circles. He established his store in 1879 and has a place stocked with the choicest foreign and domestic fabrics, with a tidy workshop in the rear. He employs four skillful tailors, and being a practical and stylish cutter and fitter, Mr. Capron turns out some of the finest custom made suits in New England. He has a large and growing trade and makes fine suits, coats, top and great coats, trousers, waistcoats, cape coats, ulsters, smoking-jackets and dressing gowns. He uses the choicest cloths, trimmings and linings and is regarded as a most reliable and popular merchant tailor. His styles are of the latest and his work gives universal satisfaction. Mr. Capron is a native of Marlboro, N. H., a gentleman of middle age and a conscientious tradesman.

C. K. LABAREE, Chicago and Northern Dressed Beef, Pork, Lard, Hams, Poultry, Vegetables, Etc.—Mr. C. K. Labaree is a dealer in Chicago and northern dressed beef, pork, lard, hams, tripe, sausage, pigs' feet, tongues, eggs, salted and smoked meats, poultry, chickens, turkeys, geese, ducks, birds, game, country vegetables, corn, potatoes, sweet potatoes, tomatoes, canned vegetables, peas, beans, beets, cabbage, etc. Mr. Labaree is the successor to A. L. Proctor, having come into possession of this business in March, 1890. He has a clean, neatly kept market, 25 x 60 feet, with bright, tidy marble counters, refrigerators and all of the modern appointments. He does a good bit of butchering, such as pork, beef, mutton, etc., while he also handles western beef. He has a choice stock of goods and sells only the best of everything. Mr. Labaree is a native of Vermont and a man of strict integrity.


F. B. BOSWORTH, Druggist.—Mr. Bosworth is at the W. A. Holden stand, having succeeded him in business in 1889. He is a dealer in drugs, chemicals, extracts, elixirs, salves, ointments, plasters, botanical goods, herbs, essential oils, druggists' sundries, patent medicines, fancy and toilet articles, soaps, perfumery, manicure sets, hand mirrors, combs, brushes; also, confectionery, a full line of Huyler's goods always being kept in stock; tobacco, cigars, etc. Mr. Bosworth takes particular pride in his prescription department, giving special attention to physicians' prescriptions and family recipes. He is a practical, enterprising druggist and chemist and devotes a great share of his time in scientific medicinal experiments and the preparation of lotions. His store is one of the most elegantly fitted places in this part of the state, of which he is a native. He keeps a rich stock of the best goods in the market while also are on sale the diagram and tickets for the opera house.

M. B. KELLEY, Choice Family Groceries and Provisions.—The demand made for choice family groceries and provisions in Bellows Falls is clearly manifested by the extent of trade carried on by Mr. M. B. Kelley. He has a fine store, neatly and tidily arranged, 25 x 60 feet, with basement, where he carries a complete stock of goods, his being one of the leading grocery stores here. He deals in all kinds of fancy and staple groceries, butter, eggs, cheese, flour, sugar, spices, tea, coffee, confections, tobacco, cigars, jellies, canned, dried, preserved and pickled fruits, sardines, olives, canned fish, potted meats, tomatoes in glass, vegetables and all kinds of farm produce. Mr. Kelley established his business in 1883. He employs five clerks and is noted as one of the most prosperous and reliable merchants in town. He is a native of Putney, Vt., and very popular with all classes.



INDUSTRIES AND WEALTH OF MONTPELIER.

THE CAPITAL OF THE STATE.

ONTPELIER," says an excellent authority, "has time out of mind, been denominated 'the heart of the Commonwealth' of Vermont. If this has been truly spoken, then it goes without saying, that never has a heart throbbed to better purpose within a body politic than has here (from the bosom of a county itself royal in area as a Commonwealth) made its pulsations felt throughout the world, through the superb system of the Green Mountain State.

The state of Vermont lay hidden from the civilized peoples of the world for more than one hundred years after the discovery of America by Columbus in 1492. In 1534, James Cartier, in the service of France discovered the Gulf of and River St. Lawrence. The following year he ascended the river to what is now Montreal. In 1540, Cartier visited Canada for the third time and attempted to found a colony. In 1603 Samuel de Champlain, a nobleman of France, visited the places described by Cartier and returned to his country filled with the zeal of an explorer. In 1608 Champlain returned, arriving in Quebec early in July. The following spring he set out on an exploring expedition, and the morning of July 4th entered the lake to which he afterwards gave his own name, and viewed for the first time what is now embraced in the state of Vermont.

In 1664, the French began erecting fortifications on Lake Champlain, but it was not until 1724 at Fort Drummer, that the first permanent settlement was commenced, the garrison of this fort being for many years the only white inhabitants in Vermont. While the French were founding their colony at Quebec, exploring the regions of Canada and rapidly extending their settlements along the St. Lawrence, the other nations of Europe were not inactive. The English, after several unsuccessful attempts, succeeded in 1607, in making a permanent settlement upon the banks of the James River in Virginia, and about the same time planted a small colony in the present state of Maine. In 1614, Captain John Smith explored the sea-coast from the Penobscot River to Cape Cod, drew a map of the same, and denominated the country New England. In 1609 Captain Hendrick Hudson, in the service of Holland, discovered and gave his name to Hudson River, and in 1614, the Dutch began a settlement on the Island of Manhattan, where the City of New York now stands. In 1620 a band of English subjects (the Puritans) arrived at Plymouth, Mass. In 1623, the English had begun a settlement



at Portsmouth and Dover, N. H., and ten years later they had penetrated the wilderness to the Connecticut River. Thus early were the French on the north and the Dutch on the south,

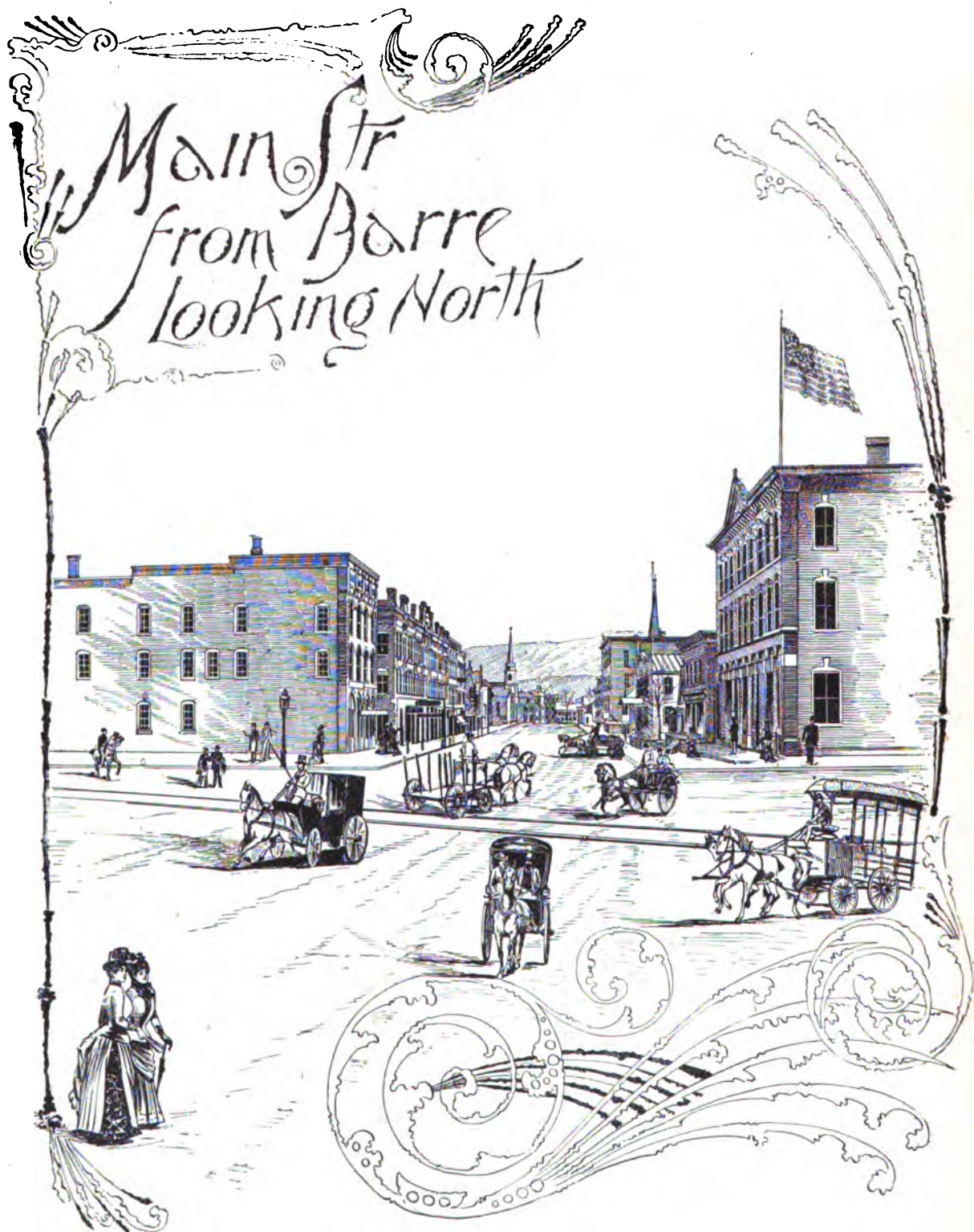
and the English on the east, advancing their settlements towards Vermont. The French laid claim to nearly the whole country, confining the English to a narrow strip of land along the Atlantic coast. The English resisted, and thus the jealousies and rivalries which had long made France and England enemies in the Old World were transplanted to the New Continent. The French sought the alliance of the Indian tribes and years of warfare followed, in which the English at last succeeded in gaining a large amount of land. During the period of the French wars, the territory now included within the state of Vermont was much traversed by the colonial armies, and at the close of the wars began to attract the attention of pioneers. The territory was claimed both by New York and New Hampshire, and the governor of the latter colony having issued charters freely, the fees and emoluments of which were giving him wealth, the government of New York became alarmed and determined to check them. Then followed the strife over title, so familiar to readers of history. This continued until September, 1776, when the people began to take measures to declare the "New Hampshire Grants" a separate district. The germ soon expanded and grew into the free and independent State of Vermont; the only state in the Union, except Texas, which was admitted by petition of her people. Montpelier was made the capital of the state in 1800, and the legislature assembled here for the first time October 13th of that year.

THE CAPITOL.

The Capitol building is a fine specimen of Grecian Architecture. It occupies a commanding site, and with its towering walls, huge dome, and massive Doric columns, of white Barre granite, presents an imposing appearance. It is set in a beautiful park with sloping lawns and rounded terraces reaching to the street. A broad flight of granite steps lead to a lofty portico where a heroic sized statue of Ethan Allen stands. The statue is of marble and was executed by Larkino G. Mead, a Vermonter and world renowned sculptor. The statue is to represent the ancient hero as he stood, boldly demanding the surrender of Ticonderoga "In the name of the Great Jehovah and the Continental Congress." The State House has a frontage of 177 feet and is surmounted by a dome and cupola 56 feet high, making the statue of Agriculture, which crowns the edifice 120 feet above the ground. The Hall of Representatives contains seats for 243 members and the senate chamber seats thirty Senators. An annex to the State House is occupied by the State Library, the Supreme Court and Historical Society. It is of granite seventy-four feet long, forty-eight feet wide, and two stories in height. The Capitol contains a fine cabinet of mineralogy and natural history, a valuable library of 26,000 volumes without duplicates, and the usual offices for state officials. The battle flags of Vermont troops in the war of the Rebellion are carefully preserved in cases in the corridors, and in the executive chamber hangs a splendid painting, "Battle of Cedar Creek," executed by Julian Scott of the Fourth Vermont Volunteers.

CIVIL GOVERNMENT.

The frame of government for this state now provides for: I. The Executive, the chief officers of which are Governor, Lieutenant-Governor, Treasurer, Secretary of State, and Auditor of Accounts against the State, all of whom are elected biennially by the free men of the state. II. A senate of thirty members elected as before mentioned. III. A house of Representatives consisting of one member from each organized town, elected by the freemen thereof. IV. A Judiciary, the officers of which are all elective: the Judges of the Supreme Court (who are also Chancellors) by the Senate and House of Representatives, in joint assembly; the assistant judges of County Courts, (a judge of the Supreme Court presides in each County Court) Judges of Probate Courts, Sheriffs, State's Attorneys and High Bailiffs, by the freemen of the respective counties, and Justices of Peace by the freemen of the respective towns. The state election is in September, biennially, and a majority of all the votes cast is required to elect every officer, except senators and other county officers, including in the latter justices of the peace



elected by the several towns. Every term of town officers is limited to one year or until others are elected. The Governor's power of appointment is very limited, embracing ordinarily his Secretary and Military Staff only; but he has power to fill any office created by law where the appointment is not fixed by the constitution or a statute, and also to fill any vacancy occurring by death or otherwise. By recent statutes, the governor may nominate, subject to approval by the senate, various officers. The heads of the various state bureaus (not before specified) and generals of divisions and brigades, are elected by the Senate and House in joint assembly—the former officers biennially and generals when vacancies occur.

GEOGRAPHICAL SITUATION.

Montpelier is situated ten miles from the geographical center of the state, and contains more than 4000 inhabitants. The village is located in the beautiful valley of the Winooski River which flows through the village receiving the waters of Worcester branch within the limits of the village proper and that of Dog River but a short distance below. Several railroads center here making the village an important commercial point. The Central Vermont Railroad is the leading railway to the village and furnishes a through line from Boston on the east, to Montreal and the Great West. A branch of the Central Vermont runs from Montpelier to Barre, six miles, and one to Williamstown. The Montpelier and Wells River Railroad, thirty-eight miles long, connects with the Boston and Lowell system at Wells River for all points in the White Mountains. The M. & W. R. company also have a branch to Barre, running through that village to the great granite quarries.

PUBLIC INSTITUTIONS.

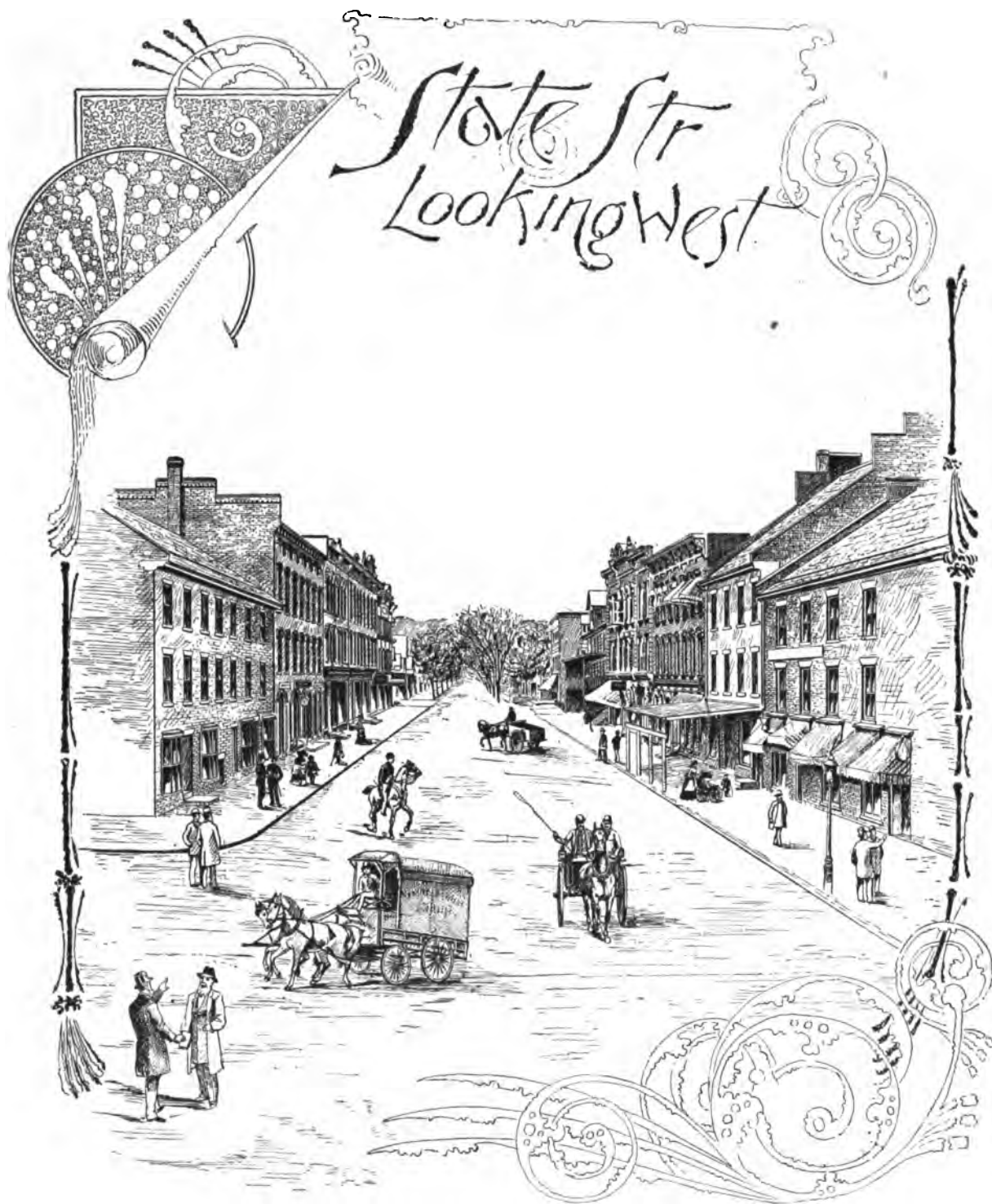
The Vermont Methodist Seminary is charmingly situated on a broad plateau overlooking the Capital and Winooski Valley and ranks high among New England educational institutions. It celebrated its semi-centennial in 1884. The Newbury and Springfield Seminaries have been merged in the Montpelier institution, which now has an endowment fund of nearly \$50,000. The Seminary edifice built in 1872 is one of the best in the state. The institution has been fitted for lighting by electricity recently. The location of this institution is unsurpassed for healthfulness and natural beauty. Montpelier is well supplied with handsome church edifices, substantially built and of great architectural beauty. They include Bethany (Congregational); the Church of the Messiah (Unitarian); Christ's Church (Episcopal); Trinity (Methodist); St. Augustine (Roman Catholic) and Baptist.

The new Federal building has recently been completed and is devoted to the uses of the United States Courts and for the postoffice. The building is a fine granite structure, a great ornament to the village and one of the finest public buildings in the state. During the past few years the appearance of the place has been greatly improved by the erection of several large and costly public buildings, among which may be mentioned the Blanchard Opera House, the Life Insurance building, the Pavilion hotel and a very handsome edifice erected by the Lane Manufacturing Company. Montpelier has two old established and widely known newspapers. The Watchman Company publish the Vermont Watchman, an enterprising and ably conducted weekly paper. The Vermont Chronicle and the New Hampshire Journal, both Congregational papers, are published weekly by the Watchman Company. The Argus and Patriot, one of the leading Democratic papers of the state, is published weekly.

PUBLIC MEN, PAST AND PRESENT.

As the capital of the state since the beginning of the present century, Montpelier has been the home of many eminent men who have been famous in both political, commercial, financial, and literary life. Among each may be named Hon. Samuel Prentice, U. S. Senator from 1831 to 1842; Hon. Wm. Upham, U. S. Senator from 1843 to 1855; Honorable Lucius B. Peck,

member of Congress from 1847 to 1851; Hon. Eliakim P. Walton, member of Congress from 1857 to 1863; Hon. Chas. W. Willard, member of Congress from 1869 to 1875; Chas. G. Eastman, one of Vermont's greatest poets; Rev. Wm. H. Lord, the eminent and scholarly divine;



Dr. Julius Y. Dewey, founder of the National Life Insurance Company; Hon. Daniel Baldwin, president for many years of the Vermont Mutual Fire Insurance Company; Dennis Lane, the inventor of the Circular Saw; Daniel P. Thompson, the author of "The Green Mountain Boys," "Locke Amsden," and many other popular novels; and others of Vermont's illustrious dead. It is now the home of Hon. J. A. Page, treasurer of Vermont for many years, and one of the most faithful officers of the state; Gen. Stephen Thomas, one of Vermont's most gallant officers



POST OFFICE.

The work on the above elegant structure was executed by the Vermont Marble Co., Proctor, Vt., of Sutherland Falls marble.

in the Civil War; Homer W. Heaton, the able lawyer; James R. Langdon, prominent as a financier and railroad manager; Gen. P. P. Pitkin, well known as a quartermaster in the Army of the Potomac; Thomas W. Wood, the world renowned artist; Joseph A. Wing, Hiram A. Huse, Stephen C. Shurtleff, Col. Fred E. Smith, B. F. Fifield, Clarence H. Pitkin. The Deweys, Blanchards, Ferrins, Pecks, Clarks, Kemps, Carltons, Hydes, Scribners, Crosses, Wilders, Fullers, Atkinses, Wheelocks, Gleasons, Putnams, Taplins, Howes, Baileys, Farwells, Fosters, Hubbards, and many other prominent citizens.

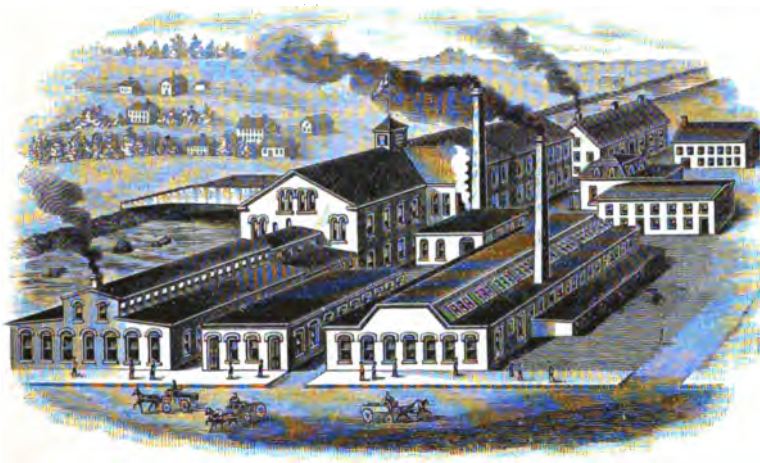
MONTPELIER.

FIRST NATIONAL BANK, State Street.—The First National Bank, Montpelier's leading financial institution, was incorporated in 1865, succeeding to the business of the old Vermont Bank, which had been in existence from 1840. It has a cash capital of \$250,000, and is officered as follows: viz: president, Hon. Charles Dewey; vice-president, J. W. Ellis; cashier, F. L. Eaton; directors: John A. Page, Charles Dewey, J. W. Ellis, P. P. Pitkin, Fred E. Smith. The banking rooms are eligibly located on State Street, and are spacious in size, and elegantly appointed, affording ample accommodation for the public, and possessing every modern convenience for the prosecution of the business in hand. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in domestic and foreign exchange. From its inception this bank has retained the confidence of the public to a marked and gratifying degree. Its founders were men who had the rare foresight to recognize the possibilities of such an institution, and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience and wealth might rear. They builded well, and their successors have been eminently worthy of the succession. Under its present wise and conservative management it is doing a large and safe business, all its movements being marked by prudence, caution and honorable business methods, and it is generally recognized as one of those solid, ably conducted institutions which reflect credit alike upon its officers and the community where its influence is felt. Its last semi-annual statement, made January 1, 1891 is as follows: resources, \$587,862.41; liabilities, \$587,862.41. Its principal correspondents are the National Bank of Redemption and the Maverick National Bank, of Boston, and the Importers' and Traders' National Bank, of New York. Its executive officers are gentlemen with whom it is always a pleasure to do business. Prompt, and efficient in all their dealings with the public, they are naturally popular, and uphold the credit of the bank in all the various relations of life. The president, Hon. Charles Dewey, is president of the National Life Insurance Company, vice-president of the Lane Manufacturing Company, and has been a director of this bank since its organization, serving as vice-president from 1878 to 1891, and on January 13 of the latter year was elected president. Mr. Dewey has held many public positions of responsibility and trust, among them being state senator and inspector of finance and bank examiner. He is regarded as one of the best and most conservative financial men in the state. The cashier, Mr. Eaton, was born in Calais, Vt., July 10, 1859, and first entered the bank as teller in January, 1877. In March, 1881, he accepted the position of cashier of the National Bank of Barre, returning here in February, 1885, to fill his present responsible office. He has been treasurer of the town and village of Montpelier for several years past, is treasurer of the Wetmore & Morse Granite Company, treasurer and director of the R. C. Bowers Granite Company, and a member of the F. and A. M., and the S. of V., being elected, in 1888, colonel of Vermont division, Sons of Veterans, and has a wide acquaintance and a deserved popularity in both social and business circles. J. W. Ellis, the vice-president, is a capitalist and retired merchant. He is a director in the Vermont Mutual Fire Insurance Company and of the Union Loan and Trust Company of Sioux City, Iowa, while the directors also include such well-known names as J. A. Page, ex-state treasurer and president of the bank from its organization to January 13, 1891. Gen. P. P. Pitkin, president of the Lane Manufacturing Company, and Hon. Fred E. Smith, president of the Vermont Mutual Fire Insurance Company, and of the Colby Wringer Company, is a di-

rector in several financial institutions in Vermont and other states. This bank does about three-fourths of all the banking business at this capital.

THE NATIONAL LIFE INSURANCE CO., Montpelier, Vermont.—Of all the companies whose methods and plans we have examined, the National Life, of Montpelier, seems to offer the most substantial inducements. It was chartered in November, 1848, and began business in 1850. It has long been widely recognized as the most perfect embodiment of the principle of full protection at the lowest possible cost. The careful selection of risks is provided for, and admission fees and annual dues are placed at the lowest figures, owing to the economical basis on which the company's business is conducted. It issues all desirable forms of policies, while the "installment bond" plan of this company especially commends itself to the favor of the public and has become an important factor in the growth of the business of the company. Conservatively managed, and conducted on principles of equity and common sense, with light expenses and the best class of risks exclusively in the Northern States, the National is doing a very large business and is to-day the best medium in existence for securing life insurance at lowest cost. Its fortieth annual statement made January 1, 1891, is: total endowments paid, \$279,069.42; total death losses paid, \$3,855,433.71; total interest received, \$3,468,114.53; total amount paid to policy holders, \$8,525,216.71; 5,833 policies issued and revived in 1890, insuring, \$15,148,462.00; 21,604 policies in force, insuring, \$46,362,301.00; increase in number of policies in force, 2780; increase in amount of insurance in force, \$7,594,760.00. The officers of the National Life are as follows, viz: president, Hon. Charles Dewey; vice-president, Edward Dewey; secretary, Geo. W. Reed; treasurer, J. C. Houghton; assistant secretary, Osman D. Clark; medical director, A. B. Bisbee, M.D.; actuary, Joseph A. DeBoer; assistant treasurer, H. M. Cutler. The president is the son of the late Dr. Julius Y. Dewey, to whose untiring and intelligent efforts the formation of this company was largely due, and who was its first president, continuing to direct its affairs until his lamented decease in 1877, when he was succeeded by his son. The latter had for some years previously been the efficient secretary of the Vermont Mutual Fire Insurance Company, and had also filled many public offices of honor and trust in the town, county and state. He served two terms as a member of the state senate, was state inspector of Finance four years and is now President of the First National Bank of Montpelier. The vice-president, Edward Dewey, Esq., a brother of the preceding, has spent a lifetime in the life insurance business, and is an accepted authority thereon. The secretary, Mr. Reed, has filled that position since the organization of the company, and has won for himself the esteem of the patrons of the company by his intelligent appreciation of the duties devolving upon him, as well as by his sound, conservative methods. The treasurer, Mr. Houghton, was for a number of years cashier of the First National Bank of Montpelier. The Board of Directors comprises such eminent names as that of Hon. Paul Dillingham, ex-member of Congress and ex-Governor of Vermont, who has been in the directory since the organization of the company; Hon. Dudley C. Denison, ex-member of Congress; Hon. Fred. E. Smith, president of the Vermont Mutual Fire Insurance Company; Gen. Perley P. Pitkin, president of the Lane Manufacturing Company; and Hon. Wheelock G. Veazey, of the Inter-State Commission and Commander of the Grand Army of the Republic of the United States. Hon. George Briggs of Brandon, ex-Lieut-Gov. L. K. Fuller of Brattleboro, and Hon. James T. Phelps of Boston.

LANE MANUFACTURING COMPANY, (Formerly Lane, Pitkin & Brock.) Lane's Patent Circular Saw-Mills, Saw-Mill Set Works, Clapboard Machinery, Etc., Etc.—The wonderful development of American manufacturing interests has attracted the attention of the entire civilized world, and Montpelier has great cause for congratulation that she is the home and birthplace of such a widely-known manufacturing enterprise as that of the Lane Manu-



facturing Company, which enjoys a reputation and a trade, in the production of its specialties, thoroughly national in extent and eminently creditable in character. The company is especially famous as sole manufacturers of Lane's patent circular saw-mills, and are also extensive producers of saw-mill set works, clapboard machinery, swing saw rigs, planing machines, shingle machines, log jacks, matching machines, lath machines, water wheels, double edgers, shafting, pulleys, hangers, etc., etc. The foundation of this mammoth enterprise was laid in 1861 by the late Dennis Lane, who began at that time the manufacture of machinery in a small way. His inventive brain soon brought forth the circular saw-mill which has made his name celebrated throughout the length and breadth of the land. In 1865, General P. P. Pitkin, fresh from the honors won at the head of the quartermaster's department in the Army of the Potomac, was admitted to partnership, followed soon after by the admission of James W. Brock, under the firm name of Lane, Pitkin & Brock. This firm developed an enormous industry, taking the lead in the United States in their important industry, and in 1873 the present company was incorporated with a capital of \$120,000. Mr. Lane, the honored head of the concern, died in 1888, after a long and successful business career, and the company is now officered as follows, viz.: P. P. Pitkin, president; Charles Dewey, vice-president; C. P. Pitkin, secretary and treasurer. The works of the company are eligibly situated on the north branch of the Winooski River, and cover an area of seven acres. They are equipped with all the latest improved machinery, tools and appliances that skill, science and capital can supply, and steady employment is given to nearly one hundred and fifty workmen, the pay roll averaging \$1,500 per week. A large foundry has been erected the past year, and additions and improvements are constantly being made to keep pace with the growing demands of the trade. The processes by which the manufacture of the company's specialties are conducted in the foundry and machine shops are of the most perfect character, while the utmost care is exercised by the management to maintain the highest standard of excellence, and as a result the product is in heavy and constantly increasing demand in all sections of the country. Lane's patent lever set saw-mills are manufactured in seven different sizes, and are designed on new and advanced principles, rendering them by far the best device of the kind ever invented. They practically supplant all similar inventions wherever introduced, and are thoroughly perfect as regards quality of material, strength, durability and utility. These and all other specialties manufactured here are furnished at short notice and at figures which are invariably satisfactory to buyers. This company also manufacture the famous

"Monitor" turbine water wheel, and do a general business as machinists and founders, controlling not only the bulk of the trade in their lines in Vermont, but also ship to every state in the Union. General Pitkin, the president, is one of the best known citizens and prominent public men of Vermont, serving with eminent credit in a responsible position at the front during the war; quartermaster-general of his own state after the war; representative from Montpelier in the state legislature of 1872, and is now a director of the First National Bank, of Montpelier, and of the National Life Insurance Company, of Montpelier, and prominent and popular in Grand Army circles and in social, commercial and financial life. The vice-president, Hon. Charles Dewey, is the president of the National Life Insurance Company of Montpelier, and president of the First National Bank, Montpelier, and recently bank examiner and inspector of finance. The secretary and treasurer, Mr. C. P. Pitkin, is a son of Gen. Pitkin, and an expert and accomplished official; serving as representative from Montpelier in the state legislature of 1888, and enjoying the esteem and confidence of a wide circle of friends in public and private life.

A. G. STONE, Watches, Clocks, Jewelry, Silver Ware and Fancy Goods, Corner Main and State Streets.—The time has arrived in this country when Americans are no longer anxious to send abroad for the purpose of

procuring pocket time pieces, being convinced that the foreign world does not supply finer watches than those that are made at home. Montpelier has a prominent merchant engaged in this line of trade, Mr. A. G. Stone, corner of Main and State Streets. He is a dealer in watches, clocks, jewelry, silverware and fancy goods, and is also notably skillful in making repairs. Mr. Stone, who is a native of Vermont, came here and established himself in business in 1873. He has one clerk in his employ, and has built up his trade until he carries a large stock of jewelry and fancy goods, his business requiring the entire space of one floor, 80 x 40 feet. Being a carefully trained and practical worker, Mr. Stone does a considerable amount of custom trade. He has the name for handling only the best of wares, any article he disposes of being in accordance with his recommendation as to its genuineness and value. He is ranked among the city's leading business men and is also very popular socially.

E. W. BAILEY & CO., Flour, Corn and Meal, Etc., Main Street.—The firm of Messrs. E. W. Bailey & Co., of this village, are well and widely known as wholesale and retail dealers in flour, corn and meal, oats, mill feed and grass seeds, and operate a large grist mill and elevator, as well as extensive warerooms, the latter being located on Main Street. The business was established in 1868, by Messrs. Bailey & Park, the present firm being organized in 1879. The mill is a three-story building, 40 by 60 feet in dimensions, provided with every modern facility for the systematic and successful prosecution of the business in all its branches, while the salesroom on Main Street measures 40 by 150 feet. The firm handle the best brands of family flour, and prime qualities of oats, meal, bran, mill feed and grass seeds, all of which are received direct from the producer, in large invoices and at advantageous rates, the aim of the firm being not only to meet every demand of the trade and public, but to offer good goods in all cases at the lowest market prices. Orders by telephone, telegraph, or mail are promptly and carefully filled, and the connections of the house are such as enable it to compete successfully with any of its contemporaries, whether dealing at wholesale by the car load or at retail by the ton. The stock is kept up to the highest standard of excellence. Mr. Bailey is a native of Elmore, Vt., and has long been prominent in the business circles at the capital, while he is also extensively interested in business in Chicago. Mr. Taft was born in Barre, Vt., and is accounted among that class of energetic, sagacious young business men, in whose hands the continued development of this community rests.

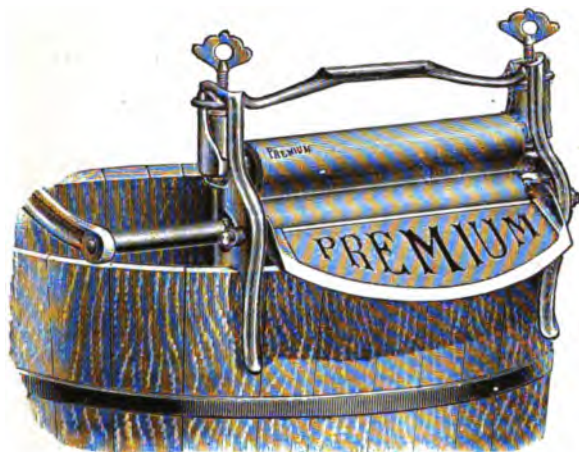
WILLIAM MILLER, Manufacturer of Ginger Ale, Champagne Cider, Nervena, Soda, Birch and Tonic Beers.—The bottling of carbonated waters is a business which has assumed such proportions during recent years that it may be safely reckoned an important industry in every large community. The leading representative of the business in Montpelier is Mr. William Miller, who is widely and deservedly prominent as a manufacturer of ginger ale, champagne cider, soda, birch and tonic beers, with headquarters on Main Street. He is a gentleman of experience and capital, and established his present business here in 1889. His establishment is one of the finest and most attractive of its kind in the state, including, as it does, spacious accommodations for restaurant, retail groceries and cigars, besides the bottling department. The latter is perfectly fitted up and equipped with all the necessary generators and special appliances for the systematic and successful prosecution of the business, and in this connection it should be stated that cleanliness, neatness and good order are special features of the establishment in all its branches. The goods manufactured here have attained a deservedly high reputation for purity and general excellence, and have no superiors anywhere. Mr. Miller is thoroughly alive to the demands of his city and country patrons, and is quick to recognize and supply their various wants in the most satisfactory manner. Orders by telephone, telegraph or mail receive immediate and careful attention, and the demands of both dealers and consumers are met in all cases with perfect ease and satisfaction, as regards both quality of terms and prices. Mr. Miller is a native of Montpelier and one of its best known and most popular young business men, expert, reliable and progressive as a manufacturer, and thoroughly responsible and trustworthy in all his dealings.

D. S. WHEATLEY, Dry Goods, Cloaks, Etc., No. 81 State Street.—The citizens of Montpelier refer with pride to the establishment of Mr. D. S. Wheatley, at No. 81 State Street, as the exponent and representative of what the dry goods trade has come to under the stimulating effects of ample resources, business capacity of the highest order, distinguished enterprise and unremitting energy and industry. That these are the qualifications of the esteemed proprietor is a fact that is generally recognized throughout the community. This house is one of the oldest and most familiar business landmarks at the capital, having been in active operation since 1850. It was founded by Mr. J. W. Ellis, and, after some changes, the present proprietor came in as successor to L. P. Gleason & Co. in 1887. The salesrooms are among the largest and finest in town, and are elegantly fitted up and furnished in keeping with the correct taste and sound judgment of the proprietor. The establishment is one of the busiest here, its counters being thronged daily by the elite of this community and people from all parts of the surrounding country. Each department is complete within itself, while the clerks and salesmen are noted for their courtesy and obliging manners, combining with a thorough knowledge of their duties, a faculty for anticipating the wants of customers, laying before them a full variety of textures, patterns and shades from which to choose, so that, when the excellence of the stock is taken into consideration, it is not surprising that rapid sales are made and general satisfaction given to buyers. Customers can here obtain a complete outfit of both dry and fancy goods, and of many household articles both for use and adornment. Here are dress goods in silks, satins, velvets and velveteens, cashmeres, prints, cloaks, suits, shawls, white goods, linens, cottons, blankets, flannels, housekeeping goods, hosiery, gloves, underwear, corsets, bustles, dress trimmings, laces, ribbons, embroideries, notions, fancy goods and small wares in great variety and profusion. The prices which prevail are such as add materially to the popularity of the house among all classes of people, and the business is in a healthy and flourishing condition. Mr. Wheatley is a Vermonter by birth, thoroughly trained in all the details and requirements of the dry goods trade from his early youth, and possesses a keen appreciation of the wants of the public in this direction. He is a member of Aurora Lodge, No. 22, F. and A. M.; Fing Solomon Chapter, No. 7, R. A. M.; Montpelier Council, No. 4, R. and S. M.; Mt. Zion Commandery, No. 9, K. T.; Gamaliel Washburn, L. of P., 14°; Mt. Calvary Council, P. of J., 16°; Delta Chapter, R. C., 18°; Vermont Consistory, S. P. R. S., 32°; Mt. Sinai Temple, N. M. S.; the K. of H., the N. E. O. P. and the A. L. of H., and is deservedly popular in both society and business circles.

VERMONT MUTUAL FIRE INSURANCE COMPANY, Officers: Fred E. Smith, president; Horatio N. Taplin, vice-president and treasurer; James T. Sabin, secretary.—The leading representative of the soundest methods of fire insurance underwriting in Vermont is the Vermont Mutual Fire Insurance Company, whose home office is at Montpelier. This company was organized March 28, 1823, and has had a growth and development equaled by few mutual companies and excelled by none in the country. Its executive management is of the highest order; ability, experience and integrity, coupled with an equitable policy, have ever characterized its career, and it is to-day the highest type and the best exponent of mutual insurance in existence. It insures all classes of property in the state at actual cost to the insured, and, having no capital stock, it simply pays its losses and expenses and assesses its members to meet this amount. Its membership now equals two-thirds of the voting population of the state, while more than half of all the insurance carried in Vermont is upon its books. It has issued more than two hundred and eighty thousand policies, insuring property to the amount of \$3,083,074.78, at an average cost of fifteen cents for each one hundred dollars of farm property per year, and has paid the people of Vermont more than four million dollars for losses. The company owns the splendid building in which its offices are located, and this with the other property possessed by it is worth, at a low estimate, \$47,961.91. The Vermont Mutual writes insurance on all classes of farm and village property, and renders the same low, absolutely secure, and indicates the good faith of the company toward all its patrons. It is invariably prompt at adjusting and paying all losses, and its record in this respect is one of which it has every reason to be proud. It is the company to insure in, its policies are explicit and liberally constructed, and with them the property owner has a sure guarantee against all loss or damage by fire. The executive officers are: Hon. Fred E. Smith, president; Horatio N. Taplin, vice-president and treasurer; James T. Sabin, secretary; with directors in each county in the state. The president, Mr. Smith, is a native of Vermont, and one of the best known public men. He served two terms, four years, in the State Senate, and is now president of the Colby Wringer Company, of Montpelier. The National Life Insurance Co., and Wetmore & Morse Granite Co., of Montpelier, and First National Bank of Montpelier. He was a staff officer in the army during the war, and is secretary of the Vermont Officers Reunion Society and prominent in Grand Army circles throughout the state, also president of Montpelier Public Library Association, while it need scarcely be said that he has proved a tower of strength to every undertaking with which he has been identified. Messrs. Taplin and Sabin are recognized as authorities on all matters pertaining to fire insurance, having been connected with this company from their early youth, and are intelligent, capable and faithful officials, standing deservedly high in social and business circles.

S. S. TOWNER, Furniture, Mattresses, Feathers, Picture Frames, Golden Fleece Building, No. 39 Main Street.—A well-known and deservedly prosperous house which has always maintained a reputation for efficient service, first-class articles, and honorable business methods is that of Mr. S. S. Towner. This business was established thirty years ago by Jerry Babcock, who was succeeded by Capt. Drew, who was succeeded by E. N. Scovill, the present proprietor succeeding to the control in 1885. The premises occupied comprise a building known as the Golden Fleece. The stock is large, comprising furniture, mattresses, feathers, picture frames, wall paper, coffins, caskets, children's carriages, etc. The premises occupied are of ample dimensions, neatly and appropriately fitted up and supplied with every convenience for the display of goods. His stock is full and complete and embraces the finest line of undertaking goods in Vermont. All the latest styles of burial caskets, cases, and coffins, burial robes and funeral requisites of every description, from the most elaborate and costly to those comparatively inexpensive, all of which are made in the best style of workmanship. Mr. Towner is prepared to take full charge of obsequies, furnishing corpse preservers, caskets and all other requisites including the implements of sacred religious rites from the moment of decease until the last sad ceremonies of the grave, thereby relieving friends and relatives from all annoyance and trouble incident to their bereavement. Mr. Towner is a native of Orange, Vt., and has been a respected business man in this town for many years.

COLBY WRINGER COMPANY.—One of the important industrial enterprises of Montpelier is that of the Colby Wringer Company, which has a world-wide reputation as manufacturers of the Colby Improved clothes wringer. The business was originally established in 1860 at Waterbury by Mr. Geo. J. Colby, who was succeeded by Colby Bros. & Co., and in 1887 the general office and factory were removed to Montpelier and the present company was



formed, with Col. Fred E. Smith, president; L. P. Gleason, secretary; W. H. Cowell, treasurer. The factory is a substantial three-story building, 90 x 100 feet in dimensions, and fully equipped with every modern facility for insuring rapid and perfect production. The Colby wringer early won a wide popularity; its manifold advantages were apparent to all and it has gone steadily on displacing all other styles. It is now the best clothes wringer in the world and the readiest seller; the staple standard article with the trade all over the United States and Canada, while large quantities are exported every year to Europe and other foreign countries. Agents can make more money selling it than any other article of the kind, because it gives such perfect satisfaction, and once introduced into a neighborhood it is its own best advertisement. It is the only wringer embodying the true principle of mechanics, while its automatic fastening and adjusting improvement is peculiar to itself and places it above competition. It wrings drier and lasts longer than any other, and is the wringer for agents to handle and for the trade to keep in stock. Every machine is warranted, and terms and prices are made invariably satisfactory to dealers who desire the agency in their locality. Branch offices are established at No. 29 Cornhill, Boston, and No. 68 Lake Street, Chicago, and some two hundred hands altogether are employed in the business. The president, Col. Smith, has long been identified with the success of this enterprise, and has been largely instrumental in placing it upon a sound and substantial footing. He is too well known in this state as president of the Vermont Mutual Fire Insurance Company, a member of the State Senate for two terms and as director of various financial and commercial enterprises, to need any laudation at our hands. Mr. Gleason, the secretary, is a leading dry goods merchant of this village, and Mr. Cowell, the treasurer, is eminently fitted by experience and ability for the successful management of the finances of the company. We cannot pass this industry by without referring to the liberal advertising which is done by the company. They have just issued a very unique little booklet, "Facts Wrung out and Hung on the Line," which they will be pleased to mail to all enquiring for it.

UNION CARD COMPANY, Jobbers and Manu'rs of Plain and Fancy Cards of All Descriptions, Chas. F. Buswell, Proprietor, No. 30 Main Street.—Potent is the power of printer's ink and it is the Archimedean lever that moves the commercial world. There are few engaged in commerce or manufacturing that can afford to dispense with its service. If you have goods to sell you must attract the public attention, and there is no form of advertising that will equal in effectiveness printed matter. But the secret of success today is not only in its use but in the quality and quantity employed.

To attract the eye something must be produced that is both novel and attractive, and therefore, patronize printers who do the best class of work if you wish to reap ample returns for your investment. There are few concerns in New England whose work is of more merit from typographical standpoints than that of the Union Card Co., of Nos. 30 and 34 Main Street, Montpelier, Vt. This company is well and widely known as printers of fine commercial work, show bills, cards and similar products, and their trade extends to all parts of the country. Their business was started in 1863, and has steadily grown, so that to-day it ranks among the principal houses of the country. The premises occupied comprise four floors, 21 x 80 feet in dimensions, and are equipped with the latest improved machinery and materials, making their facilities unsurpassed and enabling them to produce the finest class of work at prices usually charged for that of an inferior nature. Some of their work is unusually good, not alone for excellence of execution but for originality and artistic consistency of design, and may be termed the height of skill in printing. The company are also manufacturers and extensive dealers in plain and fancy cards and folders of all descriptions and are headquarters for wrapping papers, twines, paper-bags, etc. They also manufacture rubber printing of all kinds. The proprietor, Mr. Charles F. Buswell, is a native of Worcester, Vt., and started this business but a few years ago with a small hand printing press and only a few dollars at his command. By strict attention to business, always striving to please his customers, he has built up a large and flourishing business and is widely known in business circles as an able and honorable young man, who has a thorough knowledge of the details and requirements of the trade, and one who fully merits the wonderful success the company has achieved through his able management. In conclusion we would say if you desire superior work at low prices, address them for samples and estimates and see if they do not substantiate all that we have said in their favor.

E. D. HYDE, Wholesale and Retail Dealer in Nails, Iron, Lime, Cement, and Heavy Hardware, Corner Main and Barre Streets.—The house of Mr. E. D. Hyde, at the corner of Main and Barre Streets, is the pioneer in the hardware trade of this section, and represents the results of over sixty years of honorable and successful effort. Mr. Hyde is an extensive wholesale and retail dealer in nails, iron, lime, cement and heavy hardware; while making a leading specialty in flour. The business was founded in 1823, by Messrs. Hyde & Dodge, and after some changes, the present proprietor came into control as successor to Hyde & Foster in 1875. Push and enterprise have long been predominant characteristics of the management of this house. The business premises comprise two floors, 25 by 70 feet each, with a large basement and a storehouse, giving ample accommodations for supplying the most extensive demand. The enterprise displayed by Mr. Hyde as a dealer in flour has served to give him a wide reputation and a large and steadily increasing trade. He is in constant receipt of shipments from the very best flouring mills in the West, buying his goods direct from producers and first hands, and is enabled to furnish the best goods in the market at the lowest prices, whether at wholesale, by the carload, or at retail by the barrel. The demands upon his resources are such as to necessitate the carrying of a heavy stock at all times, to the end that no delay may be experienced in the filling of orders, and the trade in flour carried on by this house forms an important factor in the mercantile activity of the community. The other departments represented here are filled with an elaborate and diversified stock. Blacksmiths' supplies, tools, bar iron and steel, bolts and wrought iron nails, horseshoes and horseshoe-nails, files and rasps, chains and crowbars, carriage axles and springs, hubs, spokes and rims; lime, cement and plaster. These supplies are purchased in vast quantities direct from manufacturers, and special attention is given to the character and quality of the productions, the aim being not only to meet every want, but to offer the very best in every case that the markets afford. Significant advantages are extended to customers in the matter of prices, and the best interests of patrons are carefully guarded and intelligently promoted by the management. Mr. Hyde is a native of Montpelier, son of one of the founders of the house, trained to the business from his youth up, still in the early prime of life, and known far and near as one of Montpelier's wide-awake, public-spirited and most successful business men.

A. C. BROWN & SON, Fire, Life, and Accident Insurance Agents, Corner Main and State Streets and Granite Block, Barre, Vt.—The best medium for securing insurance policies of every description in Montpelier is the agency conducted by Messrs. A. C. Brown & Son, at the corner of Main and State Streets. This firm are deservedly prominent and popular as fire, life and accident insurance agents, representing \$300,000,000 in assets, and offering special inducements on village dwellings and farm property. The senior partner began doing insurance business here in 1865, as agent for the Connecticut Mutual Life Insurance Company, and continued year by year to lengthen and strengthen his stakes, enlarge his relations with insurance corporations and expand his popularity with all classes of property holders, until he gained a pre-eminence as an underwriter of which he has every reason to be proud. In 1888 the present firm was organized by the admission of Mr. J. G. Brown to partnership. The latter had been trained in the insurance business from his early youth, and now combined his energy and ability with the ripe experience of his father to form a firm of commanding influence, wide popularity and solid worth. This firm now represent the following well-known and reliable fire insurance companies, to wit: the Continental, the Liberty, the Niagara, the Phenix, and the American, of New York; the Connecticut, and the National, of Hartford; the Commercial Union, the Guardian, the London and Lancashire, the Norwich Union, and the Queen, of England; the Fire Association, of Pennsylvania; the Providence-Washington, of Providence, R. I.; the First National, of Worcester, Mass.; the Granite State, of Portsmouth, N. H.; the New Hampshire and the People's of Manchester, N. H.; also, the following life and accident companies: the National Life, of Montpelier, Vt.; the New York Life, of New York City; the Travelers, of Hartford, Ct.; Lloyds' Plate Glass, and the Fidelity and Casualty, of New York. Representing as they do, so many millions of assets and resources, the Messrs. Brown possess unusual facilities for placing large lines of insurance on mills, manufacturing, churches, school houses, business blocks, dwellings and general merchandise stocks, at a moment's notice and at reasonable rates. Their long experience in the business is a guarantee that they fully understand the requirements of property holders and can offer the very best possible indemnity furnished by responsible insurance corporations. The officers and managers of the companies named have entire confidence in the ability and integrity of this firm, and they are thus enabled to secure equal and exact justice to all parties when a loss occurs. Due notice is always given of the expiration of policies, and all losses are promptly adjusted and paid at this office. The firm numbers among its extensive clientele many of the wealthiest citizens and leading merchants and manufacturers of Montpelier and vicinity, and operate a branch office at Barre. The senior partner is one of Montpelier's most active, influential and public-spirited business men. He was born in Sutton, Vt., in 1838 and came to Montpelier in 1864; was prominent in journalism and newspaper matters, aided in raising the Thirtieth Vermont Regiment and went out as its Lieutenant-Colonel. He served as reporter in the House of Representatives for fifteen years consecutively, was foremost in establishing telephonic connections throughout the eastern part of the state, and is proprietor of the Telephone Exchange in this village; is president of the Montpelier Board of Fire Underwriters, a member of Aurora Lodge No. 22, F. and A. M. and honored and esteemed in social, educational and business circles for his broad culture, and ready ability. Mr. Joseph G. Brown was born in Montpelier, received a liberal education, is secretary of the Business Men's Association, a member of the I. O. R. M. and accounted among those energetic, enterprising and progressive young business men in whose hands the continued development of this community rests.

CAPITAL GRANITE COMPANY, Barre Street.—Montpelier is fast becoming a noted center for the highest order of achievement and skill in monumental work of all kinds, and a worthy exponent of the industry is the Capital Granite Company, conducted under the expert management of Mr. T. W. Eagan, with office and works eligibly located on Barre Street, near the tracks of the Montpelier & Wells River and the Barre Railroads. Mr. Eagan established the business here in 1887, and brings to bear special qualifications, including large practical experience, sound judgment and thorough artistic taste and skill. He has achieved a wide-spread

reputation for producing the most original designs of beautiful and elaborately finished monuments, tablets, headstones, slabs and statuary work, while all work is executed in the same perfect manner and up to the highest standard of excellence. His works are thoroughly spacious in size, fitted up with every requisite for the business, and upwards of twenty-five hands find steady employment here, including some of the finest carvers and sculptors in town. Mr. Eagan is a perfect judge of granites, and handles only the hardest stone, free from iron, remarkable for its silky texture, susceptible of the highest polish and absolutely impervious to water or frost. His finished monuments compare favorably with anything shown here, and are to be seen in all parts of the country, their well-tested merits and marked appreciation in every cemetery being their best recommendation, their only needed endorsement. The trade and public in search of monumental work can nowhere find such splendid specimens for so little money. Mr. Eagan is an accomplished master of his art, aims to excel in all he undertakes, and is a young man of large business experience and marked ability, who has built up his business on the substantial basis of merit, and richly deserves his large measure of popularity and success. Mr. Eagan with S. H. Forsyth, James Ingram and W. H. Harrison has recently purchased the large quarry property in Barre, Vermont, which covers an area of 230 acres of new and undeveloped land, and gives promise of being one of the most valuable granite areas in this granite producing state, and has opened quarries for the production of the celebrated light, medium and dark Barre granite, suitable for all the requirements of the trade. Contractors and others desiring stock in the rough for vaults, tombs, or any kind of building work, are invited to write for prices before placing orders, as the company is prepared to offer advantageous terms. The company also offers quarry for sale. Rare chance for investors. Correspondence is solicited by them. The enterprise is now known as the Green Mountain Granite Company.

MONTPELIER STEAM LAUNDRY, Golden Fleece, Main Street.—The largest establishment of its kind in town and a most useful and important adjunct to the convenience of its inhabitants is the Montpelier Steam Laundry, located on Main Street. This business was established in 1861 by L. W. Watson, who was succeeded by Charles Smith, and he was succeeded by Leon H. Lombard, the present firm succeeding to the control in 1888. The premises occupied comprise one floor, 25 x 150 feet in dimensions. The mechanical equipment embraces the best machinery and devices that can be obtained, while employment is given to eleven expert hands. The work is carefully and systematically directed and the highest order of excellence is uniformly maintained. Collars and cuffs are laundered in the most perfect style, and particular attention is devoted to shirts and gentlemen's underwear. The reputation of the house furnishes a guarantee that the highest results are always reached, and it is an inflexible rule with this firm that no goods shall leave the establishment that are not done up artistically and in the most superior manner. Work is called for and delivered without extra charge, and all orders are executed promptly and satisfactorily. The prices are very moderate and the concern may be depended upon as reliable and responsible. The proprietors, Messrs. H. M. Whitcomb and Son, are natives of Vermont and are recognized as enterprising, progressive, and valuable citizens.

H. T. WHITNEY, Surgeon Dentist, No. 32 Main Street.—Prominent among the leading members of the dental profession in Montpelier is Dr. H. T. Whitney, who has won a reputation for practical skill and professional ability which places him among the foremost and most successful dentists in the state. The latest improvements in dental science and mechanism are sure to find a place in his office. The different preparations of cocaine and vapors for the alleviation of pain in sensitive teeth, previous to filling or extracting, have proved of great success in his hands. His parlors and operating rooms are handsomely furnished and equipped with every facility and convenience for the ease and comfort of patrons. In artificial work Dr. Whitney cannot be surpassed. He enjoys a large and influential patronage drawn from the best class of citizens in Montpelier and surrounding towns. His charges are very moderate and thoroughly consistent with first-class work, while his engagements are always promptly kept. Dr. Whitney is a native of Worcester, Vt., still in the active prime of life, and a member of the F. and A. M.

DAN'L F. LONG, Bookseller and Stationer, Legal Blanks, Etc.—One of Montpelier's business landmarks surrounded by pleasant historic associations, is the book and stationery store of Mr. Daniel F. Long, on State Street. The house was founded forty years ago, and for many years was under the control of Mr. T. C. Phinney, who was succeeded by the present proprietor in 1885. The store is one of the handsomest and most attractive on this fashionable thoroughfare, and so popular a resort has it become that all Montpelier may, with a little exaggeration, be said to pass through it in a day. The literary residents of the town, and all lovers of good reading, make it their chief rendezvous. To drop into Long's for the daily newspaper, and a glimpse at the last new book or magazine, is with them a daily duty. To every stranger it is, from its literary attractiveness, a place not to be overlooked. It is liberally patronized by both ladies and gentlemen, old and young, from all classes of society, and, especially during the holidays, is one of the busiest places in town. It has well stocked departments for fine stationery, fancy goods, books, picture frames, etchings, engravings and paintings, gold pens and field, opera and spy glasses. Its stock contains at all times scientific, agricultural and miscellaneous works from the best authors, works of devotion, prayer books and bibles, books in fine bindings, and illustrated works in prose and poetry, maps, globes and guide books, sporting literature, juvenile works and toy books, with special counters for newspapers, periodicals and seaside novels, albums, leather goods and Christmas gifts for all tastes and fancies, legal blanks, blank books and school supplies. It is never without the last new thing in French, English and American literature, and it is the recognized headquarters for every line of goods here mentioned. Its methods of dealing are always liberal and honorable, and it is universally popular with the masses. Mr. Long is a gentleman of broad culture, wide observation and large business experience, and stands deservedly high in social and business circles.

WOOLSON BROS., Tailors, Union Block.—The history of prominent representatives of the tailor's art in Vermont must give a leading position to Mr. S. C. Woolson, of Montpelier, who has been established in the business here since 1856. He has during all these years been recognized as a tower of strength in the trade, and, by his enterprise and splendid acquirements in his profession, he has built up a reputation and a trade thoroughly national in extent and eminently creditable in character. He has customers in all parts of the United States, who renew their orders each season for the custom work of this house. To seek its services once is to be its patron always. The chambers occupied by Mr. Woolson are in Union Block, on State Street, and are spacious in size, and attractive in all their arrangements and appointments. Here is exhibited one of the finest stocks of cloths and trimmings to be found anywhere. It is complete in material, design and novelty, and the very best sources of American and European production have contributed to its wealth. Mr. Woolson devotes his entire time and attention to fine custom work, and his garments are recognized as simply perfection in style, fit and artistic workmanship. To be found among his permanent customers are a large majority of the best dressed citizens of Montpelier and vicinity, gentlemen young and old, who understand the merits of a thoroughly first-class tailor, and who find in Mr. Woolson's establishment not only a line of goods that is at all times superior, but a place where the general make up, fit and trimming of a garment is a matter of careful consideration and study. When it is learned that a corps of twenty skilled tailors are employed, and that the trade of the establishment demands their constant services, the extensive business that is here transacted can be somewhat appreciated. The motto of the house is: "Garments made as they should be," and that rule is rigidly adhered to. Mr. Woolson is a native of New Hampshire, and one of Montpelier's most successful and representative business men. He is a member of Mt. Zion Commandery, of excellent repute and standing in society, and eminently fair and conscientious in all his business transactions.

C. B. ROBERTS, Montpelier House Livery Stable, State St.—The most popular living man in Montpelier is Mr. Clark B. Roberts, proprietor of the Exchange, Livery Stable rear of Exchange Hotel. This is an old stand, but since the accession of Mr. Roberts to the management, during the past year, it has been placed upon a plane

of excellence and efficiency never before known in its history. The premises are spacious and commodious, well lighted, ventilated and drained, and eligibly located in the rear of the Exchange House. Mr. Roberts has a stock of twenty horses, including those suitable for hire by ladies or invalids, as well as those noted for speed and staying qualities, all of which are let for business or pleasure, day or night, on very moderate terms. Among his vehicles are included elegant coaches, carriages, buggies and road wagons, and here is to be found some of the finest turn-outs to be seen on the streets of the Capital. The proprietor is also prepared to supply wedding parties, funerals and excursions with any number of carriages at the shortest notice. Mr. Roberts has likewise been engaged in job teaming and heavy trucking since 1886 and still gives that his prompt attention in connection with his livery business. Particular attention is paid to moving pianos, safes, or any extra heavy articles, and satisfaction is guaranteed in all cases. Mr. Roberts gives his close personal supervision to all details of the business, employs only experienced and reliable help, and places his charges on a fair and equitable basis. For expeditious and careful handling and transferring of heavy freights, or for promptness and despatch in the fulfillment of all orders, no one in the business here enjoys a better reputation, as none receive a larger measure of recognition and patronage. Mr. Roberts is a native of Williamstown, Vt., in the active prime of life, and counts his friends and patrons by the score.

THE MISSES FISK, Fine Millinery and Fancy Goods, Stamping Done, No. 27 State Street.—A neat, handsome and attractive business establishment very popular with the ladies is that of the Misses Fisk, located at No. 27 State Street, milliners and dealers in fancy goods. These ladies have been identified with this business since 1887. The premises occupied comprise one floor, 20 x 40 feet in dimensions. A very large stock of fine goods is constantly carried, embracing superb bonnets and hats, rich and elegant in their trimmings of feathers, flowers and ribbons and also a general line of silks, velvets, laces, plumes, etc., and embroideries and decorative art needle work. A special feature of the business is stamping which is done promptly, and neatly at reasonable prices. The goods shown are in charming variety, and patrons can secure every pattern and design almost simultaneously with its appearance at the centers of fashion and production. An assortment of art embroidery materials is constantly carried, comprehending all that is held in estimation or which culture and refinement call for. Misses Mary E. and Hattie C. Fisk, the proprietors, are natives of Waitfield, Vt. and are ladies of education and refinement and are highly respected for their business ability, and many excellent qualities of mind and heart, and richly deserve the abundant success they have already achieved.

DENISON DEWEY & SON, Stoves and Tinware, State Street.—This house was established in 1860, by Mr. Denison Dewey, and in 1885 the present firm was organized by the admission of Mr. Frank Dewey to partnership. The business premises comprise one floor, 20 by 110 feet, and another 30 by 70 feet, and unsurpassed facilities are possessed for the systematic and successful prosecution of the business in all its branches. The line of stoves here carried embodies the latest improvements made in both heating and cooking, received direct from the most famous manufacturers and commanding their own superior merits to the confidence and patronage of critical and discriminating buyers. Here is also displayed tin, sheet-iron and copper ware, glass and plated ware, and all the various utensils belonging to this line, which are in use by the housekeeper and farmer. The specialties in some lines bear such a character for usefulness and utility as to command universal attention and general patronage. Peddlers are furnished with tinware of every description at the lowest rates. In the manufacture of tin and sheet-iron ware this house occupies an unquestioned position at the head of the trade from which it can make good its claim for accomplishing the best and most thorough work to be found in any locality. A corps of five skilled assistants contribute to the satisfactory operations of the house, and the trade is large, first-class and influential in village and country. Mr. Dewey, the honored senior partner and founder of the business, is a native of Montpelier and one of its best known and most substantial citizens. His son combines his energy and vigor to form a firm of commanding influence, eminent popularity and solid worth.

PECK & CUMMINS, Successors to Pecks & Cummins, Manufacturers of Harness, Collar, Wax Upper and Card Leather, Dealers in Leather and Findings, South Main Street.—In no branch of manufactures is it more important to have the best quality of materials and thoroughly first-class workmanship than in the harness and saddlery trade. As in everything else, the best is the cheapest, and loss, damage and possibly fatal results are certain to follow the use of the much praised, cheap harness so pretentiously displayed to the public. The only way for the harness manufacturer to secure the best results is to purchase his leather of a house whose reputation for reliable goods is firmly established, and in Montpelier is to be found just such a concern, conducted by Messrs. Peck & Cummins, on South Main Street. This firm are deservedly prominent as manufacturers of harness, collar, breeching and oil grain leather and as wholesale and retail dealers in leather and findings. The business was originally established in 1874, by Messrs. Pecks & Co., the present firm coming into control in 1887 as successors to Pecks & Cummins. The business premises comprise a tannery 40 by 100 feet, with several ells, and also a store and basement, 24 by 70 feet each, thus giving an abundance of room for supplying the most extensive demand. The products of this responsible house are in extensive and increasing demand wherever once introduced, owing to the uniformly high standard of excellence at which they are maintained. Their specialty of harness leather is an article of exceptional merit, and as a consequence it has secured an enduring hold on popular favor everywhere, being in fact unsurpassed, if equalled, by anything of the kind produced in the United States to-day. The proprietors are gentlemen of large practical experience, thoroughly conversant with every detail of the business and the requirements of patrons, and give constant employment to a force of twenty-five skilled hands. They handle productions of other concerns as well as goods of their own manufacture, and are in a position to fill all orders, either at wholesale or retail, with the utmost promptness and at terms and prices which are safe from successful competition. The co-partners, Messrs. R. K. Peck and A. O. Cummins, are among the best known citizens and representative business men at the capital. Mr. Peck is a native of Montpelier, while Mr. Cummins was born in East Montpelier, and both are deservedly popular in business and social life.

H. B. BIXBY, Successor to Bixby & Co., Drugs and Medicines, No. 10 State Street.—The importance of the druggists' profession is apparent to every person of ordinary intelligence. Montpelier has just reason for taking pride in her pharmaceutical concerns, and a leading representative of the trade is the establishment of Mr. H. B. Bixby, at No. 10 State Street. This house has been in successful operation for a period of forty years, and has long been deservedly popular by reason of its first-class goods and liberal business management. It was originally opened in 1850 by Messrs. Collins & Pierce, the present proprietor succeeding Messrs. Bixby & Co. in 1887. Mr. Bixby had been connected with the house for many years, and brought to bear upon the business as proprietor large practical experience and a thorough knowledge of the requirements of the public in this direction of trade. The store is one of the most attractive features of this popular thoroughfare, being neatly and tastefully fitted up and furnished, while special provision is made for the compounding of physicians' prescriptions and family recipes at all hours, in which department the highest degree of accuracy and precision is maintained. The stock embraces a full and carefully selected assortment of pure, fresh drugs, chemicals and pharmaceutical preparations, all of which are up to the highest standard demanded by the United States pharmacopoeia. A full and complete line is also kept of proprietary remedies of known merit and reputation, besides toilet and fancy goods, perfumery, physicians' and druggists' sundries, and in fact everything pertaining to a well-conducted pharmacy. None but thoroughly qualified assistants are employed, prices are invariably just and reasonable, and all supplies are purchased direct from the most reliable sources known to the trade. Under such auspices it is not too much to say that Mr. Bixby well deserves the large and influential patronage he enjoys, both from the public and the medical profession. Mr. Bixby is a native of Barre, Vt., and known and esteemed in this community as an accomplished pharmacist and an enterprising, progressive and reliable business man, with whom it is always pleasant and profitable to deal.

E. H. ALLER, Books, Stationery, Newspapers, Periodicals, etc., No. 15 State Street.—One of the popular resorts of the literary-loving public of Montpelier is the establishment of Mr. E. H. Aller, the well-known dealer in books, stationery, etc., at No. 15 State Street. This gentleman succeeded Mr. H. E. Slayton in this business in October, 1890, and enjoys a large, first-class and influential trade at both wholesale and retail. His store is one of the attractive features of this popular thoroughfare, and its stock is one of the most complete and comprehensive of the kind in the state. It embraces hundreds of volumes from the pens of the best authors, American and foreign, the latter including the choicest works of both ancient and modern writers. Many rare and valuable publications appear on the shelves, and the educational series, to which particular attention is devoted, represent the most interesting and instructive of that class. There is scarcely a book of importance from the freshest publication to the earliest print, that cannot be found in this assortment, while any book is furnished at short notice and at the lowest price. A very heavy and varied supply of blank books and stationery is carried, suited to the requirements of both the trade and the public, and orders of whatever magnitude are given prompt and careful attention. No house in the state is better equipped for executing orders in this line, and as regards terms and prices it is in a position to challenge competition. The business is systematically organized and directed, and, in addition, there is a circulating library connected which is becoming liberally patronized by reason of the well-selected stock displayed therein, which are placed at the disposal of readers at very favorable rates. Under its present management, this house may be said to wield a strong and healthful influence on the welfare of the community, and to be a leader in our local mercantile development. Mr. Aller is a gentleman of large business experience, wide observation, and sound judgment, with whom it will be found a pleasure to deal.

UNITED STATES CLOTHES PIN COMPANY, Manufacturers of Clothes Pins and Lumber Mill Products Finished for Builders.—This company was organized September 1, 1887, and is officered as follows: Gen. Stephen Thomas, president; S. T. Newcomb, vice-president. The premises occupied comprise a building 40 x 100 feet in dimensions, fitted up with all the latest improved machinery and appliances. A large force of hands are constantly employed. These clothes pins are a great invention and one that every



housekeeper will appreciate, and after once seeing these in use will have no other, and wonder how they have done without them so long. They will hold the clothes on a rope or wire line in a high wind or blizzard, and when put on properly will not be lost by falling off. They can be put on or taken off the line without tearing the most delicate fabric, as the rough sawed, split pin will do by being crowded on, wearing holes in handkerchiefs and all fine linen. They will not break, split or rust the clothes, being made of best galvanized spring wire and selected hard wood. They cannot freeze and lock on the line as they will open at the top and let the snow and ice out. The company commenced business by manufacturing fifteen gross of pins daily. Owing to the rapid increase of business they now turn out one hundred and fifty gross per day. The trade extends all over the United States, through jobbing houses and traveling salesmen. The company deal extensively in lumber of all kinds, having all necessary wood-working machinery they furnish mouldings and all kinds of inside finish and do a general lumber and jobbing business. General Stephen Thomas, the president of the company, is one of Vermont's best known and highly esteemed public men. He entered the army as colonel of the Eighth Vermont and returned brigadier-general. Mr. S. T. Newcomb, the vice-president, is a young man of enterprise and ability, fully competent to manage this large and flourishing business successfully. He is a native of Montpelier.

J. V. BABCOCK, Druggist and Apothecary, State Street.—In excellence, reliability and extent of trade the pharmacy of Mr. J. V. Babcock, occupies a leading position in Montpelier. Its business reputation is of the highest character, and the careful regard for the interests of the public which distinguishes the management has gained for it a measure of popularity shared by but few similar concerns in town. The establishment was founded in 1859, and its career from the start has been successful and prosperous. Mr. Babcock owns the large business block in which his store is situated and his establishment is spacious in size, handsomely appointed, and no pains have been spared to make it as complete as possible. A very large stock is carried of pure drugs, chemicals, pharmaceutical preparations, essences and extracts, roots and herbs, toilet articles and fancy goods, druggists' sundries and everything kept by a first-class establishment devoted to this trade. The proprietor makes his purchases from the most reputable sources, approaching first hands only, which fact is duly appreciated by all who have their wants supplied by this house. The prescription department is carefully and skillfully directed. It is in charge of experienced compounders, and the limit of precision and safety is reached in every case. A corps of accomplished assistants contribute to the successful operations of the house, and customers are given prompt and courteous attention. We cheerfully accord this house a conspicuous place in these pages, both on account of its own high standing and the importance of the drug industry to society at large. Mr. Babcock is a native of Vermont, a thoroughly trained pharmacist of vast practical experience and established reputation, and an enterprising, reliable and progressive business man, with whom it will be found both pleasant and profitable to deal.

MISS S. S. SLADE, Variety Store, Main Street.—Prominent among the reliable and substantial houses of this town, engaged in mercantile business, is that of Miss S. S. Slade. This business was established in 1881 by J. B. Donovan. The present proprietor, taking control in 1883, has greatly increased the business and now enjoys a very liberal patronage. The premises comprise one floor, 30 x 30 feet in dimensions, which is handsomely fitted up and is greatly admired as an attractive feature of this busy thoroughfare. This house possesses the most perfect facilities for obtaining supplies in vast quantities and at advantageous rates, making its purchases direct from the most famous jobbers, manufacturers and importers, and securing the latest styles and freshest novelties as soon as they are ready for the trade. Customers are thus assured of obtaining the most fashionable designs and patterns in hosiery, underwear, neckwear, corsets, etc., which make their appearance on the counters of this popular house quite as soon as they are offered for sale in New York or Boston. Responding to the close competition, Miss Slade places her prices at the lowest point of moderation, even lower than can be secured in the larger cities, and gives to patrons every advantage that can be afforded or that is known to the trade. Miss Slade is a native of Montpelier, is experienced in business, and has a keen appreciation of the wants of customers in this direction of trade and is highly popular and successful in meeting their requirements and demands.

H. M. PIERCE, Coal.—The coal interest of every large community must ever remain of the first importance. A prominent factor in the development of the trade here is the house of Mr. H. M. Pierce, who deals at both wholesale and retail in coal of every description. The business so successfully conducted by him was founded some twenty-five years ago by Messrs. Bancroft & Holmes, who were succeeded by the present proprietor in 1887. The coal handled is noted for its uniform superiority of quality, every bushel disposed of being fully guaranteed as coming up to the highest standard of excellence. The heavy demands upon the resources of the house necessitate the carrying of an immense stock at all times, to the end that no delay may be experienced in the filling of orders, while the facilities of the house place it on a par, so far as competition goes, with its largest contemporaries, whether dealing at wholesale by the car load or at retail by the ton. The lowest market prices invariably prevail. Mr. Pierce is a native of New York, and has resided in Montpelier for the past twenty-five years. He served in the army during the war, losing an arm in the service, and for twenty-four years was Assistant Postmaster of Montpelier, and is universally esteemed.

J. P. DONOVAN, No. 59 Main Street.—As agent for the New York National Building and Loan Association of New York City, Mr. J. P. Donovan is prepared to offer his patrons an investment that is better than a savings bank, because the loans are made to its members and not to corporations, because the loans are better on the same security, and because it pays four times the profit. An investment in this association is better than a farm loan, because it pays three times the profit, because the income is converted into mortgages monthly, and because investments are made on established values; better than an insurance policy, because you need not die to win, because the withdrawal value is cash, and because a failure in ninety-seven years has been unknown in these societies; better than railroad stocks, because there is more profit and no risk, because the shareholders are not liable for anything beyond the shares they hold, and because these societies have never been put in receivers' hands; better than government bonds, because it produces six times greater increase, because it is equally safe and because the shares are sold at par. The New York National has no insurance plan, or any unusual or untried feature whereby it may be brought into liability or insolvency. If safety and not hazard, prudence and not recklessness, fair income and not greedy gain, legitimate properties and not wild-cat schemes are desired by an investor, let them consult Mr. Donovan. Twenty cents a day sent to the association named will yield one thousand dollars in seven years. Mr. Donovan is also manager in Vermont for the Covenant Mutual Benefit Association, of Galesburg, Ill., which offers permanent insurance at actual cost. He is also prominent as agent in Montpelier and vicinity for the New Home Sewing Machine, and the Packard Organ, and as a general dealer in the best makes of pianos, organs and sewing machines. He occupies spacious and attractive quarters at No. 59 Main Street, where he carries a fine stock of musical merchandise, instruments and sewing machines. He has been established in business here since 1880, and is a gentleman of experience, ability and influential connections.

"THE EXCHANGE" (Formerly the Bishop House), Kelton & Sparrow, Proprietors, State Street, Opposite the New Post Office.—In a carefully written review of the solid business interests of Montpelier, no branch of the subject will attract the attention of the general public to such an extent as that treating of the best and most desirable hotels. Special reference is therefore made to The Exchange (formerly the Bishop House), eligibly located on State Street, opposite the new post office. This popular hotel, being closed for some years, was re-opened March 1, 1891, by Kelton & Sparrow, after being thoroughly remodeled and newly furnished throughout, affording every convenience and comfort to guests, either permanent, transient or commercial, found in the best hotels in the state. It has taken on a new lease of life, and under its present enterprising management is liberally patronized and highly regarded by all who need desirable and pleasant home comforts in hotel accommodations. The house is managed in modern style, with due regard to the comfort, convenience and safety of guests. In location, The Exchange is directly central to the most fashionable section of the capital, in close proximity to the state house, court house, post office, churches, and best stores and railroad station, and is just the place for out-of-town people to make a home while in town. Free carriages run to all trains, and a fine livery is connected with the house. The Exchange contains sixty-five rooms, with a capacity for accommodating one hundred guests. Chambers are neat, clean, cosy, well lighted and ventilated. Every modern convenience is found here. For health and comfort the hygienic arrangements are perfect, and the table and service, and cuisine, leave nothing to be desired. Mr. Kelton had had charge of the Union House for some years, and Mr. Sparrow has had fifteen years' experience in hotel business, in connection with The Union, The Bishop and Montpelier. So that both gentlemen bring enlarged and ripe experience into the management of The Exchange. The rates are more moderate, and greater care is exercised to please every guest than is the case with any other hotel here. Mr. Kelton is a native of East Montpelier, and Mr. Sparrow of Washington County, Vt., with a well earned reputation for executive ability and managerial skill, and are gentlemen with whom it is always pleasant to meet across the office counter, or in the business and social walks of life.

C. H. CROSS & SON, Manufacturers of All Kinds of Confectionery, Crackers, Bread and Cakes, Dealers in Cigars and Nuts, Main Street.—The leading exponents of this industry in Vermont are Messrs. C. H. Cross & Son, of Montpelier, and, as sole manufacturers of "Montpelier Crackers," they permanently maintain the lead. They are also equally prominent as manufacturers of all kinds of confectionery, and deal extensively in cigars and nuts. The foundation of this business was laid in 1828, by Messrs. Timothy Cross & Co., and in 1840, Mr. C. H. Cross, a member of the firm, succeeded to the sole control, continuing as proprietor until 1863, when the present firm was organized by the admission of Mr. L. Bart. Cross to partnership. They own and occupy a series of five buildings in their business, and give constant employment to a large force of skilled hands in all the various departments. The bakery is a model of cleanliness, good order and expert management, and is equipped with all the latest improved ovens, appliances and machinery necessary for the systematic conduct of the business. Only the finest flour and other choice materials are utilized. An examination of the product shows it to possess the scientific characteristics of a model cereal food, and this idea is substantiated by the fact that it is used by the most critical consumers of the day—our leading hotels and private families. The demand for the "Montpelier Crackers" is so great that the firm manufacture 50,000 per day. Messrs. Cross & Son have also shown marked enterprise in continually widening the field of manufacture in new styles and novelties in confectionery, and dealers handling their goods can meet every taste and fancy in flavors, combinations, and fine and wholesome confections. They manufacture the best grades of penny goods, bon-bons and chocolate goods, including all the rare and exquisite flavors so difficult to obtain in their pristine excellence elsewhere. They believe in giving the public the best only. They consequently use only the purest and choicest of sugars, flavors, extracts, vegetable colors, etc., all manipulated in the most scientific and cleanly manner, by their own processes. The house is represented upon the road by talented salesmen, and the trade is immense and influential throughout Vermont. The honored senior partner is one of Montpelier's oldest and best known citizens, and the pioneer in his business; born in New Hampshire, but a resident here for over sixty years, and enjoying the warm regard of his fellow-men for his lengthened and honorably successful business career. Mr. L. Bart Cross was born in Montpelier, and is one of its most active, wide awake and public spirited business men, the present representative from this town in the state legislature, and has filled numerous other offices of honor and trust in the town, county and state.

D. L. FULLER & SON, Hardware, Glass and Paints, Main Street.—This firm are extensive wholesale and retail dealers in hardware, paints, oils and glass; doors, sash and blinds; mowing machines, horse rakes and hay tedders; harrows, plows and corn planters; brick, drain tile and cement; lath, shingles, etc., etc. The business was established in 1832, by Messrs. Cross & Day, in the same building now occupied; they were succeeded by Loomis & Camp, who gave way to a Union Company, and they were succeeded by Mr. George W. Scott. The firm of Scott & Howe next took control, and in 1874 the firm became Fuller & Howe, who gave place to the present firm in 1879. The business premises comprise a two-story building, 45 x 28 feet; a two-story structure, 40 x 50 feet; a three-story building, 36 x 60 feet; one floor, 80 feet square; and a storehouse measuring 40 x 80 feet. All this immense floor space is utilized in the disposal of the immense and varied stock here constantly carried. The assortments embrace every known article in the line of carpenters' and builders' hardware, table and pocket cutlery, locksmiths' and butchers' supplies, machinists' and mechanics' tools; painters' supplies of all kinds, agricultural implements, builders' materials and general housekeeping utensils. To attempt an enumeration of the various articles here displayed would be to present the reader with an immense catalogue. Suffice it to say, "they keep everything." The stock of farming implements comprises the most improved, and those best adapted to the use of the farmer, all of which are fully warranted, while many are patented, for the sale of which this firm has the exclusive agency in this market. Buying their supplies in large quantities direct from manufacturers, this firm secure the most advantageous rates, and are therefore in a position to offer inducements to dealers and consumers.

They have built up a very large and influential business with the trade throughout the eastern part of the state, which is annually increasing in volume and importance. The retail trade is also brisk and lively. Mr. D. L. Fuller, the senior partner, is a native of Barre, while the son, Mr. Charles H. Fuller, was born in Montpelier. The latter is a member of the F. and A. M., and is quartermaster of the Vermont National Guard; while he is eminently popular with the trade as an obliging, wide awake and expert salesman, and combines his energy and vigor with the ripe experience of his father to form a firm of commanding influence, thorough reliability and solid worth.

GEO. W. WILDER, First-Class Pianos and Organs, from the Best Makers, Musical Instruments of All Kinds, Etc., Head of State Street.—Mr. Geo. W. Wilder has done much to foster and promote a love for music in this community, and an experience of over forty years enables him to bring exceptional knowledge to his calling. Mr. Wilder established himself in business here in 1850, and is an extensive dealer in first-class pianos and organs from the best makers; also school books, blank books, miscellaneous and juvenile books, fine stationery, sheet music, music books, musical instruments of all kinds, violin, guitar and banjo strings, and a complete stock of musical goods. His store, at the head of State Street, is recognized as headquarters for this class of goods, and musicians, musical students and choristers make it their chief rendezvous. The aid and counsel of Mr. Wilder is sought by musical people throughout all this section. Any instrument desired is furnished by Mr. Wilder at short notice and at lowest prices, while pianos and organs are let on very reasonable terms. Singing schools, choir directors and musical conventions are supplied with books and music in quantities to suit, while prospective buyers will find here pianos and organs from which to choose. Tuning and repairing are also given prompt and skillful attention. Mr. Wilder is a native of Middlesex, Vt., and a gentleman of so well established a reputation as to place him far beyond the requirements of any praise.

E. M. MCINTOSH, D. D. S., Office and Residence, No. 38 State Street.—This gentleman is one of the few thoroughly trained and highly educated surgeon dentists in Montpelier, who by years of study, research and practical experience has reached a leading position in his profession. He graduated from the Chicago College of Dental Surgery of Chicago, afterwards practiced several years in that city. For three years was clinical instructor in the American College of Dental Surgery. Dr. McIntosh thoroughly understands the nature of teeth, and as a physician of culture, is looked upon by his professional brethren as a mentor in the various details of dentistry. His office is very handsomely furnished, including in its appointments the latest improved dental chairs, while all the apparatus peculiar to the profession is well supplied. In the painless extraction of teeth, in good, reliable fillings and in artificial work of every description, Dr. McIntosh is known to excel. His patronage is widespread and influential, his engagements are always promptly kept, and his prices are placed at a fair and reasonable figure. Dr. McIntosh is a native Vermonter, and a gentleman of liberal education, wide observation and great professional skill.

A. N. BLANCHARD, Photographer, Walton's Block, State Street.—One of the leading photographic institutions in Montpelier is that of Mr. A. N. Blanchard, which was established in Barre in 1865 by the present proprietor, who came to Montpelier in 1880, and has occupied the present location since 1888. The premises consist of three rooms handsomely furnished. His splendid operating room is amply lighted, and he has in use the newest and most improved photographic methods and appliances. Three experienced assistants are employed, and everything pertaining to modern portraiture is executed in the highest degree of artistic and mechanical excellence. Special attention is given to the photographing of children by the instantaneous process, and the best of crayon work is guaranteed. Fine views are also taken, in fact all work usually done at a first-class studio can be had here. Mr. Blanchard is a native of Brookfield, Vt., and during his residence in Barre established a large and influential patronage and has been equally as successful and popular at Montpelier. He was a member of the Vermont sharpshooters during the war, and is a highly esteemed and popular man.

J. A. LOCKLIN, Wholesale and Retail Dealer in Oysters in Bulk and Shell, Choice Havana and Domestic Cigars, Tobacco, and also Fine Family Groceries.—Mr. Locklin succeeded to the control of his present place on Main Street in 1876, coming from Northfield where he had been in business for years. He made many needed improvements in the premises, and the house soon became a point of mark among good judges of a cigar. Having created a reputation for goods of unsurpassed quality, at a fair and reasonable price, Mr. Locklin rigidly adhered to the same high standard of excellence, and his store may be safely said to be the leading emporium of reliable cigars, cigarettes, tobaccos and smokers' articles at the capital. It is scarcely necessary to say that imported and domestic goods are to be found here, both in inexhaustible profusion, and all of the highest character, suited to the tastes and the means of all classes of people. During the past year Mr. Locklin has completely remodeled his premises, refitted and refurbished them, and they now form one of the largest, finest and most attractive establishments of the kind in the state. The salesroom is a model of substantial elegance in all its arrangements and appointments. The hard wood floors, counters and fixtures; the handsome and mammoth plate-glass show-cases, which extend the entire length of the store; and the tasteful array of goods combine to present a claim for beauty and finish unequalled by any store in town. Ascending the broad staircase at the rear, a ladies' and gentlemen's dining-room is disclosed to view, handsomely appointed and under expert management. Here is headquarters for oysters and everything eatable in every style, and this department is liberally patronized by members of the State Legislature, by the bench and bar, and by visitors and tourists who are in Montpelier during the season. Mr. Locklin deals at both wholesale and retail in oysters in bulk and shell, and also furnishes hotels, societies and social assemblies in quantities to suit at the shortest notice and at the lowest market prices. His long practical experience in handling both oysters and cigars gives him advantages in obtaining supplies that are not equalled by any of his contemporaries, rendering it desirable for large buyers in search of the best qualities to call upon him. Mr. Locklin is a native Vermonter, still in the prime of life, a member of the F. and A. M. and the G. A. R. and a director of the Vermont Savings Investment Company.

F. A. STANDISH, Manufacturer of Fine Havana Cigars, Wholesale and Retail, No. 42 State Street.—One of the most prominent houses in Montpelier engaged in the manufacture of fine Havana cigars is that above mentioned. The house was founded in 1887 by the present proprietor, and since its inception at that date, has built up a prosperous trade. The aim of the proprietor has always been to secure an honest cigar, worthy of the good opinion of smokers, and to scrupulously maintain the excellence of his brands, which are general favorites wherever introduced, while the business shows that dealers recognize the reliable character of their productions. The premises occupied are large, conveniently located, handsomely fitted up, and supplied with every convenience for the transaction of business and comfort of customers; he also carries in addition to his choice assortment of cigars, a full and complete line of cigarettes, smokers' materials, choice brands of plug, fine-cut and smoking tobaccos, and makes a specialty of fine Havana cigars. Mr. F. A. Standish, the proprietor, is a native of Vermont and is well known to the trade as a gentleman of strict integrity and honorable in all his dealings, and these traits of character, combined with ample facilities, have placed this house in a prominent position and have gained for it a large and growing trade.

JOHN Q. ADAMS, Livery Stable, Court Street.—The oldest, best known and most popular livery and feed stable in town, is that owned and managed by Mr. John Adams. This gentleman established himself here in business thirty-five years ago and has occupied his present location for the past fifteen years. The premises comprise a large, three-story building, 115 x 90 feet in dimensions, well lighted, ventilated, and drained, while the best of hay and oats are provided for the animals, which receive careful treatment from competent grooms and stallmen. The stock of horses kept for hire include some of the finest roadsters in town, which are in constant requisition for pleasure driving, while the laudable ambition of the proprietor is seen to the best advantage in the excellent line of carriages kept in stock, including elegant coupes, coaches, open and top

buggies, and road-wagons from the best manufacturers, which are let for business or pleasure, at all hours of the day or night at moderate rates. Funerals, weddings, and excursion parties are supplied with carriages at short notice, attended by careful drivers. Communications by mail or telephone receive prompt attention. The facilities of this establishment for boarding horses are unequalled. Thirty teams are kept for hire and a hack is run to all trains. He also boards ten horses. Mr. Adams is a native of Northfield, Vt., and has for many years been a well known citizen of Montpelier.

C. BLAKELY, Drugs, Medicines, Perfumeries, No. 4 State Street.—Mr. C. Blakely is a dealer in drugs, medicines, perfumes, toilet and fancy goods, and manufacturer of the best butter color in this part of the state. He also carries a stock of choice Havana cigars, tobacco, and the best of smokers' articles. Mr. Blakely's education and training have rendered him most successful in his calling; besides, he always manifested a natural talent for this profession. Mr. Blakely takes pride in developing his profession and studying hard to find out all that there is new in it, thus keeping pace with the times. It is for this reason that his place is regarded by physicians as one of the best for the accurate compounding of prescriptions. Mr. Blakely established his business in 1877, and now occupies three entire floors, one 40 x 60 and the other two, 60 x 80. He employs two men, and ministers to the first trade of the city. He is a native of Vermont.

M. W. WHELOCK, Book Binding, No. 79 Main Street.—A prominent house engaged in book binding in Montpelier is that of Mr. M. W. Wheelock, which was established more than thirty years ago by Mr. S. M. Walton, who was succeeded by Willard & Wheelock. The present firm was established in 1878. The premises occupied comprise four large rooms, and a large number of hands are employed. The bindery is equipped with all the latest improved presses, gilding and cutting machines necessary for the successful prosecution of the business. Book binding in every style is artistically executed by this responsible house, from pamphlet and sheep work to the most elaborate styles of finish in morocco, calf, or Russian and velvet, while in all cases the very best stock and workmanship, with strength and beauty combined, may always be relied upon. Special care and attention are given to binding editions in cloth or morocco. Mr. Wheelock binds to pattern in the neatest and cheapest manner, music magazines, newspapers, law and scientific books, and makes a specialty of memorials and resolutions. Persons residing at a distance from Montpelier will find it greatly to their advantage to pack and direct their books to this widely known house, stating style and binding required, or sending a volume that they have had previously bound as a sample. The books well bound will be returned without delay. A specialty is made of land-record books, for the use of towns, county clerks and others, and Mr. Wheelock has earned a high reputation for superior work in this line, which is not excelled by any other similar manufacturer. Mr. Wheelock is a native of Montpelier, but resides in Berlin, where he holds the office of town clerk and treasurer, and justice of peace.

FORBUSH & NEWTON, Dentists, State Street.—One of the oldest, best known and most skillful practitioners of dentistry in Montpelier is Dr. O. P. Forbush, who is a native of Rhode Island and established his business here in 1840, and was for many years the leading dentist of the place. In 1875 he took Mr. R. H. Newton as partner and the firm has since enjoyed the patronage of the best class of our citizens, besides those who come from the surrounding country districts. The extraction of teeth by the use of anesthetics when desired is a special branch of the business. They also give particular attention and are experts in filling teeth with gold or composition, platinum, etc. They also make teeth on gold, silver, rubber, or any of the plates now in use, and always guarantee perfect comfort, convenience and satisfaction at a fair and reasonable charge. The premises comprise three handsomely furnished rooms, fitted up and provided with everything for the successful prosecution of their business. Dr. O. P. Forbush is an expert dentist and eminently popular. He is a member of the order of F. A. M. also of the State Dental Examining Board. Mr. R. H. Newton is a native of Montpelier and is a practical man, and an expert dentist.

WESTON & SMITH, Manufacturers of and Dealers in Monuments, Tablets, Headstones, Markers, Curbing, Posts, Etc., No. 22 Main Street.—This business was established in 1860 by Geo. C. Arms, and after several changes during succeeding years the present firm was formed in 1896. This house is among the leading, largest, best equipped concerns, devoted to this important line of industrial activity in or around Montpelier. The members of the firm are both practical and expert workmen themselves, and are fully conversant with every feature and detail of the business. The shop is of ample dimensions, and they occupy a yard 70 x 100 feet in dimensions. This firm have the benefit of water power to finish and polish and claim to do the very best of work, far superior to that done by hand. Their trade, which is rapidly increasing, extends all over the United States. All orders receive the most prompt and careful attention. A heavy and first-class stock is constantly carried, embracing monuments, tablets, headstones, markers, curbing, posts, etc. A specialty is made of Scotch granite. Designs and estimates are furnished on application, work being erected in any cemetery in the United States. The individual members of the firm, Messrs. W. R. Weston and C. A. Smith, are classed among Montpelier's most enterprising and respected business men.

H. B. PITKIN'S Capital Laundry, No. 53 Main Street.—For promptness, reliability, and excellent service, no establishment of the kind in or around this town anywhere excels this. The work turned out from this house is of a superior character, while extremely moderate prices prevail, and goods are called for and delivered free of charge throughout the village and its immediate vicinity. The Capital Laundry was first established by Mrs. Kuselle, who was succeeded by Mrs. Wheat, the present proprietor taking control in 1899. The business in his hands has undergone considerable development, and is managed in a manner that reflects the highest credit upon him, for he has demonstrated great managerial ability and a determination to succeed. The laundry premises comprise seven rooms and are equipped in every respect with the latest improved appliances and general appurtenances, including washing machines, ironing machines, etc. Hotel and family washing is done in the most expeditious and excellent manner. Open front, plain or embroidered front, dress shirts, collars and cuffs attached, and fine ladies' work are a specialty. Mr. H. P. Pitkin was born in Montpelier, and is well and favorably known throughout the town and its vicinity.

FRANK M. CORRY, Oysters, Fresh and Salt Fish of all Kinds.—One of the first indications of a city's prosperity is the condition of her markets. In this respect, Montpelier ranks with the foremost towns of Vermont, the class of her supplies being of an order so high that the mind of the public is at once attracted. It is in this line of business that Mr. Frank M. Corry is engaged, his attention being given to dealing in oysters, fresh and salt fish of all kinds, every sort of vegetable in season, all varieties of fruits, nuts and delicacies, while he makes a specialty of handling the best brands of canned goods, and also takes pride in presenting before his customers the best confections from the standard manufacturers in the country. Mr. Corry established his business in 1877, and has now a large and modernly appointed store, where he employs two clerks and displays his goods in a most tasteful manner, making canned goods a specialty. He is prominent, not alone in a business way, but socially, and is rated as a man of strict commercial integrity.

P. G. DEWEY, Choice Family Groceries, West India Goods, Etc., No. 5 School Street.—The laudable intention with which a business man, upon establishing himself, sets out in his career with the avowal that he will supply only the best that the market affords, is sure to win him the support and patronage of the best customers of a city. The result cannot fall short of success; a point in life to which Mr. P. G. Dewey has attained, at No. 5 School Street. He is a dealer in choice family groceries, giving particular attention to the handling of West India goods, of which he carries a commendable stock. Mr. Dewey started in business in 1881, coming from Canada, which is his place of nativity. In 1885, or about five years ago, he moved to his present location, where he occupies two rooms, each 20 x 25 feet. He has made a reputation for furnishing his customers with the very choicest commodities suitable for a retail trade. He has proven himself a conservative business man, regarding truth as the first essential virtue in all of his transactions. Mr. Dewey is

a public spirited man, and gallantly served his country during the Civil War; a fact which now enables him to enroll his name as an honorable member of the G. A. R.

D. W. DUDLEY, Livery Stable, East State Street.—One of the oldest established stables in town is owned and managed by Mr. D. W. Dudley, and was established twenty-five years ago, but for the past ten years the present location has been occupied. He has a well arranged stable and wagon house, and in its present condition, his establishment is one of the best systematized in the town. The commodious stable is 40 x 100 feet in dimensions. Three men are constantly employed, and all orders are promptly attended to at all hours of day or night, at prices that defy competition. The stock consists of thirteen driving horses, carriages, buggies, and wagons, all of which are in the most thorough condition. He has ample accommodation, and excellent facilities for boarding and feeding horses. Good carriages with careful drivers can always be had at this stable, also horses, carryalls, etc. Particular attention is given to furnishing carriages for parties, weddings, and funerals. There are gentle horses safe for ladies to drive; also high stepping spirited horses for gentlemen fond of fast driving, excellent saddle horses, and well matched spans; the most fastidious customers will be sure to find themselves suited. Mr. Dudley is a native of East Montpelier, and during his long, and successful career in this town as a business man, has become well known and respected.

R. B. RIKER, Tailor, State Street.—This business was established in 1880, and if popularity be a measure of worth, assuredly Mr. Riker may be fairly said to be not wholly deficient in this respect. Indeed, since starting his business he has won for himself a host of patrons who have all their garments made solely by him. While all his work is cut out with the greatest precision, and the figures in the measurement are strictly followed, particular attention is paid to adapting the garment to the requirements of the form of the person for whom it is made. This necessitates the quickest perception, the greatest ingenuity, and a skill which none but a thorough master of his art possesses. Mr. Riker possesses all these qualifications, and consequently has built up a large trade. The salesroom is very tastefully fitted up and arranged, and for the convenience of his patrons, Mr. Riker keeps on hand a carefully selected stock of the finest imported woolen goods, suitable for entire suits, pantaloon, coats and overcoats, and he also has the necessary trimmings of a quality to correspond to the elegance of the fabrics just mentioned. Mr. Riker is a native of New Hampshire and for sixty years has been engaged in this business.

ABRAHAM LONG, Shoes, No. 21 State Street.—This business was originally established in 1820, by Messrs. Page & Harvey, who were succeeded by several parties until 1887, when the present proprietor took possession. His salesrooms are spacious in size, handsomely fitted up, and convenient alike to customers and for the adequate display of the choice and valuable stock here carried. The assortments embrace boots, shoes, rubbers and slippers of every description for men, women, misses, youth, boys and children, the specialties however, being fine and medium goods, while every article has some distinguishing merit. The various lines are kept full and complete, displaying all the correct styles, and freshest novelties. The proprietor sustains the most favorable relations with manufacturers, and as a result is enabled to place his goods to customers at prices which cannot be afforded by dealers less advantageously situated. Fine custom work is given skillful attention. Mr. Long is a native of Vermont, and of excellent repute and standing.

CARLOS L. SMITH, Sugar Cured Dried Beef and Groceries, Barre Street.—Montpelier is well represented, when one comes to consider her delicatessen supplies. Mr. Carl L. Smith is one of the leading merchants in this line. His place, which was established in 1882, is the headquarters for Vermont sugar-cured dried beef (not smoked) and his wares are put up in a manner that render them delicious, convenient and economical. In 1899 Mr. Smith added a general grocery business to his already extensive trade. His patronage extends not alone throughout the city, but in the vicinity and adjoining towns as well, the reputation for his wares during the past twenty-eight years having become reliable and well founded. He keeps a delivery wagon constantly on the go, supplying honest goods, dried beef being his specialty. Mr. Smith is a native of Cabot, Vt.



A. D. FARWELL,
CLOTHING,
 Hats, Caps, Furs,
 —AND—
GENTS' FINE FURNISHINGS.

The most complete stock outside the cities.

Tall, slim, as well as short and fat men can find
 Clothing that will fit.

→ **FUR COATS and LADIES' FURS a Specialty.** ←

"Good reliable goods and small profits,"
 OUR MOTTO.

(Cash Paid for Shipping Furs.)

Opera House Block, Montpelier, Vt.
[SEE CUT.]

BROOKS & BERRY
 Successors to
 W. W. PARK.
Dealers in Country Produce,
 CHOICE FANCY AND FAMILY
Groceries,
 Butter and Cheese a Specialty.

We hope by square dealing, fair profits and
 honest goods, to sustain the reputation
 already established by our
 predecessor.

OPERA HOUSE BLOCK,
 Montpelier, Vt.

INDUSTRIES AND WEALTH OF B A R R E .

BARRE has, during the past ten years, had a phenomenal growth owing to the development of the great mountains of fine granite within the limits of the town. Barre was incorporated as a village in 1886. Its population according to the census of 1890 is 6,700—a growth of 4,700 since 1880, which is unprecedented in the history of any other town in the state. The village is attractively situated in a beautiful valley on a branch of the Central Vermont R. R. and an extension of the Montpelier and Wells River Railroad and is six miles from Montpelier, the State Capital. The Barre Railroad, built by the granite firms and the Montpelier and Wells River R. R. Co., runs from the village to the granite quarries four and one half miles distant. This road however is eight miles long, the quarries being at such an elevation above the village that the railroad must traverse nearly double the air line distance in making the ascent. Stevens Branch, a tributary of the Winooski River, flows through the village and furnishes ample water power for numerous industries.

THE GRANITE INDUSTRY.

The visitor to Barre is at once impressed with the magnitude of the granite industry. On every hand are to be seen the great establishments erected for cutting, polishing, and finishing the granite for the markets of the world. The principal deposit is four and one half miles distant from the depot and was formerly known as "mill stone hill." The granite lies in sheets or layers and greatly varies in thickness, thus permitting the quarrying of blocks of any desired size. Mammoth blocks ten feet square and upwards are here obtained, and shafts of any length can be secured with equal facility. Barre granite is remarkably even, of the finest grain, susceptible of the highest polish, and admitting of the best conceptions of the sculptor's art. The growth of this industry has indeed been marvelous. Ten years ago only a score of men were engaged in cutting granite at this place. To-day there are over fifty granite firms in the town, employing over 1,500 men. The granite is shipped to all parts of the world, and is recognized by experts as the finest extant. The magnificent showing of to-day is due to the recognized good qualities of the granite and the enterprise of the manufacturers in meeting the demands of the trade, rather than to any effort made to force the product upon the market. It may be said that the business now so firmly established here is one that is bound to grow to many times its present proportions, and a great future for Barre is confidently predicted by those who have investigated the matter. Hundreds of new dwellings are being built every year, and Barre is destined to become, in the not far distant future, the metropolis of the state.



PUBLIC BUILDINGS.

In 1886 the Barre Opera House was erected for the accommodation not only of the town but for the numerous operatic and theatrical companies who constantly visit this, the best "show town" in the state. The building is of brick with granite trimmings, one hundred by sixty-five feet in dimensions, and overlooks the village park. On the ground floor are three stores and the village post office. The upper portion is given up to what is one of the finest halls in the state, with all scenery and accessories required by the largest theatrical organizations.

Barre has long been known for its fine schools, and Goddard Seminary, located here is one of the leading educational institutions of Vermont. It is managed by the Vermont State Convention of Universalists and is an ornate and imposing structure, occupying a commanding position overlooking the village. The graded school system is also in vogue in Barre, and a new school building is in process of completion on the grounds formerly occupied by Barre Academy, so widely known under its late preceptor, J. S. Spaulding, LL. D.

This village contains four churches, Congregational, Methodist, Universalist, and Roman Catholic, while other churches are soon to be built by the Baptist and Presbyterian societies.

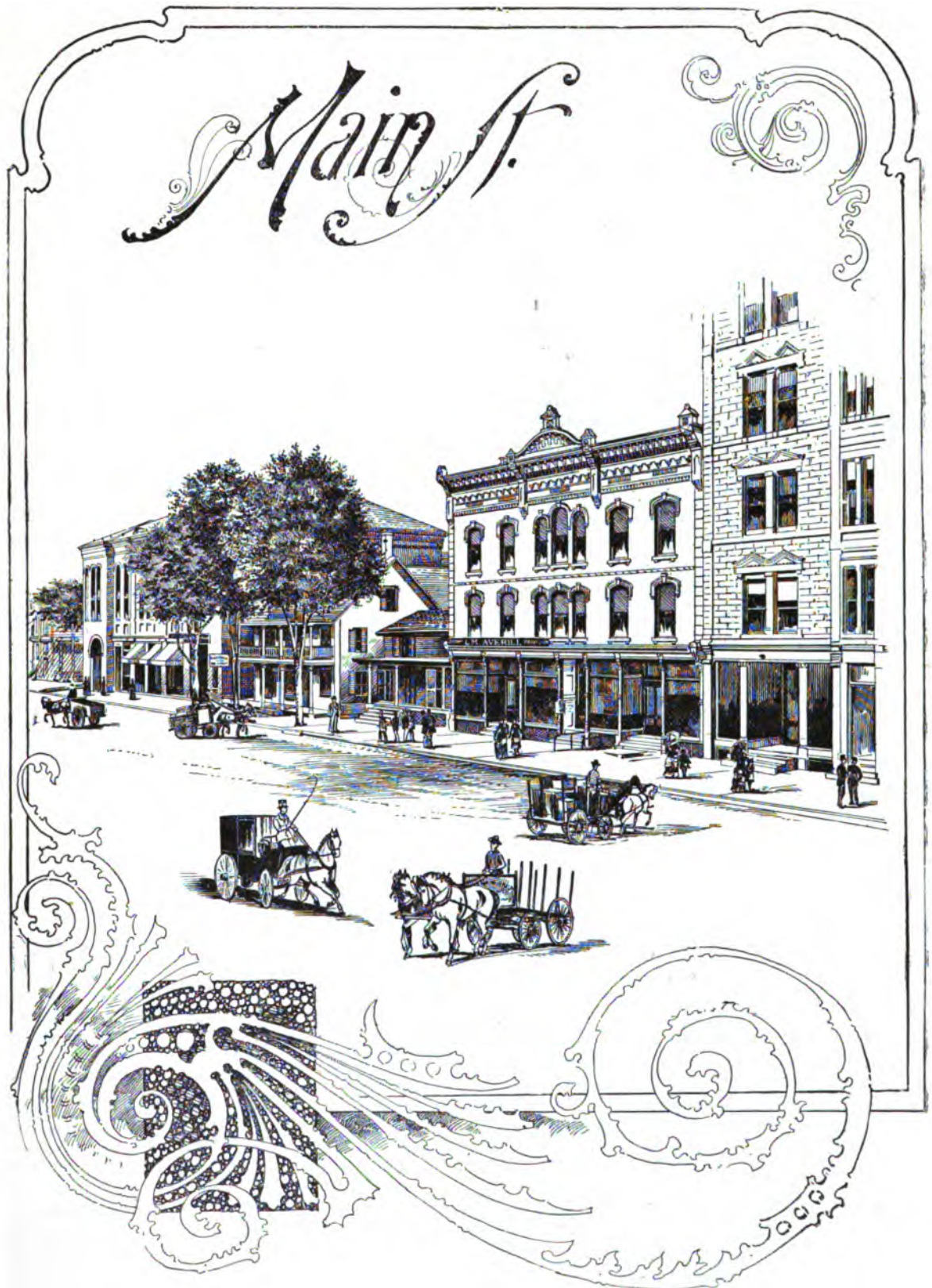
The business blocks are built mostly of brick and granite, presenting a handsome and substantial appearance; notably the Granite Savings bank, a fine granite block, three stories high, the Worthen Block, a fine three-story, brick structure; Averill's Block, Wood's Block, Nichol's Block, the Jackman Block and the National Bank of Barre.

WATER WORKS.

Barre is to be congratulated upon the possession of an admirable system of water works. The supply is taken from Jail branch, a mountain stream. About three and one half miles from the village a dam is constructed in the stream to form a large reservoir. This reservoir is some four hundred feet above the village and the pressure is sufficient to throw several streams from the fire hydrants over the highest buildings in the village, as well as supplying the population with water.

THE MANUFACTURING RESOURCES.

It is an admitted fact that the true foundation of a city's prosperity are its manufacturing industries. A prosperity based exclusively on a commercial basis must necessarily be ephemeral. A city which depends upon any one or more of the great agricultural staples for support, business and growth, is liable to become paralyzed in her energies and interests, not only by failure in the production of such staples but from their diversion to other points where eligibility gives them the advantage and preference as markets. The fluctuation in prices of articles of produce are such that no certainty of operations can be relied upon, and when uncertain, feverish, and exciting speculation underlies the business of any community or city, there is no guarantee of permanent and staple prosperity; whereas where manufacturing is carried on extensively there is a steady, healthy growth. This being the fact we know of no better illustration of it practically than Barre. The water power available for manufacturing purposes in Barre is enormous and sufficient for the present need and the prospective increase for many years to come. Among the successful manufacturing establishments in successful operation at the present time may be mentioned the Fork Factory, the Woolen Mill, a Flouring Mill, a Wood-working Factory, and several factories engaged in the manufacture of stone cutters' tools. The village is handsomely laid out with wide, well-paved, and brilliantly lighted streets. The private buildings are, many of them, built upon a grand scale, and handsome residences line the beautiful thoroughfares not devoted to business purposes, and the beautiful green hills that encircle the village are dotted with neat and tasteful dwellings affording beautiful homes for those who prefer quiet, and charming views to the dust and turmoil of the busy village below.



THE VOLUME OF BUSINESS

has kept steady pace with the increase in population, and is steadily advancing with each succeeding year. Socially and morally Barre will compare favorably with any village in the state. Her citizens are mainly a church going people, the public schools are liberally patronized, the arts and sciences are cultivated and fostered, and the prosperity of the community may be said to rest upon a solid and lasting foundation. From a sanitary standpoint Barre is a very

DESIRABLE PLACE OF RESIDENCE,

and every precaution is exercised by the village authorities to maintain the present condition. The mechanics and laboring men of Barre many of them own their houses, and as a consequence rents are reasonable. Shabby or unsightly tenement-houses are unknown in Barre. With her steadily increasing population and the many small towns within the radius of a few miles, all of which are tributary to her, her business, already large, is rapidly increasing and affords the capitalist a splendid field to invest and increase his wealth. Its educational advantages should also prove serious and important attractions to the manufacturer having a family of children, whom he desires to give a first-class education at lowest cost, and retain them under his own roof during their schooling days. Every child so far belongs to the state as to be entitled to a free education at the expense of the state; ignorance is more costly than schools, and no investment can be so productive of good returns to the state as that devoted to the culture of those who are themselves soon to be the State. Hence the doors of the public schools are thrown open, and the children are welcomed without money and without price, not from the parlors of the rich alone but from the humble abodes of the poor. Thus the altars of liberty, built by our forefathers, have had their fires kept brightly burning through all the generations since from the "Mayflower" stepped that faithful band who carried within their hearts the first hot coals of freedom.



B A R R E .

GEO. J. REYNOLDS & CO., Hardware, Paints, Ranges, Stoves and Tinware.—The firm of Geo. J. Reynolds & Co. have an old and well established house, the pioneer in the hardware line, and are enjoying a reputation and a trade that represents the results of nearly fifty years of honorable and successful effort. The business was founded by the late Lester Tilden, and the building occupied is an old and honored landmark in the business history of the town. The present firm was organized some fifteen years ago, consisting of Messrs. Geo. J. Reynolds and Geo. W. Tilden, the latter being a son of the founder of the business. The premises now occupied comprise four floors, 50 x 110 feet each, arranged systematically and conveniently, and forming an establishment unequalled in the extent and variety of its goods in this line in the state. The several departments are filled with an elaborate and diversified stock, embracing builders' hardware and shelf goods, locksmiths' and butchers' supplies, carpenters, mechanics and machinists' tools, stoves, ranges and furnaces, tin, sheet-iron and copper ware, bar iron and steel, paints, oils, Akron drain pipe, plumbing and steam fitting materials, and granite cutters' tools in great variety. These supplies are purchased in vast quantities direct from the manufacturers, and special attention is given to the character and quality of the productions, the aim being not only to meet every want, but to offer the very best in every case that the markets afford. Significant advantages are extended to customers in the matter of prices, and all the great resources of the house are used to promote the interests of its patrons. Plumbing is made a specialty, and every facility is at hand for guaranteeing the prompt and perfect fulfillment of all orders in that line. This house is the recognized headquarters for all tools used in the granite industry, while in roofing, tin and sheet-iron work, it occupies an acknowledged place at the head of the trade, from which position it makes good its claim for accomplishing the best and most thorough work to be found in any locality. Employing ample capital and a large force of skilled workmen, and commanding advanced opportunities for the procurement of supplies, the house of Messrs. Geo. J. Reynolds & Co. may be justly considered as a tower of strength in the field of commerce. The co-partners have long been prominent in business and financial circles, which serves to place them far beyond the requirements of any praise which these pages could bestow. Mr. Reynolds is a native Vermonter, and for several years resided in the state of Oregon, returning here in 1875 and soon after embarked in his present business. He is an extensive owner of real estate, and closely identified with the growth and development of the town. Mr. Tilden was born in Barre, and for a number of years was engaged in the hardware business at Montpelier; was also a member of the firm of Reynolds & Tilden, woolen manufacturers, at the Moorcroft Woolen Mill in this place. He has represented Barre in the State Legislature, is a trustee of Goddard Seminary, and prominent in masonic and other organizations. His residence and grounds are recognized as among the handsomest and most attractive on North Main Street.

WELLS, LAMSON & CO., Wholesale Dealers in Dark Barre Granite, Rough and Finished from Their Own Quarries, Estimates Furnished on Application.—Barre granite is undoubtedly the most popular and desirable material for its uses on this continent. It is the most easily worked of any granite, and rock-faced it presents the handsomest effect of any stone. It is absolutely impervious to water, and not absorbing moisture it does not disintegrate or decay. It breaks and splits in any direction with great precision. It lies in the quarries in great solid masses, and the sizes of the blocks are only limited by the power of machinery to handle. Its great strength, its beauty, its non-absorbing qualities, its ready susceptibility to the highest polish, and its hard, durable surface, together place it supreme above all other products for both monumental and building work. An important factor in the development of the industry here is the house of Messrs. Wells, Lamson & Co., who are widely prominent as extensive wholesale dealers in dark Barre granite, rough and finished from their own quarries, and who make a leading specialty of fine monumental work. They established their business here in 1882, and have gained a reputation and

a trade thoroughly national in extent and eminently creditable in character. As monumentalists this firm rank first in quality and second to few in the volume of their production. This class of work has become an art, requiring originality of conception, technical training, patient endeavor, intelligent application and the very acme of expert workmanship to secure an artistic totality of admirable and enduring qualities. To fully meet these essential requisites the efforts of this firm are unremitting. In heavy monumental work, ideal and realistic carving, and the best materials, this firm stand at the forefront of the granite industry in this country. The fullest extent of artistic possibility has signalized their many productions. Among the more important monuments supplied by this firm may be named the fine soldiers' monument at Binghamton, N. Y.; the soldiers' monument at Kokomo, Ind.; the monument erected by the Millers' Association at Minneapolis to the memory of eighteen persons killed by a mysterious explosion in a flouring mill in that city a few years ago; the monument erected to the memory of "Blue Jeans" Williams, late governor of Indiana; the soldiers' monument at Wellsboro, Pa.; the soldiers' monument at Salem, Mass.,—conceded to be the finest granite statue in that state. All work furnished by this firm proves as represented, is guaranteed in every respect, and all statements, expressed or implied, in letter and spirit are substantiated. Finely finished memorials are produced here at short notice, which challenge comparison as to quality of work and defy competition as to price. This firm own twenty-six acres of quarry land, operate two separate quarries, and give employment altogether to some seventy men. The individual members of this responsible firm are Messrs. S. O. Wells, Geo. Lamson and J. K. Pirie. Mr. Wells is a native of Vermont, represented the town of Woodbury in the state legislature, and has served as justice of the peace and in other official positions for which his well-known abilities so well fit him. All the partners are expert masters of the stone cutters' trade, and enterprising and progressive in keeping pace with the growing demands and refinements of the times.

G. J. TOWNE & CO., Wholesale and Retail Groceries and Crockery, Opera House Block, Main Street.—One of those representative establishments which have grown up, as it were, with the "Granite City," and whose name is a familiar household word, is that of Messrs. Geo. J. Towne & Co., eligibly located in Opera House Block. No other house in town has in so many ways identified itself with the wants and requirements of this community, and the laudable ambition of the proprietors to excel in handling only the purest and best of everything has not escaped the attention of a discriminating public, as will be demonstrated further on. As dealers in fruits of all kinds, staple and fancy groceries, crockery and glassware, this firm permanently maintains the lead. They established their business here in 1886, and through their distinguished enterprise the choicest fruits and food products of the old and new world are offered to consumers of a quality and at prices which are rarely, if ever, duplicated elsewhere. They occupy three floors, 25 x 60 feet each, and their stock is large, choice and fresh at all times. The choicest Mocha and Java coffees, fresh crop Oolong, Japan, English breakfast, young Hyson and China green teas; foreign and domestic dried fruits, nuts, raisins and prunes; Florida, California and Vermont fruits, fresh from the hands of the grower; apples, peaches, pears, oranges, lemons, bananas, olives, olive oil, macaroni, vermicelli, French peas, mushrooms, preserved fruits in glass, and domestic canned goods of the finest brands, chocolates, cocoas, farinaceous goods, pickles, preserves, capers and sauces, condiments and table delicacies, cigars, tobacco, confectionery, etc., are but features of a stock which to describe in detail would require a volume alone. The establishment is completely stocked with the choicest food products that the earth yields, and the most extensive orders from the most critical of buyers are promptly filled. A corps of six clerks and salesmen contribute to the operations of the house, and business is brisk and lively at all seasons of the year. The co-partners, Messrs. G. J. and M. L. Towne, are brothers, born in Barre, and accounted among that class of energetic, enterprising young business men in whose hands the continued development of this community rests.

BOYCE & BOYCE, Attorneys and Counsellors at Law, Notaries Public, Negotiators of Mortgages, and Real Estate Agents, Office in French Block, Main Street.—The oldest and best known members of the legal fraternity in Barre are Messrs. Boyce & Boyce, whose office is eligibly located in French Block, Main Street. This firm are prominent as attorneys and counsellors at law, notaries public, negotiators of mortgages and real estate agents, while both members of the firm are also agents for fire insurance, representing the Vermont Mutual Fire Insurance Company, of Montpelier, and the New England Fire Insurance Company, of Rutland, Vt. The Vermont Mutual commenced issuing policies on the 31st day of March, 1828, and up to August 1, 1890, had issued 287,104 policies, of which there have expired and been cancelled for various causes, 253,008, leaving in force at the above date 34,096, which insure \$42,890,487.00. The amount now in force as a fund for the payment of losses is \$3,088,074.73. The balance in the treasury is \$7,623.72, with office, land and furniture which cost \$47,951.91, all paid for. The New England Fire has a management conservative but progressive, and was organized under a special charter of the Vermont Legislature in 1861. Its contracts are liberal and definite—a certain amount of reliable indemnity for a certain amount of premium. All just claims are equitably adjusted and promptly paid, and no claims for losses are due and unpaid. The responsibility and integrity of its stockholders and officers is beyond all reasonable question, and it is subject to the inspection of the insurance commissioners. The amount of insurance in force is upwards of \$3,000,000, with a surplus to policy-holders of \$125,540.09. Representing these reliable and substantial corporations, Mr. Boyce is prepared to promptly place the largest risks, quoting the lowest rates of premium, and guaranteeing a speedy and liberal adjustment of all losses. He controls the insuring of choice lines of village and farm property in Barre and vicinity, and places all transactions on a sound and satisfactory basis. Messrs. Boyce & Boyce have a large legal practice in Washington and Orange counties, and handle real estate of every description, negotiating loans on bond and mortgage, and promoting the interests of their patrons with energy, discrimination and decided success. The co-partners, Messrs. W. A. and O. B. Boyce, are Vermonters by birth and education, of marked legal ability and sterling personal worth. Mr. W. A. Boyce has represented Barre in the State Legislature, and both gentlemen are highly esteemed in social and business circles.

R. S. CURRIER & CO., Dry and Fancy Goods, Ladies' and Gents' Furnishings, Etc., Etc., Opera House Block.—Barre has of recent years made rapid and substantial progress in every branch of mercantile activity, and in no sphere upon a scale of such magnitude as in that of dry and fancy goods. One of the most enterprising and progressive exponents of this branch of trade is the house of Messrs. R. S. Currier & Co., located in Opera House Block. This firm are leaders in dry and fancy goods, ladies' and gents' furnishings, etc. The business was originally established in 1865, by Mr. D. E. Blair. In 1866 Mr. R. S. Currier became a partner under the firm name of Blair & Currier, and on the retirement of Mr. Blair in 1868 the present firm was organized. They occupy two floors, 22 x 60 feet each, in the most desirable section of the village, and the store is one of the attractive features of this fashionable thoroughfare. The stock displayed is one of the largest and finest in this line in town, and contains everything desirable in silks, satins, velvets, and velveteens, Rhadamant, ottomans, cashmeres, prints, cloaks, suits, shawls, jerseys, jackets, wraps, woollens, worsteds, cottons, linens, ginghams, white goods, blankets, flannels, housekeeping goods, hosiery, gloves, underwear, corsets, bustles, dress shirts, collars, cuffs, handkerchiefs, suspenders and gents' furnishings of every description; umbrellas, parasols, gossamers, laces, ribbons, embroideries, notions, fancy goods, and small wares in great variety and profusion. These goods commend their own superior merits to the confidence and patronage of the most critical and discriminating of patrons, and inducements are here offered to buyers as regards both reliability of goods and liberality of terms and prices which challenge comparison and defy successful competition. Mr. R. S. Currier is a young man of large practical experience, wide acquaintance and eminent popularity; a graduate of Barre Academy and of Dartmouth College, and has as a partner, his father Mr. Chas. L. Currier, one of the solid, substantial citizens of the town, thus forming a firm of ripe experience, and commanding influence.

CHARLES A. SMITH, Druggist and Stationer.—The leading source of supply in Barre for books, stationery and holiday goods is the establishment of Mr. Chas. A. Smith, the well-known druggist and stationer, at No. 40 North Main Street. The business was originally established in 1872 by Dr. A. E. Field, who was succeeded by the present proprietor in 1878. In 1888 he removed to the present site where he occupies two floors, 45 x 20 feet each, and forming one of the best appointed and most attractive stores in town. So popular a resort has this place become that all Barre may, with little exaggeration, be said to pass through it in a day. To every stranger it is, from its literary attractiveness, a place not to be overlooked, while all lovers of good reading in the village and vicinity make it their chief rendezvous. To drop into Smith's for a chat, an interchange of good fellowship and a glimpse at the last new book or magazine, is with them a daily duty. It is a popular shopping place for both ladies and gentlemen, old and young, and is the busiest establishment in town during the holidays. A splendid stock of goods is shown in every branch of the business. The pure and superior assortment of drugs, medicines and pharmaceutical preparations has been selected with special reference to strength and freshness, and are received from the most reputable sources. In the line of novelties in choice perfumes, toilet soaps and fancy goods, the enterprise of the proprietor has placed within the reach of patrons and the public the best articles that can be purchased. The house is perfectly equipped for its specialty of prescriptions, and accuracy and precision are assured in all cases. Pure soda water is offered with a large variety of syrups, also mineral waters by the glass or bottle. A fine assortment of stationery and stationer's notions are displayed, including the best fifteen cent box paper made; also the largest stock of blank books in town, the last "new thing" in English and American literature, while any work published is furnished at lowest price. Special bargains are offered every season, and the patronage is large, first-class and influential in the village and from all parts of the surrounding country. Mr. Smith is a Vermonter by birth and training, and received a classical education at Barre Academy and the University of Vermont. He is still in the early prime of life, prominent in the formation of the Barre Business Men's Association, president of the Y. M. C. A., a member of the State Pharmaceutical Association, F. and A. M. and the N. E. O. P.; and a recognized leader in social, religious, educational and business circles.

PHELPS BROTHERS, General Hardware, Stoves, Ranges, Tinware, Lead, Iron, Soil and Sewer Pipe, Fittings, Etc., Etc.—Commercial enterprises of modern times embrace many features of practical utility, but none which deserve higher consideration than those which relate to the home—its comforts and conveniences. Among such enterprises in Barre may be named that of Messrs. Phelps Brothers, the well-known dealers in general hardware, stoves, ranges, tinware and lead, iron, soil and sewer pipe, fittings, etc., and who give special attention to general plumbing and plumbing materials. This firm established themselves in business here in 1885, and have built up a reputation and a trade that place them in the front rank of enterprise, popularity and success. Their business premises comprise altogether, four floors, two of which measure 20 x 60 feet, one 22 x 50 feet, and one 26 x 40 feet. The stock of stoves and ranges is a very large and comprehensive one, embodying all the latest and most improved styles for both heating and cooking and which are received direct from the most famous manufacturers. The stock of hardware includes all the implements, utensils and tools belonging to this line which are required by the farmer, the builder, the mechanic and the housekeeper; also, table and pocket cutlery of the best makes, and numerous specialties which bear such a character for utility and usefulness as to command general attention and universal patronage. In plumbing, this house occupies an unquestioned position at the head of the trade in this section, from which it is abundantly able to make good its claim for accomplishing thoroughly reliable and first-class work, while in roofing, spouting, etc., every facility is at hand for guaranteeing the prompt and perfect fulfillment of all orders. The business is in a thoroughly healthy and flourishing condition, and liberality, efficiency and painstaking care characterize the management in all departments. The co-partners, Messrs. N. D. and H. A. Phelps, are Vermonters by birth and training. Mr. N. D. Phelps is superintendent and collector for the Barre Water Company, and both stand deservedly high in social and business circles.

L. M. AVERILL, Wholesale and Retail Dealer in Groceries, Flour, Corn, Meal, Feed, Salt, Nails, Lime, Cement, Seeds, Plaster, Glass, Paints, Oils, Varnishes, Etc.—The oldest and best known house in this line is that of Mr. L. M. Averill, wholesale and retail dealer in groceries, flour, corn, meal and feed; salt, seeds and nails; lime, cement and plaster; paints, oils, glass, varnishes, etc. This house stands at the head of the list in the flour, feed and grocery line in Barre. Its name is familiar to all, and represents all that is



substantial, reliable and true, as handling the very best teas, coffees and spices, butter, cheese and eggs, foreign and domestic groceries, table luxuries, and all the good things from every quarter of the globe. Mr. Averill established his business here in a small way in 1870, and continued to steadily lengthen and strengthen his stakes, increase his facilities, extend his premises, enlarge his commercial relations and expand his popularity with all classes of buyers, until he reached the pre-eminence in his business which he now enjoys and of which he has every reason to be proud. In 1887 he built what is known as Averill's Block, a fine brick structure containing three stories and a basement, 60 x 80 feet, half of which he occupies for his own business. Mr. Averill brings large practical experience to bear, coupled with ample resources and an intimate knowledge of every detail of the grocery trade and the requirements of customers. He handles no doubtful goods, and therefore cannot offer them for sale. No one recognizes more fully than he the essential importance of absolute purity, quality and freshness in this class of goods, while, aside from the question of reputation, purity is with him a standing principle which cannot be deviated from. His stock of flour is the largest and most valuable in this section of the state, and small dealers are supplied in quantities to suit, at short notice. The same can be said in regard to feed, corn and meal, in which he does an enormous business. Here will always be found an unusually large and first-class assortment of staple and fancy groceries, including French, English and American delicacies, such as prepared mustards, sauces, relishes, salad dressings, potted meats, olives and olive oil, macaroni and vermicelli, chocolates and cocoas, oatmeal, and farinaceous articles, sugars and syrups, molasses and vinegar, canned meats and fruits, and the best brands of teas and coffees, whose superior qualities are well known and recognized by the trade, and have become familiar in the minds of the people as household words. The goods of this establishment are highly esteemed throughout this and adjoining towns for their quality, purity and moderate prices, and customers have the satisfaction of knowing that nothing inferior or adulterated will be offered them. Mr. Averill possesses unequalled facilities, through his widespread connections with manufacturers and producers, for conducting all transactions under the most favorable conditions, and is ever pre-

pared to grant his patrons every possible advantage in goods and prices. Mr. Averill is a native of Barre, and one of its most successful merchant princes who has won success by honestly deserving it.

SMITH, WHITCOMB & COOK, Manufacturers of The Barre Turbine Water Wheel, Mill Machinery, Derricks with Overdraw and Capstans, Granite Polishing Machines, and Iron Work of all Kinds.—The representative firm of Smith, Whitcomb & Cook are deservedly prominent as manufacturers of the celebrated Barre Turbine Water Wheel, and also of the Improved North American Swivel Plows, besides a general line of mill machinery, quarry machinery, stone-polishing machines, hoisting machines, derrick, capstans, and iron work of all kinds. This important industry was founded in 1818 by the late Joshua Twing, and it has been under the proprietorship of the present firm for nearly twenty-five years. The works are spacious in size, thoroughly equipped with the best machinery for the purpose, operated by water power, and furnish employment to a large force of skilled and expert hands. The specialties manufactured by this firm, as above, are considered the most perfect in the market, and stand without a peer. The Barre Turbine Water Wheel is the best wheel at whole and part gates, and for power, durability and efficiency it has no equal in this country or Europe. The Improved North American Swivel plow, with patent lever clevis, is the most perfect plow yet invented. It is reversible, with a stationary cutter that is always in line with the share; has a center cut and a center draft, and is equally adapted for flat land or hillside. Its entire working principle is controlled by a patent independent shifting clevis, the principles of which have never before been applied to any plow, making a machine manageable within itself, and not entirely dependent upon the working qualities of the team. Wherever introduced they are general favorites with farmers, and command a heavy and permanent sale throughout the country. A leading specialty in the business of this firm is the manufacture of stone quarrying and polishing machines, which are used altogether in the Barre granite quarries and shops. The derricks made by this company are far superior to any made in this country, combining the best points known to this line of machines, special attention having been given to this department for the past eight years, many improvements being made at the suggestions of Barre's best quarrymen. All sizes and kinds specially adapted to the varying situations and variety of work to be done are made from the small hand machine for one man or horse to the "Jumbo" which raises fifty tons on a single steel cable without the aid of tackle blocks. The latest and one of the best improvements is the overdraw, which raises or lowers the boom while lifting the heaviest loads or while the boom is swinging from place to place without interfering or conflicting in the least with the working of any other part of derrick or capstan. The granite polishing machine built by this firm is constructed upon new principles peculiar to this house, and is by far the best and most effective apparatus for polishing stone, yet placed upon the market. It is easily worked, and executes a greater amount of work in less time and with less labor than any like machine made. Special attention is also given to millwright work of all descriptions, and as machinists and iron founders the firm have an extensive list of patterns and command superior facilities for turning out iron work of every description. They manufacture blank gears, spur gears, shafting, hangers and pulleys; and supply Eureka smut and separating machines, French burr mill stones, belting, etc. In addition to their iron works this firm also operate a merchant and custom grist mill, where they grind and retail one hundred cars of corn per year, and supply bolted Graham flour, corn, flour and feed at both wholesale and retail. The members of this responsible firm, Messrs. James M. Smith, Wm. E. Whitcomb and Benjamin B. Cook, are experienced and accomplished millwrights and manufacturers, whose standing in industrial and trade circles is so well established as to place them far beyond the requirements of any praise which these pages could bestow. Mr. Smith and Mr. Cook have spent a lifetime in the development of the business of this house, and possess a foundation understanding of all the details of the industry and the requirements of the trade. Mr. Whitcomb has been identified with various industrial enterprises previous to becoming a member of this firm; has represented the town in the state legislature, served as justice of the peace and filled other offices in the gift of his fellow citizens.

WARNER F. COLBY, Furniture, Carpets and Undertaking.—A stock of modern furniture is one of the most attractive sights to be seen along any of our business thoroughfares. There is an originality and variety of design, coupled with richness of materials and excellence of workmanship that entitles each piece to be called a work of art. In Barre the leading house in the manufacture and sale of furniture is that of Mr. Warner F. Colby, who also deals extensively in carpets and is prominent as an undertaker. The business so successfully conducted by him was originally established in 1886, Messrs. Biassonnette & Carter, who were succeeded in 1888 by Messrs. Colby & Blanchard, and in 1890 Mr. Colby became sole proprietor. The premises comprise three floors, 80 x 80 feet each, which are divided into salesrooms, cabinet making, upholstering and undertaking departments, and every modern facility is at hand for conducting all branches of the business under the most favorable conditions and upon a large scale. The stock of furniture embraces everything that may be desired in fine and medium goods, parlor and chamber suits, dining-room, library, hall, office and kitchen furniture; besides innumerable special articles for both use and adornment in wood, silk, brocades, velours and plushes. A specialty is made of manufacturing furniture both for stock and to order, the most elegant fabrics being used in the upholstering, and all the work being done under the supervision of the proprietor. It is the aim of Mr. Colby to produce goods which will rank superior in the trade, not only in quality of material but in the equally important matters of tasteful design and artistic workmanship. The commonest materials when manipulated by this house, assume unique and pleasing shapes, styles in unity with the modern, the renaissance and the antique. Much of the ware is indeed matchless for costly elegance and tasteful composition, while the variety is so great that the tastes and means of all classes of buyers are readily met. The stock of carpets is kept up to the highest standard of excellence, and embraces all the latest shades and patterns of Wiltons, moquettes, Axminsters, tapestries and ingrains, as well as oil cloths, linoleums, rugs, matings, etc., all of which commend their own merits to the confidence and patronage of critical and discriminating buyers. The splendid reputation enjoyed by this house in the undertaking line has been acquired by a lengthened period of intelligent and conscientious application, marked by the adoption of every method whereby the importance of the service rendered might be heightened. No similar establishment in town is better prepared for furnishing or directing funerals. A complete supply of funeral goods is kept on hand, including coffins, caskets and metallic burial cases, ranging in value from the plainest to the most elaborate. Every necessary article can be here obtained. In embalming, the latest and best processes are employed. Great dispatch is used in answering calls, while it has always been the policy of the house to make its charges as reasonable as is consistent with first-class service. The patronage in all departments is large and influential, and has been secured by honest, honorable and liberal business methods. Mr. Colby is a native of Barre, and one of its most enterprising merchants and reliable business men, whose continued success and permanent prosperity is well assured.

C. W. STEELE, D. D. S., Dentist, Granite Block.—One of the leading dentists of Barre is Dr. C. W. Steele, whose handsomely furnished office is located in Granite block, on Main Street. This business was established in 1889 and is constantly increasing. The finely located dental parlors are arranged and equipped upon a scale of perfection and completeness not excelled by any contemporary in town. The operating and extracting rooms are perfectly supplied with every comfort and convenience for the accommodation of patients, and every appliance for satisfactory operations. There is no branch of the dental profession of which Dr. Steele is not perfect master. His wise and discriminating treatment of patients, his care over every little detail that goes to make up the comfort of a patron serve to commend him to the public. Anæsthetics as administered by him are most successful in alleviating pain in the extracting and filling of teeth. Filling decayed teeth with gold, platinum, silver or composition is executed in the most skillful manner, while special attention is given to the different branches of crown setting and bridging. Dr. Steele is a native of Vermont, a Mason, and a gentleman of high repute and eminent popularity, and whatever success he may achieve will be richly deserved.

EDWARD W. BISBEE, General Insurance Agency, over National Bank.—The great aggregate of capital, as represented in business and farm property in this village and vicinity, has necessitated the establishing here of branch offices of leading insurance companies throughout the world. These companies place their interests in the control of gentlemen who have secured a well-established reputation for ability and integrity. The standing enjoyed by Mr. Bisbee in insurance circles is best shown by the following list of companies which he represents, to wit: American Fire Insurance Company, New York, 1857, \$1,800,842.08; Fire Association, Philadelphia, 1817, \$4,587,869.67; German-American Insurance Company, New York, 1872, \$5,499,496.13; Home Insurance Company, New York, 1853, \$8,769,626.93; Mutual Life Insurance Company, New York, 1842, \$136,401,328.02; New Hampshire Fire Insurance Company, Manchester, 1869, \$1,588,816.66; Niagara Fire Insurance Company, New York, 1850, \$2,490,654.02; Northern Assurance Company, Aberdeen, Scotland, 1836, \$18,106,336.89; Springfield F. & M. Insurance Company, Mass., 1849, \$3,410,982.94; Sun Fire Office, London, England, 1710. Oldest fire company in the world; Union Mutual Fire Insurance Company, Montpelier, 1874. Purely mutual. Representing, as he does, in the aggregate a capital of over \$300,000,000, Mr. Bisbee is prepared to promptly place the largest risks on village dwellings, farm property, builders' risks, business blocks, stocks of merchandise, household goods, etc., distributing the same in the most judicious and satisfactory manner, quoting the lowest rates of premium, and promptly settling and paying all losses at his office. He controls the insuring of a large line of business and residential property in the village and vicinity, and his knowledge and judgment as an underwriter and adjuster, is such as to make his agency a popular resort for property owners who desire perfect indemnity at the lowest cost. Mr. Bisbee is a native of Vermont, and prominent, both as an insurance agent and as an attorney at law. He began the practice of law here in 1879, and the succeeding year established his insurance agency. In 1886, it was largely through his energy that the Barre Water Company was incorporated, and Barre supplied with one of the best water systems in the state. For the past four years he has served as states attorney for Washington County, with credit and acceptability, and is prominently identified with the local affairs in village, town and county; being eminently popular with all classes of the community as a gentleman of sound judgment, legal acumen and sterling integrity.

PITKIN & SKINNER, Swift's Chicago Dressed Beef, Native Beef, Mutton, Pork and Veal.—Next to bread, beef and pork are the most important articles of food among civilized nations, and the enormous demand for these supplies gives rise to the establishment of extensive houses in every important trade center, and in this particular Barre is well represented by a number of houses, the oldest and best known being that of Messrs. Pitkin & Skinner, located in French Block. This firm are dealers in Swift's Chicago dressed beef, mutton, pork and veal; fruit and vegetables, extra soused tripe, breakfast bacon, and pure native rendered lard. The business was established here in 1871, by the late Nathaniel Wilson, the present firm taking possession as successors to Mr. A. C. Blanchard in 1888. Their market is spacious in size, noted for its cleanliness and good order, and is fitted up with refrigerators for keeping the stock fresh and sweet. The stock consists of all kinds of meats, fruits and vegetables, including fresh, smoked and corned beef; fresh and salt pork, hams and bacon, lard, etc., all of which are delivered free of charge in any part of the village and at prices which are safe from successful competition. All the details of the business are conducted under the personal supervision of the proprietors assisted by a corps of five experienced hands, who are prepared to treat customers with the utmost liberality and furnish them with as good a quality of the above named goods as can be had in any market. We commend the house to our readers as one whose reputation has been secured by a uniform system of fair and honorable dealing, as well as by the excellent quality and thorough reliability of the products handled. The co-partners, Messrs. H. E. Pitkin and H. A. Skinner, are native Vermonters, thoroughly experienced in all the requirements of the public in this direction of trade, enterprising and progressive in all their methods, reliable and responsible in all their dealings, and eminently popular with their host of friends and patrons.

J. B. CHAMBERLIN, Choice Fancy Groceries, Teas, Coffees, Spices, Confectionery and Cigars, Sheplee & Jones' Block, No. 111 Main Street.—One of the finest provision establishments in Barre is Mr. J. B. Chamberlin's. It is central and prominent in location and elegantly fitted up. This concern is a veritable emporium of the choicest food products as secured from every quarter of the globe. In the selection of goods, quality has ever been the first consideration, and this store has become renowned as headquarters for the best and purest staple and fancy groceries, provisions, and food products generally. This business was established in 1878 by Mr. Chamberlin, who, being experienced and practical, able and honorable has developed a large and growing patronage, the result of which is this emporium occupying without exception the most desirable location in town. The stock is notable for extent, care in selection, celebrity of brands, and remarkably low scale of prices. In fact nowhere in town can it be duplicated, at prices quoted. This is because Mr. Chamberlin contracts when wholesale prices are favorable, and because of his enormous and rapidly growing trade, which enables him to divide the usual profits as made in other stores, of limited trade, with his own customers. His stock has long been noted for choicest coffees, fresh crop teas, purest sugars and syrups, best grades of farinaceous goods; full strength and pure spices and extracts, a complete assortment of canned and preserved goods, fruits, vegetables, meats and fish, bearing the brands of old responsible packers and always guaranteed full weight, and just as represented, the best possible to be put up. A large stock of crockery and glassware, tobacco and cigars are kept constantly on hand. This is the model grocery house and in its features and general management is the leading exponent in its line. Mr. Chamberlin is a native of Vermont, and his career as a business man in this city has been characterized by unswerving integrity, and his efforts have been crowned with an eminent and well-merited success.

H. Z. MILLS, Dry Goods, Main Street.—One of the leading and best dry goods establishments in this city is that of which Mr. Henry Z. Mills is proprietor. This business was established by Mr. Mills in 1865, but he has only occupied the present location for the past five years. The premises occupied comprise three floors, 28 x 60 feet in dimensions. They are well lighted, neatly and tastefully arranged, and thoroughly stocked with a complete line of the multitudinous list of articles essential to a well-regulated dry goods house. The stock consists in part of cloths, cassimeres, silks, satins, velvets, foreign and domestic dress goods, ginghams, flannels, worsteds, prints, percales, muslins, linens, etc. Also ladies' and gents' furnishing goods, such as underwear, neckwear of the newest, noblest styles, hosiery, gloves, shirts, collars, cuffs, etc.; also buttons, trimmings, and notions generally. He also keeps a fine stock of men's, boys' and youths' clothing, hats, caps, boots, shoes, etc. He has a department containing a full stock of groceries and a large assortment of crockery and glass, etc. Mr. Mills keeps five clerks who are always prepared to give prompt, polite, and careful attention to the wants of customers. He makes it a special point to charge no fancy prices for goods, but to mark everything as low as can be done consistently with a living business; hence it is that in the busy season his handsome store is thronged with customers daily from morning until the close of the day's business. Mr. Mills' establishment is conducted in a manner as highly creditable to his executive ability as to his taste in the selection of goods.

KENDRICK & KIMBALL, Proprietors of The People's Drug Store, No. 127 Main Street.—Gentlemen who possess in an eminent degree all those characteristics and high attainments that go to make up a thoroughly skilled pharmacist and an ornament to the profession are Messrs. Kendrick and Kimball. In 1890 this establishment was inaugurated and during the short period of its existence, has gained a popularity enjoyed by but few similar houses in town. The store is spacious and commodious, handsome in all its appointments and replete with all the equipments pertaining to a first-class pharmacy. Recognizing the responsibility attending the dispensing of physicians' prescriptions and family recipes, special provision has been made for this department, in which they are prepared promptly at all hours of the day or night, to compound prescriptions in the most accurate manner. A very large stock is carried of pure, fresh drugs, medicines and chemicals, and pharmaceutical preparations, also all proprietary remedies, of well-known merit and reputation;

toilet and fancy articles, perfumery, druggists' sundries, and in fact everything usually found in a first-class pharmacy. Polite service is always accorded to patrons, and prices are just and reasonable. This elegant, reliable, well-managed establishment is most eligibly located opposite the railroad station at No. 127 Main Street. Messrs. H. P. Kendrick and W. M. Kimball, the proprietors, during their brief career in this place as business men, have won for themselves enviable reputations and are recognized as careful, exact, and trustworthy pharmacists.

J. G. NICHOLS & SON, Clocks, Watches, Jewelry, Silver and Plated Ware, etc., Nichols' Block, opposite Depot, Main Street.—A prominent and deservedly popular house engaged in the jewelry industry in Barre is that of J. G. Nichols & Son, located in Nichols' Block, opposite the depot. The business was originally established in 1882, under the present firm name, and in 1885 the handsome building known as Nichols' Block was erected by the senior partner and the firm removed to the present store. Mr. J. G. Nichols, who had, previous to the formation of this firm, been engaged in the jewelry business for many years, died in 1890 and the business is now conducted by the son, Mr. F. W. Nichols, without change in the firm name. The store is one of the handsomest and most attractive on the street, and is perfect in convenience of arrangement for display, inspection and sale. A very fine stock is carried in every line, and special effort has been made to preserve uniform excellence in both quality and make. This is rendered fully possible by the splendid connections of the house with manufacturers and importers of the best repute, and the activity of the proprietor in exacting tribute from every source that promises increased usefulness and popularity. In watches, clocks, jewelry, charms, solid silver and plated ware, gold and silver ornaments and novelties of every description, the assortments are equal to any in this section of the state. The goods have been selected with care and judgment, exhibiting a wide range in value, and are calculated to meet the wants of the greatest possible number of buyers. Fine watch repairing is made a specialty and the house is well prepared to give the best of satisfaction in all its operations, while being consistent in its determination to furnish first-class goods and thoroughly reliable service on the most advantageous terms that can be afforded. Ample capital is employed in the enterprise, and it is a growing factor in the mercantile development of the town. A stationery and art department is also connected with this establishment, under the management of Miss M. F. Nichols, where is displayed an elegant and elaborate stock of fine stationery, art materials and holiday goods, which are offered at fair and equitable prices and are liberally patronized. Mr. Nichols is a native of Barre, trained to the jewelers' art from his early youth and a young man of large practical experience, wide acquaintance and eminent popularity.

BARRE WOOD-WORKING COMPANY, Pine Lumber and all Kind of Sheathing, Moulding, Etc., M. F. Burnham, Business Manager.—There is probably no city in this section of the state presenting greater advantages and facilities to the dealer in lumber than Barre. In a growing place like this, men who are practically conversant with their business and its details, and withal, energetic and industrious, are important acquisitions to its progress. Such men in an eminent degree are Messrs. H. A. and M. F. Burnham, possessing as they do, a thorough understanding of the various departments of the business in a mechanical and business point of view. This enterprise was founded in 1885, by Lane & Moore, to whom the present firm succeeded in 1889. It ranks to-day as one of the most important of its kind in this section. The mill, yard and sheds occupy a large area of land, the mill being 36 x 60 feet, with an additional "L," 16 x 70 feet. The mill is finely equipped with all the necessary machinery, driven by a steam-engine of forty horse-power. A mammoth stock of lumber in the rough and dressed, and building material generally is carried on hand, and orders to any required amount are rapidly and carefully filled. The specialties of the firm are pine lumber and all kinds of sheathing, moulding, etc. All kinds of wood-work is done to order and general job work is a chief feature of the business. The firm cater to the better class of custom in this section, and employ a large force of hands. Mr. H. A. Burnham is a native of Scotland; M. F. was born in New York. They are energetic and representative men, and their enterprise is certainly a valuable addition to the industries of Barre.

CHARLES YOUNG & CO., Manufacturers of and Dealers in Rough and Finished Barre Granite.—The public does not require a very long time to ascertain if the designs and intentions of a business house are legitimate. Even age will not convince purchasers to the contrary, if the evident ends of a house are in the wrong direction. An example is to be seen in the firm of Messrs. Chas. Young & Co., South Main Street, at the bridge; a concern in which Barre has already become convinced as to its honorable policy, although the present company did not go into active operations until 1890. The business was first established however in 1833, by Messrs. Gamble & Young. The functions of Messrs. Young & Co. are those of manufacturers of and dealers in rough and finished Barre granite, a line which covers monuments, tablets, fencing, drapery and carved work, drapery and carving being their specialty. The firm's works cover a space 26 x 60 feet, where twenty-six men are kept employed in completing jobs to fill orders. It is a pleasurable duty to give this firm space in this historical review, for the reason that the gentlemen composing it are young men, full of ambition and energy and endeavoring to build up a fine, prosperous business. The indications are that they will succeed, because they have begun at the end of the road where lies honor and business integrity. There are three members of the house, all having been born in Scotland and all being members of the O. S. C. Mr. Chas. Young has manifested an aptness for business and reliability which will no doubt prove his success in life. The senior partner is Mr. A. J. Young, a gentleman of upright commercial principles, while the junior member is Mr. James Grant, whose connection here cannot fail to add importance to the standing of this estimable house.

PERLEY CHANDLER, Watchmaker and Jeweler.—The display made in our leading establishments devoted to the sale of jewelry and kindred goods is thoroughly magnificent. The leader in this line in Barre is Mr. Perley Chandler, who occupies spacious and well-equipped quarters in Jackman Block. This gentleman is a watchmaker and jeweler of large, practical experience and established reputation, and is a recognized authority in all the intricacies of the business. He deals largely in watches, clocks, jewelry and plated ware, spectacles and eye glasses, fancy goods, stationery, etc., and gives skillful attention to repairing watches, clocks and jewelry. He has been engaged in the jewelry business here since 1868, and has occupied his present store since 1885. The premises are elegantly fitted up with handsome wall cabinets, heavy plate show-cases, and large safes, and are perfect in convenience of arrangement for display, inspection and sale. Here will be found certain classes of articles noted for novelty, beauty and merit, for decoration and personal adornment, to be obtained nowhere else in town. In watches Mr. Chandler takes the lead in the finest movements, including every variety of plain and fancy gold cases, also sterling silver watches. In jewelry the stock compares favorably with any in the state, and is notable for the richness and originality of styles, for elaborate workmanship and for low prices. Here are sets, half sets and single pieces in bewildering variety, rings, chains and charms, from which the most fastidious can be suited. Mr. Chandler numbers among his patrons the leading citizens of this and adjoining towns, and is ever the first with new styles and latest novelties, while giving full value for money received in all cases. Mr. Chandler is a native of Vermont, and a gentleman of broad culture, wide observation and sterling probity, while his house is thoroughly representative of the best methods and finest work of the American jewelry trade.

FULTON MARKET, Beef, Pork, Lard, Hams, Sausage, Etc., H. Skeels, Manager.—The well-known meat emporium conducted under the above name was established February 1st, 1889, and at once sprang into a leading place in the public regard. The market is 20 x 30 feet in dimensions, and is finely equipped and arranged throughout for the proper storage and display of the stock of fresh meats carried, which always includes the freshest and choicest killings of beef, pork, etc., while in smoked and cured meats, such as hams, bacon, etc., the stock is also of the best product. This establishment does a large retail business in meats, and a growing wholesale trade in lard, which is manufactured and put up especially for their trade. The lard house, separate from the market, is 16 x 24 feet in dimensions. The entire business is under the personal management of Mr. H. Skeels, who is a native of New York, and much respected in this community for business and personal worth.

FRANK McWHORTER & CO., Clothing, Gents' Furnishing Goods, Granite Block.—This house has been in successful operation since 1884, and took possession of its present premises in 1888. The store is one of the handsomest and most attractive in town, measuring 20 x 68 feet, with a basement of the same size, and is stocked to repletion at all times with new, choice and stylish goods. This firm pay special attention to the cut and style of their ready-made clothing. These bear no relation to values. They want to see their cheaper grades of clothing set as well upon the form and have as correct a style as their high-priced goods. They take a personal pride in this matter, and they are not ashamed to put their name upon their clothing and have everybody know where it was purchased. They have learned that a good name, a name that stands for honorable dealings, square business methods and just prices, is something that counts side by side with the capital that backs a business. Indeed, it is a part of the capital, and a part that is the most valuable. When it comes to materials, they have a variety of patterns and qualities that will satisfy the most exacting and fastidious. They find that it pays to have a large trade with small profits rather than a small trade with large profits. This enables them to keep their stock always fresh, and they are not obliged to work off old patterns and last year's styles among their new goods. In point of size, elegance, extent of stock and amount of sales their hat and cap department stands unequalled in town. Every season it looms up with a larger trade, and the firm are in a better position this season than ever before to please their many patrons. They handle all the celebrated makes of Derby, soft and silk hats, and their prices are always the lowest. Their line of gents' furnishings includes shirts, collars and cuffs, hosiery, gloves, underwear, scarfs, cravats, ties, suspenders, studs and buttons; ornaments, trinkets and dressing conveniences of every kind are included in this department, and this firm make it their special business to be in advance of all others in displaying the newest styles and freshest novelties. The members of this enterprising firm are Messrs. Frank McWhorter and Asro D. Morse. Mr. McWhorter is a native of New York, and an experienced clothing merchant. Mr. Morse is a well-known granite dealer here, and represented Barre in the state legislature of 1886. These gentlemen are ably assisted in the management of the business by Mr. Vic. Curtis, an accomplished salesman, with whom it is always a pleasure to deal.

MRS. W. F. SHEPARD & CO., Millinery.—There is no people on the face of the earth whose tastes are more refined, artistic and commendable than the Americans, and particularly the case in the matter of dress; a department in which American ladies are most prominent, and especially in the styles of millinery that they wear. Barre has become noted as a place in which some of the most commendable fashions originated, and many of these may be traced to the neat and attractive millinery store of Mrs. W. F. Shepard, in Main Street. This lady has proven herself a most excellent business woman, and withal, a person whose tastes and ideas of style are such as to attract the ladies from the best families of town. Mrs. Shepard established her business in 1883, and has a room 30 x 30 feet in space, where she employs three skilled hands. She attends particularly to custom work, and has gained the reputation for being a most reliable business woman. Mrs. Shepard keeps a large stock of millinery constantly on sale, and is ambitious in being the first to introduce the very latest Paris, London and New York styles. Mrs. Shepard is a native of Vermont, and possesses all of the true commercial aptness of the New Englander.

GEORGE CASSIE, Manufacturer of and Wholesale Dealer in Barre Granite Monuments.—Mr. George Cassie is manufacturer of and wholesale dealer in Barre granite monuments from the best light and dark stock. The business was first established under the firm title of Messrs. Cassie & Frasier, in 1887, but upon the retirement of the latter gentleman in 1888, Mr. Cassie became the sole proprietor. He conducts a wholesale trade and is building up an extensive and lucrative custom. He has a factory covering 26 x 200 feet, and employs forty men in the conduct of his affairs. It is paying a compliment to Mr. Cassie to say that he is a native of Scotland, because she has supplied America with some of her brightest business men. He has supplied the market with some of the best granite that the beds of Barre afford. Besides, he is popular and influential in the community.

PERRY & CAMP, Dry and Fancy Goods, Boots, Shoes, Etc.—This house has been in successful operation since 1868, and has a frontage of fifty and a depth of one hundred feet. It is supplied with every modern appliance that the advanced requirements of the times demand, while all the details of the business are conducted with a system and order that renders business relations with the firm of the most satisfactory character. The senior partner visits the leading markets of the country every season, and secures the latest original styles and novelties in textures, patterns and shades. Here, for instance, is the silk department, where is displayed every color and shade at present fashionable, including some of the most beautiful silks ever offered at prices astonishingly low; while the same remark applies to their satins and velvets. The ladies have here found the largest variety in dress goods of all descriptions from which to make selections, embracing as it does all desirable fabrics and numerous novelties, unquestionably the finest line of robes and patterns ever exhibited in Barre. The suit and cloak department is also a great attraction to lady customers, all the suits here shown being made up after the latest Paris fashions, and in elegance of style and excellence of workmanship are really peerless. Everything in white goods, domestics, ladies' and gents' furnishings, notions, fancy goods and small wares are here found, of the best qualities and at the lowest prices. The amplitude of the stock in the boot and shoe department, embracing nearly every make of goods known to the trade, ranks the house as the leader in this line. Boots, shoes, rubbers and slippers for men, women, misses, youths, boys, and children, and in all the various styles, grades and sizes, are here displayed, while many of the styles are peculiar to this house, and, being manufactured expressly for the firm, cannot be obtained elsewhere. The carpet department is brilliant with bright colors and new shades in Wiltons, moquettes, Axminsters, Brussels, tapestries, ingrain and other carpetings; also oil cloths, linoleums, matting, etc. The firm also deal largely in crockery, china, glassware, lamps and lamp goods, and full lines are carried of the best French, German, English and American china and crockery, and the rarest assortments of Bohemian, Belgian and Austrian glassware. The grocery department has long been liberally patronized, and here is kept the finest teas, the purest coffees, the best brands of family flour, first-class spices, sugars, syrups and molasses; canned goods in great variety, and all kinds of staple groceries, fresh and first class in quality, and at rock-bottom prices. The co-partners, Messrs. James M. Perry and Philo G. Camp, are natives of Vermont, and long prominent in the business circles of Barre. Mr. Perry is the present representative from Barre in the state legislature, and a director of the National Bank of Barre; and both are identified with the interests of the town in the broadest sense.

C. H. KENERSON & CO., Manufacturers of and Dealers in Monuments, Head-stones, and Cemetery Work of Every Description, Office, Granite Street.—Few industries have attained greater perfection or higher repute in Barre than the production of granite for monuments and memorial purposes, so ably represented by the house of C. H. Kenerson & Co. This firm are deservedly prominent and popular as manufacturers of and dealers in monuments, head-stones and cemetery work of every description, making a specialty of the celebrated light and dark Barre granite. The business was founded in August, 1887, and the firm is composed of Messrs. C. H. Kenerson and F. A. Howe. The firm do work principally for the trade, and employ on a steady average fifteen expert workmen at their works, which are situated on Granite Street. These works are finely and completely equipped as a matter of course and in keeping with the heavy transactions of the house; all the departments so essential to a business of this kind are to be noted, and in the polishing department in particular, are four of the latest improved polishing machines, operated by an engine of sixteen horsepower. Five hands are employed in this department. The work turned out at this establishment always speaks for itself and commands the attention and admiration of the general public. Estimates are furnished on application, and terms are placed at figures which precludes successful competition. Both members of the firm are natives of the state. They are enterprising and successful business men and are two of Barre's progressive and public-spirited citizens. Mr. Kenerson belongs to the Royal Arcanum, while Mr. Howe belongs to the Order of the World.

FRED A. SLAYTON, Livery, Feed and Sale Stable, South Main Street.—Mr. Fred A. Slayton is the proprietor of an extensive livery, feed and sale stable, on South Main Street. The business has been established for over four years, and the present location has been occupied since 1888. The stable comprises a spacious two-story building, 30 x 60 feet in dimensions, and is very complete in its appointments, and well lighted, ventilated and drained. The livery department is admirably managed, the house having fully a dozen of splendid stylish horses and carriages, and can send out as fine appearing equipages as are to be seen in the city. Particular attention is paid to order by telephone, reliable teams are furnished for all occasions at short notice, and a corps of gentlemen's drivers is a special feature at this establishment. In the boarding department every care is paid to horses left in charge by competent and attentive hostlers, and in the sales department orders and special commissions are filled for driving, saddle and work horses, and the best satisfaction given. Horses are bought, sold and exchanged, and in all transactions Mr. Slayton will be found fair and strictly honorable. Taking everything into consideration, this is one of the best conducted and most reliable stables in Barre and vicinity, and its prices are most reasonable. It commands a large transient and local trade. Mr. Slayton is a native of this state and an Odd Fellow in high standing.

JAMES AHERN, Maker and Dealer in Stone Cutters' and Quarry Tools, Granite Street.—Mr. James Ahern established himself in business in 1886, his line covering the making of and dealing in stone cutters' and quarry tools, his shop, which covers 25 x 50 feet of space, being located in Granite Street, in the rear of Stafford's polishing mill. Mr. Ahern is justly entitled to the success which he has attained, for the reason that he has worked hard for it. He carries an ample stock of goods, which are manufactured from the best American and English steel and his reputation has become established for integrity in all of his transactions and the wares that he handles. He carries a full stock of face, pean, striking, pavers' and blacksmith sledge hammers and tongs, which he disposes of at reasonable prices, as may be observed by reference to his price list. He also attends to orders by mail. Mr. Ahern's trade is local, yet he is regarded as the leading merchant in his especial line, a fact which may readily be understood, when it is known that he keeps five men constantly employed. Mr. Ahern is a native of Rhode Island. Since his residence in Barre, he has taken a deep interest in local affairs, and is noted as a worthy citizen.

MRS. J. M. BOND, Millinery, Fancy Goods and Embroideries, Worthen Block.—Mrs. Bond has been engaged in business in this village for the past four years, and now has the finest store of its kind in town. It is spacious in size, handsomely appointed and perfect in convenience of arrangement for display, inspection and sale. The large show windows are dressed as none others are, and regale the eye of the shopper with a complete panoramic display in the world of millinery, fancy goods and embroideries. The stock in all departments is choice and well-selected, embracing fine French millinery goods, such as trimmed and untrimmed hats and bonnets, feathers, flowers, laces and trimmings in all the latest and most popular styles. From the elegant variety of plushes and velvets a lady may select whatever she most desires for her new opera or street bonnet. She can have the material cut off, select her trimmings and depart with the positive knowledge that at the time specified, be it two hours or two days hence, the bonnet will be delivered to her perfect satisfaction. Frames for bonnets and hats, as well as the felt, straw, velvet and silk hats and bonnets all ready for use, seem to be here in sufficient numbers to "hat and bonnet" all central Vermont. Certain it is that the ladies of Barre and vicinity have no occasion to send to the city to secure the latest styles or good bargains, as Mrs. Bond is in constant receipt of the latest changes in fashions, and her prices are eminently low and attractive. Stamping is executed in new designs, and all the most desirable novelties in fancy goods and embroideries are to be found in this popular emporium. The sales-ladies and assistants are noted for their courtesy and obliging manners, laying before customers a full variety of shades, patterns and styles from which to choose, so that, when the excellence of the stock is considered, it is not surprising that rapid sales are made and general satisfaction given to buyers. Mrs. Bond enjoys the confidence and regard of all who have business relations with her.

HENDERSON & STEPHENS, Manufacturers of and Dealers in Light and Dark Barre Granite Monuments.—We desire to make special reference in this commercial review of Barre to the successful and representative firm of Messrs. Henderson & Stephens, manufacturers of and dealers in light and dark Barre granite monuments. This business was only established in 1889, but in the time elapsed a flourishing and prosperous trade of large proportions has reverted to it. The works are 20 x 100 feet and finely equipped in the way of all necessary facilities, about eighteen workmen being employed all the year around on a steady average. Messrs. Henderson & Stephens manufacture and deal in granite monuments, tablets etc., and do general cemetery work of all kinds, their chief specialty being drapery and carved work. They have produced many original and beautiful designs in monumental work and do considerable work for the trade all through this region. Orders for any work in their line are solicited, and a prompt and satisfactory fulfillment of the same is guaranteed; estimates are also furnished on application. The individual members of this enterprising firm are Messrs. L. B. Henderson and A. J. Stephens. Both gentlemen are well known to and highly esteemed by an extensive circle of business and social acquaintance.

G. I. JACKSON, Fine Groceries, West India Goods, Etc., Choice Brands of Cigars and Tobacco.—A well-known establishment of this line in Barre, which is rapidly acquiring an excellent reputation for handling only the best goods, and liberal dealings, is that of Mr. G. I. Jackson. This business was established by L. J. Bolster, in 1879, who was succeeded by S. D. Allen, who was in turn succeeded by the present proprietor in 1890. The store is roomy and commodious, neatly appointed, and contains a full and complete assortment of choice staple and fancy groceries suitable to the general wants of the community. It embraces absolutely pure and fresh new crop, young Hyson, Oolong and Souchong, gunpowder, Imperial and English breakfast teas; fragrant Mocha, Java, and South American coffees and spices; best brands of hermetically sealed goods in tin and glass; sauces, condiments, and foreign and domestic fruits; choice family flour; select dairy and fancy creamery butter, cheese and fresh laid eggs; choice brands of cigars and tobacco are kept constantly on hand. Mr. Jackson is a buyer and shipper of all kinds of country produce, and his patrons can have the complete satisfaction of knowing that nothing inferior or adulterated will be sold them. Lowest prices prevail, polite attendance is accorded, while orders are taken and delivered at residences free of charge. Mr. Jackson is a native of Vermont, and has been a merchant in Barre for over twenty years, and is largely interested in real estate in this town and in the south.

J. B. GEORGE, Country Produce, No. 30 Elm Street.—Mr. J. B. George may be set down as one of the oldest and most reliable merchants of this place, his business having been established as far back as 1873, while he has been located in his present store since 1875. Mr. George has extended his premises, until they occupy an entire floor, 25 x 75 feet. He deals in all kinds of country produce, making a specialty of first-class butter, maple sugar and syrup; and every consumer knows how essential it is that these products should be of the best or not at all. Mr. George's reputation to fulfill his promises to the letter, have made him popular and reliable. He is active and influential in public affairs also, being a trustee of the M. E. Seminary of Montpelier and a member of the executive committee. Mr. George was born in Vermont, and has proven himself to be a citizen worthy of public confidence.

E. A. GOULD, Meats and Vegetables.—Mr. E. A. Gould is a popular and well-known dealer in meats and vegetables at his attractive market in North Main Street. This business has been established since 1887 and has developed a most satisfactory local trade. His market is 24 x 50 feet in extent, and here he keeps the best of supplies, comprising all kinds of meats. His customers come from the town's best families, and so large is his business that he employs three hands to attend to his work. Mr. Gould is a thorough and practically experienced man in his line of business, understanding all of the requirements of his trade. He is acquainted too, with the tastes of his patrons and does all in his power to show them those accommodations which make a tradesman popular. Mr. Gould is conservative and honorable in business transactions. He is a native of Vermont.

A. F. CLARK, Photographer, Granite Block.—Mr. A. F. Clark has been established in business here since April, 1890, and the excellence of his work, and his fidelity to every detail, serve to place him in the front rank of the profession in this section. His rooms are spacious and thoroughly attractive, the light, accessories, and all the appliances necessary for first-class work are perfect, and the attention and admiration of the cultured classes of the community have been attracted to some purpose, as they now constitute the principal patrons of the establishment. Photography in all its branches is here executed, and the best and finest class of work is promptly produced. Pictures of every description are taken by the instantaneous process, from a carte de visite to an imperial cabinet, and life size portraits are furnished in crayon, oil, pastel and India ink, while his water color miniatures are the finest that can be executed. Photographs are here taken, by the use of gelatine plates, in less than a second, thus securing an ease of pose and natural expression that was unattainable a few years ago. While the work supplied by Mr. Clark is of the highest order of merit, his prices are so reasonable as to satisfy the inclination and desires of all parties. Mr. Clark is a Vermonter by birth, trained in the art of photography from his early youth, and early exhibiting a true conception of the artists' mission, and is careful, skillful and painstaking in catering to the wishes of his patrons.

C. H. HUNTON & CO.—The house of Messrs. C. H. Hunton & Co., manufacturers of artistic memorial work in granite, monuments, statuary, figures, urns and polished work for the trade only, was opened here in May, 1890, and quickly won an enviable reputation for the beauty and originality of all designs and the exquisite workmanship emanating from its establishment. Fine work is a specialty. At their spacious works can be seen some of the finest specimens in this line which it has been our good fortune to notice, including monuments, head-stones, tablets, vases, urns, drapery and other carved work. The firm utilize only the finest of Barre granite, affording the trade the widest range from which to select among light, medium and dark grades, while both as to terms, artistic style and elaborate workmanship no concern offers more substantial inducements. These qualifications are amply possessed by this firm. Enlargement and added facilities are contemplated the coming year, and an energetic application of their resources to excel in their line and to keep pace with the growing demands and refinements of the times, year in and year out, will be their earnest endeavor. Mr. Hunton, the active member of the firm, is a native of Maine and noted in the trade as an artist, designer and workman, who can embody and produce his own conceptions by his own skilled handicraft.

FRED KING, Watches, Clocks and Jewelry.—For nigh on to eight years the name appearing at the head of this article has been a familiar and honored one to the people of Barre and vicinity, and Mr. King, in his capacity of leading jeweler and watchmaker, has certainly every reason to feel proud of the pleasing result that has attended his business career. His premises comprise a spacious storeroom, 22 x 25 feet in size, completely adapted to the needs of this business. There is here displayed a valuable, rich and elegant assortment of jewelry of every description, American and imported gold and silver watches, clocks, bronzes, and a general line of fancy goods, usually included in a stock of this kind. Special attention is given to fine watch repairing, as well as general repairing. Mr. King superintending this department himself. This gentleman was born in New York, and in social and business circles of this city he is regarded as one of Barre's leading and solid citizens.

EMERY E. AREY, Fresh, Pickled and Dry Fish.—The popular store of Mr. Emery E. Arey in the French Block is well patronized by the best families in Barre, and at all times he keeps a full and varied stock of fresh, pickled and dry fish, dealing also in oysters and clams in their season, and making a specialty of smoked fish. Mr. Arey is the proprietor of the only fish market here, and does a large and thriving local trade. The business was originally established in 1885, by Mr. Joseph Mudgett, Mr. Arey taking possession in 1890. A native of Maine, Mr. Arey has all of the natural commercial brilliancy and instinct that characterize the New England people. Again, he has built up a reputation for honorable dealing, and preserves his name for the carrying out of his business obligations in accordance with his promises, and he aims to carry the best of stock and to please his customers.

E. A. WILKINSON, Manufacturer of and Dealer in Barre Granite Monuments and General Cemetery Work.—The material development of Barre's manufacturing and business resources within the past decade or so has never had its counterpart elsewhere, and has included in its wide field of activity the production of granite memorial work as one of the most important branches of industry. The business is divided into departments, each house engaged therein having its particular specialties. In this connection we wish to refer to the house of Mr. E. A. Wilkinson, at No. 57 South Main Street, which were established in 1883 and is therefore one of the pioneers in this line of enterprise. These works are eligibly located, cover 26 x 40 feet of ground, employ fourteen skilled workmen, and as regards facilities for prosecuting the work systematically and with dispatch, are among the finest and best equipped in this section. The business may be said to divide itself into two departments. Mr. Wilkinson is a wholesale dealer in Barre granite and carries in hand a large stock, so that all orders received from the trade can be filled promptly, and for any required amount. In the manufacturing department the preference runs to cemetery work of all kinds, though monumental and memorial work for any particular purpose is done. Some of the work turned out in this respect at this establishment bears the impress of the highest class of workmanship in execution, and a decidedly original talent in design. The trade of the establishment is wide-spread and is constantly increasing. Mr. Wilkinson is a native of this country and is considered one of Barre's leading and influential citizens and enterprising men. He is a member of high standing in Masonic circles.

MRS. F. W. JACKSON, Milliner and Dress Maker.—One of the oldest and most reliable business establishments in this part of the state may be seen in the millinery and dress making business that is carried on by Mrs. F. W. Jackson, of Main Street. For, although the place has been under Mrs. Jackson's charge and proprietorship for only two years, the business itself is very old, Mrs. Jackson having succeeded to this established trade in 1888. She is an accomplished milliner and dress-maker, with refined, artistic tastes and is always one of the first to introduce the prevailing London, Paris and New York fashions. Her store and shop, which is kept well stocked with hats, bonnets, millinery goods, covers a space of 15 x 40 feet, and is made so attractive that Mrs. Jackson is assured of the patronage of the leading ladies of Barre. In this day, when women are so rapidly coming to the front as business exponents, this place may be glad to welcome a lady of Mrs. Jackson's ability and commercial veracity.

C. W. POTTER, Baker, Central Place.—One of the best conducted and most popular establishments in its line in this part of the city is the extensive bakery and confectionery store of this firm. The spacious premises, comprising a general floor, 25 x 75 feet in dimensions, are systematic and convenient in arrangement and the general appointment is both neat and attractive. In it is displayed at all times a fresh and choice stock of bakestuffs of every description, the house's own production, and consisting in the main of bread, crackers and cakes. The bake house of the firm is also finely equipped, and is always kept clean and neat as a pin in its arrangement. The products of this firm are noted for their purity, freshness and general excellence, the finest and best brands of flour being used in manufacturing. This house was only established in 1889, but it is already classed among the leading enterprises of the city. The proprietor, C. W. Potter, is a native of Vermont, and is highly esteemed in all circles of Barre.

CLARKEHEW & GRAY, Manufacturers of and Dealers in all kinds of Light and Dark Barre Granite Monuments, Etc.—Messrs. Alex. Clarkehew and George Gray, of No. 17 Brooklyn Street, are manufacturers of and dealers in all kinds of light and dark Barre granite monuments and building work. They also produce statuary, carved work and drapery, making these a specialty. Messrs. Clarkehew & Gray are active young gentlemen, natives of Scotland, and established their business in Barre in 1886. They have an extended wholesale and retail fine granite trade, and keep eighteen men busy in their works, which cover a space 26 x 100 feet. They have thrown every effort into the scale which weighs towards success and have been repaid. Messrs. Clarkehew & Gray are prominent in the furtherance of the town's welfare and both hold the best places in society. Mr. Clarkehew is a member of the F. and A. M.

L. J. GRIFFIN & CO., Plumbers, Steam and Hot Water Fitters.—The trade of the plumber, steam and hot water fitter is well represented in this community by Messrs. L. J. Griffin & Co., wholesale and retail dealers in all kinds of plumbing and steam goods, electric door bells, call bells and electric supplies. The firm is of the highest standard character and the work executed is always superior in every respect. Eight competent, experienced workmen are constantly employed and orders and contracts for work are performed in the promptest manner. Water, steam, and hot-water heat are introduced into residences and buildings, and ventilation arranged and perfected, and special attention is given to the prevention of sewer gas, in which branch the firm is very successful. Plans and estimates are furnished and contracts entered into for work of any magnitude, and pipe and fittings supplied on the most satisfactory terms. Repairing and jobbing receive prompt attention. A full assortment of supplies is kept constantly on hand. The premises occupied comprise one floor, 15 x 30 feet in dimensions, with a storehouse, 40 x 80 feet in dimensions. Mr. Griffin is a native of Vermont, and an experienced, practical workman, and familiar with all the details of the trade.

O. H. REED, Dentist, No. 27 Elm Street.—Dr. O. H. Reed established himself in the practice of his profession here some twenty-five years ago, and being thoroughly familiar with every detail of dentistry, he soon acquired a reputation for skill and reliability that placed him at the head of the profession in this section, and he is to-day consulted in the most difficult and intricate cases. He occupies three handsomely appointed rooms, his operating room being equipped with every modern convenience and appliance; and employing only the most competent assistants, he is at all times prepared to promptly and effectively serve customers. He makes a specialty of the painless extraction of teeth, and of all operations requiring the most thorough technical and practical skill. The cleaning and filling of teeth, the manufacture of artificial work, crown and bridge work of all kinds are given skillful attention, and prices are placed upon a thoroughly fair and equitable basis. The patronage is large, first-class and influential in Barre and from all the surrounding country, and Dr. Reed is deservedly popular with his host of patrons. To seek his services once is to be his patron always. Dr. Reed is a Vermonter by birth and training, and is known and honored as a useful and substantial citizen, a member of the Knights of Honor and a justice of the peace for many years.

GLIDDEN & HARVEY, Manufacturers of and Dealers in Fine Monumental Work of all Kinds, from the Celebrated Light and Dark Barre Granite.—The enterprising house of Glidden & Harvey, manufacturers and dealers in monumental granite work, was established April, 1890 and the works, of a very spacious and complete character, are 20 x 40 feet in dimensions, and employ steadily five experienced and artistic workmen. Glidden & Harvey make a chief specialty in fine monumental work of all kinds from the celebrated light and dark Barre granite, and their work in this respect has already won for them highest encomiums from all quarters, and increased their trade very materially. Estimates are furnished on application, and all orders are given the closest care and attention, the proprietors exercising personal supervision over every detail of their business. The individual members of the firm are Messrs. W. D. Glidden and R. Harvey. The former gentleman is a native of Vermont, while Mr. Harvey hails from Connecticut. Both are highly respected here.

PARK & DUNBAR, Manufacturers and Dealers in Light and Dark Barre Granite Monuments, Tablets, Fencing, Buttresses, Etc.—Messrs. J. Park and W. Dunbar are both natives of Scotland, and now engaged in an extensive and satisfactory business at Burnham's Meadow, where they manufacture and deal in light and dark Barre granite monuments, tablets, fencing, buttresses and general cemetery work; also making a specialty of drapery and carved work. Messrs. Park & Dunbar established their business in 1887, and from a modest beginning have extended their plant until it covers 26 x 100 feet of space, while they engage the services of thirteen men. A record of success has been the return for Messrs. Park & Dunbar's efforts, while they are regarded as most reliable and worthy business men in this community. Their work bears the stamp of close personal attention and care, while their goods go to supply the trade. Mr. Park is a member of the O. S. C.

CUTLER & BURNHAM, Manufacturers of and Dealers in Barre Granite Monuments.—A leading firm engaged in the manufacture and sale of Barre granite monuments is that of Messrs. Cutler & Burnham, who supply first-class work from the finest grades of stock, and who attend to all kinds of custom polishing. The members of the firm, Messrs. F. T. Cutler and W. N. Burnham, are both practical and expert workmen, with a large and varied experience in the exercise of the stone-cutter's art, and are fully conversant with every detail and feature of the granite industry. They embarked in the business as a firm in September, 1888, and their career has since been a history of steady progress and uninterrupted prosperity. Their workshop covers an area of 26 x 315 feet, where thirteen men are employed at stone-cutting. Their polishing mill is 36 x 128 feet in dimensions, supplied with sixteen polishing machines which are operated by a steam-engine of eighty horse-power, and in which are employed twenty experienced hands; while there is a well equipped blacksmith shop, a large storehouse, and a new traveling derrick at the works which is the finest in town. The name and trade of the firm is becoming co-extensive with the limits of the entire country. Estimates are furnished and contracts are entered into for work of any magnitude, and promptness, reliability and moderate prices are invariably guaranteed. The co-partners are both native Vermonters, and young men of experience, business, push and keen appreciation of the wants of the trade. Mr. Cutler was formerly foreman at the granite works of the Wetmore & Morse Manufacturing Company. Mr. Burnham is the owner of the Burnham Meadow, the center of the granite working industry in this town. Both are members of the F. and A. M., the Iron Hall and Golden Arch, and gentlemen of excellent repute and standing in social and business life.

DR. W. F. MANN, Dentist, No. 26 North Main Street.—Dr. Mann is one of the thoroughly trained and highly educated surgeon-dentists of Barre, who by years of study and practical experience have reached a prominent position in their profession. His dental parlors are the largest and finest in town, elegantly furnished and supplied with all the apparatus peculiar to the profession. The business was established in 1888 by the present proprietor and has already gained a large and increasing patronage. Dentistry is promptly attended to in all its branches. Anesthetics are administered, either in cleaning, extracting, or filling teeth when required. Partial or entire sets of teeth are manufactured, extracting and filling is skillfully and scientifically executed, and he is considered especially eminent in the profession in preserving neglected teeth, correcting deformity and supplying good substantial fillings, which are invariably warranted, while the prices that prevail are such as add materially to the popularity of the house among all classes of people. Dr. Mann is a native of Vermont, a member of the order of Iron Hall and stands deservedly high in the community.

THE BARRE BOOK AND JOB PRINTING ESTABLISHMENT, Thos. H. Cave, Proprietor, Main Street.—The large and well-equipped printing establishment of Thos. H. Cave was founded by him in 1885. In the short period of five years, this gentleman has by the natural energy of his character, supplemented by first-class business abilities, built up a most flourishing and prosperous trade for his house, which is now the acknowledged leader in its line in Barre and vicinity. The premises comprise a spacious floor, 30 x 30 feet in dimensions, and here three skilled workmen are constantly employed. Mr. Cave's facilities for turning out the very best character of work in the way of book and job printing are unequaled, he carrying on hand a fine variety of type of all descriptions, while his presses, operated by steam-power, are of the newest devised styles. Mr. Cave is a native of England, but has resided so long in Barre as to become thoroughly identified with the business interests of the city that fully entitles him an honored place among the representative citizens of the locality. He is an F. and A. M. in high standing.

BARCLAY BROTHERS, Manufacturers of and Dealers in Barre Granite Monuments, General Cemetery Work, Etc.—These famous works were established in 1887 by the present firm, who bring to bear special qualifications, being thoroughly experienced in every department of the business. They guarantee the best and cheapest work in their line, and have achieved wide-spread fame

for turning out the finest and most original designs of elaborately finished monuments, headstones and cemetery work of every description. The proprietors are perfect judges of granite and handle only the best qualities, executing all work in the most perfect manner. Vaults are built in every style, lots are enclosed with granite posts in any cemetery in the states, and all kinds of sculptor and memorial work is furnished at short notice. To the public in search of fine monumental work, this firm offers special inducements. The works of this establishment are 26 x 250 feet in dimensions. Sixty skilled workmen are employed, and a large wholesale trade has been developed that is constantly increasing. All orders and commissions are guaranteed prompt and fulfillment perfect. The individual members of the firm, Messrs. W. and A. Barclay, are natives of Scotland. Both are expert and accomplished masters of their trade.

CENTRAL HOUSE, G. W. Jeffords, Proprietor.—The Central House is located on North Main Street, adjacent to the best resident portion of the town, yet within easy reach of depots, quite near to Goddard Seminary, and is convenient alike to the permanent patron, the commercial tourist and the transient guest. The rooms are finely furnished, the management is thoroughly experienced, and the service is perfect and unsurpassed. The cuisine of the house is worthy of special mention, being under the most expert management, and kept up to the highest standard of excellence. Terms are placed upon a popular basis, and a stay at this hotel is ever remembered as a pleasant experience. This hotel has been the scene of many class suppers, graduating dinners, banquets, etc., given by the students at Goddard Seminary, and the catering for these entertainments has been of a character reflecting the highest credit upon the proprietor. Mr. G. W. Jeffords, the popular host, is well and widely known throughout this section of the state, as an experienced hotel man who is eminently successful in pleasing the public, and in catering to the wants and varied tastes of his patrons he has few equals and no superiors. His accomplished wife is an important factor in the management of the culinary department, while in the office he is ably assisted by Mr. Geo. Poole as head clerk.

THOS. H. MARRION, Manufacturer of and Dealer in Barre Granite Monuments, Tablets, Fencing and General Cemetery Work.—Mr. Thos. H. Marrion, is engaged at Granite Mount, manufacturing and dealing in Barre granite monuments, tablets, fencing and general cemetery work. From a standpoint of long tenure in business, Mr. Marrion does not establish claims, his business having been founded in 1889. At the same time, the volume of his trade, which is local, will yield a goodly comparison with other houses engaged in the business line. Mr. Marrion has in his employ nine men, all of whom are particularly fitted for their calling. He makes carving a specialty of his establishment and has a fine growing trade. His works are modernly built and equipped, covering a space 20 x 48 feet. Mr. Marrion has made a reputation for supplying his customers with precisely the material and designs that he promises them and in that manner has won patrons from the best families of Barre. He is a native of New York, a member of the O. S. C., and has the honor to be rated as a thoroughly conservative and upright man of business.

A. W. LANE, Architect and Builder.—Among those who have acquired a wide reputation for artistic conceptions and practical skill as an architect and builder should be named Mr. A. W. Lane, of this city. This gentleman occupies eligible office quarters, and has been established in the pursuit of his vocation here for over thirty years. His designs have become deservedly celebrated, and his fame rests upon a long and successful professional career. During all these years he has been constantly engaged in designing and supervising the erection of the most advanced classes of public and private buildings, among which are churches, hotels and dwellings scattered throughout this and surrounding regions. It is scarcely necessary to particularize in regard to the work of so prominent an architect and builder as Mr. Lane, but it is of interest to note some of the buildings erected under his supervision. He executed the designs and erected the Opera House at Montpelier, the Nichols Block in this city, Worthen Block and many others. Mr. Lane attends faithfully to all details, his plans are well digested, and his architectural efforts have tended to greatly beautify the urban characteristics of this town. Mr. Lane is a native of Orange, this state.

MILNE & WYLLIE, Manufacturers of and Wholesale Dealers in Barre Granite Monuments.—This firm are extensive manufacturers of and wholesale dealers in Barre granite monuments, tablets, and general cemetery work, and have been established in the business here since 1836. They own a tract of four acres for quarrying purposes, where they give employment to twenty-five men, and employ thirty more at their works in the village. The members of the firm are monumentalists of cosmopolitan fame, and have a foundation understanding of all the details of the granite industry and the requirements of the trade. In memorial designs, ideal and realistic carving, drapery, etc., this firm stand in the front rank of the trade. The fullest extent of artistic possibility signalize their numerous productions. Their well tested merits, and marked appreciation throughout the country, is their best recommendation, their only needed endorsement. Their trade is local, suburban and country wide, its radius ever enlarging, while its work is eminently popular with purchasers, and in large demand wherever once introduced. Finely finished memorials, suited to the tastes and means of all classes of people, are offered at terms and prices which defy successful competition, and all orders, of whatever magnitude, are filled with promptness and conscientious care. All work proves as represented, is guaranteed in every respect, and estimates are furnished on application. The business of the house is in a thoroughly healthy and flourishing condition, consequent upon the ability and skill displayed in the management. The members of the firm, Messrs. G. B. Milne and W. S. Wyllie, are both natives of Scotland, and practical, expert and reliable masters of their trade, who are winning success by honestly deserving it.

D. H. CLARK, Variety Store, North Main Street.—The variety store of Mr. D. H. Clark is the oldest emporium of its kind in Barre. It was established in 1872, and for the last sixteen years has occupied its present location. The premises comprise two spacious storerooms, one 18 x 40 feet, the other 25 x 30 feet, in which is stored and displayed to great advantage, a varied and select line of goods embraced in the captions, fruits, confections, periodicals, etc. The stock is received from the best sources in the land, is turned quickly, and is therefore kept fresh and seasonable always. A dozen polite and efficient clerks anticipate and supply the wants of patrons, and the trade, of retail proportions, is steadily increasing in extent and importance. This is the leading news stand in the city, all the leading dailies, magazines, etc., being supplied to customers. The proprietor, Mr. D. H. Clark, is a native of Barre, and is one of the city's leading and representative business men, thoroughly interested in all that pertains to its welfare and material advancement.

AMERICAN GRANITE COMPANY.—The American Granite Company, of Barre, are quarry owners and manufacturers, their works covering a space 126 x 100 feet. They produce the finest grades of Barre granite for mausoleum, monument and building work, supplying material by the wholesale. They were established in July, 1890, and have already attained to an extensive trade, particularly in Michigan and Illinois, their western office being located at No. 42 State Street, Detroit. The American Granite Company also own a one-quarter interest in the Green Mountain Granite Co.'s plant. The American Company made a fortunate choice when they selected Mr. F. B. Mudgett as the manager of their affairs. He has the reputation for being a gentleman well adapted to his position, and one in whom the company may with confidence rest their unreserved trust. The outlook for the American Granite Company is in the direction of a wide success, which may be anticipated upon the ground that there is plenty of room for it and its fine quality of granite.

EUGENE SULLIVAN & CO., Practical Carving.—The individual members of this popular firm of Eugene Sullivan & Co., practical carvers of this town, are Messrs. Eugene Sullivan and E. T. Raymond. They commenced business in the above line in the early part of this year. Their works occupy a tract of land 26 x 45 feet, and so far as equipment and facilities are concerned are complete and perfect. The firm work exclusively for the trade, and their handiwork is noted for its rare, artistic merit, originality in design and superb finish. Both gentlemen are carvers and supervise every detail of the business. They employ six skillful workmen, all experts at this business, and are fully prepared to do all manner of fine carving in Barre granite, such as coats-of-arms, urns, capital and rustic

work of every description. Marble designs are carried out in Barre granite, and in every respect the enterprise of this firm is one of great importance and influence, commanding a trade of wide-spread proportions.

GEO. W. FOX, Guns, Rifles, Ammunition and All Kinds of Sporting Goods.—This business was established in July, 1870, and the premises occupied comprise two spacious and well arranged rooms. The stock here displayed in the above lines is the most complete and valuable of its kind in this vicinity. It includes guns and rifles from the most celebrated manufactories in the country; ammunition of all grades, and all kinds of sporting goods, such as fishing tackle, base ball supplies, tennis goods and all such kindred goods designed for athletic sports of all kinds. The trade of the house is very wide-spread, buyers in this line knowing well that they here obtain the best quality of goods at lowest ruling prices. The proprietor, Mr. Geo. W. Fox, is a gentleman of middle age, and was born in Massachusetts. He is active and enterprising and is considered one of the leading business men of this city. Mr. Fox is also proprietor of a first-class boarding-house, situated on West Street only a short distance from the depot. This building has been refitted and is a first-class place to stop.

CURTIS & KEITH, Livery Stable.—One of the finest and best equipped livery and sale stables in Barre is that owned and occupied by Messrs. Curtis & Keith. These stables were first opened to the public in 1878 by E. J. Gale, who was subsequently succeeded by W. S. George, who, in turn, sold out to the present firm, composed of Messrs. V. W. Curtis and A. M. Keith, in 1885. The premises comprise a substantial structure, 40 x 60 feet in size, modern in all appointments and equipment, and afford accommodation for a large number of horses and many carriages. The ventilation and drainage of the stables are perfect, and competent hostlers are employed. The firm own fifteen stylish horses and handsome carriages for livery purposes, and attend to calls promptly for weddings, parties and funerals. Prices are governed by moderation, and a brisk business is being done. Horses are taken to board and are given the very best of care and attention. Transient trade is especially catered to, and patrons of the firm are treated courteously and efficiently. Both members of the firm have had quite an extended experience in this business and are rated as two of Barre's enterprising and respected citizens. Mr. Curtis is a member in high standing of the F. and A. M., and E. L. of A. Mr. Keith also belongs to the last named order. Both gentlemen are natives of Vermont.

F. W. SHERBURNE, Photographer.—Mr. F. W. Sherburne as a photographic artist has achieved a standard reputation, his pictures always showing a graceful and easy pose, a fidelity to nature and a completeness of finish not always obtainable by those who are not thorough masters of the art. The business was established by A. N. Blanchard in 1865, who was succeeded by the present proprietor in 1890. The gallery is handsomely furnished and the operating rooms are fitted up and provided with every requisite necessary for producing pictures in any style. He has fine specimens of photographic views of all descriptions, and has gained an enviable reputation for the high class of his artistic workmanship. He employs two assistants, is a thoroughly skilled artist, and always gives satisfaction to his many patrons. Mr. Sherburne is a native of Vermont, is a member of the masonic lodge, also the Knight Templar.

W. W. CALDER, Manufacturer of and Dealer in Light Driving and Heavy Working Harnesses, Horse Clothing, Etc., Etc.—A well arranged store, complete in all its varied appointments, displaying an attractive assortment of goods in the particular line it represents, is the harness and saddlery establishment of Mr. W. W. Calder, on Main Street. Mr. Calder started this business in July, 1889, and the trade developed in that time is now of large and gratifying proportions, extending throughout a wide radius of territory. The premises occupied are 30 x 50 feet in dimensions, and comprise as fine a shop in this line as there is in the state, which is finely adapted to the business in hand. Two men are regularly employed, and Mr. Calder gives strict attention to the manufacture of fine harness of every description, carrying in stock a complete line of harness, saddlery, blankets, robes and horse clothing and goods of every description. Also a large stock of trunks and hand bags of all kinds. Mr. Calder is a native of Vermont and a man of enterprise and ability.



PAGE BROTHERS, Feed, Livery and Sale Stables.—This business was established by Mr. E. J. Gale in 1883 and came into the possession of the present proprietors in 1880. The stable is well ventilated and lighted, is 60 x 100 feet in dimensions, and fitted up with every requisite necessary for the business. Horses are boarded by the day, week, or month, and receive the best of attention. There are a number of stylish and fine-looking animals, some of them "flyers" to suit the fancy of those who are fond of fast driving, also quiet and gentle horses for ladies, and a fine assortment of vehicles, phaetons, buggies and also saddles, etc., which are let upon reason-

able terms. Page Brothers thoroughly understand the livery business and to it give their personal attention, seeing that everything is done in the most satisfactory manner. They keep for sale a full line of buggies, carts, sleighs, etc. This establishment is located on Main Street, opposite the depot. A force of hands are employed sufficiently large to meet the demands of a rapidly increasing business, and all orders by mail, telegraph or telephone will receive prompt attention. Page Bros. are natives of Vermont and are active, energetic business men. N. D. Page gives his whole time to buying and selling fine horses and is as good a judge of a horse as can be found.

S. D. ALLEN, Flour, etc., Depot Square.

—This house was established in 1888 and since its inception has always carried on a constantly increasing and lucrative trade. The premises utilized consist of a suitable building of ample dimensions, suited to the storing of feed in large quantities; also lumber yards and sheds. This house deals at wholesale and retail in corn, meal, flour, feed and bran, salt, nails, glass, cement, brick, lime, calcimine plaster, lumber, clapboards, shingles, lath, fire brick for boilers, etc. By virtue of the facilities of this house, buying only in large quantities by the car load, they are enabled to furnish the best at the lowest prices. This office is conveniently located on Depot Square, and a fine large stock of the best brands in this line of goods are kept constantly on hand. All orders, however large, will be promptly filled at the lowest market prices. Mr. S. D. Allen, the proprietor of this establishment, is a native of Vermont, and during his brief career as a business man in this city has won for himself an enviable reputation.



INDUSTRIES AND WEALTH OF WATERBURY.



WATERBURY is one of the most attractive villages in the State. It is situated on the Central Vermont Railroad, eight miles from Montpelier, and is made the headquarters of summer tourists visiting Mount Mansfield and Camel's Hump, the highest of the Green Mountain peaks, which are within easy riding distance of this village. It is the home of ex-Gov. Paul Dillingham and his son, ex-Gov. W. P. Dillingham. The town was organized March 31, 1790. Hon. Ezra Butler was the first town clerk and Dr. Daniel Bliss the first representative. In the year 1800 a great religious revival commenced in the town and about this time a Congregational, a Baptist and a Methodist church were organized.

The population of the town according to the last census was 2,297. It has four churches, three hotels and is the site of the new State Asylum for the Insane which is now in the process of completion.

No better public schools are to be found in the State than those which the people of Waterbury have provided for the education of their children. The graded system is in vogue, and it is the aim of the school committee and teachers to secure to the pupils a thorough and systematic course of practical instruction.

The town is separated from Duxbury by the Winooski River, and Waterbury River runs through it from north to south. It is thus supplied with abundant water power and excellent mill privileges.

The manufactures and general business interests of Waterbury are valuable and extensive for a place of its size. Conspicuous among the former are machine shops devoted to the production of chimney tops, iron and brass castings, etc., also shops for the production of carriages and sleighs, clapboards, lumber, leather, butter tubs and boots and shoes.

The village has an efficiently organized Fire Department which is kept in good working condition, ready for instant and zealous service. The village is supplied with an excellent quality of water, abundant in quantity, and furnished to the inhabitants at reasonable rates. This pleasant village is the center of a highly productive farming district; its inhabitants are educated and refined. The air is pure and bracing, and the whole vicinity is rich with the characteristic scenery of Vermont. It is therefore a most desirable place in which to build a summer home or permanent residence.

WYMAN & WALLACE, Dry Goods, Clothing, Carpets, Oil Cloths, Boots and Shoes.—There is not probably among the various and multifarious mercantile concerns that contribute to the sum of trade and commerce in any town, one to which more interest or importance attaches than the well-ordered general dry goods and ladies' wear emporium; and therefore it is that the excellent and deservedly popular store of Messrs. Wyman & Wallace, dealers in dry goods, clothing, carpets, oil cloths, boots and shoes, is the center of attraction to the ladies of this community, there being here always displayed an exceedingly fine assortment of everything comprehended in dry and fancy goods, at the lowest prices consistent with first-class value and honorable dealing; while patrons can at all times rely upon getting a superior article, prompt and polite attention and satisfactory treatment in this well and favorably known establishment. The history of this house since its inception some twenty-five years ago, has been a record of steady and substantial progress which fully sustains its hold on public favor and confidence. The business was established by Mr. C. E. Wyman about

1866, and was very successfully conducted by him until April, 1890, when Mr. B. E. Wallace was admitted as partner. The business premises comprise two floors, 24 x 60 feet in dimensions, finely appointed and tastefully arranged. A large, well-selected stock of goods is constantly carried, embracing elegant dress trimming in great variety, silks, satins and velvets, fine shawls, cloaks, wraps, gloves, hosiery, laces, embroidery, fancy goods and small wares, corsets and undergarments of all kinds, parasols, fans, ornaments and ladies' furnishings of every description. In the carpet department a fine display is made, the goods representing the products of the most noted American manufacturers and including all the latest novelties and most exquisite designs it is possible to obtain. Mr. C. E. Wyman, the senior member of the firm, is a native of Sandy Hill, N. Y., and Mr. B. E. Wallace is a native of Waterbury: both gentlemen are prominent and respected in the community alike as merchants and citizens, and are well deserving of the success attained. Their popular establishment is the acknowledged leader in styles and regulator of low prices.

WATERBURY NATIONAL BANK.—The history of the Waterbury National Bank verifies in a striking manner that well established fact that a great financial institution must have a man of conservative characteristics and a level and comprehensive head at the helm in order to become successful and prosperous. The bank was incorporated in 1884, with a capital stock of \$100,000 and its principal executive officers are as follows, viz.: W. P. Dillingham, president; J. H. Hastings, vice-president; and Charles Wells, cashier. Directors, W. P. Dillingham, J. H. Hastings, H. A. Hodges, W. H. Bingham, C. N. Arms, J. W. Brock, J. W. Moody. The banking rooms of the institution are centrally located, spacious in size, elegantly appointed, and afford every accommodation to the public and for the transaction of the business in hand. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper and the collection of drafts. From its inception the bank has retained the confidence of the public in a marked degree. Its principal characteristics are those which tend to inspire and maintain success, ample capital, good connections, unlimited backing and able management. This bank has a capital of \$100,000; a surplus fund of \$80,000; undivided profits amounting to \$25,796.49; and individual deposits subject to check amounting to \$50,283.04. This institution has in every particular kept abreast with the times, while its management has ever been characterized by that spirit of cautious enterprise and vigorous conservatism which marks out new paths and follows them surely. The Waterbury National Bank is generally recognized as one of those solid institutions that reflect credit alike upon its officers and the public. Its executive officers are gentlemen with whom it is always a pleasure to do business. Prompt and obliging in all their dealings, they are naturally popular and maintain the high standing of this bank in both financial and commercial life. Hon. W. P. Dillingham, the president, is a native of Waterbury. He was governor of Vermont in 1889-90, and is prominent and popular in legal, political and financial circles. His father, ex-Governor Paul Dillingham was president of this bank for many years, and still resides in Waterbury at the advanced age of ninety-two years. He was a member of Congress from this state nearly fifty years ago, was long noted as an advocate at the bar, and is honored and esteemed by the people of the state as few of its citizens have ever been. Hon. J. H. Hastings, the vice-president, is a well-known and highly respected citizen of Waitsfield, and was at one time county judge of Washington County Court. Mr. Charles Wells, the cashier, is a native of Waterbury, has been town treasurer, and is a prominent member of the G. A. R. He volunteered in the Forty-first Wisconsin Regiment during the war of the rebellion and is a financier of large experience, wide acquaintance and marked ability, while the board of directors comprise much of the solid business element of this section of the state. Hon. W. H. Bingham is a leading citizen and lawyer of Stowe, and is prominent in political life. C. N. Arms, Esq., is a retired merchant of this town; J. W. Brock is a leading business man in Montpelier, and Messrs. H. A. Hodges, Richmond and J. W. Moody are well-known citizens of Waterbury.

H. E. BOYCE, Fresh and Salt Meats, Groceries of All Kinds, Flour, Etc.—The provision trade has no more thoroughly representative exponent in this section of the country than Mr. H. E. Boyce, who has been established in business here since 1883, since which time he has built up a very extensive trade, which is annually increasing at a gratifying and steady rate. He occupies a commodious and handsomely equipped store, which is fitted up with every convenience for the accommodation of patrons. He keeps in stock a large assortment of the choicest cuts of beef, lamb, pork, veal, and mutton, and poultry and game in season, besides a full line of salt and smoked meats, fresh, dried, smoked and pickled fish of every description. He also keeps constantly on hand a full line of choice family groceries, including the choicest and freshest teas, coffees and spices; the best brands of flour and meal, canned goods in great variety, bakers' and laundry supplies, fresh and dried fruit, butter, cheese, eggs, vegetables and other country produce, and, in short everything usually found in a first-class grocery establishment. Everything kept in stock is guaranteed to be of the best quality, while the prices which prevail are moderate in the extreme. Mr. Boyce is a native of Fayston, but has long been identified with the interests of Waterbury, where he is regarded as one of her most public spirited citizens and successful merchants.

BATCHELDER & ROBINSON, General Hardware, Stoves and Ranges.—The firm of Batchelder & Robinson have an old and well established name, a pioneer in the hardware line, enjoying a reputation and trade that represent the results of over fifty years of honorable and successful effort. The establishment has undergone various changes in its ownership, the present firm succeeding Mr. J. E. Shepley. The premises occupied comprise three floors and a basement, each 40 x 90 feet in dimensions, the whole being arranged carefully and methodically. The several departments are filled with an elaborate and diversified stock, embracing general hardware, stoves, ranges, iron, steel, horseshoes, nails, barbed wire, tinware, lead and iron pipe and fittings, carriage trimmings, axles, etc. The supplies are received direct from the manufacturers, special attention being given to the quality and character of the productions, the aim being to not only meet every want, but to offer the best in every case that the market affords. Significant advantages are afforded to customers in the matter of prices. A large trade has been established which is both wholesale and retail. Employing ample capital, and commanding advanced opportunities for the procurement and disposition of goods, Messrs. Batchelder & Robinson may be truthfully said to be a tower of strength in the field of commerce.

RICHARDSON & LUCE, Dry Goods, Clothing, Boots and Shoes.—The improvements that have taken place in the dry goods industry have made establishments engaged in that trade to become veritable bazaars, reflecting the manufacturing progress of every nation. A leading headquarters in this line in Waterbury is the establishment of Messrs. Richardson & Luce, which was founded by Mr. C. Richardson in 1870, the present proprietor succeeding to the control in 1891. The firm are extensive dealers in foreign and domestic dry goods, clothing, boots and shoes. The store is very spacious and attractive in all its appointments, and perfect in convenience of arrangement for inspection and sale. The stock is complete and carefully selected in every line, displaying all the materials that have been made popular by personal preference or the decrees of fashion, and equal attention is given to every assortment. In the dress goods department is shown a full line of black and colored silks, velvets, plushes, henriettes, dress flannels and fancy dress goods, while all the new fabrics and shades are added as soon as they appear in the market. The stock of ready made clothing and gents' furnishing goods is also well selected and complete, comprising a fine assortment of new hosiery, plain, striped and fancy, from cheap domestic to finest French goods, kid gloves of the best make, neckwear and handkerchiefs, all in the latest styles and at reasonable prices. A large and valuable assortment of boots, shoes, rubbers, arctic overshoes, and felt boots and shoes are always to be found here. A large and influential trade has been established in Waterbury and the surrounding towns. The individual members of the firm, Messrs. C. W. Richardson and Fred. C. Luce, are both natives of Vermont.

E. F. SAVAGE, Baker and Dealer in Nuts and Confectionery.—The leading baking establishment in this section of the state is that of Mr. E. F. Savage, whose splendidly equipped establishment is eligibly and centrally located in Waterbury. Mr. Savage succeeded in 1889 to the business which had been established many years before by Messrs. H. P. Riford & Co. Under his wise and liberal management the former trade of the house has not only been retained but has been largely extended, and he has now a very large, liberal and influential patronage, derived from all classes in the community and extending throughout Waterbury and the surrounding country. The premises occupied are spacious and commodious, comprising two entire floors and a store 15 x 40 feet in dimensions, the building being fitted up with the most approved machinery and appliances. A specialty is made of fine bread, cakes, cookies, pies, etc., etc., only the best and purest materials being used, and none but skilled workmen being employed. Ice cream is made to order and kept constantly on hand during the summer season, and a fine stock is carried of nuts and confectionery. The establishment is a model one in every respect and its products have attained a wide and enviable reputation for excellence. Mr. Savage is a native of New Waitsfield, Vt., but has long been identified with the interests of Waterbury, where he is held in the highest esteem by all classes of the community. He is a prominent and popular member of the Masonic and Odd Fellows' orders.

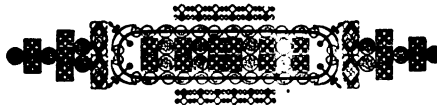
C. C. WARREN, Manufacturer of the Celebrated "Lion" Harness Leather, Bridle, Skirting, Loop and Horse-Boot Leather.—Prominent among the old established houses of Waterbury may be mentioned that of Mr. C. C. Warren, manufacturer of the celebrated "Lion" harness leather, also black, russet and stained rein, bridle, skirting, loop and horse-boot leather. At this establishment can always be found an extensive and elegant assortment of goods at the lowest prices consistent with excellent values and upright dealing. Mr. Warren commenced business as a tanner here about twenty years ago, and from a small beginning the business has grown until now the establishment is known as the best in Vermont. The mechanical equipments are the best that skill and capital can produce, and employment is furnished to from forty or fifty hands. The works were burned in 1886 and rebuilt on an improved plan. Mr. Warren is always in a position to fill orders with promptitude and his standing in the market is beyond question. Mr. C. C. Warren, the enterprising and popular proprietor of this establishment, is a native of Hartland, Vt., and to his energy and enterprise Waterbury owes much of her present prosperity.

ATKINS & HAINES, Groceries, Tobacco and Cigars.—The village of Waterbury, as the center of a very important trade in staple groceries and food products, is largely indebted to the wholesale grocery firm of Messrs. Atkins & Haines, which was established here in 1875. The stock both as regards extent, variety and quality, has no superior in this section of the state. This splendid and spacious store is fully equipped with every modern improvement for the convenient handling and perfect preservation of the immense and valuable stock here carried. As regards domestic staple groceries the stock is thoroughly comprehensive, covering the entire wide range and including everything in its best quality. Such staples as teas, coffees and spices, sugars, syrups and molasses are prominent specialties with this firm, and their trade in these lines is alone enormous. In the canned goods department the firm handles only those brands of fruit, meats and vegetables that experience and test have shown to be perfect as regards both quality and method of preservation. They handle full lines of the products of such houses as Croase & Blackwell, of London, and are also extensive dealers in the choicest foreign and domestic dried fruits; French canned and preserved food products, such as peas, mushrooms, capers, sardines, etc., and the best Havana cigars and tobaccos of all kinds. Their leading specialty however is in flour and grain, in which they do an enormous business. The trade is large, first class and influential throughout the state. The house was originally established by Messrs. C. N. Arms and L. H. Haines, Mr. Geo. W. Atkins taking the place of Mr. Arms about 1868. The members of the firm are both natives of Vermont and are highly esteemed in the community.

A. B. PHILLIPS, Meat Market.—A young but none the less flourishing and popular house in the meat trade in Waterbury is that of Mr. A. B. Phillips, who, although only established in business here for one year, has already developed a very flourishing trade. The premises occupied comprise a commodious and well appointed store, which is a model of neatness and cleanliness. Here is to be found constantly on hand a large stock of the choicest cuts of beef, mutton, lamb, pork and veal, besides game and poultry in season. Mr. Phillips kills and dresses his own meat, and as he is a skilled butcher of large practical experience, he is enabled at all times to guarantee the quality of the food products he offers for sale. His prices are as moderate as consistent with first-class meats, and he has a neat delivery cart which is constantly kept busy. Mr. Phillips is a native of Waterbury.

ROOT & GRANDFIELD, Meat Market.—The trade in fresh and salt meats of every description is well represented in Waterbury by the enterprising young firm of Root & Grandfield, which although only in business since last year has already established a large and flourishing trade. They occupy a spacious and commodious store which is a model of neatness and cleanliness, and where is kept constantly on hand a large and choice assortment of fresh beef, mutton, lamb, pork and veal, besides poultry and game in season. They also carry a large stock of salt, pickled and smoked meats of all kinds, as well as fruits and vegetables in season. Goods are delivered to any part of the town or vicinity, a neat delivery cart being constantly kept busy. The proprietors are wide-awake, courteous and enterprising business men, who fully understand catering to the wants of the public.

MRS. J. M. CAMERON, Millinery, Fancy Goods and Worsteds, Main Street.—A popular and prominent shopping place of this town is Mrs. J. M. Cameron's millinery and fancy goods establishment. The business was established in 1883 and has had a steady growth from the beginning and has for some time been the chief source of supply in artistic millinery merchandise, viz.: fine French flowers, ostrich plumes and tips, rich ribbons and laces, ornaments, straw and silk goods, etc., for the fashionable ladies of Waterbury and vicinity. The chief show window is noted for the great taste exhibited in arranging the goods, and the dazzling display is criticised by crowds daily. As communities progress in education, refinement and wealth, in like ratio does taste advance in the art of millinery. Ladies are now extremely particular with their head dress and prefer coming to an establishment where can be seen a great variety of different shapes and styles at prices to suit all classes of customers. A large and valuable stock of fancy goods and worsteds are kept constantly on hand, and in quality and styles of new goods Mrs. Cameron successfully competes with any house in the state.



INDUSTRIES AND WEALTH OF ST. JOHNSBURY.

BRIOR to the independence of New Hampshire Grants, and sixteen years before the settlement of St. Johnsbury, a tract of land on Passumpsic River was granted by King George III., to certain of his "loving subjects of the Province of New York." This tract, containing 39,000 acres—including the whole or nearly the whole of St. Johnsbury, together with a portion of Concord and Waterford—was granted to thirty-nine petitioners under leadership of John Woods and Wm. Swan, and formerly chartered by Cadwallader Colden, who in 1770 was governor-general of New York. The charter was issued at New York City on the 8th of August, 1770; and in honor of the Earl of Dunmore, who on the 19th of October following was appointed by his Majesty, governor of the province, the new township received the name of Dunmore. On the 27th of October, 1786, Thos. Chittenden, then in the tenth year of his service as governor of the State, made an official grant to Dr. Jonathan Arnold and associates of a tract of land in old Orange county, to be known as the "Township of St. Johnsbury." The name which Cadwallader Colden had bestowed on this tract in 1770, and by which he thought to immortalize the name of the British earl, was now repudiated by the less loyal mountaineers, who had already assumed control of the state. Among the French people they had found a man whose friendship for the Green Mountain State challenged their respect and won their gratitude, and the new township was named, the borough or town of St. John de Crevecoeur, the French consul at New York. This was done at the suggestion of Ethan Allen, a warm personal friend of St. John. At St. John's suggestion the town was called St. Johnsbury on account of there being many other towns by the name of St. John in this country.

ITS CHARMING SITUATION.

The village of St. Johnsbury is admirably located at the confluence of the Passumpsic and Moose Rivers, both of which streams furnish excellent water-power for mills and factories.

The landscape is diversified by numerous mound-like hills, plateaus, and winding water courses. Nature made it beautiful at first, and architecture and horticulture have materially added to its attractiveness. It is a village of handsome residences and imposing business blocks, and the hand of culture is everywhere to be seen. Nearly every house is owned by its occupant, and prosperity and happiness reign throughout the community.

Railroads lead in four directions from St. Johnsbury; the Passumpsic, north and south, and the Boston and Lowell, east and west. The Vermont division of the latter road runs from St. Johnsbury west across northern Vermont to Lake Champlain. St. Johnsbury is on the great through line from Boston to Newport, Montreal, and Quebec.

PUBLIC BUILDINGS.

At the head of Eastern Avenue on Main Street, stands the Athenæum. This institution was founded in 1871 by ex-Governor Horace Fairbanks, and cost upwards of \$100,000. It is a handsome and substantial brick edifice, and contains a library of eleven thousand volumes of choice literature, and a fine art gallery, which has, as its central attraction, Bierstadt's masterpiece, the "Domes of the Yosemite." The building is two stories high, 49 x 90 feet in dimensions, and has a fine hall in the second story. The library is open to all and proves one of the greatest attractions of St. Johnsbury.



The Y. M. C. A. building, located on Eastern Avenue, is an ornament to the village and was erected through the munificence of Rev. Henry Fairbanks. It contains three floors and a basement and is built of pressed brick, with handsome trimmings of Longmeadow sandstone.

Among other architectural features of the place may be named the office of the St. Johnsbury Caledonian, the office of the St. Johnsbury Republican, the Caledonia County Court House, Music Hall and several brick business blocks.

The Soldiers' Monument in the Court House yard was dedicated in 1868, at a cost of \$8,892.46. It is twelve feet in height, surmounted by a statue of America, seven feet high which is made of the purest Italian marble. Upon each side of the pedestal is a tablet containing the names of eighty citizens of St. Johnsbury who died in the war of the Rebellion.



SCHOOLS AND CHURCHES.

The educational advantages offered by St. Johnsbury are very superior, and every effort is put forth by the people to enhance their value. St. Johnsbury Academy ranks as one of the best institutions of its kind in the country. The students come from all parts of the country, and on graduating are admitted to all the leading colleges on presentation of their diplomas. Prof. Chas. E. Putney is principal, and the corps of instructors numbers thirteen. The courses of studies include the Classical, the English and Scientific, the Latin and English, the five years complete course, or a mixed course of from three to six years. This Academy offers unusual facilities for the profitable study of Natural Science. The gifts of the late Hon. Horace Fairbanks to this institution amount to \$200,000.

The Union School buildings are large and commodious structures, and the course of instruction is very thorough. On Charles Street is the Convent of the congregation of Notre Dame. It is under the management of a sister superior, two sisters and several lady teachers.

St. Johnsbury supports ten churches, as follows: North Church (Congregational), South Church (Congregational), Free Baptist, St. Andrew's Episcopal, Presbyterian, Church of the Messiah (Universalist), Methodist, Advent, Baptist and Roman Catholic.

The North Church edifice is the finest in the state. It is built of Isle La Motte marble, is imposing and beautiful in its symmetry and stately grace, and was erected at a cost of \$100,000.

MANUFACTURING INTERESTS.

St. Johnsbury is a village made famous in all parts of the civilized world as the location of the Fairbanks' Scale Works, and the town is indebted to the Fairbanks family for its manufacturing importance and present prosperity. More than half a century ago the Fairbanks brothers—Erastus, Vermont's first war governor; Sir Thaddeus, the inventor of the scale; and Joseph P.—started the wheel of industry in a primitive scale works, and brought honor and wealth to the family and prosperity to the town. The success of these world-renowned works has been a natural sequence of skill in construction, care in management and increasing demand for the article manufactured.

The manufacturing interests of the town are varied and extensive, outside of the scale works, embracing as they do almost every variety of wooden and metallic machinery, agricultural and household implements, lumber, and monumental work.

ADVANTAGES AS A RESIDENCE.

The population of St. Johnsbury, according to the census of 1890, is 6,580. It has recently been incorporated as a village and its government is characterized by wisdom and economy. The Fire Department is thoroughly equipped with the best of fire extinguishing appliances, and the firemen are well drilled and organized. The banking facilities are in every way adequate for the wants of the trading community. There are many fine commercial houses engaged in almost every branch of trade, and these are under the control of energetic and enterprising merchants who have enlisted in them large capital. The traffic of the village has kept pace with her increasing growth as a manufacturing center; and the wholesale trade, which is an important factor in the development of the prosperity of the town, is yearly increasing in value and strength. The retail trade is of a most diversified character, the principal business thoroughfares being lined by stores of a metropolitan character engaged in dealing in all the commodities customarily found in thriving and growing communities. As a place of residence St. Johnsbury possesses many attractions. The arts and sciences are cultivated and fostered, and evidences are to be seen on every hand of culture and refinement, not only of a private character coupled with wealth, but of a public character as well. The village is handsomely laid out and compactly built, with broad and well paved streets, lighted by gas and electric lights, and is adequately supplied with wholesome water. It is noted for its fine public buildings, while outside of the business portion of the town the streets are lined with numerous elegant residences, surrounded with beautiful gardens and neat, well-kept lawns. With a desirable location for trade and manufacture, combined with abundant transportation facilities, with a large and increasing population, with her manufacturing enterprises, her wholesale and retail commercial activity and her many other advantages already pointed out, St. Johnsbury has even a more prosperous and brilliant future in store.

E. D. STEELE & CO., Clothing, Furnishing Goods, Hats, Trunks and Bags, No. 7 Bank Block, Main Street.—The leading headquarters in St. Johnsbury for ready-made clothing, hats and caps, gents' furnishing goods, trunks and bags, is the establishment of Messrs. E. D. Steele & Co., located at No. 7 Bank Block, Main Street, opposite the St. Johnsbury House. This enterprising firm came into control of this business in 1887, as successors to L. B. Atwood, and have built up a deservedly high reputation and a large and steadily increasing trade. The premises occupied for sales purposes comprise a store and basement, 25 x 75 feet each, and unsurpassed facilities are afforded for conducting the business under the most favorable conditions and upon a large scale. The firm display a full and complete line of ready-made clothing for both men's, youths', and boys' wear, all made in the latest style, of the best materials, and selected with care and judgment. Nothing of an inferior order is handled, each grade being distinguished for some excellence peculiarly its own, while the finer lines are equal in every respect to the best custom work, in fit, finish, elegance and fashion. The stock of men's furnishing goods includes all the latest novelties in neckwear, scarfs, cravats and ties; the finest dress shirts, merino and woolen shirts; silk and all-wool underwear, silk and cotton hosiery, the best makes of collars and cuffs, kid and driving gloves, silk and linen handkerchiefs, studs and buttons, suspenders and dressing conveniences of all kinds; also canes and umbrellas, trunks and bags, and traveling supplies. Here are always displayed the newest seasonable styles in Derbies, soft and silk hats, received direct from the makers, and sold at prices which are safe from successful competition. Backed by large and ample capital, and commanding the most favorable opportunities for procuring supplies, this firm are in a position to name inducements in both goods and prices which are as rare as they are profitable to those who avail themselves of the same. The members of this popular firm are Messrs. E. D. Steele and H. W. Bates, the latter of whom is a resident of Boston and a member of the wholesale clothing firm of Davies, Hopkins & Bates, in that city. Mr. Steele is a native of Maine, and a gentleman of large business experience, thorough reliability and sterling personal worth, with whom it is ever a pleasure to deal.

CHARLES P. CARPENTER, Hardware, Builders' Material, Tools, Cutlery, Stoves, Ranges, No. 89 Eastern Avenue.—The population of St. Johnsbury are ministered to by establishments whose reputation for enterprise, liberality and perfect equipment is not excelled by those of any other town in the state. Especially is this true with regard to the hardware trade, so ably represented by Mr. Chas. P. Carpenter at No. 89 Eastern Avenue. This is an old and well established house, a pioneer in the hardware and plumbing line, and representing the results of many years of honorable and successful effort. Mr. Carpenter became the proprietor in 1887, as successor to H. J. Conant, and under his direction the house has not only maintained its old time reputation, but has pushed its way to the front rank in many of the branches of trade to which it gives attention. The business premises comprise a three-story building, 50 x 75 feet in dimensions, together with a large storehouse in the rear, thus giving an abundance of room for supplying the most extensive demand. The several departments are filled with an elaborate and diversified stock, comprising a full assortment of standard parlor stoves of all styles and sizes, including the famous Howe Ventilating Stove and the well-known Magee heaters; a splendid line of ranges and wood cook stoves, the Crawford, Quaker, West Shore and the Daniel E. Paris "Famous," besides several smaller kinds; the Boynton hot air furnaces, the celebrated Boston heater," made by the Magee Furnace Company, and the Gurney hot water heater; also, builders' and general hardware, locksmiths' and butchers' supplies, carpenters' and machinists' tools, farming and garden implements, tin and sheet-iron ware, belting and lacing, table and cutlery, etc., etc. To attempt an enumeration of the goods displayed by Mr. Carpenter would be to present the reader with an immense catalogue. Suffice it to say, "he keeps everything." The supplies are purchased in vast quantities direct from the manufacturers, and special attention is given to the quality and character of the productions, the aim being not only to meet every want but to offer the very best in every case that the markets afford. Significant advantages are extended to customers in the matter of prices,

and all the great resources of the house are used to promote the interests of its patrons. A specialty is made of first-class sanitary plumbing, in which a large force of skilled workmen is constantly employed, while the house has also won a deservedly high prestige in the sale and putting into successful operation the Gurney hot water heater. These inventions are warmly commended by those who have them in use in this vicinity, and all who wish their houses either heated or plumbed should not fail to call upon Mr. Carpenter for information and prices. Employing ample capital and commanding advanced opportunities for the procurement of supplies, this house may be justly considered as a tower of strength in the field of commerce. Mr. Carpenter is a native of Washington Co., Vermont, and one of its best known citizens and representative business men. He was postmaster of the village during several successive Republican administrations, and is a gentleman of marked executive ability, sound judgment and eminent popularity.

DEMERS BROS., Dealers in Groceries, Provisions, Flour, Crockery, Glassware, Etc., No. 87 Railroad Street.—The excellent farm lands around St. Johnsbury afford exceptional market opportunities, and in fact give impetus to all trades, among which is the busy store of Messrs. Demers Bros., dealers in groceries, provisions, flour, crockery and glassware at No. 87 Railroad Street. The sole proprietor of this flourishing business is Mr. Louis Demers, a native of Canada, who has resided in this village seventeen years. His business was established in 1882, since which time it has grown to most desirable proportions. He has a store 20 x 75 feet, completely stocked with the choicest goods in the market, while he conducts a first-class bakery in the basement, where he makes the most delicious bread, biscuits, rolls, buns, cakes, pies, doughnuts and crackers to be found in this place for supplying the retail trade. Mr. Demers carries a full line of staple and fancy groceries, tea, coffee, sugar, spices, butter, eggs, lard, cheese, flour, canned fruits, canned vegetables, berries, cranberries, preserves, pickles, sardines, condensed milk, washing fluid, currants, citrons, quinces, jellies, boiled cider, sauces, candles, mince meat, fruits, vegetables, and all kinds of country produce. Mr. Demers keeps his store in a neat and attractive condition, delivers all purchases, employing four obliging clerks and has an extensive patronage from the best families. He is regarded as a man of strict business integrity and is very popular.

A. D. ROWELL (Successor to Howard & Rowell), Jeweler, Stationer and Bookseller, Etc., No. 27 Main Street.—This representative house was originally established in 1855, by Mr. T. M. Howard, and in 1870 the firm of Howard & Rowell was organized, which continued until 1887, when Mr. Rowell succeeded to the sole control. The literary residents of the town, and all lovers of good reading make it their chief rendezvous. Here are two separate and distinct departments of trade in one store, each complete within itself and under experienced and successful management. The book and stationery department is splendidly stocked with miscellaneous works; books in fine bindings, and illustrated works in prose and poetry; works of devotion, prayer books, hymnals and Bibles, maps, fine standard papers and envelopes, tablets and box papers, thin bonds, linens and calling cards, school stationery, pencils and inks; gold pens and Swan fountain pens, holiday novelties, albums and leather goods, and games. The watch and jewelry department is elegantly appointed, and perfect in convenience of arrangement for display, inspection and sale, and a very large stock is carried in every line. This has been rendered fully possible by the splendid connections of the house with manufacturers and importers of the best repute. In watches, clocks, bronzes, jewelry, charms, solid silver and plated ware, optical goods and art novelties of every description the assortments equal any in this section. The goods have been selected with care and judgment, exhibiting a wide range of value. Personal attention is given to fine watch repairing, and spectacles and eye-glasses are correctly fitted. The house is well prepared to give the best satisfaction in all its operations, and the proprietor is consistent in his determination to furnish first-class goods and reliable service on the most advantageous terms. Mr. Rowell is a native of New Hampshire, a resident of St. Johnsbury for the past thirty years, an accomplished jeweler of large experience, and an enterprising, popular and successful business man.



LOUGEE BROS. & SMYTHE, Dry and Fancy Goods, Cloaks, Carpets, Furs and Garments, Wall Papers and Window Shades, Notions and Small Wares, Nos. 59-61 Railroad Street.—The citizens of St. Johnsbury refer with pride to the elegant establishment of Messrs. Longee Bros. & Smythe, at Nos. 59-61 Railroad Street, as the exponent and representative of what the dry goods trade has come to under the stimulating effects of unlimited resources, distinguished enterprise, business capacity of the highest order, and unremitting energy and industry. That these are the qualifications of the esteemed proprietors is a fact generally recognized throughout the community. This firm established their business here in March, 1890, and deal in both dry and fancy goods, carpets and cloaks, wall papers and window shades, ladies' furs and garments, notions and small wares. Conducting their immense business upon an equitable and enterprising policy, they have not been slow to adopt every position of vantage so as to be found ever in the foreground, both as regards facilities, connections, the newest goods and the latest styles in that profusion which enables the most critical to speedily satisfy their tastes as to shades and patterns, and the assemblage under one roof of what may with truth be termed an emporium of the products of all nations in the lines of dry and fancy goods. Their store is the largest and most attractive in its line on this fashionable thoroughfare, as well as one of the busiest places in town. It comprises two floors, 40 x 100 feet each, in the above building, constructed in the most ornate and substantial manner, and, architecturally speaking, an ornament to the village. The interior is fitted up and furnished in keeping with the correct taste

and sound judgment of the proprietors; no expense has been spared, while the arrangement of the premises is perfect, all floors being brilliantly lighted, provided with cash railways, arc lights, and commodious alike for customers and the adequate display of the firm's enormous stock. Its counters are daily thronged with patrons from all classes of the community. Each department is complete in itself, while the employees are noted for their courtesy and obliging manners, combining with a thorough knowledge of their duties a faculty for anticipating the wants of customers, laying before them a full variety of textures, patterns and shades from which to choose, so that, when the excellence of the stock is considered, it is not surprising that rapid sales are made and general satisfaction given to buyers. Customers can here obtain a complete outfit, not alone of dress goods and notions, but many household articles, both for use and ornament. The leading specialties are dress fabrics and cloaks, suits and furs, while the splendid stock contains everything desirable in silks, satins, velvets and velveteens, ottomans, rhadamau, all wool henriettas and serges, cashmeres and prints; linens, woollens and cotton cloths; blankets, flannels and housekeeping goods; cloaks, suits and shawls plush and fur lined newmarkets, plush and seal-skin sacques, ulsters and raglans, cloth and plush wraps, cloth and plush Modjeskas, plush jackets and peasant coats, Jerseys and Jersey waists, and cloaks for both misses, children and infants; fashionable seal garments and the latest fur novelties, genuine Alaska seal wraps and jackets, seal dolmans and ulsters; muffs and boas and small furs of all kinds; the latest designs and patterns in Brussels, tapestry, ingrain and other carpetings from the best manufacturers; floor and table oil cloths, rugs and linoleums, mats and matting, window shades and wall papers, curtains and draperies, ladies' and gents' furnishing goods, hosiery, gloves and underwear; shirts, collars and cuffs; corsets, bustles and dress trimmings; laces, ribbons and embroideries; and notions, fancy goods and small wares in bewildering variety and profusion. The success already achieved by this house is a striking instance of the willingness of the public to co-operate with the merchant whose endeavors are directed towards supplying his patrons with the best and latest in the market, and at the very lowest prices consistent with the ideas of modern merchandising. The soil of public favor has been fertile in the extreme, and the popularity of the house is due largely to the ability of the firm to buy for cash in all the markets of the world, and to secure all novelties as fast as they appear, either at home or abroad. Nothing has been too fine or fashionable for them to buy, and shoppers in St. Johnsbury have an opportunity this season of making their selections from a stock that is second to none in the state. This store is also becoming to be recognized as headquarters for bargains in all the above lines. The individual members of this enterprising firm are Messrs. F. H. & Oscar Lougee, of Laconia, N. H., and L. N. Smythe, of St. Johnsbury. The Messrs. Longee are extensively engaged in the same line of business at Laconia, while Mr. Smythe is the resident partner here, and brings to bear a wide range of experience in catering to the demands of the fashionable public.

W. C. WARNER, Optician, Dealer in Watches, No. 63 Eastern Avenue.—Mr. Warner is by profession an optician, one of the best in St. Johnsbury, while his store, although it is not very large, is the headquarters for the fashionable people of this village. Mr. Warner is also a dealer in fine watches, clocks, jewelry, wedding, engagement, seal, diamond, ruby, emerald and cameo rings, precious stones, bracelets, ear-rings, collar buttons, cuff buttons and links, studs, brooches, breast pins, chains, eye-glasses, spectacles, lorgnettes, telescopes, opera and field glasses, all kinds of optical goods, sporting goods, and base balls, clubs, nets, belts, blouses, masks, etc., fishing tackle, hooks, poles, flies, rods, etc. Mr. Warner's trade comes from the first families of this place and vicinity. He has an extensive repairing department for watches, clocks and jewelry, while he also deals heavily in books, stationery, cutlery and all kinds of musical merchandise, stringed instruments, etc.

THE ST. JOHNSBURY HOUSE, W. L. Krogman, Proprietor, Main Street, Opposite Post Office.—St. Johnsbury is favored with the benefits and advantages derived from the possession of one of the best hotels in the state, of the type which illustrates the art of modern hotel keeping. We refer, of course, to the St. Johnsbury House, which has such an enviable reputation with all who have partaken of its generous hospitality. This hotel is desirably situated on Main Street, near the head of Eastern Avenue, and commands a magnificent view of the village and all the surrounding country. The present proprietor, Mr. W. L. Krogman, of Boston, succeeded to the control in 1883, and has placed in charge of the hotel his brother, Mr. S. B. Krogman, who has made himself and the hotel pre-eminently popular with the traveling public. Management is the keynote of success in the record of any hotel, and so with the St. Johnsbury House. It was, therefore, a matter of appreciated importance when the Messrs. Krogman became identified with this old and famous hostelry, and from their book of experience as landlords here many a hotel man in our larger cities might well take a leaf. In size, beauty and equipment, this hotel ranks with any in Vermont. It is located opposite the post office, in the midst of the leading business houses of the place, near the court house, telegraph and telephone exchanges, the atheneum, the academy and the opera house, so that its guests have many conveniences and facilities in this way that are in themselves a strong attraction. The hotel is finely built, and attractive in appearance inwardly and outwardly. The offices, parlors and halls are spacious and roomy, and are elegant in all their arrangements and appointments. First-class accommodations are provided for one hundred guests. A thorough system of organization is enforced by Mr. Krogman, who is no ornamental figure head, but a host in himself, who personally sees after the comfort of all his guests. The best table in St. Johnsbury—which means a great deal—is set right here at The St. Johnsbury House. Mr. Krogman is a liberal caterer. He believes in the best and plenty of it, and the cuisine of the house leaves nothing to be desired. A first-class livery is connected with the house, and guests are taken to and from the depot free of charge. Rates are very moderate for such elegant accommodations, and the patronage is large and influential at all seasons. Mr. Krogman has hosts of friends all over the country, who enjoy meeting him across the office counter, and their steady patronage is his best recommendation and his only needed endorsement.

MOORE & CO., Fire Insurance, No. 28 Eastern Avenue.—Our leading insurance companies invariably place their interests in the control of those gentlemen in every community who have secured an honorable reputation in that branch of business, and as an instance of this fact in St. Johnsbury, we refer our readers to the facilities offered them by the agency of Messrs. Moore & Co., at No. 28 Eastern Avenue. This firm are deservedly prominent and popular as agents for both fire, life and accident insurance, and from the inception of their business they have commanded the confidence of the public by their prompt and equitable methods of adjustment, and the liberal, yet conservative policy which has ever characterized their transactions, so that at the present day they occupy a first-class position among our home institutions. As fire insurance agents they now represent the following well-known and powerful companies, viz.: the Norwich Union, the Lancashire, the Northern, the Phoenix and the Queen, of England; the Connecticut, and the National, of Hartford, Conn.; the New England, of Rutland, Vt.; the Granite State, of Portsmouth, N. H.; and the Phenix, of Brooklyn, N. Y. Having absolute control of the business of these great corporations in this village and vicinity, Messrs. Moore & Co. are prepared to promptly place the largest risks, distributing the same in the most judicious and satisfactory manner, quoting the lowest rates of premium, and guaranteeing a speedy and liberal adjustment of all losses. They control the insuring of large lines of choice business and residential property in this section, and have made themselves eminently popular with all classes of property holders. They are in a position to conduct all operations under the most favorable auspices, and are always prepared to grant policy-holders every possible advantage, and to place all transactions on a thoroughly substantial and satisfactory basis. They also represent the Massachusetts Mutual Life Insurance Co., and the Travelers Life and Accident, of Hartford, Ct. They also do a large business in

Lehigh and Lackawanna anthracite coal, and get their supplies from the standard mines of these popular coal regions of Pennsylvania. Mr. George P. Moore, the active member of the firm, is a prominent and highly esteemed citizen, a justice of the peace, and notary public, and an expert underwriter and adjuster, in whose hands the interests of the property holder are faithfully watched and intelligently promoted. He served in the late war from the beginning to the close, enlisting as a private in Company B, Bradford Guards, and closed his war career in the Eleventh Vermont Regiment, being honorably discharged at the close of the conflict.

GEORGE W. BONETT, Wholesale and Retail Dealer in All Kinds of Fresh and Salt Meats, Choice Family Groceries, Canned Goods, Cigars, Tobacco, Etc., Produce Exchange, No. 40 Railroad Street.—Cleanliness, careful attention to securing and handling only the best qualities of commodities dealt in, and tasteful arrangement of a stock of goods, are the prime necessities prefacing a man's business prosperity. These attractive features win a good class of customers and it is the prime quality of the meats handled, together with the order and neatness noticeable in Mr. George W. Bonett's store, at No. 40 Railroad Street, that has enticed such a large and influential class of customers to trade with him, since he established his store in 1883. He has a complete stock of choice family groceries, canned goods, cigars, produce and tobacco in the front part of his store, while in the rear he conducts a first-class meat room, where he keeps tender and delicious beef, mutton, lamb, pork, poultry and game, it being Mr. Bonett's aim to always have a supply of fresh meats, lard, sausages, tripe, pigs' feet, spare ribs, roasts, broils, etc., on hand. No one is a better judge of meat than Mr. Bonett either in the carcass, or the hoof, and he selects nothing but what is the choicest in quality to serve to his many patrons, who always rely on him for the best in town. In his grocery department he carries flour, cereals of all kinds, butter, eggs, cheese, the finest flavored tea, coffee, chocolate, cocoa, pure spices, canned goods of the finest brands, jellies, syrup, sauces, all kinds of delicacies in table supplies, vegetables, fruits, confectionery, cigars and tobacco. He takes country produce in exchange for staple and fancy groceries, and enjoys a wide and remunerative trade. Mr. Bonett is a native of this village. He is in the prime of life, and by personal supervision and strict, honorable business methods has reached a stage of notable importance in trade circles.

L. D. HAZEN, Manufacturer of Spruce, Hemlock and Hard Wood Lumber of All Kinds, Office at St. Johnsbury.—The leading representative of the wholesale lumber trade in St. Johnsbury is Mr. L. D. Hazen, whose long and honorable business career has been one of deserved success. He is widely prominent as a manufacturer of spruce, hemlock and hard wood lumber of all kinds, operating steam mills at Miles Pond, Victory and Richford in this state, with main office at St. Johnsbury, opposite the depot. He established the business in 1870, and is emphatically a leader in the trade in northeastern Vermont, while his connections are as widespread as his facilities are perfect. He handles some twenty million feet of hard and soft lumber per year, in car lots only, and has a large and influential trade throughout all the New England states. The soundest judgment of expert lumbermen is employed to select his stock in the log and board, and he is always prepared to fill the largest orders—by the million feet if necessary—for the choicest clear stuff, sound and seasoned, and the patronage is drawn largely from leading dealers and consumers of high grade lumber and timber. The exigencies of the business require the services of six hundred men in the winter season, and three hundred on the average the year around. As the strongest, ablest and most experienced concern in the business, this house is in a position to offer inducements, as regards both reliability of supplies and liberality of terms and prices, which challenge comparison, and preclude successful competition. Mr. Hazen is a valued citizen of St. Johnsbury, and a prominent, public-spirited business man. He was born in Hartford, Vt., in 1834, and has resided here since 1875. He represented the town of Barnet in the state legislature of 1870, and was the member from St. Johnsbury in 1883; is vice-president of the Merchants' National Bank, and honored and esteemed in both financial, political and business circles.

J. S. MEIGS, Custom Tailor, Music Hall Block.—The marked improvements effected in the manufacture of male attire during recent years is especially noticeable, as the garments made to order in a first-class tailoring establishment in these days of tasteful attire are not only cut and designed with something like mathematical accuracy, but are likewise in workmanship, finish and material of a character utterly unknown a quarter of a century ago. An old established, popular, and admirably conducted house that for many years has been noted for its superior productions in this line in St. Johnsbury is that of Mr. J. S. Meigs, eligibly located in the Music Hall Block. This popular emporium of fashion in male garments was founded originally in 1874 by Mr. F. G. Stevens, and was conducted by him with eminent success and ability until August, 1890, when it passed into the control of the present proprietor, who is a native of Chicago and a resident here from 1873 to 1876, while preparing for college. He graduated at Princeton in 1880. He still retains Mr. Stevens as his practical manager, cutter, etc., whose ability as such is unsurpassed in this section of New England. The premises utilized are spacious and commodious and comprise a very handsomely appointed salesroom with workshop attached, and employment is given to none but most thoroughly skilled and experienced hands. In the salesroom will be found a full and complete assortment of the very best productions of English, French, German, and American looms, comprising broadcloths, beavers, cassimeres, Meltons, chevots, tweeds, woolens, worsteds, etc., for overcoatings, suitings, trousseings, vestings, etc., in all the very latest and most fashionable patterns and styles, and from which patrons cannot fail to make a selection. These goods are made up to order promptly in the very latest and most desirable styles, unsurpassed and faultless in fit, finish, style and workmanship, the measuring, cutting and fitting being done by Mr. Stevens; and the operations of the workmen are also conducted under his own personal supervision, while prices are exceedingly reasonable when the high character of the productions is taken into consideration. Mr. Meigs is an enterprising, courteous and pleasant gentleman in social and business life, reliable and honorable in all his dealings, and his manager, Mr. Stevens, will be always found indefatigable in his efforts to please all who may favor the house with their patronage.

A. L. BAILEY, Pianos and Organs, Music Rooms, Eastern Avenue and Burlington.—The reputation enjoyed by St. Johnsbury as a musical center tells of a people who, in pursuit of music in its higher forms, have been liberal to the extreme in their subscriptions to every legitimate undertaking looking to the advancement of that noble profession. As the representative dealer in musical instruments in this section, Mr. A. L. Bailey, proprietor of "Bailey's Music Rooms" on Eastern Avenue, has done much to foster and promote a love for the charming and indispensable accomplishment of music. An experience of over twenty years in the business has enabled Mr. Bailey to bring exceptional knowledge to his calling, and the public, who for so long have been the recipients of his enterprise and sound judgment in catering to their wants, repose the utmost confidence in his representations and advice. His music store here was opened in 1870, by Messrs. Shorey & Bailey, and on the death of Mr. Shorey in 1873, Mr. Bailey succeeded to the sole control. His spacious salesrooms are stocked to repletion with a splendid line of pianos and organs, including the best makes, and ranging in value from the plain but substantial instrument to the most elaborate and costly made. Mr. Bailey has the exclusive agency for over twenty different piano and organ manufacturers, and is therefore in a position to challenge comparison as to quality and defy competition as to price. It is highly important in the purchase of such articles that the character of the dealer for fair and honest representation shall be above suspicion. Mr. Bailey bears an enviable name in musical and business circles all over the state, and his dealings among all classes are now accepted without discussion or doubt. Prospective buyers will find at his warerooms all the most desirable and popular makes of pianos and organs from which to choose, while they have also the assistance of trustworthy and reliable musicians. Expert tuners are employed. Instruments are sold on easy payments, and wants and tastes of all are met with promptness, courtesy and conscientious care. A branch house is operated at Burlington, and the business is broadly distributed over Vermont, New Hampshire and northern New York, requiring the constant services of sixteen more traveling salesmen. The position

which Mr. Bailey has won in the musical and business world, places him far beyond the requirements of any praise which these pages could bestow, and it is sufficient for our purpose to point out thus briefly the advantages gained by dealing with so popular a house.

AVENUE HOUSE, Near the Depot, B. G. Howe, Proprietor.—The Avenue House at St. Johnsbury fills a niche in the esteem and popularity of this community and of the traveling public peculiarly its own. The substantial appearance of the house impresses the stranger at the first glance as being a first-class house in all respects, while its wide-open door reveals a cordial welcome and all the tasteful comforts of a home. The present site of the house has been used for hotel purposes for many years, the original house being known as the Passumpsic Hotel, which was rebuilt in 1869 and given its present name. In 1875 the present proprietor, Mr. B. G. Howe, succeeded to the control, and has since added materially to its capacity and accommodations. The building now contains four stories and a basement, measuring 190 feet front on Railroad Street and 133 feet on Eastern Avenue, and has first-class accommodations for one hundred and fifty guests. It is the most eligibly located of any public house in town, being within one square of the depot, at the junction of two of the leading thoroughfares in the village, directly central to the business heart of the town, and convenient alike to the permanent patron, the commercial tourist and the transient guest. No luxury afforded in situation, surroundings, modern conveniences and expert management in any hotel in the state is lacking at the Avenue. It is heated by steam, lighted by gas and electricity, and a good livery and sample rooms are connected, while there is a barber shop in the building and an oyster saloon in the basement. Altogether no expense has been spared in any particular, and this, coupled with the experiences and practical knowledge displayed in the general arrangements, has resulted in as near perfection in all details as can be desired. The cuisine is worthy of special commendation, being under the most experienced management and kept up to the highest standard of excellence, and everything of the best that the market can furnish is to be found in the menu. Prices are made invariably satisfactory to guests, and a stay under the hospitable roof of the Avenue House is always remembered as a pleasant experience. Mr. Howe is a hotel man of thirty years experience, and knows its every need and requirement. He was born in Salem, N. H., and for fifteen years previous to his coming here was in a hotel at Andover, N. H. He is still in the early prime of life, an indefatigable worker who personally sees after the comfort of all his guests, and is fortunate in his clerk, Mr. Hiram Goss; while he has made the Avenue House noted from Boston to Montreal, and from Portland on the east to Ogdensburg on the west. Its patronage bespeaks its popularity and assures its permanent success.

GRISWOLD, PEARL & CO., Opposite Passenger Depot, Wholesale Dealers in Flour, Grain, Feed, Kerosene and Lubricating Oil.—The facilities enjoyed by St. Johnsbury as a distributing market for flour, grain and feed have been such as to greatly promote the prosecution of the business of handling these staple products. The enterprise of Messrs. Griswold, Pearl & Co. in this direction is especially noteworthy and has given them a wide reputation, and a large and increasing trade. This firm are extensive wholesale dealers in flour, grain, feed, kerosene and lubricating oil. The business was founded in 1887, and its history from its inception has been that of continued success. The premises occupied comprise three floors and a basement, 100 x 50 feet in dimensions, finely located opposite the depot and their trade extends from Sherbrooke to White River Junction, from Swanton to the White Mountains, from Groveton Junction to Concord, N. H., and from St. Johnsbury to Montreal. They are in daily receipt of shipments from the best flouring mills of the west and from the best producing districts of the country, buy all their goods direct from first hands and producers, and are enabled to furnish the trade with the best goods in the market at the lowest possible prices. They enjoy a large and permanent patronage and have the most extensive concern of its line in town. Mr. E. F. Griswold, the senior member of the firm, is a native of New Hampshire, and sustains an excellent reputation in the community. Mr. W. L. Pearl is a native of Sheffield, Vt., and Mr. Mackinnon, of Ireland, but has been a resident of St. Johnsbury twenty-seven years. The members of the firm are all long residents of the town and closely identified with the commercial advancement of this community.

H. J. GOODRICH & CO., Manufacturers of Tin, Sheet Iron, and Copper Ware, also Dealers in Stoves, Ranges, Furnaces and Heaters of All Kinds, Practical Plumbing a Specialty, No. 89 Railroad Street.—Commercial enterprises of modern times embrace many features of practical utility, but none which deserve higher consideration or merit than those which relate to the home, its comforts and conveniences. Among such may be mentioned the house of



Messrs. H. J. Goodrich & Co., whose well-known and popular establishment is located at No. 89 Railroad Street, where a large stock of stoves, ranges, furnaces and heaters are constantly kept for sale. The firm manufacture tin, sheet iron, and copper ware and make a specialty of practical plumbing. In stoves, ranges and furnaces their stock embraces all the latest and most improved styles. In tin, sheet-iron and copper work this house occupies an unquestionable position at the head of the trade from which they are abundantly able to make good their claim for accomplishing the best and most thorough work to be found in any locality. The premises occupied for trade purposes consist of two floors, 20 x 72 feet in dimensions, with a large workshop in the rear. These are filled with goods pertaining to the foregoing lines, and as the firm have made a practice of purchasing all goods direct from the manufacturers for cash, they necessarily obtain the lowest prices, and are consequently enabled to sell at prices which preclude competition. Six employees find occupation here in manufacturing and carrying on the special features which have redounded so largely to its success. They are agents for the Spence Hot Water Heaters, manufactured by the National Hot Water Heater Company, of Boston and Chicago, which is acknowledged by steam fitters and others interested in house heating, to be the cheapest and best heater now in use, combining as it does with simplicity and durability the maximum of heating capacity with the greatest economy of fuel. The members of the firm are Mr. H. J. Goodrich, who is a native of Montpelier and a practical tinsmith; Mr. A. Moulton, a native of Plainfield, Vt., and a machinist and engineer. Both gentlemen are full of energy and enterprise, courteous to patrons, and are men with whom it is pleasant and profitable to establish business relations.

E. C. BROOKS, Merchant Tailor, No. 64 Railroad Street.—Few establishments in mercantile life occupy more general attention in these days of tasteful attire than that devoted to the sale and manufacture of male garments, for at no period during its entire history has the tailors' art been so highly appreciated or so well understood as at the present day. The most popular, leading and prosperous house devoted to this important branch of industry in St. Johnsbury, justly deserving the widespread and enviable reputation it enjoys for A 1 productions and honorable, straightforward business methods is that of Mr. E. C. Brooks, merchant tailor, whose ably con-

ducted establishment is desirably located at No. 64 Railroad Street. Mr. Brooks is a native of New Hampshire and has been a resident here for some years. Having acquired a thorough knowledge of this business by continuous service and practical experience since 1872, he established this enterprise on his own responsibility in 1886, which at once secured an enduring hold on public favor that soon developed into a very large and influential trade derived from among our most refined and intelligent people, and owing to its continual increase in volume he was compelled to seek more commodious quarters, and in January, 1890, he removed to his present location. The premises utilized are of ample dimensions, neatly and attractively appointed and fitted up with every convenience for the advantageous display of his large and valuable assortment of goods and their inspection by patrons, while his workshop is in the rear where employment is furnished to a force of fourteen thoroughly skilled and experienced hands, whose operations are conducted under his immediate, personal supervision. His stock embraces a full and most carefully selected line of French, German, English and domestic broadcloths, beavers, cassimeres, meltons, chevots, tweeds, woolens, worsteds, etc., in all the very latest and most fashionable patterns and seasonable for overcoatings, suitings, trouserings and vestings from which patrons cannot fail to make a selection. These goods are made up to order by measure at the shortest notice in the very latest fashionable styles, the proprietor giving his personal attention to the measuring, cutting and fitting, and satisfaction is guaranteed as to fit, finish, elegance and workmanship, while his prices are very reasonable. His trade is not confined to St. Johnsbury but extends throughout this state, New Hampshire and other sections of the country, and is constantly increasing. Mr. Brooks is a pleasant, courteous and enterprising gentleman, devoted to his business and enjoys the fullest confidence of all with whom he has any social or business relations.

C. E. DICKERMAN'S Photographic Studio.—In this town about the oldest established photograph gallery is that of which Mr. C. E. Dickerman is the present experienced and accomplished proprietor. He is not only a practical man and master of his art, but is provided with every modern appliance that may be used to advantage in the production of fine portrait work, in which branch of his profession he is unexcelled. The studio occupied is finely appointed, the reception room is handsomely furnished, and the operating and finishing rooms are perfectly equipped with everything requisite for the production of the very highest class of work. The fine portrait work in cabinets, panels, etc., and the beauty and artistic finish in oil, crayon, pastels, water colors, ink, and landscape work are perfect in every respect, while the finest display of views to be found in this town are on exhibition here. The most satisfactory results are always reached in portraiture, and all branches of the photographic art, all the processes of production being directed with experience, excellent judgment and marked good taste. This establishment was originally founded twenty years ago by Mr. Clifford, who was succeeded in 1887 by the present proprietor. Mr. Dickerman is a native of Massachusetts, a man of able management, and practical experience, who offers advantages to his large circle of patrons, that must certainly inure to their benefit.

MRS. M. B. DEAN, Dry Goods, Fancy Goods and Human Hair, No. 80 Eastern Avenue.—Among the most prominent ladies in business in St. Johnsbury is Mrs. M. B. Dean of No. 80 Eastern Avenue. She has one of the most beautifully arranged and attractive stores in town, where she deals in dry and fancy goods and human hair, the only store in eastern Vermont devoted to the human hair trade. She makes this work a specialty, being a practical worker in human hair from which she makes switches, bangs, wigs, curls, front pieces, etc. Mrs. Dean carries a complete line of calicos, cloths, ladies' underwear, hose, ribbons, fancy goods, laces, gloves, collars, cuffs, notions, toilet articles, embroidery, cushions, tidies, work baskets, pins, needles, ornaments, jewelry, crevels, yarns, silk twist, and in fact everything that is necessary to stock a first-class store. Her place is only 20 x 40 feet, but it is finely stocked and with the best goods in the market, well displayed. Mrs. Dean established her business in 1873. She is one of the brightest business women in St. Johnsbury and noted as being most honorable and upright.

MILLER & RYAN, Manufacturers of Carriages and Sleighs, and Dealers in Carriage Stock and Patent Buggy Tops, Corner Railroad and Portland Streets.—To the United States belongs the honor of introducing nearly all the improvements that have latterly been made in the carriage and wagon building of the world. The perfection of the art is the combination of the greatest possible strength and elegant finish with the least possible weight and ease of draft. Among those houses that are in the van of progression in St. Johnsbury in the manufacture of first-class carriages, etc., is the old established and representative firm of Messrs. Miller & Ryan, whose factory and salesroom are located at the corner of Railroad and Portland Streets. This widely known and reliable house was established in 1840 by Mr. John D. Miller, and in 1880 Mr. J. H. Ryan was admitted to partnership and the present firm name was adopted. The premises occupied comprise a spacious, three-story factory, 35 x 100 feet in dimensions, with an ell 60 x 85 feet in dimensions, and a storehouse measuring 45 x 75 feet, and a storage house besides, 90 x 40 and three stories high. The factory is equipped with all the latest improved tools, machinery, and appliances known to the trade. The carriages, wagons, buggies, and sleighs manufactured by this firm are unsurpassed for strength, lightness and elegance, and are the embodiments of mechanical workmanship of the highest order of perfection. Wherever introduced these buggies and carriages are general favorites, and are without exception the best in the market. A visit to the factory will at once satisfy purchasers and their friends, that the productions of this house are without rival and justly merit the commendations bestowed upon them by the trade and public. They manufacture about 250 buggies per year and deal largely in carriage stock and patent buggy tops. The trade is large and yearly increasing and their goods are sent to all parts of the United States. They do not endeavor to compete with that class of work that necessitates the most miserly cutting down in the quality of both material and labor, to see how cheap, wood, iron and putty can be thrown into the shape of a buggy, nor pretend to sell at less price than the material in a good job would cost. They are laying the foundation for a permanent trade, and know that to gain the class of custom necessary to maintain a permanent business there are other considerations beside cheapness. To make this class of work requires the very best material, great care in workmanship, advancing good taste in style and finish, and they have justly earned a reputation on these most essential points that stands above all competition. Their facilities are now better than ever before, and we can confidently say that should you be pleased to favor them with your patronage you will not be disappointed. Mr. J. D. Miller is a native of Dummerston, Vt., and has had over fifty years experience in the business. Mr. J. H. Ryan is a native of Northfield, Vt. and is an energetic, practical man. Both gentlemen are highly esteemed in the community for their strict integrity.

C. H. BAGLEY, Leading Dealer in Fine Boots and Shoes, Nos. 66 and 68 Railroad Street.—One of the largest and leading houses engaged in the boot and shoe trade in this town, and deserving of special mention is that of Mr. C. H. Bagley, which holds a representative position among our best business concerns, in consequence of the superior character of its products and reliability. This house was originally established in 1888 under the name of Pryor & Bagley, but three years after the partnership was dissolved and Mr. Bagley assumed entire control. The premises occupied are spacious and commodious, covering an area of 40 x 40 feet, which are handsomely furnished and appointed for the handling of stock and the convenience of customers. Here will be found at all times a full and complete assortment of fine and medium grades of boots, shoes, rubbers, gaiters and slippers for men, youths and boys, also everything that is new and fashionable from the strongest walking boot or school shoe to the most delicately made kid or satin slipper for ladies, misses and children. A specialty is made of the W. L. Douglas three dollar shoes and other celebrated manufactures. All of these goods are made from the very best quality of materials, while they are stylish and perfectly comfortable in fit, and the workmanship is of the highest excellence. Repairing also receives prompt attention, and a large and influential trade has been secured throughout this town and suburban districts. Mr. Bagley is a native of St. Johnsbury, a most popular and successful business merchant, who

was formerly employed on the railroad for twenty-five years before embarking in this enterprise.

T. C. SPENCER, Watches, Jewelry, Silverware, No. 49 Railroad Street.—Foremost among the mercantile establishments of St. Johnsbury is the well-known, popular house of Mr. T. C. Spencer. It was established in 1870, but the present proprietor succeeded to the control in 1877. The store is 25 x 75 feet in dimensions, handsomely and conveniently furnished, having very heavy safes, wall cabinets and plate glass show-cases. The stock, which is very complete, embraces every description of jewelry, watches, clocks, bronzes, diamonds, and precious stones, solid sterling silver and plated ware, charms, and art goods generally. The assortments are full and wonderfully varied, exhibiting the most pleasing range in degree and finish and comprehending the choicest creations of home and European skill. In securing the stock, the proprietor, or a reliable representative, visits all the leading sources of manufacture, inspects the novelties, and leaves particular instructions for the shipment to the concern of everything late and elegant as soon as it leaves the hands of the artist. A large and influential patronage has been built up, and great numbers of the best classes of society make this their exclusive source of supply. All kinds of repairing is neatly and promptly done at reasonable prices. Mr. T. C. Spencer is a native of St. Johnsbury, a practical jeweler and highly respected in the community for his honorable business methods.

BOYNTON & CALDERWOOD, Druggists and Apothecaries, Dealers in Paints, Oils, Etc., No. 88 Railroad Street.—Prominent among the best known and most popular drug stores in St. Johnsbury is that conducted by Messrs. Boynton & Calderwood at No. 88 Railroad Street, an establishment which, although founded as late as 1887 has already built up a large and rapidly increasing business and placed itself in the full confidence of the public. The store and basement occupied by this firm are 30 x 60 feet in dimensions, and attractive and convenient in all their appointments. A large and comprehensive stock is carried of drugs, medicines, chemicals, etc., toilet and fancy goods, wall papers, candy, cigars and druggists' sundries of every description, the assortment being one of the most carefully selected to be found anywhere. A fine soda fountain is one of the attractions of this popular establishment, and they make a specialty of compounding physicians' prescriptions, and as all details of the business are under the personal supervision of the proprietors, the utmost accuracy is invariably assured. A competent force of clerks and salesmen give prompt attention to those general duties that make communications with the house both pleasant and profitable. Mr. C. F. Boynton and H. S. Calderwood, M. D., are both natives of St. Johnsbury. Mr. Boynton is a member of the I. O. O. F. and Dr. Calderwood of the F. and A. M. The latter gentleman is now a practicing physician of excellent reputation and eminently popular with all patrons.

MRS. HELEN F. CARPENTER, Art Embroidery Material, Stamping a Specialty, No. 87 Eastern Avenue.—Decorative art has entered into the American household to such an extent that it is now rightly considered a part of the housewife's education. Certainly no lady can call herself accomplished, until she has first completely mastered the principles of decorative art. These include art embroidery, in which material Mrs. Helen F. Carpenter is a dealer at No. 87 Eastern Avenue, in St. Johnsbury. She also makes stamping a specialty. Her store is one of the handsomest and most exquisitely arranged in Vermont. Her show windows, cases, shelves and counters evince the most artistic and elegant taste, the various appointments making Mrs. Carpenter's store a veritable boudoir of art. She employs a competent force of skillful persons in her work and has on sale highly attractive samples of fancy goods, art embroidery, stamped articles, etc., such as are purchased by the first families, while her goods and prices are adapted to people of limited means as well. Hers is one of the leading places of the kind in the city, while her goods, fancy articles, ladies ornaments, laces, gloves, etc., are of the very finest and most expensive quality. Mrs. Carpenter finds that the best goods at the best prices yield the best satisfaction, and in this way she has made herself well known and popular. Besides, she is a most honorable business woman, as her career since her establishment in 1884 is ample evidence.

JAS. C. MOORE, Hard and Wooden Ware, Carpenters' Tools, Cutlery, Agricultural Implements, Etc., No. 63 Railroad Street.—A leading headquarters in this line of trade in St. Johnsbury is the establishment of Mr. James C. Moore, dealer in hard and wooden ware, carpenters' tools, cutlery, and agricultural implements. The business was established in 1881, and the premises occupied comprise a store and basement, 30 x 60 feet in dimensions, with a large storehouse outside which gives ample accommodations for the manipulation and display of the large stock constantly carried. The assortment partakes of so useful a character as to claim universal attention and general patronage. It combines everything known to the trade in manufacturers' supplies, heavy and shelf hardware, cutlery and tools, and house furnishing goods of the best makes, which are purchased direct from producers at the most advantageous rates, and are offered to customers at prices rarely duplicated by competing houses. Mr. Moore is the agent in this city for the Champion horse rake and the Spicer hay tedder. He has established a large and influential trade and is prepared at all times to supply his customers in the promptest and most satisfactory manner. He is a native of Bradford, Vt., and a prominent and popular business man.

MRS. E. C. PIERCE, Millinery and Fancy Goods, No. 43 Main Street.—A most successful and enterprising establishment in this town, devoted to the sale of millinery and fancy goods is that of Mrs. E. C. Pierce. The business was originally established in 1890 by Miss E. J. Robbins, who, the present year was succeeded by Mrs. Price. The stock carried in this popular store is large and varied in its assortment, a very handsome display being made of both trimmed and untrimmed hats, ribbons, silks, gloves, etc. In short, all kinds of millinery goods and fancy articles, which are unsurpassed by any contemporary house in town. All the latest novelties of the season, purchased direct from the leading manufacturers and dealers in New York and Boston, are brought out as soon as introduced, and offered for sale at the lowest possible prices. The most fashionable hats and bonnets are trimmed to order at the shortest notice, in strict accord with Parisian and New York designs. Three competent and skilled assistants are employed, and this house enjoys the reputation of being the most popular headquarters for millinery in this vicinity, the trade being large, permanent and influential. Mrs. Pierce is a most popular and skilled milliner, a woman of superior taste and judgment who devotes her untiring efforts to supply the demands of her patrons.

A. M. GOODRICH, Tailor.—The ably conducted and well stocked merchant tailoring establishment of which Mr. A. M. Goodrich is the efficient proprietor, was established in March, 1899, and from the beginning of its existence it has enjoyed an enviable and exemplary reputation as a reliable and leading house in this town, where a steadily increasing trade of great magnitude is being built up. The premises occupied are ample and commodious in dimensions, comprising one floor, divided into salesroom and workshop, admirably arranged and fully equipped for the transaction of this particular business in all its branches in the most successful and expeditious manner. Here may be found a varied and comprehensive assortment of imported and domestic manufactured cloths, cassimeres, vestings, suitings, serges, etc., which cannot fail to please the most fastidious taste, while a force of seven experienced tailors is employed in manufacturing perfect fitting and elegantly made garments in every style and variety. All orders receive the most prompt and careful consideration, and prices are low considering the character of the work. Mr. Goodrich is a young man of practical experience in this line of trade, and guarantees to his many patrons in every instance perfect satisfaction as to fit, finish and workmanship. He is a native of Hardwick, Vt.

C. E. KIRK, Proprietor of the St. Johnsbury House Livery, Feed and Sale Stable, No 12 Central Street.—It is the aim of every first-class hotel to extend every possible accommodation to its guests, which in all instances includes a well-conducted livery, feed and sale stable. This necessity has not been overlooked by the St. Johnsbury House, whose excellent stables are under the proprietorship of Mr. C. E. Kirk, of No. 12 Central Street. He established his stables in 1885, and has one of the largest, best stocked barns in this vicinity, in the rear of the St. Johnsbury House. Mr. Kirk has twenty-two stalls and keeps fifteen horses to hire. His stock is gentle, well broken, well fed and sleekly groomed, and he turns out some of the finest rigs in town, not even excelled by private turn-outs. His horses are ready to use as double teams, single roadsters or saddle horses. His buggies, carriages, harnesses, whips, robes, rugs, blankets, saddles and bridles are always in bright, trim order, thus rendering his stables the leading ones in his line of business in town. Like all men who are born in Vermont, Mr. Kirk has the true instinct of a good horseman. He is a lover of fine stock and devotes his personal attention to the proper care of his stables. In his business relations, Mr. Kirk is upright and honorable, while he has made himself very popular in all quarters. His patronage is extensive and profitable.

INDUSTRIES AND WEALTH OF HARDWICK.



HE town of Hardwick is located in the western part of Caledonia county and is bounded on the northeast by Greensboro, southeast by Walden, southwest by Woodbury, and northwest by Wolcott. It is 21 miles from Montpelier and 22 miles from St. Johnsbury.

The town was granted November 7, 1780 and chartered August 19, 1781 to "Danforth Keyes and his associates." The first permanent settlement was made in the year 1790, by a family, or several families by the name of Norris from New Hampshire. Several families by the name of Sabin came soon after, among whom was Mr. Gideon Sabin, whose wife was the mother of twenty-six children.

The town was organized in 1795. Paul Spooner was the first town clerk also the first representative. The first child born in town was Jonas Bundy Hardwick, son of Nathaniel Norris. Soon after the settlement commenced, the Baptists formed the first religious society

and in 1804 a Congregational Church was organized, which at first consisted of twelve members. The town according to the last census had a population of 1,484. It has three churches, viz.: the Advent, Baptist, and Methodist; two first-class hotels, and is the site of Hardwick Academy, an excellently conducted institution.

The surface of the town is pleasantly diversified with large swells and vales, but no part of it is mountainous. The Lamoille River, which enters the town from Greensborough, and taking a circuitous route, passes through it to Wolcott, furnishes abundant water-power for the numerous manufactories located here. The rocks are granite, gray limestone, slate and quartz, with fine specimens of rock crystal. Several granite quarries have been opened here recently and are being worked to considerable extent. The Hardwick granite is generally conceded to be as fine as any found in the state. Its component parts are distinctly granular and evenly mixed throughout; and it contains less mica than other granites. It is remarkably clear and even in texture, is susceptible of the highest polish, is perfectly uniform in color, and the contrast between the hammered and polished surfaces is great, thereby rendering the product beautiful as well as valuable. Lumber is extensively manufactured here, also sash, doors, flour and feed.

The advantages of Hardwick as a manufacturing center are great. It is located on the line of the Vermont division of the Boston and Maine Railroad, and is thus supplied with excellent transportation facilities while the low prices of land for factory sites, the cheap rents and cost of living, healthful climate and other considerations, point to Hardwick as the scene of future operations which will give the town pre-eminence among the great sources of supply of manufactured articles of every description in Vermont. The people are remarkably public spirited and extend to those who seek profitable investments and pleasant homes, a cordial welcome.

WOODBURY GRANITE COMPANY, Producers of Mountain and Lake Granite.—Considering the comparatively short time of its establishment, the extensive operations of the Woodbury Granite Company are a substantial testimony to the excellent quality of the mountain and lake granite of their production; and of this, ample corroborative evidence is to be seen in the very general use to which their granite is now put by builders, contractors and others all over the country. The company was incorporated in 1887, under the laws of the state of Vermont, with a working capital of \$200,000, and the general office and quarries are situated at Woodbury, Vt., and the branch office at Hardwick. The granite produced is of a very fine quality, of a dark color and beautifully marked; its character being eminently suited for the best grades of arches, pillars, stair cases, tablets, slabs, tombs, head-stones, and all lines of fine masonry, being capable of the highest polish and the most delicate chiselling. The intrinsic merits of this dark granite as well as the commensurate cheapness at which the company is enabled to offer it, have resulted in a steady and constant demand being made upon the resources of the quarry by the trade generally, being now of such a volume as to necessitate the regular employment of fifty competent workers, who, furnished with a complete equipment of tools and appliances incidental to the business, are kept busily engaged the week through, and lend to the quarries a brisk and lively appearance. The officers, who are solely responsible for the very able and essentially successful management of the enterprise, are, George O. Woodcock, of Manchester Depot, Vt., president; Charles A. Watson, vice-president and clerk; W. H. Fullerton, a native of Hebron, N. Y., and ex-representative of the state legislature from Manchester in 1884, treasurer and general manager. The branch office in Hardwick is situated in the Centennial House. Mr. Charles D. Sandford, who is well-known in the marble trade, has charge in absence of the superintendent.

THE RED DRUG STORE, H. R. Kimball, Proprietor.—An establishment that quickly became known by its novel title is Mr. H. R. Kimball's Red Drug Store, and its commandingly located premises have also become a highly popular resort in time of need for drugs, chemicals and patent medicines, although the business only

had its inception in 1860. The stock of drugs and chemicals carried is very comprehensive, embracing all those in general request, whilst high quality and uniform purity is a distinguishing characteristic in all varieties, no pains being spared in obtaining supplies from the most eminent of chemical manufacturing houses, while the prices quoted are as low as is at all compatible with really high grade and reliable goods. In the long list of proprietary articles carried the same scrupulous care is taken in the selection, and while it is quite impossible for any druggist or drug dealer to pretend to exercise a complete censorship in such matters, any patent medicines known to be of a doubtfully empirical character or to contain deleterious ingredients are rigidly excluded. In addition to these goods a very large and well chosen assortment of fancy articles and stationery is carried, and the patronage secured in each department is of a most encouraging kind, and is a very practical recognition of the thorough business-like management of the proprietor. The popular store, 20 x 30 feet in size, is handsomely appointed and heavily stocked, and the brisk business that results, keeps the proprietor and his two competent clerks steadily employed. They have just added an elegant wall soda water fountain, which is an ornament to the store.

A. N. JACKSON, Dentist.—The dental profession has a thoroughly representative exponent in Hardwick in the person of Dr. A. N. Jackson, formerly of Morey, Ill. He occupies elegant parlors which are eligibly located and fitted up with the most modern and improved appliances and devices known to the profession. He has a large, liberal and influential patronage derived from the best classes in the community and his clientele is steadily increasing. He is a skilled dentist of great experience and ability, and carries on all operations of the profession in the most approved manner. Teeth are extracted painlessly, while the unpleasant operation of filling is conducted in such a manner as to occasion the minimum of discomfort to the patient. Artificial work is promptly performed in the most skillful manner and at moderate prices, either whole or partial sets being furnished at short notice, and easy fits being guaranteed. Dr. Jackson is one of the best known and most popular residents of Hardwick.

LAWSON & DAVIS, Hardwick and Woodbury Granite Monuments, and all Cemetery Work.—A firm who by close application and persistent endeavors to give unqualified satisfaction in all work undertaken, have come rapidly to the front ranks of the trade is that of Messrs. Lawson & Davis, of Hardwick, dealers in Hardwick and Woodbury granite monuments and all kinds of cemetery work. This business was established in 1880, by Messrs. Lawson & Emerson, and on the retirement of the latter gentleman in 1890, C. R. Davis was admitted into partnership by Mr. E. Lawson; and these two gentlemen now constitute the sole proprietary management. All kinds of high grade cemetery work is undertaken, including monuments, slabs, tablets and headstones of every description, inscriptions being cut, figures carved and other ornamentation executed to special design or order; and it is the uniform excellence of these productions both as regards workmanship and material, that has been mainly instrumental in bringing to the firm the flourishing trade and soundly based reputation it now enjoys, both being materially enhanced by the strictly honorable methods upon which the house is conducted. The extensive demand which is now made upon its resources, necessitates the maintenance of a workshop, 40 x 60 feet in dimensions, are furnished with every requisite for the prosecution of the brisk trade carried on, and ten expert workers are regularly employed. Every detail of the enterprise is conducted under the close personal care and attention of the experienced principals, Mr. E. Lawson and Chas. R. Davis, who are themselves finished artists in monumental work, possessed of considerable inventive genius. They are natives of Vermont, and enjoy a wide popularity and high esteem throughout this part of the country.

A. M. WARD & SON, Flour, Grain, Feed and Groceries.—One of the best known and most popular mercantile establishments in this section of the state is that of Messrs. A. M. Ward & Son, dealers in flour, grain, feed and groceries, who have a very extensive trade throughout Hardwick and the surrounding country. The premises occupied are spacious and commodious, and comprise a handsome store, 30 x 40 feet in dimensions. Here is constantly carried a heavy stock of the choicest brands of western and other flours, besides grain and feed of every kind. A full line of choice staple and fancy groceries is also carried, including fresh and pure teas, coffees and spices, sugars, syrups, canned goods, pickles, sauces, preserves and

condiments; butter, cheese, eggs and other farm and dairy produce, bakers' and laundry supplies; dried, salted, smoked and pickled fish, and in short, everything usually found in a first-class grocery and provision store. Everything sold is guaranteed to be the best of its kind, while the prices charged are the same as are asked in many establishments for inferior goods. The members of the firm are enterprising, honorable and successful business men. A. M. Ward & Son are prominent members of the Masonic fraternity and the son is connected with the Odd Fellows order. A. M. Wood is an expert physician of forty years practice in this state.

O. C. ARNOLD & SON, Manufacturers of Granite Monuments, Head-Stones, Curbing, Posts, Steps, Etc., Etc.—Essentially representative exponents of masons' and sculptors' crafts, whether in fine or plain granite work, Messrs. O. C. Arnold & Son have a very extensive and enduring connection, a tribute at once to the high quality of their work, to the administrative talent of the principals and to the commendable commercial methods which are adopted. The firm has sheds 24 x 96 feet in measurement, and undertakes the manufacture of granite monuments, head-stones, curbing, posts, steps and all other forms of masonry allied to monumental or building work. The former kind is its great specialty, and a department in which it has fully earned its high prestige, and deservedly secured an influential connection by virtue of the finished and artistic productions that have left its sheds; but estimates are freely furnished for all kinds of stone work, and its labors in this direction also are in brisk request. This now well known and flourishing business was founded by its present talented and experienced principals in 1886, and under their personal and careful supervision, ten expert craftsmen are regularly employed, the finished products of the firm finding their way to many far distant parts, while the unwrought Hardwick, Woodbury and Barre granite in which it largely deals, is also supplied to purchasers in various parts of a wide-reaching territory. The sheds are centrally located near the passenger depot, and the office at the residence of the principals. Those gentlemen are Mr. O. C. and Mr. F. W. Arnold, father and son, both natives of Maine, who have won for themselves a large measure of respect and popularity in this town. They are prominently associated with the Masonic fraternity and are highly regarded both in social and business circles.

INDUSTRIES AND WEALTH OF LYNDON AND LYNDONVILLE.



LYNDON is a pleasantly located town in Caledonia county, having a population of about 2,433. It is located thirty-five miles north from Montpelier and seven miles from St. Johnsbury. The town was organized on the 4th day of July, 1791, and the first town officers were elected on that day. Daniel Cahoon, Jr., the first settler, deceased June 11, 1793, was the first person who died in the town. There are three villages in the township, viz: Lyndon, Lyndon Center and Lyndonville.

The soil is a rich loam, free from stone, easy to cultivate and very productive. Lyndon has two churches, viz.: the Congregational and Methodist both having neat and attractive church edifices. It has two first-class hotels, an excellent graded school and is also the site of Lyndon Academy, which was erected by private home munificence, and supplied with good apparatus. This institution has been a great credit to the town and many prominent men in all parts of the country received their Academic course at this popular and well managed institution.

The Passumpsic River and its tributaries afford abundant water-power for the operation of mills and machinery. About 60 rods north of the south line of the town, the river has a

descent of 65 feet in about thirty rods, these are known as the "Great Falls," and the "Little Falls" are one mile above and have a descent of the bed of the river of about 20 feet. The "Great Falls" have a capacity of operating an almost unlimited amount of machinery and the Connecticut and Passumpsic River railroads that pass through the town afford ready transportation for manufactured or raw material. This water power has been utilized to some extent and several flourishing manufacturing establishments are located here.

Lyndonville is a flourishing village in this township and has several important manufacturing enterprises in successful operation. The car shops of the Passumpsic railroad are located here. The dwelling houses are neat and tasty with well-kept lawns about them, and the village is one of the most attractive of its size in the state. It has two churches, two first-class hotels and two banks. Its inhabitants are industrious, well-educated and public spirited, taking great pride in the success of any enterprise to build up the town.

G. P. SPENCER, Monumental Works, Lyndon.—These marble works embrace a patronage in which all classes are represented, from the citizen of slender means to the wealthiest and most influential residents. This extensive connection has accrued to the establishment mainly from the thorough reliability of the materials used, and from the excellence of the workmanship and the high, artistic designs and finish by which the whole of the firm's productions are characterized in a marked degree. Monuments, head-stones, tablets, statues and other high class work are manufactured in every variety of style, at the lowest possible prices, in granite, marble, stone, etc.; and special designs to order are also executed in a masterly manner, and always to the unqualified satisfaction of patrons. The business received its inception at the hands of the present proprietor, Mr. G. P. Spencer, in 1856, and the extensive demand now constantly made upon the firm's resources, necessitates the regular employment of three skilled operatives, whose work is all conducted under the close personal care and supervision of Mr. Spencer himself. This gentleman brings to bear upon the business a consummate skill and ripe experience of the trade; and prior to his initiating the present very successful enterprise, he was for several years in the same line at St. Johnsbury, Vt. He is a native of that thriving place, and is the oldest member of the St. Johnsbury lodge of the Free and Accepted Masons.

J. L. WATCHIE, Choice Family Groceries, Boots, Shoes and Rubbers, Mathewson's Block, Main Street, Lyndonville.—This place offers encouragement to retail traders who serve its interests by supplying staple commodities at fair prices, and who conduct their business with a due amount of knowledge, and with a fit regard to integrity; and the completeness with which Mr. J. L. Watchie answered to these requirements and supplements them by enterprise, energy, and a commendable solicitude for the entire satisfaction of patrons in every transaction, has been potent in adding year by year to the development of his trade, since the inception of his enterprise in 1885. The commanding located store, which is 20 x 40 feet in size, is especially well fitted up to meet the necessities of the brisk business conducted, which embraces the supplying of really choice and high grade family groceries of every description, and the trading in boots, shoes and rubbers. In each department a stock is carried which leaves nothing to be desired, no article of staple or fancy groceries being omitted from the stock or permitted to go without constant replenishment, while in footwear all popular makes, sizes, and leading grades, find full representation; the prices charged in either case being such as will bear the closest comparison with the best of other such establishments. Indeed, so thoroughly is this understood that the connection of the house has become one of very large proportions, and such as to tax the energies of the proprietor and his three assistants. Mr. Watchie, who is a native of Canada, is identified with the Masonic fraternity, is a member of the Independent Order of Odd Fellows, and deservedly popular.

D. M. SILSBY, Livery Stables, Lyndonville.—The largest livery stable in the town, and unquestionably one of the most popular in his section of the state, is that of Mr. D. M. Silsby, which during the five years that it has been under the conscientious direction of its experienced founder, has well merited the high estimation in which

it is held on all hands, and in reference to each of its departments. The well founded stables, so arranged as to comply with the most exacting demands of advanced sanitarians, light, airy, and well ventilated, and kept clean and sweet in a style that elicits the unqualified satisfaction of the most critical of patrons, and offer excellent accommodation for the boarding of a large number of horses, in addition to the sixteen fine animals owned by the firm, and the numerous others that are temporarily accommodated from day to day. The vehicles for hire are, in their appointments, fully in keeping with all other features of the establishment, which is known as one where the equine race are well groomed and liberally and judiciously fed, two grooms and stablemen being regularly employed. Mr. D. M. Silsby was born in Luenberg, Vt., and is widely and favorably known throughout this neighborhood.

AARON TWOMBLY, Dry, Fancy, and Gents' Furnishing Goods.—Lyndonville is well provided for in the matter of dry, fancy and gents' furnishing goods, quite a number of its traders making this one of their departments, but there are few who in any real sense make it their specialty, and none which the firm of Mr. Aaron Twombly will consent, or could reasonably be asked to acknowledge as rivals in either the completeness with which the trade is represented at its establishment, in the choiceness of the goods displayed in its handsome show windows or carried in bulk, or in the great inducements it is able to offer to purchasers of high grade goods such as collars, white and colored shirts, underwear, silk and cambric handkerchiefs, etc. They also carry a fine line of clothing and boots and shoes in great variety and, indeed in every description of goods that go to make up a complete gents' outfitting emporium. The business was founded in 1875, and the store, 30 x 40 feet in size, is fitted up in a style fully in character with the high grades of goods handled. A continuance and an increase of this liberal support is encouraged and promoted by the giving of high money value, and a sedulous watchfulness in order to meet and provide for the exact wishes of patrons, a work in which the principal is ably assisted by two trained employees, who, with him, give courteous attention to all who visit the establishment.

F. B. SNELLING, Photographer, Lyndonville.—A great and valued accession to the town is that of the extensive, well equipped, and ably directed photograph gallery of Mr. F. B. Snelling, founded in 1890; the largest establishment of its kind in this section. The gallery, studio, and developing apartments include four rooms, the former being sumptuously furnished, and the latter provided with all the latest appliances for the pursuit of the art in its various ramifications under the most favorable conditions, such as conduce to the highest grade of work at strictly moderate figures. All branches of the photographic art are represented, inclusive of the production of carte de visite, cabinet and enlarged portraits in plain or water-colors; pastels, crayons, landscape and other pictures, and the expensiveness of the artistic profession is of so high an order that a very large share of the work of the vicinity falls to the house, the proprietor being assisted by two expert helpers, but always performing the more responsible and difficult labors personally. Mr. F. B. Snelling, who was formerly in business in Massachusetts, was born in Vermont, and is well known and highly respected in this town and vicinity.

INDUSTRIES AND WEALTH OF BENNINGTON.

BENNINGTON is situated in the southwest corner of the state, about thirty miles from Troy, with which it is connected by the Lebanon Springs Railroad and the Troy and Boston Road.

Rich in its agricultural, mineral, manufacturing and mechanical productions, this town was for many years the largest and most wealthy town in the state, and it continued to exceed that of any other until after the year 1820, when Rutland, Windsor, and Burlington began to compete with it. In 1880, the population of Bennington was 6,380. It has three principal villages, Bennington proper, formerly designated as Bennington East Village, Bennington Center and North Bennington.

Bennington has the principal postoffice, and the village bears the name of the town, as the result of a protracted, though successful struggle between this and the center village, remarkable for the vigor and tenacity with which it was prosecuted on both sides. The feeling which distinguished that contest has long since passed away and the utmost harmony pervades the towns so far as local interests are concerned. The village was incorporated by act of General Assembly in 1848, with seven wards. It contains the Court House, Clerk's Office and Jail for the southern district of the county. The village supports a Baptist, Congregational, Methodist, Episcopal, Roman Catholic and French Catholic Church, one Savings and two National Banks, a Free Library and various institutions, while as a manufacturing point it has become famous in all parts of the country. The streets are lighted by electric lights, and there are two excellent weekly papers, the *Banner* and the *Reformer*. Bennington is easily reached by means of various

RAILROAD LINES

including the Fitchburg, the Bennington and Rutland Railway, and the Lebanon Springs Railroad. The Bennington and Glastonbury R. R. runs from Bennington, eight miles up the mountains,—1,600 feet.

Bennington has many important

MANUFACTURING INTERESTS

and about one third of its population find employment in the various establishments. The products embrace knit goods, knitting machinery, light hardwares, knitting needles, powder mill machinery, various commodities in wood, etc.



MAIN ST., SHOWING PUTNAM HOUSE.

THE SCHOOL SYSTEM

of Bennington is equal, if not superior to any in the state. A fine brick building has been erected, two stories in height covered with a Mansard roof. The school is supplied with valuable apparatus and library. A classical course of study can be obtained here which gives thorough preparation for admission to college.

The Village Improvement Society is composed of wealthy and prominent citizens and has for its object the improvement of the village in the way of pavements, water-works, etc.

The Free Library was established through the munificence of Messrs. S. B. Hunt and Trenor W. Park in 1865. These gentlemen presented the library building and 1,300 carefully selected volumes to the citizens and named five gentlemen as trustees to control the property. The library now contains 6000 volumes. The elegant summer home of the late Seth B. Hunt of New York City, with two hundred acres of land, was donated to the state by the heirs of the late Trenor W. Park for a "Soldiers' Home." It is now occupied by 100 veterans of the war of the rebellion.

BENNINGTON BATTLE MONUMENT.

In commemoration of General Stark's victory, August 16, 1777, a handsome monument is being erected at State Arms Hill on the site of the Continental Store House at Bennington Center, and is a simple shaft in the form of an obelisk, 301 feet in height, the material being magnesian limestone.

BENNINGTON CENTER.

Bennington Center was the first place in Vermont to earn the title of village, and during the Revolution it was the most important village in the state. In the burial ground adjoining, sleep the thirty heroes killed at the battle of Bennington. Here at the "Catamount Tavern" the first session of the Vermont Legislature was organized. The Council of Safety met here during the dark days of the Revolution. This town so beautifully situated and possessing so many advantages as a manufacturing town is a most desirable place in which to establish a home, or create a manufacturing plant of any magnitude.



BENNINGTON.

G. B. SIBLEY, Manufacturer of Brush Bridles or Binders, also Manufacturer of Custom Made Clothing and Dealer in Ready Made Clothing, Broadcloths, Cassimeres, Hats, Caps, Gents' Furnishing Goods, Etc., Nos. 501 and 505 Main Street.—One of the most important business men of Bennington is Mr. G. Byron Sibley, a manufacturer of brush bridles or binders, also, manufacturer of custom made clothing and dealer in broadcloths, cassimeres, hats, caps, gentlemen's furnishing goods, etc., at Nos. 501 and 505 Main Street. He established his business in 1860, beginning in a small room in another location, and in 1862, moving to his present quarters. He has so increased his business that he now occupies a fine corner store, 65 x 75 feet, this being the largest store in town, neat, finely arranged and electric lighted. He employs five persons in his store and three tailors, while he conducts a very extensive trade. In the rear of his place is his brush bridle factory, the binders being Mr. Sibley's own invention and patent. He began this industry about a year ago, and he sees a great future for it. He sells clothing, coats, top and great coats, trousers, waistcoats, hats, caps, collars, cuffs, cravats, underwear, etc. Mr. Sibley began life by learning the potters' trade with the U. S. Pottery Company, and before entering his present business, was a clerk in various stores. He is an enterprising man in public affairs, and has held several town offices. His position as a merchant and manufacturer, however, is by no means the end of his attainments. He is one of the best known secret society men in the state, being a thirty-second degree Mason and the T. P. G. M. of Bennington Lodge of Perfection A. A. S. R.; also, treasurer of the following societies: Mt. Anthony Lodge, No. 13; Temple Chapter, No. 8; Bennington Council, No. 3; and Generalissimo of Taft Commandery, No. 8. Mr. Sibley is a popular man, and loyal to every rule of integrity, as his several high offices indicate.

VALENTINE KNITTING COMPANY, Manufacturers Knit Underwear.—The business so successfully conducted by this company as manufacturers of knit underwear is an old-established one, and its history is an interesting chapter in the rise and progress of this historic town. The enterprise was originally inaugurated in 1824 by Mr. Joel B. Valentine as a woolen mill. In 1836 the building was destroyed by fire, and was rebuilt in 1845. In 1865 Major A. B. Valentine, son of the founder, came into possession of the property, and converted it into a knitting mill for the manufacture of shirts and drawers. The production had reached 20,000 dozen annually, when the property was again destroyed by fire, early in 1883. The present mills were erected in 1885, and are the finest devoted to this line of production in the state. They include a splendid brick structure, three stories high, 50 x 104 feet in dimensions, with an ell, 44 x 42 feet, which are used for carding, spinning and knitting, and which are equipped with eight sets of knitting machinery of the most improved pattern, operated by water and steam power of a combined capacity of 180 horse-power; also, a gas house, three stories high and 34 x 85 feet in dimensions; a storehouse containing two floors and a basement, 40 x 60 feet, and spacious and elegant office buildings. Steady employment is given to 140 skilled hands, and the average output is 150 dozen per day. The facilities here possessed for rapid and perfect production are of the most extensive and elaborate character, embracing every modern convenience and improvement. The products of this company include everything in shirts and drawers used by both sexes, and are widely preferred by dealers throughout the country, for their uniform excellence, well-made, durable qualities, and great salability and solid merits. The resources and facilities of the company are so ample as to enable it to offer inducements to the trade that are of the most liberal character. The Valentine Knitting Company was incorporated in 1887, under the laws of the state of Vermont, with a capital of \$100,000, and is officered as follows, viz: H. C. Lindloff, president and treasurer; A. B. Valentine, vice-president; Wells Valentine, secretary. The president, Mr. Lindloff, was born in Denmark, and came to America in 1866. He is an experienced manufacturer and a solid, successful business man; also, is president of the Bennington

Knitting Company. Major Valentine, the vice-president, was born in Bennington and is one of its best known citizens and leading public men. He is the son of the late Joel B. Valentine, and is the owner of all the mills used by this company. He is president of Bennington Savings Bank, a director of the Bennington Battle Monument Association, and has served as a member of the state senate, and as the Commissioner of Emigration by appointment of the Governor. Mr. Wells Valentine, the secretary, is also treasurer of the Bennington Knitting Company, and a young man of experience and high repute in business matters.

BOOTH & HARRIS, Insurance Agents, Town Clerk's Office, Main Street.—Many of our leading companies place their local interests in the control of gentlemen who have secured honorable reputations in this branch of business, and prominent among these here are Messrs. Booth & Harris, whose office is located in the town clerk's office, on Main Street. The gentlemen composing this firm are Mr. E. A. Booth, a Vermonter by birth and long a resident here, and Mr. E. S. Harris, who was born in New York and has resided in Bennington for many years. Both are thoroughly experienced men in this line of business, and forming this co-partnership they inaugurated this enterprise in February, 1890, and during the intervening period have built up a very liberal and influential patronage, and among the many companies represented by them will be found the Northern, of London, England; the Providence Washington Insurance Company, of Providence, R. I., and the Orient, of Hartford, Conn., they are also the general agents of the old reliable Phoenix Mutual Life Insurance Company, of Hartford, Conn. As practical and experienced underwriters, this firm offers substantial inducements and advantages to the public, including low rates and liberally drawn policies, while all losses sustained are equitably adjusted and promptly paid through this agency. The members of the firm are prepared to take entire charge of the insurance of properties, placing and distributing risks among sound companies only, renewing policies when expiring and generally relieving business houses of all care in this important branch of their affairs. Both are men of superior ability, energetic, courteous, reliable and honorable. Mr. Booth has been connected with the town's clerk's office for many years and has made himself very popular with our citizens, and is an active member of the Improved Order of Red Men. Mr. Harris devotes his whole attention to the firm's interests, and is also a member of the I. O. of R. M., besides being an Odd Fellow.

JOHN V. HALL & SON, Insurance, Court House Block.—This business was established by Mr. J. V. Hall in 1865, and Mr. E. J. Hall became a partner in January, 1888, and since the death of Mr. J. V. Hall, in October, 1888, has carried on the business alone under the old firm name. Among the companies represented are the Aetna, the Hartford, the National, the Travelers', of Hartford; the Anglo Nevada, of San Francisco; the Continental, the Home, the Liberty, of New York; the Phoenix, of Hartford, the Phenix, of Brooklyn, the Phenix, of London; the Lancashire and the Queen, of England; the Insurance Company of North America, of Philadelphia, and the Granite State, of New Hampshire. With their millions of capital and large surplus they offer absolute security to the assured. The policies written by this firm are clearly worded, explicit and devoid of technicalities, including a very large assortment of printed forms drafted by them for the special hazards, which they control, and all losses are promptly paid on adjustment. The firm controls the insurance of many important lines of business, manufacturing, mercantile and dwelling, and are constantly extending their circle of customers. Mr. Edward J. Hall has a thorough knowledge of the principles of insurance, rendering him safe as an agent for conservative companies like those he represents. He is county clerk, secretary of the Bennington Battle Monument Association, and is a member of the firm of Childs & Powers, fire insurance agents. He is a native of Bennington and is known for his careful and thorough business methods and prompt and liberal policy in the settlement of losses.

N. F. SMITH, Meat Market, Main Street.—Among all the industries that form the aggregate of the resources of any prominent trade center, there are none which exceed in general importance those that are engaged in furnishing its inhabitants with necessary food supplies. An old established, prominent and ably conducted house engaged in a special branch of this line of trade in Bennington, and well deserving of the high reputation it maintains for handling none but first-class goods and straightforward dealings is that of Mr. N. F. Smith, dealer in fresh meats, provisions, etc., whose market is centrally located on Main Street. This popular enterprise was founded originally in 1870 by Mr. George Smith, who conducted it with excellent ability and success until 1884, when it passed into the control of his brother, the present proprietor, who was assistant in the establishment, and under his enterprising management and direction the trade is constantly increasing in volume and influence. The premises utilized are very spacious and commodious, neatly and attractively appointed and fitted up with special reference to the trade, which involves the daily handling of large quantities of fresh meats and provisions, which in quality, variety and freshness are unsurpassed by any similar concern in the town. The stock carried is full and complete and embraces the very choicest of prime fresh beef, veal, mutton, lamb, country pork, sausages, pure leaf lard; game and poultry in season, also the best brands of plain and sugar-cured hams, shoulders, breakfast bacon, corned beef and pork, smoked and pickled tongues, tripe, etc. He also carries a full assortment of farm and garden vegetables, fruits, berries, melons, and makes a specialty of early southern products in this line, and owning and cultivating a farm close to town many of his goods in this line are of his own superior production. Having the latest improved refrigerators for supplying dry cold storage for the healthful preservation of perishable articles for an indefinite period, he is enabled to supply his patrons with the choicest of wholesome food during all seasons of the year at lowest ruling market prices. His market is a model of neatness and cleanliness, polite assistants serve patrons promptly, and orders are delivered at residences free of charge. Mr. Smith is a pleasant, courteous and enterprising dealer, reliable and honorable in his dealings and is highly respected by all with whom he has any dealings.

HARRY WILLOUGHBY, Stoves, Ranges, Tinware, Crockery, Glassware, Etc., No. 416 Main Street.—Mr. Harry Willoughby, dealer in stoves, tin ware, crockery, glassware, etc., has always maintained a deservedly high reputation for handling only first-class goods. This popular enterprise was founded originally in 1875 by Messrs. Graves & Albro, who were afterwards succeeded by the firm of Messrs. Graves & Walker, who carried it on quite successfully for some years when the latter gentleman retired and Mr. Graves became sole proprietor, and in 1890 he disposed of the concern to Mr. Willoughby. This gentleman is a native of this state and is a thoroughly experienced man in all branches of the sheet-metal trade, having worked at it for some years in Middlebury, this state, and then came to this place and was employed by the former proprietor for two years; under his able direction the trade is constantly growing in volume and influence. The premises utilized comprise a spacious, commodious and very neatly appointed store with workshop attached. The latter is fully equipped with all the necessary tools and appliances and none but skilled and experienced workmen are employed. The range of production embraces everything in the line of tin, copper and sheet-iron ware, of which a full and complete assortment is kept in the store and sold at lowest prices. A specialty is made of tin roofing, spouting, factory work and outside jobbing, for which estimates are furnished when desired; contracts are entered into and executed promptly and satisfactorily at lowest figures. In the store will be found also a fine stock of coal and wood office, parlor and cooking stoves, ranges, heaters, furnaces also oil and gas stoves, with all their fittings and all of the very latest and best improved patterns. The assortment of crockery embraces plain and decorated breakfast, dinner, tea and toilet sets, single pieces and in all kinds of foreign and domestic materials, art novelties, glassware of every description, including all the latest improved style of lamps and their fittings, besides wooden and willow ware and household goods generally. Mr Willoughby, is a young man of superior business ability.

MISS H. J. MORGAN, Millinery Goods, No. 517 Main Street.—This popular and fashionable headquarters was founded originally in 1880 by Mrs. Babcock, who conducted it with excellent success until 1887, when it passed into the control of the present proprietor, Miss H. J. Morgan, who has had a wide range of experience in all branches of the business and under her enterprising management and direction the business has grown to its present volume and influence, her patronage being derived principally from among our most refined and intelligent classes of society. The premises utilized are amply spacious and commodious, neatly and tastefully fitted up and provided with every convenience to meet all requirements of the business, including a department for the making and trimming goods to order. The stock carried is full and complete and embraces the very latest correct styles in all seasonable goods of the recent productions of the most fashionable modistes of Paris and London, such as bonnets and bonnet frames, straw, chip, soft and stiff felt hats, trimmed and untrimmed, also silks, satins, and velvets, laces, ribbons, plushes, veilings, ruches, illusions, embroideries, edgings, fringes, ostrich plumes, tips, feathers, mounted birds, artificial flowers and fruits, head ornaments, mourning goods, etc. Hats and bonnets are trimmed to order at the shortest notice in the most stylish and artistic manner as none but skilled and experienced hands are employed. A specialty is made of mourning orders, and rush orders where customers desire to wait, while prices are always very reasonable. Miss Morgan is an enterprising, affable and courteous young lady, and possessed of superior business ability and justly merits the success she has attained by her industry and perseverance.

D. P. GATES, Groceries, Provisions, Teas, Coffees, Etc., No. 706 Main Street, Corner of Safford Street.—Mr. D. P. Gates is a Vermont man by birth and education, and having a wide range of experience in mercantile life he inaugurated this enterprise on his own responsibility in 1872 on the opposite side of the street, and during the same year he began the erection of the building he now utilizes for trade purposes, and his trade from the outset has been of the most flattering character, derived principally from our leading people both in town and surrounding vicinity. The space utilized for trade purposes, comprise two spacious and commodious floors, admirably arranged and provided with every convenience to facilitate business. The stock carried is always full and complete, embracing absolutely pure and fresh, new crop young Hyson, Imperial, Oolong, Pekoe, gunpowder, Japan, English breakfast and other teas; choice fragrant Arabian, Central, and South American coffees, cocoas, chocolates and spices; select brands of canned goods, table delicacies, foreign and domestic fruits, sauces, relishes, condiments; sugars, syrups and molasses, confectionery, choice family flour, fancy cereal and farinaceous foods; prime dairy and fancy butter and cheese; farm and garden products; fresh eggs, pure leaf lard, salt and smoked meats and fish; tobaccos and cigars, brooms, pails, brushes and kindred household articles, bakers' and laundry supplies, etc., in fact everything usually found in a well regulated grocery house. The goods sold here are noted for their excellence, purity and uniform quality and lowest prices. The store is a model of neatness and cleanliness, patrons receive prompt and courteous attention, and orders are delivered at residence free of charge. Mr. Gates is courteous and at all times painstaking and enterprising.

CENTENNIAL HOUSE, Mrs. C. Nolan, Proprietress.—The Centennial House opposite the railway station, in Bennington, was established in 1876, by C. Nolan, who built and opened it. In 1883, death called him to his final account and since that time, his worthy wife has managed the house in a manner so successful that she has surprised her most intimate friends. The Centennial is a fine, three-story brick building, with accommodations for fifty to sixty guests. It is conducted with a view to every convenience for travelers and boarders, and is in every respect a first-class house. The building is lighted by electricity, the rooms are a model of tidiness and from office to kitchen, everything is orderly and attractive. There is a good livery in connection with the house, and sample rooms are provided for commercial travelers. Mrs. Nolan personally sees to it that the table is provided with the tenderest roasts, the choicest game, poultry, desserts, etc., and no person goes away dissatisfied. Mrs. Nolan, the proprietress, has lived in Vermont for the past thirty-six years. She is a strict and honorable business woman and enjoys the good will of a wide patronage.

H. M. HARRIS, Wholesale and Retail Dealer in Iron and Steel, Hardware, Cutlery.—Among the prominent business houses of Bennington, there is one that stands eminent in trade circles, both in the point of age and reliability, namely, H. M. Harris, of Main Street. This business was established in 1854, by S. F. Harris, whose son, the present proprietor, succeeded him in 1886. He has a store 25 x 150 feet, and a floor above for the storage of goods, his business being that of a wholesale and retail dealer in iron and steel, hardware, cutlery, knives, shears, razors, scissors, axes, blacksmiths', carpenters', locksmiths', and builders' tools, nails, horse-shoes, paints, oils, varnishes, glass, putty, brushes, shingles, lath, pine boards, seasoned flooring, machine clapboards, hubs, spokes, Concord axles, etc. He also furnishes bills of timber on short notice. He carries every variety of heavy and shelf hardware, house and carriage trimmings, etc. Mr. Harris has as fine a stock of goods as may be found in the market and all of the best quality. His store is neat and finely appointed, with attractive windows, show-cases, counters, etc., and his patronage comes from the leading builders and business men of town. Mr. Harris has a complete knowledge of every phase of his calling, having learned the business from its incipency, as a clerk in his father's store up to the time of assuming the proprietorship. He is noted for his commercial integrity, and is an active member of the F. and A. M. and the I. O. R. M..

M. B. HOUGHTON, Livery, Feed and Sale Stables.—An example of the desirable growth of patronage that follows close, personal attention to business, may be found in the case of M. B. Houghton, proprietor of the livery, feed and sale stables in the rear of the Putnam House, Bennington. In 1880, Mr. Houghton established his business in a small way in Pleasant Street, starting with three horses for hire. In 1882, he built a stable on Union Street, where he carried on business five years, and in 1887, he moved to his present location. From 1881 to 1888, the business was conducted under the firm name of Houghton & Galucia, the partnership having been dissolved in March, 1888. At present Mr. Houghton has twenty-five horses in use for livery purposes, and in addition to all of the Putnam House business, he has a large transient and local trade. His stables are the most extensive in town, requiring from six to nine employees the year round. He has fine stock, sleek and well groomed roadsters and always sends his teams and single rigs out with bright, attractive harness, fine carriages, surreys, buggies, robes, blankets, etc., in the best of style. Mr. Houghton is the agent for five carriage companies and sells all kinds of vehicles, broughams, victorias, traps, dog and T carts, surreys, buggies, buckboards, sulkies, etc. He also sells mowing machines, reapers, horse hay rakes, etc. He owns a fine stock farm in connection with his brother at Dover, Vt., where they breed blooded horses. For six years he was engaged as a commercial traveler for a lightning rod firm and for two years was a member of the company. He is an enterprising, trustworthy business man, and a native of Vermont.

THOMPSON'S STEAM LAUNDRY, D. A. Thompson, Proprietor, No. 713 Main Street.—A prominent, well patronized and ably conducted laundry is that of Mr. D. A. Thompson. Mr. Thompson is a Vermont man by birth, and was for a long time engaged in a paper mill and decided to embark in this business in 1882, but discontinued it and returned to his old business, and in 1887 he again started his laundry, and from this date, coupled with his former experience he soon developed a very large and substantial patronage extending throughout the surrounding vicinity. The premises utilized are of ample dimensions, commodious and fully equipped with the latest improved appliances and devices operated by steam power, and employment is given to none but skilled and experienced hands. Every precaution is taken that all work shall be executed in a superior manner. A specialty is made of fine laces, lace curtains, caps, shirts, collars, cuffs, embroidered skirts and other underwear, pillow and sheet shams; linen coats, pants, and vests, lawn, cambric and other dresses of fine texture, also to woolen blankets, underwear, etc. Work is called for and delivered free of charge and prices throughout are very reasonable. Mr. Thompson is a pleasant, courteous and straightforward man in all his dealings. He is a highly respected and active member of G. A. R., having served for three years during the late war of the Rebellion, having enlisted as a private, and when honorably discharged had risen to the position of captain and participated in thirty-two different engagements.

JOHN H. AYRES, Custom Clothing, and Foreign and Domestic Cloths, Hats, Caps, Gents' Furnishing Goods, Etc., No. 411 Main Street.—Among those in Bennington none have achieved a higher reputation for producing first-class male garments and more honorable, reliable business methods than Mr. John H. Ayres, manufacturer of custom clothing, dealer in foreign and domestic cloths, etc., whose popular and ably conducted emporium of fashion is located at No. 411 Main Street. This enterprising gentleman is a native of New York, but has resided in this state since he was six years of age. Acquiring a thorough knowledge of this business by long experience and observation and for a number of years in Mr. G. B. Sibbey's establishment in this place, he inaugurated this enterprise on his own account on South Street in 1883, and as his trade grew very rapidly he was obliged to seek more commodious quarters and better facilities to meet its demands and he accordingly moved to his present address in 1888. His store is of ample dimensions, compactly arranged and fitted up in a very handsome manner, provided with electric lights and other conveniences for the advantageous display of this fine assortment of goods and their inspection by patrons. His stock embraces a splendid line of English, French, German and American broadcloths, beavers, cassimeres, chevots, tweeds, meltons, woolens, worsteds, etc., in all the seasonable and fashionable styles for overcoatings, suitings, trouserings and vestings, from which customers cannot fail to make a selection. These goods are made up to order in the very latest and most desirable styles, as none but the most skilled and experienced workmen are given employment, and satisfaction is guaranteed as to fit, comfort, style, durability and workmanship, while prices are always very reasonable. He also carries a full line of the latest correct styles in fine high silk cassimere hats, round and flat crown Derby hats, Alpine and other shapes in soft hats, straw goods, fur and cloth caps, besides a full and complete line of men's furnishing goods. Mr. Ayres is an active, pushing and progressive business man, always abreast of the changes in styles, pleasant, courteous and reliable in his dealings and is an active member of the Odd Fellows' Order, also of the Improved Order of Red Men.

ELM TREE HOUSE, M. J. Gullitnan, Proprietor.—The Elm Tree House is situated in North Street, and has for its proprietor one of the most genial men of Bennington, M. J. Gullitnan. This hotel was erected and opened to the public by M. Haley in 1872. In the year 1874, an addition was built, doubling it in size, its present dimensions being a fine, three-story wooden building, with accommodations for fifty to sixty guests. From six to ten persons are employed and all of the accommodations of a first-class hotel are observed, including tidy and attractive bedrooms, a fine office, dining-room, sample rooms, billiard parlor and barber shop, and a well-furnished public parlor. The house is lighted by electricity. Mr. Haley is still the owner of the property. In 1888, he leased it to C. Wheeler; in 1889, W. Taylor managed it, and in December 1890, Mr. Gullitnan took possession. He is a young man, a native of Bennington and began life as clerk in the hotel. He was a mail agent for four years and has finally returned to hotel life, believing that to be his proper calling. He has won the confidence of travelers, furnishes a superior table, and is in every respect a popular landlord.

C. D. GIBSON, Druggist, No. 519 Main Street.—The profession of the druggist is one which calls for the combined talents of the student and the man of sound business judgment. Such an one is Mr. C. D. Gibson, the popular druggist of No. 519 Main Street, Bennington. He has been established in business since 1870, and has a beautifully arranged and tidy store, 25 x 70 feet, where he keeps a fine display of drugs, patent medicines, elixirs, salves, herbs, plasters, lint, bandages, surgical instruments, essential oils, extracts, chemicals, a full line of confectionery, stationery, cigars, tobacco, toilet goods, fancy soaps, perfumery, manicure sets, notions, sponges, etc. Mr. Gibson's prescription and family receipt department is one of the commendable features of his place. He is a practical druggist and gained his knowledge of the business by a three years' clerkship in a drug store. He is reliable and honorable in all of his work and a very popular member of business and social circles. He made a gallant record during a three years service in Company C, 169th N. Y. Regiment, and was in twenty-six hard fought engagements and a number of skirmishes. He is a prominent member of the I. O. O. F. and the G. A. R.

SQUIRE & RAWSON, Watches, Jewelry, Silverware and Optical Goods, No. 408 Main Street.—An established, prosperous and thoroughly reliable house engaged in this business in Bennington, is that of Messrs. Squire & Rawson. This old and popular concern was founded originally by Bradley & Squire in 1834, succeeded by F.N. Squire, who conducted it with increasing success alone until 1887, when Mr. E. E. Rawson, a thoroughly practical man and a native of Massachusetts, was admitted as a partner, at which time the present firm title was assumed. They occupy a spacious and commodious store, admirably arranged and very handsomely equipped with every convenience for the advantageous display of their large and valuable assortment and its inspection by patrons. The stock carried embraces an elegant line of fine gold and silver European and American watches for ladies and gentlemen in all the latest styles, diamonds, pearls, rubies, emeralds and other rare and precious gems mounted in the most unique and exquisite styles; wedding, engagement and souvenir rings, ear rings, pendants, brooches, bracelets, bangles, shawl, lace and scarf pins; necklaces, watch chains, charms, lockets and chatelaines; collar and cuff buttons, shirt studs, art novelties in gold, silver, brass, bronze and zypirus; solid gold, silver and plated ware; French, Swiss and American clocks, fine cutlery; eye-glasses, spectacles, lenses, opera glasses and other optical goods, etc. These goods have been selected with the greatest care to meet the wants of a first-class trade, are unsurpassed in quality, beauty of design and workmanship and are guar-

anteed to be the same as represented, while prices are the very lowest. A specialty is the repairing of fine watches, clocks and jewelry. Messrs. Squire and Rawson are both members of the School Board, also of the Masonic order, and are always among the foremost to advance the interests of the town and their fellow citizens.

A. M. GRIFFITH, Millinery and Fancy Goods, Main Street.—The inception of this business dates from 1886, when it was founded by A. M. Griffith, and from the beginning has been accorded a very liberal and substantial patronage, numbering among its customers many of the leading families in the town and district. The sales-room is handsomely fitted up, admirably arranged and lighted by electricity, and it is fully stocked with a complete assortment of imported and domestic millinery and straw goods, feathers, flowers, ribbons, silks, fancy goods in profusion, and millinery specialties of every description. Two experienced assistants are in constant employment, and hats and bonnets are trimmed to order in all the newest and most fashionable Parisian and New York styles. This business continues to show a steady and firm growth, and an inspection of the splendid and superior stock of finery to be found here is invited. In the millinery parlor a variety of trimmed millinery is always on exhibition, including all the latest novelties as soon as introduced, and all orders at the shortest notice for mourning goods are promptly fulfilled. The proprietor of this house is a native of Vermont, and is a most energetic, straightforward business man.

INDUSTRIES AND WEALTH OF SPRINGFIELD.



SPRINGFIELD is a township in the southeast corner of Windsor County and is bounded north by Weathersfield, east by Connecticut River, which separates it from Charlestown N. H., south by Rockingham, and west by Chester and a small part of Baltimore. It lies 70 miles southeast from Montpelier, and south from Woodstock 25 miles. Its population according to the last census 3,145. It was chartered August 20, 1761, containing 26,400 acres. Among the first settlers were Mr. Simeon Stevens and the Hon. Lewis R. Morris.

There are two villages in the town. The North village is four miles north of the principal village and contains two churches, and several manufactories, one, devoted to the manufacture of fancy boxes, one to lumber, and one to cheese, also a mill for meal and feed. It has three merchants and one physician.

The principal village of Springfield is located on Black River at the falls, $4\frac{1}{2}$ miles from its junction with the Connecticut.

The scenery all about the village is highly romantic and interesting. More than forty years ago the production of silk received considerable attention here and more than 1,000 lbs. of cocoons were produced in one year.

Among the minerals found here may be mentioned granite, suitable for building, quartz suitable for making sand paper, limestone, mica slate, tremolite, epidote, serpentine, titanium, scapolite, hornblende, garnet, aluminous slate, and galena. The early inhabitants were extensively engaged in raising stock and some of the finest horses and cattle in market were to be found in these farm yards. They also produced great quantities of maple sugar. This village being supplied with abundant water-power soon attracted the attention of capitalists, and manufactories began to spring up on the banks of this rapid river that had for years been considered of little importance except for turning the wheels of the grist and saw mills of the town.

In the Springfield of to-day we find a population of 3,145. A National Bank and a Savings Bank, eight churches, viz: Congregational, Episcopal, Independent Methodist, Methodist, Roman Catholic and two Universalist.

No town of its size has better public schools. At the head of the list stands the High School with its more advanced course of study.

MANUFACTURES.

Ever since this town began to make real growth the people have been prompt to encourage every legitimate enterprise that has been undertaken. Among the articles manufactured here may be mentioned, adjustable carriage tops, agricultural implements, bobbins, boots and shoes, carriages and sleighs, cabs, sleds and toys, children's barouches, wheel-barrows, sleighs, etc., churns and thermometers, clothes-pins and jointed dolls, cotton warps and yarn, channeling machines, and mechanics' tools, shearing and brushing machines. Butter is extensively made by the Springfield Creamery Co. The enterprise of its business men and the multiplication of manufacturing establishments have greatly increased the general trade.

Springfield has many attractions from a manufacturing and commercial point of view, and also as a place of residence. The village is desirably located and its eligibility as a place of residence has exerted a powerful influence in the development of its natural resources.

The people are generally occupied in some useful sphere of labor, and the homes of all classes have an air of comfort and respectability about them. The climate is a very healthy one.

The leading houses in the various avenues of trade are noticed in detail in subsequent pages.

RANNEY & PERKINS, Dealers in Dry and Fancy Goods, Carpets and Oil Cloths, Corner Store.—A prosperous and popular establishment in Springfield is that of Messrs. Ranney & Perkins, dealers in dry and fancy goods, carpets and oil cloths, etc. This popular concern was founded some years ago by Messrs. H. H. Fletcher & Co., and was conducted by them with excellent success until 1889, when they were succeeded by the present firm of Messrs. Ranney & Perkins. The members of the firm are Mr. T. T. Ranney, who had formerly resided in Indian Territory and coming east acquired a wide range of experience in this line as a clerk in New Hampshire and in Montpelier, this state; and Mr. C. D. Perkins, a native of New Hampshire, also formerly a clerk in this line and a traveling salesman in the small wares business, and under this enterprising management and direction their patronage is steadily increasing in volume and influence. Their store is of ample dimensions, commodious and very neatly fitted up, while every convenience is provided for the successful prosecution of the business. The stock is large and complete and embraces every variety of dry and fancy goods, including fine foreign and domestic cloths and cassimeres, silks, velvets, satins, plushes, cashmeres, merinos, mohairs, and other fine imported dress fabrics, linens, flannels, woollens, bedding materials, ginghams, plaids, woollens, prints, muslins and wash fabrics of all kinds, also shawls, cloaks, sacques, jackets, jerseys, wraps, etc. In the fancy goods department will be found silk, satin and velvet ribbons, laces, edgings, embroideries, braids, fringes, besides notions and small wares in endless profusion. Their assortment of carpets embraces fine body Brussels, Wiltons, Moquettes, tapestries, two and three piles, also oil cloths in all patterns and widths, curtains and their fittings, etc. This stock has been most carefully selected, and includes all the very latest styles, patterns and shades, while prices are very reasonable. Messrs. Ranney & Perkins are energetic, popular and industrious merchants, honorable and reliable, and are highly esteemed by all with whom they have any dealings. Both are prominent and active members of the Odd Fellows Order.

C. H. MOORE, Retailer of Men's, Youths' and Boys' Clothing, Blue Store, Woolson's Block.—A representative clothing establishment in Springfield is that of Mr. C. H. Moore, who became successor to Mr. O. M. Doubleday in 1887 at this eligible location, which has been occupied as a clothing store for many years past. Mr. Moore

brings vast practical experience to bear on this enterprise, having been formerly employed as a clerk in a clothing store before branching out for himself. He possesses a cultivated taste in the selection of all his first-class and stylish goods, and is therefore able to offer to his patrons at all times the latest novelties in men's, boys', youths' and children's outfitting goods of every description, and merits the inspection of all classes of the public. The store occupied has a width of 25 feet and a depth of 80 feet, and is most perfect in its fittings and appointments, while the arrangement is such as to secure every convenience to customers, who find displayed here an endless assortment of ready-made clothing, suited to the wants of all classes, being of the finest and most durable material, the best workmanship and correct in fit and style. A full and complete line of fine furnishing goods of every description, including underwear, shirts, hosiery, suspenders, neckwear, etc., also a fine assortment of trunks, bags, satchels, etc., is constantly handled. A leading specialty of this house is gentlemen's fur coats, and the prices asked are as low as is consistent with first-class goods. Mr. Moore is a native of this state, and has developed a flourishing and permanent trade in this town and its environments. From one to three affable and obliging clerks are in constant attendance in the salesroom.

G. B. PERRIN, Photographer.—Mr. G. B. Perrin is an artist of ripe experience, rare skill and judgment, and a thorough master of all the different methods and new processes that have recently been introduced in the art of photography. In fine portraiture and in making pictures he omits nothing, not even the most trifling detail, and the result is likenesses of artistic finish and superior excellence. A general photographic business is conducted, and orders for oils, ink, pastels, crayons and water colors are promptly executed with commendable skill in the highest style of the art. The premises occupied consist of two rooms on the second floor, most conveniently and handsomely arranged for the reception of patrons, while the operating room is provided with the latest and best appliances, including scenic backgrounds and other necessary auxiliaries. The original founder of this business was Mr. W. H. Swans in 1875, and not until 1888 did the present proprietor assume entire control, under whose able and efficient management this studio is most liberally patronized. Mr. Perrin is a young man, a native of Massachusetts.

C. A. LELAND & SON, Dry Goods, Boots and Shoes, Crockery, Etc.—A very old and influential house here is that of C. A. & G. F. Leland, known as C. A. Leland & Son, dealers in dry goods, groceries, boots and shoes, crockery, etc. This business was established in 1835, by Coff & Dartt; succeeded by Hayward & Coff, then by Coff & Durbey; and in 1882 by Leland & Son. They occupy a fine two-story building and basement, 44 x 50 feet, the store being double, with two entrances. They have given especial attention to the careful arrangement of their place, everything in it being of the first quality, while the place is tidy and attractive. They employ from four to six persons and have a patronage from the best families of Springfield. Messrs. Leland & Son deal in dress goods, satins, silks, velvets, cloths, cottons, calicoes, cambrics, linens, muslins, flannels, woollens, ladies' underwear, chemises, drawers, skirts, hose, corsets, fancy goods, laces, ribbons, gloves, trimmings, threads, twists, yarns, crochet work, embroidery, jewelry, belts, ornaments, boots, shoes, gaiters, over-gaiters, rubbers, men's, women's and children's shoes; all kinds of crockery and glassware, groceries, sugar, tea, coffee, spices, canned goods, confections, tobacco, cigars, vegetables, butter, flour, eggs, cheese, jellies, extracts, etc. The value of their stock is about \$18,000 which at once endorses its reliability and quality. Mr. C. A. Leland is a native of Vermont, and has held the office of selectman and other public positions. G. F. Leland is a native of Vermont, and a member of the F. and A. M. and is a K. T.

ORRIN E. NOYES, Merchant Tailor, Dealer in Sewing Machines, Etc.—This popular house was founded originally many years ago by Mr. James Kidder, and was conducted by him with excellent success until 1878, when he was succeeded by the present proprietor, who is a native of this state and for many years a resident of Springfield. Mr. Noyes is a thoroughly experienced and practical man in all branches of this trade, and under his able direction his trade has increased to its present widespread proportions and influence, numbering among his regular patrons many who reside in other portions of the state and some in the city of Boston. The premises utilized for the business comprise a large well furnished store with workshop attached, and employment is given to a full force of skilled and experienced hands whose operations are conducted under his immediate personal supervision. The sales-room contains a splendid assortment of English, French, German and domestic cloths, beavers, cassimeres, meltons, chevots, woollens, worsted, etc., for overcoats, suitings, trouserings, vestings, etc., in all the very latest, correct and most fashionable patterns and styles. Measures are taken and fittings are made after the most scientific and approved methods, and orders are executed promptly while satisfaction is guaranteed as to fit, elegance in style, durability and workmanship. His stock of furnishings embraces fine dress and flannel negligee shirts, collars, cuffs, underwear in all grades and styles, latest novelties in neckwear, hosiery, gloves, suspenders, collar and cuff buttons, scarf pins and studs; canes, umbrellas, while his assortment of headwear includes the most fashionable styles in high silk, cassimere, Derby and soft hats, straw, fur and cloth hats and caps in their season. He also carries a fine assortment of the celebrated Domestic, Wheeler and Wilson, New Home and Standard sewing machines together with all their fittings and supplies. He is also an active and prominent member of the Iron Hall.

A. O. COBURN, Hardware, Stoves, Tinware, Lead Pipe, Belting, Farming Tools, Churns, House Furnishing Goods, Etc.—One must go back in mind for a half century to discover the date of the establishment of the business now carried on in Springfield by A. O. Coburn, dealer in hardware, stoves, tinware, lead pipe, belting, farming tools, churns, house furnishing goods, etc. The founder of this house was B. F. Wheldon, somewhere about 1840. He was succeeded by E. Ingham; he, by Hayward Bros.; they by J. Martin & Co., then came Harlow & Coburn, next, Harlow & Kirke, then Putnam & Pulsipher, followed by W. H. H. Putnam; and in 1886 by A. O. Coburn. He has an elegant store, consisting of two floors, 25 x 85 feet, besides three storerooms. He employs from three to five persons, and carries a very rich stock of goods. He manufactures and repairs tin and sheet iron, does plumbing, gas and steam fitting, and sells shelf and heavy hardware, spades, shovels, rakes, hoes, nails, carpenters', builders', carriage makers' and smiths' tools, sand paper, tinware, kettles, basins, cups, dippers, sieves, pans, kitchen stove furniture, ranges, base burners, furnaces, grates, wooden-ware, drain pipes, etc. Mr. Coburn is a practical tin worker. He has been in the hardware business for years and a member of various firms. He was sole proprietor of a store in Rutland. He is a native of Vermont, and a member of the F. and A. M. and the G. A. R. He gallantly served his country a year in Company C, 4th Vt. Regiment.

LEVI BOUFFARD, Baker and Dealer in Fruits, Spices, Etc.—Mr. Levi Bouffard, first established this business in Lebanon, N. H., in 1877, and afterwards removed to Springfield four years later where he has since conducted a most prosperous enterprise. The premises occupied are completely equipped in every respect with the most improved appliances and appurtenances, while two expert and experienced hands are employed. All kinds of bread, cakes, pies, pastry, cookies, etc., are manufactured here, from the freshest, purest and most superior class of goods, all of which toothsome edibles are sold at the lowest market prices, and the stock is replenished daily. In addition to "the staff of life" and kindred products, Mr. Bouffard deals extensively in all kinds of foreign and domestic fruits, spices, and hermetically sealed canned goods of every description. All orders receive prompt and careful attention, and goods are delivered to any part of the town free of charge. Mr. Bouffard is a native of Canada.

M. LA FOUNTAIN, Tailor.—A representative and expert merchant tailor of long experience is M. La Fountain, who first established himself in business in 1847, and after conducting it most successfully for twenty years, his health having failed, he retired until this present year, when he re-established this enterprise in the present eligible location. Mr. La Fountain occupies a commodious and handsomely fitted up store, and displays one of the finest assortments of imported and domestic suitings, vestings, trousering, cassimeres, overcoatings, etc., to be met with this side of the metropolis. The work done by this house is invariably of the highest degree of artistic and mechanical excellence, and all patrons are guaranteed perfect satisfaction as to fit, style, finish and durability. The patronage of this house is drawn from the best custom of the town and suburban districts, and all orders for garments represent decided bargains, being the greatest value ever offered for the money in this market. Mr. La Fountain is a native of Canada, but has resided in this vicinity since he was a child.

INDUSTRIES AND WEALTH OF WHITE RIVER JUNCTION.

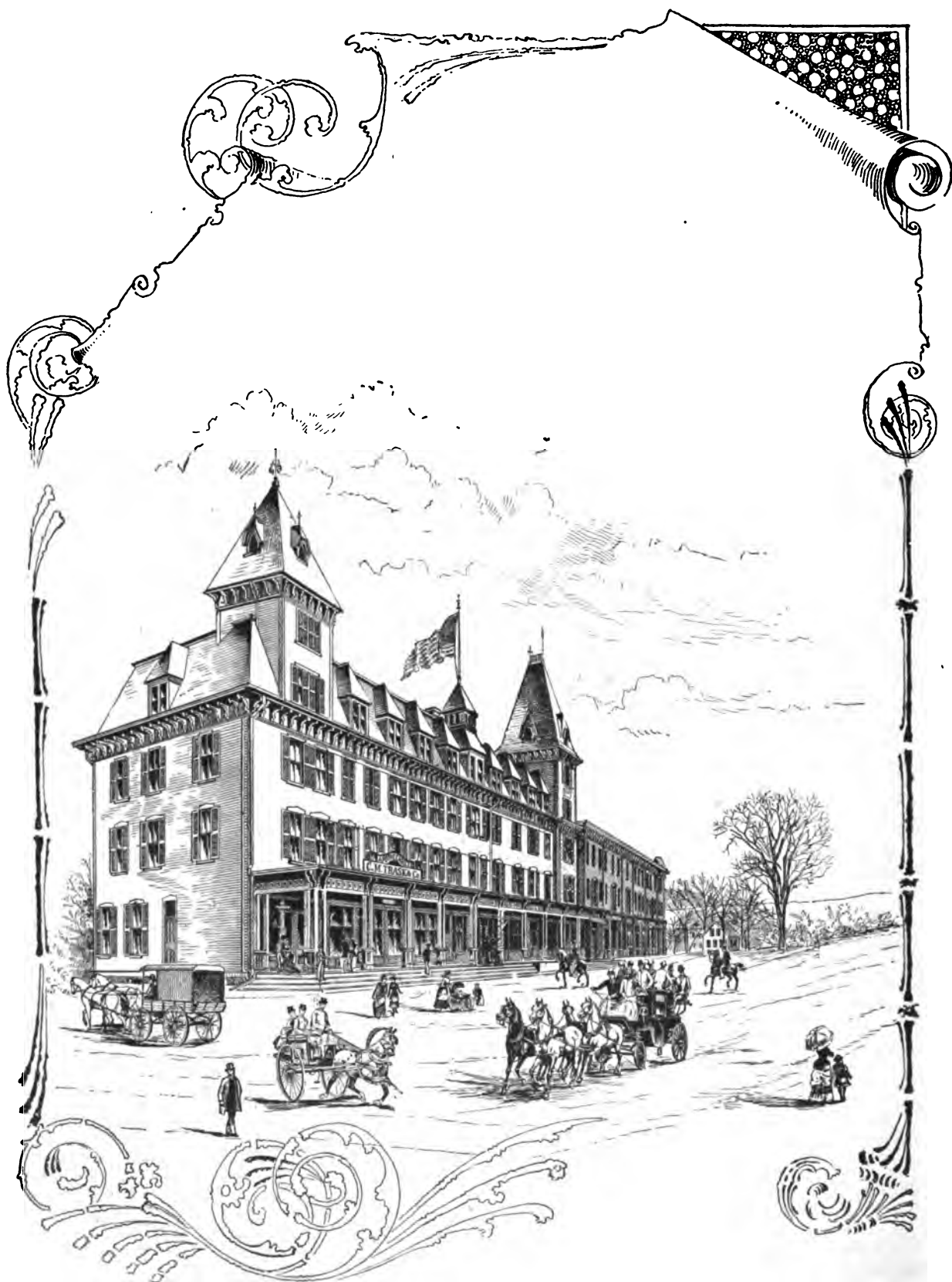


WHITE RIVER JUNCTION is a growing village in the town of Hartford, Windsor county; and bounded on the north by Norwich, east by Connecticut River, which separates it from Lebanon, N. H., south by Hartland and west by Pomfret. Its population according to the last census was 2,955. The town obtained its charter July 4, 1761 and contains about 46 square miles. The first settlers were Elijah, Solomon, and Benjamin Strong, who emigrated from Connecticut in 1764. The town was organized March 8, 1768, and Elijah Strong was the first town clerk. Joseph Marsh, a prominent man in the early history of Vermont was a resident of Hartford. He was a native of Lebanon, Conn., and came to this town in 1772. In 1775 he was chosen a delegate to the convention of the province of New York on matters relating to the Revolution, much of the eastern part of Vermont, at this period, acknowledging the authority of that province. He was a member of the convention which formed the first constitution of Vermont in 1777 and was the first Lieutenant-Governor of the state. This town was the birthplace of the Rev. James Marsh; a grandson of Joseph Marsh, who was at one time Professor in the University of Vermont.

In this township are six villages, viz.: White River Junction, Hartford and West Hartford on the Central Vermont R. R., Dewey's Mills and Quechee on the Woodstock R. R. and Alcott, on the Passumpsic R. R. The largest and principal village is White River Junction, which was incorporated by the Legislature of 1890. It possesses excellent railroad facilities, being located at the junction of the Central Vermont and the Passumpsic railroads. It has one first-class hotel, and one of the best depot restaurants in the state. It has two banks, one National and a Savings Bank. The public schools are of the best, being carefully graded and under the direction of superior teachers. The public library is large when the number of the population is considered, and excellent apartments are devoted to it.

The Episcopal, Methodist, Roman Catholic and Universalist societies are represented here and all have substantial church edifices. The town is lighted by electricity, and abundantly supplied with water by the Hartford Water Co., which was incorporated by the legislature of 1890.

White River Junction has a fertile, agricultural district tributary to it, and possessing as it does abundant water-power, its manufactories are notable. The confectionery and crackers manufactured here have a wide reputation. Granite monuments and curbing and marble monuments are extensively produced here. In Quechee, another village of the township, are woolen and lumber mills; in Olcott a pulp and paper mill and lumber mill. The Hartford Woolen Co. is located at Hartford village, and here are also manufactories of carriages and sleighs, harness and agricultural implements.

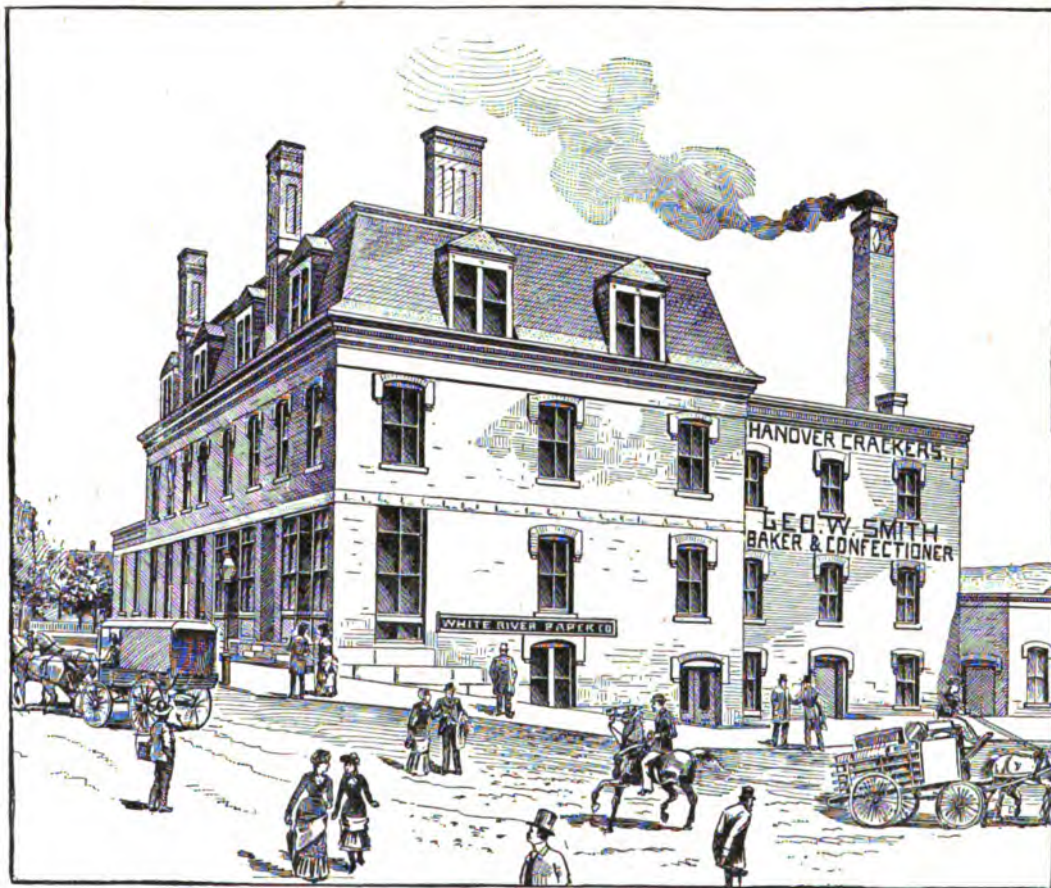


MAIN STREET, SHOWING JUNCTION HOUSE.

GEORGE W. SMITH, Baker and Confectioner.—One of the marked instances of successful business development in Vermont, is that afforded by the career of Mr. Geo. W. Smith, the well-known baker and confectioner in this village, who has built up a trade of great and growing magnitude by reason of the manifest purity and superiority of his productions. The business so successfully conducted by him was founded in 1815, at Hanover, N. H. In 1860, the firm of E. K. Smith & Son was organized, by the admission of Mr. Geo. W. Smith to partnership, and in 1871 the business was removed to White River Junction. In 1877 the honored senior partner and founder of the business died, after a long, honorable and successful business career, and the present proprietor succeeded to the sole control. The spacious bakery and confectionery are equipped with every modern improvement and facility for insuring rapid and perfect production, and the business is constantly on the increase. The

is a large owner of real estate in town, is president of the National Bank of White River Junction, president of the White River Paper Company, president of the Connecticut River Valley Fair Association, president of the Fair Ground Railroad Company, and prominent in every movement for the upbuilding and promotion of the prosperity of the community. He has long been a leader of the democracy of the state, has been the candidate of the party for member of Congress and for lieutenant-governor, and is equally esteemed in political, social and business circles.

NATIONAL BANK OF WHITE RIVER JUNCTION, Geo. W. Smith, President; E. Morris, Vice-president; J. L. Bacon, Cashier.—There is no more unfailing barometer of the spirit of progress prevailing in any community than the bank, sustaining as it does such close, important relations to all interests, mercantile



"Hanover crackers," the specialty of this enterprising house, have proved a gratifying revelation to the trade and public, and have sprung into wide popularity and growing demand. They are found in every first-class grocery store in the state, and wherever once introduced are preferred by dealers to all other makes, on account of their great salability and unequalled merits. As a confectioner, Mr. Smith has shown marked enterprise in widening the field of his styles and novelties in flavors and combinations, and confectioners handling his goods can meet every taste and fancy in pure and wholesale confectionery. Mr. Smith believes in giving the public the best only. He consequently uses only the finest flour, the choicest sugars, flavors, extracts and vegetable colors, all manipulated by his own processes, with the result that purchasers accept the goods bearing his name as proof of quality and demand them preferentially to any other. Mr. Smith is still in the active prime of life, and a gentleman of great natural ability, coupled with sterling qualities of head and heart that are duly appreciated by a wide circle of friends. He

is industrial and agricultural, as well as financial. The National Bank of White River Junction was incorporated in 1886, with a capital of \$100,000 and is officered as follows, viz: president, Geo. W. Smith; vice-president, Ephraim Morris; cashier, J. L. Bacon; directors, Geo. W. Smith, Ephraim Morris, Wyman Pattee, J. C. Parker, J. L. Bacon. It is a bank of issue, deposit and discount, negotiating loans, making collections, handling first-class commercial paper and engaging in all transactions that are a legitimate part of its character. A valuable and increasing list of patrons is drawn to its counters, the ability of the management and the high standing of its officers and directors giving every guarantee of the intelligent conservation of all interests committed to its care. Although founded upon a rock, it has each twelve months been raised above the level of the year before, and on the first of July, 1890, it had a surplus and profits of \$8,736.74, with deposits amounting to \$186,818.42. Its principal characteristics are those which tend to inspire and maintain success, to wit: ample capital, good connections, unlimited backing, the re-

spect and confidence of all in commercial circles and the highest standing in the financial world. It is not pervaded with "old fog-ism," but has in every particular kept abreast of the times, its management being marked by that spirit of cautious enterprise and vigorous conservatism which marks out new paths and follows them safely. These are among the great factors that produce a sound and healthy bank. Commercial and industrial enterprises find in this bank a staunch friend and supporter, all its influence being exerted in favor of their extension. Its executive officers are gentlemen with whom it is a pleasure to do business. Prompt, obliging and efficient in their dealings with the public, they are naturally popular and uphold the credit of the bank in their own individuality, in both financial, commercial and social life. The president, Mr. Smith, is a native of New Hampshire, and is widely known in business circles in connection with the manufacture of the justly celebrated "Hanover crackers," being proprietor of the leading bakery and confectionery in this section of the country. He is the owner of Smith Block in which the bank is located, and a large amount of other real estate, is president of the White River Paper Company, the Connecticut River Valley Fair Association, and the Fair Ground Railroad Company, and has been the candidate of the Democratic party for member of congress and for lieutenant-governor of the state. Mr. Morris, the vice-president, was born in Hartford, and is president of the Hartford Wool Company, treasurer of another wool company, and managing director in both. The cashier, Mr. Bacon, is a native of Chelsea, Vt., was cashier for three years of the First National Bank of which his father is president, and has been trained in banking and finance from his youth up; and is a young man of wide acquaintance and eminent popularity in social and business circles, and a member of the F. and A. M. and of the I. O. O. F., and treasurer of the town of Hartford.

BOGLE BROTHERS, Successors to T. F. and M. J. Bogle. Jobbers of Fine Gold and Plated Jewelry, American and Foreign Watches, Clocks, Gold and Silver Cases, Optical Goods, Etc.—A leading and reliable jewelry firm at White River Junction, firmly established and with every promise of continued prosperity is that conducted by Bogle Brothers. There is a Tale of Two Cities involved in the house as it was originally opened at Brattleboro, Vt., with T. F. and M. J. Bogle as proprietors, and C. C. Bogle as manager. This was in 1880 and after eleven years of prosperous business in that city, a new co-partnership was formed by C. C. Bogle and B. L. Bogle, who constitute the present firm. Mr. C. C. Bogle was engaged in business with Messrs. Cheney & Clapp of Brattleboro, Vt., from 1872 to 1875. In 1875 he started in the jewelry business under the firm name of T. F. & M. J. Bogle in which he prosperously continued till 1880, when he succeeded to the business in partnership with his brother B. L. Bogle. For reasons satisfactory to these gentlemen, their business was removed to this city and the success met with from the outset has precluded any possibility of regret for the change made. They have won popular favor because of the fairness and good faith with which they have dealt, the high quality of their goods and the reasonable terms upon which they are sold. They are jobbers of fine solid gold and plated jewelry, American and foreign watches, clocks, gold and silver watch cases, optical goods, silver plated ware, tools and materials. They were admirably located in Smith's handsome new block near the depot, occupying two floors, each 30 x 40 feet, but their business has increased to such an extent that it necessitated more commodious quarters and the firm have just moved to their commodious and elegantly fitted up store in the Gates Block, which has dimensions of 60 x 30 feet with basement, and where every facility is enjoyed for the convenience of the large and magnificent stock carried at all times, and which is now displayed to good advantage. They employ competent and courteous traveling salesmen, doing an extensive wholesale business in Vermont, New Hampshire, Maine and New York, where the reputation of the house and its goods are well established in the good esteem of the trade. Their stock is a large one and selected with that regard for the wants of patrons that can only be insured through experience and a thorough knowledge of the business. Every department is complete and constantly kept so under the watchful supervision of the proprietors. Utility and elegance are alike consulted and the range of prices tally with a line of goods that run in price from the cheapest consistent with a good and reliable article to the most costly

and elaborate that the hands of skilled artisans or the most delicate and accurate machinery can produce. Both are practical men, C. C. Bogle having as manager for T. F. & M. J. Bogle practically commenced the business alone in 1880, by driving with one horse and Concord wagon, and carrying a small stock of goods with him, delivering them direct to the retail merchants. As the business increased Mr. B. L. Bogle, now the junior partner, was called to assist. He soon took charge of the books and general detail work of the concern and by his system and correct business methods brought this part of the work up to a high standard of excellence. The office force now consists of book-keeper, entry clerk, stenographer, typewriter, shipping clerk, order clerk and head of material department and watchmaker. Mr. B. L. Bogle is a member of I. O. O. F. and both partners combine to form a firm of influence, and solid worth.

JUNCTION HOUSE, Leading Hotel of the City, N. S. Eddy, Proprietor.—If it be true that the man who can successfully run a hotel could rule a nation, N. S. Eddy, proprietor of the Junction House, is right in the line of political advancement. It was over forty years ago that Asea Borran established this famous hostelry and many who were then among the country's dignitaries, enjoyed his old-fashioned hospitality. After Mr. Borran had enacted the role of mine host for twenty-five years, N. S. Spaulding became the proprietor and in 1887 was in turn succeeded by Mr. Eddy. This popular house, located near the depot, has accommodations for 150 guests, has strictly first-class furnishings throughout, beds and bedding being new and of the best quality, the rooms fitted up in the best taste, and the offices, reading room, dining-room and other adjuncts to a first-class hotel, being in harmony with the admirable equipments of the entire establishment. It is heated by steam, lighted by gas and fitted up with all modern improvements. Mr. Eddy is no novice in his calling but has made hotel keeping a study under the practical advantages of a clerk as which he served for several years. The comfort of his guests is his first consideration and nothing to that end is overlooked. As a caterer he is a perfect genius, and no better table is set in White River Junction than that enjoyed by the guests of Mr. Eddy. He has twenty-five well trained, attentive and efficient employees, all acting directly under his supervision. The traveling public who visit this city will consult solid enjoyment and be assured of the most hospitable entertainment by stopping with Mr. Eddy. He is a native Vermonter, a genial, whole-souled gentleman whom it is a pleasure to meet, was originally cut out for a successful hotel proprietor, and is meeting with the success he so richly deserves. He is a favorite member of the F. and A. M. order, has an extended circle of warm friends and is as widely popular as the house he runs and the reasonable rates he charges.

F. T. WILLIAMS, Picture Frames, Mouldings, Artists' Materials, Etc.—Very few branches of industrial art have had so marked an effect on contributing to domestic refinement as that which is engaged in the production of artistic picture frames, and its kindred branches. A progressive, prosperous and extensively patronized house devoted to this line of business in White River Junction, and maintaining a well merited reputation for first-class productions and liberal, straightforward dealings is that of Mr. F. T. Williams, manufacturer of and dealer in picture frames, moldings, pictures, artists' materials, etc. This enterprising, popular establishment was founded originally in 1887 by Mr. Williams, and from the start its record has been one of unbroken success and a very large and influential trade both wholesale and retail has been developed, extending throughout the surrounding country. The premises utilized are of ample dimensions, commodious, compactly arranged and provided with every convenience to meet all the requirements of the trade. The stock carried embraces a full and complete line of moldings of all descriptions for picture and looking glass frames, also ready-made frames of all sizes and styles in gold, silver and bronze, wood, oak and other woods; besides a fine assortment of wire picture cords, moldings for interior decorations, mats in all shapes and sizes. Picture frames are made to order at the shortest notice, promptly and in any desired style, while lowest rates are quoted to the trade. Mr. Williams is a native of Connecticut and has been a resident here for some years. He is an enterprising, industrious, pleasant and courteous gentleman, reliable in his dealings and is an active member of the Odd Fellows' fraternity.

HARRY A. HOLTON, American Watches, Clocks, Jewelry, Solid Silver and Plated Ware, Junction House Block.—There is nothing manufactured for personal adornment so much sought after and in which there is so great and charming a variety as rich and beautiful jewelry and to obtain these goods from a responsible and reliable house is a matter of serious consideration to purchasers. A prosperous, well patronized and honestly conducted establishment engaged in this trade in White River Junction, well worthy of more than passing mention in these pages in consequence of its superior stock of goods and straightforward business method is that of Mr. Harry A. Holton, located in the Junction House Block. This enterprising and popular gentleman, is a Vermonter by birth and was reared in this business since childhood and obtained a thorough knowledge of the trade under the tuition of his father, and from 1876 to 1889 was a member of the firm of Messrs. H. Holton & Son in Wells River, this state, and in 1889 he came to this place and purchased his present establishment from Mr. S. C. Scantlebury, and during the intervening period its trade has been greatly increased. His store is of ample dimensions, appropriately fitted up and provided with every convenience for the advantageous display of his fine and valuable assortment of goods and the reception of patrons. The stock carried embraces a fine line of gold and silver American watches of the very best quality; elegant diamonds, pearls, rubies and other precious gems mounted in the most exquisite and unique styles; wedding, engagement and souvenir finger rings, ear rings, pendants, bracelets, bangles, brooches, necklaces, watch chains, chatelains, charms, lockets, etc.; French and American clocks, solid silver and plated wares, art novelties, eye glasses, spectacles, lenses and other optical goods, etc. These are all of the very best quality, carefully selected to meet the wants of a first-class trade, guaranteed to be as represented and are sold at lowest prices. A specialty is the repairing and adjustment of fine watches, to which the proprietor devotes his personal attention, and all work done here is warranted to give satisfaction. Mr. Holton is a very courteous, affable and popular merchant, prompt, honorable and attentive to his customers' wants. He is a very active and prominent member of the Odd Fellows Order, is a Past Grand and a member of the Grand Lodge of the state.

O. A. RANDALL, Livery, Feed and Sale Stable, Telephone from Trask & Co.'s Drug Store, and from Baggage Room at Depot.—This popular enterprise was founded originally in 1875 by Mr. O. H. Wolfe, who was succeeded by Mr. C. Sanborn, who carried it on quite successfully until 1889, when it passed into the control of the present proprietor. Mr. Randall is a Vermont man by birth, and has been a highly respected resident of this place for several years, and has had many years' experience in this line of business in other portions of the state, and under his able management and direction, the patronage of his present concern is constantly increasing in volume and importance. His stables are spacious and commodious, thoroughly equipped with every requisite, well ventilated, properly lighted and in thorough sanitary conditions and none but competent hands are employed. Ample accommodations for a large number of horses are provided, and a large trade is carried on in boarding horses by the day, week or month, and all animals placed in his charge receive most careful attention at the hands of experienced grooms, while the provender is of the choicest quality and is provided bounteously. From ten to fifteen finely groomed and stylish horses including those suitable for ladies' and invalids' use as well as those noted for speed and staying qualities, and a number of first-class carriages, coupes, coaches, top and open buggies, sleighs and cutters are kept for livery purposes, and can be obtained at all hours of the day or night, with or without drivers upon the most reasonable terms. Special terms are made for funerals, weddings, receptions, balls, parties, excursions, depot calls, sleighing parties, etc., while the service is always A 1. Orders by telephone from Trask & Co.'s Drug Store or the baggage room at the depot receive prompt response. Mr. Randall also makes a specialty of buying and selling horses, and all business of this character is conducted upon the highest standard of honor and integrity. He is an energetic, popular and reliable gentleman, highly esteemed in the community, and is an active and prominent member of the Masonic fraternity, also of the Odd Fellows' Order.

E. H. BAGLEY, General Hardware, Coal, Etc.—E. H. Bagley, successor to Bagley & Martin as dealers in a general line of hardware, tin, stoves and kindred articles of merchandise, has long maintained a reputation, not only for handling the best goods obtainable in his important line of business, but for square dealing, sterling ability and good citizenship. The house over which he presides was established in 1872, and passed two years later to the exclusive ownership and control of Mr. Bagley, under whose direction the trade has grown, and still continues to grow with that certainty which marks the wisest management. He occupies a spacious, well lighted, two story block 25 x 100, with a basement of the same area for the storage of the heavier line of goods. His stock of shelf hardware comprises all the supplies for carpenters, house furnishers, carriage trimmers and all others who are in need of anything which the best houses keep in this important and diversified department. The cutlery includes the best foreign and domestic makes, while in stoves, ranges, tinware, paints and oils every demand of customers is fully anticipated. The full stock has an average invoice of \$10,000 and the immense trade justifies this investment. In connection with this large retail business, Mr. Bagley supplies coal to a large patronage, 15,000 tons of this commodity being disposed of each year. This branch deserves the same commendatory mention, and is equally reliable with the others referred to. Mr. Bagley is a leading member of the Independent Order of Odd Fellows, and is now serving as justice of the peace.

JOHN HARDING, Manufacturer of Marble and Granite Cemetery Work, Monuments, Tablets, Gravestones.—An ably conducted house engaged in this line of industry in White River Junction, is that of Mr. John Harding, manufacturer of marble and granite cemetery work, etc. Mr. Harding is a native of Hartland, this state, and at an early age acquired a thorough knowledge of this trade in all its branches, and established himself in business originally in 1855 in his native place, and in 1878 moved to his present location. His business premises are of ample dimensions, commodious and provided with all the modern facilities required for executing first-class work. Many of his productions are manufactured at West Rutland, Quincy and other places. Original designs are furnished by skilled and experienced draughtsmen; drawing, specifications and estimates are made and contracts of any magnitude are entered into for all kinds of marble and granite cemetery work, monuments, tablets, gravestones, memorials, vaults, mausoleums, tombs, etc., and executed promptly and satisfactorily on the most reasonable terms. A specialty is the making of Quincy granite monuments to order, while special terms are made for soldiers' and sailors' cemetery work, and in his warerooms will be found at all times a fine assortment of monuments, memorials, tablets, etc., all embodying the highest conceptions of artistic skill and of his superior production.

WHITE RIVER FURNITURE COMPANY, Dealers in Furniture of all Kinds, Mattresses, Carpets, Baby Carriages, Coffins, Caskets and Robes.—The White River Furniture Company was established in 1882 by Lavene & Dunn, who were succeeded by C. H. Pierce in 1888. The latter died January, 1890, and three months later a stock company, incorporated under the state law, purchased the business and wisely intrusted Mrs. A. M. Pierce, wife of the former proprietor, with the triple duties of secretary, manager and treasurer. The result has fully vindicated their good judgment as the business has shown that steady and healthy growth which is the guarantee of continued prosperity. The stock of furniture carried is chosen with critical judgment, and a nice appreciation of what the trade at White River Junction demands. In the better and more expensive goods, there is that symmetry, elegant richness of adornment and fine selection of material that grows in favor and beauty the longer it is used, while the less costly grades are far superior in desirable qualities to those formerly supplied at a like cost. Nothing that a first-class establishment of this kind should carry is wanting here, and the appreciation of the community appears in the liberal patronage bestowed upon the company. In addition to a complete supply of the best household and office furniture, the company has a splendid stock of mattresses, carpets, baby carriages, coffins, caskets, and robes, all being such as only the finest and most responsible houses offer their patrons. Upholstering and repairing are promptly done by the most competent workmen.

W. H. LAIRD & CO., Dry and Fancy Goods and Ladies' Shoes.—The business of W. H. Laird & Co., was inaugurated in 1884, and has been prosecuted with such vigor and success that a large trade has been developed throughout this community. The store occupied covers an area of 30 x 40 feet in dimensions, and is most admirably appointed throughout, and provided with every convenience for the manipulation of trade, and the display of goods and comfort of patrons. The stock embraces every description of staple and fancy dry goods, notions, fancy goods, furnishing goods, and ladies' shoes in every variety, style and size. All the newest styles and fashionable novelties are displayed, and the stock is kept up to the highest standard of efficiency. From one to two active clerks are employed. Prices are as low as is consistent with superior goods and fair dealings. Mr. Laird is a native of this state, a member of a number of different social organizations, and a man of vim, enterprise and business worth, whose future success and prosperity is well assured.

A. H. WOLFE, Fresh Fruit, Nuts, Cigars, Tobacco, Temperance Drinks, Etc.—Among the well conducted houses in this town will be found that of Mr. A. H. Wolfe, dealer in fresh fruits, nuts, cigars, etc. A most desirable stock of foreign and domestic fruits, nuts, confectionery of all kinds, cigars, tobacco, temperance drinks, etc., is constantly handled, and the stock is frequently replenished. In the restaurant department is found the most wholesome and excellently prepared food, including every delicacy of the season, and refreshments are offered to the large number of regular boarders, and transient patrons at exceedingly reasonable prices. A competent assistant is employed, and all the departments of this house receive the close personal supervision of the proprietor. Mr. Wolfe is a native of this state, who established this enterprise in 1884, and fully merits his popularly bestowed distinction of a representative merchant. He was a member of Company B, fourteenth regiment of New Hampshire, and served in many engagements in our late war.

INDUSTRIES AND WEALTH OF VERGENNES.



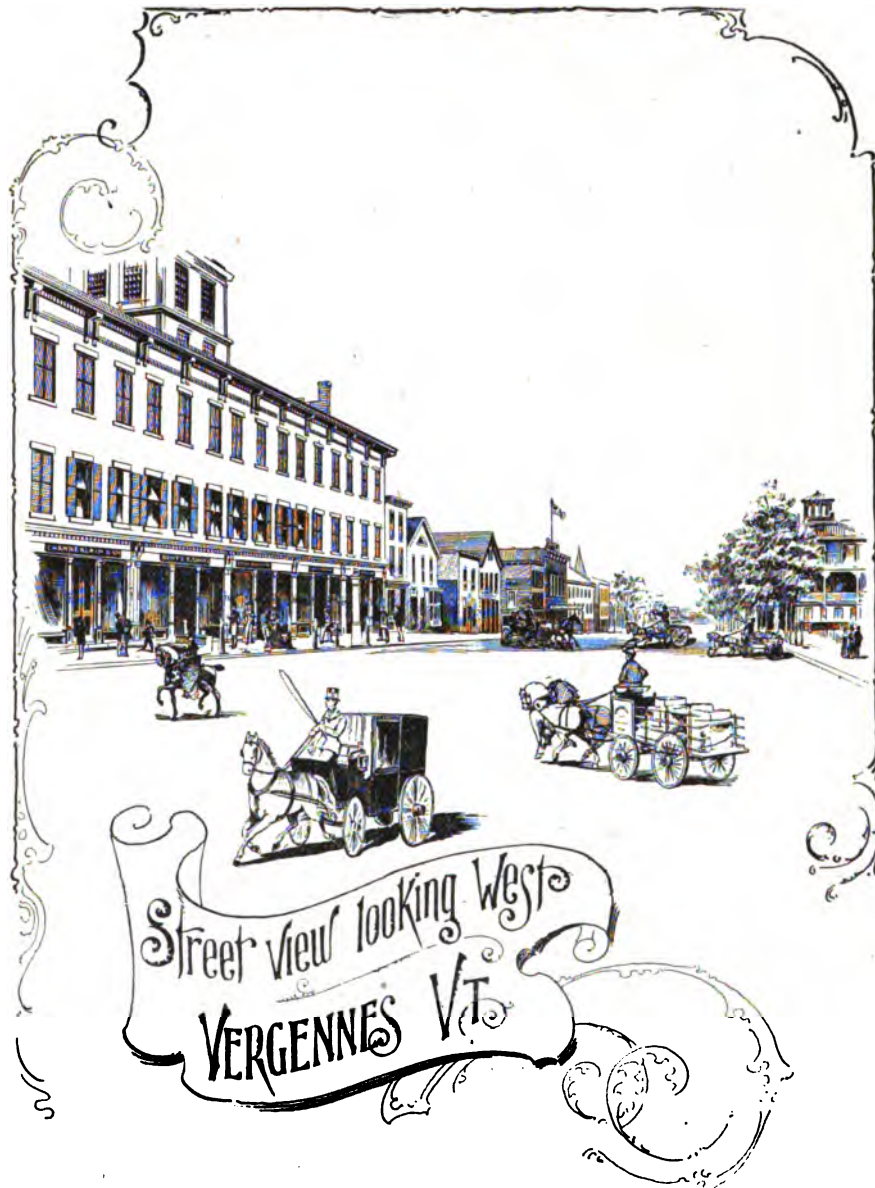
HE town of Vergennes was organized March 12, 1789, and the city of Vergennes was chartered July 1, 1794. The territory embraced in the city is 480 x 400 rods. The location is seven miles from Lake Champlain. Otter Creek, which passes through the city was formerly navigable for large vessels, and a regular line of boats was run between this place and Buffalo and New York, while the facilities for ship-building were at one time as good as any in the State. Here was fitted up the flotilla which the victorious McDonough commanded in Plattsburgh Bay, September 11, 1814. The Falls of Vergennes represent Nature as a handmaid to Industry; her strong and beautiful forces being tributary to the useful. During the non-intercourse and war with England, the active blast furnace, air furnace, rolling, grist, saw and fulling mill, wire factory, and busy forges clustered fast around this vast reservoir of water-power which has a descent of 37 feet, divided into three distinct sets by two islands, at their head dividing the channel into three parts, and not less than 177 tons of shot for the war of the Revolution were cast at this point. Since the renewal of a friendly intercourse with England, and the opening of the Rutland and Burlington railroad, business has declined; still, upon the bridge that spans the Otter, a continued hum of machinery, modulated by the grand water-chorus from three distinct sets of falls, blends pleasantly upon the ear.

The city is handsomely laid out, and has five churches, two national banks, two hotels, a fine graded school building, a parochial school, a horse-nail factory, shade-roller factory, furniture factory, planing mill, road machine works, fertilizer works, granite works; a hub factory, leather works, a newspaper, publishing house, etc. The city has an excellent water supply, the water works having been erected at a cost of sixty thousand dollars. The administration of municipal affairs is vested in a mayor, a board of four aldermen and a common council of three members. The following is a list of officers for the year ending March 1891: Mayor, J. G. Hindes; Aldermen, Wm. H. Patten, Spencer W. Hinds, D. Renaud, Harvey Ketchum, Common Council, M. J. Graves, C. E. M. Caisse, M. T. Bristol; Clerk of City Court, J. D. Smith.

Vergennes is the natural receiving and distributing station for a large amount of produce of all kinds that is raised in the fertile, agricultural country tributary to it, and the handling of this is a large factor in its business.

VERMONT REFORM SCHOOL.

This State Institution was established in this city in 1865. The farm and U. S. Arsenal property, containing altogether 132 acres of land, were purchased for the school at a cost of \$18,772.00. The old buildings, formerly known as the Champlain arsenal, were found admirably



adapted for this purpose—the old officers' quarters' serving for the girls' department, and the arsenal building as a school and workshop for the boys. Since the school was started here, the place has been greatly improved by the erection of new buildings and the embellishment of the grounds. Here, one hundred and fifty unfortunate boys and girls find a home and by judicious training are reclaimed from an ultimate prison-home—or worse—and made respectable citizens. The school is well managed and is officered as follows: Mr. S. A. Andrews, Superintendent; Mr. H. C. Fisk, Morrisville; Mr. F. H. Stranahan, St. Albans; Mr. Charles H. Lane, Trustees.

THE NATIONAL BANK OF VERGENNES.—The oldest and strongest banking institution in this city is the National Bank of Vergennes, which was originally incorporated in 1826, and reorganized under the national banking laws in 1865. It has a capital of \$150,000, and is officered as follows, viz.: president, C. T. Stevens; vice-president, Thos. S. Drake; cashier, Andrew Ross; assistant cashier, C. H. Strong. The banking rooms of the institution are centrally located on Main Street, and are spacious in size, provided with improved safes and vaults, and possessing every convenience for facilitating the business in hand. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in first-class securities of all kinds. From its inception this bank has retained the confidence of the public in a marked degree. Its founders were men who had the rare foresight to recognize the possibilities of such an institution, and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience and wealth might rear. They builded well, and their successors have been eminently worthy of the succession. Under its present wise and conservative management, this bank is doing a large and safe business, all its movements being marked by prudence, caution and honorable business methods, and it is generally recognized as one of those solid, ably-conducted institutions, that reflect credit alike upon their officers and the community in which their influence is felt. Its investments and operations have been so satisfactory that a snug surplus of \$30,000 has been accumulated. Its executive officers are gentlemen with whom it is always a pleasure to do business. Prompt, obliging and efficient in all their dealings with the public, they are naturally popular, and uphold the credit of the bank in financial, commercial and social life. The president, Mr. Stevens, is a prominent citizen of Vergennes, has served as mayor of the city and in other positions of honor and trust, and is closely identified with the commercial growth and financial prosperity of this community. The vice-president, Mr. Drake, is a leading business man of Bristol. The cashier, Mr. Ross, is an expert financier, and a gentleman of wide acquaintance and high repute in the business world.

M. J. GRAVES, Hardware, Etc., Green Street.—In viewing the various business industries of this city we observe that there are many houses justly entitled to be termed representative in their special lines. One of these is the establishment conducted by Mr. M. J. Graves, dealer in hardware, stoves, ranges and house furnishing goods. This enterprise was founded by Mr. J. W. Hawley in 1845, and he was succeeded by the present proprietor in 1865. Mr. Graves continued in the business until 1875, when he sold his interest to Fred. Blanchard, who afterward sold to Messrs. Steward & Baldwin. In 1884, Mr. J. W. Hawley again assumed control, and was again succeeded by the present proprietor in 1886, who has since conducted the business with marked success. The premises occupied are spacious and commodious, finely appointed and fitted up in the best possible manner and thoroughly equipped with everything required in the business. The stock of goods is large and comprehensive, embracing a carefully selected assortment of builders' materials, and general hardware of every description. A complete line of office, parlor, and cooking stoves, ranges and furnaces in all the latest improved patterns from the best manufacturers in the country together with a fine display of house furnishing goods such as tin, copper, sheet-iron, wood and willow ware, all of which are offered at the lowest possible prices and cannot fail to please purchasers. The workshop is equipped with the most modern, mechanical appliances in use by plumbers, and sanitary plumbing and gas fitting is executed in a highly satisfactory manner. Mr. Graves has been president of the board of common council of the city for two years and chief engineer of the Fire Department, is a member of the F. and A. M., and is a native of Waterbury, Vt. He is well-known and highly respected in business circles, and the prosperity of this house is a notable example of business integrity and skillful management.

J. S. HICKOK & SON, General Insurance Agents.—Vergennes' leading and popular insurance agency is that which Mr. J. S. Hickok established in 1867. This gentleman was largely interested in Vergennes' business interests, and was regarded as one of the foremost citizens of the town. He was born in New Haven, and began his business career in a drug store. Later he was coal agent for the

city from 1870 till 1880, then was manager of the telegraph office here. In the meantime he was actively engaged in the insurance business, and had established a flourishing office at Burlington under the firm name of Hickok & Bailey. In 1888, Mr. Hickok admitted his son H. H. Hickok to co-partnership in this office, and the firm style above noted was adopted. In 1889, Mr. Hickok retired, leaving the younger gentleman in sole possession. The house transacts every description of insurance, and commands a most extensive and flourishing patronage all through this section. The companies represented are among the leading and most wealthy insurance corporations of the world. In fire, the office represents the following: Aetna, Continental, Commercial Union, German-American, Insurance Company of North America; Liverpool and London and Globe of Liverpool; Niagara, Phoenix, Springfield, and Vermont Mutual; in life and accident; Mutual Life, Northwestern Mutual, Travelers' and Fidelity and Casualty Company. Policies are written, and risks placed with any of these sound companies at lowest premium rates, and an admirable feature of this office is the prompt and satisfactory manner in which losses are adjusted. Mr. H. H. Hickok is a young man of enterprise and push, and is rapidly following the footsteps of his father in augmenting and increasing the business and reputation of this office. He was born in Vergennes.

ISLAND MILLS, N. G. Norton & Sons, Proprietors.—The popular and reliable establishment of Messrs. N. G. Norton & Sons, manufacturers of flour, meal, feed and dealers in all kinds of grain and Nova Scotia plaster, also all kinds of lumber, shingles and lath, was established by B. J. Bradbury in 1830; and after several changes in intervening years, the present firm was established in 1890, N. G. Norton being in trade here in 1867. The mill is spacious, has three run of stone and four water wheels, and is operated by the best water-power in the state, and has a capacity for grinding 1,500 bushels per day. They have ample room for the storage of 10,000 bushels of grain. They also have a large store on Main Street devoted to retailing grain and feed and here they have established a large and constantly increasing trade. Two delivery teams are kept constantly employed, and a force of hands sufficiently large to carry on the business promptly and satisfactorily are also employed. Messrs. Norton & Sons are highly esteemed in trade circles for their enterprise, and energy. Mr. N. G. Norton, the senior member of the firm is a native of Vermont, has been a member of the common council for four years and street commissioner five years. Mr. John Norton is a native of Burlington and is the present postmaster of Vergennes. Messrs. Eugene and A. W. Norton are both natives of Burlington.

HUSTED & BARTLEY, Merchant Tailors, No. 69 Main Street.—The merchant tailors of this day may well lay claim to the credit for having led men to believe in the necessity of being properly and richly clothed. For it cannot be longer doubted that dress is one of the most essential factors in a man's success. The merchant tailor has thus highly benefitted his race, two of these gentlemen who have proven themselves enterprising and hard workers being Messrs. J. B. Husted and J. F. Bartley, merchant tailors, No. 69 Main Street, Vergennes. These gentlemen now command a trade from the best dressed men in town. Their business is a very old one, having been established by Mr. J. B. Husted in 1845. The partnership was formed in 1890. Their present location has been occupied since 1867. The gentlemen occupy two well equipped rooms on the second floor, where they employ eight of the most experienced and skillful tailors, designers, cutters, fitters and trimmers to be found. Their trade, a great share of it custom trade, extends throughout this city and the vicinity. They make suits, coats, trousers, waistcoats, top coats, great coats and take pride in their fits. Entire confidence in their abilities lies with their customers, while they have proven themselves loyal, upright and truthful business men. Mr. Husted, a native of Vermont, born in 1817, came to this city in 1839 and has hewed his fortune out of the hard rocks. Mr. Bartley, who is a native of this city, born in 1868, is noted among the active and rising young gentlemen of town. He is popular in business and social circles and a member of the S. of V. Mr. Bartley has not failed to profit by the conservative policy laid down by Mr. Husted, and their combined efforts since their establishment, has been to work out a successful end upon the principle of commercial veracity. The quality of their wares is always the best and their styles the latest.

THE FARMERS' NATIONAL BANK.—The history of the Farmers' National Bank of Vergennes verifies the well-established fact that a great financial institution, having men of conservative characteristics at the helm, must surely become successful and prosperous. It was incorporated in April, 1880, with a capital of \$50,000, which was increased to \$75,000 in 1885, and its officers and directors comprise the following well-known gentlemen, viz.: president, Walter Scranton; vice-president, M. F. Allen; cashier, D. H. Lewis; directors, Walter Scranton, New York City; M. F. Allen, North Ferrisburgh; N. F. Dunahee, Bristol; C. W. Read, Addison; H. W. Le Roy, New York City; D. H. Lewis, Vergennes. This institution does a regular, legitimate banking business in deposits, loans, collections and exchange; receives the accounts of banks, bankers, manufacturers, merchants and others on the most favorable terms; remits collections at lowest rates, and renders thorough satisfaction to all its customers. Its watchwords have been prudence and economy—prudence in investments, economy in expenses of handling business, and from these two walls of strength has sprung a solid arch of prosperity and profit. Its principal characteristics are those which tend to inspire and maintain success, to wit: ample capital, good connections, unlimited backing, the confidence of commercial circles, and the highest standing in the financial world. Although founded upon a rock it has each twelve months been raised above the level of the year before; and it has already accumulated a surplus of \$5,000, with undivided profits of \$1,000. It is not pervaded with "old fogysm," but has in every particular kept abreast of the times. Its management has ever been noted for that spirit of cautious enterprise and vigorous conservatism which marks out new paths and follows them safely. These are among the great factors that produce a sound and healthy bank. The president, Mr. Scranton, was for some years a resident of Vergennes, representing the city in the State Legislature during two terms, but is now actively engaged in business in the city of New York. The vice-president, Mr. Allen, is a prominent and wealthy citizen of the neighboring town of Ferrisburgh. The cashier, Mr. Lewis, is an experienced financier, whose opinions are of weight in banking circles, and who is also secretary and treasurer of the National Horse Nail Company of this city.

W. H. SIPPERLY, Photographer, Green Street.—Mr. Sipperly is a rarely accomplished and successful photographer, who for the past thirty-five years or so has devoted his native talent and energy to the uninterrupted study and pursuit of his profession in all its higher branches, the result being the achievement of a reputation second to that of no artist legitimately engaged in photography in this section. Mr. Sipperly was born in New York in 1835. He began business at first in Schuylerville, that state, and remained there for ten years; then for two years he was located at Congress Park, Saratoga; leaving there, he went to Mechanicsville, N. Y. and bought him a house and gallery and for the following fifteen years he actively followed this vocation; after that, he conducted a gallery in Bennington for eight years. Selling his rooms to M. E. Watson he came to Vergennes and purchased this gallery in 1888. The enterprise he is conducting was originally established in 1880 by a Mr. Brown, and its subsequent proprietors up to the time Mr. Sipperly took charge were Messrs. Liberty, Hale and McLaughlin. The gallery and studio occupies the third floor of the building, and they are models of neatness and convenience. The operating and finishing rooms are finely equipped with all the latest improved apparatus designed for photography, and a corps of competent assistants are employed. Every description of fine photographic work is done, and the leading specialties of this gallery are first-class cabinets, views, and portraits in ink, crayon or water colors; the most skillful and talented artists only are employed, and Mr. Sipperly exercises close personal supervision over every department of the business. He receives a large and steadily increasing patronage from the best class of custom in this locality.

F. E. DEAN, Grocer.—This house is one of the best known grocery houses in this vicinity. It was only established in June of last year, but the trade that has been developed in that time has given the house the reputation of being one of the most prosperous and thriving in this section. The premises occupied comprise the ground floor of the building on Main Street, with two rooms on the second floor. Two clerks are employed. The house carries in stock

a fine stock of fancy and staple groceries, together with an assortment of glassware and lamp goods. Mr. Dean makes a specialty of the manufacture and sale of Dean's Medicated Coffee, for which there is a large demand. Mr. Dean is a native of Vergennes, and in his life-time has seen considerable of the world, and four years prior to embarking in this business was manager of the shipping department of the Troy Malleable Iron Works of Troy, N. Y. He is well known all through this region.

S. D. MINER, Boots and Shoes.—The growth which has attended the house of this firm is illustrative in no small degree of that general development which has characterized the commerce and trade of Vergennes. The business was first established in 1866 by S. D. and J. L. Miner, who jointly conducted it until the death of the junior partner in April last, when S. D. became sole proprietor. The business has been rapidly developed in recent years, and to-day the house enjoys a large, prosperous trade, extending throughout a wide section of the country, and distributed among all classes of people. In 1887, an additional salesroom was opened up and completely stocked and the premises to-day are of a very spacious and complete character. The original quarters occupied were in Foster's Block on Main Street; in 1870, the firm removed to Gaines' Block, and since 1887 they have occupied their present magnificent quarters in Joses' Block. There is carried here in stock a fine and complete assortment of boots, shoes, slippers and rubbers of all styles and makes, in fine, medium and cheaper grades and designed for the wear of both sexes, adults and minors. Fine custom work to order is a feature of this business and is done by experienced workmen. This firm also carry in stock a varied line of leather and shoe findings and supply the trade throughout this region with goods in this respect. Mr. S. D. Miner is a native of Canada, and is very highly esteemed in trade and social circles of this vicinity. He is chairman of the Water Board, having held the office the past seven years.

W. B. RICH, Dentist.—Dr. W. B. Rich, the well and favorably known dentist has maintained a position in the front rank of his profession. The doctor not only had the advantage of a thorough course of study when he branched out for himself, but also a valuable experience gained in some of the famous dental offices of this country. He spent two and a half years in a large office at Sheldon Falls, and one year and a half in an office at Troy. In the early part of 1880 he came to this city and bought the office and practice of the enterprise he is now conducting. This is one of the oldest established dental offices in this section. It was founded in 1860 by Dr. F. W. Coe, who sold out to Dr. F. F. Pierce in 1883; in 1887, Dr. J. B. Powers obtained possession and conducted the business until Dr. Rich succeeded him May 1890. The doctor occupies neatly appointed and completely equipped quarters, consisting of three spacious rooms, having in service all the latest improved dental appliances and general appurtenances and is prepared to attend to everything comprehended in modern dentistry in the most reliable and excellent manner. Teeth are extracted, filled and adjusted with judgment and skill at reasonable prices, while plates are inserted and artificial work of every description executed in the best form of the art. Dr. Rich was born in Massachusetts, and is a member of the S. of V. order, and is very highly esteemed here.

CITY DRUG STORE, C. M. Soule, Manager.—A well ordered and excellent drug store is the City Drug Store, C. M. Soule, manager. Physicians' prescriptions and family recipes are here prepared in the most careful and accurate manner, in every instance from absolutely pure and fresh ingredients and at bed-rock prices, the manager devoting close personal attention to the prescription department. In their own laboratory the house puts up for the trade a few important and very excellent remedies of their own compounding. This business was originally established by W. G. Sprague, in 1860. He was succeeded by J. J. Hickox in 1871; then in 1885, Dennison and Hopkins assumed charge and remained proprietors until the following year when Mr. Smith became the owner, and installed Mr. Soule as manager. The premises occupied comprise a ground floor and basement, each 25 x 75 feet in size. Mr. Smith, who was born in this state, is an attorney-at-law in St. Albans and enjoys a large practice. Both he and Mr. Soule are highly esteemed through this section.

N. J. BENAUD, Confectionery, Etc., Green Street.—This gentleman came from Canada, his native place, a number of years ago, and in 1875, established this store. His present location, however, he has occupied since 1885. He owns the entire building on Green Street, 26 x 34 feet, and occupies the first floor to conduct his trade. He is a thorough and practical merchant, dealing in newspapers, periodicals, magazines, stationery, music, confections, sweets, bonbons, caramels, fancy and plain candies of all sorts, pipes, tobacco, cigars, smokers' necessities, picture frames and Yankee notions of all sorts. His is also the headquarters for Standard Neura-Cura, birch and tonic beer, orange cider, ginger and soda ale, sarsaparilla and champagne-cider. Mr. Renaud's store is neatly and attractively fitted with all of the modern improvements and his stock enticingly arranged. He had received a thorough commercial training prior to his present business venture in 1875, having given a considerable time to duties in a furniture store and one year to the business of a general news agent. His present standing proves that he has not mistaken his vocation. He is regarded as an upright man of affairs and a credit to his calling.

SMITH & KETCHUM, Furniture.—This is an old as well as solid and ably conducted business. The manufacturing department was established by J. N. Hawley in 1840, he was succeeded by Holland & Mansfield and they were succeeded by Holland, Mansfield & Parker in 1869. In 1871 the building occupied was burned and rebuilt the same year and in 1873 the present firm was organized. The large factory at the falls at the foot of Main Street is a three story building with abundant water-power, and employment is furnished to a large corps of workmen. The partners are pushing business men, experienced and exercising superior executive abilities. They have an accurate knowledge of the wants of the trade and making quality their first consideration, are enabled to retain old customers while constantly making new ones. A glance at their facilities and extent of establishment will indicate the importance of this concern to Vermont's commerce. Besides the large factory, they occupy a large salesroom on Green Street where they retail all kinds of furniture, curtain fixtures and household furnishings, also a full line of

undertaking goods. They have a large wholesale trade in Vermont, New York, New Hampshire, Massachusetts and Rhode Island. They employ several traveling salesmen and their trade is constantly increasing. They have permanently maintained the lead as to prices and quality and their connections include the leading retail furniture dealers in all places where their goods have been introduced. Mr. L. H. Smith, the senior member of the firm, is a native of Vergennes, Mr. H. Ketchum is a native of Whiting, Vt., and is now city alderman. He is an authority in the furniture trade, and both partners are valued members of commercial circles.

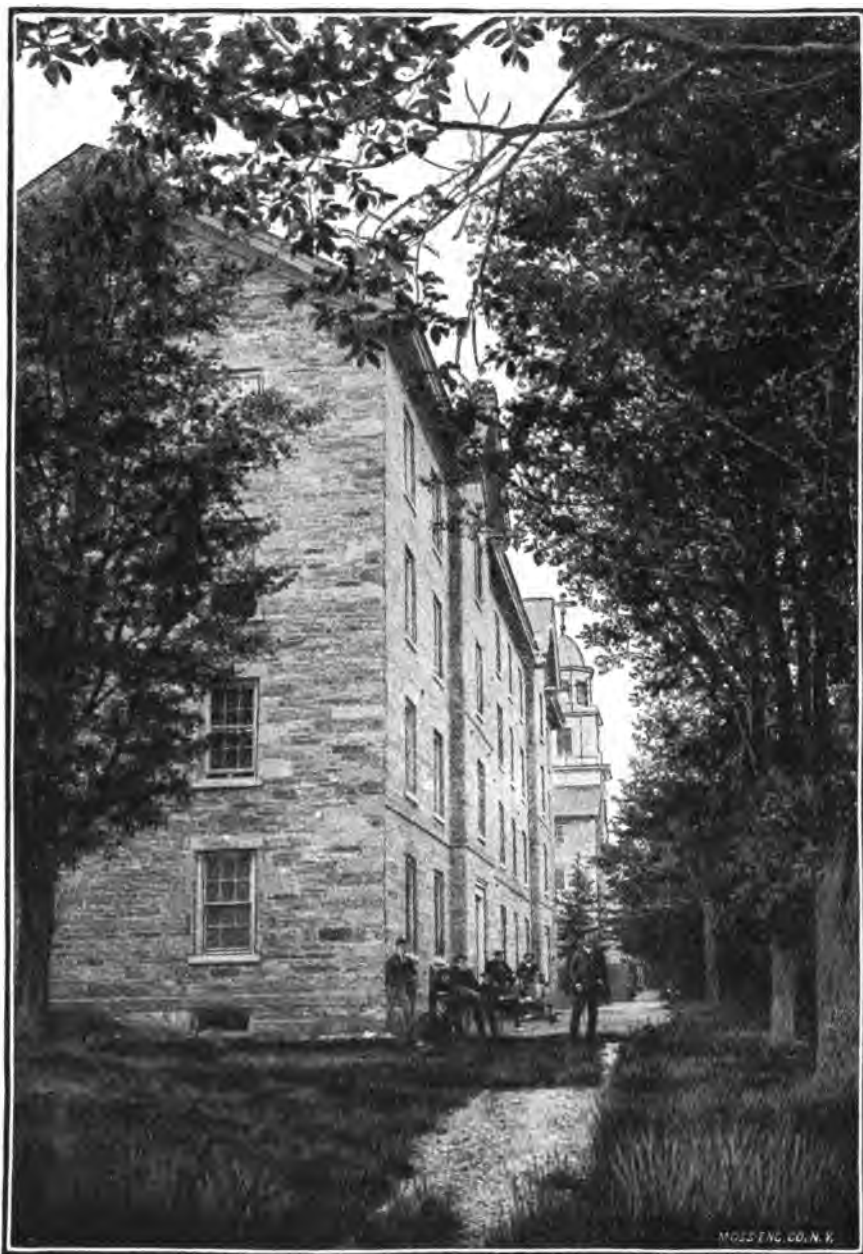
J. H. DONNELLY, Tailor, No. 7 Green Street.—The most popular, fashionable tailor of Vergennes is Mr. J. H. Donnelly, who is considered the leading authority on gentlemen's attire. The business so successfully conducted by him, was originally established by Messrs. Welcome & Son in 1875, and in 1878 the present proprietor succeeded to the control. His business premises comprise two floors, 25 x 70 feet in dimensions, elegantly furnished, ably managed in all departments, and by all odds the establishment is par excellence of its kind in the state. All the choicest fabrics of home and foreign manufacture are here to select from so that the most fastidious can be suited from his magnificent stock. Fashionable tailoring is executed on correct principles, all the niceties of gentlemen's attire are given strict attention, while the styles are absolutely faultless and the work of the cutter and fitter of the most skilled and perfect character. Each figure is made a study and treated according to its needs. A corps of skilled workmen contribute to the successful operations of the house, and the proprietor is driven with orders from all parts of the country. His sales in New York city amount to \$1,500 per year. To those who appreciate the importance of perfect fitting garments from the best imported goods, we strongly recommend this old and popular house. Mr. Donnelly travels and sells his own goods; he is a member of the board of common council, was delegate to the Democratic National Convention in 1888 and is a native of New York. He is eminently popular as the leading connoisseur in gentlemen's dress in the city. Mr. Donnelly does business in every city in this state.

INDUSTRIES AND WEALTH OF MIDDLEBURY.



MIDDLEBURY, the county seat of Addison County, was chartered November 2, 1761. John Everts, Esq., having three towns to survey named the one on the south Salisbury, and the one on the north New Haven, and the third, from its *middle* position, Middlebury. The first land cleared in town was six or seven acres which John Chipman, from Salisbury, Connecticut, cleared in 1766, but he made no permanent settlement at that time. In 1773 Benjamin Smalley, of Salisbury, came with his family and built of logs the first house in town; the same year other families came. In 1778 the settlers built their first log school house. This memorable fall there was general destruction of property and capture of prisoners all along the borders of Lake Champlain, which caused a complete desertion of the settlement till after the close of the war. The settlers buried in the earth all of their effects that could not be taken in their flight. In 1783 the former settlers began to return. In 1786 the first bridge across the creek was built by Daniel Foot, and the village was organized at his house this same year and the first highways surveyed.

Samuel Miller, the first lawyer in town and one of the most distinguished citizens, settled in 1788. In 1792 the county courts were removed to Middlebury, where they have since been held. In 1793 the first post office was established. In 1794 the first jail was erected and was built entirely of wood, with prisoners' cells and dungeon; the second of stone at about \$4,000 cost, in 1796; the third was built of brick, at about \$8,000 cost, in 1845.



MIDDLEBURY COLLEGE.

The first court-house, which was first occupied in 1798, was remodeled in 1814. In 1800 and 1806 the State Legislature held its sessions here. In 1801 the first number of the first



newspaper was published here by Joseph D. Huntington and John Fitch. The paper was called the Middlebury Mercury.

The People's Press was published in 1841, and after several changes of proprietors and name in the intervening years it finally became known as the Middlebury Register in 1850, and is now published by the Register Company.

The discovery of marble in this town was made by Eben Judd as early as 1802. In 1803 he obtained a lease of Appleton Foot to dig marble anywhere on his lot between his house and the creek for 999 years. A factory was soon erected, in which was carried on the first extensive manufactory of marble in the state.

Middlebury is one of the oldest and handsomest villages in the State. It was incorporated in 1852 and has a population of 2,993. It has a clayey soil not easy of tillage, embedded with rich marble quarries.

Middlebury has been particularly favored in respect of mechanical inventions, among the most valuable of which is that of the circular saw, the inventor of which was Mr. Jeremiah Hall. The present method of welding cast steel was discovered in Middlebury as early as 1800 by three blacksmiths. Sawing marble by water-power with sand and toothless saws in gangs was invented about 1801 by Isaac E. Markham. The first full set of machinery for the manufacture of doors and window sash by water-power in this or any other country, was invented and put up in Middlebury.

ADDISON HOUSE, Opposite Court House and Post Office, Darwin Rider, Proprietor.—Commandingly located in the most central part of the town, opposite the court-house and post office, and conducted in an unexceptionable manner in every particular, as well as being provided with all the luxurious accessories of the modern hotels, "Addison House" has far more than a merely local fame. Visitors to the town who are well-informed, and a great proportion of those who come here periodically, making it their regular place of abode on such occasions and a large number of the residents making it a frequent house of call. This popular hotel was founded in the year 1866, and its proprietor, Mr. Darwin Rider, has had the entire control and personal management of its affairs for the whole of the time, with the exception of four years which he spent in the south. Under his able guidance the hotel has been one of the most creditably representative kind, its high-class accommodation for one hundred guests being such as to elicit from those who have availed themselves of its hospitality, unqualified and unvarying eulogy. The whole of its chambers are light and airy, are sumptuously furnished and kept in the most satisfactory manner, a large staff of employees being retained for that purpose; and the courteous and affable proprietor spares no pains in personally looking after the comfort and convenience of guests in every particular, and in all the minutest details. In connection with the house is a barber's shop, an elegantly furnished and well managed billiard room, and a first-class livery stable, the latter having well-drained and ventilated stalls, and being in all respects worthy of the house. A free bus is run regularly to all trains. Mr. Rider, who is universally esteemed by all who know him, and their name is legion, is a prominent member of the Masonic body.

W. H. SHELDON, Druggist and Grocer.—A prominent house engaged in the drug, grocery and provision trade is that of Mr. W. H. Sheldon. The business was established in 1848 by Harmon A. Sheldon, and in 1871 Messrs. Sheldon, Goodnough & Lovett succeeded to the business, the present proprietor succeeding to the control in 1886. A full line of drugs and medicines are kept constantly on hand, and none realize more fully than Mr. Sheldon the responsibility resting upon him when engaged in filling prescriptions. For this purpose he is supplied with the best and purest drugs the market affords. He also carries an immense stock and has a large trade in groceries and provisions. Here may be found at all times the finest coffees, teas, spices, flour and hermetically sealed goods in glass and tin, foreign and American delicacies and everything that pertains to the staple and fancy grocery trade. The goods of this establishment are highly esteemed by the community for their freshness, absolute purity and low prices, while customers have the satisfaction of knowing that nothing inferior or adulterated will be sold them. He also keeps a large and fine stock of boots, shoes and rubbers, which are obtained at our best manufactories and sold at small profit. Four courteous and obliging clerks are employed. Mr. Sheldon also owns a gristmill furnished with abundant water-power and three run of stone. It has the capacity of grinding four hundred bushels per day. A large and flourishing business is done at the mill. Mr. Sheldon is a native of Middlebury, Vt., and is a member of the I. O. F., and is universally respected for his honorable business methods.

FRANK A. BOND, Gents', Boys' and Children's Fine Clothing and Furnishings.—One of the most popular and successful business enterprises in this city is that conducted by the above enterprising house. The establishment is popularly known as "Pine Hall," and was originally founded in 1868 by Langworthy & Bond. In 1873, Mr. Langworthy retired, leaving Mr. Bond in sole possession. In 1891 the house became F. A. Bond & Bro., and in 1896 assumed its former style. The premises are of a very spacious and complete character, and are in dimensions 35 x 100 feet. There is always carried in stock at this establishment one of the largest, most complete and varied assortments of gents', boys', and children's fine clothing and furnishings, such as underwear, shirts, neckwear, hosiery, etc., as can be found in this entire section. The house employs a corps of experienced and skillful help, and the goods displayed and carried in stock are always the newest in design and most fashionable in style on the market. Great care is exercised in selecting this stock, Mr. Bond making a careful and special study of the popular de-

mands required in this community. Mr. Bond is a native of Brandon, Vt., an honored member of the K. of H. He is very highly esteemed here, and is also a member of the firm of Bond Bros.

PIERCE HOUSE, J. Higgins, Proprietor.—The Pierce House now so well known throughout the state, is located on Court Street, and its pleasant situation and beautiful surroundings are not by any means the least of the house's attractions. Entering, one finds the predilection formed for the establishment from its outward appearance fully warranted in actual fact. Every apartment throughout the house is spacious, airy, and well decorated and appointed, the furniture being of a handsome description, and the attention received at the hands of the many attendants, of the most courteous and obliging nature. The convenience of guests is studied in every particular; and from the bedroom, right through to the smoking and reading rooms, an air of home comfort reigns and here, be it said, that for its cuisine and table, the Pierce House has no superior in the state of Vermont. That the public, traveling to this neighborhood, appreciate Mr. Higgins' best endeavors, is amply testified by the hotel register. An excellent livery stable is maintained in connection with the establishment, and stylish turn-outs may be procured of various kinds, accompanied in each case by smart and careful drivers in neat and attractive liveries. Mr. Higgins was formerly proprietor of the Addison House, and is a hotel man of many years' experience.

L. D. ELDRIDGE, Insurance Agent.—Few men in Middlebury have led more active or more useful lives than has fallen to the lot of Mr. L. D. Eldridge, who has one of the busiest places in the town. Mr. Eldridge was born in New York but has always lived in Vermont, and has for many years been a practicing attorney in Middlebury, and for many years has been prominent in the politics of the state. He has been a justice of the peace nearly twenty years. He was a member of the state senate in 1876 and in 1888 represented his town in the lower House. He is treasurer and one of the trustees of Middlebury College, and is regarded as one of the town's foremost and progressive citizens. Since 1864 he has been identified with insurance matters, and his is one of the leading agencies here. He gives his principal attention to fire insurance, but has always been more or less concerned in the other lines. He represents some of the leading and wealthiest insurance corporations in the world, companies noted for the prompt and satisfactory manner in which they adjust all losses. The companies represented are the following: The *Etna*, of Hartford; Springfield Fire and Marine; Insurance Company of North America; Imperial, of London; and Lancashire, of Liverpool; Liberty, of New York, and Vermont Mutual. Mr. Eldridge does a most extensive business, and has built up a heavy permanent patronage through this section for the companies he represents.

CLINTON SMITH, Contractor and Builder, Manufacturer and Dealer in Building and House Finishing Material, Office and Mill, First Door on Mill Street.—No trade in city or country is of greater importance than that of the carpenter and builder, and in this line the house of Mr. Clinton Smith takes front rank and has developed a trade of great magnitude. The premises occupied comprise a two-story building, 40 x 100 feet in dimensions, supplied with abundant water power. Fifteen hands are employed in the mill, and all kinds of house finishing and building material is here manufactured. As a contractor and builder, Mr. Smith has no superior in the state and some of the finest private residences and public buildings in the state have been built under his direction, among which may be mentioned the Court House and Town Hall at Bellows Falls, Town Hall at Middlebury, and Vermont Academy at Saxon's River, the new government building at Montpelier, Trinity Church at Watertown, N. Y., the State Asylum at Waterbury, Vt., a church at West Rutland and a church at New Haven, Vt., Columbus Smith's residence at West Salisbury, Vt., and many other private residences. He employs from 125 to 200 hands, and he is prepared to estimate upon and contract for every description of carpenters' and builders' work and all work under Mr. Smith's superintendence is performed in the most complete and thorough manner. To those contemplating the erection of stores, flats, office buildings or private residences, churches, halls or schools, we would recommend to secure estimates from Mr. Smith and examine his elaborate plans and finished work before contracting elsewhere. Mr. Smith is a native of Middlebury, Vt.


MILTON A. BROOKS, Fire Insurance, Court Street.—Mr. Milton A. Brooks represents some of the staunchest fire insurance companies in the world. Mr. Brooks is prepared to promptly place the largest risks, distributing the same in the most judicious and satisfactory manner, quoting the lowest rates of premium, and guaranteeing a speedy and liberal adjustment of all losses. Mr. Brooks controls the insurance of important lines of business and residential property, stocks of merchandise and personal effects in and around Middlebury, and is justly popular with all classes of property holders, and the general business and social community.

REGISTER CO., Publishers of the Middlebury Register, and Book and Job Printers, Mill Street.—Editing and controlling that valuable paper the "Middlebury Register," the Register Co. is one that is known and very highly regarded not alone in Middlebury but over a considerable section of the state of Vermont, its well ordered printing office being one to which trades in a large stretch of territory regularly look for the providing of their commercial printing, as well as for the periodical budget of news which is there published. This honored concern is one of the oldest of its kind in Vermont, it having been founded in 1836, and the proprietorship now vests in Mr. Joseph Battell and Mr. E. H. Thorp, the former a gentleman who has very long been identified with its interests, and whose fame in that connection is accentuated, amongst horsemen at any rate, by his well-known fondness for the equine race, and his rare knowledge of the great breeding stables, and the most noted pedigrees, information that will shortly be embodied in a register he is now preparing. His partner, who is a young man of marked business aptitude and great administrative talent, and who is taking a most active part in the conduct of the affairs of the house, has under his control eight employees in the printing office, which is equipped in the most perfect manner, its large assortment of well-

selected fonts of type being supplemented by all necessary machinery, presses and requisites for the trade, thus enabling the firm to accomplish every kind of general, society, and commercial printing, as well as book work, in the most creditable manner, with great promptness, and at really reasonable prices. Mr. Battell, who is the proprietor of the "Bread Loaf Jim" Ripton, is a native of Vermont, as is also Mr. Thorp, and both are gentlemen highly popular with their fellow residents.

CHAPMAN & COMPANY, Clothing, Merchant Tailors, Etc.—This enterprise was established by Messrs. Chapman & Hyde, under the present firm style in 1884, and they have very deservedly enjoyed a continuously prosperous career to date. The premises occupied comprise a spacious and commodious ground floor on Main Street, having a frontage and depth of 30 x 80 feet, giving ample accommodation for the manipulation and display of the exceptionally fine line of goods carried, and the general advantageous prosecution of the business. The stock carried embraces a full line of imported and domestic cloths, tweeds, cassimeres, etc., in all the latest and most fashionable designs and patterns, fine ready-made clothing for gents', youths' and boys' wear; hats, caps, gents' furnishing goods, hosiery, underwear, neckwear, gloves, umbrellas, and the general complement of the well-appointed emporium of this type. A prominent specialty is made of custom clothing to order, and all garments coming from this establishment may be invariably relied upon in point of fit, style, finish and material. Mr. Chapman was born in Vermont, and is a prominent member of the Masonic order, his partner, Mr. Hyde, hailing from New York, and being similarly identified with the order of Knights Templar. The business is carried on a strictly cash basis, Messrs. Chapman & Company being ardent believers in the theory of "small profits and quick returns."

INDUSTRIES AND WEALTH OF NORTHFIELD.

 HE town of Northfield is located in the southern part of Washington County and is bounded north by Berlin, east by Williamstown, south by Roxbury, and west by Waitsfield. It lies ten miles southwest from Montpelier and thirty-five southeast from Burlington. Its population according to the last census is 2,836. The town was granted November 6, 1780, and chartered to Maj. Joel Matthews and others August 10, 1781. The first land was cleared in the town by Hon. Elijah Paine. The town was organized in 1794. Dr. Nathaniel Richardson was first town clerk and Amos Robinson, Esq., was the first representative. Dog River runs through the town in a northerly direction and affords abundant water-power for mills and factories. The timber is hemlock, spruce, maple, beech, birch, fir, pine, ash and butternut. The soil is good and in many places easily cultivated. A range of argillaceous slate passes through the township from north to south. The surface is uneven and a range of high land passes through the town from north to south on both sides of the river.

The village is an attractive one with broad streets lined with beautiful shade trees, and contains handsome public buildings and some elegant private residences. It has two banks and four churches, viz.: the Congregational, Episcopal, Methodist and Universalist. There are two first-class hotels which are well patronized at all times.

The graded school system is in vogue here and this village is also the site of the Norwich University.

Manufacturing is engaged in to considerable extent; the river affording sufficient water-power and the Central Vermont R. R. supplying excellent transportation facilities. There are shops for the manufacture of brooms, doors, sash and blinds, force pumps and hand drills, creameries and churns, fork handles and chair stock, flour and feed, mattresses and spring beds, slates, marble and granite monuments, carriages, shingles and chairs.

The village is supplied with water by the Northfield Aqueduct Co., and the Emerson Aqueduct Co., at reasonable rates. The fire department is efficiently organized and is always ready for service. The Northfield News, a weekly paper, is published here and has a wide circulation.

Of the leading industries and the men who are prosecuting them, the following sketches will give an excellent idea.

A. A. MINOTT, Dentist, over Dr. Nichol's Drug Store.—Dr. Minott is a native of Middlesex, this state, and was for a number of years with the celebrated Dr. Hunt, D.D.S., of Montpelier, where he acquired a thorough knowledge of the profession in all its details. He came to this place in 1884 and purchased this establishment from Dr. C. W. Locklin, who had founded it some years previously, and at once met with very successful results, while his business is increasing annually, extending as it does throughout Washington county and vicinity. He occupies a very finely appointed suite of rooms, comprising a handsomely furnished reception parlor and office, operating room and laboratory, in which will be found in active operation all the very latest improved mechanical and scientific appliances and devices known to the profession. The use of vitalized air, anæsthetics and cocaine for the painless extraction of teeth have proved very successful in his hands and results have always been satisfactory. Teeth are filled with gold, silver or reliable composition in the very best manner, especially crown filling. A specialty is the manufacture of artificial teeth either singly or in sets, on gold, platinum, vulcanized rubber or other bases, and particularly of the bridging process, and all work done here is guaranteed to give satisfaction. Dr. Minott is a very intelligent, refined and courteous gentleman, and a thorough master of his profession.

L. L. MONTANA, Bakery and Restaurant.—A representative establishment of this type in Northfield is the recently opened bakery and restaurant presided over by Mr. L. L. Montana. He engaged in the business here during the past year, yet despite a somewhat recent establishment, he already enjoys a large and well deserved share of the public recognition and patronage. His spacious and well ordered establishment is fitted up in a style appropriate to the business, the productions of the house embracing bread, made from the finest manufactured flour, cakes, pies, pastry and confectionery, green and dried fruits, cigars and tobacco being likewise dealt in. In its particular line, the restaurant department presents equally advantageous recommendations, Mr. Montana's daily bill of fare comprising all the delicacies of the season the markets afford, served up in excellent style, and charged for on an extremely moderate basis. The patronage of the house, both as regards the counter and restaurant trade is rapidly growing in volume and value, and the establishment bids fair under existing favorable auspices, to rival and excel any similar enterprise of its type in this section. Mr. Montana is a native of New York state, and perhaps his phenomenal success in Northfield may be attributed to his uniform courtesy to his customers, and the fact that his experience in this branch of business covers a period of over a quarter of a century.

JOHN M. TEMPLE, Fine Teas, Coffees, and Groceries, Crockery, China, Glassware, Etc.—This flourishing and widely known establishment was founded a number of years ago by Mr. H. L. Kenyon, who was succeeded by the present proprietor in 1884. This gentleman had been with Cobb, Bates & Yerxa, of Boston, and understands the grocery business in every detail. Under his able management and direction the trade has reached its present volume and importance. The premises utilized are spacious, commodious and very appropriately fitted up with every convenience for the successful prosecution of the business. A full and complete stock is constantly carried, which embraces none but absolutely pure and

fresh, fancy and staple groceries, the best brands of hermetically sealed goods in tin and glass, choice family flour, select dairy and fancy creamery butter and cheese, fresh eggs, farm and garden products, bakers' and laundry supplies, etc. His stock of crockery, china and glassware includes all kinds of foreign and domestic, plain and highly ornamented sets and single pieces, the very latest novelties in lamps and their fittings, fancy articles and novelties for use and ornament, etc. These goods are all of the very latest styles and are of the very best quality and prices are extremely reasonable. The store is a model of neatness and cleanliness, polite service is accorded to patrons, and goods are delivered at residences in the village free of charge. Mr. Temple is a native of Greenfield, Mass., and has been a highly respected resident here for many years.

DAVIS & PHILLIPS, Fine Monumental Work.—The enterprising firm of Messrs. Davis & Phillips, manufacturers of and dealers in fine monumental work, have attained prominence in this line; and the extensive trade now at their command makes their ultimate position in the foremost ranks of the business, fully assured. Orders now reach the firm from all parts of the United States; and in order to cope with the heavy demand made upon their resources, a staff of fifteen competent workers is regularly engaged. Inasmuch as the undertaking was initiated as recently as 1890, this liberal measure of patronage and support cannot but be regarded as a flattering and at the same time a substantial testimony of the firm's thorough skill in the preparation of monumental work of all kinds; which, be it said, are of the most artistic description and characterized in a marked degree by their high finish and by the excellence of the material employed. This consists, for the most part, of light and dark Barre granite, which with the whole of the work executed, is guaranteed to be strictly first class in every respect. A large shed and polishing mill are here maintained; every convenience, such as tools and appliances incidental to the trade, being at hand. Every detail of the undertaking is conducted under the close personal care and attention of the two able and experienced principals, Mr. F. J. Davis and Mr. H. D. Phillips, who are natives of New Brunswick.

C. E. REED, Clothing.—One of Northfield's leading merchants is Mr. C. E. Reed. For the finest qualities of ready-made clothing, as well as for hats, caps and gentlemen's furnishing goods, this house has few equals in this section of the county, while it yields precedence to none, either in regard to the quality of its goods or the complete and comprehensive stock always carried. The business was initiated by the present proprietor, Mr. C. E. Reed, in 1882, since which time it has steadily grown with each succeeding year, in patronage and support, until the trade now at its command extends to all sections of Northfield and to the contiguous country for miles round. The premises occupied consist of a spacious store, 20 x 60 feet in superficial area; elegantly fitted and well appointed to meet the exigencies of the business, and to display to due advantage the handsome assortment of goods always on hand. This includes gentlemen's youths' and boys' suits, in English, French, German and domestic fabrics, of the latest style and fashion and highest finish, overcoats and ulsters in various cloths, pants, dress suits, etc., hats, and caps, suitable for all wearers, at closely cut prices, and a full line of men's furnishing goods. Mr. Reed is a native of Williamstown, Vt.

J. K. EGERTON, Insurance Agent.—The reliance placed upon the services of Mr. J. K. Egerton, in his capacity as an insurance agent, finds easy explanation in the record of the transactions in which he has been concerned since the establishment of his business in 1878. The thirteen years of professional trading having given him a most clear and detailed insight into all matters connected with the insurance world, whether fire, marine or life, and brought to his firm great credit, for the adjustment of all legitimate claims promptly on fair and equitable terms. He occupies an unassailable vantage ground in being able to place risks with the oldest and soundest companies. Well in the fore front of these is the Insurance Company of North America, whose headquarters are in Philadelphia, a company founded as long ago as 1792; the Phoenix Company, of Hartford Conn.; the Phoenix Company, of London, Eng.; the New England Company, of Rutland, Vt.; Liberty, of New York; the Vermont Mutual of Montpelier, Vt.; and the Union Mutual, and National Life Insurance Companies, both of the last named city. He has won the confidence and respect of the companies he represents, by the perspicuity of his judgment in accepting risks, while giving entire satisfaction to every bona fide insurer. He is, personally, very prominent in connection with the Independent Order of Odd Fellows, being Grand High Priest of the Grand Encampment of Vermont, and a representative to the Grand Lodge. Mr. J. K. Egerton is a native of Northfield, and for four years was its respected town clerk, and is also vice-president of the Montpelier Board of Underwriters.

O. D. EDGERTON, Dry Goods, Groceries and Carpets.—The house of Mr. O. D. Edgerton, dealer in dry goods, groceries, carpets, paints, furniture, oil cloths, paper, notions, etc., is regarded, unanimously, as the leading establishment in Northfield, for the various lines of goods handled, but more especially in regard to dry goods, groceries and furniture, which for prices and quality, place the house beyond competition. The business was initiated by the firm of Edgerton Bros. in 1866; then in 1888, O. D. Edgerton purchased the business, and the many facilities at the command of the house for obtaining the many goods dealt in, direct from manufacturers and importers of the highest repute are essentially peculiar to itself. The building occupied, which Mr. Edgerton purchased in 1888, consists of two spacious stores and basement, well fitted in every way to meet the exigencies of the extensive trade carried on, and containing a heavy and comprehensive stock. This stock is complete and self-contained in each department, and embraces all kinds of furniture suitable for the mansion and the cottage alike, carpets and oil cloths of every description, a full line of staple and fancy goods in great variety, a complete assortment of paints, oils, wall paper, and painters' supplies, etc., whilst the celebrated, pure mixed paints of Messrs. Longm & Martinez are also conspicuous, the firm controlling the sole agency for these. Mr. Edgerton is a native of Potsdam, New York, and is vice-president of the Northfield Savings Bank, and a member of the Independent Order of Odd Fellows.

CROSS BROTHERS, Manufacturers of All Kinds of Barre Granite Monuments.—One of the newer industrial enterprises of this place is that of Messrs. Cross Brothers as granite workers. It was founded in 1889 as Cross & Co., the three brothers who now have the proprietorship being at that time in partnership with R. A. Davis and F. J. Davis, and it was upon the retirement of the last-named gentlemen in 1890, that the present trading title was adopted. This enterprising firm undertakes the production of really fine Barre granite monuments, and makes a specialty of artistic drapery, of handsome carved work, lettering, and polishing; and its work has become so widely and favorably known that it has patrons in and sends its goods to all parts of the United States. For

the purposes of the business a shed is occupied which is 40 x 150 feet in amplitude, in addition to a separate polishing mill, and from twenty-five to thirty skilled craftsmen, masons and sculptors are regularly employed, under the immediate direction of the principals, who are themselves accomplished exponents of the higher branches of the art. The energetic and distinctly progressive proprietors are Mr. M. W., Mr. G. A., and Mr. L. T. Cross, and it is only doing them bare justice to say that they have played an important part in rendering Northfield famous in their line of industry. They are all young men of Canadian birth.

A. F. SPAULDING, Machinist, and Manufacturer of Force Pumps, Angle, Ratchet and Upright Drills, etc.—For the purchase of all descriptions of machinery, and for the manufacture of special machinery, the establishment of Mr. A. F. Spaulding provides the industrial section of the community at Northfield, and for a long distance round its borders, with all that can be desired in this line. Force pumps, angle, ratchet, and upright drills, are among the staple productions of the firm, which has introduced a combination bench and breast drill, which is a piece of machinery unique in its character, of a high order of usefulness, and one which no tinsmith or stove dealer should be without, since, while it will drill up to a three eighth inch hole as a bench drill, and only weighs about eight pounds, it may with the greatest simplicity be converted into a breast drill at will. Another specialty of the house is a ratchet wrench which will work equally well either right or left, by the simple movement of a key in either direction, obviating the necessity of turning it over, or even of taking it off when once in place. A recommendation of these mechanical devices additional to their great utility is their comparatively nominal cost, the price charged being \$3.50 and \$1.00 respectively. All sorts of larger or smaller articles, tools, or machinery is manufactured at the establishment to order, and considerable business is done as dealers in iron pipes and fittings, and rubber hose and fittings, the spacious shop occupied on Main Street, containing a very full and complete line in each department. The enterprise had its inception in 1877 at the hands of its present able, practical, and business-like proprietor, who is a native of New Hampshire. Mr. A. F. Spaulding is a member of the Grand Army of the Republic, and is commander of Johnson Post.

F. L. HOWE & CO., Manufacturers of and Dealers in Marble and Granite, South of News Block.—The very important monumental works of Messrs. F. L. Howe & Co. are the source of supply for high-class work in its line, not for Northfield alone, or even for Vermont, but for a large number of patrons also in the west, who can appreciate sculptured and carved art. The firm's shop south of News block is just what one would expect in the case of a concern with so enviable a connection, and the very large stock of monuments, tablets, urns, etc., always on hand, are equally in keeping with its wide fame. The work of the house is principally to order, and the goods shown are chiefly designed as samples of the excellence of its labors. Judged from this standpoint the firm of F. L. Howe & Co. is entitled to its high rank, the monumental work which has left its shop during the past decade being such as any establishment might be proud of. Scotch and American granite monuments, headstones, borders, posts, etc., come within its scope, and have the very best and most artistic representation, the four monumental workers employed being craftsmen of great skill. The partners are Mr. F. L. Howe, who was born in Northfield, and holds the responsible position of clerk of the village, and his father, Mr. E. W. Howe, who was born at Winhall, Vt., who has been for forty years in the same line of business, and who is sheriff of Washington County.

INDUSTRIES AND WEALTH OF MORRISVILLE.



MORRISVILLE is a fine thriving village on the line of the St. Johnsbury and Lake Champlain R. R., and on the Lamoille River near the Great Falls, and is surrounded by sublime and romantic scenery. The Falls, which are but a few miles west of the village, afford one of the finest manufacturing sites and powers in the state.

A daily stage runs from Morrisville to Waterbury, a distance of eighteen miles, and to Montpelier, a distance of twenty-four miles.

The inhabitants are engaged in manufacturing to some extent, and among the articles manufactured are rubber stamps and stencil plates, stoves, hollow ware and castings, leather, paper, pulp, lumber, butter tubs, carriages and harnesses.

The village has three first-class hotels, viz.: the Morrisville House, the Vermont House, and the Union House. The Congregational, Methodist, and Universalist societies are represented here and each have substantial and attractive edifices.

The village, like most Vermont villages, is well supplied with schools. The People's Academy, which was incorporated in 1847 and has ever been considered a first-class school, is located here. It has extensive apparatus and a large library, which is designed for the free use of students. Mr. O. C. Pitkin, A. B., was the first principal. The graded school system prevails and no town in the state provides better educational advantages for its children than Morrisville.

It is the home of Hon. Geo. W. Hendee, ex-Governor of Vermont and ex-Congressman from this district, and of Hon. H. H. Powers, the present member of Congress. The citizens are generally public spirited and anxious to encourage any enterprise that will help to build up their town.

In looking over the military record of this town we find that several men enlisted in the war of 1812, and in the War of the Rebellion the town sent out about eighty volunteers, nearly one half of whom never returned. The town, like most others of the state, was liberal in giving bounties.

Morrisville is a thriving village and is a most delightful spot for a summer residence or a Vermont home. It is located in the midst of sublime and romantic scenery and the drives in all directions are beautiful. The river at this place (the Falls) pours itself into a channel, cut directly across the stream twenty feet deep and thirty broad. On the west side of this chasm a rocky wall rises perpendicularly thirty feet, and the beholder standing on the verge of this precipice witnesses a scene of great beauty and grandeur, for at his feet the whole volume of the river is plunged into this boiling cauldron, escaping through a channel at the south, where it spreads itself out and encircles numerous islands, whose high, jagged points are covered with a thick growth of cedar and fir. The precipice of rock which overlooks the Falls and the scenery below, was named by the early settlers, "The Pulpit," from its resemblance to that



PORTLAND STREET.

structure. There is in the southeast part of the township a considerable body of water called Joe's pond, from an old Indian who resided on the borders of this water. This has become a famous resort for excursionists and lovers of the piscatorial art.

LAMOILLE COUNTY

Is said to have the finest scenery of the state. Within its limits is Mount Mansfield, with two lakes near the top and marked by its two slides on the north side. One slide occurred in 1830, the other in 1848. This slide ran from the Chin peak (which is the highest in the state) to its base, a distance of three miles. Smugglers' Notch gaps upon the east. In the north rise Sterling and White-face, covered with snow two-thirds of the year, and Hog-back Mountain, Southern Belvidere and Mount Norris and Hadley occupy the northern part of the county.

Ponds are numerous in this county; among the most interesting are Bear Head and Lake of the Clouds on Mount Mansfield; Sterling, one mile in length by half a mile in width; Elmore, which lies in Elmore, one mile or more in length, on one side of which is a neat village and on the other a craggy mountain; in Belvidere at the base of Belvidere Mountains, a pond a mile and a half in length, and one small pond in the west part of Waterville.

In Hyde Park there are 12 ponds, and in Eden there are twenty, large and small. South Pond is two miles long and has been used as a reservoir. North Pond is two miles long and one mile wide, and at its outlet is a village and mills. The first mills built upon this site were swept away in 1807 by the bursting of the dam.

Ores and minerals are found in the county to some extent. Soapstone is found in Waterville and Johnson and copper and ochre are found in some parts of the county.

Hyde Park, three miles from Morrisville, is the county seat, and the home of Hon. Carroll S. Page, the Governor of Vermont.

H. A. SLAYTON & CO., Wholesale and Retail Dealers in Flour, Mill Feed, Grain and Seeds, Coal and Brick, Nails, Salt, Lime, Kerosene Oil and Plaster.—Established in the year 1877, the firm of H. A. Slayton & Co. is now one of a particularly solid and substantial description, and one, moreover, which, while being the largest house in the county, as wholesale and retail dealers in flour, mill feed, grain and seed, is also extensively relied upon for the supply of coal and brick, nails, salt, lime, kerosene oil, plaster and other building materials. The lengthy trading of the house, and the thorough experience of the principals, especially in relation to all matters connected with the more staple department of their business, renders them intimately conversant with the exact value of every grade of flour, mill feed, grain or seeds, and the best direct markets where such merchandise can be procured in large quantities, at the lowest rates, from time to time prevailing, while the extent of their operations enables them to secure the best quotations. The benefits of this are liberally shared with patrons, and this it is which causes the trade of the house to be of so far-reaching a kind. In the other branches a similar policy is pursued, and the connection altogether is not only of great annual volume, but is remarkably well sustained and enduring. The premises occupied consist of a two-story building, 30 x 60 feet expanse on each floor, and the heavy stock there carried in each line, and in all the leading grades, at all times suffices to meet the demands made upon the resources of the establishment. Mr. H. A. Slayton, who is assisted in the conduct of the business by four trained employees, is a gentleman of Vermont birth, and among the most popular of townsmen.

H. P. MUNSON, General Merchandise.—One of the leading stores of the town is the establishment of Mr. H. P. Munson, located on Main Street. This business deserves more than a passing notice in this commercial review from the fact of the proprietor, having started in business only three years ago with but limited experience, has succeeded in building up a large and lucrative business. The premises occupied for this flourishing business consist of a large building with dimensions of 40 x 150 feet, and every part of this is brought into requisition for the storage of the immense and miscellaneous stock carried, the fittings throughout being such as are specially designed to keep the goods in the best order, and ever get-at-able. Handling dry goods, the house is always able to display a choice stock, which embraces all the newest patterns and colorings, and staple articles which may be relied upon, not only for the elegance of their appearance, but also for durability in wear, and the stock is regularly kept fully replenished in all grades, sizes and varieties. In its transactions having reference to country produce, great inducements are offered for business, the firm buying direct from the producers strictly for cash, and being thereby enabled to supply its patrons with staple articles at the strictly competitive prices which this style of trading contributes to. West India goods, flour, corn, etc., have equally satisfactory representation, and a very great feature of the house is the large and influential patronage it has in boots and shoes, a department of the business which is specially cultivated, and in which it is able to render signal service. The trade commanded by the firm stretches to all parts of the town and county, and competent help are busily engaged in all of its departments. Mr. Munson is a Vermonter by birth, has resided here for about twenty-five years, and is one of the most prominent and popular citizens.

LANG & CAMPBELL, Jewelers.—Residents of Morrisville are all well acquainted with the reliable firm of Messrs. Lang & Campbell, jewelers, and dealers in watches and clocks, and diamonds; and visitors to the town are not long in ascertaining that for high class and reliable goods it has no superiors hereabouts. The business was initiated in 1889 by Mr. George C. Lang, who, later admitted into partnership Mr. Campbell, who had previously been in the jewelry business in Pueblo, Col., at which time the firm name was changed to its present style. The premises occupied consist of a handsomely furnished and well arranged store, having a floor space of 24 x 30 feet, containing a large and carefully chosen assortment of diamonds, gold and silver watches of the best known manufactures, wedding, signet and dress rings in choice variety, ear rings, pendants, lockets, chains, bracelets, trinkets and many other articles, far too numerous to mention; all being characterized by that genuine good quality and positive reliability that

have gained for the house the enduring support and high reputation it now enjoys. The repairing of complicated watches and clocks, as well as jewelry of all kinds, constitutes a leading specialty of the business, and in this connection two skilled assistants are kept busily engaged. The patrons of the house are representative of the best and wealthiest residents in Morrisville and the surrounding country; and every detail of the business is conducted under the close scrutiny of the two able and experienced proprietors, who are both practical jewelers. They are both natives of Vermont and are very popular in the best circles of society in the town.

HALL & CHENEY, Druggists, Portland Street.—The handsomely appointed and spacious drug store, established on Portland Street, in 1890, is, in full accord with the fame of its eminent principals, acknowledged to be in all respects the leading establishment in its line in the town, Messrs. Hall & Cheney, while representing the medical and pharmaceutical profession in a manner alike creditable to themselves and specially serviceable to their fellow citizens, are also alert, enterprising and able business men. The finely fitted up store is 27 x 30 feet in expanse, and in addition to its very full line of drugs and chemicals, inclusive of everything to be found in the pharmacopoeia that is in general request, in the best qualities and of great purity, also carries a fine selection of books and a large stock of stationery, and is replete with toilet and fancy goods. In the compounding of physicians' prescriptions great care is taken and skill displayed, and this is a department of the business which invites, deserves, and is accorded a large measure of confidence, in recognition of the high attainments of the principals in their profession, the senior partner, Dr. E. J. Hall, being the leading practitioner in the place, and a physician of proved skill. Hence, the trade of the pharmacy, which has alone been a brisk one in each department, is becoming a specially large and commanding one in this branch, the connection which has been secured being of a particularly influential kind, and of a sustained and enduring nature. Dr. Hall is a member of the Grand Army of the Republic, he having served as surgeon during the war, while Mr. A. L. Cheney, who was born in Vermont, is one of the Sons of Veterans.

T. W. UTTON, Sale, Boarding, and Training Stables.—The old established, popular and well-known sale, boarding and training stable of Mr. T. W. Upton has been successfully established here since 1871. The premises occupied comprise a spacious and commodious stable, 30 x 60 feet in extent, and fitted up with every modern convenience and comfort. The lighting and ventilation are perfect, and the entire establishment is a model of cleanliness, every regard being paid to proper sanitation. Seven skilled and experienced assistants are employed, and all horses entrusted to Mr. Upton's care, whether on sale, for training, or simply as boarders, receive the most careful attention, their welfare being looked after carefully in every particular. At present there are thirteen horses in his stable, including several well-known trotters. Mr. Upton started in business here in 1871 and since that time he has built up a large, liberal and influential patronage, and has firmly established himself in the confidence of horse owners throughout the country. His facilities for buying and selling are unexcelled, while as a successful trainer he has achieved a well deserved reputation.

DR. J. A. ROBINSON, Dental Surgeon, Post Office Block, Portland Street.—Among the many eminent dental surgeons in this county, prominent mention should be made of the name of Dr. J. A. Robinson, whose extensive practice in this section of the state, is in itself ample testimony to his consummate skill in the profession. Dr. Robinson commenced practicing in Morrisville in 1883, and during the time that has since elapsed, he has won for himself considerable fame, by the many skillful operations he has successfully performed, and by removing the primary causes of tooth-ache, neuralgia, and tic-douloureux. For these various purposes, patients and patrons of all classes, for miles around, have resort to his parlors, as also for the extraction of troublesome teeth, the filling of cavities or the supply of new sets of molars, bicuspsids, etc. In all these several duties, Dr. Robinson acquires himself with that skill which at once demonstrates his ability as a past master of his profession. Dr. Robinson is a native of Vermont, and a member of the Free and Accepted Masons, and it needs scarcely to be said, is held in the highest esteem.

H. B. & A. R. DANIELS, Manufacturers of Butter and Sugar Tubs.—Of the comparatively new enterprises of an industrial kind which have already struck root in a manner which entitles them to recognition as among the most stable and substantial businesses of the town, that of Messrs. H. B. and A. R. Daniels, as manufacturers of butter and sugar tubs, is a notable instance. The firm being one that commenced operations at the end of 1889, it now has a thriving and extensive trade, a fitting tribute to the thorough technical knowledge and mechanical ingenuity, and the great administrative talent brought to bear upon the business by the principals, as well as their alert and enterprising methods of conducting all their transactions, their punctuality in meeting their engagements, and their complete reliability in all respects. The mill has two floors, each 30 x 40 feet in dimensions, notable for its equipment with the latest machinery and devices for producing tubs in large quantities at a high rate of speed, without the sacrifice of quality, and the liberal patronage that has been conferred upon the house by large, critical and exacting buyers, is at once a tribute to the firm's ability to compete successfully with all rivals, and the groundwork of its prosperous business, the total volume of which is such as to give regular employment to fifteen skilled operatives. Mr. H. B. and Mr. A. R. Daniels—who succeeded Messrs. J. W. Daniels & Son—are Vermonters by birth. Mr. A. R. Daniels is a respected member of the Free and Accepted Masons.

O. M. WATERMAN, Clothing and Furnishings.—The trade in ready made clothing and men's furnishing goods has an able and thoroughly representative exponent in Morrisville in the person of Mr. O. M. Waterman, who is now at the head of one of the oldest established and most successful business houses in this section of the country. This business was originally established in 1885 by Mr. D. A. Gilbert. The present proprietor purchased the business in 1888 and has not only retained all the former patronage, but by wise and liberal management has succeeded in greatly extending the trade of the house. The premises occupied comprise an ample and commodious store, 20 x 30 feet in dimensions, tastefully fitted up in the most modern style. Here is always to be found a large and well selected assortment of fine ready made clothing, hats, caps, shirts, collars, cuffs, gloves, neckwear and everything in the line of men's furnishing goods, besides a large stock of trunks, traveling bags, umbrellas, etc. The stock is without exception the finest of the kind in this section, while the prices are as low as possible consistent with first-class goods. Courteous and experienced clerks are in attendance upon customers and no effort is spared to give satisfaction to all patrons. Mr. Waterman is a native of Barre, and was formerly in business in St. Johnsbury. He is a prominent and popular member of the Masonic order and an enterprising merchant.

GEORGE K. CURRIER, Dry Goods, Groceries.—One of the most popular and prosperous of Morrisville's commercial establishments is that of Mr. George K. Currier, dealer in dry goods, groceries, boots and shoes. This flourishing business was established in 1886 since which time Mr. Currier has, by strict attention to business and the exercise of straightforward, honorable methods, built up a very large trade which extends to all parts of the surrounding country. The premises occupied comprise a spacious and commodious store, 20 x 50 feet in dimensions, and fitted up with every modern facility for the proper transaction of business. Here is constantly carried a heavy and well selected stock of staple and fancy dry goods, both imported and domestic, fresh and pure teas, coffees, spices and everything in the way of choice family groceries; and a full line of fine and medium boots and shoes for ladies', gentlemen's and children's wear. Everything kept in stock is the best of its kind and a leading characteristic of the establishment has always been the low prices which prevail. Mr. Currier is a native of New Hampshire, but has long been identified with the interests of this village and is a prominent and popular member of the Odd Fellow's order.

H. E. CUTLER, Photo-Artist, Portland Street.—Mr. H. E. Cutler started in business in 1887, and the excellence of his work at once attracted such attention that he soon had built up a large, liberal and influential patronage. The premises occupied are spacious and commodious, comprising two rooms, each 30 x 40 feet in dimensions. The office and reception room are elegantly and taste-

fully fitted up, while the operating room is equipped with all the most improved devices and accessories known to the profession, Mr. Cutler being an expert artist of great skill and experience, who does not believe in allowing any slipshod or inferior work to leave his studio. He uses the instantaneous process and is fully abreast of the times in all modern improvements. His portraits are justly celebrated for their fidelity, artistic excellence and beautiful finish, while his prices are as low as are charged in many other establishments for inferior work. As a photographer of children he has been particularly successful; and he makes a specialty of taking views of residences, scenery, public gatherings, etc., at short notice. He keeps in stock a large and well-selected assortment of albums, frames, mouldings, etc., which he sells at rock bottom prices. Mr. Cutler, is a native of Northfield.

A. W. MEARS, Manufacturer of and Dealer in Harnesses, Blankets, Robes, Whips, Etc.—For an incipient enterprise, the trade now controlled by the reliable firm of Mr. A. W. Mears, manufacturers of and dealers in harnesses, robes, blankets, whips, etc., of Morrisville, cannot but be regarded as of the most satisfactory nature, and has been mainly brought about by the reliability of the goods made and dealt in and their uniformly superior quality. From all parts of Morrisville and the country for miles round, customers of all classes resort to the house for new goods, as well as for repairing of every description, and this latter, which constitutes a leading specialty of the business, is undertaken with neatness and promptitude and at consistently low prices. The house was initiated in 1890, by the present proprietor, Mr. A. W. Mears, under whose personal care and attention every detail of the enterprise is conducted. The premises occupied consist of a well appointed store, having a floor space of 20 x 30 feet, furnished with a complete equipment of tools and appliances incidental to the trade, and two skilled workers being regularly engaged. A fine stock of single and double harnesses, horse blankets, robes, whips, brushes and every requisite for a first-class stable is always carried, the whole being characterized in a marked degree, by their superior quality and reliability, properties which have gained for the house the liberal support and high reputation it now enjoys.

MRS. E. A. HADLEY, Millinery and Fancy Goods.—An establishment devoted to the making and sale of fashionable millinery is that of Mrs. E. A. Hadley, which was established in 1885 by Mrs. Soper. The business was purchased by Mrs. Hadley in 1890 and is now the leading house of its kind in this section of the country. The premises occupied comprise a store 20 x 12 feet in dimensions, which is fitted up in the most attractive manner and which contains every facility for the proper display and inspection of stock. Here will be found at all times a fine display of the newest and most fashionable hats and bonnets; also a large stock of artificial flowers, feathers, ostrich tips, velvets, ribbons, trimmings and fancy goods. Hats, bonnets, etc. are made and trimmed to order in the most fashionable style at the shortest notice. All work is performed under the direct personal supervision of Mrs. Hadley, whose practical experience and good taste are sufficient guarantees that all orders will be satisfactorily filled. Mrs. Hadley is a native of this state, and a lady of marked ability who is very popular throughout the community.

S. W. BOLAC, Fresh and Salt Meats, Fresh Fish, Oysters, Tripe, Sausage, Crackers, Etc.—For fresh and salt meats, fresh fish, oysters, tripe, sausages, crackers, etc. the house of Mr. S. W. Bolac has few if any equals in this section of the county. Although the business was initiated as recently as October, 1890, it has made rapid progress towards the front ranks of the trade, owing largely to the uniform excellence of the edibles handled, and the demand on the establishment now necessitate the regular employment of two competent assistants and the retention of two wagons for delivery purposes. The premises occupied consist of a well appointed store, having a floor space of 15 x 30 feet, fitted with every convenience for the proper keeping of the large stock of meats, fish, oysters, tripe, sausage, etc., always carried, also a fine stock of groceries canned goods, spices, etc. Mr. Bolac is a native of Vermont, and was formerly in business in Enosburg Falls. He is a member of the Free and Accepted Masons, and has attained to considerable popularity.

E. D. ELDRÉD, Ladies' Fine Footwear, Portland Street.—E. D. Eldred, although only established in business here a few months, has already developed a very flourishing trade. The premises occupied comprise a store 20 x 20 feet in dimensions, which is neatly and attractively fitted up with every modern facility for the display and inspection of stock and the comfort and convenience of patrons. The stock carried is large, varied and well-selected, and comprises everything in the line of ladies', gentlemen's and children's fine boots and shoes. A specialty however, is made of ladies' fine footwear, and the stock comprises everything that is new, fashionable and seasonable in this line, from the stout walking boot to the daintiest satin or kid ball slipper. She carries also a full line of hosiery from the cheapest to the best silk, including out sizes for fleshy ladies. The stock in these lines is one of the largest and most complete in the state, while the prices are beyond competition. As a side issue she has the agency for northern Vermont, for the wonderful Jackson corset. Mrs. Eldred, who was born in Maine, is a pushing, enterprising business woman, and fully merits the success she is achieving.

J. M. JOSLYN, Dry Goods, Groceries, Boots and Shoes.—One of the most enterprising and popular merchants of Morrisville is Mr. J. M. Joslyn, who has been successfully established in business here since 1884, and whose name is synonymous throughout this village and the surrounding country for a radius of many miles, with fair and liberal dealing and strictly honorable business methods. The premises occupied for business purposes are ample and commodious, and comprise a store 20 x 20 feet in dimensions, which contains every modern facility for the proper transaction of business. Here is constantly carried a large and carefully selected stock, comprising everything in the way of foreign and domestic dry goods, both staple and fancy; selected teas, coffees, spices, flours, canned goods, molasses, and everything in the line of fine family groceries; besides a full line of everything in the way of boots, shoes and rubbers for men, youths, boys, ladies, misses and children. Hides, skins, and country produce of every description are bought for cash, and Mr. Joslyn's store is now regarded as the principal entrepot in the village. Mr. Joslyn, who is a native of Waitsfield, has long been one of Morrisville's most prominent and enterprising citizens.

CARROLL T. MORRILL, Fresh and Salted Meats, Groceries, Fresh Fish and Oysters, Etc.—The many goods handled by the reliable house of Mr. Carroll T. Morrill, of Morrisville, are all obtained from the most reputable manufacturers and producers, direct; and in such consignments and on such terms and conditions as to enable the firm to successfully compete with rival dealers, for although initiated as recently as 1891, it is now extensively patronized by all classes of purchasers, the reliability of its goods, and their consistent cheapness being the main incentive to the liberal support the house now enjoys. Fresh and salted meats of all kinds are largely dealt in; as also a full line of staple and fancy groceries, while fresh fish and oysters in season also come within the scope of the enterprise. The store occupied has a superficial area of 20 x 20 feet, and is well appointed to meet the exigencies of the flourishing trade carried on; and here a very complete stock of goods in each department is always carried, being conspicuous throughout for choice variety and uniformly superior quality. A still further branch of the business is that conducted in hides and skins, which are purchased by the firm at the highest prices for cash, from raisers and others throughout the country. The worthy and enterprising proprietor, Mr. Morrill, is a native of Morrisville, and a member of the Sons of Veterans.

W. M. CLARK, Fashionable Hair Dresser, Etc., Portland Street.—The elegant and attractive hair-dressing parlor of Mr. W. M. Clark is noted for miles round, as a headquarters for fashionable hair cutting, comfortable shaving, singeing, shampooing, etc. The business was initiated by Mr. W. M. Clark, in 1872; and this gentleman is an expert coiffeur of the first order; a fact which has been mainly instrumental in accruing to the house the liberal support and patronage it now enjoys. The barber shop is provided with every modern convenience incidental to the calling; and two experienced assistants are steadily engaged on the premises. The business is materially supplemented by an extensive connection which the house controls in fine cigars, tobaccos, cigarettes and smokers' requisites,

and for which it is a popular resort in the neighborhood, and is patronized by a large section of the very best and wealthiest residents. A heavy and comprehensive stock of hair wash, hair oil, pomades, perfumes, toilet powders and toilet articles generally is always carried, as well as a carefully selected assortment of Havana, Sumatra, Key West and domestic cigars of the most reputable brands, and ready for immediate use, smoking tobaccos and chewing tobaccos, cigarettes, pipes and a full line of smokers' supplies. Mr. Clark, who is a native of New Hampshire, is very popular in Morrisville, and is a member of the F. and A. M.

D. N. HUTCHINS, Grocer.—Mr. D. N. Hutchins deals in fine groceries, provisions, confectionery, fruit, tobacco and cigars; and the store, 30 x 60 feet in size, is fitted up in a style specially adapted to the storage and display of the multifarious stock, comprising a very full selection of every staple article of grocery required in the household, all of the very best qualities, the teas and coffees carried being of delicious blendings and fine aroma; fancy groceries and canned goods being obtained from the best and most responsible houses, and all popular brands; confectionery, famed for its wholesomeness and toothsome being regularly supplied, while fruits of all kinds in season find a place in the store. Connected with this well-patronized store is a nicely-appointed billiard and pool room which is a very popular resort for lovers of those games, and those who are fond of good cigars, the place being highly famed for the choice brands handled. Altogether the business is a very prosperous one, and two clerks assist the principal. Mr. D. N. Hutchins initiated the enterprise in 1890, and his energy and enterprise have been accorded full appreciation.

VERMONT HOUSE, A. G. West, Proprietor, Portland Street.—The Vermont House, conducted under the eminently successful proprietary management of Mr. A. G. West, was inaugurated by him in 1873, since which time it has steadily grown in popularity and support, and is now extensively patronized alike by commercial travelers, ladies, families, and private citizens. It is a pleasantly situated, three-story building, containing thirty-two rooms, used as bed chambers, dining hall, reading and smoking rooms, ladies' parlor, etc., all of which are most appropriate in their respective appointments, are handsomely decorated and draped, and are elegantly and comfortably furnished. Courteous attendants are retained to wait upon visitors, who are all unanimous in their praises of the hotel in its various departments; giving the highest laudation however, to the cuisine and table, which over and above the many luxuries the house affords, are distinctly its salient feature. A store is maintained in the basement, and a fine livery in connection, carriages and vehicles of various kinds being always procurable at moderate charges. Mr. West, the experienced proprietor, extends to all visitors a cordial welcome, and it need scarcely be said, is much esteemed by all who know him.

A. O. GATES, Druggist.—Commandingly located in the post-office building, the handsome and spacious drug store of Mr. A. O. Gates attracts notice alike from the prominent position it occupies, and by reason of the popularity of its proprietor. The store which is 20 x 40 feet in size, is fitted up and appointed in a style becoming the influential recognition accorded to it, as one taking a distinct lead in its line, and the stock of drugs and chemicals which is carried is well in keeping, comprising as they do very full lines of all such ingredients as are favored by the more famous practitioners of the day, and such druggists' sundries as are used for manufacturing or household purposes. This old pharmacy, established in the year 1868, is one greatly relied on by residents of, and all who make Morrisville their trading center, for the compounding of physicians' prescriptions, this being a department to which special attention is paid, only the purest and best drugs finding a place in its laboratory, and two well qualified assistants being employed. Books, stationery and cigars, as well as toilet and fancy articles, are largely in stock, and the selection of such goods, displayed in profusion in the store, is of the best kind, while wholesome and toothsome confectionery is also carried. The popular proprietor, Mr. Gates, is chairman of the school committee, is also well-known throughout the state. He is a member of the Masonic Fraternity, and very widely known in connection with the Grand Army of the Republic, he being an old member of the Seventeenth Vermont Regiment, and at present department inspector for state.



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